# **Sean Mullins**

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#### **EDUCATION**

• MS in Data Science, Fordham University

Aug. 2023 – July 2024

BS in Finance, Boston College Sept. 2016 – May 2020

## PROFESSIONAL EXPERIENCE

#### OpenExchange Inc.

Aug. 2020 - Sept. 2022

Financial Analyst: Data Strategy

- Developed and maintained SQL scripts and data pipelines tailored to the ETL framework.
- Boosted Salesforce analytics by integrating BI tools, reducing report generation time by 50%.
- Managed a 65M-row SQL Server database, ensuring optimal performance.

### **Greystone Monticello, LLC**

Data Analytics

Oct. 2022 - May 2023

- Realized annual savings of \$25,000 by developing a Python-based loan document scraper, enabling automated data entry into a database.
- Designed BI dashboards for visualizing key loan portfolio metrics.
- Asset-managed a \$100M healthcare and commercial loan portfolio.

## PERSONAL PROJECTS

#### **Reverse Momentum - Website**

- Developed and implemented a quantitative trading strategy, conducting statistical tests to assess market efficiency and analyze the impact of major events on equity prices.
- Achieved a cumulative return of ~40% in 2023 and outperformed the S&P500 in 62% of the guarters since 2010.
- Leveraged APIs for automated trade execution, optimizing the strategy's implementation.

## SongSpy - Website

- A Webapp that uses Machine Learning to identify artificially generated music 1,000 audio files from YouTube trained using a Sklearn classifier to identify cloned artist's voices with 85% accuracy.
- Developed using Python (Flask) and deployed to PythonAnywhere.
- 1000 site hits on the first day with 100 article views.

### LEADERSHIP EXPIERENCE

#### **D1 Men's Varsity Tennis Team, Boston College**

Sept. 2016 – May 2020

- Selected as captain of the Boston College Tennis Team as a Junior and Senior for the 2018-2020 seasons.
- Held a position in the starting line-up each season in the highly competitive ACC conference.

### **TECHNOLOGIES**

Proficient: Python, SQL, HTML, CSS, Pandas, Matplotlib

Familiar: Bash, Flask, Sci-Kit Learn, Scipy

Basic: AWS, Javascript, C++