

SOPHIE F.R. SMITH

703.963.9463 | sfrssmith@gmail.com | [linkedin.com/in/sophie-fr-smith](https://www.linkedin.com/in/sophie-fr-smith)

EDUCATION

Gettysburg College, Gettysburg, PA

Expected Grad May 2025

BA in Business, Organizations, and Management (BOM) and Spanish. Minor in Data Science.

GPA: 3.61

- **Relevant Coursework:** Accounting, Finance, Statistics, Microeconomics, Investment Management, Data Science Programming, Applied Data Science, Visual Communication of Data

Universidad Pablo de Olavide, Sevilla, Spain

Fall 2023

- **Relevant Coursework:** Spanish Society through Volunteer

EXPERIENCE

Babel Street – CX Intern, Reston, VA

May – Aug 2024

- Contributed to the development of a large language model-powered chatbot designed to improve internal efficiency.
- Gathered and analyzed customer data to generate monthly insights, highlighting customer growth trends and user engagement metrics.
- Authored blog posts showcasing how Babel Street's Open-Source Intelligence (OSINT) tools combat human trafficking, money laundering, and cybercrime

Gettysburg Athletics – Student Worker, Gettysburg College

Aug 2022 – Present

- Support athletic operations by issuing and collecting practice and game gear for 20+ teams

Pride Girls Lacrosse Club – Head Lacrosse Coach, Fairfax, VA

Jun 2022 – Jul 2024, Seasonal

- Lead a group of rising fifth graders with the help of assistant coaches during the summer sport season
- Communicated with parents about their child's skill level and sought out by parents to work one-on-one with their child.
- Planned and prepped every practice and came up with strategic plays to grow players and achieve winning outcomes in games

LEADERSHIP AND CAMPUS INVOLVEMENT

Division 3 Women's Lacrosse Team, Gettysburg College

Aug 2021 – Present

- Dedicate 20+ hours/week to training, competition, and team travel
- Honed time management balancing academics and lacrosse
- 2024 Division III Academic All-District and Centennial Conference Academic Honor Roll

Morgan's Message – Chapter President, Gettysburg College

Dec 2023 – Present

- Morgan's Message strives to eliminate the stigma surrounding mental health within the athletic community
- Collaborate with the directors of the athletes' Well Being Program to create workshops and share the goals of the organization with the athletic community

Chi Omega Fraternity – New Member Educator

Jan – Dec 2024

- Liaise with College administration to ensure recruiting, integration, and initiation guidelines are understood and adhered to by all participants

SKILLS

- | | |
|--|--------------------|
| • Spanish (professional working proficiency) | • Python |
| • Microsoft Office | • Salesforce |
| • Google Workspace | • Confluence, Jira |
| • PowerBI | • Canva |