### Prediction of Adult Income

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#### Problem

Various factors determine an individual adult's income.

- Education level
- Age
- Gender
- Field of work

#### About the Data

- Comes from the UC Irvine repository
- Collected in 1996: <a href="https://www.kaggle.com/wenruliu/adult-income-dataset">https://www.kaggle.com/wenruliu/adult-income-dataset</a>
- 14 variables about attributes from 48,842 individuals
- Information: <a href="http://www.cs.toronto.edu/~delve/data/adult/adultDetail.html">http://www.cs.toronto.edu/~delve/data/adult/adultDetail.html</a>

#### Overview

The steps involved in this analysis include:

- Data cleaning and wrangling
- Feature engineering
- Preprocessing: scaling, one-hot encoding
- Exploratory data analysis
- Machine learning

### Steps in the Analysis

- Data Cleaning
  - Remove rows with missing values (shown as "?")
  - New binary column for income (greater than \$50K or not)
  - Remove columns not necessary for analysis
- Preprocessing
  - Scaling
  - One-hot encoding

### Steps in the Analysis (cont.)

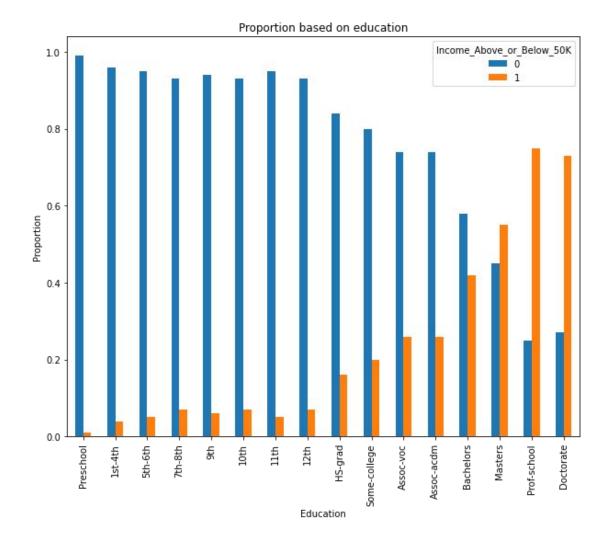
- Exploratory Data Analysis
  - Calculate proportions of incomes over \$50K
  - Education
  - WorkClass
  - Occupation
  - Marital Status
  - Relationship
  - Race
  - Gender

### Steps in the Analysis (cont.)

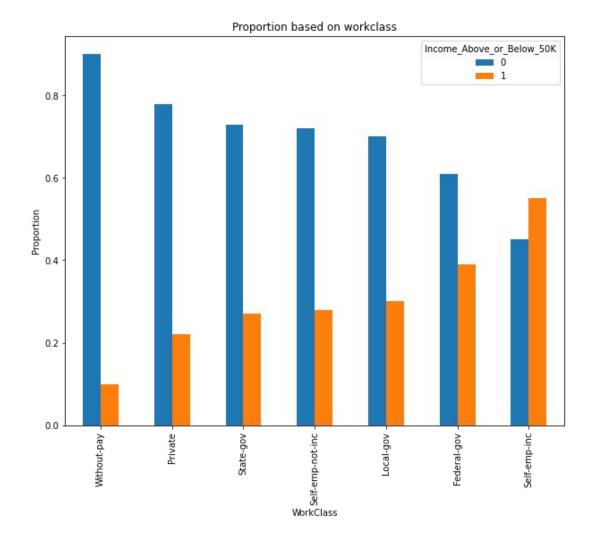
- Machine Learning
  - Use test-train splits
  - Logistic Regression
  - Decision Tree
  - Random Forest

## Exploratory Data Analysis

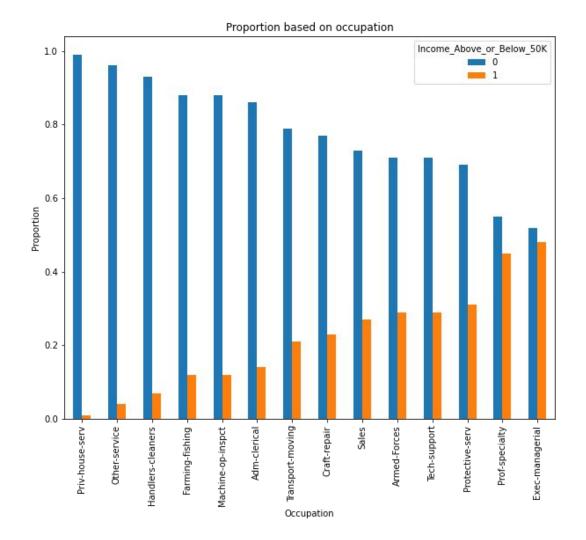
As expected, the higher the education level, the greater the proportion of adults with incomes over 50K. From the master's level and up, adults making more than 50K outnumber adults making 50K or less.



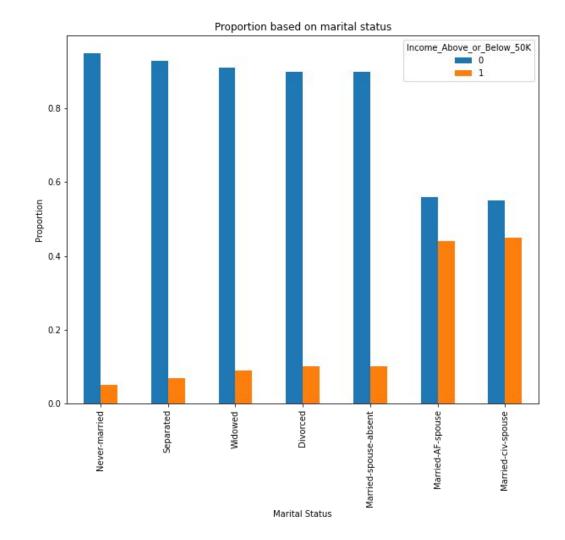
Among the adults with pay, those in the private class have the lowest proportion of incomes over 50K, while those self-employed in incorporated businesses have not only the greatest proportion of incomes over 50K, but adults making more than 50K outnumber those that are not.



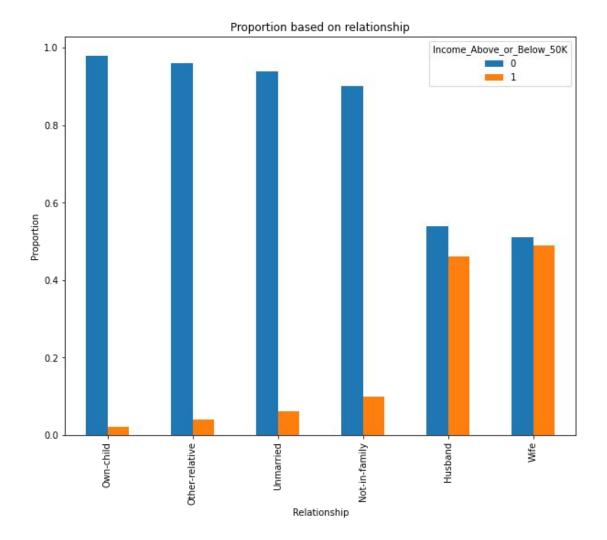
All occupations have more adults with incomes \$50K or less than adults with greater incomes. The difference is least with executive managerial positions, followed closely by specialized professionals such as doctors and lawyers.



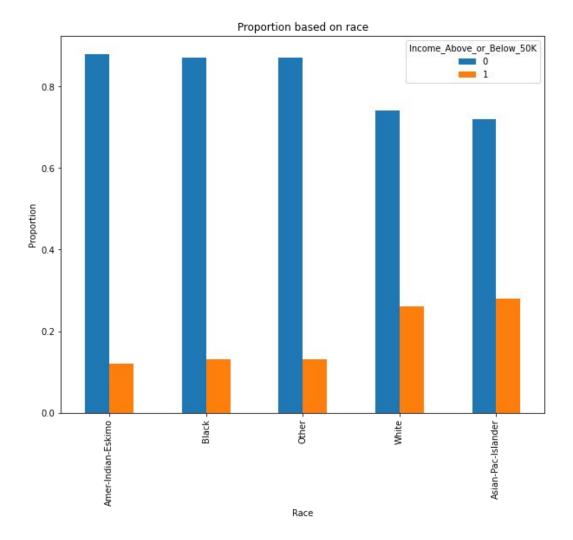
All categories have more adults with incomes of 50K or less than adults with incomes over 50K, but the gap is much smaller with married couples that have a spouse present.



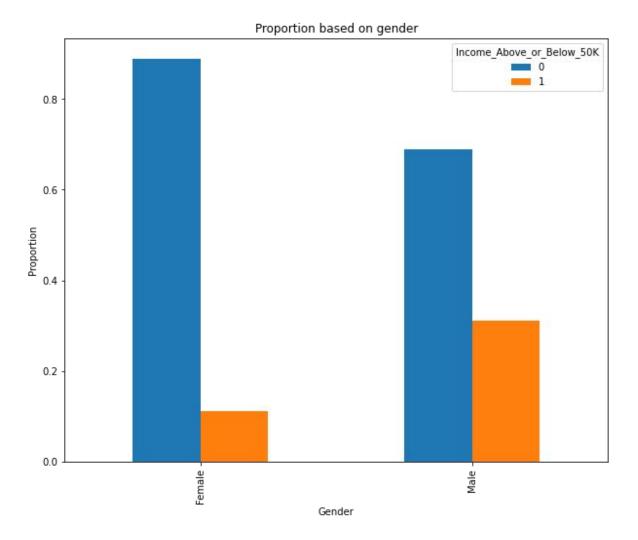
All categories have more adults with incomes of 50K or less than adults with incomes over 50K, but the gap is much smaller with husbands and wives. This makes sense because of similarly small gaps in the categories of married couples with the spouse present.



Whites and Asians have higher proportions of incomes over \$50K.



Men have a higher proportion of incomes over \$50K.



### Machine Learning

#### Comparing different regression models:

- Logistic Regression
  - Accuracy: 0.8398
- Decision Tree (entropy)
  - Accuracy: 0.7891
  - Balanced accuracy: 0.7057
  - o Precision: 0.5813
  - o Recall: 0.5399
  - F-measure: 0.5598

### Machine Learning (cont.)

#### Decision Tree (gini)

Accuracy: 0.7869

Balanced accuracy: 0.7045

Precision: 0.5757

Recall: 0.5406

F-measure: 0.5576

### Machine Learning (cont.)

- Random Forest (entropy)
  - Accuracy: 0.8162
  - Balanced accuracy: 0.7314
  - Precision: 0.6501
  - Recall: 0.563
  - F-measure: 0.6034

### Machine Learning (cont.)

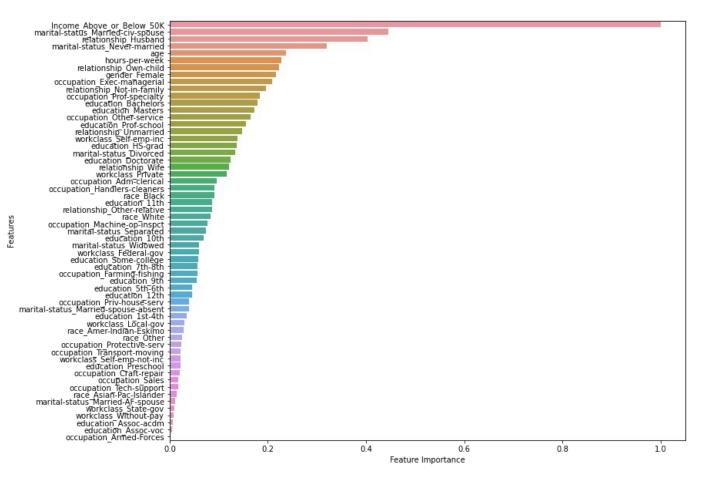
- Random Forest (gini)
  - Accuracy: 0.8143
  - Balanced accuracy: 0.7277
  - o Precision: 0.647
  - o Recall: 0.5556
  - F-measure: 0.5978

#### Conclusions

- Random Forest Entropy has the highest precision, recall, and F-score
- Logistic Regression model has highest accuracy
- Most important factors:
  - Married in a civil procedure
  - Being a husband
  - Never-married

### Conclusions (cont.)

The highest importance value, civil marriage, is 0.446, so the importance of each individual factor is not that strong.



#### **Future Recommendations**

- The dataset is from 1996, so more recent data may help
- Data with actual income values, not just a comparison to one value