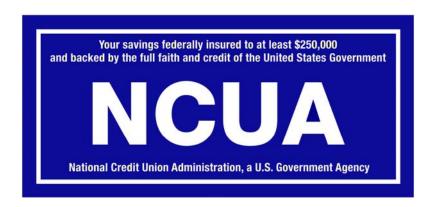


# JEFFERSON COUNTY FEDERAL CREDIT UNION

A COMMUNITY CREDIT UNION

## **Board Packet**



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## JEFFERSON COUNTY FEDERAL CREDIT UNION BOARD OF DIRECTORS MEETING AGENDA

January 27, 2010

- 1. Approval of Minutes
  - a. December 18, 2009 Board \*
  - b. December 23, 2009 Board \*
  - c. January 13, 2010 Board \*
- 2. Correspondence
  - a. NCUA
    - i. 10- FCU 01 \* Operating Fee Schedule 2010
    - ii. 10- CU 01 \* Supervising Low Income Credit Unions
- 3. Treasurer's Report
  - a. Financial Statement \*
  - b. P & L Statement Compared to Budget Monthly & Year-To-Date \*
- 4. President's Report \*
- 5. Senior Vice President Report Marketing \*
- 6. Report of Committees
  - a. Annual Meeting
  - b. Employee Grievance
  - c. Executive
  - d. Facilities
  - e. Investment and Asset Liability Management (In President's Report)
  - f. Marketing
  - g. Membership
  - h. Nominating/Bylaws (Minutes Included)
  - i. Personnel & Policy
  - j. Planning
  - k. Policy
  - I. Risk Management
  - m. Supervisory (Minutes Included)
- 7. Unfinished Business

a.

- 8. New Business
  - a. Loan Officer Approval \*
  - b. Investment Report Approval \*

c.

- 9. Adjournment
  - \* Indicates Documentation Attached

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#### JEFFERSON COUNTY FEDERAL CREDIT UNION

#### MINUTES - BOARD OF DIRECTORS MEETING

DATE: December 23, 2009

TIME: 8:30 A.M.

LOCATION: Board Room - Main Office

#### Roll Call

William Eskridge - Chairman	(WE)	Present
Steve Schweitzer - Vice-Chairman	(SS)	Present
Wendell Wright – Treasurer	(WW)	Present
Ed Davis - Secretary	(ED)	Present
Larry Dodson - Director	(LD)	Present
Marilynn Hettich - Director	(MH)	Present
Barbara Hays - Director	(BH)	Excused
Susan Clifton – Supv. Comm.	(SC)	Present
Stan Robinson – Supv. Comm.	(SR)	Present
Joshua Jackson – Supv. Comm.	(JJ)	Excused
Gary Fischer – Supv. Comm.	(GF)	Excused
Carl Hicks - President and CEO	(CH)	Present
Gary Edelen – Sr. Vice President	(GE)	Present

Chairman Eskridge called the meeting to order at 8:30 AM.

A motion was made by SS and duly seconded by LD to approve the minutes of 11-21-09 for the Board, Supervisory Committee and Nominating/Bylaws Committee. Vote Taken – Motion Carried.

All correspondence listed was discussed and explained to the Board's satisfaction by CH.

#### TREASURER'S REPORT

WW reported the following. The key ratios and other pertinent data for theost major areas impacted (before CUSIP & NCUA assessment and after) are compared below. Our YTD bottom line without the assessment expense is within \$4,000 of budgeted income. Our loan and share growth have surpassed our projections. There was an increase in deposits from the previous month of \$212,000 leaving an increase of \$8,249,000 year to date. Loan volume for the month showed an increase of \$329,000 and net loans showed an increase of \$218,000 leaving an increase of \$2,100,000 year to date. We will continue to closely monitor the competition and the overall operation for additional adjustments to dividend and income to benefit the members.

#### FINANCIAL DETAIL COMPARISON

Major Areas of Impact	REASON	BEFORE	AFTER	Difference
Assets	CU-SIP	95,730,969	120,730,969	25,000,000
Average Assets	CU-SIP	93,814,848	116,542,121	22,727,273
Investment Balance	CU-SIP	51,131,473	76,131,473	25,000,000
NET WORTH	CU-SIP	13.39%	10.62%	-2.77%
Long Term Assets	CU-SIP	22.99%	18.23%	-4.76%
Total Loans / Assets	CU-SIP	41.29%	32.74%	-8.55%
Fixed Assets	CU-SIP	1.62%	1.28%	-0.34%
INC- NET- YTD	NCUA	580,691	197,304	-383,387

A motion was made by LD and duly seconded by ED to approve the report as printed and presented. Vote Taken - Motion Carried.

#### PRESIDENT'S REPORT

CH discussed and explained all of the printed report that ultimately becomes a part of these minutes as well as the additional items enumerated below.

- 1. An update was given regarding NCUA assessment and how additional future hits might be handled particularly as it pertains to KCFCU and the reserve account amount.
- 2. A report was given on the letter received from Bramco Federal Credit Union regarding a merger. CH advised that GE had thoroughly reviewed the loan portfolio and he believes the loss will be less than their total reserves. We will have them transfer all reserves to the ALLL prior to merger.

A motion was made by SS and duly seconded by WW to approve the entire report as printed and discussed. Vote Taken – Motion Carried.

#### SENIOR VICE PRESIDENT'S REPORT

GE reported that we had 65 TV and 108 radio commercials on three stations. Our business development person has been working on outside marketing and is doing some on site enrollments. A motion was made by SS and duly seconded by WW to approve as printed and discussed. Vote Taken - Motion Carried.

ANNUAL MEETING COMMITTEE - No Report

EMPLOYEE GRIEVANCE COMMITTEE - No Report

**EXECUTIVE COMMITTEE** – No Report

FACILITIES COMMITTEE - No Report

INVESTMENT & ASSET/LIABILITY COMMITTEE - Contained in President's report.

MARKETING COMMITTEE - Contained in President's report.

NOMINATING/BYLAWS COMMITTEE - No Report

PERSONNEL & POLICY COMMITTEE - No Report

PLANNING COMMITTEE - No Report

#### **POLICY COMMITTEE**

LD reported that over the last quarter all policies had been reviewed and minor housekeeping changes were made to get them current.

RISK MANAGEMENT COMMITTEE - No Report

SUPERVISORY COMMITTEE - No Report

**UNFINISHED BUSINESS - None** 

#### **NEW BUSINESS**

A motion was made by SS and duly seconded by MH to approve the loan officer's report. Vote Taken - Motion Carried.

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A motion was made by MH and duly seconded by LD to approve the Investment & Asset Liability/Committee's report. Vote Taken - Motion Carried.

AIPL – No action taken.

A motion was made by LD and duly seconded by ED to approve the loan charge off exception of 5 loans for \$47,339.53. Vote Taken - Motion Carried.

A motion was made by LD and duly seconded by MH to approve the loan charge off of 23 loans for \$61,054.06. Vote Taken - Motion Carried.

ALLL - No action taken.

A motion was made by SS and duly seconded by LD to forego the budgeted \$125.00 transfer from December's income for allowance for loan overdraft loans and transfer \$250.00 of that account back to income. Vote Taken - Motion Carried.

A motion was made by ED and duly seconded by LD to approve the dividend rates as enumerated in the President's report for the fourth quarter 2009. Vote Taken - Motion Carried.

A motion was made by SS and duly seconded by WW to approve the final draft of the strategic plan per the attached. Vote Taken - Motion Carried.

A motion was made by LD and duly seconded by SS to approve the 2010 budget as printed, discussed and attached. Vote Taken - Motion Carried.

A motion was made by SS and duly seconded by MH to approve the merger/takeover of the Bramco Federal Credit Union. The target date for completion is 03-31-10. CH will assist them in preparing the paperwork for NCUA. Vote Taken - Motion Carried. WW abstained.

A motion was made by LD and duly seconded by SS to approve the policy updates and modifications as listed. Vote Taken - Motion Carried.

A motio	n was made by	/ ED and duly sed	conaea by 55 to	o adjourn at 9:3	O AIVI. VOTE I ak	en - Motion Carried	J.

Chairman	Secretary

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#### **JEFFERSON COUNTY FEDERAL CREDIT UNION**

#### **MINUTES - BOARD OF DIRECTORS SPECIAL MEETING**

DATE:	December 18, 2009	
TIME:	3:30 P.M.	
LOCATION:	Via Conference Call	
Steve Schweit	lge - Chairman tzer - Vice Chairman ht – Treasurer cretary - Director ch - Director – Director	(WE) (SS) (WW) (ED) (LD) (MH) (BH) (CH)
Directors Abso None	<u>ent</u>	
Chairman Esk	ridge called the meetir	ng to order at 3:30 P.M.
892130. The \$440,000 in Soloan is to pay \$30,000 on a 6	y currently owe us for ellersburg, Indiana that off some credit card b 60 month term as a sec	discuss a loan request for Daniel and Mary Moore, account number a first mortgage secured by their primary residence in the amount of was approved in June. The appraisal was \$550,000. The purpose of this palances they have run up helping their children. They are requesting ond mortgage. Universal has approved the loan. A motion was made by prove as presented and discussed. Vote Taken - Motion Carried.
A motion to ac	djourn at 4:00 P.M. was	s made by ED and duly seconded by LD. Vote Taken - Motion Carried
Chairman		
Secretary		

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## JEFFERSON COUNTY FEDERAL CREDIT UNION MINUTES - BOARD OF DIRECTORS SPECIAL MEETING

DATE: January 13, 2010

TIME: 8:30 A.M

LOCATION: Holiday Inn – Hurstbourne Lane

#### Roll Call

Chairman

William Eskridge - Chairman	(WE)	Present
Steve Schweitzer - Vice-Chairman	(SS)	Present
Wendell Wright – Treasurer	(WW)	Excused
Ed Davis - Secretary	(ED)	Present
Larry Dodson - Director	(LD)	Present
Marilynn Hettich - Director	(MH)	Present
Barbara Hays – Director	(BH)	Excused
Carl Hicks – President and CEO	(CH)	Present

Chairman Eskridge called the meeting to order at 8:30 A. M. The following items were discussed and CH's report and the attachments becomes a part of these minutes.

- 1. **Financials** Financials were discussed in depth particularly relating to the additional write off of \$145,000 of paid in capital at KCFCU that was written off in December.
- 2. **Deposit & Loan Rates** Still very competitive in all areas.
- 3. **HV BRANCH ACTIVITY** The year ended with an extra 8.6 daily transactions. This does not constitute an additional person part or full time.
- 4. Fifth Third Problem Townsend No additional word yet.
- 5. **457 Plan** CH talked with Dan Balogh but it seems there's no way around the tax burden. SS will look into whether the funds will remain at CUNA or come back to the credit union in April. The equivalent earnings could be paid to CH in the form of salary over the two year period since it is taxed as salary anyway.
- 6. Foreclosure Townsend Defaulted on all promises.
- ALLL I found that an error was made in reporting the amount of overage as \$42,000. It was actually \$9,000 greater. The extra funding of \$4,500 put in October was erroneously subtracted from the total in lieu of adding it. As previously decided, all agreed to leave as is until March.
- 8. **Fee Income** CH advised staff is looking at ways to bolster fee income due to the lack of earnings on investments in areas that legitimately deserved feeing. For example the new members at the Indiana branch do not qualify for checking accounts but continue their net pay deposit and withdraw the entire amount on pay day in one transaction. The Census Bureau allows them 15 paid minutes daily to do credit union business. A relationship type of scenario requiring a checking or loan or some productive activity will be required or a fee to process the withdrawal will be charged. The lunch money transaction at the downtown branch is another area that needs a look. The last detail analyzed there indicated that 40% of the transactions were cash withdrawals of \$10 or less. After 3 per month an excessive withdrawal fee will be charged.
- 9. **Bramco Merger** An update was given on the progress. The preliminary packet should be completed and sent to NCUA today.

All the above items were discussed and reviewed by the Board adjourned at 9:30 A.M.	. There being no further business WE declared the meeting

Secretary

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#### **NCUA LETTERS TO CREDIT UNIONS**

## NATIONAL CREDIT UNION ADMINISTRATION 1775 DUKE STREET, ALEXANDRIA, VA 22314

DATE: January 2010 LETTER NO.: 10-FCU-01

TO: All Federal Credit Unions

SUBJ: Operating Fee Schedule for FY 2010 ENCL: Operating Fee Schedule for FY 2010

#### Dear Board of Directors:

In March 2010, you will receive an invoice from NCUA for your 2010 operating fee and, if required, for the amount needed to adjust your National Credit Union Share Insurance Fund (NCUSIF) capitalization deposit to one percent of insured shares. The operating fee and the capitalization deposit adjustment will be based upon the assets and the insured shares, respectively, that you report as of December 31, 2009. Your combined payment will be due no later than Thursday, April 15, 2010.

For natural person federal credit unions, there are changes with the operating fee scale. The 2010 assessment rate has decreased by 1.58 percent from the 2009 rate. This change is primarily due to the growth of credit union assets. In addition, the asset level dividing points (rate bracket categories) will be increased by 8.50 percent. These amounts are adjusted each year by the same percentage as the projected federal credit union asset growth in order to preserve the relationship of the scale to the asset base. Additionally, as approved by the Board on June 18, 2009, assets on the books of natural person federal credit unions created by investments made under the Credit Union System Investment Program and Credit Union Homeowners Affordability Relief Program are excluded from determining the assessment. If applicable, your invoice will include this adjustment.

For corporate credit unions, the same operating fee scale as the prior year will remain in effect.

The scales are printed on the back of this letter.

If you have any questions regarding this letter, please contact the Office of the Chief Financial Officer at (703) 518-6570.

#### OPERATING FEE SCHEDULE FOR FY 2010

Your operating fee is based upon the total assets of your credit union as of December 31, 2009. For natural person credit unions, assets on the books created by investments made under the Credit Union System Investment Program and Credit Union Homeowners Affordability Relief Program are excluded from determining the assessment.

#### FOR NATURAL PERSON FEDERAL CREDIT UNIONS

<u>If t</u>	If total assets are less than \$750,000, the operating fee assessment is:				
	\$0	for assets up to	\$500,000		
	\$100	for assets from	\$500,001 to \$750,000		

#### If total assets are more than \$750,000, the operating fee assessment is:

	+,	,
0.00023431	on the first	\$967,364,181 of assets, <b>plus</b>
0.00006829	on the next	\$1,959,865,298 of assets, <b>plus</b>
		(the portion between \$967,364,181 and \$2,927,229,479)
0.00002280	on assets over	\$2,927,229,479

Examples: A credit union with \$800,000 in total assets has an operating fee of:

 $($800,000 \times 0.00023431) = $187.45.$ 

A credit union with \$2,400,000,000 in total assets has an operating fee of:  $(\$967,364,181 \times 0.00023431) + ((\$2,400,000,000 - \$967,364,181) \times 0.00006829)$ 

= \$324,497.80.

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A credit union with \$5,000,000,000 in total assets has an operating fee of:  $(\$967,364,181 \times 0.00023431) + ((\$2,927,229,479 - \$967,364,181) \times 0.00006829) + ((\$5,000,000,000 - \$2,927,229,479) \times 0.00002280) = \$407,761.47.$ 

#### FOR CORPORATE CREDIT UNIONS

If total assets are over -	but not over -	the operating fee assessment is:
\$0	\$5,000,000	The natural person federal credit unions scale (above)
\$5,000,000	\$20,000,000	\$2,854.89 plus 0.02234% of the total assets over \$5,000,000
\$20,000,000	\$50,000,000	\$6,110.11 plus 0.02111% of the total assets over \$20,000,000
\$50,000,000	\$100,000,000	\$12,367.25 plus 0.01987% of the total assets over \$50,000,000
\$100,000,000	no limit	\$22,362.33 plus 0.00123% of the total assets over \$100,000,000

Operating Fee Calculator at http://www.ncua.gov/opfee

Sincerely - Deborah Matz, Chairman

#### NCUA LETTERS TO CREDIT UNIONS

## NATIONAL CREDIT UNION ADMINISTRATION 1775 DUKE STREET, ALEXANDRIA, VA 22314

DATE: January 2010 LETTER NO.: 10-CU-01

TO: Federally-Insured Credit Unions

SUBJ: Supervising Low Income Credit Unions and Community Development Credit Unions

ENCL: Supervisory Letter – Supervising Low Income Credit Unions and Community Development Credit

Unions

#### Dear Board of Directors:

Enclosed is a Supervisory Letter entitled, *Supervising Low Income Credit Unions and Community Development Credit Unions*. We recently issued this guidance to all NCUA examiners. The primary focus of the guidance is to discuss the characteristics, benefits, and unique challenges of low income credit unions and community development credit unions. However, the contents of the Supervisory Letter are applicable to all credit unions in their continuing efforts to serve members of modest means.

One of the primary reasons for the creation of credit unions is to make credit available to people of modest means for productive purposes. This guidance was developed based on discussions with dedicated low income credit union management. You may find the enclosed guidance helpful as you strive to meet the needs of your membership.

Sincerely – Deborah Matz, Chairman

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#### **JEFFERSON COUNTY FEDERAL CREDIT UNION**

#### Statement of Financial Condition -- December 2009

ASSETS		LIABILITIES	
LOANS	39,199,869.33	ACCOUNTS PAYABLE	10,973.88
ASSETS IN LIQUIDATION OF LOANS - RE	0.00	MONEY ORDERS	4,425.39
ASSETS IN LIQUIDATION OF LOANS - AU	0.00	TRAVELERS CHECKS	0.00
REAL ESTATE LOANS - TECUMSEH	63,355.70	AMUSEMENT PARK TICKETS	0.00
		KYCUPAC - FROM MEMBERS	19.00
		DEATH CLAIMS	210,664.36
TOTAL LOANS TO MEMBERS	39,263,225.03	EMPLOYEE 401(K) PLAN	0.00
ALLOW. FOR LOAN LOSSES	(258,395.24)	INSURANCE COMPANIES	8,001.58
ALLOW. FOR OVERDRAFT LOSSES	(1,548.93)	FLOOD DETERMINATION	48.00
		RECORDING FEES - CLERK	72.00
NET LOANS	39,003,280.86	ATTORNEY FEES	10,328.00
		APPRAISALS	(1,620.00)
		TOTAL ACCOUNTS PAYABLE	242,912.21
FIFTH THIRD	402,560.16		
VAULT CASH	671,240.49	DIVIDENDS PAYABLE	6,288.92
CHANGE FUND - ATM MACHINE	61,590.00		
PETTY CASH	50.00	CLF CU SIP NOTE PAYABLE	25,000,000.00
CASH TOTAL	1,135,440.65	FEDERAL TAXES	0.00
		KENTUCKY STATE TAXES	0.00
		FEDERAL & STATE UNEMPLOY.	0.00
KENTUCKY CORPORATE FCU	15,596,623.29	OCCUPATIONAL TAXES	0.00
FEDERAL HOME LOAN BANK OF CINCINNATI	144,522.82	TAXES HELD ON DIVIDENDS	311.61
DEPOSITS - OTHER FINANCIAL INSTITUTIONS	34,251,000.00	ACCRUED PROPERTY TAXES	0.00
SHARE ONE CUSO INVESTMENT	100,000.00	PENALTIES ON PREMATURE IRA DISTR.	0.00
LOAN TO CUCKY CLF CU SIP INVESTMENT	0.00 25,000,000.00	TOTAL TAXES PAYABLE	311.61
TOTAL INVESTMENTS	75,092,146.11	ACCRUED EXPENSES	512,860.01
		TOTAL ACCRUED EXPENSES	512,860.01
ACCRUED INTEREST - LOANS OTHER ACCRUED INCOME	176,991.74 92,980.18	ACCRUED NCUSIF STABILIZATION EXPENSE	0.00
	·	UNAPPLIED EXCEPTIONS	44,478.27
TOTAL ACCRUED INCOME	269,971.92	TOTAL LIABILITIES	25,806,851.02
		CAPITAL	
		REGULAR SHARE ACCOUNTS	17,964,635.56
		REGULAR SHARE ACCOUNTS	17,904,033.30
PREPAID & DEFERRED EXPENSES	39,856.02		17,904,033.30
PREPAID & DEFERRED EXPENSES  TOTAL PREPAID & DEFERRED	39,856.02 <b>39,856.02</b>	CLUB ACCOUNTS	598,371.52
TOTAL PREPAID & DEFERRED  LAND - MAIN & OUTER LOOP OFFICE	<b>39,856.02</b> 448,100.00	CLUB ACCOUNTS	598,371.52
TOTAL PREPAID & DEFERRED  LAND - MAIN & OUTER LOOP OFFICE BUILDING - MAIN & OUTER LOOP OFFICE IMPROVEMENTS - MAIN OFFICE	<b>39,856.02</b> 448,100.00 1,547,029.32 1,833.82	CLUB ACCOUNTS SHARE DRAFT ACCOUNTS	598,371.52 5,197,317.00
TOTAL PREPAID & DEFERRED  LAND - MAIN & OUTER LOOP OFFICE BUILDING - MAIN & OUTER LOOP OFFICE IMPROVEMENTS - MAIN OFFICE IMPROVEMENTS - BRANCH 1 IMPROVEMENTS - BRANCH 2	39,856.02 448,100.00 1,547,029.32 1,833.82 1,180.55 0.00	CLUB ACCOUNTS SHARE DRAFT ACCOUNTS CASH INVESTMENT ACCOUNTS	598,371.52 5,197,317.00 29,428,059.68
TOTAL PREPAID & DEFERRED  LAND - MAIN & OUTER LOOP OFFICE BUILDING - MAIN & OUTER LOOP OFFICE IMPROVEMENTS - MAIN OFFICE IMPROVEMENTS - BRANCH 1	39,856.02 448,100.00 1,547,029.32 1,833.82 1,180.55	CLUB ACCOUNTS  SHARE DRAFT ACCOUNTS  CASH INVESTMENT ACCOUNTS  CORPORATE CASH INVESTMENT	598,371.52 5,197,317.00 29,428,059.68 1,971,535.12
TOTAL PREPAID & DEFERRED  LAND - MAIN & OUTER LOOP OFFICE BUILDING - MAIN & OUTER LOOP OFFICE IMPROVEMENTS - MAIN OFFICE IMPROVEMENTS - BRANCH 1 IMPROVEMENTS - BRANCH 2 IMPROVEMENTS - BRANCH 3 IMPROVEMENTS - BRANCH 4 ACCUM. DEPR MAIN & OUTER LOOP OFFICE	39,856.02 448,100.00 1,547,029.32 1,833.82 1,180.55 0.00 0.00 0.00 (540,205.75)	CLUB ACCOUNTS  SHARE DRAFT ACCOUNTS  CASH INVESTMENT ACCOUNTS  CORPORATE CASH INVESTMENT  REWARDS CHECKING  IRA - ACCUMULATION ACCOUNTS	598,371.52 5,197,317.00 29,428,059.68 1,971,535.12 2,092,073.88 1,640,400.90
LAND - MAIN & OUTER LOOP OFFICE BUILDING - MAIN & OUTER LOOP OFFICE IMPROVEMENTS - MAIN OFFICE IMPROVEMENTS - BRANCH 1 IMPROVEMENTS - BRANCH 2 IMPROVEMENTS - BRANCH 3 IMPROVEMENTS - BRANCH 4	39,856.02 448,100.00 1,547,029.32 1,833.82 1,180.55 0.00 0.00 0.00	CLUB ACCOUNTS  SHARE DRAFT ACCOUNTS  CASH INVESTMENT ACCOUNTS  CORPORATE CASH INVESTMENT  REWARDS CHECKING  IRA - ACCUMULATION ACCOUNTS  CERTIFICATES - REGULAR	598,371.52 5,197,317.00 29,428,059.68 1,971,535.12 2,092,073.88 1,640,400.90 18,487,598.10
TOTAL PREPAID & DEFERRED  LAND - MAIN & OUTER LOOP OFFICE BUILDING - MAIN & OUTER LOOP OFFICE IMPROVEMENTS - MAIN OFFICE IMPROVEMENTS - BRANCH 1 IMPROVEMENTS - BRANCH 2 IMPROVEMENTS - BRANCH 3 IMPROVEMENTS - BRANCH 4 ACCUM. DEPR MAIN & OUTER LOOP OFFICE FURNITURE & EQUIPMENT	39,856.02 448,100.00 1,547,029.32 1,833.82 1,180.55 0.00 0.00 (540,205.75) 56,016.33	CLUB ACCOUNTS  SHARE DRAFT ACCOUNTS  CASH INVESTMENT ACCOUNTS  CORPORATE CASH INVESTMENT  REWARDS CHECKING  IRA - ACCUMULATION ACCOUNTS  CERTIFICATES - REGULAR  CERTIFICATES - IRA	598,371.52 5,197,317.00 29,428,059.68 1,971,535.12 2,092,073.88 1,640,400.90 18,487,598.10 3,987,278.94
TOTAL PREPAID & DEFERRED  LAND - MAIN & OUTER LOOP OFFICE BUILDING - MAIN & OUTER LOOP OFFICE IMPROVEMENTS - MAIN OFFICE IMPROVEMENTS - BRANCH 1 IMPROVEMENTS - BRANCH 2 IMPROVEMENTS - BRANCH 3 IMPROVEMENTS - BRANCH 4 ACCUM. DEPR MAIN & OUTER LOOP OFFICE FURNITURE & EQUIPMENT COMPUTER EQUIPMENT	39,856.02 448,100.00 1,547,029.32 1,833.82 1,180.55 0.00 0.00 0.00 (540,205.75) 56,016.33 32,220.32	CLUB ACCOUNTS  SHARE DRAFT ACCOUNTS  CASH INVESTMENT ACCOUNTS  CORPORATE CASH INVESTMENT  REWARDS CHECKING  IRA - ACCUMULATION ACCOUNTS  CERTIFICATES - REGULAR	598,371.52 5,197,317.00 29,428,059.68 1,971,535.12 2,092,073.88 1,640,400.90 18,487,598.10
LAND - MAIN & OUTER LOOP OFFICE BUILDING - MAIN & OUTER LOOP OFFICE IMPROVEMENTS - MAIN OFFICE IMPROVEMENTS - BRANCH 1 IMPROVEMENTS - BRANCH 2 IMPROVEMENTS - BRANCH 3 IMPROVEMENTS - BRANCH 3 IMPROVEMENTS - BRANCH 4 ACCUM. DEPR MAIN & OUTER LOOP OFFICE FURNITURE & EQUIPMENT COMPUTER EQUIPMENT TOTAL FIXED ASSETS	39,856.02  448,100.00 1,547,029.32 1,833.82 1,180.55 0.00 0.00 (540,205.75) 56,016.33 32,220.32  1,546,174.59	CLUB ACCOUNTS  SHARE DRAFT ACCOUNTS  CASH INVESTMENT ACCOUNTS  CORPORATE CASH INVESTMENT  REWARDS CHECKING  IRA - ACCUMULATION ACCOUNTS  CERTIFICATES - REGULAR  CERTIFICATES - IRA	598,371.52 5,197,317.00 29,428,059.68 1,971,535.12 2,092,073.88 1,640,400.90 18,487,598.10 3,987,278.94
TOTAL PREPAID & DEFERRED  LAND - MAIN & OUTER LOOP OFFICE BUILDING - MAIN & OUTER LOOP OFFICE IMPROVEMENTS - MAIN OFFICE IMPROVEMENTS - BRANCH 1 IMPROVEMENTS - BRANCH 2 IMPROVEMENTS - BRANCH 3 IMPROVEMENTS - BRANCH 4 ACCUM. DEPR MAIN & OUTER LOOP OFFICE FURNITURE & EQUIPMENT COMPUTER EQUIPMENT TOTAL FIXED ASSETS  ACCOUNTS RECEIVABLE DEFERRED COMPENSATION	39,856.02  448,100.00 1,547,029.32 1,833.82 1,180.55 0.00 0.00 0.00 (540,205.75) 56,016.33 32,220.32  1,546,174.59	CLUB ACCOUNTS  SHARE DRAFT ACCOUNTS  CASH INVESTMENT ACCOUNTS  CORPORATE CASH INVESTMENT  REWARDS CHECKING  IRA - ACCUMULATION ACCOUNTS  CERTIFICATES - REGULAR  CERTIFICATES - IRA  CERTIFICATES - TOTAL  TOTAL SHARES  REGULAR RESERVE	598,371.52 5,197,317.00 29,428,059.68 1,971,535.12 2,092,073.88 1,640,400.90 18,487,598.10 3,987,278.94 22,474,877.04 81,367,270.70 1,901,148.19
TOTAL PREPAID & DEFERRED  LAND - MAIN & OUTER LOOP OFFICE BUILDING - MAIN & OUTER LOOP OFFICE IMPROVEMENTS - MAIN OFFICE IMPROVEMENTS - BRANCH 1 IMPROVEMENTS - BRANCH 2 IMPROVEMENTS - BRANCH 3 IMPROVEMENTS - BRANCH 3 IMPROVEMENTS - BRANCH 4 ACCUM. DEPR MAIN & OUTER LOOP OFFICE FURNITURE & EQUIPMENT COMPUTER EQUIPMENT TOTAL FIXED ASSETS  ACCOUNTS RECEIVABLE DEFERRED COMPENSATION CAPITAL DEPOSIT - CUCKY	39,856.02  448,100.00 1,547,029.32 1,833.82 1,180.55 0.00 0.00 0.00 (540,205.75) 56,016.33 32,220.32  1,546,174.59  0.00 2,194,889.32 65,664.00	CLUB ACCOUNTS  SHARE DRAFT ACCOUNTS  CASH INVESTMENT ACCOUNTS  CORPORATE CASH INVESTMENT  REWARDS CHECKING  IRA - ACCUMULATION ACCOUNTS  CERTIFICATES - REGULAR  CERTIFICATES - IRA  CERTIFICATES - TOTAL  TOTAL SHARES  REGULAR RESERVE RESERVE FOR CONTING.	598,371.52 5,197,317.00 29,428,059.68 1,971,535.12 2,092,073.88 1,640,400.90 18,487,598.10 3,987,278.94 22,474,877.04 81,367,270.70 1,901,148.19 0.00
LAND - MAIN & OUTER LOOP OFFICE BUILDING - MAIN & OUTER LOOP OFFICE IMPROVEMENTS - MAIN OFFICE IMPROVEMENTS - BRANCH 1 IMPROVEMENTS - BRANCH 2 IMPROVEMENTS - BRANCH 3 IMPROVEMENTS - BRANCH 3 IMPROVEMENTS - BRANCH 4 ACCUM. DEPR MAIN & OUTER LOOP OFFICE FURNITURE & EQUIPMENT COMPUTER EQUIPMENT TOTAL FIXED ASSETS  ACCOUNTS RECEIVABLE DEFERRED COMPENSATION	39,856.02  448,100.00 1,547,029.32 1,833.82 1,180.55 0.00 0.00 0.00 (540,205.75) 56,016.33 32,220.32  1,546,174.59	CLUB ACCOUNTS  SHARE DRAFT ACCOUNTS  CASH INVESTMENT ACCOUNTS  CORPORATE CASH INVESTMENT  REWARDS CHECKING  IRA - ACCUMULATION ACCOUNTS  CERTIFICATES - REGULAR  CERTIFICATES - IRA  CERTIFICATES - TOTAL  TOTAL SHARES  REGULAR RESERVE RESERVE FOR CONTING. UNDIVIDED EARNINGS	598,371.52 5,197,317.00 29,428,059.68 1,971,535.12 2,092,073.88 1,640,400.90 18,487,598.10 3,987,278.94 22,474,877.04 81,367,270.70 1,901,148.19 0.00 10,957,014.11
TOTAL PREPAID & DEFERRED  LAND - MAIN & OUTER LOOP OFFICE BUILDING - MAIN & OUTER LOOP OFFICE IMPROVEMENTS - MAIN OFFICE IMPROVEMENTS - BRANCH 1 IMPROVEMENTS - BRANCH 2 IMPROVEMENTS - BRANCH 3 IMPROVEMENTS - BRANCH 3 IMPROVEMENTS - BRANCH 4 ACCUM. DEPR MAIN & OUTER LOOP OFFICE FURNITURE & EQUIPMENT COMPUTER EQUIPMENT TOTAL FIXED ASSETS  ACCOUNTS RECEIVABLE DEFERRED COMPENSATION CAPITAL DEPOSIT - CUCKY	39,856.02  448,100.00 1,547,029.32 1,833.82 1,180.55 0.00 0.00 0.00 (540,205.75) 56,016.33 32,220.32  1,546,174.59  0.00 2,194,889.32 65,664.00	CLUB ACCOUNTS  SHARE DRAFT ACCOUNTS  CASH INVESTMENT ACCOUNTS  CORPORATE CASH INVESTMENT  REWARDS CHECKING  IRA - ACCUMULATION ACCOUNTS  CERTIFICATES - REGULAR  CERTIFICATES - IRA  CERTIFICATES - TOTAL  TOTAL SHARES  REGULAR RESERVE RESERVE FOR CONTING.	598,371.52 5,197,317.00 29,428,059.68 1,971,535.12 2,092,073.88 1,640,400.90 18,487,598.10 3,987,278.94 22,474,877.04 81,367,270.70 1,901,148.19 0.00
LAND - MAIN & OUTER LOOP OFFICE BUILDING - MAIN & OUTER LOOP OFFICE IMPROVEMENTS - MAIN OFFICE IMPROVEMENTS - BRANCH 1 IMPROVEMENTS - BRANCH 2 IMPROVEMENTS - BRANCH 3 IMPROVEMENTS - BRANCH 3 IMPROVEMENTS - BRANCH 4 ACCUM. DEPR MAIN & OUTER LOOP OFFICE FURNITURE & EQUIPMENT COMPUTER EQUIPMENT TOTAL FIXED ASSETS  ACCOUNTS RECEIVABLE DEFERRED COMPENSATION CAPITAL DEPOSIT - CUCKY DEPOSIT - NCUSIF	39,856.02  448,100.00 1,547,029.32 1,833.82 1,180.55 0.00 0.00 (540,205.75) 56,016.33 32,220.32  1,546,174.59  0.00 2,194,889.32 65,664.00 796,081.51	CLUB ACCOUNTS  SHARE DRAFT ACCOUNTS  CASH INVESTMENT ACCOUNTS  CORPORATE CASH INVESTMENT  REWARDS CHECKING  IRA - ACCUMULATION ACCOUNTS  CERTIFICATES - REGULAR  CERTIFICATES - IRA  CERTIFICATES - TOTAL  TOTAL SHARES  REGULAR RESERVE RESERVE FOR CONTING. UNDIVIDED EARNINGS	598,371.52 5,197,317.00 29,428,059.68 1,971,535.12 2,092,073.88 1,640,400.90 18,487,598.10 3,987,278.94 22,474,877.04 81,367,270.70 1,901,148.19 0.00 10,957,014.11

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## Jefferson County Federal Credit Union BUDGET REVIEW

December 31, 2009

		BUDGETED	ACTUAL	BUDGETED	DIFFERENCE	PERCENT
	CURRENT	CURRENT	Y-T-D	Y-T-D	Y-T-D	TOT INCOME
INCOME						
INTEREST ON LOANS	239,211.25	243,198.00	2,789,863.24	2,859,144.00	(69,280.76)	-2.42%
INVESTMENTS	52,988.53	118,721.00	1,015,589.63	1,380,077.00	(364,487.37)	-26.41%
INTEREST ON CLF CU SIP	20,298.49	0.00	210,843.19	0.00	210,843.19	0.00%
INSURANCE REIMB.	11,519.08	3,950.00	70,861.32	47,100.00	23,761.32	50.45%
MO & CHK FEE	547.25	425.00	5,002.92	5,100.00	(97.08)	-1.90%
OVERDRAFT FEE	72,095.51	69,000.00	730,807.35	828,000.00	(97,192.65)	-11.74%
WIRE TRANS. & CMO	301.00	325.00	3,015.50	3,750.00	(734.50)	-19.59%
LOAN LATE FEE	5,235.85	4,400.00	59,355.12	52,800.00	6,555.12	12.42%
ATM SURCHARGE FEES	397.50	300.00	4,606.50	3,300.00	1,306.50	39.59%
SHARE DRAFT & ATM	2,087.22	2,475.00	22,767.28	29,400.00	(6,632.72)	-22.56%
MISCELLANEOUS INC.	1,715.63	1,600.00	16,375.54	19,200.00	(2,824.46)	-14.71%
LOCK BOX FEE	250.00	160.00	2,480.00	1,920.00	560.00	29.17%
ATM TRANSACTION FEE	642.00	800.00	6,881.00	9,600.00	(2,719.00)	-28.32%
LOAN APPLICATION FEE	175.00	275.00	3,000.00	3,000.00	0.00	0.00%
MEMBERSHIP FEE	455.00	450.00	5,640.00	5,400.00	240.00	4.44%
C-CARD INTERCHANCE	2,103.92	250.00	4,557.52	2,700.00	1,857.52	68.80%
D-CARD INTERCHANGE	16,425.57	14,800.00	176,119.01	176,200.00	(80.99)	-0.05%
TOTAL INCOME	426,448.80	461,129.00	5,127,765.12	5,426,691.00	(298,925.88)	-5.51%
EXPENSES						
SALARIES - REGULAR	94,341.51	84,747.00	1,012,919.66	1,077,078.00	(64,158.34)	-5.96%
SALARIES - OVERTIME	223.41	648.00	1,804.37	7,196.00	(5,391.63)	-74.93%
CONTRACT EMPLOY.	0.00	400.00	0.00	4,800.00	(4,800.00)	-100.00%
401K COSTS	3,907.15	3,672.00	43,967.22	46,624.00	(2,656.78)	-5.70%
SOCIAL SECURITY TAX	7,303.11	6,533.00	76,525.00	82,947.00	(6,422.00)	-7.74%
UNEMPLOYMENT TAX	2.83	475.00	5,442.99	5,700.00	(257.01)	-4.51%
STAFF INSURANCE	14,413.99	16,200.00	173,738.47	190,800.00	(17,061.53)	-8.94%
LOCAL TRAVEL	586.95	925.00	6,254.39	11,100.00	(4,845.61)	-43.65%
VEHICLE MAINTENANCE	682.16	500.00	3,515.91	6,000.00	(2,484.09)	-41.40%
OUT OF TOWN TRAVEL	61.48	900.00	4,987.46	10,800.00	(5,812.54)	-53.82%
BOARD MEETING EXP.	2,339.86	1,340.00	12,135.25	16,080.00	(3,944.75)	-24.53%
ASSOC. DUES & SUBSCR.	1,519.45	2,269.00	24,864.77	27,228.00	(2,363.23)	-8.68%
OFFICE OCCUP. EXP.	15,470.35	14,688.00	163,692.68	175,171.00	(11,478.32)	-6.55%
BLDGLAND IMPROV.	215.21	415.00	4,034.39	6,435.00	(2,400.61)	-37.31%
TELEPHONE EXPENSE	1,603.22	1,842.00	20,419.61	22,104.00	(1,684.39)	-7.62%
POSTAGE	4,695.37	6,000.00	57,123.76	70,200.00	(13,076.24)	-18.63%
MAINT. OF EQUIP.	1,347.67	1,182.00	15,737.65	14,184.00	1,553.65	10.95%
STATIONARY & SUPP.	1,790.35	2,400.00	20,853.86	28,800.00	(7,946.14)	-27.59%
INSURANCE	3,318.90	3,500.00	36,363.78	40,461.00	(4,097.22)	-10.13%
DEPRECIATION - FURN.	3,309.99	3,615.00	41,267.34	44,936.00	(3,668.66)	-8.16%
BANK SERVICE CHARGE	22,776.59	27,118.00	296,353.30	309,006.00	(12,652.70)	-4.09%
COMPUTER EXPENSE	16,357.36	18,103.00	193,680.57	211,463.00	(17,782.43)	-8.41%
EDUCATIONAL & PROM. LOAN SERVICING EXP.	10,060.00 7,881.24	9,167.00 6,910.00	101,696.71 99,735.01	110,004.00 79,965.00	(8,307.29) 19,770.01	-7.55%
PROF. & OUTSIDE EXP.	9,556.14	10,923.00	108,832.55	131,624.00	(22,791.45)	24.72% -17.32%
FEDERAL SUPERVISION	1,737.73	1,596.00	20,569.39	19,152.00	1,417.39	7.40%
NCUSIF INS. PREM.	0.00	625.00	119,412.23	7,500.00	111,912.23	1492.16%
NCUSIF STABILIZATION EXPENSE	0.00	0.00	453,004.35	0.00	453,004.35	0.00%
CASH OVER & SHORT	(785.55)	100.00	(68.48)	1,200.00	(1,268.48)	-105.71%
COST-BORROWED FUND	14,990.36	0.00	155,706.62	0.00	155,706.62	0.00%
ANNUAL MEETING EXP.	700.00	700.00	8,400.00	8,400.00	0.00	0.00%
MISCELLANEOUS EXP.	2,048.50	3,850.00	8,203.29	46,200.00	(37,996.71)	-82.24%
TOTAL OPER. EXP.	242,455.33	231,343.00	3,291,174.10	2,813,158.00	478,016.10	56.85%
ALLOWANCE - LOAN LOSS	18,500.00	18,500.00	275,211.00	222,000.00	53,211.00	4.34%
ALLOWANCE - OVERDRAFT LOSS	(250.00)	125.00	(1,068.00)	1,500.00	(2,568.00)	-0.06%
DIVIDENDS	108,609.54	150,051.00	1,501,406.68	1,744,270.00	(242,863.32)	25.47%
(GAIN)LOSS ON INVESTMENTS	0.00	0.00	(4,367.00)	0.00	(4,367.00)	0.00%
(GAIN)LOSS ON INVESTMENTS- KY CORP	143,217.78	0.00	407,191.73	0.00	407,191.73	33.58%
OTHER NON OPERATING EXPENSE (INCOME)	0.00	0.00	(453,004.35)	0.00	(453,004.35)	0.00%
TOTAL EXPENSES	512,532.65	400,019.00	5,016,544.16	4,780,928.00	235,616.16	120.19%
NET INCOME	(86,083.85)	61,110.00	111,220.96	645,763.00	(534,542.04)	-20.19%
NET INCOME -						
WITHOUT NCUA ASSESSMENT	57,133.93		637,824.92			

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#### PRESIDENT'S REPORT January 27, 2010

#### STATISTICAL REPORTS

Key Ratios, Operating Statistics, Delinquency, Loan Losses, Loan Officer Report, Suspicious Activity, and Long Term Assets, Monthly Comparison are attached for your review monthly. Delinquency Analysis, ALLL Analysis, and Doubtful Loans are available quarterly. GAP, Cash Flow, Rate Shocks, other ALM reports are available semi annually.

#### FINANCIAL SUMMARY FOR THE MONTH

The key ratios and other pertinent data for the most major areas impacted (before CUSIP & NCUA assessment and after) are compared below. Our YTD bottom line without the assessment expense is within \$8,000 of budgeted income. Our loan and share growth have surpassed our projections. There was an increase in deposits from the previous month of \$14,000 leaving an increase of \$8,264,000 year to date. Loan volume for the month showed a decrease of \$657,000 and net loans showed a decrease of \$266,000 leaving an increase of \$1,800,000 year to date. We will continue to closely monitor the competition and the overall operation for additional adjustments to dividend and income to benefit the members.

#### FINANCIAL DETAIL COMPARISON

Major Areas of Impact	REASON	BEFORE	AFTER	Difference
Assets	CU-SIP	95,143,505	120,143,505	25,000,000
Average Assets	CU-SIP	93,925,569	116,842,236	22,916,667
Investment Balance	CU-SIP	50,092,146	75,092,146	25,000,000
NET WORTH	CU-SIP	13.63%	10.79%	-2.84%
Long Term Assets	CU-SIP	23.23%	18.39%	-4.84%
Total Loans / Assets	CU-SIP	41.27%	32.68%	-8.59%
Fixed Assets	CU-SIP	1.63%	1.29%	-0.34%
INC- NET- YTD	NCUA	637,825	111,221	-526,604
Return on Average Assets	NCUA	0.68%	0.10%	-0.58%

#### LOAN LOSSES FOR YOUR REVIEW - (SEE ATTACHED REPORT FOR DETAIL)

As of 01-15-10 6 21,318.50

As of 02-15-10 As of 03-15-10

\_\_\_\_\_

TOTAL 6 21,318.50

#### LENDING ACTIVITY

	RE LOANS - December 2009													
DATE	NAME	ACCOUNT#	APPRAISAL	NEW MONEY	LOAN AMOUNT	EQUITY	TERM IN MONTHS	CREDIT LIMIT	APPROVED BY					
12/15/09	Roth	967500	480,000	111,672	111,672	384,000	180	0	CEO					
12/22/09	Mcardell	651590	100,000	80,000	80,000	80,000	180	0	CEO					
12/30/09	Mattingly	600202870	185,000	25,519	25,519	0	146	0	CEO					
TOTAL/A	/G	3	765,000	217,191	217,191	464,000	169	0						

A '0' in the equity column indicates > 80% LTV

COMMENTS: McCardell We loaned this guy \$800,000 in late 2007 for RE trans. He owes us \$346,000 now on primary residence.

The loan approved above is for \$80,000 on rental property we have used before.

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TOTAL YTD 7,780,500 3,802,558 4,972,695 6,110,300 173 222,700

#### **INVESTMENT ACTIVITY**

CD Purchases - December 2009												
DATE	AMOUNT	TERM	RATE	INSTITUTION	CITY	ST	CODE					
12/01/09	99,000	12	1.75%	BANK MERIDIAN	COLUMBIA	SC	2					
	99,000	12	1.75%	BANK MERIDIAN	COLUMBIA	SC	2					
	248,000	12	0.55%	METROPOLITAN BANK	NEW YORK	NY	2					
	99,000	12	0.70%	MONTEREY COUNTY BANK	MONTEREY	CA	2					
12/07/09	100,000	12	0.65%	GOLDEN CIRCLE CREDIT UNION	MASSILON	ОН	2					
	149,000	18	0.80%	MONTICELLO BANKING	MONTICELLO	KY	1					
12/09/09	248,000	12	0.50%	STEARNS BANK ASSOCIATION	UPSALA	MN	2					
12/11/09	99,000	10	1.50%	IBERIABANK	LAFAYETTE	LA	1					
12/16/09	248,000	12	0.55%	FIRST CMRL BANK OF HUNTSVILLE	HUNTSVILLE	AL	2					
	149,000	12	0.50%	SUMMIT STATE BANK	SANTA ROSA	CA	2					
12/17/09	248,000	12	0.50%	STEARNS BANK OF HOLDINGFORD	HOLDINGFORD	MN	2					
12/18/09	148,000	12	0.55%	VISION ONE CREDIT UNION	SACRAMENTO	CA	2					
	148,000	12	0.50%	EDGAR COUNTY BANK & TRUST	PARIS	IL	2					
	224,000	12	0.64%	BANK OF MARION	MARION	IL	1					
12/24/09	99,000	12	0.75%	MVB BANK	FAIRMONT	VG	2					
12/29/09	248,000	12	0.50%	LUANA SAVINGS BANK	LUANA	IA	2					
12/30/09	149,000	12	0.75%	AFFILIATED BANK	BEDFORD	TX	2					
12/31/10	100,000	12	0.90%	FARMERS & MERCHANT BANK	TIMBERVILLE	VA	2					
	248,000	12	0.55%	CITIZENS STATE BANK	MARYSVILLE	KS	2					
	99,000	15	1.30%	TENNESSEE COMMERCIAL BANK	FRANKLIN	TN	3					
TOTAL	3,249,000	12	0.81%	20								

YTD 41,314,000 AVG 1.18% 349

#### **INVESTMENT ACTIVITY - FAILED BANKS**

	AMOUNT	BANK	DATE	DISPOSISTION
1.	99,000	Rockbridge Commercial Bank	12-18-09	To Be Paid by FDIC
2.	99,000	Independent Bankers-Springfield, IL	12-18-09	To Be Paid by FDIC

#### **REAL ESTATE PROBLEM LOANS**

Acct. #	Name	Address	Zip	Balance	<b>Appraisal</b>	Year	Pamt.	Due
1. 852730	Townsend, K.	1218 W. Woodlawn.	40215	\$24,142	\$84.500	05-06	\$244	\$2,754

<sup>1. 01-14-09</sup> Member was laid off from a 3+ year job and had satisfactory credit when the loan was made. She is drawing unemployment. The insurance is still in force but taxes are delinquent in the amount of \$1,098 for 2008. There are no other mortgages that we are aware of. There are other taxes showing up – totaling \$5,300 that we cut checks for as loan proceeds but she converted. We have asked 5/3 to reimburse us for their errors. That will reduce our exposure to some degree and they can pursue her criminally in lieu of us having to do it. The initial foreclosure letter was authorized on 01-16-09. The PVA assessment is \$84,360. 02-23-09. 05-28-09 - The motion for judgment was filed on May 21, 2009. Pursuant to local court rules, the motion is automatically referred to the Master Commissioner for recommendation as to whether the judgment should be entered. That process can take up to 30 days. If the Master Commissioner recommends that the judge sign the order, it can take several weeks for us to receive the signed judgment, depending on the judge's docket at the time. The sale date is 10-13-09. Our attorneys received a Chapter XIII bankruptcy notice at 09:16 AM the morning of the 12<sup>th</sup>. We will now have to go through the bankruptcy system and then go through the sale system again. 12-02-09 we received a call from member saying she went to 341 meeting & spoke to trustee & our attorney. She will pay us direct (Out Side Of Plan) 1 full payment of \$244.05 on 12-15-09, again 12-29-09, and the January payment sometime in January from her unemployment. Our arrearage is to be paid in the plan which we do not have the details on yet. I am not holding my breath. She defaulted and we have moved for a new hearing to lift the stay that comes up 01-28-10.

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#### **CHECK REGISTER & ACH DEDUCTIONS**

Attached for your review.

#### **COMMENT CARDS**

None

#### **RECONCILIATIONS**

All accounts are current and correct.

#### SAFE LANDING AND OVERDRAFT LOAN CHARGE OFF FOR - December 2009

NONE

#### SUSPICIOUS ACTIVITY REPORTS (SARS) - December 2009

2 for \$15,498.00

#### POTENTIAL MERGER CANDIDATE

Paper work is in process with NCUA.

#### FOR YOUR INFORMATION

- ✓ U.S. consumer delinquencies on first mortgages, home equity lines of credit and credit cards rose again in November from October, according to Equifax Inc. In November, credit card delinquencies increased to 4.62% from 3.76% a year earlier, but remain below May's peak of 4.79%, Equifax said. Delinquencies on home equity lines of credit jumped to 3.43% from 3.39% in October and 2.95% from a year earlier. However, Equifax said that consumers have reduced their debt by more than 5% from a year earlier--with first-mortgage debt decreasing 5.4%, credit card debt down 7.3%, and auto loans falling 9.5%. Overall consumer debt is about \$11 trillion--which is at the September 2007 level, Equifax said (*Dow Jones Newswires* via *American Banker* Dec. 23).
- ✓ Low consumer demand: CU lending in '09 slowest in the post-WWII era MADISON, Wis. (1/5/10)--Credit union lending activity in 2009 will be the slowest in the post-World War II era, according to a Credit Union National Association (CUNA) economist's analysis of CUNA's monthly sample of credit unions. Credit union loans outstanding decreased 0.1% during November, but rose 1.8% during the first 11 months of 2009. That's down from a 6.8% increase during the same period of 2008. During November, adjustable-rate mortgages led loan growth, increasing 3.6%, followed by credit card loans (1%) and unsecured personal loans (0.4%). Other loans and home equity loans each increased 0.2%. Used-auto loans decreased 0.5% followed by fixed-rate mortgages, which declined 0.6%. New-auto loans and other mortgages also dropped--1.3% and 2.5%, respectively. "For the first 11 months of this year credit union loan balances rose only 1.5%, below the previous nadir of 2% set in 1982," Steve Rick, CUNA senior economist told News Now. "Loan balances actually fell 0.11% in November as compared to a 0.22% rise in November 2008. The November loan seasonal factor of -0.22% historically weighs on overall actual growth. "So the difference between the actual growth rate and seasonal growth rate determines the underlying trend loan growth rate of 0.11%, which is a 1.3% annual rate," he continued. Falling auto loan and fixed-rate first mortgage balances pulled the overall growth number into negative territory, Rick added. Auto-loan balances fell as loan amortization exceeded originations. Fixed-rate first mortgage balances declined due to a large amount of refinance activity and sales of low-rate fixed-rate first-mortgage loans into the secondary market, he explained. "It takes two to tango and it takes two parties to originate a loan," Rick said. "The demand for consumer loans remains weak because households are still worried about jobs, home prices and future taxes. The supply of credit union loans remains ample due to the large influx of savings funds over the past 11 months." Credit union savings balances decreased 0.2% in November and 10.4% during the first 11 months of 2009. During November, money market accounts increased 1.1%, followed by individual retirement accounts, which increased 0.7%. Regular shares decreased 0.3%, followed by one-year certificates (0.7%) and share drafts (1.2%). "So far this year savings balances are up 9.8%, the fastest pace since 2002," Rick said. Concerning asset quality, credit union 60-plus-day delinquencies remained at 1.8% in November. The loan-to-savings ratio remained constant at 76.9% for the month. The liquidity ratio--the ratio of surplus funds maturing in less than one year to borrowings plus other liabilities-decreased to 19%. "This combination of rapid savings growth and slow loan growth pushed down the credit union

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loan-to-savings ratio to 76.9% in November, down from 83.3% in November 2008," Rick said. The movement's overall capital-to-asset ratio remained at 10% in November. The total dollar amount of capital is \$90 billion.

- Ten events that changed CUs in the past decade MADISON, Wis., and WASHINGTON (1/5/10)--A decade has ended and in the tradition of newshounds everywhere, the Credit Union National Association's *News Now* staff took time out to mull the impact the first decade of the 21st century presented credit unions. Staff sniffed out 10 events of the decade that changed the way credit unions operated and their strategies. The list, not ranked according to importance, includes:
  - 1. Y2K. The year 2000 was supposed to bring computer glitches that would bring computers to their knees. 1999 had credit unions scrambling with data processing service providers to shore up and protect their computer systems when the data hit. What turned out to be a nonevent--perhaps due to good preparationalso served notice to credit unions that their strategies should include *preventive* measures to ensure business continuity and safekeeping of the sensitive records they keep. Y2K helped usher in a new computer era with more sophisticated data processing.
  - 2. Sept. 11, 2001. The attacks on the World Trade Center proved that the nation's financial system could survive when institutions take measures to back up their data and processes. Credit unions directly involved in the tragedies met members' needs because they had business continuity plans in place. 911 turned the Web and cell phones into significant instantaneous channels of communication that changed the way credit unions get their news and communicate with each other. And, years after the attacks, credit unions still are dealing with the new, more demanding regulations. In 2009, the Bank Secrecy Act's anti money laundering and other provisions remained the single most challenging compliance issue.
  - 3. Bankers' attacks. Bankers stepped up their rhetoric against credit unions in state after state, in the courts, state legislatures, and Congress. They also took the battle public, often attacking credit unions' tax exemption in the media. These resulted in credit unions taking aggressive steps to educate the public and lawmakers about the credit union difference. The attacks changed the way credit unions promote their issues and brought forth a decade of advocacy that, combined with other issues, has significantly increased the visibility of credit unions in the media and in Congress. As a result, CUNA's and the leagues have become one of the most respected lobbying groups in the U.S.
  - 4. Hurricane Katrina. A series of hurricanes in 2005 brought business continuity challenges of nightmare proportions to credit unions along the Gulf Coast, testing their very existence. But credit unions shone in their service. Hurricane Katrina especially gave a huge boost to the unique credit union cooperative concept of shared branching, which enabled credit unions to step in and serve others' members in trouble. Katrina directly affected more than 600 credit unions and millions of members. The disaster changed the way credit unions and their members gave to charity and helped each other, via online resources. And the Web showed what it could do as a communications medium in keeping members informed. And credit unions saw new, improved backup systems such as mobile units dispatched to help keep branches' business open.
  - 5. The Web, the Internet, and online banking. These were just gathering speed when the decade began but look at them now. They have changed the way credit unions communicate with each other and their members. They have changed how transactions are made and how products and services are delivered. Today members can get a loan application approved online. Today most credit unions have integrated these into their strategic plans as well as their communications and marketing plans.
  - 6. Data breaches. In the past 10 years, hackers and cybercriminals have become a fact of life. A series of sophisticated breaches in 2007, 2008 and early 2009 compromised thousands of members' credit and debit cards and hit home the message that one's system is only as good as its weakest link--which could be a merchant's computer or a third-party providers' processes. Through no fault of their own, credit unions have had to spend time and expense reissuing cards and beefing up security of their networks, dealing with fraudulent transactions and assisting upset members. Many credit unions have turned these into educational opportunities to provide education to members about protecting their data.
  - 7. Electronic funds transfers (EFT). EFT has come a long way, so much so that paper checks are dwindling in favor of debit cards. EFT has changed the way basic financial services are delivered and how they are paid for. With these have brought an array of compliance rules, disclosure proposals and more regulatory burden for credit unions.

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- 8. Younger members. Generation X and Y's infatuation with their iPods and cell phones and blackberries has prompted credit unions to consider innovative marketing strategies via social networking. Credit unions are tweeting on Twitter, blogging, and making friends via LinkedIn and FaceBook. Right now, many credit unions and leagues are trying to figure how best to use the new devices.
- 9. Changes in credit union leadership. Credit unions have been warned that Baby Boomer CEOs will be leaving about a third of credit unions as they reach retirement age, and it's already happening. A new wave of younger successors are taking their place and are testing the traditions taken for granted by most credit unions.
- 10. The global economic crisis. Last, but not least, the crisis triggered by banks in 2008 and the ensuing recession have tested the very nature of the credit union system with regulatory reform and corporate stabilization making significant changes that will alter the business. The impact on credit unions has been severe. Some will take years to earn back the funds they lost in shoring up the corporates and their insurance fund or through member delinquencies. But the backlash against huge banks instrumental in bringing on the credit crisis also has provided credit unions a huge opportunity to strut their stuff. Credit unions are being heralded throughout the nation for their conservative lending, and their willingness to take on more loans. As a result, they've seen strides in membership that can position them well for the next 10 years.
- Bankruptcies up, CUs in 'maintenance phase': CUNA MADISON, Wis. (1/6/10)--Personal bankruptcy filings hit 1.41 million last year--an increase of 32% over 2008. And credit unions can expect more chargeoffs during the post-recession, say Credit Union National Association (CUNA) economists. CUNA economist Steve Rick pointed out that the numbers will continue to go up because bankruptcies and chargeoffs lag behind a recession. "During a recession, people are existing for a while on their savings, and when that's used up they begin charging more, getting into debt." They make it through most of the recession. Then, it catches up and chargeoffs occur, he noted. According to the National Bankruptcy Research Center, which compiles and analyzes bankruptcy data, 2009's bankruptcy filings are at their highest level since 2005 (The Wall Street Journal Jan. 5). More people filed for Chapter 7 bankruptcy, which liquidates assets to pay off some debts and absolves the filers of other debts. Chapter 7 filings were up more than 42% as of November 2009, compared with November 2008. Chapter 13 filings increased by 12% and accounted for less than one-third of the 2009 filings as of November, the latest month statistics were available. "You could see the increase coming with the last quarter's data," Mike Schenk, CUNA senior economist and vice president of economics and statistics, told News Now. "There naturally would be more bankruptcies after the recession than before." He noted that consumers rushed to file bankruptcies in 2005 before new bankruptcy laws took effect that October. The laws make it more difficult to file for a Chapter 7 bankruptcy. Filers are required to undergo a means test to determine if the filer can pay back at least a portion of the debt after it is restructured. Rick agreed that credit unions could anticipate the losses and be prepared for them. "Credit unions for years have been in the building phase, building their allowances for loan losses (ALL) provisions in anticipation for an increase in chargeoffs. Now they're in the maintenance phase, where they will see a drop in provisions for ALL." For credit unions, chargeoffs are still a small number, said Schenk. Both delinquencies and net chargeoffs remain substantially lower than bank norms, according to the U.S. Credit Union Profile's Third Quarter 2009 results. In 2005, before the new law, credit unions experienced four bankruptcies per 1,000 members. That number tapered off to 1.4 bankruptcies per 1,000 members in 2006, followed by 1.8 in 2007, then 2.6 in 2008 and 3.7 as of September 2009. The average number of bankruptcies per credit union has increased slightly from 39.3 in 2005 to 43 as of in September 2009, according to the profile report. Half of credit unions chargeoffs are due to bankruptcies.

#### **BUSINESS DEVELOPMENT & MARKETING**

GE will report.

Respectfully Submitted,

Carl F. Hicks President and CEO

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CATEGORY	Year End	Prior	Current	Difference	Year-To-Date
	2008	Month	Month		
Deposits	73,102,429	81,352,351	81,367,271	14,920	8,264,842
Regular CDs	20,987,276	18,418,468	18,487,598	69,130	(2,499,678)
IRA Cds	3,667,761	3,938,503	3,987,279	48,776	319,518
Total CDs	24,655,037	22,356,971	22,474,877	117,906	(2,180,160)
Loan Balance	37,420,917	39,529,846	39,263,225	-266,621	1,842,308
Loans Made	15,292,094	1,375,982	719,299	-656,683	16,371,386
Members	13,505	13,526	13,487	-39	(18)
Accounts	22,685	22,593	22,515	-78	(170)
Delinquent Percent	0.53%	0.24%	0.17%	-0.07%	-0.36%
E-Statements	1,184	1,554	1,598	44	414
Bill Payer	1,067	1,248	1,263	15	196
Info-Teller Inquiries	187,027	14,199	15,387	1,188	171,642
Website Inquiries	418,620	31,784	31,492	-292	430,156
HB -Members Used	2,539	2,599	2,623	24	84
Overdrawn Accounts	41,820	24,907	24,699	-208	(17,121)
CIA - #	879	874	874	0	(5)
CIA - \$	22,552,171	29,354,072	29,428,060	73,988	6,875,889
CCIA - #	41	40	39	-1	(2)
CCIA - \$	1,965,519	2,502,788	1,971,535	-531,253	6,016
Rewards - #	174	173	170	-3	(4)
Rewards - \$	1,183,310	2,092,330	2,092,074	-256	908,764
Rewards - Surcharge Ref.	854	179	205	26	1,921
Rewards - Cost	24,626	5,143	5,788	645	55,681
Regular Checking - #	4,629	4,580	4,536	-44	(93)
Regular Checking - \$	4,442,852	5,079,408	5,197,317	117,909	754,465
TOTAL CHECKING - #	5,723	5,667	5,619	-48	(104)
TOTAL CHECKING - \$	30,143,852	39,028,598	38,688,986	-339,612	8,545,134
Trans - MO	56,671	5,613	5,825	212	55,723
Trans - HV	37,557	3,297	3,562	265	39,596
Trans - DT	31,735	2,303	2,514	211	28,954
Trans - UR	29,684	2,038	2,228	190	26,447
Trans - IN	41,619	3,815	3,766	-49	40,434
Trans - INFO	12,843	983	952	-31	11,939
Trans - HB	87,003	6,951	7,459	508	86,002
Trans - SB	50,510	3,779	3,929	150	46,958
Trans - Total YTD	347,622	28,779	30,235	1,456	336,053
<u>DELINQUENCY</u>	<u>Number</u>	<u>Balance</u>			
2 - 5 Months	7	20,251			
6 -11 Months	3	22,927			
12 Months & Over	2	24,413			
Total	12	67,591			

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#### Monthly Statistics - Year To Date Statistics - Key Ratios - 2009

Category	%	Y/E 2008	JAN	FEB	MAR	APR	MAY	JUNE	JUL	AUG	SEP	OCT	NOV	DEC	YTD
Assets		86,366,726	87,757,046	115,291,732	115,952,351	118,445,061	120,161,319	121,279,807	121,031,227	121,224,368	119,968,543	120,120,905	120,730,969	120,143,505	33,776,779
Deposits		73,102,429	74,221,189	76,665,091	77,897,382	79,968,639	81,429,411	82,233,520	81,814,646	81,957,277	81,107,318	81,140,189	81,352,351	81,367,271	8,264,842
Investment Balance		43,185,859	44,911,138	79,593,710	74,406,580	76,110,844	77,513,598	77,925,466	76,822,238	76,865,321	75,123,091	75,697,143	76,131,473	75,092,146	31,906,287
Cash Balance		1,272,429	844,738	463,448	414,159	543,487	414,191	757,540	723,186	344,449	775,324	634,645	613,610	1,135,441	(136,988)
Loan Balance		37,420,917	37,527,807	36,810,817	37,093,747	37,746,402	38,162,336	38,042,024	38,926,382	39,571,203	39,588,809	39,311,550	39,529,846	39,263,225	1,842,308
Loans Made		1,209,689	942,195	1,167,548	1,278,928	1,684,003	1,739,015	1,438,494	2,023,241	1,640,356	1,315,528	1,046,796	1,375,982	719,299	16,371,385
Members		13,505	13,485	13,489	13,499	13,509	13,503	13,508	13,500	13,506	13,590	13,564	13,526	13,487	(18)
Accounts		22,685	22,657	22,662	22,686	22,700	22,673	22,679	22,674	22,679	22,750	22,717	22,593	22,515	(170)
DEL - 2-5 Months		187,983	206,403	198,613	84,134	85,713	57,379	47,514	55,324	95,257	55,839	71,083	39,994	20,251	(167,732)
DEL - 6-11 Months		3,866	12,249	37,000	20,065	26,770	50,359	33,977	41,868	31,967	31,865	31,805	25,178	22,927	19,061
DEL - 12 Months & >		8,033	8,033	7,618	7,307	7,187	7,003	6,883	5,743	15,482	10,395	10,395	28,811	24,413	16,380
Delinquent Amount		199,882	226,685	243,231	111,506	119,670	114,741	88,374	102,935	142,706	98,099	113,283	93,983	67,591	(132,291)
Delinquent Percent	< 1.30%	0.53%	0.60%	0.66%	0.30%	0.32%	0.30%	0.23%	0.26%	0.36%	0.25%	0.29%	0.24%	0.17%	-0.36%
Info-Teller		15,573	14,471	14,026	14,203	14,022	14,102	14,025	14,271	14,106	13,805	15,025	14,199	15,387	171,642
Website Inquiries		39,072	36,609	38,039	40,863	39,223	38,299	34,150	33,304	34,964	35,045	36,384	31,784	31,492	430,156
Bill Payer		1,067	1,088	1,106	1,124	1,144	1,158	1,171	1,190	1,202	1,222	1,235	1,248	1,263	196
E-Statements		1,184	1,217	1,242	1,260	1,306	1,326	1,357	1,396	1,423	1,445	1,517	1,554	1,598	414
Home Branch Access		2,539	2,543	2,584	2,596	2,615	2,615	2,570	2,596	2,610	2,958	2,620	2,599	2,623	2,623
Overdrawn Accounts		41,820	21,551	12,723	26,923	34,167	26,835	34,632	28,764	27,830	36,520	24,181	24,907	24,699	24,699
Share Bal. \$5,000 & <		8,909,888	9,548,838	10,195,480	9,577,336	9,438,864	9,759,495	9,312,113	9,604,156	9,395,745	9,015,545	9,360,000	9,184,125	9,165,807	9,165,807
INC - Loans YTD		2,695,524	234,871	444,153	674,907	899,289	1,134,956	1,362,513	1,602,076	1,840,948	2,074,273	2,315,117	2,550,652	2,789,863	
INC - Investments YTD		1,524,870	110,862	226,397	311,135	413,883	502,311	588,222	667,880	747,459	826,541	897,144	962,601	1,015,590	
INC - Other YTD		1,121,675	82,079	146,008	253,573	360,070	471,828	588,767	714,845	826,717	946,824	1,077,106	1,188,063	1,322,312	
INC - Total YTD		5,342,069	427,812	816,558	1,239,615	1,673,242	2,109,095	2,539,502	2,984,801	3,415,124	3,847,638	4,289,367	4,701,316	5,127,765	
EXP - ALLL YTD		244,000	22,111	40,611	64,661	92,411	92,411	126,911	145,411	163,911	213,661	223,661	256,711	275,211	
EXP - ALLL - OD YTD		978	125	250	(1,068)	(943)	(818)	(1,068)	(943)	(818)	(1,068)	(943)	(818)	(1,068)	
EXP - Dividend YTD		2,043,551	140,439	264,076	403,499	534,086	670,250	800,594	925,560	1,048,806	1,160,954	1,279,127	1,392,797	1,501,407	
EXP - Operating YTD		2,500,742	205,842	425,323	1,111,678	1,344,317	1,618,494	1,440,870	2,113,551	2,335,348	2,555,352	2,824,782	3,048,719	3,291,174	
EXP -(G)/L on Invest. YTD		(2,538)	0	0	0	(4,367)	(4,367)	(4,367)	(4,367)	(4,367)	(4,367)	(4,367)	(4,367)	(4,367)	
Other Non Operating (Inc)		0	0	0	0	0	0	0	(453,004)	(453,004)	(189,030)	(189,030)	(189,030)	(45,813)	-
EXP - Total YTD - \$		4,786,733	368,517	730,260	1,578,770	1,965,504	2,375,970	2,362,940	2,726,208	3,089,876	3,735,502	4,133,230	4,504,012	5,016,544	
INC- NET- YTD		555,336	59,295	86,298	(339,155)	(292,262)	(266,875)	176,562	258,593	325,248	112,136	156,137	197,304	111,221	
Operating Exp. YTD - %	< 5.00%	2.91%	2.84%	2.51%	4.18%	3.69%	3.48%	2.55%	3.17%	3.04%	2.95%	2.92%	2.85%	2.82%	
Net Interest Margin / AA	> 3.00%	2.53%	2.83%	2.40%	2.19%	2.14%	2.08%	2.03%	2.02%	2.01%	2.01%	2.00%	1.98%	1.97%	
Return on Average Assets	0.70%	0.65%	0.82%	0.51%	-1.28%	-0.80%	-0.57%	0.31%	0.39%	0.42%	0.13%	0.16%	0.18%	0.10%	
Net Worth - \$		12,883,162	12,914,457	12,944,460	12,511,091	12,565,901	12,591,287	13,034,724	13,116,755	13,183,410	12,970,299	13,029,299	12,822,659	12,969,383	
Total Resv. / Curr. Assets	> 9.00%	14.92%	14.72%	11.23%	10.79%	10.61%	10.48%	10.75%	10.84%	10.88%	10.81%	10.85%	10.62%	10.79%	
Average Assets - \$		85,989,400	87,061,886	101,524,389	106,333,710	109,361,548	111,521,502	113,147,886	114,274,078	115,142,864	115,679,050	116,123,236	116,542,121	116,842,236	
Net Charge Off - \$		220,359	0	0	52,684	0	0	63,792	0	0	57,449	0	0	52,337	226,262
Net Charge Off / AA - %	< .45%	0.26%	0.00%	0.00%	0.05%	0.00%	0.00%	0.06%	0.00%	0.00%	0.05%	0.00%	0.00%	0.04%	0.20%
Long Term Assets - \$		21,264,716	20,603,600	19,922,004	19,821,392	20,320,411	20,698,440	21,282,060	21,684,847	22,042,663	22,069,746	21,883,458	22,012,682	22,097,505	
Net Long Term Asset /A - %	< 35.00%	24.62%	23.48%	17.28%	17.09%	17.16%	17.23%	17.55%	17.92%	18.18%	18.40%	18.22%	18.23%	18.39%	
Total Loans / Assets - %	< 90.00%	43.33%	42.76%	31.93%	31.99%	31.87%	31.76%	31.37%	32.16%	32.64%	33.00%	32.73%	32.74%	32.68%	
Share Growth - %	7.00%	13.28%	1.53%	4.87%	6.56%	9.39%	11.39%	12.49%	11.92%	12.11%	10.95%	11.00%	11.29%	11.31%	
Loan Growth - %	4.00%	8.14%	0.29%	-1.63%	-0.87%	0.87%	1.98%	1.66%	4.02%	5.75%	5.79%	5.05%	5.64%	4.92%	-
CD Deposits - \$		24,655,037	24,179,789	23,693,423	23,810,493	23,681,190	23,244,206	23,323,931	23,239,953	23,410,580	22,821,997	22,570,525	22,356,971	22,474,877	-
Share Deposits - \$		48,447,392	50,041,400	52,971,668	54,086,889	56,287,449	58,185,205	58,909,589	58,574,693	58,546,697	58,285,321	58,569,664	58,995,380	58,892,394	-
Loan To Total Share - %		77.24%	74.99%	69.49%	68.58%	67.06%	65.59%	64.58%	66.46%	67.59%	67.92%	67.12%	67.00%	66.67%	-
Loan To Total Deposit - %		51.19%	50.56%	48.02%	47.62%	47.20%	46.87%	46.26%	47.58%	48.28%	48.81%	48.45%	48.59%	48.25%	
Fixed Assets - \$		1,641,838	1,635,009	1,625,166	1,615,323	1,607,550	1,597,931	1,588,312	1,578,693	1,571,450	1,591,957	1,553,329	1,547,174	1,546,175	-
Fixed Assets - %	< 5.00%	1.90%	1.86%	1.41%	1.39%	1.36%	1.33%	1.31%	1.30%	1.30%	1.33%	1.29%	1.28%	1.29%	
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	Year	Count	Balance	Monthly Installments	Amount to Reprice In 3 Years
CU Channels		2	63,355.70		63,355.70
Variable Rate		20	461,355.64		461,355.64
Maturities of 3 Years & Less	2009-2012	26	215,224.77		215,224.77
Maturities of 4 Years	2013	20	383,917.14		383,917.14
Maturities of 5 Years	2014	30	706,052.34		706,052.34
Maturities of 6 Years	2015	20	561,121.64		561,121.64
Maturities of 7 Years	2016	22	959,381.16		959,381.16
Maturities of 8 Years	2017	21	697,222.70	10,013.25	180,238.50
Maturities of 9 Years	2018	45	2,047,139.22	26,792.27	482,260.86
Maturities of 10 Years	2019	27	1,111,876.90	13,309.80	239,576.40
Maturities of 11Years	2020	25	1,442,455.68	16,484.00	296,712.00
Maturities of 12Years	2021	43	1,946,711.87	20,204.55	363,681.90
Maturities of 13Years	2022	51	3,381,199.44	32,803.36	590,460.48
Maturities of 14Years	2023	65	5,174,199.36	46,984.15	845,714.70
Maturities of 15Years	2024	73	5,599,113.23	48,127.43	866,293.74
Maturities of 16-19 Years	2025	4	299,334.34	2,512.73	45,229.14
Maturities of > Than 20 Years					0.00
		494	25,049,661.13		7,260,576.11
Net Long Term Loans Fixed Assets NCUSIF Deposit			17,789,085.02 1,546,174.59 796,081.51		
LLC			500.00		
Deferred Compensation CUSO Investments			1,800,000.00 165,664.00		
Total Long Term Assets			22,097,505.12		

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## LOAN OFFICERS REPORT 2009 JEFFERSON COUNTY FEDERAL CREDIT UNION

#### December , 2009

Loans Approved	239	\$701,552.36
Credit Limits Approved * includes updates & increases	6	\$19,500.00
Loans Disbursed	242	\$712,057.60
Indirect Lending	9	\$99,761.79
Equity Checks	7	\$18,370.00
Tecumseh Mortgages	0	\$0.00
Universal Approved Loans	0	\$0.00
(100% Real Estate Loans)		
Requests Denied	46	\$347,484.87

J. Kevin Lush	January 6, 2010
Preparer	Date

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## RECOMMENDED LOAN CHARGE OFF FIRST QUARTER 2010

ACCOUNT NUMBER	MEMBER NAME	CURRENT BALANCE	LOAN SUFFIX	LOAN TYPE	MDR	AUDR	DATE PAID	DATE DUE	MEMBER GROUP	LOAN OFFICER	Comments	REASON
743050	Ronnie Cherry	\$95.56	3	Auto	29%	31%	12/08/08	08/05/08	Kelly Technical Co	GSE	Def Balance	CH-13 Bankruptcy
747180	Damon Buckner	\$4,925.34	- 5	Open End	21%	26%	12/03/09	11/05/09	Payne Electric	GSE	Sending to ABL	Unemployed - UnableTo Pay
797180	Misty Buckner	\$4,821.84	- 5	Open End	40%	46%	11/20/09	11/05/09	Place Or Residence	GSE	Sending to ABL	Employed - Refuse To Pay
856720	Tammy Hatfield	\$4,974.51	5	Open End	21%	31%	09/04/09	10/05/09	Mercer Transportation	TW	Unsecured - Not Reaf - ABL	Filing CH-7 Bankruptcy
861230	Joy Hartung	\$3,079.38	3	Note	41%	41%	08/11/09	09/05/09	Outsource Manage	TW	Sending to ABL	Employed - Refuse To Pay
883660	Erdenetsetseg Thaxton	\$3,421.87	3	Note	N/A	N/A	09/02/09	10/05/09	Place Or Residence	GSE	Unsecured - Not Reaf - ABL	CH-7 Bankruptcy

TOTALS For January \$21,318.50 6

TOTAL For February \$0.00 0

TOTAL	For March	\$0.00	0		
TOTAL	ACCOUNTS	6			
TOTAL	FOR QUARTER	\$21,318.50			

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	Suspicious Activity Report												
DATE FILED	DATE(	S) OF AC	TIVITY	REASON FILED	DOL	LAR AMOUNT							
12/10/09	08/06/09	THRU	12/02/09	Check Fraud	\$	5,214.00							
12/18/09	09/23/09	THRU	12/16/09	Loan Fraud	\$	10,284.00							
				1									

Total Activities =	2
Total Dollar Amount =	\$ 15,498.00

Ву:	
Date:	

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Check #	Amount	Date	Payable To:	Reason
9407	866.28	12/1/2009	TRANSAMERICA LIFE INSURANCE	INSURANCE
9408	3,462.09	12/1/2009	CHAD PERRY	DECEASED ACCOUNT
9409	82.00	12/2/2009	OXMOOR TOYOTA	LOAN SERVICING
9410	4.40	12/2/2009	JAYNE EBERSOLE	TRAVEL LOCAL
9411	22.70	12/2/2009	GARY S EDELEN	TRAVEL LOCAL
9412	852.60	12/2/2009	ALLIED SOLUTIONS	GAP INSURANCE
9413	2,007.37	12/2/2009	PHOENIX UNDERWRITING	INSURANCE
9414	5,767.86	12/2/2009	MINNESOTA MUTUAL JEFFERSON CO SHERIFF'S OFFIC	100% RE LOANS
9415 9416	3.00 70.22	12/3/2009 12/3/2009	FIRST SERVICE GROUP	INSURANCE
9417	1,002.30	12/3/2009	THE ESTATE OF MARTHA GREEN	DECEASED ACCOUNT
9418	40.00	12/4/2009	BUREAU OF MOTOR VEHICLES	REPO EXPENSE
9419	675.25	12/4/2009	DIRECT RESPONSE	INSURANCE
9420	681.81	12/4/2009	CCH	UNAPPLIED DRAFTS ATM/ACH
9421	350.85	12/4/2009	CCH	UNAPPLIED DRAFTS ATM/ACH
9422	495.42	12/7/2009	JEFFERSON CO CLERK	CAR TAXES
9423	24.00	12/7/2009	WASHINGTON CO RECORDER	MORTGAGE RECORDING
9424	73.50	12/8/2009	WASHINGTON NATIONAL LIFE INS	LIFE INSURANCE
9425	2,897.39	12/8/2009	THE ESTATE OF LINDA L CLAYTON	DECEASED ACCOUNT
9426	137.00	12/9/2009	CROSS MOTORS	LOAN SERVICING
9427 9428	90.00	12/9/2009	TODD ISENBERG ENTERTAINMENT PUBLICATIONS.	LOAN SERVICING
9429	528.00 250.00	12/10/2009 12/10/2009	CLAPP VOLKSWAGON OLDS	ENTERTAINMENT BOOKS LOAN SERVICING
9430	115.00	12/10/2009	JAMIE WILCOXSON	LOAN SERVICING
9431	206.00	12/10/2009	US DEPT OF THE TREASURY	DEATH CLAIMS
9432	224,701.26	12/11/2009	THE ESTATE OF ALBERT MEURER	DECEASED ACCOUNT
9433	2,712.11	12/11/2009	THE ESTATE OF RICHARD G ERNST	DECEASED ACCOUNT
9434	40.00	12/14/2009	COOK & REEVES CARS INC	LOAN SERVICING
9435	1,703.92	12/14/2009	THE ESTATE OF MARGARET HEYN	DECEASED ACCOUNT
9436	495.00	12/15/2009	KENMARK FINANCIAL SERVICES, INC	INSURANCE
9437	13,417.06	12/15/2009	FORTRESS NETWORK SECURITY	COMPUTER MAINTENANCE
9438	52.82	12/15/2009	LOUISVILLE/JEFFERSON CO METRO GOVT	
9439	541.66	12/15/2009	CNBS LLC	PROFESSIONAL/OUTSIDE
9440 9441	646.05 50.00	12/15/2009 12/15/2009	CHEXSYSTEMS, INC SHRED-IT	PROFESSIONAL/OUTSIDE PROFESSIONAL/OUTSIDE
9442	877.26	12/15/2009	CHEM-DRY OF LOUISVILLE	BLDG/LAND MAINTEANCE
9443	349.31	12/15/2009	ARROW ELECTRIC CO	BLDG/LAND MAINTENANCE
9444	48.49	12/15/2009	DUPLICATOR SALES & SERVICE	MAINTENANCE - FURN/EQUIP
9445	9,910.00	12/15/2009	ADMAN MARKETING	ADVERTISING
9446	150.00	12/15/2009	HABITAT FOR HUMANITY	DONATIONS
9447	1,074.09	12/15/2009	TRANS UNION LLC	PROFESSIONAL/OUTSIDE
9448	145.00	12/15/2009	CREDIT UNION CONNECTIONS LLC	LOAN SERVICING
9449	63.00	12/15/2009	ROUTE ONE	LOAN SERVICING
9450	551.90	12/15/2009	TELEDATA COMMUNICATIONS INC	LOAN SERVICING
9451	15.00	12/15/2009	OPC	BLDG/LAND MAINTENANCE
9452 9453	477.44	12/15/2009	DIGITAL MAILER INC	OTHER PROFESSIONAL PROFESSIONAL/OUTSIDE
9453	935.30 785.38	12/15/2009 12/15/2009	GARDA CL CENTRAL INC ZIP EXPRESS COURIER	PROFESSIONAL/OUTSIDE
9455	1,122.28	12/15/2009	PRINTING SERVICES II	STATIONARY & SUPPLIES
9456	875.00	12/15/2009	WEBER & ROSE	APPRAISALS
9457	300.00	12/15/2009	J. SCOTT WISE & CO	APPRAISALS
9458	575.00	12/15/2009	MARVIN SCHMIDT	APPRAISALS
9459	325.00	12/15/2009	DAVID WATERMAN LLC	APPRAISALS
9460	144.00	12/15/2009	PCI SERVICES INC	LOAN SERVICING
9461	160.85	12/15/2009	KROGER CATERING SERVICES	BOARD MEETING EXPENSE
9462	194.42	12/15/2009	ADT SECURITY SERVICES	PROFESSIONAL/OUTSIDE
9463	8,840.86	12/15/2009	SHARE ONE INC	COMPUTER MAINTENANCE
9464	3,196.56	12/16/2009	NXG STRATEGIES, LLC COOK & REEVES CARS INC	ID SAFECHOICE
9465 9466	40.00 5,000.00	12/16/2009 12/16/2009	ISC KENTUCKY	LOAN SERVICING COMPUTER MAINTENANCE
9467	450.25	12/17/2009	DIRECT RESPONSE	INSURANCE
9468	22.00	12/17/2009	FAYETTE COUNTY CLERK	LIEN RECORDING
9469	22.00	12/17/2009	SPENCER COUNTY CLERK	LIEN RECORDING
9470	135.00	12/17/2009	GRACE TITLE GROUP	PROFESSIONAL/OUTSIDE
9471	219.50	12/17/2009	GRACE TITLE GROUP	PROFESSIONAL/OUTSIDE
9472	135.00	12/17/2009	GRACE TITLE GROUP	PROFESSIONAL/OUTSIDE
9473	32.00	12/17/2009	JEFFERSON COUNTY CLERK	MORTGAGE RECORDING
9474	32.00	12/17/2009	JEFFERSON COUNTY CLERK	MORTGAGE RECORDING
9475	32.00	12/17/2009	CLARK COUNTY RECORDER	MORTGAGE RECORDING
9476	65.00	12/18/2009	CLAPP VOLKSWAGON OLDS	LOAN SERVICING

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DECEMBER	R 2009	OPERA	TING ACCOUNT PAYOUTS	PAGE 2
Check #		Date	Payable To:	Reason
9477	135.00	12/21/2009	GRACE TITLE GROUP	PROFESSIONAL/OUTSIDE
9478	32.00	12/21/2009	JEFFERSON COUNTY CLERK	MORTGAGE RECORDING
9479	1,183.72	12/21/2009	AMERICAN HERITAGE	INSURANCE
9480	3,975.84	12/21/2009	WARREN EVANS	DECEASED ACCOUNT
9481	430.21	12/22/2009	GENERAL SERVICES ADMIN	INDIANA RENT
9482	14,887.39	12/22/2009	LOUISVILLE METRO HR	EMPLOYEE INSURANCE
9483	31,399.79	12/22/2009	THE ESTATE OF WILLIAM T COX	DECEASED ACCOUNT
9484	91.00	12/23/2009	JEFFERSON CO CLERK	MORTGAGE RELEASE
9485	221.00	12/23/2009	GRACE TITLE GROUP	PROFESSIONAL/OUTSIDE
9486	160.00	12/23/2009	GRACE TITLE GROUP	PROFESSIONAL/OUTSIDE
9487	32.00	12/23/2009	GRAYSON CO CLERK	TITLE EXAM
9488	127.00	12/23/2009	BYERELY FORD NISSAN, INC	LOAN SERVICING
9489	483.80	12/23/2009	CARL HICKS	MISC
9490	143.96	12/29/2009	PROFESSIONAL INSURANCE CO	INSURANCE
9491	143.96	12/29/2009	PROFESSIONAL INSURANCE CO	INSURANCE
9492	146.00	12/29/2009	OXMOOR TOYOTA	LOAN SERVICING
9493	86.00	12/30/2009	KENTUCKY CREDIT UNION LEAGE	NADA
9494	272.88	12/30/2009	STAPLES CREDIT PLAN	STATIONARY & SUPPLIES
9495	1,866.00	12/30/2009	COURTESY CLEANING SERV INC	MAINTENANCE BLDG/LAND
9496	691.90	12/30/2009	BLUEGRASSNET	COMPUTER
9497	170.00	12/30/2009	ISC KENTUCKY	COMPUTER
9498	2,357.88	12/30/2009	FIRSERV	PROFESSIONAL/OUTSIDE
9499	925.00	12/30/2009	WEBER & ROSE	PROFESSIONAL/OUTSIDE
9500	547.14	12/30/2009	LINCOLN NAT'L LIFE INSURANCE	INSURANCE
9501	190.00	12/30/2009	PARC	PARKING FOR DT EMPLOYEES
9502	60.00	12/30/2009	CUNA & AFFILIATES	BANK SERVICE CHARGE
9503	312.00	12/30/2009	CUMMINS-ALLISON CORP	EQUIPMENT MAINTENANCE
9504	750.00	12/30/2009	DAVID WATERMAN LLC	APPRAISALS
9505	250.00	12/30/2009	MARVIN SCHMIDT	APPRAISALS
9506	270.00	12/30/2009	J. SCOTT WISE & CO	APPRAISALS
9507	164.00	12/30/2009	CROSS MOTORS	LOAN SERVICING
9508	115.00	12/30/2009	TODD ISENBERG	LOAN SERVICING
9509	135.00	12/30/2009	GRACE TITLE GROUP	PROFESSIONAL/OUTSIDE
9510	32.00	12/30/2009	JEFFERSON CO CLERK	MORTGAGE RECORDING
9511	38.00	12/30/2009	JEFFERSON CO CLERK	MORTGAGE RECORDING
9512	135.00	12/30/2009	GRACE TITLE GROUP	PROFESSIONAL/OUTSIDE
9513	894.94	12/30/2009	PUBLISHERS PRESS	PROFESSIONAL/OUTSIDE
9514	1,015.00	12/30/2009	GENERAL SERCIES CO, INC	MAINTENANCE BLDG/LAND
9515	40.00	12/30/2009	RIVER CITY GLASS & MIRROR	MAINTENANCE BLDG/LAND
9516	95.44	12/31/2009	INDUSTRIAL DISPOSAL	MAINTENANCE BLDG/LAND
9517	0.88	12/31/2009	LINDSAY STINSON	PETTY CASH
9518	219.24	12/31/2009	ALLIED SOLUTIONS, LLC/AUTO CPI	INSURANCE
9519	29.65	12/31/2009	JAYNE EBERSOLE	LOCAL TRAVEL EMPLOYEES
9520	11.00	12/31/2009	SANDRA MYJAK	LOCAL TRAVEL EMPLOYEES
9521	31.10	12/31/2009	LYNDSAY STINSON	LOCAL TRAVEL EMPLOYEES
9522	8.25	12/31/2009	CATHY PENNEL	LOCAL TRAVEL EMPLOYEES
9523	216.15	12/31/2009	RACHAEL LEE	LOCAL TRAVEL EMPLOYEES
9524	73.70	12/31/2009	DON FRITTS	LOCAL TRAVEL EMPLOYEES
9525	200.00	12/31/2009	CREDIT UNION CONNECTION LLC	LOAN SERVICING
9526	96.99	12/31/2009	INDUSTRIAL DISPOSAL	MAINTENANCE BLDG/LAND
9527	250.00	12/31/2009	MARVIN SCHMIDT	APPRAISALS
9528	200.00	12/31/2009	DAVID WATERMAN LLC	APPRAISALS
9529	75.00	11/30/2009	AUTO-BACK RECOVERY	REPO EXPENSE
Total	368,783.62		123	
	,			

ACH	OPERATING ACCOUNT PAYOUTS	Debited By:	Reason	_
	1,183.99	AT&T	Phones - MO & HV	
	2,853.82	Credit Card	MasterCard	
	850.83	Louisville Water Company - MO	Office Occupancy	
	3,000.00	Postage	Postage	
	139.65	AT&T	Internet - Indiana	
	1,813.75	LG&E	Gas & Electric	
Total	9,842.04			

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#### **ACCOUNT STATISTICS - 2009**

DATE	REGU	LAR	OTH	ER	CHRIST	ΓMAS	IR	A R	Rewards	CIA	DRA	FT	CD'S			TOTAL ALL		NET
	New	Closed	New	Closed	New	Closed	New	Closed	Net	Net	New	Closed	New	Clo	New	Clo	Net	YTD
2008	1003	1264	39	35	55	102	27	35	174	920	515	580	542	459	2181	2475	-294	-304
2009																		
JAN	76	98	3	1	12	5	5	2	179	925	34	38	43	56	173	200	-27	-28
FEB	88	84	2	2	3	4	2	5	184	906	42	35	43	44	180	174	6	-23
MAR	83	75	7	0	3	4	4	1	195	913	42	50	47	36	186	166	20	1
APR	88	79	3	1	2	9	7	2	205	913	39	29	39	44	178	164	14	15
MAY	64	70	4	0	5	9	0	1	211	915	38	40	26	39	137	159	-22	-12
JUN	84	80	4	1	2	10	2	2	157	929	43	30	17	22	152	145	7	-6
JUL	84	90	5	2	3	5	0	0	163	917	42	45	30	21	164	163	1	-11
AUG	96	90	7	4	3	4	0	1	161	914	52	44	29	29	187	172	15	-6
SEP	160	73	3	1	1	6	0	1	175	913	49	41	18	32	231	154	77	65
OCT	84	107	2	7	5	8	2	0	169	926	49	43	16	22	158	187	-29	32
NOV	67	104	2	6	8	10	1	2	173	914	39	96	16	34	133	252	-119	-92
DEC	73	115	4	0	6	10	3	2	170	913	33	76	31	23	150	226	-76	-170
тот.	1047	1065	46	25	53	84	26	19	170	913	502	567	355	402	2029	2162	-133	

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#### **LOAN STATISTICS - 2009**

					TOTAL								TOTAL						
DATE	LASB	LADRFT	INS	LA-REG	ADDON	NEW	RE-T	TOTAL	CLOSED	NET	YTD	LASB	LADRFT	INS	LA-REG	ADDON	NEW	RE-T	TOTAL
2008	269	53	0	1,440	1,762	863	0	2,625	943	1,682	-126	93,043	118,225	83,646	966,466	1,261,380.03	14,030,713.49	0.00	15,292,093.52
2009																			
JAN	19	6	0	94	119	60	0	179	68	111	-9	6,377.00	5,855.00	6,892.25	57,431.83	76,556.08	865,639.20	0.00	942,195.28
FEB	20	) 2	0	93	115	79	0	194	91	103	-16	7,270.00	2,100.00	6,730.00	68,019.76	84,119.76	1,083,428.12	0.00	1,167,547.88
MAR	17	7 4	0	104	125	63	0	188	59	129	-33	5,035.58	7,477.00	6,784.35	68,323.48	87,620.41	1,191,307.45	0.00	1,278,927.86
APR	19	) 1	0	115	135	90	0	225	75	150	-14	4,512.22	497.00	7,033.13	83,110.48	95,152.83	1,588,850.29	0.00	1,684,003.12
MAY	22	2 8	0	111	141	85	0	226	64	162	-4	7,188.40	15,087.71	7,154.99	77,945.18	107,376.28	1,631,638.31	0.00	1,739,014.59
JUN	24	1 2	0	127	153	91	0	244	75	169	10	8,605.57	8,106.04	7,182.71	81,996.90	105,891.22	1,332,602.53	0.00	1,438,493.75
JUL	21	4	0	136	161	82	0	243	75	168	9	5,948.00	38,066.92	7,133.09	80,154.37	131,302.38	1,891,939.31	0.00	2,023,241.69
AUG	25	5 6	0	119	150	76	0	226	58	168	31	11,621.00	3,559.45	7,282.82	78,854.04	101,317.31	1,539,038.62	0.00	1,640,355.93
SEP	23	5	0	123	151	82	0	233	89	144	10	7,363.00	9,254.00	7,213.15	64,997.95	88,828.10	1,226,699.89	0.00	1,315,527.99
OCT	24	1 2	0	115	141	59	0	200	63	137	8	11,060.00	2,882.59	7,102.64	77,992.26	99,037.49	947,758.85	0.00	1,046,796.34
NOV	23	3 5	0	127	155	99	0	254	77	177	31	6,068.95	4,150.00	7,209.82	80,186.76	97,615.53	1,278,366.94	0.00	1,375,982.47
DEC	32	2 7	0	155	194	48	0	242	47	195	9	10,910.61	18,370.00	7,241.48	85,643.74	122,165.83	597,133.25	0.00	719,299.08
TOTAL	269	52	0	1,419	1,740	914	0	2,654	841	1,813	9	91,960.33	115,405.71	84,960.43	904,656.75	1,196,983.22	15,174,402.76	0.00	16,371,385.98

#### BRANCH DEPOSIT & LENDING STATISTICS - 2009

	MAIN	FFIOF	LUOUNUEN	W DD 4	DOWNTOW	ALDD A		<b>DD</b> 0				
Year End 2008	MAIN O	FFICE	HIGHVIEV	V-BR 1	DOWNTOW	/N-BR 2	URBAN	-BR 3	INDIANA	-BR 5	тот	AL
Shares -All	12,088	\$32,155,339	1,903	\$4,111,663	1,562	\$2,323,021	1,454	\$1,880,510	3,896	\$7,976,859	20,903	\$48,447,392
CDs - All	1,062	16.182.151	177	3,239,248	53	676,831	93	1.348.717	397	3,208,089	1,782	24,655,036
Checking	3,227	21,411,771	560	3,122,373	455	1,473,215	417	1,016,821	1,064	3,119,672	5,723	30,143,852
Loans - All	1,878	26,118,739	263	2,591,714	244	2,096,290	192	2,127,346	433	4,421,574	3,010	37,355,663
% of Deposits & Loans	66.12%	69.92%	10.06%	6.94%	4.10%	5.61%	4.42%	5.69%	15.30%	11.84%	100.00%	100.00%
New Accounts-# & Loans \$	37	Remainder	10	\$10,500	8	\$3,000	4	\$26,500	6	\$77,300	65	\$117,300
January												
Shares -All	12,073	\$33,501,117	1,901	\$4,296,992	1,563	\$2,263,593	1,460	\$1,961,096	3,891	\$8,018,601	20,888	\$50,041,399
CDs - All	1,054	15,925,701	172	3,083,814	53	676,872	94	1,359,618	396	3,133,784	1,769	24,179,789
Checking	3,224	22,403,253	560	3,294,452	453	1,406,767	420	1,088,832	1,059	3,196,469	5,716	31,389,773
Loans - All	1,882	26,173,330	260	2,685,945	241	2,067,721	191	2,149,231	429	4,386,485	3,003	37,462,712
% of Deposits & Loans-\$	66.59%	69.87%	9.94%	7.17%	3.96%	5.52%	4.47%	5.74%	15.04%	11.70%	100.00%	100.00%
New Accounts-# & Loans \$	42	Remainder	8	\$42,000	6	\$45,400	8	\$14,100	12	\$25,500	76	\$127,000
February Shares -All	12,070	\$35,591,682	1,910	\$4,535,304	1,561	\$2,404,180	1,468	\$2,173,683	3,884	8,266,819	20,893	\$52,971,668
CDs - All	1,056	15,778,311	171	2,676,057	1,361	699,396	95	1,407,479	3,884	3,132,180	1,769	23,693,423
Checking	3,221	24,292,218	565	3,440,265	453	1,465,360	422	1,205,777	1,060	3,132,160	5,721	33,683,298
Loans - All	1,871	25,532,392	258	2,694,817	246	2,043,768	193	2,188,812	424	4,286,094	2,992	36,745,883
% of Deposits & Loans-\$	67.01%	69.48%	9.41%	7.33%	4.05%	5.56%	4.67%	5.96%	14.86%	11.67%	100.00%	100.00%
New Accounts-# & Loans \$	46	Remainder	14	\$137,400	7	\$20,200	9	\$4,000	10	105,900	86	\$267,500
March												
Shares -All	12,075	\$36,617,908	1,908	\$4,609,813	1,564	\$2,306,607	1,472	\$2,193,377	3,887	8,359,184	20,906	\$54,086,889
CDs - All	1,068	15,888,629	168	2,520,140	58	709,144	92	1,384,157	394	3,308,423	1,780	23,810,493
Checking	3,217	25,030,322	561	3,346,109	454	1,363,703	423	1,199,077	1,060	3,201,358	5,715	34,140,569
Loans - All	1,864	25,757,336	256	2,687,483	241	2,020,915	191	2,077,512	427	4,485,728	2,979	37,028,974
% of Deposits & Loans-\$	67.40%	69.56%	9.15%	7.26%	3.87%	5.46%	4.59%	5.61%	14.99%	12.11%	100.00%	100.00%
New Accounts-# & Loans \$	54	Remainder	10	\$35,300	5	\$13,000	9	\$30,000	12	\$69,100	90	\$147,400
April		#07 00 · ·=		<b>#</b> 4.046 :=:		@O 105		do 10:		<b>60.07</b>	05	<b>#</b> FC 22= :::
Shares -All	12,090	\$37,961,170	1,918	\$4,818,499	1,565	\$2,436,675	1,471	\$2,194,071	3,881	\$8,877,034	20,925	\$56,287,449
CDs - All	1,064	16,040,115	166	2,321,917	58	778,331	92	1,259,577	395	3,281,250	1,775	23,681,190
Checking	3,225	26,040,090	564	3,482,604	457	1,501,430	421	1,092,137	1,057	3,658,356	5,724	35,774,617
Loans - All % of Deposits & Loans-\$	1,885 67.53%	26,505,829 70.34%	260 8.93%	2,755,170 7.31%	242 4.02%	1,974,017 5.24%	191 4.32%	2,069,486 5.49%	419 15.20%	4,377,289 11.62%	2,997 100.00%	37,681,791 100.00%
New Accounts-# & Loans \$	46	Remainder	6.93% 14	\$142,300	4.02%	\$24,100	4.32%	\$61,000	15.20%	\$30,500	100.00%	\$257,900
May	40	Remainder	14	\$142,300	3	\$24,100	9	φ01,000	14	φ30,300	00	\$257,900
Shares -All	12,094	\$39,400,563	1,924	\$5,029,190	1,560	\$2,587,628	1,464	\$2,158,063	3,869	\$9,008,313	20,911	\$58,183,757
CDs - All	1,058	15,773,198	166	2,313,564	58	774,990	91	1,124,165	389	3,258,290	1,762	23,244,207
Checking	3,227	27,331,799	565	3,704,800	454	1,672,334	420	1,128,986	1,051	3,769,798	5,717	37,607,717
Loans - All	1,909	26,845,398	261	2,807,395	241	1,965,064	188	1,973,048	419	4,506,983	3,018	38,097,888
% of Deposits & Loans-\$	67.76%	70.46%	9.02%	7.37%	4.13%	5.16%	4.03%	5.18%	15.06%	11.83%	100.00%	100.00%
New Accounts-# & Loans \$	42	Remainder	9	\$118,800	5	\$13,200	3	\$5,000	6	\$100,900	65	\$237,900
June												
Shares -All	12,106	\$39,398,661	1,928	\$5,425,399	1,554	\$2,795,382	1,462	\$2,120,833	3,872	\$9,169,314	20,922	\$58,909,589
CDs - All	1,060	15,879,706	164	2,283,176	58	782,326	88	1,111,936	387	3,266,787	1,757	23,323,931
Checking	3,235	27,341,461	570	4,132,225	454	1,902,927	418	1,111,648	1,051	3,841,263	5,728	38,329,524
Loans - All	1,911	26,985,077	261	2,872,181	240	1,946,068	188	1,614,832	418	4,559,582	3,018	37,977,740
% of Deposits & Loans-\$	67.22%	71.05%	9.37%	7.56%	4.35%	5.12%	3.93%	4.25%	15.13%	12.02%	100.00%	100.00%
New Accounts-# & Loans \$	46	Remainder	10	\$602,700	4	\$8,900	6	\$15,500	18	\$41,500	84	\$668,600
July	40.000	<b>#00.000.00</b>	4.040	<b>¢</b> E 000 000	4.545	<b>6</b> 0 000 000	4.450	CO 440 074	0.000	<b>CO 000 404</b>	00.000	<b>©EO E74 COO</b>
Shares -All CDs - All	12,098 1,067	\$38,828,285	1,946 165	\$5,399,890 2,283,758	1,545 58	\$3,000,680 769,852	1,459 89	\$2,142,674	3,860 387	\$9,203,164	20,908 1,766	\$58,574,693 23,239,952
Checking	3,232	15,787,932 26,823,588	575	4,213,190	451	2,101,337	418	1,121,737 1,119,612	1,045	3,276,673 3,935,594	5,721	38,193,321
Loans - All	1,919	27,271,838	259	2,794,572	243	2,048,798	189	1,616,578	417	5,130,486	3,027	38,862,272
% of Deposits & Loans-\$	66.76%	70.18%	9.39%	7.19%	4.61%	5.27%	3.99%	4.16%	15.25%	13.20%	100.00%	100.00%
New Accounts-# & Loans \$	37	Remainder	18	\$159,400	8	\$12,500	8	\$5,000	13	\$53,100	84	\$230,000
August						. , ,		***		, , , , ,		,,
Shares -All	12,080	\$38,824,793	1,945	\$5,500,257	1,546	\$2,794,316	1,459	\$2,253,195	3,883	\$9,174,136	20,913	\$58,546,697
CDs - All	1,060	15,881,652	169	\$2,318,449	56	762,901	89	1,147,402	392	3,300,176	1,766	23,410,580
Checking	3,221	26,764,574	572	4,284,941	453	1,950,466	419	1,209,011	1,054	3,901,718	5,719	38,110,710
Loans - All	1,929	27,555,392	262	2,867,078	241	2,296,701	191	1,611,665	425	5,176,341	3,048	39,507,177
% of Deposits & Loans-\$	66.75%	69.75%	9.54%	7.26%	4.34%	5.81%	4.15%	4.08%	15.22%	13.10%	100.00%	100.00%
New Accounts-# & Loans \$	46	Remainder	9	\$180,100	5	\$44,700	4	\$4,800	30	\$92,900	94	\$322,500
September Shares All	40 400	¢20 547 004	4.004	\$5,461,547	4 5 40	\$2,937,901	4 454	\$0.0E4.400	0.000	\$9,087,411	20.000	¢E0 005 001
Shares -All CDs - All	12,102 1,050	\$38,547,334 15,531,595	1,934 161	\$5,461,547 2,054,400	1,548 56	\$2,937,901 754,566	1,454 89	\$2,251,128 1,153,086	3,960 396	\$9,087,411 3,328,350	20,998 1,752	\$58,285,321 22,821,997
Checking	3,228	26,322,885	565	4,224,761	454	2,073,816	416	1,153,086	1,061	3,328,350	1,752 5,724	37,579,532
Loans - All	3,226 1,917	27,634,369	260	2,876,569	244	2,073,616	183	1,569,268	418	5,121,511	3,022	39,524,866
% of Deposits & Loans-\$	66.68%	69.92%	9.27%	7.28%	4.55%	5.88%	4.20%	3.97%	15.30%	12.95%	100.00%	100.00%
New Accounts-# & Loans \$	51	Remainder	11	\$180,800	5	\$9,500	4	\$9,600	88	\$25,300	159	\$225,200
October					-	,		,				, .,
Shares -All	12,068	\$38,508,280	1,938	\$5,492,658	1,545	\$3,058,118	1,453	\$2,248,330	3,967	\$9,262,278	20,971	\$58,569,664
CDs - All	1,049	15,370,576	161	2,054,137	56	754,611	87	1,082,488	393	3,308,713	1,746	22,570,525
Checking	3,222	26,367,794	566	4,351,889	457	2,172,725	418	1,293,524	1,066	3,994,153	5,729	38,180,085
Loans - All	1,915	27,471,014	263	2,864,349	241	2,284,345	184	1,531,215	416	5,096,851	3,019	39,247,774
% of Deposits & Loans-\$	66.40%	69.99%	9.30%	7.30%	4.70%	5.82%	4.11%	3.90%	15.49%	12.99%	100.00%	100.00%
New Accounts-# & Loans \$	38	Remainder	12	\$31,000	2	\$29,700	6	\$20,000	25	\$65,000	83	\$145,700
November		Фос со : :-		<b>PE 070 - :</b>		<b>60 45</b> 7 - 1		фе оос ==		## 00F	05	<b>DEC 225</b>
Shares -All	12,026	\$38,324,426	1,911	\$5,673,519	1,538	\$3,151,612	1,441	\$2,220,586	3,949	\$9,625,237	20,865	\$58,995,380
CDs - All	1,038	15,229,039	154	2,038,996	57	764,863	86	985,060	393	3,339,013	1,728	22,356,971
Checking	3,194 1,925	26,598,450	555 266	4,596,371	450 240	2,216,705 2,354,351	412 188	1,205,074	1,056	4,411,997 5,086,278	5,667	39,028,597
Loans - All % of Deposits & Loans-\$	65.83%	27,572,730 69.86%	9.48%	2,779,746 7.04%	4.81%	5.97%	3.94%	1,673,217 4.24%	422 15.94%	5,086,278 12.89%	3,041 100.00%	39,466,322 100.00%
New Accounts-# & Loans \$	36	Remainder	9.46%	\$59,500	4.61%	\$26,300	3.94%	\$118,800	15.94%	\$35,900	66	\$240,500
December	30	rtomaniuer	3	ψυσ,υσο	- '	Ψ20,500	2	ψ110,000	10	ψου,σου	- 00	Ψ240,000
Shares -All	11,965	\$37,591,854	1,906	\$5,695,246	1,534	\$3,698,154	1,449	\$2,296,081	3,925	\$9,611,059	20,779	\$58,892,394
CDs - All	1,042	15,321,769	155	2,051,866	57	7,871,168	88	1,000,037	394	3,330,037	1,736	29,574,877
Checking	3,162	25,971,974	551	4,565,371	446	2,562,193	415	1,304,561	1,045	4,284,887	5,619	38,688,986
Loans - All	1,918	27,426,892	259	2,751,182	234	2,319,863	189	1,662,033	419	5,039,899	3,019	39,199,869
% of Deposits & Loans-\$	65.03%	69.97%	9.52%	7.02%	5.49%	5.92%	4.05%	4.24%	15.91%	12.85%	100.00%	100.00%
New Accounts-# & Loans \$	30	Remainder	8	\$223,100	8	\$4,500	12	\$59,000	14	\$26,500	72	\$313,100
		·		<u></u>		·		· · · · · · · · · · · · · · · · · · ·		·		

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#### CD BREAKDOWN - 2009

	6	12	24	36	48	60	TOTAL	
Year End 2008 CDs - REG - #	171	789	175	53	108	114	1,410	
CDs - REG - \$ CDs - IRAs - #	\$1,890,526	\$9,974,794 202	\$3,306,980 63	\$921,936 12	\$2,867,566 29	\$2,025,473 66	\$20,987,276 372	1,782
CDs - IRAs - \$	\$0	\$1,580,575	\$455,858	\$272,750	\$674,971	\$683,607	\$3,667,761	24,655,036
% of Portfolio Weighted Rate	7.69% 2.93%	46.89% 3.45%	15.29% 4.46%	4.59% 4.89%	14.50% 5.08%	11.04% 4.85%	100.00% 4.28%	
January - 2009								
CDs - REG - # CDs - REG - \$	174 \$1,771,027	781 \$9,720,122	176 \$3,332,096	51 \$891,302	108 \$2,876,393	114 \$2,033,814	1,404 \$20,624,754	
CDs - IRAs - #	0	199	61	10	29	66	365	1,769
CDs - IRAs - \$ % of Portfolio	\$0 7.32%	\$1,487,085 46.36%	\$425,838 15.55%	\$244,003 4.70%	\$674,980 14.69%	\$723,129 11.38%	\$3,555,035 100.00%	24,179,789
Weighted Rate February	2.87%	3.30%	4.39%	4.89%	5.08%	4.81%	4.22%	
CDs - REG - #	171	771	180	53	111	113	1,399	
CDs - REG - \$ CDs - IRAs - #	\$1,891,653 0	\$8,991,047 202	\$3,346,872 63	\$956,213 10	\$2,893,028 29	\$2,030,514 66	\$20,109,328 370	1,769
CDs - IRAs - \$	\$0 7.00%	\$1,494,315	\$447,668	\$244,003	\$674,980	\$723,129	\$3,584,095	23,693,423
% of Portfolio Weighted Rate	7.98% 2.77%	44.25% 3.23%	16.02% 4.09%	5.07% 4.86%	15.06% 5.07%	11.62% 4.81%	100.00% 4.14%	
March CDs - REG - #	179	771	179	53	110	114	1,406	
CDs - REG - \$	\$2,014,483	\$9,030,646	\$3,236,987	\$971,526	\$2,880,676	\$2,050,647	\$20,184,965	4.700
CDs - IRAs - # CDs - IRAs - \$	0 \$0	203 \$1,500,682	66 \$462,856	10 \$246,856	29 \$683,299	66 \$731,834	374 \$3,625,528	1,780 23,810,492
% of Portfolio	8.46%	44.23%	15.54%	5.12%	14.97%	11.68%	100.00%	
Weighted Rate April	2.59%	3.07%	3.98%	4.85%	5.08%	4.82%	4.07%	
CDs - REG - # CDs - REG - \$	178 \$1,913,872	755 \$8,640,453	181 \$3,303,027	53 \$1,026,023	108 \$2,806,123	118 \$2,157,292	1,393 \$19,846,791	
CDs - IRAs - #	0	205	67	12	31	67	382	1,775
CDs - IRAs - \$ % of Portfolio	\$0 8.08%	\$1,662,338 43.51%	\$463,659 15.91%	\$258,859 5.42%	\$692,865 14.77%	\$756,678 12.31%	\$3,834,399 100.00%	23,681,190
Weighted Rate	2.34%	2.64%	3.67%	4.77%	4.89%	4.72%	3.84%	
May CDs - REG - #	183	744	177	55	108	120	1,387	
CDs - REG - \$ CDs - IRAs - #	\$1,882,987 0	\$8,345,920 201	\$3,285,111 64	\$1,029,105 12	\$2,806,140 31	\$2,069,434 67	\$19,418,697 375	1,762
CDs - IRAs - \$	\$0	\$1,646,491	\$444,412	\$258,859	\$692,865	\$782,883	\$3,825,509	23,244,207
% of Portfolio Weighted Rate	8.10% 2.23%	42.99% 2.56%	16.05% 3.48%	5.54% 4.75%	15.05% 4.89%	12.27% 4.76%	100.00% 3.78%	
June								
CDs - REG - # CDs - REG - \$	184 \$1,914,629	741 \$8,364,120	175 \$3,231,521	55 \$1,039,897	107 \$2,827,448	121 \$2,090,828	1,383 \$19,468,444	
CDs - IRAs - # CDs - IRAs - \$	0 \$0	202 \$1,661,822	63 \$443,724	12 \$261,825	30 \$695,960	67 \$792,156	374 \$3,855,487	1,757 23,323,931
% of Portfolio	8.21%	42.99%	15.76%	5.58%	15.11%	12.35%	100.00%	
Weighted Rate July	2.06%	2.53%	3.45%	4.76%	4.88%	4.76%	3.74%	
CDs - REG - # CDs - REG - \$	195 \$1,966,726	740 \$8,264,537	172 \$3,202,879	55 \$1,039,897	107 \$2,821,930	123 \$2,091,828	1,392 \$19,387,798	
CDs - IRAs - #	0	202	63	12	30	67	374	1,766
CDs - IRAs - \$ % of Portfolio	\$0 8.46%	\$1,658,490 42.70%	\$443,724 15.69%	\$261,825 5.60%	\$695,960 15.14%	\$792,156 12.41%	\$3,852,155 100.00%	23,239,952
Weighted Rate	1.79%	2.47%	3.41%	4.76%	4.88%	4.76%	3.68%	
August CDs - REG - #	198	742	166	54	107	124	1,391	
CDs - REG - \$ CDs - IRAs - #	\$2,064,198 0	\$8,436,251 204	\$3,068,251 63	\$1,040,107 12	\$2,826,930 30	\$2,101,828 66	\$19,537,565 375	1,766
CDs - IRAs - \$	\$0	\$1,684,802	\$438,807	\$261,876	\$695,960	\$791,569	\$3,873,015	23,410,580
% of Portfolio Weighted Rate	8.82% 1.64%	43.24% 2.36%	14.99% 3.24%	5.56% 4.71%	15.06% 4.88%	12.36% 4.75%	100.03% 3.60%	
September CDs - REG - #	195	741	155	54	107	124	1,376	
CDs - REG - \$	\$1,894,579	\$8,329,742	\$2,662,751	\$1,050,991	\$2,850,994	\$2,123,434	\$18,912,491	
CDs - IRAs - # CDs - IRAs - \$	0 \$0	205 \$1,696,634	63 \$442,207	12 \$264,856	30 \$704,690	66 \$801,118	376 \$3,909,505	1,752 22,821,997
% of Portfolio	8.30%	42.94%	13.61%	5.77%	15.57%	12.43%	98.62%	
Weighted Rate October	1.47%	2.29%	3.18%	4.71%	4.87%	4.75%	3.55%	
CDs - REG - # CDs - REG - \$	194 \$1,912,417	733 \$8,181,472	155 \$2,554,844	53 \$1,021,790		127 \$2,140,344	1,369 \$18,661,862	
CDs - IRAs - #	0	199	63	12	30	67	371	1,740
CDs - IRAs - \$ % of Portfolio	\$0 8.47%	\$1,685,598 43.75%	\$442,215 13.28%	\$264,856 5.70%	\$704,690 15.76%	\$804,118 13.04%	\$3,901,477 100.00%	22,563,339
Weighted Rate November	1.39%	2.18%	3.18%	4.70%	4.87%	4.74%	3.51%	
CDs - REG - #	188	718	156	53	107	128	1,350	
CDs - REG - \$ CDs - IRAs - #	\$1,694,858 0	\$8,062,569 204	\$2,548,747 65	\$1,021,955 12	\$2,850,995 30	\$2,239,344 67	\$18,418,468 378	1,728
CDs - IRAs - \$	\$0	\$1,683,440	\$483,205	\$264,856	\$704,690	\$802,311	\$3,938,503	22,356,971
% of Portfolio Weighted Rate	7.58% 1.36%	43.59% 2.10%	13.56% 3.14%	5.75% 4.68%	15.90% 4.87%	13.61% 4.72%	99.99% 3.48%	
December CDs - REG - #	187	714	158	53	107	131	1,350	
CDs - REG - \$	\$1,728,790	\$7,984,894	\$2,631,810	\$979,142	\$2,859,082	\$2,303,881	\$18,487,598	
CDs - IRAs - # CDs - IRAs - \$	0 \$0	203 \$1,593,103	66 \$492,789	15 \$284,295	30 \$713,531	72 \$903,378	386 \$3,987,097	1,736 22,474,695
% of Portfolio	7.69%	42.61%	13.90%	5.62%	15.90%	14.27%	99.99%	, ,
Weighted Rate	1.31%	2.03%	3.08%	3.67%	4.87%	4.64%	3.27%	

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#### DEPOSIT STATISTICS - 2009

DATE	RE	GULAR	CLUB	ACCT	REG. 0	CHECKING	REW.	CHECKING		CIA		CCIA	CER	TIFICATES	IR	A SHAREs	I F	A CDs	TOTAL	DEPOSITS
2007 2008	13,753 13,505	14,970,277 16,377,646	1,452 1,409	540,638 522,801	4,866 4,629	4,475,917 4,442,852	28 174	36,653 1,183,310	876 879		45 41	2,031,580 1,965,519		18,036,743 20,987,276	273 266	1,218,744 1,403,092	338 372	2,879,573 3,667,761	22,989 22,685	64,531,666 73,102,429
JAN 2 JAN 9 JAN 16 JAN 23 JAN 30 JAN 31	13,505 13,504 13,499 13,494 13,485 13,485	16,459,689 16,206,713 16,461,156 16,428,700 16,586,633 16,605,745	1,412 1,415 1,417 1,417 1,418 1,418	528,458 542,046 566,700 575,869 590,625 590,550	4,627 4,633 4,628 4,628 4,612 4,612	4,380,173 4,744,496 4,370,567	176 177 176 177 179 179	1,262,597 1,231,003	878 879 881 884	22,806,216 22,611,294 22,784,524 22,870,412 23,083,879 23,068,298	41 41 41 41	1,792,975 1,978,074 2,036,112 2,005,309 2,157,832 2,157,832	1,415 1,414 1,413 1,404	21,062,798 20,972,002 20,890,067 20,744,893 20,624,754 20,624,754	266 269 268 269 269 269	1,386,092 1,459,335 1,455,325 1,452,125 1,455,332 1,455,332	374 370 370 370 365 365	3,679,764 3,625,934 3,666,221 3,666,260 3,555,035 3,555,035	22,692 22,702 22,692 22,690 22,657 22,657	74,227,899 73,010,291 73,867,198 73,345,138 74,224,894 74,221,189
FEB 06 FEB 13 FEB 20 FEB 27	13,491 13,501 13,488 13,489	16,579,115 16,793,523 16,942,007 17,221,812	1,417 1,417 1,416 1,417	598,758 613,835 618,589 643,694	4,613 4,617 4,617 4,631	5,754,792	178 178 181 184	1,371,485	885 887 884 865	23,113,196 23,445,691 23,154,633 24,261,522	41 41 41 41	2,066,948 2,180,626 2,300,264 2,246,657	1,397 1,395 1,398 1,399	19,996,630 19,849,844 19,925,394 20,109,328	269 268 267 266	1,445,191 1,441,676 1,436,153 1,422,864	370 370 370 370	3,583,635 3,583,677 3,583,732 3,584,095	22,661 22,674 22,662 22,662	73,413,650 75,035,150 74,541,713 76,665,091
MAR 06 MAR 13 MAR 20 MAR 27 MAR 31	13,494 13,501 13,506 13,502 13,499	17,165,117 17,495,647 17,592,625 17,826,070 17,794,097	1,417 1,420 1,421 1,423 1,423	656,058 693,042 698,686 713,756 715,521	4,632 4,632 4,619 4,613 4,607	5,138,798 5,727,637 5,169,727 5,187,813 4,703,767	187 191 193 194 195	1,640,928		24,578,082 24,918,609 25,257,129 25,604,318 25,482,867	41 41		1,408 1,407 1,407	20,272,979 20,252,840 20,383,027 20,248,835 20,184,965	268 267 269 269 269	1,423,440 1,421,941 1,420,313 1,432,829 1,436,703	369 370 372 374 374	3,548,822 3,574,312 3,585,671 3,591,733 3,625,528	22,683 22,693 22,695 22,693 22,686	76,457,402 77,920,875 77,884,262 78,590,173 77,897,382
APR 03 APR 10 APR 17 APR 24 APR 30	13,503 13,507 13,509 13,509 13,509	17,898,578 17,882,947 17,918,659 18,159,210 18,136,188	1,423 1,421 1,419 1,421 1,418	748,575 767,943 770,626 779,696 782,515	4,609 4,612 4,608 4,609 4,606	5,221,887 5,222,295 5,381,133 5,479,653 4,745,630	196 198 200 203 205	1,731,971 1,837,761	874 871		41 41 41 41 41	2,406,205 2,438,616 2,344,309 2,403,680 2,388,207	1,403 1,409 1,401	20,194,719 20,094,530 20,249,510 20,115,136 19,846,791	270 270 273 274 274	1,432,678 1,526,286 1,526,072 1,549,190 1,594,130	375 377 381 380 382	3,629,596 3,638,343 3,703,066 3,676,901 3,834,399	22,695 22,702 22,714 22,709 22,700	78,914,603 79,182,809 80,339,788 80,386,901 79,968,639
MAY 01 MAY 08 MAY 15 MAY 22 MAY 29	13,510 13,520 13,521 13,518 13,503	18,262,944 18,116,098 18,150,405 18,283,199 18,157,669	1,418 1,420 1,420 1,421 1,418	788,672 816,383 828,705 838,767 837,941	4,606 4,609 4,606 4,603 4,591	5,534,335 5,265,221 5,464,505 5,257,220 5,212,108	207 209 210	1,776,492	875 875 875	27,378,589 27,717,034 27,915,373 28,354,834 28,236,977		2,450,111 2,417,938 2,403,033 2,499,872 2,431,295	1,394 1,392 1,385	19,847,988 19,711,880 19,568,118 19,408,748 19,418,697	274 273 273 273 273	1,609,794 1,596,355 1,594,880 1,589,749 1,580,430	382 381 377 375 375	3,860,604 3,852,329 3,836,332 3,825,454 3,825,509	22,704 22,720 22,714 22,701 22,673	81,506,987 81,235,775 81,537,842 81,817,044 81,427,964
JUN 05 JUN 12 JUN 19 JUN 26 JUN 30	13,495 13,503 13,512 13,514 13,508	18,069,965 18,244,167 18,391,050 18,147,490 18,126,398	1,418 1,419 1,418 1,413 1,413	872,310 882,432 901,301 885,988 886,482	4,592 4,592 4,598 4,650 4,642	5,312,013 5,156,773 5,125,934 4,921,795 4,766,809	208 211 206 156 157	1,966,904 1,811,584	876 877 880 884 886	28,534,494 28,850,448 28,798,986 28,945,586 29,105,522	41 42 42 42 43	2,409,860	1,383 1,384 1,385	19,393,074 19,432,477 19,382,029 19,390,794 19,468,444	272 273 273 273 273	1,581,900 1,578,996 1,577,796 1,566,786 1,567,185	375 375 375 374 374	3,827,497 3,827,497 3,827,686 3,821,213 3,855,487	22,660 22,675 22,688 22,691 22,679	81,911,159 82,534,121 82,381,545 81,979,398 82,233,520
JUL 03 JUL 10 JUL 17 JUL 24 JUL 31	13,509 13,499 13,501 13,508 13,500	18,066,912 17,902,124 18,047,993 18,052,656 17,990,469	1,414 1,413 1,412 1,412 1,414	900,814 859,448 886,035 873,267 885,169	4,641 4,634 4,635 4,631 4,641	5,259,146 4,671,629 5,170,522 4,644,978 5,066,176	157 159 159 160 163	1,799,232 1,869,516 1,804,003	887 890 890 890 876	29,054,828 28,443,414 28,628,550 28,620,239 28,710,246	43 43 43 43 41	2,667,710 2,697,843 2,677,596 2,647,348 2,495,328	1,391 1,394 1,394	19,464,420 19,482,317 19,478,105 19,447,812 19,387,798	273 273 273 273 273	1,567,650 1,566,230 1,510,565 1,505,550 1,505,735	374 374 374 374 374	3,855,488 3,852,920 3,852,926 3,851,954 3,852,155	22,680 22,676 22,681 22,685 22,674	82,650,225 81,275,158 82,121,807 81,447,807 81,814,646
AUG 07 AUG 14 AUG 21 AUG 28 AUG 31	13,494 13,489 13,490 13,502 13,506	17,850,993 18,061,265 17,875,098 17,928,877 17,995,135	1,413 1,415 1,416 1,417 1,416	873,471 905,953 921,128 941,531 941,838	4,638 4,641 4,654 4,645 4,644	4,691,501 5,442,371 4,943,232 5,261,375 5,112,092	166 158 160	1,811,152	873 871 872	28,715,434 28,826,903 28,597,978 28,696,861 28,613,880	40 40 40	2,311,129 2,135,497 2,431,514 2,586,150 2,579,527	1,394 1,385 1,392	19,390,780 19,438,663 19,369,726 19,428,725 19,537,565	273 273 273 272 272	1,503,126 1,501,826 1,501,771 1,502,014 1,499,014	375 375 375 375 375	3,849,423 3,847,949 3,848,336 3,877,902 3,873,015	22,663 22,666 22,662 22,675 22,679	81,114,637 82,123,133 81,299,935 82,048,462 81,957,277
SEP 04 SEP 11 SEP 18 SEP 25 SEP 30	13,527 13,553 13,574 13,592 13,590	17,783,275 18,089,250 18,132,335 18,249,261 18,245,001	1,416 1,414 1,414 1,413 1,413	948,177 959,996 957,922 973,407 972,290	4,646 4,644 4,648 4,649 4,636	5,218,867 5,253,176 5,094,837 5,150,783 4,591,362	174	1,950,476		28,535,614 28,487,515 28,696,746 28,304,422 28,375,939	40 40 40	2,597,079 2,532,313 2,393,055 2,528,698 2,645,454	1,393 1,389 1,381	19,429,400 19,396,544 19,355,842 19,042,181 18,912,491	272 272 272 271 271	1,496,204 1,497,134 1,496,104 1,491,320 1,488,498	375 376 376 376 376	3,872,432 3,875,436 3,875,535 3,875,732 3,909,505	22,703 22,731 22,757 22,769 22,750	81,730,298 82,041,841 81,996,631 81,630,847 81,107,318
OCT 02 OCT 09 OCT 16 OCT 23 OCT 31	13,600 13,604 13,602 13,597 13,564	18,337,512 18,102,208 18,133,708 18,154,051 18,009,103	1,412 1,408 1,407 1,405 1,405	967,609 966,166 942,721 924,983 881,501	4,640 4,648 4,650 4,647 4,634	5,187,193 5,139,836 5,244,685 5,215,202 5,067,485	166 168 168	2,011,395 1,948,109 2,102,418 2,065,399 2,050,747	879 880 884	28,606,199 28,325,148 28,322,380 28,423,812 28,529,430	40 40	2,745,774 2,683,455 2,632,212 2,402,500 2,532,423	1,372 1,374 1,370	18,797,052 18,755,741 18,763,030 18,669,793 18,661,862	271 272 272 273 273	1,488,543 1,493,815 1,497,178 1,502,272 1,498,976	376 376 376 377 377	3,906,486 3,906,487 3,906,577 3,908,596 3,908,663	22,756 22,765 22,769 22,761 22,717	82,047,762 81,320,966 81,544,909 81,266,608 81,140,189
NOV 06 NOV 13 NOV 20 NOV 27 NOV 30	13,566 13,560 13,543 13,528 13,526	17,866,554 17,772,063 17,853,996 17,782,795 17,786,875	1,406 1,405 1,402 1,400 1,400	808,164 759,813 723,805 652,012 648,054	4,623 4,603 4,573	5,197,755 5,347,379 5,243,684 4,882,301 5,079,408	171 169 171		888 886 881	28,699,181 29,006,035 28,898,750 29,119,131 29,354,072	40 41 41	2,424,985 2,302,073 2,209,547 2,172,988 2,502,788	1,361 1,361 1,352	18,519,587 18,617,147 18,635,158 18,423,738 18,418,468	272 272 271 272 272	1,488,182 1,479,603 1,471,332 1,532,130 1,531,855	376 376 376 378 378	3,902,633 3,901,070 3,897,421 3,938,365 3,938,503	22,716 22,696 22,652 22,596 22,593	80,958,023 81,322,769 80,994,969 80,559,434 81,352,351
DEC 04 DEC 11 DEC 18 DEC 25 DEC 31	13,532 13,529 13,534 13,510 13,487	17,597,054 17,522,889 17,528,456 17,685,695 17,964,636	1,399 1,400 1,402 1,401 1,400	644,286 606,974 602,112 590,599 598,372	4,576 4,564 4,569 4,550 4,536	5,089,717 4,718,542 5,222,336 5,039,105 5,197,317	170 170 170	2,146,457 2,033,427 2,099,151 2,066,972 2,092,074	877 877 873	29,104,042 28,920,043 29,402,707 29,534,735 29,428,060	40 39 39	2,371,085 2,635,841 2,412,822 2,522,228 1,971,535	1,349 1,350 1,347	18,358,471 18,315,761 18,335,918 18,302,528 18,487,598	273 272 273 272 273	1,532,485 1,623,482 1,629,611 1,627,394 1,640,401	380 380 380 380 386	3,950,519 3,950,658 3,950,714 3,949,179 3,987,279	22,596 22,581 22,594 22,542 22,515	80,794,116 80,327,616 81,183,827 81,318,435 81,367,271

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#### LOAN STATISTICS - 2009

DATE	POT	ENTIALS	2 - :	5 Month	6 - 1	11 Month	12 N	Month +	TO	TAL	% of #	% of \$	CU Ch	annels	New S	olutions	TOTA	AL LOANS
2007	169	1,519,677	6	36,066	2	20,056	1	51,077	9	107,198	0.31%	0.31%	2	67,052	2,944	34,537,787	2,946	34,604,839
2008	164	1,561,950	22	187,983	1	3,866	1	8,033	24	199,882	0.85%	0.53%	2	65,254	2,818	37,355,663	2,820	37,420,917
JAN 02	145	1,457,101	54	446,564	2	12,753	1	8,033	57	467,349	2.02%	1.25%	2	65,254	2,818	37,384,086	2,820	37,449,341
JAN 06	841	8,899,284	52	439,582	2	12,753	1	8,033	55	460,368	1.96%	1.24%	2	65,254	2,804	37,169,605	2,806	37,234,859
JAN 09	572	5,675,615	48	357,285	1	8,886	1	8,033	50	374,204	1.78%	1.00%	2	65,254	2,808	37,199,901	2,810	37,265,156
JAN 16	312	2,590,320	36	295,219	2	12,249	1	8,033	39	315,501	1.38%	0.84%	2	65,254	2,815	37,407,568	2,817	37,472,823
JAN 23	221	1,960,458	32	258,013	2	12,249	1	8,033	35	278,294	1.24%	0.74%	2	65,254	2,816	37,541,287	2,818	37,606,541
JAN 30 JAN 31	169 166	1,623,849 1,608,639	26 26	206,503 206,503	2	12,249 12,249	1	8,033 8,033	29 29	226,785 226,785	1.03% 1.03%	0.60% 0.60%	2 2	65,254 65,095	2,809 2,809	37,459,811	2,811 2,811	37,525,065 37,527,807
JAN 31	100	1,000,039	20	200,303	-	12,243	•	0,033	29	220,765	1.03 /0	0.00 /6	2	03,093	2,009	37,462,712	2,011	37,327,607
FEB 06	829	8,312,571	36	338,210	6	37,000	1	7,618	43	382,828	1.53%	1.04%	2	65,095	2,802	36,625,039	2,804	36,690,134
FEB 06	709	7,174,805	34	329,688	6	37,000	1	5,248	41	371,936	1.46%	1.01%	2	65,095	2,803	36,647,414	2,805	36,712,508
FEB 13	385	3,557,488	29	292,417	6	37,000	1	7,618	36	337,035	1.28%	0.92%	2	65,095	2,801	36,761,316	2,803	36,826,411
FEB 20 FEB 27	232 154	1,985,228 1,502,734	28 21	230,069 198,613	6 6	37,000 37,000	1	7,618 7,618	35 28	274,686 243,230	1.25% 1.00%	0.74% 0.66%	2 2	65,095 64,934	2,806 2,802	36,841,173 36,745,883	2,808 2,804	36,906,268 36,810,817
FEB 21	134	1,302,734	21	190,013	0	37,000	•	7,010	20	243,230	1.00 /6	0.00 /6	2	04,534	2,002	30,743,663	2,004	30,010,017
MAR 06	857	9,003,924	35	420,257	9	61,471	1	7,307	45	489,036	1.61%	1.33%	2	64,934	2,801	36,667,047	2,803	36,731,982
MAR 06	679	7,213,643	33	356,925	9	61,471	1	7,307	43	425,704	1.53%	1.16%	2	64,934	2,802	36,646,295	2,804	36,711,230
MAR 13	313	3,553,392	26	192,517	9	45,780	1	7,307	36	245,604	1.28%	0.67%	2	64,934	2,802	36,636,346	2,804	36,701,280
MAR 20	196	1,699,801	26	194,498	9	45,780	1	7,307	36 46	247,585	1.28%	0.67%	2	64,934	2,802	36,714,782	2,804	36,779,716
MAR 27 MAR 31	148 136	1,342,627 1,211,728	12 8	110,905 84,134	3 3	20,065 20,065	1	7,307 7,307	16 12	138,278 111,507	0.57% 0.43%	0.37% 0.30%	2 2	64,934 64,773	2,785 2,785	36,922,610 37,028,974	2,787 2,787	36,987,544 37,093,747
WAIT OF	100	1,211,720	·	04,104	٠	20,000	•	1,001		111,001	0.4076	0.0074	-	04,770	2,700	01,020,014	2,701	01,000,141
APR 03	915	10,081,923	21	269,767	5	30,093	1	7,187	27	307,047	0.97%	0.83%	2	64,773	2,776	36,860,227	2,778	36,925,000
APR 06	876	9,172,625	21	269,767	5	30,093	1	7,187	27	307,047	0.97%	0.83%	2	64,773	2,776	36,865,692	2,778	36,930,465
APR 10	487	4,527,364	19	260,814	4	28,877	1	7,187	24	296,879	0.86%	0.80%	2	64,773	2,779	37,045,602	2,781	37,110,375
APR 17 APR 24	287 185	2,583,011	16 15	126,294	4 4	28,874	1	7,187 7.187	21	162,356	0.75%	0.44% 0.41%	2 2	64,773	2,785	37,132,176	2,787	37,196,949
APR 30	164	1,651,335 1,500,659	15 9	121,037 85,713	4	26,770 26,770	1	7,187 7,187	20 14	154,994 119,670	0.71% 0.50%	0.41%	2	64,773 64,611	2,802 2,804	37,507,071 37,681,791	2,804 2,806	37,571,844 37,746,402
AI II 00	104	1,000,000	J	00,7 10	•	20,110	•	1,101		110,010	0.0076	0.02 /4	-	04,011	2,004	01,001,101	2,000	01,140,402
MAY 01	147	1,210,431	8	80,374	4	26,770	1	7,187	13	114,332	0.46%	0.30%	2	64,611	2,808	37,990,708	2,810	38,055,319
MAY 06	816	8,316,720	22	233,409	5	50,359	1	7,003	28	290,772	1.00%	0.77%	2	64,611	2,792	37,713,134	2,794	37,777,745
MAY 08	592	5,996,923	22	226,824	5	50,359	1	7,003	28	284,187	1.00%	0.75%	2	64,611	2,793	37,744,131	2,795	37,808,742
MAY 15 MAY 22	334 230	2,706,928 1,998,214	20 15	204,433 73,599	5 5	50,359 50,359	1	7,003 7,003	26 21	261,795 130,962	0.93% 0.75%	0.69% 0.34%	2 2	64,611 64,611	2,806 2,813	37,795,267 38,050,430	2,808 2,815	37,859,877 38,115,040
MAY 29	164	1,288,291	13	57,379	5	50,359	1	7,003	19	114,741	0.67%	0.30%	2	64,448	2,814	38,097,888	2,816	38,162,336
		1,200,201		,	-	,	-	.,		,.			_	,	_,	,,	_,	,,
JUN 05	400	3,723,246	41	307,415	7	64,913	1	7,003	49	379,331	1.74%	1.00%	2	64,448	2,810	37,988,159	2,812	38,052,606
JUN 12	439	4,153,988	35	150,051	7	64,913	1	6,883	43	221,847	1.52%	0.59%	2	64,448	2,824	37,778,196	2,826	37,842,643
JUN 19 JUN 26	277 207	2,328,678	26 22	109,709	7 7	64,913	1 1	6,883	34 30	181,506	1.20%	0.48%	2	64,448	2,826	37,815,303	2,828 2,837	37,879,751
JUN 30	186	1,554,429 1,387,773	8	97,783 47,514	4	54,683 33,977	1	6,883 6,883	13	159,349 88,374	1.06% 0.46%	0.42% 0.23%	2	64,448 64,284	2,835 2,828	38,076,150 37,977,740	2,830	38,140,597 38,042,024
0014 00	100	1,001,110	·	71,017	•	00,011	•	0,000		00,014	0.4076	0.2070	-	04,204	2,020	01,011,140	2,000	50,042,024
JUL 03	151	1,152,769	40	355,167	5	41,868	1	5,743	46	402,778	1.64%	1.07%	2	64,284	2,803	37,712,817	2,805	37,777,101
JUL 06	1,000	10,285,990	40	355,167	5	41,868	1	5,743	46	402,778	1.64%	1.07%	2	64,284	2,802	37,699,990	2,804	37,764,274
JUL 10	542	5,146,682	33	306,433	5	41,868	1	5,743	39	354,043	1.39%	0.91%	2	64,284	2,811	38,629,053	2,813	38,693,337
JUL 17 JUL 24	308 229	2,519,963 1,911,882	20 18	225,886 213,757	5 5	41,868 41,868	1	5,743 5,743	26 24	273,496 261,367	0.92% 0.85%	0.71% 0.67%	2	64,284 64,284	2,818 2,828	38,618,153 38,862,080	2,820 2,830	38,682,437 38,926,363
JUL 31	170	1,382,022	11	55,324	5	41,868	1	5,743	17	102,935	0.60%	0.26%	2	64,109	2,827	38,862,273	2,829	38,926,382
		, ,-		,-						,				,				,.
AUG 06	824	8,503,877	48	259,012	2	31,967	4	15,482	54	306,461	1.91%	0.79%	2	64,109	2,819	38,642,997	2,821	38,707,105
AUG 07	702	7,039,364	41	229,572	2	31,967	4	15,482	47	277,021	1.66%	0.71%	2	64,109	2,824	38,744,358	2,826	38,808,467
AUG 14 AUG 21	394 193	3,555,635 1,782,901	32 26	171,242 133,996	2	31,967 31,967	4	15,482 15,482	38 32	218,690 181,445	1.34% 1.13%	0.56% 0.46%	2	64,109 64,109	2,835 2,837	38,690,684 39.096.458	2,837 2,839	38,754,792 39,160,567
AUG 28	275	2,408,050	22	96,108	2	31,967	4	15,482	28	143,557	0.98%	0.36%	2	64,109	2,850	39,513,483	2,852	39,577,592
AUG 31	176	1,632,204	21	95,257	2	31,967	4	15,482	27	142,705	0.95%	0.36%	2	64,026	2,849	39,507,177	2,851	39,571,203
					_													
SEP 06	882 511	9,993,354	49	299,681	2	31,967	4	15,482	55 40	347,129	1.94%	0.88%	2	64,026	2,832	39,397,911	2,834	39,461,937
SEP 11 SEP 18	511 300	5,542,653 3,304,172	43 33	227,294 126,955	2	31,865 31,865	4	15,482 15,482	49 39	274,640 174,301	1.73% 1.37%	0.69% 0.44%	2 2	64,026 64,026	2,837 2,844	39,456,995 39,625,505	2,839 2,846	39,521,021 39,689,531
SEP 16	215	1,962,321	33 15	66,462	2	31,865	3	10,395	20	108,722	0.71%	0.44%	2	64,026	2,824	39,625,505	2,826	39,576,675
SEP 30	184	1,700,206	12	55,839	2	31,865	3	10,395	17	98,098	0.60%	0.25%	2	63,943	2,828	39,524,866	2,830	39,588,809
OCT 02	147	1,470,271	38	172,859	2	31,865	3	10,395	43	215,118	1.52%	0.55%	2	63,943	2,827	39,252,970	2,829	39,316,913
OCT 06 OCT 09	890 570	275,436 6,142,775	35 33	152,773 144,132	2	31,805 31,805	3 3	10,395 10,395	40 38	194,973 186,331	1.42% 1.35%	0.50% 0.48%	2	63,943 63,943	2,817 2,820	39,016,125 39,043,700	2,819 2,822	39,080,068 39,107,643
OCT 16	354	3,435,194	33 29	115,438	2	31,805	3	10,395	36 34	157,638	1.21%	0.40%	2	63,943	2,820	39,043,700	2,822	39,078,562
OCT 24	250	2,656,264	24	86,699	2	31,805	3	10,395	29	128,899	1.02%	0.33%	2	63,943	2,831	39,190,145	2,833	39,254,088
OCT 31	164	1,595,757	20	71,093	2	31,805	3	10,395	25	113,293	0.88%	0.29%	2	63,776	2,827	39,247,774	2,829	39,311,550
		0.045 ***		400				04.5		400			_			00 00		00 45:
NOV 06 NOV 13	693	8,040,400	30	108,893 74,899	4 4	25,178 25,178	4	34,537 34,537	38 31	168,608	1.35%	0.43% 0.34%	2 2	63,776 63,776	2,820 2,830	39,090,230	2,822 2,832	39,154,006 39,345,858
NOV 13 NOV 20	411 269	4,027,692 2,441,846	23 19	74,899 56,894	4	25,178 25,178	4	34,537 34,537	31 27	134,614 116,609	1.09% 0.95%	0.34%	2	63,776 63,776	2,830	39,282,082 39,477,833	2,832	39,345,858 39,541,609
NOV 27	212	1,948,335	19	49,209	4	25,178	4	34,537	27	108,924	0.95%	0.29%	2	63,776	2,853	39,496,847	2,855	39,560,623
NOV 30	187	1,754,246	17	39,994	4	25,178	3	28,811	24	93,983	0.84%	0.24%	2	63,525	2,849	39,466,322	2,851	39,529,846
		40.005.555	٠.	440	_		_			040	4	:	_			00 44: ===		
DEC 04 DEC 06	859 859	10,228,883 10,228,883	34	148,582	6 5	35,576 27,155	3	28,811	43 42	212,970 204,549	1.51%	0.54% 0.52%	2	63,525 63 525	2,844	39,144,785 39,151,378	2,846	39,208,310 39,214,903
DEC 06	859 535	5,374,600	34 26	148,582 89,099	5 5	27,155 27,155	3 3	28,811 28,811	42 34	145,066	1.48% 1.19%	0.52%	2	63,525 63,525	2,844 2,849	39,151,378	2,846 2,851	39,214,903
DEC 18	324	2,885,847	26	89,017	5	27,155	3	28,811	34	144,984	1.19%	0.37%	2	63,525	2,848	39,243,997	2,850	39,307,522
DEC 25	249	2,293,710	9	27,379	3	22,927	2	24,413	14	74,718	0.49%	0.19%	2	63,525	2,832	39,287,004	2,834	39,350,528
DEC 31	184	1,712,763	7	20,251	3	22,927	2	24,413	12	67,591	0.42%	0.17%	2	63,356	2,827	39,199,869	2,829	39,263,225

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**LENDING STATISTICS - 2009** SCORE - A SCORE - D TOTAL JAN Loans - All 46 \$466,239 42 \$183,198 \$90.795 \$148,112 26 \$46,959 179 \$942,195 35 30 % of Total Dollars 49.48% 15.72% 19.44% 4.98% 100% 23.46% 16.76% % of Total Numbers 19.55% 100% 25.70% 14.53% First HELOC 128,555 Business 27.70% 261,011 Loans - RE 5,267 Second 23,189 104,000 Loans - Auto Loans - Unsecured New 117 011 Used 427,460 57.79% 12.95% 544,471 36,280 Collection 6,892 O/E 122.057 78,885 C/E Insurance Boat Secured Other 1.56% 14,656 Loans - Other 13,723 MC - AT\ 933 FEB Loans - All 57 \$630,706 \$149,726 28 \$156,163 \$93,653 8.02% \$130,570 194 \$1,167,548 % of Total Dollars 13.38% 11 18% 100% 14.95% % of Total Numbers 29.38% 23.20% 14.43% 18.04% 100% 64,154 357,223 First 285,969 Second HELOC 7,100 Business 30.60% Loans - RE New 111,402 55.19% oans - Auto oans - Unsecured O/E 99,856 43,513 Collection Insurance 6,730 12.86% 150,099 Other Boat Loans - Other 15.054 Secured 850 MC - ATV 1.36% 15.904 MAR Loans - All \$152,831 \$168,545 \$37,150 188 \$1,278,928 \$880.389 19 64 44 \$33,229 2.60% % of Total Dollars 68.84% 13.18% 23.40% % of Total Numbers 34.04% 18.62% 13.83% 10.11% 100% HEL OC 695,450 435,802 First 605,355 119,066 42,069 316,736 54 38% oans - RF Second 24,826 Business 23.200 New 34.08% Loans - Auto Used oans - Unsecured O/E 92,956 43,388 Collection 1,548 Insurance 6,784 11.31% 144,676 3,000 MC - ATV \$337,792 41 oans - Other Boat Other Secured \$58,622 \$991,344 \$191,919 \$97,293 APR Loans - All 224 \$1,684,003 60 61 33 % of Total Dollars 20.06% 11.40% 5.78% 3.48% 58.87% 100% % of Total Numbers 26.79% 18.30% First 817,138 85,830 HELOC 15,582 **Business** 54.55% 918.550 Loans - RE Second Loans - Auto Loans - Unsecured New O/E 69,248 Used 512,529 34.55% 581,777 88,452 Collection 1,245 7,033 10.27% 76,209 C/F Insurance 172,939 oans - Other Boat Secured 10,737 MC - ATV Other 0.64% 10,737 \$901,355 MAY Loans - All \$479,832 \$212,052 \$97,787 24 \$40,834 12.19% 17.26% 2.35% 10.62% % of Total Dollars 51.83% 27.59% 5.62% 100% % of Total Numbers 31.86% 100% First 639,956 120,049 HELOC 167,12 55.83% 970,958 Loans - RE Second 43,832 Business 82,948 474,205 32.04% \_oans - Auto New Used 56,582 Collection 7,155 Loans - Unsecured O/F 90.904 C/E Insurance 8.89% 154 641 51,231 MC - ATV Boat Other Loans - Other 5,032 ecured 3.24% 56.263 \$642,239 Loans - All 64 65 \$322,194 \$307,991 \$123,804 25 \$35,083 \$1,438,494 % of Total Dollars 21.41% 2.44% 44.65% 22.40% 8.61% 100% 26.64% % of Total Numbers 26.23% 22.95% 13.93% 10.25% 100% HELOC 251,303 42.82% 616,025 First 280.668 Second 75.948 8.106 Business Loans - RE Loans - Auto New 176,537 439,701 42.84% 616,238 Used oans - Unsecured O/E 59,032 Collection 1,005 Insurance 7,183 12.45% 111,814 C/E 179,034 oans - Other Boat 21,675 MC - ATV \$251,711 48 Other 5,522 \$108,182 1.89% Secured \$979,252 \$556,875 \$120,089 JUL 25 \$2,023,242 Loans - All 73 57 40 243 % of Total Dollars 48.40% 12.44% 27.52% 5.35% 5.94% 100% % of Total Numbers 30.04% 23.46% 19.75% 16.46% 10.29% 1,207,223 62,442 HELOC ∟oans - RE First Second 59,658 48,541 **Business** 128,738 71.38% 1,444,160 Loans - Auto New Used 306.811 18.25% 369.253 8.81% Loans - Unsecured O/E 100,962 C/E 69,481 Collection 699 Insurance 7,133 178.275 Boat Other 31,554 oans - Other 19,054 Secured 12,500 MC - ATV 1.56% AUG Loans - All % of Total Dollars 78 \$1,106,296 49 \$255,452 48 \$223,578 \$22,793 22 \$24,954 226 \$1,640,356 67.44% 15.57% 13.63% 1.39% 12.83% 1.52% 100% 21.68% % of Total Numbers 9.73% 626,375 25,340 HELOC 56.14% \_oans - RE First Second 5,104 Business 264,000 920,819 Loans - Auto New 204.716 Used 365,705 34.77% 570,421 7,283 oans - Unsecured 45.525 Collection Insurance 9.09% O/F 96.308 C/F 149.116 Boat Other MC - AT\ 0.00% Loans - Other Secured \$476,208 \$418,727 \$302,475 \$49,151 27 \$61,754 \$1,315,528 SEP Loans - All 63 45 233 % of Total Dollars 36.20% 27.04% 31.83% 28.33% 22.99% 19.31% 3.74% 4.69% 100% 11.59% % of Total Numbers 100% 453,900 HELOC Business 51.45% 676,782 Loans - RE First Second 213,628 9,254 390,591 85,289 Collection New Loans - Auto Used 380 7,213 oans - Unsecured O/E 78,519 Insurance 13.03% 171.401 5.510 Loans - Other Boat ecured 9.700 MC - ATV Other 1.16 15.210 OCT Loans - All \$604,877 \$98,770 39 \$250,457 \$67,509 \$18,081 200 \$1,046,797 54 54 25 9.44% 27.00% % of Total Dollars 23.93% 6.45% 14.00% % of Total Numbers 27.00% HELOC First Business 55 53% Loans - RF 360.760 Second 98,199 3,392 118,968 581 319 29.70% 14.77% Loans - Auto 219.075 310,849 New Used Loans - Unsecured O/E 861 110,876 35,789 Collection Insurance 7,103 154,629 oans - Other Boat MC - ATV Other 0.00% NOV Loans - All % of Total Dollars \$146,386 \$153,596 11.16% \$1 375 982 \$875 593 \$157 148 \$36,049 75 62 52 35 30 254 11.42% 100% 10.64% 63.63% 2.62% 20.47% % of Total Numbers 29.53% 13.78% 11.81% 100% First 623,527 Second 67,198 HELOC 4,150 **Business** 50.50% 694,875 Loans - RE \_oans - Auto New 144,496 Used 320,810 33.82% 465,306 Loans - Unsecured O/E 110.391 Collection 299 Insurance 7.210 15.38% 93,701 C/E 211.601 Boat Loans - Other ecured 4,200 MC - ATV Other 4,200 DEC Loans - All 59 \$224,360 62 \$324,738 \$90,726 34 \$27,094 29 \$45,139 242 \$719,298 % of Total Dollars 31.19% 45.15% 12.61% 3.77% 14.05% 6.28% 100% % of Total Numbers 24.38% 25.62% 23.97% 11.98% 100% HELOC First 122,076 Second 147,368 18,370 Business 80,000 51.14% 367,814 Loans - RE Loans - Auto New 183,253 25.48% 183,253 Used 7,241 TOTAL Loans - Unsecured O/E 47,897 Collection Insurance 21.74% 156,36 Boat Other Loans - Other 11.871 MC - ATV Secured 1.65% 11.871 1429 3.317 ₋oans - All 6 of Total Dollars 6 of Total Numbers oans - Ri First 6,028,21 Second 1,022,630 HELOC 316.81 Business 51.95 8,504,986 35.019 Loans - Auto New Used ,489,79 5,730,98 oans - Unsecured Insurance

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Other

11 03

oans - Other

Marcian   Mar	Category	%	Y/E 2008	JAN	FEB	MAR	ΔPR	MAY	JUNE	JUL	AUG	SEP	OCT	NOV	DEC	YTD
Carlo Marcine   C. 1978   74,211   78,250   77,273   78,250   7		70					711.11									
Case Ballenine     1.727.628   18.719   46.046   41.109   50.047   17.249   17.249   17.249   18.449   17.249   17.249   18.449   17.249   18.449   17.249   18.449   17.249   18.449   17.249   18.449   17.249   18.449   17.249   18.449   17.249   18.449   17.249   18.449   17.249   18.449   17.249   18.449   17.249   18.449   17.249   18.449   17.249   18.449   17.249   18.449   17.249   18.449   17.249   17.249   18.449   17.249   17.249   18.449   17.249   18.449   17.249   17.249   18.449   17.249   17.249   17.249   18.449   17.249	Deposits															
Case Basines	Investment Balance		43,185,859	44,911,138	48,593,710	49,406,580	51,110,844	52,513,598	52,925,466	51,822,238	51,865,321	50,123,091	50,697,143	51,131,473	50,092,146	6,906,287
Commission	Cash Balance				463,448	414,159										(136,988)
Part	Loans Made		1,209,689	942,195	1,167,548	1,278,928	1,684,003	1,739,015	1,438,494	2,023,241	1,640,356	1,315,528	1,046,796	1,375,982	719,299	16,371,385
Marchester	Members		13,505	13,485	13,489	13,499	13,509	13,503	13,508	13,500	13,506	13,590	13,564	13,526	13,487	(18)
Part	Accounts		22,685	22,657	22,662	22,686	22,700	22,673	22,679	22,674	22,679	22,750	22,717	22,593	22,515	
Part	DEL - 2-5 Months		187,983	206,403	198,613	84,134	85,713	57,379	51,414	55,324	95,257	55,839	71,083	39,994	20,251	(167,732)
Page	DEL - 6-11 Months		3,866	12,249	37,000	20,065	26,770	50,359	18,905	41,868	31,967	31,865	31,805	25,178	22,927	19,061
Debuggard Process   1,397   19,982   226,985   24,221   11,505   19,979   11,241   12,395   10,2895   12,295   13,289   13,289   17,576   11,2291   12,000   11,000   15,573   14,471   14,000   14,293   14,002   14,102   14,100   13,000   13,000   13,000   13,000   13,000   14,100   13,000   13,000   13,000   14,100   13,000   13,000   14,100   13,000	DEL - 12 Months & >			8,033	7,618	7,307		7,003	51,077			10,395	10,395		24,413	16,380
Mino-Tenier   15,5272   14,471   14,000   14,0	Delinguent Amount		199,882	226,685	243,231	111,506	119,670	114,741	121,396	102,935	142,706	98,099	113,283	93,983	67,591	(132,291)
Mean From Propries   1930/72   36,009   38,009   40,805   39,229   38,229	Delinquent Percent	< 1.30%	0.53%	0.60%	0.66%	0.30%	0.32%	0.30%	0.32%	0.26%	0.36%	0.25%	0.29%	0.24%	0.17%	-0.36%
Bill Payer     1,007   1,086   1,106   1,106   1,104   1,144   1,159   1,176   1,176   1,196   1,202   1,226	Info-Teller		15,573	14,471	14,026	14,203	14,022	14,102	14,025	14,271	14,106	13,805	15,025	14,199	15,387	171,642
Bill Payer     1,007   1,088   1,108   1,108   1,104   1,104   1,109   1,107   1,100   1,202   1,202   1,203   1,248   1,288   1,90   1,006   1,007   1,008	Website Inquiries			36,609	38,039	40,863			34,150			35,045				430,156
Company   Comp	Bill Payer		1,067	1,088	1,106	1,124	1,144	1,158	1,171	1,190	1,202	1,222	1,235		1,263	196
Mont Banch Accessed   2.393   2.543   2.554   2.596   2.6915   2.6915   2.670   2.6906   2.670   2.6906   2.6900   2.6																
Series Bis 5,000 6 c   8,000 08   9,468,289   10,105,600   9,577,300   9,488,64   9,799,400   9,192,113   10,000 10   9,380,725   9,105,505   9,000,000   1,84,125   9,105,000   9,105,000   1,84,125   1,94,100   1,94,10			2,539	2,543	2,584	2,596	2,615	2,615	2,570	2,596	2,610	2,958	2,620	2,599	2,623	2,623
No Content TO	Overdrawn Accounts		41,820	21,551	12,723	26,923	34,167	26,835	34,632	28,764	27,830	36,520	24,181	24,907	24,699	24,699
No Content TO	Share Bal. \$5,000 & <		8,909,888	9,548,838	10,195,480	9,577,336	9,438,864	9,759,495	9,312,113	9,604,156	9,395,745	9,015,545	9,360,000	9,184,125	9,165,807	9,165,807
NR Onlow YTO	INC - Loans YTD		2,695,524	234,871	444,153		899,289	1,134,956	1,362,513		1,840,948	2,074,273	2,315,117	2,550,652	2,789,863	
No.   Found   No.   S.34,268   427,81   816,588   1,239,615   1,239,615   1,234,216   2,109,008   2,239,502   2,984,801   3,415,124   3,847,808   4,289,867   4,701,166   5,127,765   7,701,107   7,701,117   7,	INC - Investments YTD		1,524,870	110,862	226,397	311,135	413,883	502,311	588,222	667,880	747,459	826,541	897,144	962,601	1,015,590	
EXP - ALLL YTD  244,000  22,111  40,611  64,661  92,411  10,069  145,711  10,069  145,711  10,069  10,	INC - Other YTD		1,121,675	82,079	146,008	253,573	360,070	471,828	588,767	714,845	826,717	946,824	1,077,106	1,188,063	1,322,312	
EXP - CALLL - OP YTD  2 (943,551	INC - Total YTD		5,342,069	427,812	816,558	1,239,615	1,673,242	2,109,095	2,539,502	2,984,801	3,415,124	3,847,638	4,289,367	4,701,316	5,127,765	
EXP - Dividend YTD	EXP - ALLL YTD		244,000	22,111	40,611	64,661	92,411	92,411	126,911	145,411	163,911	213,661	223,661	256,711	275,211	
EXP - Coparating YTO	EXP - ALLL - OD YTD		978	125	250	(1,068)	(943)	(818)	(1,068)	(943)	(818)	(1,068)	(943)	(818)	(1,068)	
Composition	EXP - Dividend YTD		2,043,551	140,439	264,076	403,499	534,086	670,250	800,594	925,560	1,048,806	1,160,954	1,279,127	1,392,797	1,501,407	
Other Non Operating (Income)  10 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	EXP - Operating YTD		2,500,742	205,842	425,323	638,977	851,920	1,106,402	1,321,457	1,541,135	1,762,932	1,982,935	2,252,365	2,476,302	2,718,758	
A   786,733   388,517   730,260   1,106,069   1,473,107   1,863,878   2,243,527   2,606,796   2,970,464   3,352,115   3,749,843   4,120,825   4,489,941	EXP -(G)/L on Invest. YTD		(2,538)	0	0	0	(4,367)	(4,367)	(4,367)	(4,367)	(4,367)	(4,367)	(4,367)	(4,367)	(4,367)	
No. Net Net   No. Net	Other Non Operating (Income	e)	0	0	0	0	0	0	0	0	0	0	0	0	0	-
Departing   Exp. YTD - %   C5.00%   C	EXP - Total YTD - \$		4,786,733	368,517	730,260	1,106,069	1,473,107	1,863,878	2,243,527	2,606,796	2,970,464	3,352,115	3,749,843	4,120,625	4,489,941	
Net Interest Margin / AA	INC- NET- YTD		555,336	59,295	86,298	133,546	200,135	245,217	295,975	378,005	444,660	495,523	539,524	580,691	637,824	No Loss
Return on Average Assets  0.70%  0.65%  0.82%  0.56%  0.62%  0.65%  0.65%  0.65%  0.66%  0.66%  0.66%  0.66%  0.64%  0.64%  0.64%  0.70%  0.72%  0.71%  0.69%  0.69%  0.66%  0.66%  0.66%  0.66%  0.66%  0.66%  0.64%  0.70	Operating Exp. YTD - %	< 5.00%	2.91%	2.84%	2.87%	2.85%	2.82%	2.90%	2.86%	2.85%	2.84%	2.83%	2.89%	2.88%	2.89%	
Net Worth - \$  12,883,162	Net Interest Margin / AA	> 3.00%	2.53%	2.83%	2.74%	2.60%	2.58%	2.54%	2.49%	2.48%	2.48%	2.48%	2.48%	2.47%	2.45%	
Total Resv. / Curr. Assets > 9.00%	Return on Average Assets	0.70%	0.65%	0.82%	0.58%	0.60%	0.66%	0.64%	0.64%	0.70%	0.72%	0.71%	0.69%	0.68%	0.68%	
Average Assets - \$ 85,989,400 87,061,886 89,024,389 89,667,043 90,611,548 91,521,502 92,314,553 92,845,506 93,267,864 93,456,828 93,623,236 93,814,848 93,925,569  Net Charge Off - \$ 220,359 0 0 0 52,684 0 0 0 63,792 0 0 57,449 0 0 0 52,337 226,262  Net Charge Off / AA - % < .45% 0.26% 0.00% 0.	Net Worth - \$		12,883,162	12,914,457	12,944,460	12,983,791	13,058,297	13,103,379	13,034,724	13,116,755	13,183,410	12,970,299	13,029,299	12,822,659	12,969,383	
Net Charge Off - \$    220,359   0   0   52,684   0   0   63,792   0   0   57,449   0   0   52,337   226,262	Total Resv. / Curr. Assets	> 9.00%	14.92%	14.72%	14.34%	14.28%	13.97%	13.77%	13.54%	13.66%	13.70%	13.66%	13.70%	13.39%	13.63%	
Net Charge Off / AA - %	Average Assets - \$		85,989,400	87,061,886	89,024,389	89,667,043	90,611,548	91,521,502	92,314,553	92,845,506	93,267,864	93,456,828	93,623,236	93,814,848	93,925,569	
Long Term Assets - \$ 21,264,716 20,603,600 19,922,004 19,821,392 20,320,411 20,698,440 21,282,060 21,684,847 22,042,663 22,069,746 21,883,458 22,012,682 22,097,505 Net Long Term Asset /A <	Net Charge Off - \$		220,359	0	0	52,684	0	0	63,792	0	0	57,449	0	0	52,337	226,262
Net Long Term Asset /A -	Net Charge Off / AA - %	< .45%	0.26%	0.00%	0.00%	0.06%	0.00%	0.00%	0.07%	0.00%	0.00%	0.06%	0.00%	0.00%	0.06%	0.25%
Total Loans / Assets - %	Long Term Assets - \$		21,264,716	20,603,600	19,922,004	19,821,392	20,320,411	20,698,440	21,282,060	21,684,847	22,042,663	22,069,746	21,883,458	22,012,682	22,097,505	
Share Growth - % 7.00% 13.28% 1.53% 4.87% 6.56% 9.39% 11.39% 12.49% 11.92% 12.11% 10.95% 11.00% 11.29% 9.63% 1.00	Net Long Term Asset /A - %	< 35.00%	24.62%	23.48%	22.06%	21.79%	21.75%	21.75%	22.10%	22.58%	22.91%	23.24%	23.01%	22.99%	23.23%	
Loan Growth - % 4.00% 8.14% 0.29% -1.63% -0.87% 0.87% 1.98% 1.66% 4.02% 5.75% 5.79% 5.05% 5.64% 4.62% CD Deposits - \$ 24,655,037 24,179,789 23,693,423 23,810,493 23,681,190 23,244,206 23,323,931 23,239,953 23,410,580 22,821,997 22,570,525 22,356,971 22,474,877 Share Deposits - \$ 48,447,392 50,041,400 52,971,668 54,086,889 56,287,449 58,185,205 58,909,589 58,574,693 58,546,697 58,285,321 58,569,664 58,995,380 58,892,394 Loan To Total Share - % 77.24% 74.99% 69.49% 68.58% 67.06% 65.59% 64.58% 66.46% 67.59% 67.92% 67.12% 67.00% 66.67% Loan To Total Deposit - % 51.19% 50.56% 48.02% 47.62% 47.20% 46.87% 46.26% 47.58% 48.28% 48.81% 48.45% 48.59% 48.25% Fixed Assets - \$ 1,641,838 1,635,009 1,625,166 1,615,323 1,607,550 1,597,931 1,588,312 1,578,693 1,571,450 1,591,957 1,553,329 1,547,174 1,546,175	Total Loans / Assets - %	< 90.00%	43.33%	42.76%	40.77%	40.78%	40.39%	40.10%	39.51%	40.54%	41.12%	41.69%	41.33%	41.29%	41.27%	
CD Deposits - \$ 24,655,037 24,179,789 23,693,423 23,810,493 23,681,190 23,244,206 23,323,931 23,239,953 23,410,580 22,821,997 22,570,525 22,356,971 22,474,877  Share Deposits - \$ 48,447,392 50,041,400 52,971,668 54,086,889 56,287,449 58,185,205 58,909,589 58,574,693 58,546,697 58,285,321 58,569,664 58,995,380 58,892,394  Loan To Total Share - % 77.24% 74.99% 69.49% 68.58% 67.06% 65.59% 64.58% 66.46% 67.59% 67.92% 67.12% 67.00% 66.67%  Loan To Total Deposit - % 51.19% 50.56% 48.02% 47.62% 47.20% 46.87% 46.26% 47.58% 48.28% 48.81% 48.45% 48.59% 48.25%  Fixed Assets - \$ 1,641,838 1,635,009 1,625,166 1,615,323 1,607,550 1,597,931 1,588,312 1,578,693 1,571,450 1,591,957 1,553,329 1,547,174 1,546,175	Share Growth - %	7.00%	13.28%	1.53%	4.87%	6.56%	9.39%	11.39%	12.49%	11.92%	12.11%	10.95%	11.00%	11.29%	9.63%	
Share Deposits - \$ 48,447,392 50,041,400 52,971,668 54,086,889 56,287,449 58,185,205 58,909,589 58,574,693 58,546,697 58,285,321 58,569,664 58,995,380 58,892,394  Loan To Total Share - % 77.24% 74.99% 69.49% 68.58% 67.06% 65.59% 64.58% 66.46% 67.59% 67.92% 67.12% 67.00% 66.67%  Loan To Total Deposit - % 51.19% 50.56% 48.02% 47.62% 47.20% 46.87% 46.26% 47.58% 48.28% 48.81% 48.45% 48.59% 48.25%  Fixed Assets - \$ 1,641,838 1,635,009 1,625,166 1,615,323 1,607,550 1,597,931 1,588,312 1,578,693 1,571,450 1,591,957 1,553,329 1,547,174 1,546,175	Loan Growth - %	4.00%	8.14%	0.29%	-1.63%	-0.87%	0.87%	1.98%	1.66%	4.02%	5.75%	5.79%	5.05%	5.64%	4.62%	
Loan To Total Share - %         77.24%         74.99%         69.49%         68.58%         67.06%         65.59%         64.58%         66.46%         67.59%         67.92%         67.12%         67.00%         66.67%           Loan To Total Deposit - %         51.19%         50.56%         48.02%         47.62%         47.20%         46.87%         46.26%         47.58%         48.28%         48.81%         48.45%         48.59%         48.25%           Fixed Assets - \$         1,641,838         1,635,009         1,625,166         1,615,323         1,607,550         1,597,931         1,588,312         1,578,693         1,571,450         1,591,957         1,553,329         1,547,174         1,546,175	CD Deposits - \$		24,655,037	24,179,789	23,693,423	23,810,493	23,681,190	23,244,206	23,323,931	23,239,953	23,410,580	22,821,997	22,570,525	22,356,971	22,474,877	
Loan To Total Deposit - %         51.19%         50.56%         48.02%         47.62%         47.20%         46.87%         46.26%         47.58%         48.28%         48.81%         48.45%         48.59%         48.25%           Fixed Assets - \$         1,641,838         1,635,009         1,625,166         1,615,323         1,607,550         1,597,931         1,588,312         1,578,693         1,571,450         1,591,957         1,553,329         1,547,174         1,546,175	Share Deposits - \$		48,447,392	50,041,400	52,971,668	54,086,889	56,287,449	58,185,205	58,909,589	58,574,693	58,546,697	58,285,321	58,569,664	58,995,380	58,892,394	
Fixed Assets - \$ 1,641,838 1,635,009 1,625,166 1,615,323 1,607,550 1,597,931 1,588,312 1,578,693 1,571,450 1,591,957 1,553,329 1,547,174 1,546,175	Loan To Total Share - %		77.24%	74.99%	69.49%	68.58%	67.06%	65.59%	64.58%	66.46%	67.59%	67.92%	67.12%	67.00%	66.67%	
	Loan To Total Deposit - %		51.19%	50.56%	48.02%	47.62%	47.20%	46.87%	46.26%	47.58%	48.28%	48.81%	48.45%	48.59%	48.25%	
Fixed Assets - % < 5.00% 1.90% 1.86% 1.80% 1.78% 1.72% 1.68% 1.65% 1.64% 1.63% 1.68% 1.63% 1.63% 1.62% 1.63%	Fixed Assets - \$		1,641,838	1,635,009	1,625,166	1,615,323	1,607,550	1,597,931	1,588,312	1,578,693	1,571,450	1,591,957	1,553,329	1,547,174	1,546,175	
	Fixed Assets - %	< 5.00%	1.90%	1.86%	1.80%	1.78%	1.72%	1.68%	1.65%	1.64%	1.63%	1.68%	1.63%	1.62%	1.63%	

Month	December 2009 WAMZ - FM ( A -60 )														_																		
Stations / Spots																																	
Date	29	30	Dec 1	2	3	4	5	6	7	8	9	10	11	12			16			19	20	21	22	23	24	25	2	6 27	28	29	30	31	Jan 1
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Month		December 2009 WAVE-TV 3 ( A - 15 ) WHAS-TV 11 ( B - 30 ) WLKY-TV 32 ( C - 30 )														$\neg$																			
Stations / Spots								WA	VE-	TV 3	3 ( A	- 15	)	,	WH/							NLK	Y-T\	/ 32	( C ·	- 30	)								$\dashv$
Date	29	30	Dec 1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	Jan 1	2
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