

Jehidy Moya

From: Robert Danvers
Sent: Thursday, May 21, 2020 12:31 AM
To: Wagner Passos; Mariano Rodriguez
Cc: Siddharth Amin; Jehidy Moya
Subject: FW: MY SALT LAKE - ETA PARANAGUA PASA TERMINAL 26 MAY, 2020 - To Load 65,100.000 MT Brazilian VHP Raw Sugar

Importance: High

Wagner / bob,

We have just received confirmation that indeed, Glencore require Analysis P/M/C/A on each Sub-Lot Samples/Balance.

We agree the following Rates with you ..

Loading Supervision, Checkweighing and Sampling, in strict accordance with NY11 / SAL Supervision Rules, inclusive of Hose Test + Holds Inspection + Analysis (each 2.000MT) + Hatch Sealing : USD 0.11 PMT

Draft Survey Initial/Final : USD 550 LUMPSUM

Intermediate D/S (if required) : USD 300 LUMPSUM

Please confirm.

Brgs,
Bob

From: Robert Danvers
Sent: Wednesday, May 20, 2020 23:23
To: wpassos@isbbrazil.com.br; Mariano Rodriguez <mariano.rodriguez@isbargentina.com.ar>
Cc: Jehidy Moya <jehidy.moya@agrimincontrol.com>; Siddharth Amin <siddharth.amin@agrimincontrol.com>; info@isbbrazil.com.br
Subject: RE: MY SALT LAKE – ETA PARANAGUA PASA TERMINAL 26 MAY, 2020 – To Load 65,100.000 MT Brazilian VHP Raw Sugar
Importance: High

Wagner / Bob,

We need to clarify with Client if indeed they require Sub-Lot Analysis and will revert in the morning.

Brgds,
Bob

From: wpassos@isbbrazil.com.br <wpassos@isbbrazil.com.br>
Sent: Wednesday, May 20, 2020 22:46

To: Robert Danvers <robert.danvers@agrimincontrol.com>; Mariano Rodriguez <mariano.rodriguez@isbargentina.com.ar>
Cc: Jehidy Moya <jehidy.moya@agrimincontrol.com>; Siddharth Amin <siddharth.amin@agrimincontrol.com>; info@isbbrazil.com.br
Subject: RES: MY SALT LAKE – ETA PARANAGUA PASA TERMINAL 26 MAY, 2020 – To Load 65,100.000 MT Brazilian VHP Raw Sugar

Dear Bob,

Pls note the we agreed rate for services included "Holds Inspection & Hose Test, Weighing superintendent, Sampling each 2,000 MT and analysis an representative sample at costs USD 0,08 p/mt.

After you send a new scope add draft Survey and I informed a rate USD 550,- Initial/Final and if necessary Intermediary – USD 300-

In the same mail you also requested analysis each 2,000 MT. So, we if need analysis each 2,000 MT our rate USD 0,11 /MT

So, if the scope have only draft survey we charge a rate USD 550,- and if requested Intermediary – USD 300,

Best Regards,

Wagner Passos



**INTERNATIONAL SURVEY
BUREAU**

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Campo Grande, Santos - SP
CEP: 11070-321
Tel: + 55.13. 2138.4184
info@isbbrazil.com.br
isbbrazil@isbbrazil.com.br
www.isbbrazil.com.br



De: Robert Danvers <robert.danvers@agrimincontrol.com>

Enviada em: quarta-feira, 20 de maio de 2020 17:18

Para: Wagner Passos <wpassos@isbbrazil.com.br>; Mariano Rodriguez <mariano.rodriguez@isbargentina.com.ar>

Cc: Jehidy Moya <jehidy.moya@agrimincontrol.com>; Siddharth Amin <siddharth.amin@agrimincontrol.com>; info@isbbrazil.com.br

Assunto: RE: MY SALT LAKE – ETA PARANAGUA PASA TERMINAL 26 MAY, 2020 – To Load 65,100.000 MT Brazilian VHP Raw Sugar

Prioridade: Alta

Thanks Wagner,

Let us reflect as follows:-

- Holds Inspection ... THIS IS INCLUDED IN SUPERVISION FEE
- Hose Test (1)
- Draft Survey (Initial/Final) Intermediate if required (2)

- Sampling basis 2000 mt sublots for Pol, Moisture, Ash and Colour.... **SAMPLING IS INCLUDED IN SUPERVISION FEE** ... WE NEED TO VERIFY ANALYSIS REQUIREMENT AND WILL REVERT ON THIS. THIS WILL BE CHARGED AT COST.
- Hatch Sealing ... **THIS IS USUALLY INCLUDED IN SUPERVISION FEE**

So, we need to have your Fees for **(1)** and **(2)** above expressed in normal Lumpsum Fee (separately) for each job and not expressed in USD Cents pmt.

Wagner Surcharge of USD 0.04 pmt equates to approx. USD 2,604 ... and Client will not pay this ...

Look forward to receiving your revised offer.

Thanks,

Brgds,
Bob

From: wpassos@isbbrazil.com.br <wpassos@isbbrazil.com.br>
Sent: Wednesday, May 20, 2020 21:39
To: Robert Danvers <robert.danvers@agrimincontrol.com>; Mariano Rodriguez <mariano.rodriguez@isbargentina.com.ar>
Cc: Jehidy Moya <jehidy.moya@agrimincontrol.com>; Siddharth Amin <siddharth.amin@agrimincontrol.com>; info@isbbrazil.com.br
Subject: RES: MY SALT LAKE – ETA PARANAGUA PASA TERMINAL 26 MAY, 2020 – To Load 65,100.000 MT Brazilian VHP Raw Sugar

Dear Bob,

See below the costs:

All in = Hose Test + Holds Inspection + Draft Survey + Analysis (each 2.000MT) + Hatch Sealing = USD 0,12

or

Hose Test + Holds Inspection + Analysis (each 2.000MT) + Hatch Sealing = USD 0,11

Draft Survey Initial/Final: USD 550

Draft Survey Intermediate: USD 300

Best Regards,

Wagner Passos



INTERNATIONAL SURVEY BUREAU

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info@isbbrazil.com.br
isbbrazil@isbbrazil.com.br
www.isbbrazil.com.br



De: Robert Danvers <robert.danvers@agrimincontrol.com>

Enviada em: quarta-feira, 20 de maio de 2020 15:41

Para: Wagner Passos <wpassos@isbbrazil.com.br>; Mariano Rodriguez <mariano.rodriguez@isbargentina.com.ar>

Cc: Jehidy Moya <jehidy.moya@agrimincontrol.com>; Siddharth Amin <siddharth.amin@agrimincontrol.com>

Assunto: FW: MY SALT LAKE – ETA PARANAGUA PASA TERMINAL 26 MAY, 2020 – To Load 65,100.000 MT Brazilian VHP Raw Sugar

Prioridade: Alta

Wagner / Bob,

Please note additional services required by Glencore, as follows:–

QUOTE

- Holds Inspection
- Hose Test
- Draft Survey (Initial/Final) Intermediate if required
- Sampling basis 2000 mt sublots for Pol, Moisture, Ash and Colour.
- Hatch Sealing.

Contract specs as follows:

Brazilian Very High Polarization Cane Raw Sugar in bulk, minimum polarization 99.00 degrees,
Maximum Polarization 99.49 degrees, Colour Maximum 1200 Icumsa,
Max Moisture 0.25 percent
Max Ash 0.30 percent.

Cotecna will attend obo our Buyers.

UNQUOTE

Please advise cost of the above Services ...

Brgds,
Bob

From: Robert Danvers

Sent: Wednesday, May 20, 2020 18:38

To: Wagner Passos <wpassos@isbbrazil.com.br>; Mariano Rodriguez <mariano.rodriguez@isbargentina.com.ar>

Cc: Jehidy Moya <jehidy.moya@agrimincontrol.com>; Siddharth Amin <siddharth.amin@agrimincontrol.com>

Subject: FW: MY SALT LAKE – ETA PARANAGUA PASA TERMINAL 26 MAY, 2020 – To Load 65,100.000 MT Brazilian VHP Raw Sugar

Importance: High

CORRECTION ... !

URGENT !

WAGNER/BOB

PLEASE NOTE THAT YOUR FEE WILL BE USD 0.080 PMT PLUS ANALYSIS SAME AS PREVIOUS VESSEL YOUR PERFORMED FOR US ON BEHALF OF GLENCORE AT PARANAGUA.

PLEASE CONFIRM YOUR ATTENDANCE ...

BRGDS,
BOB

From: Robert Danvers
Sent: Wednesday, May 20, 2020 18:31
To: Wagner Passos <wpassos@isbbrazil.com.br>; Mariano Rodriguez <mariano.rodriguez@isbargentina.com.ar>
Cc: Jehidy Moya <jehidy.moya@agrimincontrol.com>; Siddharth Amin <siddharth.amin@agrimincontrol.com>
Subject: MY SAT LAKE – ETA PARANAGUA PASA TERMINAL 26 MAY, 2020 – To Load 65,100.000 MT Brazilian VHP Raw Sugar
Importance: High

TOP URGENT !

Good evening Wagner,

We are pleased to appoint you to Supervise the undermentioned Vessel acting on our behalf representing GLENCORE Agriculture BV., Rotterdam, Holland.

N

Buyer is HOLBUD and Destination is Iran – we shall advise name of Holbud Supervisor as soon as known.

Please ensure to perform strict disciplines under NY 11 Rules including Weight Supervision (Scale Checks) and Sampling Co-jointly with Buyers Supervisor.

We confirm your Supervision Fee at USD 0.18 PMT plus Analysis on Composite Sample for P/M/C/A.

PLEASE ADVISE BY RETURN LATEST ETA/BERTHING PROPECTS AT PASA TERMINAL PARANAGUA.

Please note Vessels details as follows ..

Glencore are delivering entire Cargo.

Standard VHP specs and basis NY11 Terms.

MV 'Salt Lake' or sub to load 65,100 mt Brazilian VHP sugar.

Vessel ETA Paranagua 26/05/20, AGW WP.

Vessel details as follows; (agents unimar)

**MV SALT LAKE
SDBC - BLT 04/2019 NEW YANGZIJANG, PRC
IMO 9835977
DWAT 82,017MT ON 14.450M SDRAFT TPC 72
LOA/BEAM 229.00/32.26/20.00M**

D.MOULDED 20M
TPC 72
GRT/NRT : 44,095 / 27,562
GR/BL CAP 97,249.80/94,966.00 M3
7 HO/HA
GRAIN BREAKDOWN:
HO1: 12628.5 cu. m
HO2: 13825.4 cu. m
HO3: 14363.0 cu. m
HO4: 13080.3 cu. m
HO5: 13765.2 cu. m
HO6: 13750.5 cu. m
HO7: 15836.9 cu. m

HATCH DIMENSIONS: HA1: 15.48M X 13.30M / HA2/3/4/5/6/7:15.48M X 15.00M

DISTANCE FROM TANK TOP TO HATCH COAMING ABT 19.6M

WLTHC ABT 14M

vsl's intake abt 65100mts bulk sugar stw plan as fol:

-Stow Plan

ho#1 abt 9,000 MT
ho#2 abt 9,200 MT
ho#3 abt 9,500 MT
ho#4 abt 9,500 MT
ho#5 abt 9,900 MT
ho#6 abt 9,400 MT
ho#7 abt 9,000 MT

TTL abt 65,100 MT

Est sailing drafts load port 12.50mtrs even keel @ density 1.015

Please confirm your attendance with latest info on Vessel ETA Paranagua.

Brgds,
Bob

Robert G DANVERS,
Managing Director,



INTERNATIONAL CARGO SUPERINTENDENTS
SAMPLERS, ANALYSIS AND TECHNICAL INSPECTIONS

AgriMin Control International S.A.



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Web www.agrimincontrol.com

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