#### ISEC



#### **Ouestionnaire.**

Client: Paola Ferrari Advisor: NAME\_2089127

Client number: 10666.6

#### Risk profile

#### **Risk capacity**

Please indicate your age. under 45

Please indicate your income. over CHF 500'000.Please indicate the amount of assets you have. over CHF 2 Mio.

Please indicate your annual savings rate. CHF 50'001.-to 200'000.-

Please indicate how you finance your living expenses.

Largely but not solely income from employment/pension

#### Risk tolerance

Maximum loss as a % of historical performance data. more than 32.69%

Expected return in 5 years. more than 32% in five years

#### **Investment horizon**

Please indicate your investment horizon. 8 to 10 years

#### **Client Classification**

KAG non-qualified investor

MIFID retail client FIDLEG retail client

#### **Business experience**

#### **Business experience**

### Do you have any expertise/experience with fixed income investments?

Yes, I have expertise/experience with fixed income investments.

### Do you have any expertise/experience with money market investments?

Yes, I have acquired know-how in other ways (training and education courses, specialist literature, etc.).

Yes, I have had practical experience with more than 2 transactions per year during the course of the last 3 years.

### Do you have any expertise/experience with medium-term notes/ bonds?

Yes, I have acquired know-how in other ways (training and education courses, specialist literature, etc.).

Yes, I have had practical experience with more than 2 transactions per year during the course of the last 3 years.

#### Do you have any expertise/experience with bond funds?

Yes, I have acquired know-how in other ways (training and education courses, specialist literature, etc.).

Yes, I have had practical experience with more than 2 transactions per year during the course of the last 3 years.

# Do you have any expertise/experience with structured products with capital protection?

Yes, I have acquired know-how in other ways (training and education courses, specialist literature, etc.).

Yes, I have had practical experience with more than 2 transactions per year during the course of the last 3 years.

### Do you have any expertise/experience with equity investments?

Yes, I have expertise/experience with equity investments.

#### Do you have any expertise/experience with equities?

Yes, I have acquired know-how in other ways (training and education courses, specialist literature, etc.).

Yes, I have had practical experience with more than 2 transactions per year during the course of the last 3 years.

# Do you have any expertise/experience with structured products with return optimisation?

Yes, I have acquired know-how in other ways (training and education courses, specialist literature, etc.).

Yes, I have had practical experience with more than 2 transactions per year during the course of the last 3 years.

### Do you have any expertise/experience with mixed investments?

Yes, I have expertise/experience with mixed investments.

# Do you have any expertise/experience with convertible bonds and bonds with warrants attached?

Yes, I have acquired know-how in other ways (training and education courses, specialist literature, etc.).

Yes, I have had practical experience with more than 2 transactions per year during the course of the last 3 years.

### Do you have any expertise/experience with convertible bond funds?

Yes, I have acquired know-how in other ways (training and education courses, specialist literature, etc.).

Yes, I have had practical experience with more than 2 transactions per year during the course of the last 3 years.

### Do you have any expertise/experience with portfolio funds?

Yes, I have acquired know-how in other ways (training and education courses, specialist literature, etc.).

Page 2 of 5 Yes, I have had practical experience with more than 2 transactions per year during the course of the last 3 years.

Paola Ferrari / 04. July 2019

### Do you have any expertise/experience with alternative investments?

Yes, I have expertise/experience with alternative investments.

### Do you have any expertise/experience with real estate funds and equities?

Yes, I have acquired know-how in other ways (training and education courses, specialist literature, etc.).

Yes, I have had practical experience with more than 2 transactions per year during the course of the last 3 years.

### Do you have any expertise/experience with physical precious metals?

Yes, I have acquired know-how in other ways (training and education courses, specialist literature, etc.).

Yes, I have had practical experience with more than 2 transactions per year during the course of the last 3 years.

### Do you have any expertise/experience with precious metals and commodities funds?

Yes, I have acquired know-how in other ways (training and education courses, specialist literature, etc.).

Yes, I have had practical experience with more than 2 transactions per year during the course of the last 3 years.

#### Do you have any expertise/experience with hedge funds?

Yes, I have acquired know-how in other ways (training and education courses, specialist literature, etc.).

Yes, I have had practical experience with more than 2 transactions per year during the course of the last 3 years.

# Do you have any expertise/experience with leveraged products?

Yes, I have expertise/experience with leveraged products.

#### Do you have any expertise/experience with warrants?

Yes, I have acquired know-how in other ways (training and education courses, specialist literature, etc.).

Yes, I have had practical experience with more than 2 transactions per year during the course of the last 3 years.

### Do you have any expertise/experience with traded options?

Yes, I have acquired know-how in other ways (training and education courses, specialist literature, etc.).

Yes, I have had practical experience with more than 2 transactions per year during the course of the last 3 years.

#### Do you have any expertise/experience with OTC options?

Yes, I have acquired know-how in other ways (training and education courses, specialist literature, etc.).

Yes, I have had practical experience with more than 2 transactions per year during the course of the last 3 years.

#### Do you have any expertise/experience with futures?

Yes, I have acquired know-how in other ways (training and education courses, specialist literature, etc.).

Yes, I have had practical experience with more than 2 transactions per year during the course of the last 3 years.

# Do you have any expertise/experience with structured leveraged products?

Yes, I have acquired know-how in other ways (training and education courses, specialist literature, etc.).

Yes, I have had practical experience with more than 2 transactions per year during the course of the last 3 years.

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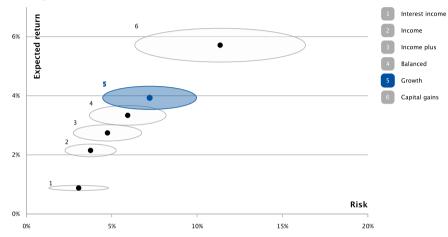
Page 3 of 5

# Your investment type.

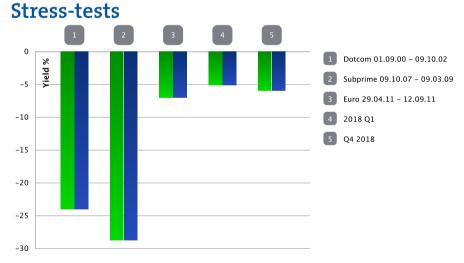
Your investment type:		Your Expertise/experier	Your Expertise/experience	
Risk capacity:	Growth	Fixed-income investments:	Knowledge available	
Risk tolerance:	Capital gains	Equity investments:	Knowledge available	
Investment horizon	8 to 10 years	Hybrid investments:	Knowledge available	
		<u> </u>		
Your investment type is thus:	Growth	Alternative investments:	Knowledge available	
rour investment type is thus.	Glowth	Structured products:	Knowledge available	
Reference currency:	EUR			
third parties to whom he has issued  The information in this questionnair	a power of attorney of the e is used by the bank solel	e content of the brochure.  y to assist in providing investment a k if there are any changes that could	inherent in securities trading. He will inform advice in the future and does not constitute in the results of this questionnaire.	
	Place		nature	

### Investment type - view.

#### Risk/return trade-off



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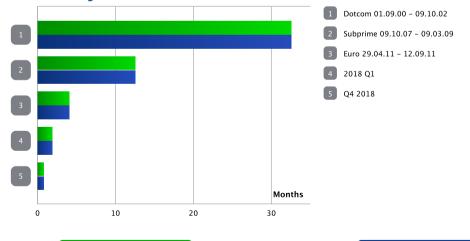


The transaction costs are not taken into account in this overview.

#### Historic performance



#### **Recovery-times**



Your investment Growth type

Selected investment strategy

Growth