

Aaron Cooper

Experienced Sales Manager

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941-3489763

To obtain a position within a company that will utilize my experience in sales and customer service management.

Authorized to work in the US for any employer

Work Experience

Loan Specialist

OneMain Financial Services - Puyallup, WA

September 2016 to Present

Responsible for providing exceptional customer service, processing applications and loans. Identifying sales opportunity and benefits for customers. Collections as needed along with marketing of business to sign merchants to our program.

Route Sales Manager

Gold Coast Eagle Distribution/ Anheuser Busch, IN Bev. - Sarasota, FL

February 2016 to June 2016

Route sales and distribution of product amongst 50 stores. Visiting each location weekly to create orders and ensure complete customer satisfaction. Rotation and display of product to produce and increase sales.

Store Manager

Murphy USA - Osprey, FL

September 2010 to February 2016

Responsible for the oversight of daily operations including hiring, training, store budget, merchandise management and mechanical maintenance of equipment. Exceeding sales goals by promoting products and providing excellent customer service to gain and maintain high customer satisfaction.

Store Manager

Rent A Center - Ludington, MI

December 1997 to August 2010

Responsible for daily operations, store budget, hiring, training and scheduling staff. Meeting and exceeding monthly sales goals, promoting excellent customer service to gain and retain customers.

Education

Some college

Skills

Management, Customer Service, Collections, Scheduling, Team Leading, Profit and Loss reports, Inventory Management (10+ years)

Military Service

Branch: United States Marine Corp

Service Country: United States

Rank: Cpl

April 1992 to June 1996

Awards

Circle of Stars winner Murphy USA

Top 10 percent of division in sales and gain for the year.

Certifications/Licenses

Notary Public

July 2017 to July 2021

Additional Information

Accomplishments:

Circle of Stars winner for top 10% within the company- 2014

First year at Murphy USA increased sales 20% as well as increase customer satisfaction scores above standard.

Store of the month 9 out of 12 months with Rent a Center.