



PIPELINE



June—July 2013

*The Newsletter for Highland
Pointe Residents*

Home Page Address: <http://www.highlandpointe.org>

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Judy Taylor/Tennis
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WILDLIFE IS EVERYWHERE-PLEASE BE AWARE OF YOUR SURROUNDINGS



As the warmer weather of spring and summer arrives, please be mindful of wildlife in our neighborhood. From time to time over the years, there have been various animals observed in Highland Pointe, some which are either cute or annoying (depending on whether or not you have flower/vegetable gardens) like rabbits, chipmunks, and squirrels. Others have the potential of being dangerous, including snakes (frequently found around lakes), coyotes, snapping turtles or bees. (Years ago, we even had a bear spotted moving through the hood.) To date, there has been no report of injury to a resident by any of these animals, though both snakes and coyotes have been seen lately. So, the Board would like to take this opportunity to encourage all residents to be aware of their surroundings as they enjoy our beautiful neighborhood. Though most wild animals tend to "take cover" or run away when a human approaches, they can become aggressive when they feel threatened. Please keep a particularly watchful eye on young children (or small pets) if they are playing in the woods or around the edge of the lakes. Remember, all Highland Pointe property owners are responsible for ensuring their own personal safety and security.

Calendar

June

- 3 **Board of Directors' Meeting 6:30 pm**
16 **Happy Father's Day**
28 **Swim Team Banquet**

July

- 2 **Board of Directors' Meeting 6:30 pm**
4 **4th of July Pool Party**
15 **Deadline for June/July Pipeline**



INSIDE THIS ISSUE

- ◆ **Highland Pointe Graduates**
- ◆ **4th of July Social & Activities**
- ◆ **Neighborhood News**
- ◆ **Board Meeting Minutes**
- ◆ **Rising Kindergarten Get-Together**
- ◆ **Pool Schedule**
- ◆ **Classifieds**

Congratulations to the following High School Graduates!



Alex Mercurio, Lassiter High School, will be attending Jacksonville State University.

Ally Esposito, Lassiter High School, will be attending University of South Carolina.

Ally Palazzone, Lassiter High School, will be attending University of Georgia.

Bennett Kahn, Lassiter High School, will be attending Arizona State University.

Carley Metz, Lassiter High School, will be attending State University of West Georgia.

Carli Ackerstein, Lassiter High School, will be attending University of Kentucky.

Daniel Evans, Lassiter High School, will be attending Georgia Southern University.

Emma Kimball, Lassiter High School, will be attending University of Georgia.

Eric Ankerholz, Lassiter High School, will be attending University of Georgia.

Haley Raby, Lassiter High School, undecided.

Jennifer Westwood, Lassiter High School, will be attending University of Colorado.

Jessica Allomong, Lassiter High School, will be attending University of South Carolina.

Kristen Gunnells, Lassiter High School, will be attending Kennesaw State University.

Luisa Coutinho, Lassiter High School, will be attending New York University.

Mackenzie Culkin, Lassiter High School, will be attending Georgia Southern University.

Ryan Gildea, Lassiter High School, will be attending Stetson University.

Ryan Smith, Lassiter High School, will be attending University of Alabama.

Shannen Stringfellow, Lassiter High School, will be attending the Sunshine Coast University, Queensland Australia.

Sarah Carson, Lassiter High School, will be attending Kennesaw State University.

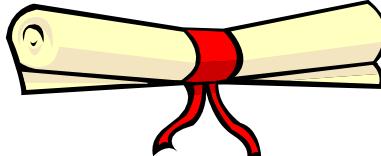
Shauna Olsen, Lassiter High School, will be attending University of Georgia.

Tamilore Toyin-Adelaja, Fellowship Christian School, will be attending Georgia State University.

Trent Walls, Lassiter High School, will be attending University of Georgia.

Zachary Flegle, Lassiter High School, will be attending Georgia Institute of Technology.

Zach Hald, Lassiter High School, will be attending University of Georgia.



Congratulations to the following College Graduates!



Corinne Anderson, daughter of Jim and Trisha Anderson, is graduating with Honors from St. Mary's College, Notre Dame with a Bachelor of Science in Communicative Disorders and a minor in Psychology, Art & Business.

Kevin Link, son of Rich and Roseanne Link, is graduating from Princeton University with a Bachelor of Arts in Economics.

Powell Paguibitan, son of Pag & Terri Anne Paguibitan, is graduating from Vanderbilt Peabody School with a Masters in Teaching and Learning. He is teaching Spanish and Philosophy in Nashville while working on his 2nd Masters degree.

Michelle Peacock, daughter of Rusty and Sherrie Peacock, is graduating from the Medical College of Georgia with a Masters of Occupational Therapy. She is seeking employment in the metro Atlanta area.

Christina Robin, daughter of Dave and Paula Robin, graduated on May 10th Magna Cum Laude from The Darla Moore School of Business at University of South Carolina and the South Carolina Honors College. She plans to earn her Masters in Accountancy over the next year and will work for PWC in Charlotte North Carolina beginning the fall of 2014.

THANK YOU to the following

people who deliver the Pipeline!

Lee Berg, Beth Fughum, Tamara &
Bob Pendley, Jane Osman, Kim
Palazzone, Laura Richards, Julie
Walls, Dorie Wall, and Paul
Amoruso.



Reminder

If you took advantage of the installment plan to pay your HPRA dues, your second and third checks will be deposited on June 1 and July 1, 2013 respectively.

IF YOU ARE INTERESTED IN
DELIVERING THE PIPELINE,
PLEASE CALL THE OFFICE
at
770-973-0925 OR EMAIL

INDEPENDENCE DAY CELEBRATION!!!



Thursday, JULY 4TH
POOL PARTY
11:00-3:00pm



Food truck and ice cream truck will be at the pool from 12:00 PM-2 PM to purchase lunch and dessert/treats.

**The food is at your own expense.

Keg, waterslide, watermelon, popsicles, and games provided!



INDEPENDENCE DAY BIKE PARADE

July 4th 10:30-11:00am

Please have your child down at the clubhouse parking lot with their patriotically decorated bike, wagon, or stroller to join in the parade fun on the morning of the 4th.

Prizes and popsicles will be provided!





SUPPORT A GREAT CAUSE!

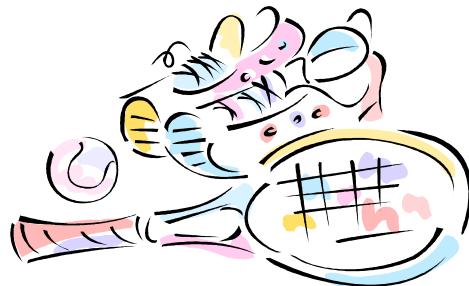
Did you know that a group of our Highland Pointe neighbors are on a **Relay for Life** team? Our neighbors, Mona and Nasser Khalil, owners of Bella Italia Restaurant on Highway 120 in Roswell are helping to further the cause.

On any Tuesday or Sunday during the month of June, if you dine at Bella Italia and mention Relay for Life, you will not only get a delicious Italian meal, they will also donate 20% of your bill to the HP Relay for Life team, supporting the American Cancer Society. It's a WIN-WIN for all!!

To learn more about Bella Italia, visit their website, [www.bellitaliacuisine.com](http://www.bellaitaliacuisine.com). This offer cannot be used in combination with other discounts.

The office will be closed from June 22—July 7. Please send all messages to office@highlandpointe.org or contact Melanie Smith at administrator@highlandpointe.org.

TENNIS NEWS



Dates to remember:

May 30 – Senior Women ALTA Season began.

May 31 – Senior Men ALTA Season began.

June 1 – Mixed Doubles ALTA Season began.

Fall Roster Deadline – July 8 (Sunday Women), July 10 (Thursday Women), July 11 (Men)

A BIG thanks goes to Michelle, John & Brooke Hillis for all their hard work in organizing and advertising the Neighborhood Garage Sale. Hope lots of money was made by all or at least you got a couple of areas cleaned out and organized!



Access Cards

If you are an HPRA member and selling your home or you decide not to rejoin HPRA this year, please remember to return your access cards to the Highland Pointe office. The cards remain the property of Highland Pointe and are attached to your home. Call the office if you would like to make arrangements to return your cards.

LASSITER BAND RECYCLING PROGRAM

The **Lassiter Band Boosters** are continuing their neighborhood recycling program and would like to have your support. Pick up is on the third Saturday of every month; please have your items curbside by 10:00 am. Signs will be posted at the entrance midweek prior to each month's pick up as a convenient reminder. Items that are currently being accepted are **newspapers, magazines, junk mail, office/classroom paper, phone books, and aluminum cans.**



If you are a new resident in Highland Pointe or The Grove at Highland Pointe and you have NOT received a new resident information packet, please call the Highland Pointe Office at 770-973-0925.

For a quick glance at what is happening in Highland Pointe , visit our website, www.highlandpointe.org and go to Event Calendar!

Report Violations to the County!

The Community Development Agency has a division that is responsible for enforcing the Cobb County Codes. Many calls that come to the Board regarding neighbors yards, cars etc. fall under this agency's jurisdiction. The Architectural Control Chairperson encourages residents to report complaints to this Agency because they have the authority to enforce such codes and require compliance before fines are issued by the county.

The website is: <http://comdev.cobbcountyqa.gov/code.htm>

This website also lists common violations found in residential neighborhoods, which will help you to determine if someone is violating a Cobb County Code.

Highland Pointe Pool Opens for the 2013 Season



Some Key Rules to Remember.....

- Enter the pool using your access card, even when lifeguards are on duty.
- No smoking within the fenced pool area.
- Children must be 10 or completed the 4th grade to swim alone. All young or beginner swimmers between 10 and 14 must pass a swim test with the lifeguards prior to swimming alone.
- Non-member residents are not allowed to be guests at the pool or HPRA facilities.
- No glass bottles on the pool deck, please bring plastic cups.
- No underage drinking will be permitted. Your access card could be deactivated and Cobb County Police can be called.
- For pool parties, please contact Nautix Pools. An additional lifeguard is required for any party involving 15 people either swimming or on the pool deck.
- **SAYOR, or *Swim At Your Own Risk*, is only available to residents 18 years or older, or when accompanied by an adult (18 or older). You MUST have a SAYOR (Pool Security Agreement)**

Highland Pointe Broadcast Emails

Are you receiving emails from Highland Pointe? If not, your email address is not registered with us. If you would like to be on our email recipient list, go to our website, www.hightlandpointe.org and at the bottom of the home page is a link, which reads "Click here to receive Highland Pointe Broadcast emails". Just click on that and follow the directions and you will be registered to receive



Late Fees and Liens

If you are a permanent member of the homeowner's association, otherwise known as Phase 5, and have not paid your dues yet, your payment is past due. If your payment of \$187 is not received in the HP office by June 15, you will be charged a \$18.70 late fee. If your payment is not received in the HP office before August 1, a lien will be placed on your property. If you have any questions, please contact the HP office at (770) 973-0925.



HIGHLAND POINTE RECREATION ASSOCIATION, INC.

Board of Directors Meeting

Monday, March 4, 2013

Board Members in Attendance: Mr. Tom Haslach, President; Ms. Judy Taylor, Tennis; Mr. Steve Fincher, Ground; Ms. Paula Robin, Clubhouse; Ms. Sandy Carpenter, ACC; Mr. Matt Tock, Pool and Ms. Beth Roedersheimer, Administrative Assistant.

The meeting was called to order at 6:35 pm.

Approval of Minutes:

Mr. Tock made a motion to approve the minutes of the February 4, 2012 Board Meeting. Ms. Taylor seconded the motion and it passed unanimously.

Guest in Attendance:

Dave Robin

Guest Presentation:

At the request of the Board, Mr. Robin presented information concerning the North Lake issue. Highland Pointe is the operator of the north lake dam, but does not own the property. The property was purchased by a former HP resident who has stopped paying taxes on the property. Highland Pointe pays for the mowing of the dam once a quarter and the residents of HP are responsible for keeping the spillways clean. Mr. Robin asks the HP board to accept the quick claim (that a previous board refused) and take ownership of the dam and treat the 2 lakes the same." He does not speak for all north lake homeowners. There is no organized group. The Board thanked Mr. Robin for taking the time to update the Board members.

Monthly Budget Update:

Ms. Taylor presented the financials in Ms. Jordan's absence. If the spending remains the same for the next 2 months, there would be \$112,000 left in reserves and approximately \$22,000 that could be used for improvements and purchases, including the funds to be put aside for the new deck in the next 2 years. There was discussion of going below the "unofficial" balance of \$90,000. Does the neighborhood need repairs and is it worth dipping into the reserves?

Discussion of Action Items:

The following is a summary of the items discussed and the actions taken.

-Ms. Robin has received one estimate from Findley Roofing for \$765.00 to repair the roof exterior. This will not include the repairs on the inside of the clubhouse. Mr. Tock made a motion that the roof repairs not exceed \$800.00. Ms. Robin is waiting for other estimates to come in.

-Mr. Haslach reported on his discussion with HP's attorney concerning a prospective document asking non-HOA members to sign that states when they sell their property, the property will legally become a Permanent HOA property. This will enable HP to maintain the amenities that homeowner's expect here.

-Mr. Haslach reported that the Mountain Creek and Wigley Preserve neighborhoods will be offered voluntary recreation membership only. This will be offered on a year to year basis. He is waiting on the documents from the attorney to present to the new neighborhoods.

-Mr. Haslach presented the new documents pertaining to covenant violations and Documentation of Protective Covenants for Highland Pointe, making your property Permanent HOA members.

-Mr. Tock is working on the pool calendar with Nautix. He suggested that there be a grace period until May 5, 2013, before the access cards are deactivated. This will only affect the homeowners who have not paid their HPRA dues by May 5th. Mr. Tock and Ms. Roedersheimer will work on a process to streamline returning your access cards when you sell your home or decide not to renew your HPRA membership. Ms. Roedersheimer will put an article in *The Pipeline* concerning this.

-Ms. Carpenter presented ACC requests for 4518 Club House Drive to remove a fence and 4508 Club House Drive to install a fence. Both were approved.

-Ms. Taylor reported that new rollers were purchases and the storage shed repaired. The company that resurfaced the courts said that the small cracks were not the ones that were included in the resurfacing but they should not be a problem for several years.

-Mr. Fincher is receiving quotes for pine straw and repairs for all wood structures. He will present a spreadsheet showing all the quotes. Mr. Tock made a motion to approve \$4000.00 for pine straw. Ms. Robin seconded the motion and the motion passed.

Having no further business to discuss, the meeting was adjourned at 9:10 pm.

HIGHLAND POINTE RECREATION ASSOCIATION, INC.

Board of Directors Meeting

Monday, April 15, 2013

Board Members in Attendance: Mr. Tom Haslach, President; Ms. Judy Taylor, Tennis; Mr. Steve Fincher, Ground; Ms. Paula Robin, Clubhouse; Ms. Sandy Carpenter, ACC; Ms. Melanie Smith, Administrator, Mr. Matt Tock, Pool and Ms. Beth Roedersheimer, Administrative Assistant.

The meeting was called to order at 6:33 pm.

Approval of Minutes:

Ms. Taylor made a motion to approve the minutes of the March 4, 2012 Board Meeting after correcting the spelling of Ms. Paula Robin. Ms. Robin seconded the motion and it passed unanimously.

Guest in Attendance:

Miriam & John Hanson

Guest Presentation:

Mr. & Mrs. Hanson would like to install a "Purrfect" Fence to keep their cats in their backyard. They are trying to find a solution that will benefit all concerned. After looking at the pictures of the fence, which is made of green fiberglass, the Board needs more time to discuss and look at the area of the backyard where the fence will be installed. Ms. Carpenter and Mr. Smith will look at the area on April 16th and report their findings. They will do an email vote on this matter.

Monthly Budget Update:

The monthly financials were printed for review. There is currently \$17,600 in reserves. The Board will get estimates for the requested repairs and decide how much will go into the deck replacement fund.

Discussion of Action Items:

The following is a summary of the items discussed and the actions taken:

-Mr. Levin reported that the band, Flyer, is under contract for the Spring Fling. He asked that an Eblast be sent out to remind everyone of the Spring Fling Events. The kid's events begin at 11am and bring a packed lunch. The adult activities begin at 8pm and bring an appetizer. Drinks will be provided. He suggested that we keep the Highland Pointe Facebook current. He will talk with Laura Breese about keeping it updated. Kiddie Kapers also has a Facebook page, but it is private. You can request to join on their page. The Memorial Day Social is Mon, May 27 from 11am-3pm.

-Mr. Fincher presented a spreadsheet on all wood & electrical repairs. The electrical repairs are \$1700 and the sprinkler repairs for the Wrigley Road entrance is \$2000 and \$1500 for the recreation area and the pipe that feeds the sprinkler from the lake and painting of the Wrigley Road signs is \$1000.

-Mr. Fincher is looking for additional contractors to look at the gazebo and stairs accessing North Slope Circle. The contractors he has spoken to are not interested in undertaking the project. Ms. Robin has volunteered to help Mr. Fincher work with hard-scaping or general contractors.

-Mr. Tock, via email, told the board, per the Cobb County Health Dept., the main drain gates, screws and floor returns have to be replaced. The cost is \$955. Email vote was taken and approved. The back sand filter in the pump room needs replaced, per Nautix, at a cost of \$1971.50. Email vote was taken and approved.

-Mr. Haslach asked Ms. Robin to get drawings from the contractors who have bid on replacing the deck, even if there was a fee for it. The drawings will be shared with the membership and then determined if there are enough funds to cover the project or if assessments would need to be made.

-Mr. Haslach contacted a plumber that will clean out the waterfall, repair any cracks and put in a new motor for \$1600. He is purchasing a new basketball goal for \$1500 with installation cost of \$350.

-Mr. Tock volunteered to stain the new boards used to reinforce the clubhouse deck.

-Ms. Roedersheimer is working with Highland Pointe's attorney and representatives of Lennar on the use agreement for Mountain Creek and Wigley Preserve.

-Mr. Haslach suggested the Board look into renewing the police patrols. Ms. Roedersheimer spoke with Cobb County to arrange for the patrols at \$35 per hour. Ms. Smith made a motion to approve using off-duty Cobb County Police for neighborhood patrols. Ms. Carpenter seconded the motion. Motion passed. They will concentrate on drug enforcement, loitering and traffic violations.

-Ms. Roedersheimer suggested that the graduation banner be generic and it could be used from one year to the next. After discussion, it was decided to put an Eblast out asking for someone to volunteer to collect the names and order the banner. If no one volunteers, then a generic banner will be ordered.

-Ms. Smith made a motion to spend \$3500 on electrical work at the 3 entrances. Mr. Tock seconded the motion. Motion passed. It was decided not to do any electrical work in the recreation/play area.

-Ms. Robin made a motion to spend \$4500 on the sprinkler system at the Wigley entrance and the clubhouse/recreation area. Mr. Fincher seconded the motion. Motion passed.

-Ms. Carpenter made a motion to spend \$1600 on the waterfall and \$1500 on the basketball goal. Mr. Tock seconded the motion. Motion passed.

April 15, 2013 Board Minutes Continued

-The ACC request received and approved via email are:

4520 Forest Peak Circle-Install fence and landscaping in the front yard.

3278 Highborne Circle-Install split rail fence that is 5ft in height.

4548 Forest Peak Circle-Build treehouse in back yard.

4231 & 4233 Highborne Drive-Install 8 foot fence along their backyards to drown out the sound of Wigley Road after the expansion.

3648 Lone Indian Trail-Remove ground cover, remove Pampas Grass, replace with flower beds and fill in dip in the front yard with dirt and plant sod.

4205 Long Branch Drive-Install cat fence "Purrfect Fence".

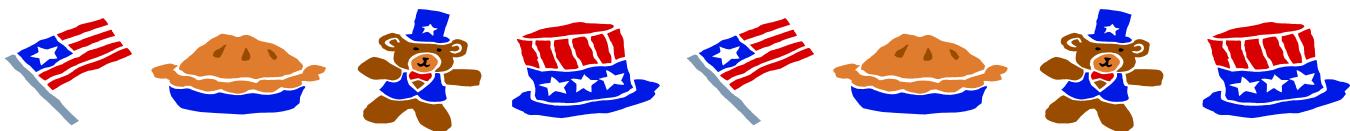
-Mr. Fincher reported the Trail Day is scheduled for April 28th at 1pm.

Having no further business to discuss, the meeting was adjourned at 9:50 pm.

Next Board Meeting:

Monday, May 13, 2013

8:00 p.m.. – 9:30 p.m., Clubhouse



	Budget FY 12-13		Actual (4/30/13)	
HPRA Income	\$	88,160.00	\$	88,389.86
HPHOA Income		78,530.00		79,341.00
Other Income		500.00		206.35
Total Income	\$	167,190.00	\$	167,937.21
HPRA Expenses	\$	86,528.00	\$	83,373.81
HPHOA Expenses		74,071.00		78,791.61
Total Expenses	\$	153,429.00	\$	162,165.42

The following shows the breakdown of HPRA expenses vs. budget for the period ending April 30, 2013.

	HOA		HPRA	
	Budget FY 12-13	Actual 2/28/13	Budget 12/31	Actual 4/30/13
	\$74,846.00	\$ 78,791.61	\$ 86,678.00	\$ 83,373.81
Clubhouse	3,800.00	4,218.24	9,200.00	11,947.92
Grounds	2,600.00	7,421.02		
Operations	68,446.00	67,152.35	30,628.00	27,441.50
Pool			33,400.00	33,023.47
Tennis			7,250.00	4,686.78

JUNE 2013



Highland Pointe Pool Schedule

Sunday		Monday		Tuesday		Wednesday		Thursday		Friday		Saturday	
													1
**SWIM AT YOUR OWN RISK IS MARKED AS "SAYOR"													
	2		3		4		5		6		7		8
Pool Hours 11:00 am – 9:00 pm SAYOR 6:00 am – 11:00 am	Pool Hours 11:00 am – 9:00 pm SAYOR 6:00 am – 8:15 am	Pool Hours 11:00 am – 9:00 pm SAYOR 6:00 am – 8:15 am	Pool Hours 11:00 am – 4:00 pm Pool Closes Early HOME SWIM MEET SAYOR 6:00 am – 8:15 am	Pool Hours 11:00 am – 9:00 pm SAYOR 6:00 am – 8:15 am	Pool Hours 11:00 am – 9:00 pm SAYOR 6:00 am – 8:15 am	Pool Hours 11:00 am – 10:00 pm SAYOR 6:00 am – 8:15 am	Pool Hours 11:00 am – 9:00 pm SAYOR 6:00 am – 8:15 am	Pool Hours 11:00 am – 9:00 pm SAYOR 6:00 am – 11:00 am	Pool Hours 11:00 am – 9:00 pm SAYOR 6:00 am – 8:15 am	Pool Hours 11:00 am – 9:00 pm SAYOR 6:00 am – 11:00 am	Pool Hours 11:00 am – 9:00 pm SAYOR 6:00 am – 8:15 am	Pool Hours 11:00 am – 9:00 pm SAYOR 6:00 am – 11:00 am	
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THE POOL IS OPEN TO SWIM TEAM MEMBERS ONLY 8:15am—11:00 am MONDAY-FRIDAY DURING JUNE.

JULY 2013



Highland Pointe Pool Schedule

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
	1	2	3	4	5	6
**SWIM AT YOUR OWN RISK IS MARKED AS "SAYOR"	Pool Hours 11:00 am – 9:00 pm SAYOR 6:00 am – 11:00 am	Pool Hours 11:00 am – 9:00 pm SAYOR 6:00 am – 11:00 am	Pool Hours 11:00 am – 9:00 pm SAYOR 6:00 am – 11:00 am	Pool Hours 10:00 am – 9:00 pm 4 th OF JULY POOL PARTY (See Pipeline for Details) SAYOR 6:00 am – 10 am	Pool Hours 11:00 am – 10:00 pm SAYOR 6:00 am – 11:00 am	Pool Hours 11:00 am – 9:00 pm SAYOR 6:00 am – 11:00 am
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Pool Hours 11:00 am – 9:00 pm SAYOR 6:00 am – 11:00 am	Pool Hours 11:00 am – 9:00 pm SAYOR 6:00 am – 11:00 am	Pool Hours 11:00 am – 9:00 pm SAYOR 6:00 am – 11:00 am	Pool Hours 11:00 am – 9:00 pm SAYOR 6:00 am – 11:00 am	Pool Hours 11:00 am – 9:00 pm SAYOR 6:00 am – 11:00 am	Pool Hours 11:00 am – 10:00 pm SAYOR 6:00 am – 11:00 am	Pool Hours 11:00 am – 9:00 pm SAYOR 6:00 am – 11:00 am
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Pool Hours 11:00 am – 9:00 pm SAYOR 6:00 am – 11:00 am	Pool Hours 11:00 am – 9:00 pm SAYOR 6:00 am – 11:00 am	Pool Hours 11:00 am – 9:00 pm SAYOR 6:00 am – 11:00 am	Pool Hours 11:00 am – 9:00 pm SAYOR 6:00 am – 11:00 am	Pool Hours 11:00 am – 9:00 pm SAYOR 6:00 am – 11:00 am	Pool Hours 11:00 am – 10:00 pm SAYOR 6:00 am – 11:00 am	Pool Hours 11:00 am – 9:00 pm SAYOR 6:00 am – 11:00 am
	28	29	30	31		
Pool Hours 11:00 am – 9:00 pm SAYOR 6:00 am – 11:00 am	Pool Hours 11:00 am – 9:00 pm SAYOR 6:00 am – 11:00 am	Pool Hours 11:00 am – 9:00 pm SAYOR 6:00 am – 11:00 am	Pool Hours 11:00 am – 9:00 pm SAYOR 6:00 am – 11:00 am			**SWIM AT YOUR OWN RISK IS MARKED AS "SAYOR"

CLASSIFIED AD RATES & INFO

Business Card Ad

\$10.00 One Issue business card sized ad. These ads are approximately 44 characters per line including spaces. This Ad measures 3 1/2 in. wide x 2 in. long.

\$7.50 Per issue when prepaid for 6 or 12 issues

Resident's personal "for sale" ads are always **\$7.50** for business card size.

Quarter Page Ad

\$35.00 Per Issue Quarter-page ad. This ad measures approximately 3 1/2 in. wide x 4 1/4 in. long.

10% Discount when prepaid for 12 issues

5% Discount when prepaid for 6 issues

Half Page Ad

\$60.00 One Issue 1/2 page ad. This ad measures approximately 6 1/2 in. wide x 4 1/2 in. long.

10% Discount when prepaid for 12 issues

5% Discount when prepaid for 6 issues

Full Page Ad

\$110.00 One Issue Full page ad. This ad measures approximately 6 1/2 in. wide x 9 in. long.

10% Discount when prepaid for 12 Issues

5% Discount when prepaid for 6 Issues

**Discounts are based on running the SAME ad for the full discount period!! Any change (other than error correction) will require payment of the difference to the non-discounted rate, PLUS artwork fee of \$20 unless the new ad is provided camera-ready.

Ads must be placed and paid for by the 15th of the month for inclusion in the next month's newsletter. For more information on placing an ad, call the Highland Pointe Office at 770-973-0925. Please send payments to the office address:

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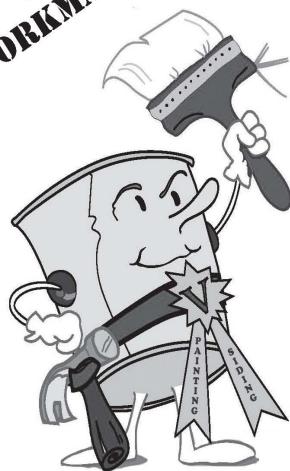
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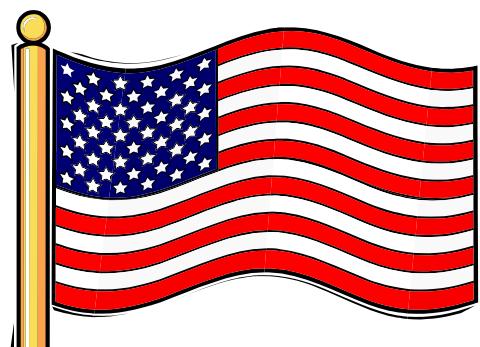
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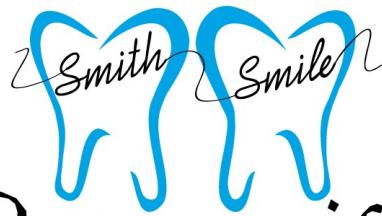
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