# **Zachary Smith**

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# **Summary**

Eager learner with a vast amount of interests, and a strong desire to excel in web development. I maintain a hard working team mentality while demonstrating an ability to successfully build relationships and solve complex problems. I'm exhilarated to pursue a career in web development and strive to unlock the full potential of my skills so that I may have a powerful impact on the creation of new technologies.

#### **Skills**

Languages: JavaScript, HTML, CSS

Front-End: React, Handlebars, Bootstrap, React Bootstrap, jQuery

Back-End: Node.js, Express.js, MySQL, MongoDB, sequelize, mongoose, graphQl

Administrative: Microsoft Office, Netsuite, SAP

# **Related Experience**

Portfolio | GitHub | Netlify Deployment

- Summary: Portfolio built with React, displaying all of my work so far. Navigable through utilizing React Router Dom.
- **Responsibilities**: Designed layout using a combination of self built components and **React Bootstrap** components. Added functionality to navigation buttons and project links.
- Languages: JavaScript, React, CSS, HTML, React Bootstrap

### Sport Squares | GitHub | Heroku Deployment

- **Summary**: A digital football sports square game for playing locally with a group. The game allows players to choose squares, usually at a monetary value, and then have winners automatically recorded based on the football score.
- **Responsibilities**: Front-end game logic and score recording. Backend API construction for fetching and storing data from the front-end based on user input.
- Languages: JavaScript, CSS, HTML, Handlebars, Express.js, Node.js, MYSQL, sequelize

#### Pocket Porridge | GitHub | Render Deployment

- **Summary**: A simple meme generator accessible to all users who can contribute to the main page by simply creating a new meme. Built with a **MERN** framework.
- **Responsibilities**: Built meme generator prompts and functionality with **React**, utilized ImageFlip's API to generate memes from user data, integrated API data with **MongoDB** database to save user's meme, integrating home page with database to populate user's memes, styled home page and prompts using CSS.
- Languages: JavaScript, React, Vite, Node.js, Express.js, MongoDB, mongoose, GraphQl, CSS, HTML, React Bootstrap Recipe Finder | GitHub
  - **Summary**: A front-end API project for generating recipes based on a single ingredient. App consists of two APIs, one for food, and one for drinks.
  - Responsibilities: Finding and coding the food API user interface to query results based input ingredients. CSS styling for both food and drink results.
  - Languages: JavaScript, CSS, HTML

### **Additional Experience**

MSX International October 2022 - Present

General Motors - District Manager Aftersales Remote

- Manage and consult a district of 33 dealerships in Illinois and Iowa.
- March DMAR Regional Leader For District Purchase Orders
- Increase District Parts Sales Year-To-Date by 13%
- April DMAR Regional Leader for Parts Sale Increase

Genesis Motor America - Market Specialist

October 2022 - December

January 2024 - Present

#### 2023

- Serve as the primary liaison between GMA and 26 assigned dealerships in Texas and Louisiana
- Consult with dealership management daily on sales, marketing strategies, and customer service score opportunities
- Manage national wholesale vehicle allocations and assess dealership inventory for sales strategy development

Avanti Restaurant Solutions - Project Administrator

July 2021 - September 2022

### Costa Mesa, CA

- Inventory management and distribution across 40+ projects at different lifecycle stages
- Restaurant equipment warranty assistance and tech dispatch for customers
- Order quoting and final project invoice calculations for submittals
- Freight shipment coordination and tracking between the factory, warehouse, and project site

### **Revv Marketing – Digital Marketing**

January 2021 - July 2021

#### Remote

- Creating and analyzing ads through Google AdWords & Google Analytics
- Creation of ad campaigns through Facebook Ads Manager for small to midsize companies
- Competitor advertising strategies research

### **Rob Widiner Machining - Data Entry**

June 2018 - January 2021

#### Remote

- Completed inspection reports for medical equipment shipments
- Created excel spreadsheets for detailed breakdowns of part dimensions and tolerances

# Web 'n Retail Music Marketing - Project Coordinator

May 2019 - August 2019

#### Oxnard, CA

- Social media account management and marketing for artists, bands, and musicians
- Press release, blog, and email design for musician campaigns
- SEO research for Google AdWords, Social Media Marketing, Blogging, and PR campaigns

#### **Hyatt Centric Santa Barbara – Valet**

April 2016 - February 2019

Santa Barbara, CA

Valet & Bell Service

### Education

Full Stack Web Development Boot Camp Certificate: University of California, Los Angeles Bachelor of Science in Business Management: California State University, Long Beach Associates in Economics: Santa Barbara City College