

Jehidy Moya

From: Robert Danvers
Sent: Saturday, January 25, 2020 5:20 PM
To: Andre Luiz Costa Marques de Sa
Cc: Mariano Rodriguez; wpassos@isbbrazil.com.br; Jehidy Moya; Siddharth Amin
Subject: Re: RES: (External)ETG Container Stuffing - Santos

Hi Andre,

Yes ... we will take care of affixing third seal to Container within the scope of services offered ...

Brgds
Bob

Sent from my iPhone

On 24 Jan 2020, at 19:55, Andre Luiz Costa Marques de Sa <andre.sa@etgworld.com> wrote:

Dear Bob,

Can you consider the application of the third seal on the below cost ? We would supply you the seal accordingly. If so, we are in agreement with it and would suggest that, in a first moment, we pay you directly in Geneva.

Awaiting yours,

Best regards,

<image001.png>

André Luiz Costa Marques de Sá – Regional Sugar Manager South America & West Africa
Export Trading Group Brazil | Estrada da Gavea 30 / 102 - bl 1 - Cep: 22451-263 - Rio de Janeiro - Brazil
T: +55-21-2239-6900 // Mob: +55-21-96732-5005 / Skype: andre.sa@etgworld.com
www.etgworld.com | <https://www.etgworld.com/#/disclaimer/email>

De: Robert Danvers <robert.danvers@agrimincontrol.com>
Enviada em: sexta-feira, 24 de janeiro de 2020 13:38
Para: Andre Luiz Costa Marques de Sa <andre.sa@etgworld.com>
Cc: Mariano Rodriguez <mariano.rodriguez@isbargentina.com.ar>; wpassos@isbbrazil.com.br;
Jehidy Moya <jehidy.moya@agrimincontrol.com>; Siddharth Amin
<siddharth.amin@agrimincontrol.com>
Assunto: (External)ETG Container Stuffing - Santos
Prioridade: Alta

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Good evening Andre,

I am pleased to confirm that we and our Partners ISB Brazil (reading in copy) accept Container Supervision Fee for Santos Region Fee of R\$ 70/Container.

Following Scope of services are included in the above Fee ...

- Checking empty Container for fitness to receive cargo or rejection of Container.
- Supervision of Stuffing in strict accordance with RSA Supervision Rules covering Weighing and Sampling.
- Rejection of any damaged Dirty/Torn/Damaged Bags.
- Witnessing application of Third Seal.
- Series of Photographs.
- Analysis P/M/C/A.
- Issuance of AgriMin Control Int SA., Geneva Certificates of Weight and Quality in Santos and delivered to Marelle, Santos and/or by Scanned and/or Electronic Certificates from AgriMin Control Geneva to whom it may concern.

INVOICING

AgriMin Control International Geneva to Invoice either ETG or Marelle in equivalent USD related to R\$ 70 per Container ... which please confirm.

We trust that you will find the above offer acceptable and look forward receiving your confirmation of nomination and Invoice/ACI document delivery soonest.

Kind regards,
Bob Danvers

From: Robert Danvers
Sent: Tuesday, January 21, 2020 13:22
To: Andre de Sa <andre.sa@etgworld.com>
Cc: Jehidy Moya <jehidy.moya@agrimincontrol.com>; Siddharth Amin <siddharth.amin@agrimincontrol.com>
Subject: Fwd: RES: (External)ETG Container Stuffing - Santos

Andre/Bob,

Just a thought on Invoicing ...

If our people Inv Marelle locally, this will involve local VAT at 30% ??

If we Inv Marelle from Gva ... there will be no VAT but, of course they will have to pay in USD and we will need to agree a rate in USD !!

Is this something interesting for Marelle ??

Pse advs ...

Brgds
Bob

Sent from my iPhone

Begin forwarded message:

From: Robert Danvers <robert.danvers@agrimincontrol.com>
Date: 21 January 2020 at 13:13:57 CET

To: Andre Luiz Costa Marques de Sa <andre.sa@etgworld.com>
Cc: Jehidy Moya <jehidy.moya@agrimincontrol.com>, Siddharth Amin <siddharth.amin@agrimincontrol.com>, Jehidy Moya <jehidy.moya@agrimincontrol.com>
Subject: Re: RES: (External)ETG Container Stuffing - Santos

Thanks Andre,

Clear ... !

One further question on cost of third seal ...

To whom should we pass on this additional cost or is this absorbed into Fee from Marelle ?

Brgds
Bob

Sent from my iPhone

On 21 Jan 2020, at 13:08, Andre Luiz Costa Marques de Sa <andre.sa@etgworld.com> wrote:

Hi Bob,

As informed to you over the phone, the inspection rate we pay to Baltic on our Marelle elevation « package » is of R\$ 70.00 / container, which includes analysis (Pol, color, moisture and ashes) and weight certificate. The payment will be made to you (i guess your brazilian representative) by Marelle after we have paid them and yes you would issue Agrimin Control Certs to us.

Will check the name of the supplier of the third seal and will revert.

Best regards,

<image002.png>

André Luiz Costa Marques de Sá – Regional Sugar Manager South America & West Africa
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De: Robert Danvers <robert.danvers@agrimincontrol.com>
Enviada em: segunda-feira, 20 de janeiro de 2020 08:10
Para: Andre Luiz Costa Marques de Sa <andre.sa@etgworld.com>
Cc: Jehidy Moya <jehidy.moya@agrimincontrol.com>; Siddharth Amin <siddharth.amin@agrimincontrol.com>
Assunto: (External)ETG Container Stuffing - Santos
Prioridade: Alta

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Hi Andre,

Further to our discussions on the above programme ex Merelle Santos.

Could you please advise Supervision Fee in BR\$ applicable per Container for your biz.

I also understand that, if we are appointed our people will issue “**AgriMin Control Certs**” and present same to you and their Invoice will be sent directly to Merelle.

With regard to Third Seal to be placed on Container you advised USD 4.50 whereas, our people come up with USD 4.90 per Container ...

Could you advise name of Supplier so that we may contact them directly, unless of course this provided Merelle (USD 4.50) as a cost to Supervisor.

Look forward to hearing from you.

Brgds,
Bob

Robert G DANVERS,
Managing Director,

<image001.jpg>

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