

**INC**  
**CONSULTING**

**TEAMWORK | LEADERSHIP | PERFORMANCE**

## COMPANY PROFILE 2017

# ABOUT US

We are a Kenyan Company specializing in corporate training and individual growth through experiential learning. A methodology that guarantees lasting lessons and improved productivity to corporate organizations, schools or CBOs, since it has proven to enhance personal as well as team performance & productivity.

INC Consulting boasts of its internationally trained & certified facilitators under ACCT (Association for Challenge Course Training) a body headquartered in the US. In addition to that, each of our facilitators has a minimum of 7 years, conducting experiential based training for industry top organizations across all notable sectors in East Africa.

Through our unique and internationally accredited programs, we have been able to ensure high quality standards with unmatched value, very high safety standards while doing so and tangible growth in both individuals and organizations.





## Vision

To be the preferred corporate training company in East Africa with High quality and transformational programs.

## Mission

To help organizations build and maintain high performing teams, great leaders, realize strategies to boost productivity and to develop highly functioning individuals built to transform Africa, through Fun, Safe, & transformational programs.

## Values

Servant Leadership

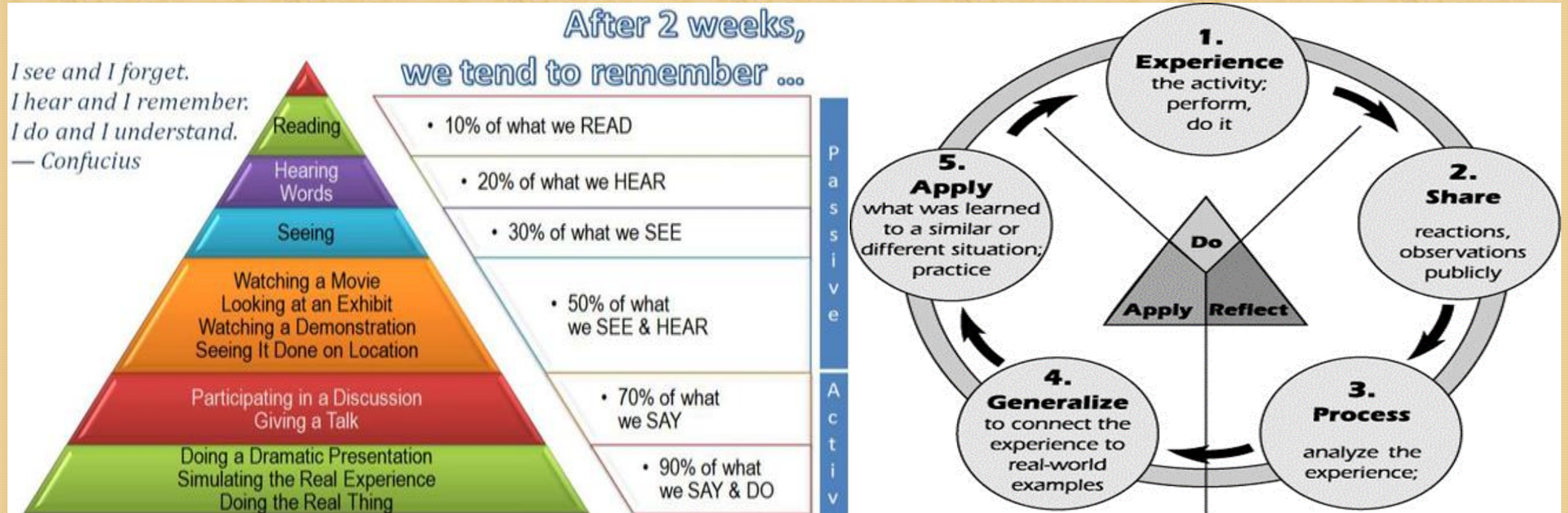
Integrity

Community

Fun



# OUR TRAINING METHODOLOGY



Our methodology is drawn from Edgar Dales findings stated in his Cone of learning above. Noting that people get to retain 90% of what they say and do we can definitely prove that experiential learning is way more effective than the traditional passive forms of training hence guaranteed value for any corporate investment.

As much as we have concentrated on experiential learning, we are always open to partner with other companies or individuals who offer passive training, just to ensure that we concretize the learning and create lasting impact in the trainees' lives.

# OUR APPROACH

Our approach involves strong team participation, and draws on our ability to bring on board a multidisciplinary team of facilitators that is experienced with great professional and technical skills. In order for us to achieve a high quality output, we use a 3-phase approach as highlighted below:

## PHASE I: PRELIMINARY REVIEW MEETINGS:

Pre-event assessment & review of relevant documentation and personalities to have a good understanding of the structure & culture of the organization.

## PHASE II: EVENT FACILITATION

Our team comprises of internationally certified facilitators running internationally accredited programs with a reputation of high quality work and depth of knowledge of undertaking the assignment.

With a minimum of 7 years of experience in this field, the facilitators have worked with thousand, organizations and individuals. They have extensive exposure to international best practices and are committed to help each team realize timely, responsive, and innovative solutions.

This can be conducted indoor sessions, outdoor sessions or even both indoor and outdoor sessions combined.

## PHASE III: FINAL REPORT:

Based on the feedback collected during the pre-event assessment phase and the actual event, we prepare a comprehensive report that will capture all the necessary elements. We compile and analyze the overall progress of the key, deliverables once the ground work has been covered.



# OUR PRODUCTS & SERVICES

## TEAMWORK:

### **1.Conference Energizers**

We understand that the world is changing fast, clearly from the daily technological advances giving rise to a subconscious impatient in individuals due to ease to access information. It is because of this that we seek to add value to traditional conference settings by offering objective based energizers that are fun, interactive and relieve the attendees that sleepy feeling as well as create an encouraging environment for the speakers.

### **2.Team Bonding/Fun Day/End Year Party**

These programs seek to build stronger relationships within the team by offering activities that will get them to bond, have fun and get to know each other a lot more than they have within the work environment.

### **3.Team Building**

Through this program we equip teams with basic fundamentals of a team; Communication, Trust, Problem solving, Encouragement & Celebration as well as customize programs to suit the specific objectives that the team wishes met. It seeks to improve the general organizational culture and work around specified thematic areas to enhance team motivation and performance.

### **4.High Performing Teams Program**

This 2 or more days program equips teams with skills to effectively build long lasting relationships with their customers and themselves as well as achieve results that surpass their targets through the basic correlated fundamentals of a highly effective team; Talent, Skill & Community. This helps the teams to connect to their vision, mission, and values, drive innovation and engage employees;

## **LEADERSHIP:**

### **1.Serve Model of Leadership**

This leadership program is adopted from the findings of Ken Blanchard & Mark Miller, stated in their top selling book, 'The Secret', that Great leaders; See and Shape the future, Engage & Develop Others, Reinvent Continuously, Value Results & Relationships and Embody the values.

The program is constituted by both indoor and outdoor sessions and can be facilitated from one to several days. These fundamentals have been tested and proven through an over 30 year research.

### **2.Prefect's Program**

This is a leadership program for school prefects and teenagers at large that seeks to equip them with fundamentals of becoming great leaders of their lives and others. It involves mostly outdoor sessions and a bit of indoor sessions and run for a day or more.

### **3.Leadership Summits**

Inc Consulting holds annual leadership and personal development summits that run for 3 consecutive days with prominent leaders across the world headlining as speakers. Investment: Entrance fees as per summit

## **PERFORMANCE:**

### **1.Corporate Departmental Training Programs**

INC Consulting partners with specialists with specific experiences in the specific basic corporate fields within organizations to offer: Sales & Marketing training, Personal Finance management, Change Management Training, Digital Training, Motivational Speaking & Life Coaching

### **2.Entrepreneurship Training**

We also partner with relative organization and individuals to offer Entrepreneurship training across all demographics. Beyond that, we conduct a annual entrepreneurship forum across Kenyan universities to help grow young entrepreneurs in Kenya.



## OTHER GROUP /INDIVIDUALS' ACTIVITIES THAT WE FACILITATE



Group & Individual  
Fitness Programs



Quad Biking



High Ropes



Outdoor Excursions



Objective Based Teen  
Camps



Paintballing



## OUR FACILITATORS BOAST OF WORKING WITH



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