FARAN AHMAD

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EDUCATION

University of Portsmouth (2021 - 2024) - Economics Bsc - 1st Class Honours - Dean's List

Dissertation - Volatility in the stock market (82%)

Modules - Econometric Analysis, Advanced Economics, International Banking and Finance, Financial Economics

WORK & EXPERIENCE

Sainsburys Bank - Bank and Travel Money Advisor (2024 - Present)

- ➤ Transacting and completing sales of over £5000 and bringing revenue to 10% which makes it 2 4 times greater than the industry standard of 2.5% to 5% target.
- I assist customers with their financial needs, from handling currency exchange to answering questions about our travel money services providing quick, accurate service and ensuring customers feel confident and informed

Luxury Enhanced Travels - Sales Manager (2021 - 2023)

- > Built rapport with highly affluent individuals and drove sales into the business.
- Completed sales of £10,000+ with affluent clients.
- Had the most bookings in the company increasing customers by 300% a day compared to my peers.
- Investment and projection on luxury cars for present and future purchases which has saved the company 15% on costs.

The 5 ers / Independent - Commodity and FX Analyst (2015 - Present)

- Through diligent risk management and an excellent strategy through quantitative and discretionary, I obtained capital from proprietary trading firms from the5ers and FTMO of \$100,000 and \$10,000.
- > Trading using quantitative and qualitative data. Using order flow, volume, Cumulative volume delta, having frequent returns of extremely high returns with methods having drawdowns of only 10% and gains of 48%.
- Using advance risk management to maintain steady growth.
- Extensive knowledge in the precious metals market, Commodities, Foreign exchange market, Stock market, Spot market, Futures markets and Options

Citi Investment Banking Job Simulation (October 2024)

- Completed a job simulation by acting as a buyside analyst for a hypothetical client, Big Box Retail, who were looking to acquire a small retail company.
- > Developed a five-year financial projection using a simple income statement model in Excel.
- > Drafted a comparative company analysis Synthesized an investor update into an internal summary report

AMYA - Site/Event Management Team (2017 - 2020)

- My management and organisational abilities have improved, particularly in the industrial and labour-intensive industries, by assigning and managing different teams and adolescents within deadlines and adhering to rigorous requirements.
- Helped out organise sites which was attended by 40,000 people making it the biggest Muslim event in the UK.
- > Regular contact about site utilities and equipment with contractors and senior personnel.
- Exercising extreme thoroughness and precision when working under pressure to complete large-scale yearly conventions by the deadline

SKILLS

SOFTWARE

Bloomberg, Excel, Stata, EViews, PowerPoint, Word, Kali Linux, Fedora, VMware, S&P Capital IQ, Sierra Charts, NinjaTrader

PROGRAMME LANGUAGES

Python, SQL

LANGUAGES

> English (Fluent), Pashto (Native), Urdu (Proficient), Hindi (Proficient), Spanish (Intermediate)

INVESTING

Long Short Portfolio, Quantitative Research, Qualitative Research, Order Flow, Depth of Market, Cumulative Volume Delta, Volume, Fundamentals, Macro and Micro Research