## **Sean Mullins**

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### PERSONAL PROJECTS

## SongSpy - Website

- A Webapp that uses Machine Learning to identify artificially generated music 1,000 audio files from YouTube trained using a Sklearn classifier to identify cloned artist's voices with 85% accuracy.
- Developed using Python (Flask) and deployed to PythonAnywhere.
- 1000 site hits on the first day with 100 article views.

#### **BeatBookie**

- Developed a sophisticated statistical model utilizing data from Spotify and Billboard to generate accurate betting odds on an artist's likelihood of reaching stream and chart metrics.
- Utilized AWS MySQL to create a robust and scalable database for tracking individual bet options, storing 5,000 rows daily to ensure odds reflect the latest information.

## PROFESSIONAL EXPERIENCE

## OpenExchange Inc.

Aug. 2020 - Sept. 2022

Financial Analyst: Data Strategy

- Served as a SQL Server Database Administrator, managing a user-data database with 65 million rows, ensuring its smooth operation and performance.
- Streamlined Salesforce analytics by implementing BI tools and SQL, reducing report generation time by 50% and enhancing data visualization capabilities.

#### **Greystone Monticello, LLC**

**Data Analytics** 

Oct. 2022 – May 2023

- Automated data input process into database by building a series of loan document scrapers with Python resulting in \$25,000 annual cost savings.
- Managed a portfolio of 12 loans, amounting to \$100 million in lending, with a focus on asset management and optimal profitability.

#### LEADERSHIP EXPIERENCE

### **D1 Men's Varsity Tennis Team,** Boston College

Sept. 2016 – May 2021

- Selected as captain of the Boston College Tennis Team as a Junior, Senior, and 5<sup>th</sup>-year for the 2018-2021 seasons.
- Held a position in the starting line-up each season in the highly competitive ACC conference.

### **EDUCATION**

#### Boston College, Chestnut Hill, MA

Bachelor of Science of General Management in Finance

Sept. 2016 - May 2020

Master in Quantitative Finance

Sept. 2020 – May 2021

## **TECHNOLOGIES**

Proficient: Python, SQL, HTML, CSS, Seaborn, Matplotlib

Familiar: Flask, Heroku, Sci-Kit Learn, Scipy

Basic: Linux, PythonAnywhere, AWS

# REFERENCES

**Itay Silverberg**, Director, Data Analytics at Dwight Capital

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**Scott Wilkins**, Boston College Varsity Tennis Coach

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