

Sean Mullins

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EDUCATION

- Master of Science in Data Science, **Fordham University** (GPA: 3.9/4.0) *Aug 2023 – Aug. 2024*
- Bachelor of Science in Finance, **Boston College, Carroll School of Management** *Sep 2016 – May 2020*

PROFESSIONAL EXPERIENCE

OpenExchange

Data Engineer Intern

Jun 2024 – Present

- Developed a Python microservice using Chalice and AWS, automating multiple operational workflows
- Streamlined extraction and integration of structured data by implementing function calling and LLMs with various APIs. Optimization reduced project management data entry time by **~100hrs per week**
- Served as de facto “AI” expert, brainstorming integration techniques while actively monitoring AI landscape

Data Analyst

Aug 2020 – Sep 2022

- Led initiatives to engineer and maintain ETL SQL scripts and data pipelines loading data across six sources
- Boosted Salesforce analytics by integrating BI tools, reducing report generation time by 50%
- Managed a **65M-row** SQL Server database, enhancing performance to improve query efficiency and capabilities

IBM & Fordham Fellowship

May 2024 – Present

Research Intern

- Conducted research under Dr. Navid Asgari in the summer of 2024. Implemented RAG in AWS Sagemaker to analyze knowledge decay within a company, driven by employee movements and organizational changes
- Developed Python algorithms for data matching, incorporating LLM and web scraping techniques
- Created a sophisticated 1TB database in AWS to store and manage research data effectively

Greystone

Oct 2022 – May 2023

Data Analyst

- Developed a Python-based loan document scraper which automated loan-term extraction and data entry into an API database, achieving **annual cost savings of \$25,000** for the project (20%)
- Designed and implemented PowerBI dashboards to visualize and track key performance metrics
- Personally managed a **\$100M portfolio** of healthcare loans, overseeing performance, risk, and strategy

PROJECTS & RESEARCH

SongSpy – [Website](#)

- Developed a machine learning-powered web application to identify artificially generated music, training a classifier on 1,000+ audio files sourced from YouTube and achieving **85% prediction accuracy**
- Developed using Flask and deployed to PythonAnywhere. **1,000 site hits** on the first day with 100 article views

Reverse Momentum – [Website](#)

- Engineered and implemented a quantitative trading strategy, conducting statistical tests to assess market efficiency and analyze the impact of major events on equity prices. Achieved **1.87 Sharpe Ratio**
- Leveraged Python APIs for automated trade execution, optimizing the strategy's implementation

Goons – [Website](#)

- Professional music project with **7 million streams** across platforms. Led all aspects of project over the past 13 years, including sound design, recording, engineering, production, songwriting, marketing, and artwork creation
- Remains an active enterprise with supplemental income and creative expression

LEADERSHIP EXPERIENCE

2x Captain | Boston College Men's Varsity Tennis Team

Sep 2016 – May 2020

- Twice-selected captain of the Men's tennis team (Junior and Senior) for the 2018-2020 seasons
- Recognized on the Atlantic Coast Conference Academic Honor Roll for both the 2019 and 2020 seasons

TECHNOLOGIES & INTERESTS

Programming Languages: Python, Swift, Javascript, C++, R, SQL, HTML, Bash

Frameworks & Tools: PyTorch, SKLearn, Pandas, Flask, Git, AWS, Azure, GCP, HPC

Interests: Audio Engineering, Exercising, Reading