

Dear Hiring Committee,

I am excited to present my profile for the roles in strategic growth, investment management and value creation opportunities. As a Senior Associate at PricewaterhouseCooper LLC and an Associate at Nitya Capital LLC, I have honed my skills in investment analysis and management. Moreover, as a founder, I have had the privilege to learn the grit and determination needed to build something from scratch, time and time again. Manage and mentor the people around you, and network not only to gain but give back to society. I am eager to leverage this experience and apply it to the industry.

As an acquisitions associate at Nitya Capital, I led the entire sign to close process of multiple acquisitions worth upwards of \$1.67 billion. Each transaction was an opportunity to revise and enhance the entire valuation, due diligence, contract negotiation, and integration process / policies. By using the departments more effectively and proficiently, and building intuitive analytics-driven excel dashboards, we were able to close a record number of 43+ properties during my time as an acquisitions associate.

Prior to this role at Nitya Capital LLC, I supervised a project that oversaw the performance evaluation of office staff across 55 multifamily properties. I constructed a Key Performance Indicator (KPI) auditing system to maximize operational efficiency and property performance, and facilitated the recapitalization of three out of five properties, in a deal worth more than \$100 million. In addition, I managed and reviewed 11 multifamily properties daily, creating and managing growth strategies. I constructed various underwriting models for different asset classes, aiding in various acquisitions.

PwC was my first opportunity to take my growth and apply it to various industries. Coming in as a senior associate in a management consulting role, I had a lot to learn. I quickly adapted and became an integral part of our ERP separations and integrations team. This role gave me the opportunity to understand the complex structures of multiple global businesses with a wide array of verticals integrated through a complex mesh of sister entities, cross-functional teams working around the clock in various geographies and time-zones. As part of the deals team, I was able to heavily expand on my previous experience, learning the ins and outs of M&A and the deal lifecycle.

Furthermore, while Nitya Capital gave me the opportunity to lead entire transactions, PwC gave me the opportunity to become more detail oriented, considering the size of the projects we were working on, and the number of teams involved in a given integration / separation, I was able to deep dive into each aspect of an integration and separation through my multiple projects, allowing me to get an in-depth understanding of the processes involved.

My education has been crucial to my success. I hold a Master of Science in Business Analytics, Data Analytics from the University of Houston, and a Bachelor of Science in Corporate Finance and Accounting from Bentley University, where I graduated cum laude and was on the Dean's List.

I am proficient in various tools such as FactSet, Bloomberg, Microsoft Office, Visual Basic, VBA, Java, C++, Python, R-Studio, Database management, SQL, SAP, Photoshop, Graphic Designing, HTML, and XML. Moreover, I am proficient in English and Hindi.

I am excited to contribute my experience and look forward to fostering a meaningful relationship.

Sincerely,

Sarthak Mittal