

Manoj Kewalramani

From: Sivasankar <sivasankar@shanthipoultry.com>
Sent: Tuesday, 26 November 2019 2:28 PM
To: Manoj Kewalramani
Cc: chetan@rcaindia.net; anil@rcaindia.net; siddharth@rcaindia.net; skumar@rcaindia.net; kvnkutty@rcaindia.net; 'Saiful Amrj'
Subject: RE: Quotation for conducting joint draft survey at Indonesia and Philippines

Dear sir,

We acknowledge and thank you for your email dated 12th November 2019 quoted your fee upon our enquiry placed with you for performing joint survey at Amurang/Bitung, Indonesia for vessel loading and draft survey of Copex vessel about to load for us between 15-Dec-2019 to 15-Jan-2019.

We are into the discussion with cargo seller for performing joint survey for weight and looking forward to their response on the same. Meanwhile we request you to reconsider your fees for inspection and certification of weight as it is comparably high with quotes we received from others.

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Warm Regards,

S.D.SIVASANKAR

Asst Manager - Export

Shanthi Feeds Private Limited
6/15 Main Road,
Pappampatti,
Coimbatore - 641016
Tamil Nadu, India
Mobile : +91 9994889911
Ph : 0422 2635059/2635000

From: Manoj Kewalramani [mailto:manoj.kewalramani@agrimincontrol.com]
Sent: Tuesday, November 12, 2019 10:27 AM
To: sivasankar@shanthipoultry.com
Cc: chetan@rcaindia.net; anil@rcaindia.net; siddharth@rcaindia.net; skumar@rcaindia.net; kvnkutty@rcaindia.net; 'Saiful Amrj (amri.saiful@agrimarinainspeksi.com)'
Subject: Quotation for conducting joint draft survey at Indonesia and Philippines

Dear Mr. Sivasankar

Many thanks for your enquiry and interest in utilizing our services. Based on our discussion last week , have understood your requirement mainly relates to weight supervision / loss minimization at discharge port, we are pleased to offer our services as under :

Indonesia : Covering Loading ports Bitung & Amurang

Scope of Inspection : Perform only draft survey

Carry out Initial and Final Draft survey : USD 650
Transportation cost : USD 1000.
VAT 10% additional

Scope of work weighing and loading survey plus draft survey :

Scope of Inspection :

- a) Perform shore scale weighing supervision of trucks for Gross and tare weight
- b) Supervise receiving / unloading of those trucks weighed at weighbridge to ensure they get unloaded at wharf and product got loaded on board the vessel. Ensure emptiness of the truck
- c) Perform initial and final draft survey

Inspection fee : USD 0.25 pmt.

Transportation cost : USD 1000.

VAT 10% is additional

General

- a) Survey will be carried out by our exclusive agent PT AGRI MARINA INSPEKSI, having their offices in Medan Indonesia, with site presence in various locations. Team of inspectors having over 25 years of experience in field of palm oil products / coconut oil , copra expellers, biodiesel, sugar and various other products.
- b) Our team is quite familiar with operations in Blitung and Amurang. At both these ports we regularly attend to palm oil loading , also attending to Coconut oil loading from Amurang. We are regularly attending to coconut oil loadings at Amurang.
- c) Certificate of weight / draft survey will be issued by AgriMin Control International Pte. Ltd. Singapore along with invoice by digital copy through email. If reports / invoice need to be couriered to your office, courier cost will be applied at cost.
- d) Payment to be settled within 30 days of receipt of invoice.

Trust your requirements are covered in above offer, if you need any additional services to be included, please let us know

Best Regards

Manoj Kewalramani

Executive Director – South East Asia

Agrimin Control International Pte. Ltd.

18 Robinson Road, #15-01

Singapore 048547

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Email : Manoj.Kewalramani@agrimincontrol.com

Web : www.agrimincontrol.com

From: Sivasankar <sivasankar@shanthipoultry.com>

Sent: 05 November 2019 15:22

To: tuticorin@rcaindia.com

Cc: chetan@rcaindia.com; anil@rcaindia.com; kvnkuttu@rcaindia.com; skumar@rcaindia.com

Subject: Quotation for conducting joint draft survey at Indonesia and Phillippines

Dear sir,

We are the importers of Copra Expeller Cake from Indonesia and Philippines importing in bulk carriers through Tuticorin port. Now we are looking to appoint an independent surveyor nominated by buyer at load port in Indonesia and Phillippines to perform draft survey before and after vessel loading to ensure the quantity of cargo on board and matching it with shore scale declared by shipper.

Some of our vessels have reported cargo shortage at discharge port against the quantity declared into bill of lading. Hence, we are looking to appoint an independent surveyor who can perform draft survey at load port and discharge port to confirm the quantity shipped as per the weight declared in bill of lading and to avoid weight shortage at discharge port.

In this connection, we would like to have your most competitive quote for above scope of work.

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Warm Regards,

S.D.SIVASANKAR

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