Level 0

Sales Person

Vehicle ID
Offer Detail
Offer Pending Notice

3
Record Offer

Vehicle Detail — D1 New Vehicles — Vehicle Detail

Previous offer detail — D3 Rejected Offers — Rejected Offer

Offer Summary
Customer Detail

Customer

Offer Confirmation
Pending Offer

New Pending Offer

Existing Pending Offer

Pending Offer Notice

Owner/ Manager

D2 Pending Offers

Pending Offer ID

Vehicle ID

Deposit

4
Evaluate Offer

New Accepted offer — D4 Accepted Offers

Purchase Deposit — D7 Deposits

Shop work order Notice

Shop work order — D6 Shop work Offers

New Sales Contract

Offer Rejection Notice

New Sales Contract

New Sales Contract

Sales Contract

Shop Manager

New Sales Contract — D5 Sales Contract

Customer

FInal Payment
Acceptnce
Final sales contract

5
Take Delivery Vehicle

Sales Contract — D5 Sales Contract

Final Payment — D9 Payments

Final Sales Contract — D8 Final Sales Contract

Sales Contract ID

Payment verification