

Hi Aarti

Please take job number in Singapore , survey report and invoice to be issued to POSCO International Korea from Singapore, please register this client basis below details

## **Sohiba Yusupova**

Agro-Commodities Division/ Grain and Oilseed Dept.4/ Assistant Manager  
POSCO International

165, Convensia-daero, Yeonsu-gu, Incheon, 21998, Korea

T. 02-759-2750 F: 02-3210-9969

M. 010-2861-2272E. [sohiba@poscointl.com](mailto:sohiba@poscointl.com)

Best regards

Manoj Kewalramani

Executive Director – South East Asia

Agrimin Control International Pte. Ltd.

#42-01, Suntec Tower Three

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DID : + 65 6829 2161

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## **AgriMin Control International**



**From:** Manoj Kewalramani

**Sent:** Monday, 26 October 2020 11:24 AM

**To:** Trideep Roy <[trideep@poscointl.in](mailto:trideep@poscointl.in)>

**Cc:** vegoil@poscointl.com; Siddharth Amin <[siddharth.amin@agrimincontrol.com](mailto:siddharth.amin@agrimincontrol.com)>;

chetan Shah <[chetan@rcaindia.net](mailto:chetan@rcaindia.net)>; Aarti Poddar

<[Aarti.Poddar@agrimincontrol.com](mailto:Aarti.Poddar@agrimincontrol.com)>; 'Sanidhya Purohit (DACPL MUM)'

<[shpurohit@rcaindia.net](mailto:shpurohit@rcaindia.net)>; anil@rcaindia.net; AGRIMIN INDO <operations-

indo@agrimincontrol.com>

**Subject:** RE: MT HAI YAN – 6500MT CPO // DISPORT SUPERVISION ON A/C POSCO INTERNATIONAL

Dear Trideep

Many thanks for the nomination and support, we will arrange to attend the same

Our India office will liaise with receivers and keep you posted locally on discharge activities

Best regards

Manoj Kewalramani

Executive Director – South East Asia

Agrimin Control International Pte. Ltd.

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**AgriMin Control International**



**From:** Trideep Roy <[trideep@poscointl.in](mailto:trideep@poscointl.in)>

**Sent:** Monday, 26 October 2020 11:18 AM

**To:** Manoj Kewalramani <[manoj.kewalramani@agrimincontrol.com](mailto:manoj.kewalramani@agrimincontrol.com)>

**Cc:** [vegoil@poscointl.com](mailto:vegoil@poscointl.com); Siddharth Amin <[siddharth.amin@agrimincontrol.com](mailto:siddharth.amin@agrimincontrol.com)>

**Subject:** RE: MT HAI YAN – 6500MT CPO // DISPORT SUPERVISION ON A/C POSCO INTERNATIONAL

Dear Manoj Ji,  
Good morning

Noted your below email.

Pleased to confirm your nomination as per same.

Kindly ensure coordination with the receiver (Emami) for further course of actions.  
In case there is any need from us, you may kindly advise.

Thanks

Regards,

**Trideep Roy**



**POSCO INTERNATIONAL INDIA PVT LTD.**

703/12, 7th floor, Tower - B, Park Centra

Sector-30, Gurgaon - 122001, Haryana

Office Phone: 91-124-4498110

Mobile Phone: 91-9599315460

**From:** Manoj Kewalramani [<mailto:manoj.kewalramani@agrimincontrol.com>]

**Sent:** Friday, October 23, 2020 3:41 PM

**To:** Trideep Roy

**Cc:** [vegoil@poscointl.com](mailto:vegoil@poscointl.com); Siddharth Amin

**Subject:** RE: MT HAI YAN - 6500MT CPO // DISPORT SUPERVISION ON A/C POSCO INTERNATIONAL

Dear Trideep

Many thanks for this opportunity. We refer to our proposal submitted to your Korea office in copy to you dated 24<sup>th</sup> September which included our services for discharge inspections at Indian ports.

For your convenience, have copied contents of the offer relating to India as below

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Page no. 3 of attached proposal

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**Proposal on:** Discharge supervision for Palm oils in bulk at Indian ports  
Discharge Supervision at Indian Ports

**A) Scope of Inspection:**

1. Initial discussion with surveyors and vessel officer and collection of load port survey documents.
2. Obtain the stowage details of the nominated parcel from the Chief Officer of the vessel.
3. Ullage / sounding of the nominated tanks to determine quantity on arrival as per load port density chart.
4. Draw Composite samples from the nominated cargo tanks prior to discharge.
5. Label & Seal the samples with numbered seals and retained for the period of 30 days.
6. Continuous supervision of discharge on board the vessel.
7. Inspect the Ship's tanks after discharge and ascertain quantity discharged from the vessel.
8. Letter of discrepancy / protest to be issued to the vessel / concerned parties on abnormalities noticed, if any
9. Inspect nominated shore tanks and associated Piping for cleanliness to receive the cargo.
10. To gauge and draw sample, if any previous cargo in the nominated shore tank.
11. Outlet & Delivery valves of the shore tank will be sealed with numbered seals.

12. Gauging of shore tanks after completion of discharge from the vessel.
13. Check the seals of the shore tanks prior to final gauging.
14. Draw samples from the shore tanks to ascertain the density.
15. Report the shore outturn quantity basis Load port density chart and as per tested density.
16. Daily updates on activities.
17. Issue survey report on operation.

**B) FEES**

For Discharge Supervision our professional fees would be @ USD 0.15 PMT with minimum USD 450 Per vessel. (including 18 % GST)

**General**

1. Daily updates will be sent to you on the operation progress from our Central Coordination desk for both load and discharge port operations.
2. Issuance of Report of Inspection & Analysis from ACI Singapore office on behalf of attending office along with copy of other FOSFA documents prepared at site etc. if reports require to be courier to Korea, we will apply additional at cost.
3. Sealed Samples of each tank / manifold etc. will be kept in our custody for 90 days from the day of sampling. It will be thereafter disposed off as per internal procedures.
4. Invoice will be issued from ACI Singapore
5. Payment to be made within 30 days from our Invoice issue date.
6. This offer is Valid till 31 March 2021

Best regards

Manoj Kewalramani

+++

Please let us know if any aspect is unclear

Best regards

Manoj Kewalramani

Executive Director – South East Asia

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**AgriMin Control International**



**From:** Siddharth Amin <[siddharth.amin@agrimincontrol.com](mailto:siddharth.amin@agrimincontrol.com)>  
**Sent:** Friday, 23 October 2020 5:49 PM  
**To:** Trideep Roy <[trideep@poscointl.in](mailto:trideep@poscointl.in)>  
**Cc:** [vegoil@poscointl.com](mailto:vegoil@poscointl.com); Manoj Kewalramani <[manoj.kewalramani@agrimincontrol.com](mailto:manoj.kewalramani@agrimincontrol.com)>  
**Subject:** RE: MT HAI YAN – 6500MT CPO // DISPORT SUPERVISION ON A/C POSCO INTERNATIONAL

Dear Trideep,

Thank you. We confirm our attendance.

Our Singapore office will submit the quote to you.  
Assuring you of our best always.

Kind regards

Siddharth R. Amin,  
Director



**AgriMin Control International**



Mobile + 91 98201 91524  
Email [siddharth.amin@agrimincontrol.com](mailto:siddharth.amin@agrimincontrol.com)  
Web [www.agrimincontrol.com](http://www.agrimincontrol.com)

**From:** Trideep Roy <[trideep@poscointl.in](mailto:trideep@poscointl.in)>  
**Sent:** 23 October 2020 13:59  
**To:** Siddharth Amin <[siddharth.amin@agrimincontrol.com](mailto:siddharth.amin@agrimincontrol.com)>  
**Cc:** [vegoil@poscointl.com](mailto:vegoil@poscointl.com)  
**Subject:** MT HAI YAN – 6500MT CPO // DISPORT SUPERVISION ON A/C POSCO INTERNATIONAL

Good day

We have the below cargo of CPO arriving Haldia Port.

We would like to nomination you for the quality and weight supervision, so kindly asking you to give us your best quotation as per the scope of work mentioned below.

<b>Vessel</b>	<b>MT HAI YAN V. 2013</b>
Discharge Port	<b>HALDIA, INDIA</b>
BL quantity	<b>6501.487 MT</b>
Commodity	CRUDE PALM OIL EDIBLE GRADE IN BULK
Load Port	ASIKE, INDONESIA
Shipper/Charterer	POSCO INTERNATIONAL CORP.
Receivers	EMAMI AGROTECH LTD.
ETA Haldia	6 Nov. 2020

Your scope of work shall be as below:

- On board continuous supervision:–
  - To determine quantity on board the vessel on arrival.
  - Ullage supervision
  - Draw samples from each ship's tank and prepare composite samples.
  - Ship's samples be taken before breaking bulk at discharge port.
  - FOSFA sampling rule with recent revisions by the time of sampling will apply.
  - 0.5kg X 2 of representative sample per every segregation shall be taken proportionally.
  - All samples will clearly state from which ship's tank it was taken
  - Continuous supervision of discharge.
  - Maintain detailed time log.
  - Issue NOAD/LOP in case of abnormality observed.
  - Inspect ship's tanks on completion of discharge / determine ROB if any.
  - Regular updates on discharge operation.
  - Issuance of final discharge report.
- At Installation / Shore – continuous supervision:–
  - Inspection of nominated shore tanks and pipelines for its cleanliness.
  - Gauge nominated shore tank / draw samples for previous cargo in the tank and determine quantity.
  - Seal nominated tanks /pipelines.
  - Issuance of NOAD / LOP in case of abnormality observed and update.
  - Continuous supervision of receipt of cargo at the installation.
  - Ascertain shore tank outturn (OTR) quantity basis load port / disport tested density (as per location procedures)
  - Draw samples from shore tanks on completion of receipt of cargo.
  - Issuance of final report.

Any additional costs arising such as quality analysis shall be billed to Posco on actual basis.

Bill to be raised to Posco International Corporation, Korea in USD.

Kindly confirm your attendance as per above with your competitive rate.

Thank you

Regards,

**Trideep Roy**



**POSCO INTERNATIONAL INDIA PVT LTD.**

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