

# Sam Trouy

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## Professional Summary

Tech generalist with a wide array of experience in **SaaS** product development. Continuous learner with a **determined** mindset. Startup lover.

## Skills

- Full-Stack Software Development: **JavaScript**, **TypeScript**, **Go**, Python, **React** (learning Elixir)
- DevOps, AWS, CI/CD, Git/Github, Docker
- User Interviews, Customer Service, Sales

## Experience

*[Independent Learning & Career Development] (04/2023—Current, Chattanooga, TN)*

- Left SheetRocks to consider the possibility of creating my own startup. Explored and prototyped autonomous **LLM** agents and continued self-directed learning.
- Currently learning the **Elixir**/Phoenix/LiveView stack.

Founding Software Engineer @ SheetRocks, Inc. (04/2021—04/2023, Remote)

- **Owned and developed key features**, transforming the product from alpha to beta, with initial user sign-ups.
- Enhanced **stability and performance** by optimizing the Go back-end, resolving UI issues in the React front-end, and fixing critical app-crashing bugs.
- Improved product usability by incorporating feedback from weekly **focus groups**.
- Resolved critical **CI/CD** pipeline issues preventing data loss, ensuring smooth deployments.
- Maintained comprehensive **Jest test suite**, preventing regressions and improving ability to confidently iterate on product.

*[Independent Learning & Career Development] (11/2020—4/2021, Atlanta, GA)*

- Left sales at AT&T to pursue a career in software engineering. Spent time heads down honing development skills through **self-directed learning**.

Sales Consultant @ AT&T (5/2018—11/2020, Atlanta, GA)

- Ranked among the **top sales performers** for wireless, internet, and TV services.
- Kept in touch with customers as a personal line of contact for issues or future sales to ensure satisfaction and reduce churn.

Wire Technician @ AT&T (4/2017—5/2018, Memphis, TN)

- Consistently a **top achiever** for quality and efficiency in installing and repairing internet and TV services.
- Ensured high service quality by hanging aerial lines, wiring buildings, and setting up user equipment.
- Enhanced network reliability by diagnosing and repairing infrastructure issues.

Sales Associate @ Best Buy (3/2012—4/2017, Memphis, TN)

- Helped open the revamped Digital Imaging department as a trained Nikon representative.
- Consistently met sales goals in the Computing, Digital Imaging, and Mobile departments.

## Books (that have influenced the way I think)

**Shoe Dog** by Phil Knight | **Zero to One** by Peter Thiel and Blake Masters | **The One Thing** by Gary Keller and Jay Papasan | **How to Create a Mind** by Ray Kurzweil