

# 海 洋 联 盟

## Day 6 推介会

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**QND BIZ-IAS SMART PU**  
**2022年3月18日**



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# 近东航线

中东航线



AMA	CEO	CMEX	TPA
	Lianyungang		
Qingdao	Qingdao	Qingdao	Qingdao
	Shanghai	Shanghai	Ningbo
Ningbo		Ningbo	Shanghai
	Hong Kong		Kaohsiung
Shekou	Shekou	Nansha	Shekou
Singapore	Singapore	Singapore	Port Kelang
Jebel Ali	Jebel Ali	Jebel Ali	Jebel Ali
Bahrain	Hamad	Abu Dhabi	Umm Qasr
Damman	Damman	Dammam	Jebel Ali
Sohar	Jubail	Abu Dhabi	
	Abu Dhabi		



## 仓位

2022Q2: 维持  
2022Q3: 增加  
2022Q4: 增加



## 重点港口

Jebel Ali  
Umm Qasr



## 港口覆盖

POL->11港  
POD->8港



## 市场策略

轻货比例  
直挂港口

# 近东航线

红海航线



FRS RES2

Xingang

Qingdao

Ningbo

Nansha

Shekou

Singapore

Shanghai

Ningbo

Taipei

Xiamen

Shekou

Singapore

Djibouti

Jeddah

Sokhna

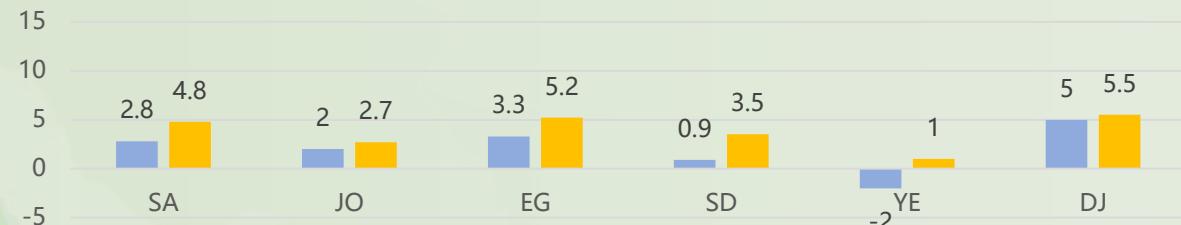
Aqaba

Jeddah

Sokhna

Aqaba

IMF Real GDP growth (2021 vs 2022)



## 仓位

2022Q2: 维持  
2022Q3: 维持  
2022Q4: 维持



## 重点港口

Sokhna  
Aqaba



## 港口覆盖

POL->9港  
POD->4港



## 市场策略

轻货比例  
直挂港口

# 近东航线

印巴航线



CIX2	CIX3	PMX	FME
Xingang			Pusan
Qingdao	Qingdao	Shanghai	Qingdao
	Shanghai	Shanghai	Shanghai
	Ningbo	Ningbo	
Kaohsiung		Fuqing	
	Dachan Bay	Shekou	Shekou
Singapore		Singapore	Singapore
Port Kelang	Port Kelang	Port Kelang	Port Kelang
Nhava Sheva	Nhava Sheva	Colombo	Chennai
	Hazira	Karachi	Visakhapatnam
Mundra	Mundra	Mundra	
Colombo	Colombo		



## 仓位

2022Q2: 维持  
2022Q3: 维持  
2022Q4: 增加



## 重点港口

Nhava Sheva  
Hazira



## 港口覆盖

POL->11港  
POD->8港



## 市场策略

轻货比例  
推广NOR

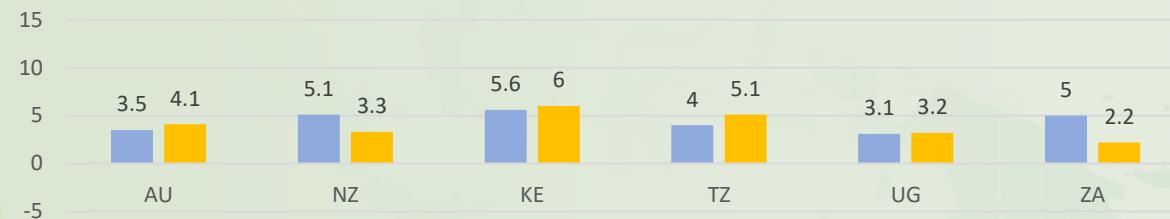
# 近东航线

澳非航线



NEAX	AEF	ASEA	FAX
Pusan			
Qingdao			Qingdao
Ningbo		Shanghai	Shanghai
Shanghai	Ningbo		Ningbo
Yantian	Shekou		
	Singapore	Singapore	Singapore
Tanjung Pelepas	Tanjung Pelepas		
	Port Kelang	Port Kelang	
Sydney	Colombo	Colombo	Durban
Melbourne	Mombasa	Dar Es Salaam	
Brisbane			

IMF Real GDP growth (2021 vs 2022)



## 仓位

2022Q2: 维持  
2022Q3: 增加  
2022Q4: 增加



## 重点港口

Melbourne  
Mombasa, Dar Es Salaam  
Durban



## 港口覆盖

POL->13港  
POD->8港



## 市场策略

推广NOR/GREENX  
直挂港口

# 近洋航线

一程航线



HKH	KTP	HBT	NCS Inchon	NCT	CV2	CEM Kaohsiung	CIX2
Xingang	Dalian				Xingang		Xingang
Dalian	Xingang	Lianyungang					
Qingdao	Qingdao	Qingdao	Qingdao	Qingdao	Qingdao	Qingdao	Qingdao
Gunsan						Shanghai	
Ningbo			Ningbo Fuqing			Ningbo	
Hong Kong	Hong Kong	Kaohsiung	Hong Kong	Hong Kong		Taipei	Kaohsiung
	Shekou		Shekou	Shekou		Yantian	
	Kaohsiung						
	Manila		Pasir Gudang	Laem Chabang	Ho Chi Minh	Tanjung Pelepas	Singapore
	Laem Chabang		Port Kelang				Port Kelang
			Penang				
			Kuantan				

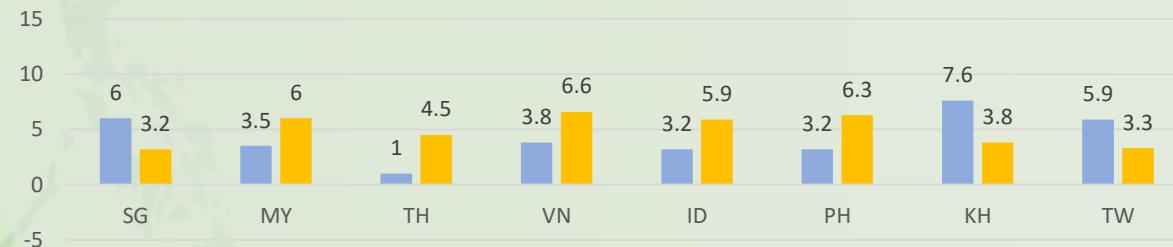
# 近洋航线

二程航线



TMI	CVT	CPM	TPH
		Kaohsiung	Hong Kong
Hong Kong	Hong Kong		Kaohsiung
Nansha			
Shekou			
Laem Chabang			
Tanjung Pelepas			
Port Kelang			
Belawan	Ho Chi Minh	Muara*	Davao
Sihanoukville		Kota Kinabalu*	Cagayan
Laem Chabang	Bintulu		

IMF Real GDP growth (2021 vs 2022)



## 仓位

2022Q2: 维持  
2022Q3: 维持  
2022Q4: 增加



## 重点港口

E-MY, S-PH  
TW, KH, VN



## 港口覆盖

POL->13港  
POD->9港



## 市场策略

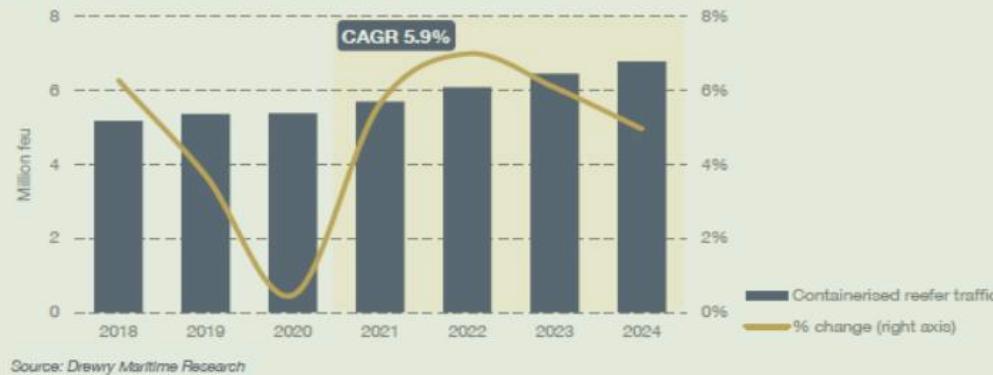
直挂港口  
蓝海货载

# 冷特业务

## 冷冻柜

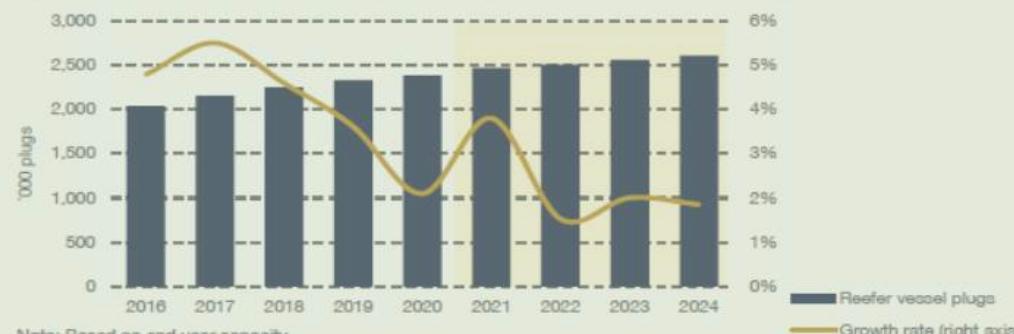


Figure 2.2 Forecast worldwide containerised reefer traffic



Source: Drewry Maritime Research

Figure 4.1 Forecast vessel fleet reefer plug development



Note: Based on end year capacity.

Source: Drewry Maritime Research



### 重点航线

CPS/NUE2/CEN  
NUE/WSA3/ESA3



### 重点港口

Los Angeles, New York  
Manzanillo, San Antonio



### 重点航线

CEM/FAL3/NE3  
MD2/MEX1



### 重点港口

Felixstowe, Rotterdam  
Hamburg, Le Havre



### 重点航线

AMA/CMEX/RES  
HBT/NCS/CEM



### 重点港口

Jebel Ali, Damman  
Taiwan, Malaysia

# 冷特业务

特殊柜



CPS	TPN	NUE	CEM	MD2	HBT
Qingdao	Qingdao	Qingdao	Kaohsiung	Qingdao	Lianyungang
Shanghai	Shanghai	Ningbo	Shanghai	Shanghai	Qingdao
Ningbo	Ningbo	Shanghai	Ningbo	Ningbo	
		Pusan			
	Kaohsiung		Taipei	Kaohsiung	Kaohsiung
	Yantian		Yantian	Yantian	
			Tanjung Pelepas	Singapore	
		Colon			
Los Angeles	Tacoma	Savannah	Rotterdam	Piraeus	
Oakland	Vancouver	Charleston	Felixstowe	La Spezia	
		Boston	Hamburg	Genoa	
		New York		Fos	
				Valencia	



**重点货源**  
车辆/玻璃  
机械设备



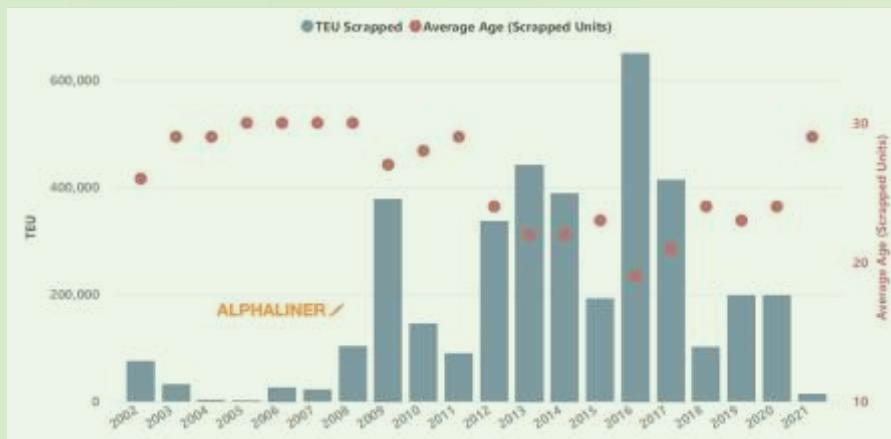
**重点港口**  
自有船比例高  
直挂港口



**市场策略**  
In Gauge  
SOC Tank

# 总结展望

## 未来展望



**国际油价**  
WTI USD99.08/bbl  
VLSFO USD878/ton  
IFO380 USD672.5/ton



**租船市场**  
8500T USD136,500/Day  
4000T USD88,500/Day  
1700T USD52,500/Day



**拆船市场**  
2020 89 Units  
2021 18 Units

# 总结展望

未来展望



2021

TPA: 1xL, 5xS, 3xE  
AGI: 1xD, 1xUX

CIX: 1xUX, CIX2: 2xUX,  
CIX3: 1xUX, PMX: 1xUX

CAT: 1xDX  
NEAX: 2xUX

AEF: 1UX+1DX+1D+1BK

18B+22C+5O  
TTL77

KTP: 2C

APG

ISC

AUS

EAFR

ITP

ITP

TPA: 13 x L  
AGI: 2 x UX

CIX: 1xUX, CIX2: 2xE,  
CIX3: 1xUX, PMX: 1xUX

CAT: 1xE  
NEAX: 2xE

AEF: 4UX

18B+25C+13O  
TTL84

KTP: 2B+2O

2

0

2

2

# 总结展望

重点回顾



NOR/IG  
SOC TANK

轻货比例  
GREENX

蓝海货载  
直挂港口

Nhava Sheva  
Hazira  
Melbourne  
Mombasa  
Durban

Jebel Ali  
Umm Qasr  
Damman

Jeddah  
Sokhna  
Aqaba

白电

自有船

太阳能板

机械

炭黑

轮胎

玻璃

Davao  
Cagayan  
Cebu  
Batangas  
Subic

MTA

Muara  
Kota Kinabalu  
Bintulu  
Pasir Gudang  
Penang

PVC

Belawan  
Sihanoukville  
Kaohsiung

项目货

车辆

THANK YOU  
FOR WATCHING

感谢 观看

相关资料来源：



Ship&Bunker Drewry ALPHALINER INTERNATIONAL MONETARY FUND