



October 17, 2019

K/ Attn : Ms. Chan Kah Ling
First Resources Limited
Singapore

Dear Kahling

Many thanks for your enquiry and consideration to utilize our services , we are pleased to provide our Proposal as under for your review .

Proposal on: Preshipment and Loading supervision or Discharge supervision for Palm oils in bulk at Indonesian ports

A) Scope of Inspection:

At Terminal / Jetty

1. Coordinate with terminal on cargo readiness for Pre-shipment sampling of cargo
2. Draw samples from the nominated shore tanks and collect book stock data of quantities
3. Analyze the shore tank samples at Independent laboratory for the given specifications
4. Declare analysis results to you, if any abnormalities in pre-shipment result, seek instructions from you.
5. Sampling / Gauging / Documentation for the operation related at shore tank during PSI / prior to and after loading. Also perform pre-shipment analysis on Barge Tank samples for critical specifications.

Loading Supervision on Board

6. Monitor Vessel ETA / ETB status and keep you informed.
7. Inspect Vessel's Tanks inspection upon her berthing towards cleanliness to load the nominated cargo.
8. Sampling from ship / shore tanks and distribute appropriately.
9. Gauge manually shore tanks prior to & on completion of loading to determine quantity loaded
10. Draw shore line/ship's manifold/ship's tanks 1st foot samples at the beginning of loading.
11. Joint Sampling will be carried out with supplier's surveyor if any
12. Continuous monitoring of loading activities.
13. Gauge ship's tanks on completion of loading with representative of Vessel to determine quantity received on board
14. Draw ship's tanks samples individually (bottom & average) on completion of loading
15. Carry out investigations in case of abnormal ship / shore differences in order to protect your interest in best possible manner.
16. Ship Tanks Gauging / Calculation/ Documentation as per FOSFA procedures.



Reporting

17. Daily update will be sent to you on the operation progress.
18. Perform analysis on shipment samples as per contractual specification
19. Issuance of Report of Inspection & Analysis from Singapore office on behalf of attending office along with copy of other FOSFA documents prepared at site etc.
20. Sealed Samples of each tank / manifold etc. will be kept in our custody for 90 days from the day of sampling. It will be thereafter disposed off as per internal procedures.
21. In case of any abnormalities noticed related to quantity or quality of this consignment during our attendance, we will carry out suitable investigation to determine the cause in order to report you our findings and opinion.
22. We will procure relevant ship documents as part of our inspection protocol from Ship and / or Terminal related to the assignment.

FEES

Our professional fees for the above services will be as under:

Load Port	Survey Fee	Other Fee
Belawan, Lubuk Gaung and Dumai	USD 0.22 PMT	Nil

- a. Considering small tonnages shipment in view, we would like to keep minimum fee of USD 750 per port. (Above pricing includes 10% VAT)
- b. For all above locations we will depute our surveyors from Dumai or Medan office.
- c. Analysis charges in addition as per APPENDIX A. Testing will be subcontracted to Independent lab and analysis results will be produced from their certificate.
- d. Draft report of shipment supervision will be issued within 2 working days for your review and reports will be processed / scanned to you followed by courier to your office immediately upon your approval (usually same day or early next day)
- e. For local courier within Singapore: **Complimentary for one time / shipment**,
Second time onwards it will be chargeable @ USD 10
- f. Courier of documents / samples from Indonesia to overseas locations if requested: at cost
- g. MARPOL testing TAT about 2 to 3 working days from the time sample received by third party lab.
Charges USD 75 per set plus sample courier cost.
- h. Radioactivity testing in Indonesia takes TAT 10 working days, charges will be USD 175 per certificate.
- i. Health Certificate requested for Indonesian shipment can be processed within 2 working days from sample received by Health Department. Cost of certificate will be USD 100 per certificate.
- j. Preshipment analysis results for standard specs such as FFA, MNI, Beta Carotene, DOBI Value and Iodine Value can be obtained within 2 working days from the time sample reaches third party laboratory in Medan.
- k. Testing requested during weekends will be charged 2 times fees given in the appendix below (applies only in urgent cases as usually all testing done during weekdays)

AGRIMIN CONTROL INTERNATIONAL PTE LTD

18 ROBINSON ROAD #15-01, SINGAPORE 048547; PHONE: +65- 6955 7712; INFO@AGRIMINCONTROL.COM
(Registration No. 201928399Z)



INTERNATIONAL CARGO SUPERINTENDENTS
SAMPLERS, ANALYSIS AND TECHNICAL SPECIFICATIONS

AgriMin Control International



APPENDIX A – ANALYSIS CHARGES

(Including 10 %VAT for Indonesia)

NO.	GOVERNMENT CERTIFICATE	FEES / TEST in USD
1	HEALTH CERTIFICATE	100 PER CERT
2	PHYTOSANITARY CERTIFICATE	0.20 PER M/TONS
3	NON RADIATION CERTIFICATE	175 PER PARAMETER
REMARKS : DELIVERY SAMPLES FOR NON RADIATION TEST IS AT COST.		
NORMAL PARAMETER FOR NON RADIATION TEST IS CS137 & CS134		

SPECS	Fee Test (USD)
ARSENIC	65
BENZEN CONTENT	250
GLYCERINE CONTENT	60
HOLDE'S TEST	40
HYDROCARBON BY GC-MS	360
LEAD	50
RESIDUAL HEXANE by GC	240
RESIDUAL SOLVENT CONTENT	240
SAPONIFICATION COLOUR	40
TBHQ BY GC-MS	210
TOTAL SULFUR	45
TOTAL WATER CONTENT	30
TRANS FATTY ACID	240
VISCOSITY	45
METHANOL CONTENT IN GLYCERINE	240
MONG CONTENT IN GLYCERINE	55
MARPOL CERTIFICATE	75
GLC (FATTY ACID CONTENT) – NO BEEF	240
FATTY ACID AND ESTER	270
AFLATOXIN B1	125
ACID VALUE	10
ANISIDINE VALUE	27
ASH CONTENT	10
BETA CAROTENE CONTENT	25
COLOUR(LOVIBOND)	10
CLOUD POINT	10
CHLORIDE CONTENT	50
CAROTENE	25
DOBI VALUE	18
ESTER VALUE	15

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FIBER CONTENT	36
FAT	20
FREE FATTY ACID (FFA)	10
FLASH POINT BY PMCC	10
INSOLUBLE IMPURITIES by gravimetric	10
IODINE VALUE (IV)	15
MOISTURE	10
MOISTURE AND VOLATILE MATTER by oven	10
MOISTURE AND IMPURITIES (M AND I)	15
MELTING POINT	10
ODOUR / TASTE	10
PEROXIDE VALUE	15
PROTEIN CONTENT	15
PHOSPHOROUS CONTENT	50
PROFAT	35
REFRACTIVE INDEX	15
SAND AND SILICA	20
SALMONELLA	30
SPECIFIC GRAVITY BY PYCNOMETER	20
SAPONIFICATION VALUE	12
SAPONIFIABLE MATTER (TOTAL)	20
SEA WATER CONTAMINATION	18
SHELL AND DIRT	12
SOAP CONTENT	28
UNSAPONIFIABLE MATTER	20
PORAM SPEC - LUMP SUM QUOTE/ BREAK DOWN QUOTE	60
DENSITY CHART (per temperature)	20
PME (EN14214) – LUMP SUM QUOTE / BREAK DOWN QUOTE	2200
CIQ SPECS (CHINA) - LUMP SUM QUOTE/ BREAK DOWN QUOTE	1650
BENZO (A) PYRENE	85
SOLID FAT CONTENT (4 LEVEL TEMP)	120

GENERAL

Invoice will be issued from Singapore entity procedures are completed.

Payment to be made within 30 days from our Invoice issue date.

This offer is Valid till 31 December 2019 and will be automatically renewed to another year unless either party advises some additions / changes in the requirements. If any aspect of above offer requires clarification , please let me know.

Best regards

Manoj Kewalramani

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