Dear Hiring Manager,

I'm an investment and strategy professional with ~7–8 years spanning deal execution and enterprise transformation. Across PwC Deals and Nitya Capital, I've led buy- and sell-side diligence (QoE, NWC, synergies), built driver-based acquisition and value-creation models (cash flow, leverage, exit scenarios), and partnered with operating teams to translate plans into measurable KPIs. As founder of OurEarth BioPlastics, I've owned pricing, procurement, and QA—strengthening my operator's lens on cash, unit economics, and execution risk.

What I bring is a full-cycle mindset: prioritize the few drivers that matter, test assumptions with data, and set the operating rhythms—dashboards, cadences, accountability—that deliver outcomes. On deals, that shows up as faster underwriting, clearer IC narratives, and disciplined post-close value capture. On transformation, it means anchoring a business case in reality and standing up the mechanisms to make change stick—cost takeouts, working-capital unlocks, revenue levers, and governance that reduces surprise.

Selected strengths relevant to both deals and enterprise change:

- **Diligence & modeling:** QoE/NWC, synergy and sensitivity analysis; DCF/LBO; IC-ready materials and lender packs.
- **Value creation:** rent uplift and capex phasing in real assets; pricing, expense control, and KPI tracking with operators.
- **Data-driven execution:** working knowledge of Python/SQL and BI; build/automate repeatable templates and dashboards.
- **Owner mindset:** founder-operator experience in sustainable materials; pragmatic judgment on risk and cash.

I would welcome the opportunity to contribute this blend of analysis and ownership to your team—whether on the deals side (sourcing, underwriting, and post-close value creation) or in enterprise transformation (strategy to execution). Thank you for your time; I look forward to the conversation.

Sincerely,

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