



# AgriMin Control International



Tuesday, October 29, 2019

K/ Attn : Ms. Theresa Tong  
Cargill International Pte. Ltd. Singapore

Dear Theresa

Please find attached updated proposal

**Proposal on:** Preshipment and Loading supervision or Discharge supervision for Palm oils in bulk at Indonesian and Malaysian ports

**A) Scope of Inspection:**

**At Shore tank Terminal**

1. Coordinate with shore tank terminal on nominated cargo readiness for Pre-shipment sampling
2. Draw samples from the nominated shore tanks and collect book stock data of quantities
3. Analyze the shore tank samples at Independent laboratory for the given specifications
4. Declare analysis results to you, if any abnormalities in pre-shipment result, seek instructions from you.
5. Sampling / Gauging / Documentation for the operation related at shore tank during PSI / prior to and after loading. Also perform pre-shipment analysis on Barge Tank samples for critical specifications.
6. If our appointment is for carrying out discharge supervision , we will carry out shore tank inspection for its emptiness and cleanliness to receive the nominated product and seal the applicable valves and openings to ensure cargo receipt integrity.

**Loading Supervision On Board**

7. Monitor Vessel ETA / ETB status and keep you informed.
8. Inspect Vessel's Tanks inspection upon her berthing towards cleanliness to load the nominated cargo.
9. Sampling from ship / shore tanks and distribute appropriately.
10. Gauge manually shore tanks prior to & on completion of loading to determine quantity loaded
11. Draw shore line/ship's manifold/ship's tanks 1<sup>st</sup> foot samples at the beginning of loading.
12. Joint Sampling will be carried out with supplier's surveyor if any
13. Continuous monitoring of loading activities.
14. Gauge ship's tanks on completion of loading with representative of Vessel to determine quantity received on board
15. Draw ship's tanks samples individually (bottom & average) on completion of loading
16. Carry out investigations in case of abnormal ship / shore differences in order to protect your interest in best possible manner.
17. Ship Tanks Gauging / Calculation/ Documentation as per FOSFA procedures.

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18. If we are appointed to perform discharge supervision , we will carry out gauging of cargo tanks on arrival, take ship tank individual composite samples, perform discharge inspection / documentation. On completion we will inspect ship's tanks to ensure they are well drained and empty.
19. We will also check ship and shore lines are blown sufficiently and no cargo left in the pipeline.
20. Shore tanks will be gauged /samples will be drawn as per ISO 5555 in all sampling activities performed by us on palm oil products. Shore outturn figures will be reported immediately on finalization.

## Reporting

21. Daily update will be sent to you on the operation progress.
22. Perform analysis on Pre shipment / shipment ( load or discharge ) samples as per contractual specification and instructions received from Cargill.
23. Issuance of Report of Inspection & Analysis from ACI Singapore office on behalf of attending office along with copy of other FOSFA documents prepared at site etc.
24. Sealed Samples of each tank / manifold etc. will be kept in our custody for 90 days from the day of sampling. It will be thereafter disposed off as per internal procedures.
25. In case of any abnormalities noticed related to quantity or quality of this consignment during our attendance, we will carry out suitable investigation to determine the cause in order to report you our findings and opinion.
26. We will procure relevant ship documents as part of our inspection protocol from Ship and / or Terminal related to the assignment.

## FEES

Our professional fees for the above services will be as under:

Load Port	Survey Fee	Other Fee
Belawan, Lubuk Gaung , Kuala Tanjung, Batam and Dumai	USD 0.18 PMT	Nil
Padang	USD 0.20 PMT	Travel disbursement USD 500
Panjang/Palembang / Jakarta	USD 0. 20 PMT	Travel disbursement USD 800
Tanjung Bakau ( Sulawesi), Benua Puhin Port ( Kalimantan)	USD 0.22 PMT	Travel disbursement USD 1200
Amurang	USD 0.22 PMT	

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INTERNATIONAL CARGO SUPERINTENDENTS  
SAMPLERS, ANALYSIS AND TECHNICAL SPECIFICATIONS

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		<ul style="list-style-type: none"> <li>• Travel disbursement of USD 650</li> <li>• Daily Local Transportation USD 95 per day</li> <li>• Hotel stay ( during loading period) @ USD 50 per day</li> </ul>
Pasir Gudang / Port Klang	USD 0.15 PMT	Nil

- Considering small tonnages shipment in view, we would like to keep minimum fee of USD 750 for Indonesia and USD 500 for Malaysia / per shipment per port.
- Analysis charges in addition as per APPENDIX A. Testing will be subcontracted to Independent lab and analysis results will be produced from their certificate.
- Despatch/Courier of sample/ reports
- For local courier within Singapore: **Complimentary**
- Courier of documents / samples from Indonesia and/ or Malaysia to overseas locations if requested: at cost
- FOSFA sticker charges @ USD 5 per set at Indonesia, and USD 14 per Set.
- MARPOL charges USD 75 per set

## APPENDIX A – ANALYSIS CHARGES

( Including 10 %VAT for Indonesia / or 6 %GST for Malaysia)

Testing will be done by Independent FOSFA recognized laboratory and charges would be as under :

NO.	TESTS	FEES / TEST (USD)
1	FREE FATTY ACID ( FFA)	10.00
2	MOISTURE AND IMPUTIRIES ( M AND I)	15.00
3	MELTING POINT	10.00
4	IODINE VALUE ( IV)	10.00
5	COLOUR( LOVIBOND)	10.00
6	DOBI VALUE	15.00
7	BETA CAROTENE CONTENT	25.00
8	PEROXIDE VALUE	15.00
9	ACID VALUE	10.00
10	SAPONIFICATION VALUE	10.00
11	REFRACTIVE INDEX	15.00
12	CLOUD POINT	10.00
13	UNSAAPONIFIABLE MATTER	20.00

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14	DENSITY	17.00
15	ANISIDINE VALUE	24.00
16	FLASH POINT	11.00
17	TOTAL SAPONIFIABLE MATTER (TSM)	17.00

NO.	GOVERNMENT CERTIFICATE	FEES / TEST in USD
1	HEALTH CERTIFICATE	75 PER CERT
2	PHYTOSANITARY CERTIFICATE	0.20 PER M/TONS
3	NON RADIATION CERTIFICATE	150 PER PARAMETER
REMARKS : DELIVERY SAMPLES FOR NON RADIATION TEST IS AT COST.		
NORMAL PARAMETER FOR NON RADIATION TEST IS CS137 & CS134		

### **GENERAL**

Invoice will be issued from ACI Singapore

Payment to be made within 30 days from our Invoice issue date.

This offer is Valid till 31 December 2019 and will be automatically renewed to another year unless either party advises some additions / changes in the requirements.

If any aspect of above offer requires clarification , please let me know.

Best regards

**Manoj Kewalramani**

Executive Director – South East Asia

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