2018 Designations Directory

Designations offered through The Institutes: www.theinstitutes.org

Chartered Property Casualty Underwriter (CPCU)

7 Sections plus an additional professional ethics on-line exam. Recognition: \$50.00 per completed section. The employee may choose either the confirmation trip for themselves and a guest or a bonus cash equivalent of \$1,000.00. **

Associate in Claims (AIC)

2 Foundation courses, 3 liability courses, 2 property courses. Recognition: \$50.00 per completed course. \$250.00 upon receipt of designation **

Associate in General Insurance (AINS)

3 courses plus an additional professional ethics on-line exam. Recognition: \$50.00 per completed course. \$250.00 upon receipt of designation **

Associate in Commercial Underwriting (AU)

4 Foundation courses plus an additional professional ethics on-line exam. Recognition: \$50.00 per completed course. \$250.00 upon receipt of designation **

Accredited Customer Services Representative (ACSR)

2 core courses, 4 courses for commercial lines of insurance plus and additional professional ethics on-line exam. Recognition: \$50.00 per completed course. \$200.00 upon receipt of designation. **

Associate in Insurance Services (AIS)

1 foundation course. You earn the certification of completion by passing the AIS 25 course exam. To earn the designation you must complete one of the Program Completion options in addition to passing the AIS 25 exam. Recommendation for completing the exam \$100.00

(Acceptable Program Completion Options are: Accredited Adviser in Insurance (AAI), Associate in Reinsurance (Are), Associate in Claims (AIC), Associate in Risk Management (ARM), Associate in Commercial Underwriting (AU), Associate in Surplus Lines insurance (ASLI), Associate in Fidelity and Surety Bonding (AFSB), Associate in Marine Insurance Management (AMIM), Associate in Personal Insurance (API), Associate in General Insurance (AINS), Associate in Premium Auditing (APA), CPCU 500,520,551,552 and 553, CPCU 500,520,555,556 and 557

Associate in Reinsurance (ARe)

5 Courses and an additional professional ethics on-line exam. Recognition: \$50.00 per completed course. \$250.00 upon receipt of designation. **

Associate in Risk Management

3 Foundation Courses plus an additional professional ethics on-line exam. Recognition: \$50.00 per completed course. \$250.00 upon receipt of designation **

Designations offered through the National Alliance for Insurance and Research: www.scic.com

Certified Insurance Service Representative (CISR)

5 Sections plus an additional professional ethics on-line exam. Recognition: \$50.00 per completed section. \$100.00 bonus upon receipt of designation. **

Certified Risk Manager (CRM)

5 Sections, exam after each two and one half day section. Recognition: \$50.00 per completed section. \$350.00 upon receipt of designation. Must complete within 5 calendar years **

Certified Insurance Counselor (CIC)

5 Sections, exam after each two and one half day section. Recognition: \$50.00 per completed section. \$250.00 upon receipt of designation. Must complete within 5 calendar years. **

Any one off designations/programs approved by Southern Mutual Church Insurance Company Management, once completed = \$100.00 bonus

Employees will be required to provide a "passing" status for each section as well as the designation in order to receive each recognition bonus listed above.

Southern Mutual Church Insurance Company will provide all required designation related materials and the employees testing fees for the first attempt to pass designation related exams. Subsequent attempts require the employee to be responsible for their own testing fees, but will be reimbursed upon achieving a passing score.

**Please Note: Any Course requiring an on-Line Ethics Course. The Ethics Course is not reimbursable as part of the course requirements. **