



SMART OFFICE APPLICATION

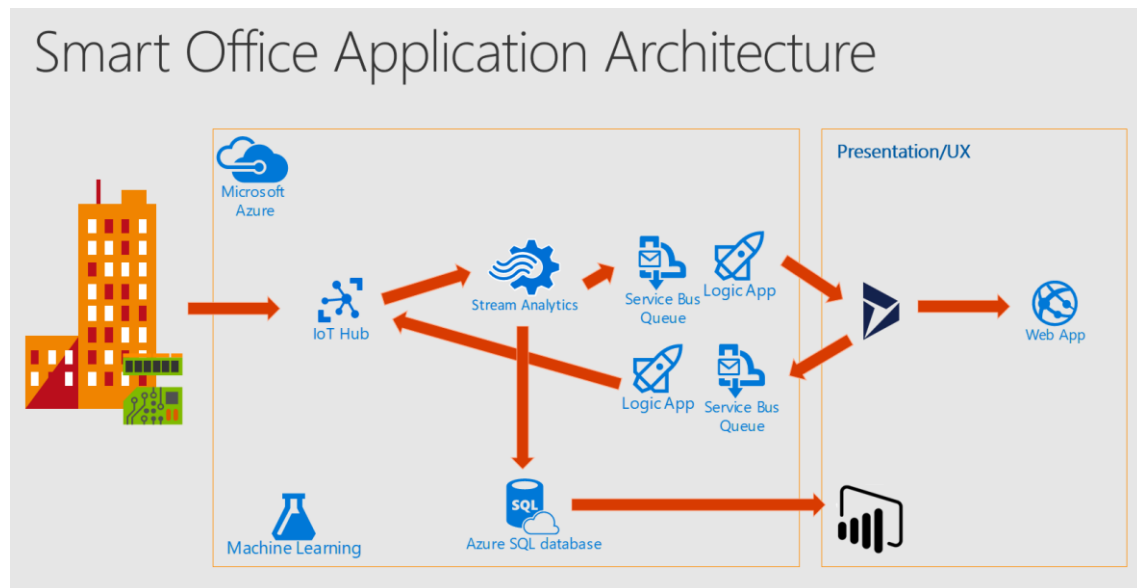


Pedro Sacramento
MICROSOFT

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Smart Office Application Solution Architecture



Microsoft Dynamics 365 for Customer Engagement

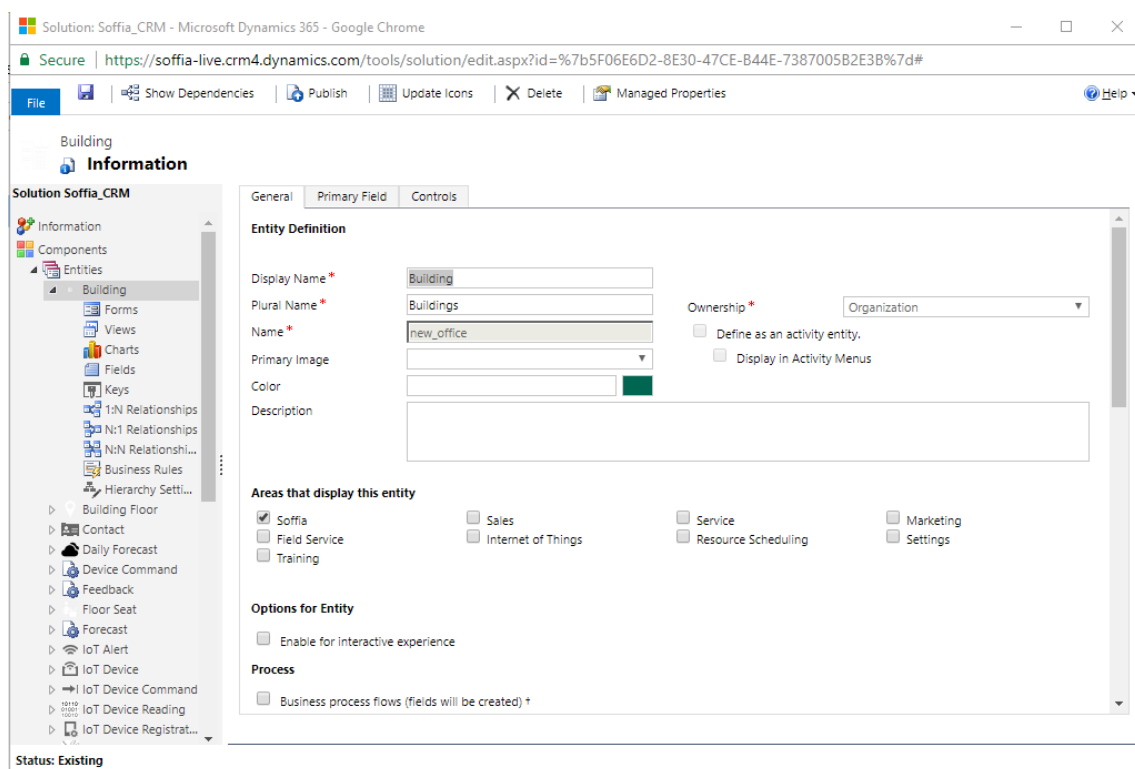
Solutions

The first step in Dynamics 365 for Customer engagement is to create the customizations for the Smart Office Application scenario.

To help with this process we've shared the Soffia_CRM solution.

If you would like to create your own logic or build your own solution, here's a brief explanation of the entities that were used for this scenario.

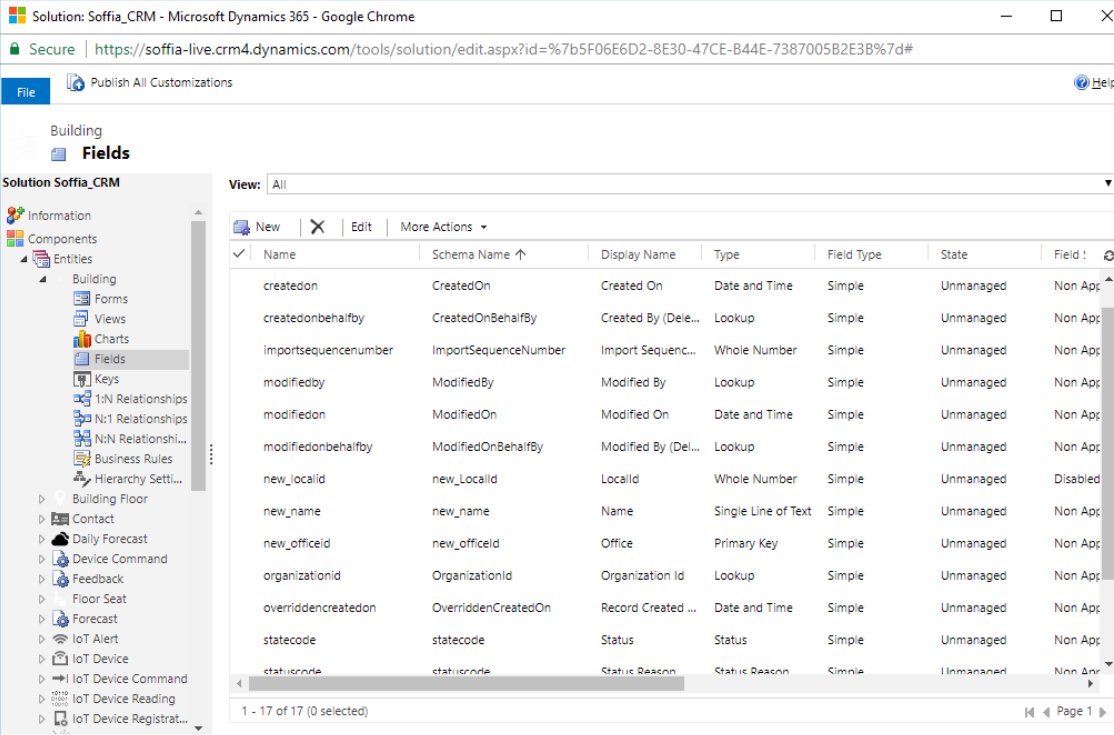
The main entity is "Building", you'll find references to the name "Office" but to avoid confusions with Microsoft Office we've changed the display name to "Building".



We've also customized the sitemap and added a new Menu named "Soffia". There are multiple approaches to achieve this, in the latest versions of Dynamics 365 for CE you have available a native site map editor.

The field local id stores the value needed to display weather information for the building location.

SMART OFFICE APPLICATION



Solution: Soffia_CRM - Microsoft Dynamics 365 - Google Chrome

Secure | <https://soffia-live.crm4.dynamics.com/tools/solution/edit.aspx?id=%7b5f06e6d2-8e30-47ce-b44e-7387005b2e3b%7d#>

File Publish All Customizations Help

Building
Fields

Solution Soffia_CRM

Information
Components
Entities

Building
Forms
Views
Charts
Fields
Keys
1:N Relationships
N:1 Relationships
N:N Relationships
Business Rules
Hierarchy Setti...

Building Floor
Contact
Daily Forecast
Device Command
Feedback
Floor Seat
Forecast
IoT Alert
IoT Device
IoT Device Command
IoT Device Reading
IoT Device Registrat...

View: All

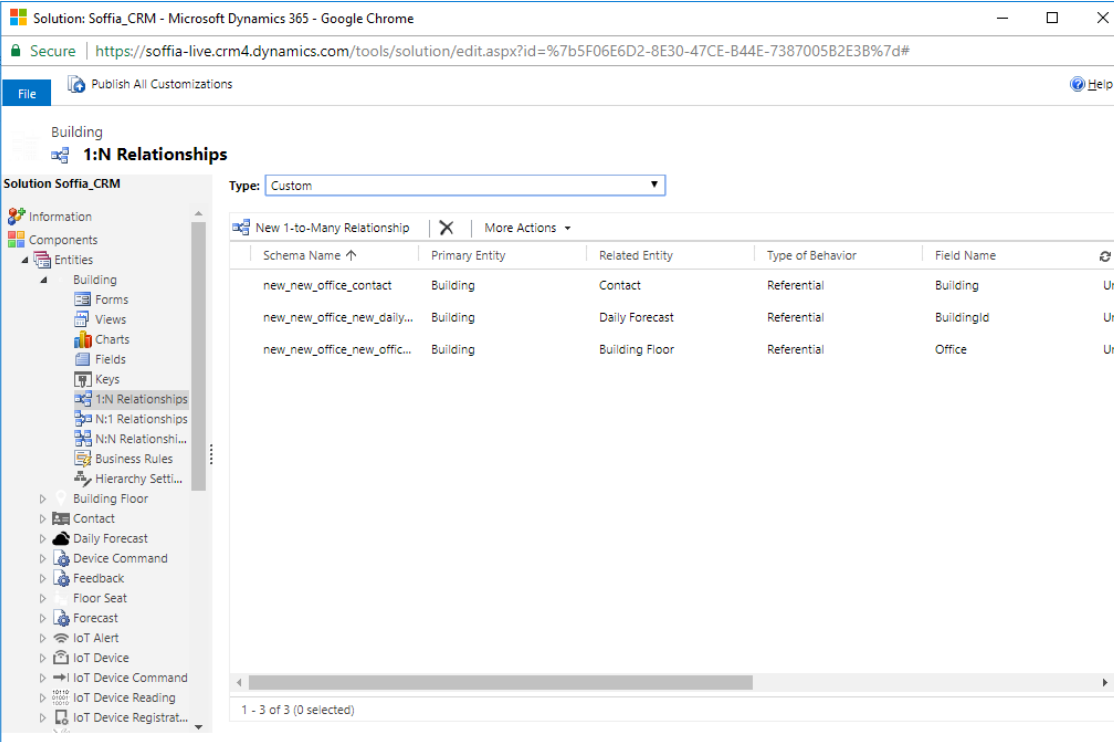
New X Edit More Actions

Name	Schema Name	Display Name	Type	Field Type	State	Field !
createdon	CreatedOn	Created On	Date and Time	Simple	Unmanaged	Non App
createdonbehalfby	CreatedOnBehalfBy	Created By (Dele...	Lookup	Simple	Unmanaged	Non App
importsequencenumber	ImportSequenceNumber	Import Sequenc...	Whole Number	Simple	Unmanaged	Non App
modifiedby	ModifiedBy	Modified By	Lookup	Simple	Unmanaged	Non App
modifiedon	ModifiedOn	Modified On	Date and Time	Simple	Unmanaged	Non App
modifiedonbehalfby	ModifiedOnBehalfBy	Modified By (Dele...	Lookup	Simple	Unmanaged	Non App
new_localid	new_LocalId	LocalId	Whole Number	Simple	Unmanaged	Disabled
new_name	new_name	Name	Single Line of Text	Simple	Unmanaged	Non App
new_officeid	new_officeid	Office	Primary Key	Simple	Unmanaged	Non App
organizationid	OrganizationId	Organization Id	Lookup	Simple	Unmanaged	Non App
overriddencreatedon	OverriddenCreatedOn	Record Created ...	Date and Time	Simple	Unmanaged	Non App
statecode	statecode	Status	Status	Simple	Unmanaged	Non App
statuscode	statuscode	Status Reason	Status Reason	Simple	Unmanaged	Non App

1 - 17 of 17 (0 selected) Page 1

Status: Existing

There is a 1:N relationships between “Building” entity and “Building Floor”.



Solution: Soffia_CRM - Microsoft Dynamics 365 - Google Chrome

Secure | <https://soffia-live.crm4.dynamics.com/tools/solution/edit.aspx?id=%7b5f06e6d2-8e30-47ce-b44e-7387005b2e3b%7d#>

File Publish All Customizations Help

Building
1:N Relationships

Solution Soffia_CRM

Information
Components
Entities

Building
Forms
Views
Charts
Fields
Keys
1:N Relationships
N:1 Relationships
N:N Relationships
Business Rules
Hierarchy Setti...

Building Floor
Contact
Daily Forecast
Device Command
Feedback
Floor Seat
Forecast
IoT Alert
IoT Device
IoT Device Command
IoT Device Reading
IoT Device Registrat...

Type: Custom

New 1-to-Many Relationship X More Actions

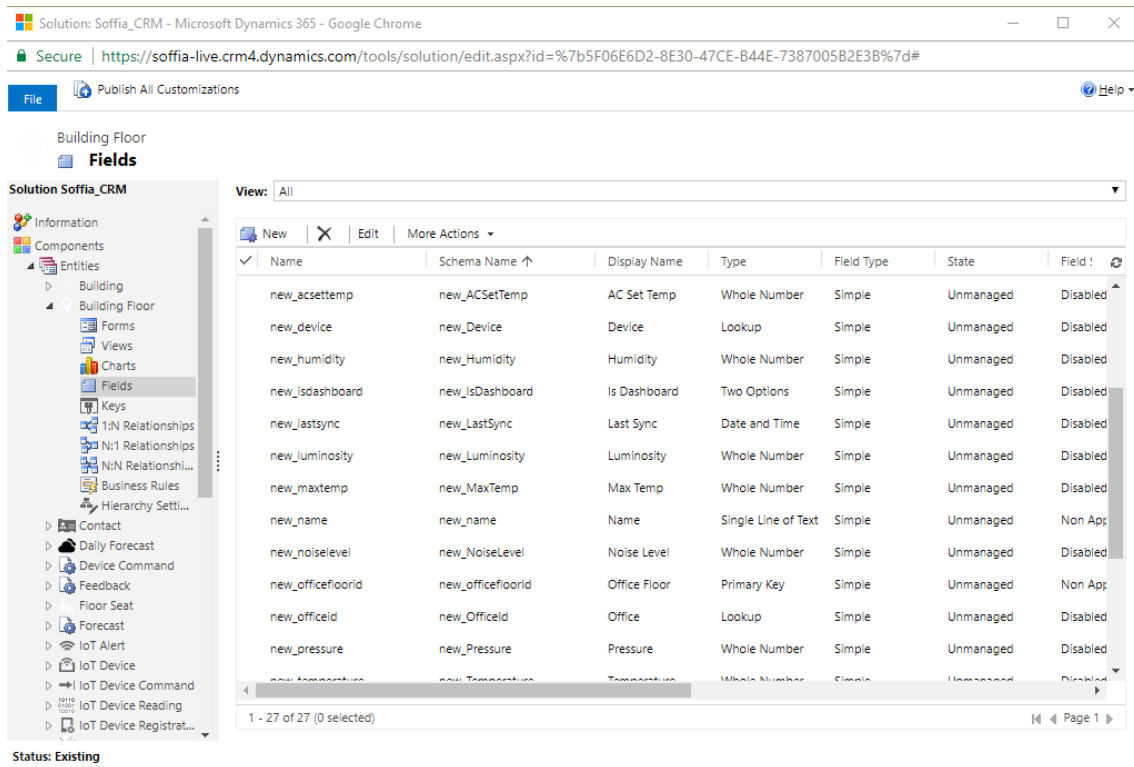
Schema Name	Primary Entity	Related Entity	Type of Behavior	Field Name	
new_new_office_contact	Building	Contact	Referential	Building	Ur
new_new_office_new_daily...	Building	Daily Forecast	Referential	BuildingId	Ur
new_new_office_new_offic...	Building	Building Floor	Referential	Office	Ur

1 - 3 of 3 (0 selected)

Status: Existing

The entity “Building Floor” will contain the wings in each floor that are part of the building and will store the information that is collected from the devices distributed across the site.

SMART OFFICE APPLICATION



Collecting this information in Dynamics 365 for Customer Engagement depends on the intended logic.

In a common IoT scenario, information from devices can be used to trigger actions, for instance, if the temperature in a specific location is higher than the threshold, then a Work Order should be created for the issue to be fixed. There isn't really the need of displaying the actual values.

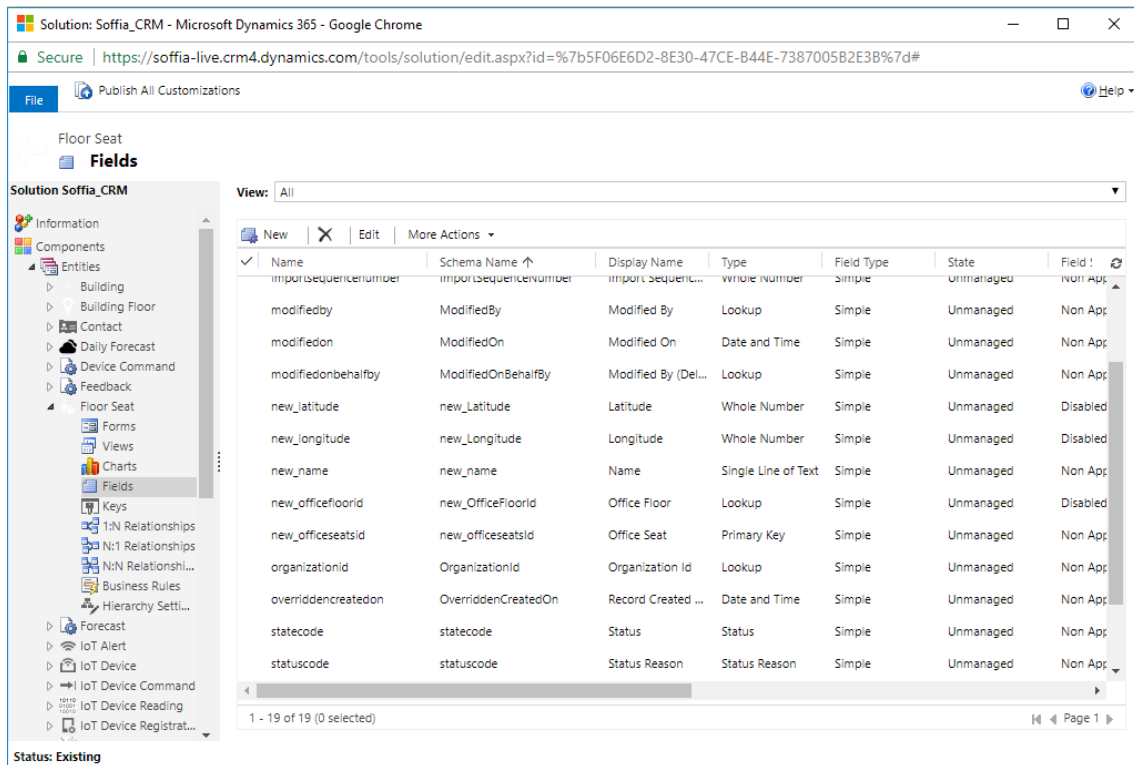
One constraint is the volume of data sent from the devices. For scenarios where there is a big number of devices and the number of messages sent is very high, it will be a bad design capturing all those events in Dynamics 365 for Customer Engagement. The Azure Stack is built to receive huge amount of information from devices, trying to merge all that information into Dynamics 365 can cause issue due to the volume. The recommendation, in case, it's needed to display the information in Dynamics 365 for Customer Engagement in big volumes of data scenarios is to store the information in a SQL Azure instance, Blob storage or similar alternatives from the Azure Stack, and trigger summarized updates to the Dynamics 365 for Customer Engagement instance, reducing the amount of API calls and integration with Dynamics.

Being Dynamics 365 for Customer Engagement a Line of Business Application, causing big volumes of data to be handled by the API can cause subsequent issues and affect the user Experience with the platform.

The "Building Floor" entity will have a 1:N relationship with the entity "Floor Seat".

The entity "Floor Seat" will store all the locations where people are sitting and the location of the devices.

This will help having a blueprint of the building and understanding what areas might be affected by identified issues.



There is an additional Entity named “Daily Forecast”, which will store all information collected from a weather API that will retrieve information for the local id of each Building.

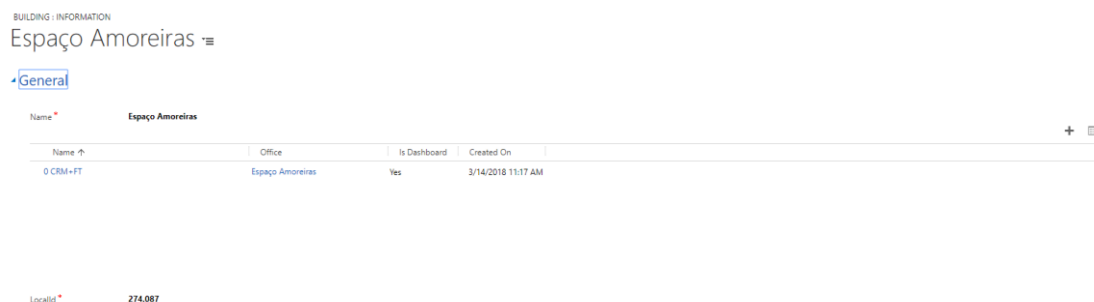
This Entity structure will work as follows:

- The Building are created.

➔ Active Offices ▾

✓ Name ↑	Created On
Entrecampos CSS	9/18/2017 1:47 PM
Espaço Amoreiras	3/14/2018 11:12 AM

- Then added the Floors that are part of each building.



- Finally, all the seats are created inside each Floor.

SMART OFFICE APPLICATION

BUILDING FLOOR : INFORMATION

0 CRM+FT

General

Name * 0 CRM+FT
Device --
Office Espaço Amoreiras

Name (Office)	Office Floor	Name	Latitude	Longitude	Created On
0 CRM+FT	0 CRM+FT	01			3/14/2018 11:18 AM
0 CRM+FT	0 CRM+FT	02			3/14/2018 11:21 AM
0 CRM+FT	0 CRM+FT	03			3/14/2018 11:21 AM
0 CRM+FT	0 CRM+FT	04			3/14/2018 11:21 AM

1 - 4 of 80

Is Dashboard * Yes

Temperature -- Noise Level --
Pressure -- Humidity --
Luminosity -- Last Sync --
AC Set Temp -- Max Temp --

- The contacts are then assigned a Building, Floor and seat.

CONTACT

Pedro Sacramento

Summary

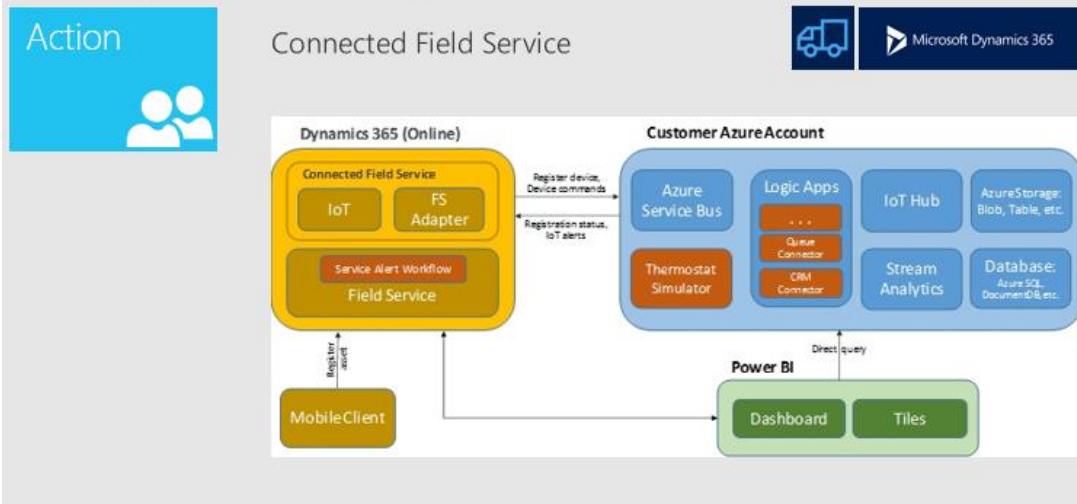
CONTACT INFORMATION

Full Name * Pedro Sacramento
First Name + Pedro
Last Name * Sacramento
Job Title --
Account Name --
Email pesacr@microsoft.com
Business Phone --
Mobile Phone --
Fax --
Preferred Method of C Any
Address --
Building Espaço Amoreiras
Floor 0 CRM+FT
Seat 02
Alias pesacr
Facebook --
Skype sip:pesacr@microsoft.com
Twitter --
Linkedin https://www.linkedin.com/in/pedrosacramento/

We've created the logic using the contact entity, but it may use other entities instead like Users for example.

Connected Field Service

How pieces fit together



The Connected Field Service Add-on will allow an automated way of connecting Dynamics 365 for Customer Engagement with an Azure subscription, automatically deploying all Azure Stack resources that are needed for an IoT scenario.

The Add-on is available from [AppSource](#).

By deploying the Add-on, several solutions are automatically added to the Dynamics 365 for Customer Engagement instance.

The documentation on how to deploy and configure the CFS add-on is available [here](#). There is also an article on how to [extend CFS solutions](#).

As mentioned before, all resources are added to the Azure Subscription.

NAME	TYPE	RESOURCE GROUP	LOCATION	SUBSCRIPTION
dynamicsonline	API Connection	Soffia-Live	West Europe	Pay-As-You-Go
SMBMessage	API Connection	Soffia-Live	West Europe	Pay-As-You-Go
servicebus	API Connection	Soffia-Live	West Europe	Pay-As-You-Go
CRMHelperSoffiaLive6f93f15306c44a39a626427dc768	App Service	Soffia-Live	West Europe	Pay-As-You-Go
IoTHubSoffiaLiveb1a0f5eb7d741599b1130ac69399628	App Service	Soffia-Live	West Europe	Pay-As-You-Go
QueueMessageParserSoffiaLive176a7d10ba5648f9a168	App Service	Soffia-Live	West Europe	Pay-As-You-Go
SimulatorSoffiaLive1c50b0d03ace4b499e57a885dc6e4	App Service	Soffia-Live	West Europe	Pay-As-You-Go
ServicePlan	App Service plan	Soffia-Live	West Europe	Pay-As-You-Go
SoffiaLiveac33c3e643c54c07b7060de93e2811c0	IoT Hub	Soffia-Live	West Europe	Pay-As-You-Go
CRM-To-IoT	Logic app	Soffia-Live	West Europe	Pay-As-You-Go
DeviceRequestsToCRM	Logic app	Soffia-Live	West Europe	Pay-As-You-Go
fromoffice-devicetocrm	Logic app	Soffia-Live	West Europe	Pay-As-You-Go
IoT-To-CRM	Logic app	Soffia-Live	West Europe	Pay-As-You-Go
SoffiaLivea293f3889a7e4d0848281e179e0fbb	Service Bus	Soffia-Live	West Europe	Pay-As-You-Go
SoffiaLive018c7b637b7b4bc1ae3bd843b86c34	Stream Analytics job	Soffia-Live	West Europe	Pay-As-You-Go
SoffiaLive8c1708ed11b4091931c56d5ac95c8	Stream Analytics job	Soffia-Live	West Europe	Pay-As-You-Go
SoffiaSQLCRM	Stream Analytics job	Soffia-Live	West Europe	Pay-As-You-Go

In the resources it's included a Web App that is a Portal Device Simulator. From the simulator it's possible to configure the threshold and simulate the values sent from the devices.

How pieces fit together

The screenshot shows the 'Portal Device Simulator' interface. On the left, there's a blue 'Action' button with a user icon. The main area displays a 'Field Service IoT' tab with a 'Thermometer' sub-tab. It features a digital thermostat image showing 25.5°C. To the right, there are two gauge charts: 'Humidity' at 40% and 'Temperature' at 65°F. Below these, there are 'Messages Received' and 'Messages Sent' sections. The 'Messages Sent' section shows two entries: 'CURRENT STATUS -> Temperature: 65 Humidity: 40'.

The Portal Device Simulator will then create an IoT Alert in the Dynamics 365 for Customer Engagement instance if the temperature is above the threshold.

How pieces fit together

The screenshot shows the 'Dynamics 365 - IoT Device Command' interface. On the left, there's a blue 'Action' button with a user icon. The main area displays a 'New IoT Device Command' form. The form has a 'General' tab and a 'CREATE COMMAND' button. The 'General' tab shows fields for 'Name' (reset), 'Status' (In Progress), 'Device' (demo), and 'Device ID' (demo). It also shows 'IN RESPONSE TO' (Parent Alert: Temperature reading of 119 exceeded a threshold of 1) and 'MESSAGE TO SEND' (["CommandName":"Reset Thermostat","Parameters":[]]).

From the IoT Alert, a Work Order can be created so that the issue is investigated by the maintenance team or Field Engineers. The simulator will provide a simple and Out-of-the-box solution to test and demo an IoT scenario. The simulator will send telemetry to the Azure IoT Hub, the telemetry is then handled by the Stream Analytics that will create the IoT Alert record in the Dynamics 365 for Customer Engagement instance from the Logic App execution.

How pieces fit together



Dynamics 365 – Create Work Order



Microsoft Dynamics 365

WORK ORDER
New Work Order

Completed Create Work Order Schedule Work Order Close Work Order

Service Account Customer Name
Priority Create Report
Work Order Type

OTS - IoT Alert Process Flow Next Step

Summary

GENERAL	DETAILS	ACTIVITIES	NOTES	CUSTOMER DETAILS
Work Order Number	Work Order Type	Activity Name	Activity Description	Primary Contact
Service Account	Customer Name	Activity Type	Activity Status	Primary Email
System Status	Open Unchecked	Activity Date	Activity Location	Primary Phone
Work Order Summary				

PRIMARY INCIDENT

Primary Incident Type	Primary Incident Description	Primary Incident Estimated Duration	Primary Incident Customer Asset	IoT Alert
Threatened Assembly				

INCIDENTS

Name	Work Order	Incident Type	Status

RECORDS

Work Order	Start Time	End Time	Duration	Report

Microsoft Azure

IoT Hub

The Azure IoT Hub is the main resource in the architecture as it's the piece responsible for receiving all telemetry from the Devices.

In some scenarios, where the level of telemetry sent from the devices is very low, we could bypass the Azure Stack and connect devices directly to our Line of Business Application.

The Azure IoT Hub will help handling big volumes of data in multiple threads from multiple devices and assure that there isn't any telemetry lost. This is the best scenario for scalable solutions with big data volumes.

For more information see the following article:

<https://azure.microsoft.com/en-us/services/iot-hub/>

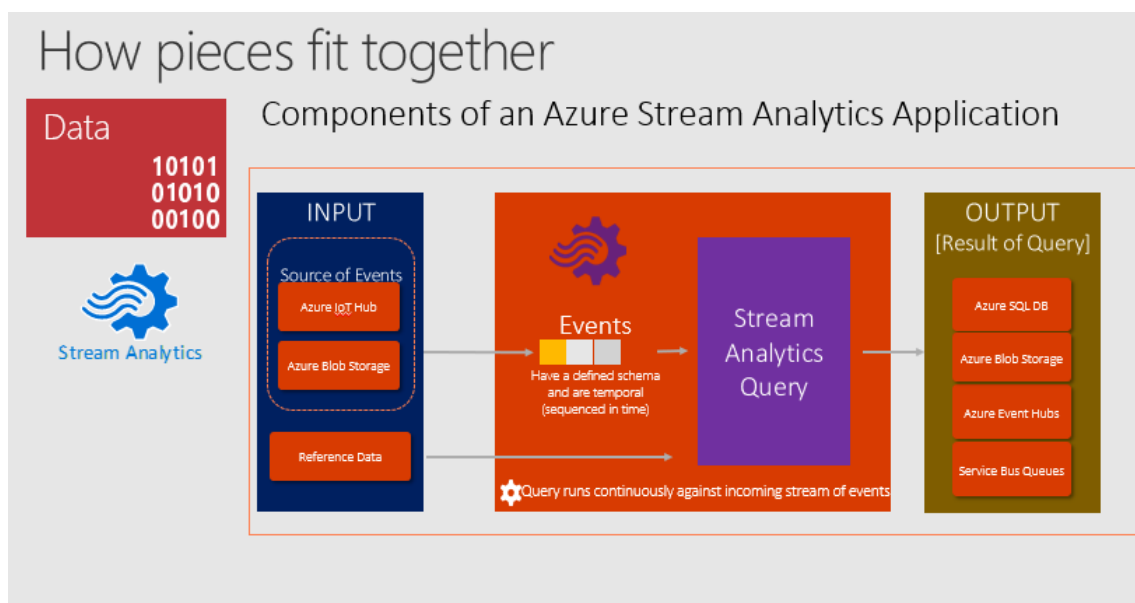
Stream Analytics

The Stream Analytics integrated with Azure IoT Hub and the remaining Azure Stack to enable powerful real-time analytics on data that is collected from the devices.

This is our center piece in the architecture as it will turn data into insights.

For more information see the following article:

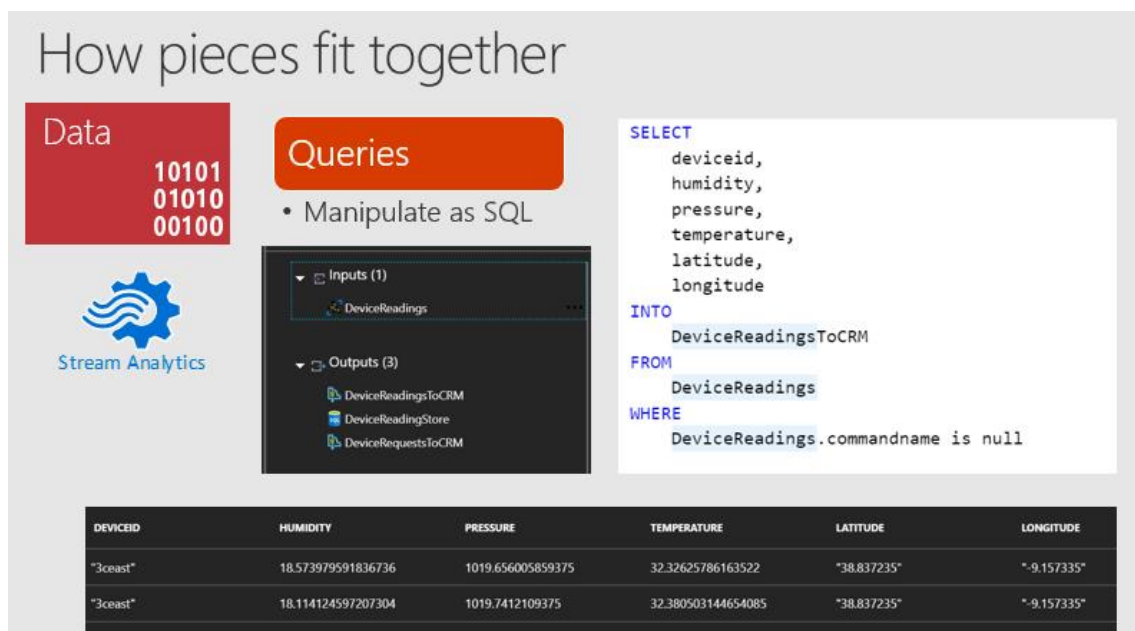
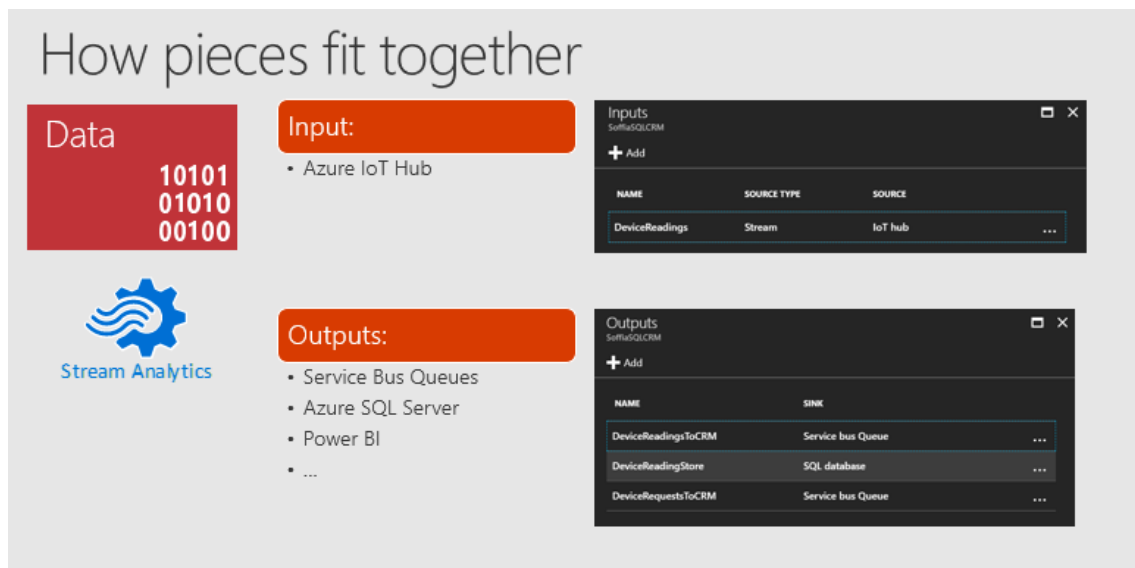
<https://azure.microsoft.com/en-us/services/stream-analytics/>



In the Stream Analytics we'll define what happens with the data collected from the devices and sent to the Azure IoT Hub.

In our scenario, data is stored in a SQL Azure Database for later analysis and reporting.

With the usage of Service Bus Queues and Logic Apps, the information is also updated in Dynamics 365 for Customer Engagement, in the “Building Floor” entity, so that the information is visible from the custom portal to all users.



Documentation and articles regarding Stream Analytics:

<https://docs.microsoft.com/en-us/azure/stream-analytics/stream-analytics-build-an-iot-solution-using-stream-analytics>

<https://azure.microsoft.com/en-us/resources/videos/handling-iot-data-with-azure-stream-analytics/>

<https://community.dynamics.com/crm/b/mannygrewaldynamicscrm/archive/2017/07/01/azure-iot-hub-streaming-analytics-simulator>

<https://blogs.msdn.microsoft.com/david/2016/09/12/learning-guide-for-azure-stream-analytics/>

<https://danielburtcrm.wordpress.com/2016/12/05/create-connected-service-cases-in-dynamics-365-using-an-iot-device-and-azure/>

Azure SQL Database

How pieces fit together

Data

10101
01010
00100



Azure SQL database

Azure SQL Server

- Telemetry is stored in a SQL table

id	device	humidity	pressure	temperature	latitude	longitude	comment	EventProcessedAtUtc	PartitionId	EventReceivedAtUtc	isFinal
1	Stream	21.088739458	1011.2044203	23.483347633	38.7139	-8.1384	NA.G.L.	2017-09-15 14:58:47.410	0	2017-09-15 14:58:46.207	Received
2	Stream	24.426453816	1014.2124257	24.345488888	38.7139	-8.1384	NA.G.L.	2017-09-15 14:58:47.487	1	2017-09-15 14:58:46.533	Received
3	Stream	23.709158189	1014.1477027	24.360811328	38.7139	-8.1384	NA.G.L.	2017-09-15 14:58:47.516	2	2017-09-15 14:58:47.217	Received
4	Stream	23.740152241	1014.1464209	25.021254170	38.7139	-8.1384	NA.G.L.	2017-09-15 14:58:48.053	3	2017-09-15 14:58:48.138	Received
5	Stream	23.748867327	1014.1464209	25.030367761	38.7139	-8.1384	NA.G.L.	2017-09-15 14:58:47.733	3	2017-09-15 14:58:48.467	Received
6	Stream	26.054403987	1011.43071937	23.334882244	38.7139	-8.1384	NA.G.L.	2017-09-15 14:58:48.317	0	2017-09-15 14:58:48.393	Received
7	Stream	26.038888228	1011.3388244	23.427481384	38.7139	-8.1384	NA.G.L.	2017-09-15 14:58:47.583	0	2017-09-15 14:58:48.011	Received
8	Stream	26.036194364	1011.3208570	23.385226761	38.7139	-8.1384	NA.G.L.	2017-09-15 14:58:52.033	0	2017-09-15 14:58:50.845	Received
9	Stream	23.680371885	1014.1255457	25.030367761	38.7139	-8.1384	NA.G.L.	2017-09-15 14:58:52.246	3	2017-09-15 14:58:52.046	Received
10	Stream	23.857277173	1014.1014452	24.360811328	38.7139	-8.1384	NA.G.L.	2017-09-15 14:58:47.482	3	2017-09-15 14:58:48.227	Received
11	Stream	23.824426215	1014.1075887	25.030367761	38.7139	-8.1384	NA.G.L.	2017-09-15 14:58:47.207	1	2017-09-15 14:58:48.027	Received
12	Stream	23.682038888	1014.1365285	25.075471885	38.7139	-8.1384	NA.G.L.	2017-09-15 14:58:47.987	3	2017-09-15 14:58:48.338	Received
13	Stream	23.477888888	1014.1088765	25.075471885	38.7139	-8.1384	NA.G.L.	2017-09-15 14:58:23.383	3	2017-09-15 14:58:21.083	Received
14	Stream	23.885145176	1014.1791897	25.292622031	38.7139	-8.1384	NA.G.L.	2017-09-15 14:58:36.483	0	2017-09-15 14:58:34.325	Received
15	Stream	24.145152476	1014.0888789	25.123842441	38.7139	-8.1384	NA.G.L.	2017-09-15 14:58:48.627	3	2017-09-15 14:58:50.012	Received
16	Stream	26.747778740	1011.3018944	23.448368376	38.7139	-8.1384	NA.G.L.	2017-09-15 14:58:37.403	0	2017-09-15 14:58:35.105	Received

In the SQL Azure database, the telemetry collected by the devices is stored. The data is manipulated as a query by the Stream Analytics.

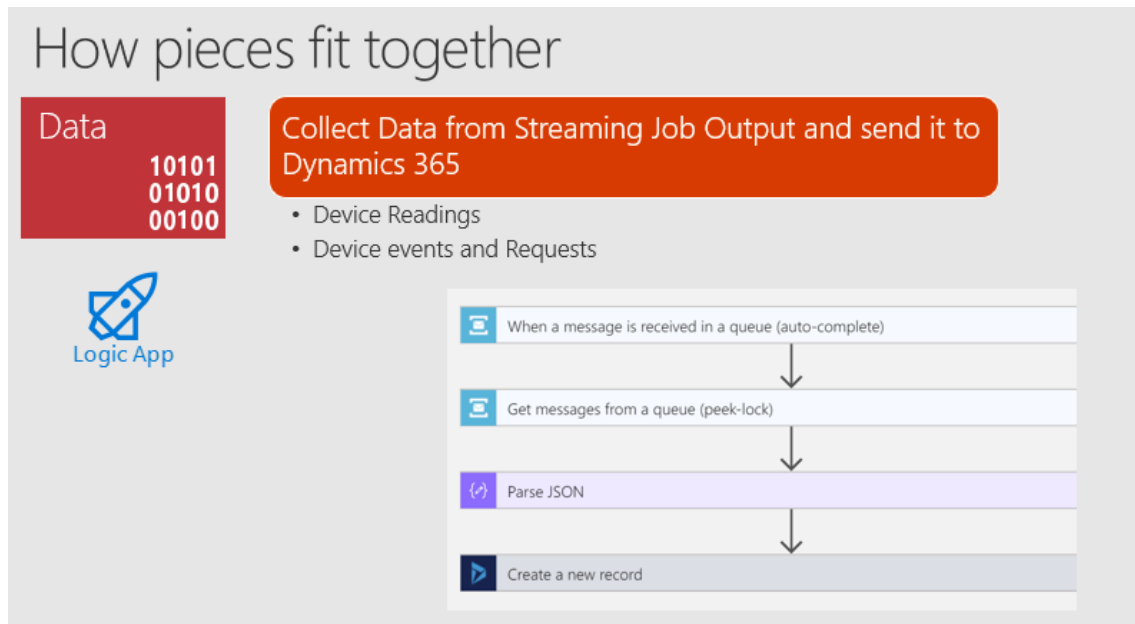
Storing this information will not only allow us to build reporting but also to future analyze the information with Machine Learning.

Logic Apps

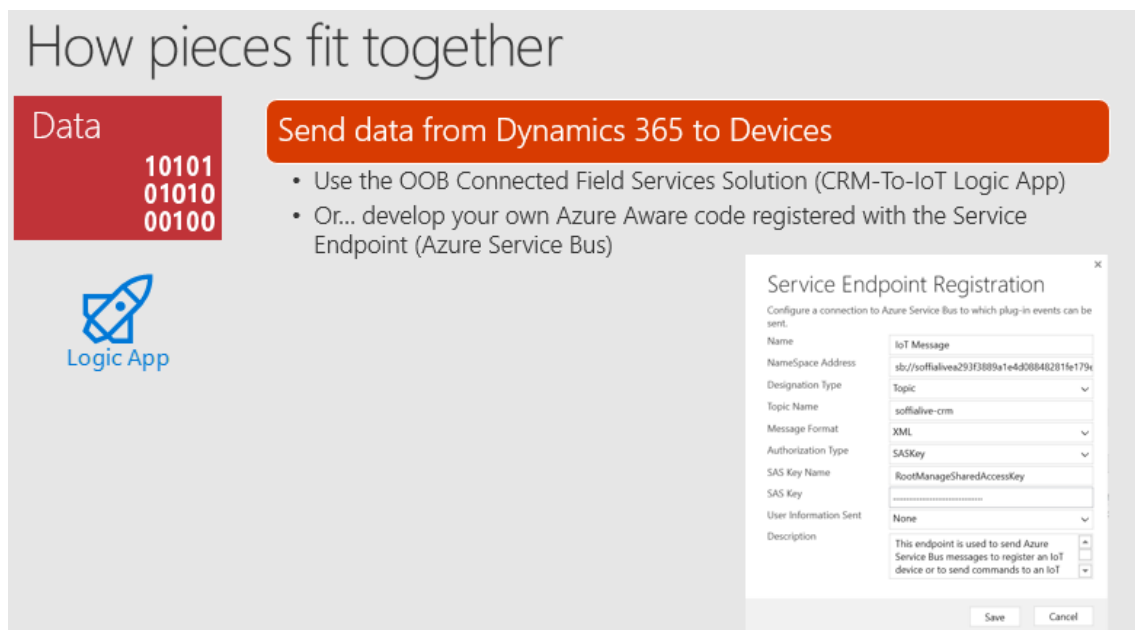
The Logic Apps piece in the Azure Stack will be responsible for creating the information in Dynamics or sending information from Dynamics back to the device.

The Connected Field Service Add-on bring out-of-the-box Logic Apps that can be adjusted to the requirements.

In our scenario we have the Logic App that will update the information in the “Building Floor” entity.

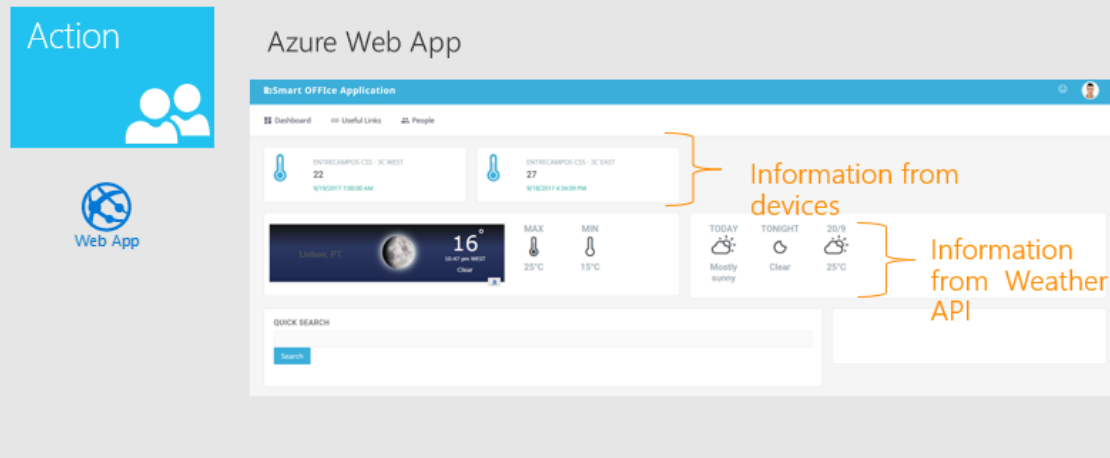


And the Logic App that will trigger an action in the device that is generated from the Field Service solution. In this case the device is requested to reboot, using this mechanism it could be possible to deploy updates on the device configuration (update thresholds for example) or pushing code updates.



Azure WebApp

How pieces fit together



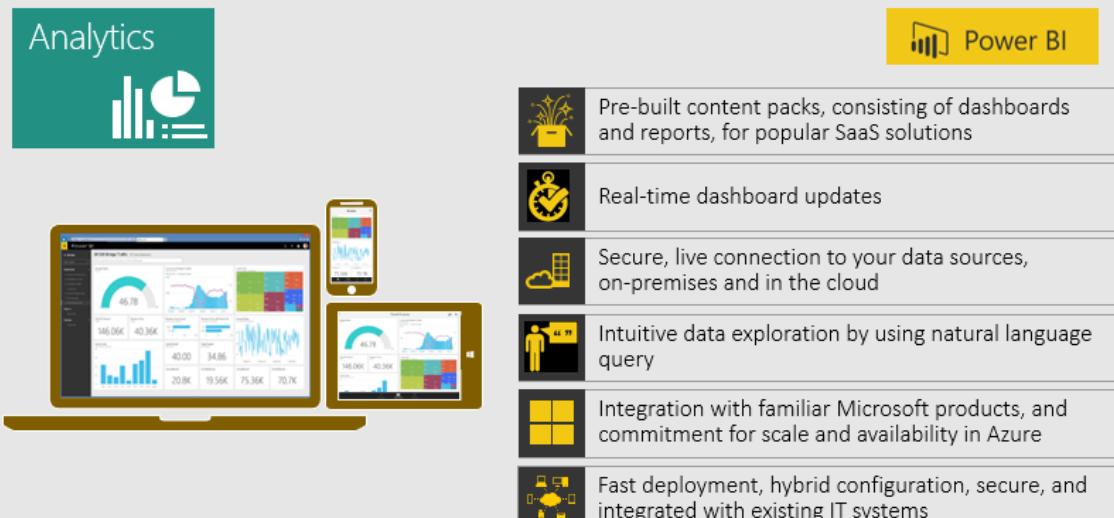
The temperature collected from the devices is displayed to the users from a custom Web Portal created using Azure Web Apps. The Portal will connect to Dynamics and display the information and allow the users (contacts in Dynamics 365 for Customer Engagement) to edit their profiles and configure their seating place in the Building.

This will also allow for the users to know where a specific person is located in the Building/floor.

From the Portal it would also be possible for users to provide feedback regarding the temperature or other information that could be important related with the wellbeing at work. Capturing this information would allow additional measure to be taken and also analysis in terms of what is being captured by the devices and the feedback being provided by users.

PowerBI

How pieces fit together



The diagram illustrates the integration of Power BI into a smart office application. On the left, a laptop, smartphone, and tablet are shown displaying various data visualizations like bar charts, line graphs, and KPI cards. To the right, a list of Power BI features is presented, each with an icon and a description. The features include pre-built content packs, real-time updates, secure connections to data sources, natural language queries, integration with Microsoft products, and fast deployment options.

Analytics

Power BI

- Pre-built content packs, consisting of dashboards and reports, for popular SaaS solutions
- Real-time dashboard updates
- Secure, live connection to your data sources, on-premises and in the cloud
- Intuitive data exploration by using natural language query
- Integration with familiar Microsoft products, and commitment for scale and availability in Azure
- Fast deployment, hybrid configuration, secure, and integrated with existing IT systems

Since all information collected from the devices is stored in a SQL Azure database, by using PowerBI we can create dashboards and reports and make them available either from PowerBI directly or from the Dynamics 365 for Customer Engagement instance.

Devices

How pieces fit together

Things



Power

- Low/High

Hardware/Software

- Raspberry Pi/Arduino/Windows/Other

Apps

- Headless/Headed

Sensors

- Temperature/Lights/Presence
- HATs

Device Twins/Gateways

The device used for this scenario was a Raspberry PI. The below articles will explain how to build a solution to measure temperature or other information.

In this case the device has an embedded screen which allows to run an Universal Windows Application that will display the information that is being collected by the sensors in real-time.

How pieces fit together

Things



UWP App

- Headed App running on Windows 10 IoT Core
- Reading from Sensors
- Communicating with Azure IoT
- Interacting with End-User

Smart Office App

Office Conditions

Temperature	Humidity	Pressure	A/C Set Temp	Max. Temp
31.00	22.03	1015.6	25	30

IP Address: 10.66.224.54
 8/25/2017 12:03 PM: Requested parameters from Server
 8/25/2017 12:03 PM: Received Parameters: acsettemp=25,maxtemp=30

Request Service

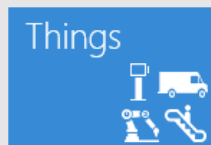
Parameters and Connection Status

Latitude	Longitude	Last Update	Last Status
38.74517	-9.14014	8/25/2017 11:33:05 PM	Collected Data -> Sent to Azure

DeviceID: 30e6d5 Sample Interval (sec): 10 Message Counter: 38

Reboot

How pieces fit together

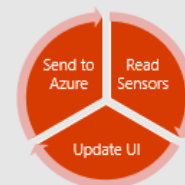


TPM Authentication with Azure IoT Hub
2 Tasks running, triggered by Dispatch Timers



```
DispatcherTimer timer = new DispatcherTimer();
timer.Tick += Timer_Tick;
timer.Interval = TimeSpan.FromSeconds(10);
timer.Start();
```

```
DispatcherTimer timer2 = new DispatcherTimer();
timer2.Tick += Timer2_Tick;
timer2.Interval = TimeSpan.FromSeconds(5);
timer2.Start();
```



For more information on how to build the code to run from the devices see the following articles:

<https://docs.microsoft.com/pt-pt/azure/iot-hub/iot-hub-csharp-csharp-getstarted>

<https://docs.microsoft.com/en-us/azure/iot-hub/iot-hub-device-management-overview>

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