Jehidy Moya

From: Bhadresh Thakore

 bhadresh.thakore@renukasugars.com>

Sent: Friday, July 10, 2020 7:53 AM **To:** Robert Danvers; Siddharth Amin

Cc: Jehidy Moya; Ravi Gupta; Jayesh Pachori

Subject: RE: Load port Supervision of Raw Sugar in Brazil

Dear Siddharbhai + Bob,

We please to appoint you for our first raw sugar vsl at Santos MV BABY HERCULES . Below is scope you have mention in previous msg. plz include shore scale calibration joint certificate also part of documents.

- Hatch/Holds Inspection.
- Initial & Final Draft Surveys
- Pre-shipment Sampling and Testing wherever agreed.
- Loading Supervision from terminal to vessel.
- On completion of loading sealing of all holds and man entries.
- Continuous sampling in lots of 2500 Tons.
- Analysis of each lot for Moisture, Polarization, Colour, Ash, Dextran/Insoluble Matter.
- Daily reporting & updates.

Also, let us know full style for issuance of service order.

We are looking forward to have best of your service and desired result.

Rgs .Bhadresh

From: Robert Danvers [mailto:robert.danvers@agrimincontrol.com]

Sent: 03 July 2020 13:33

To: Bhadresh Thakore; Ravi Gupta **Cc:** Siddharth Amin; Jehidy Moya

Subject: RE: Load port Supervision of Raw Sugar in Brazil

Importance: High

Good morning Bhadresh,

We thank you for your below email and for your invitation for us to Offer Loading Supervision Services/Fees for Brazilian Raw Sugar In Bulk at Brazilian Port Ports and have pleasure in submitting proposal below:-

Loading Supervision in strict accordance
 with SAL/NY 11 Supervision Rules
 US\$ 0.20 PMT

- Analysis P/M/C/A for each sub-lot Samples of 2500 MT/balance.
- Analysis Dextran/Insoluble Matter for each Sub-Lot Samples of 5000 MT/balance.

NOTE

Above Analysis Fees are included in the overall Supervision Fee of US\$ 0.20 pmt.

Draught Survey (Initial and Final)
 US\$ 600 Lumpsum

NOTE

We have listed Draught Survey Fes separate, as this work must be performed by Qualified Master Mariner and does not fall into the remit of a Cargo Supervisor.

Consequently, this function must be outsourced to a Qualified Master Mariner and represents real external costs for us.

This service is clearly very important, as a means of checking the Final loaded quantities passing through the Terminal Weighing Scales, which we trust you will accept.

We look forward to hearing from you and to receiving our FIRST nomination from your esteemed Company, however, should you have any questions, please do not hesitate o contact us.

With Highest regards, Bob Danvers

Robert G DANVERS, Managing Director,



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Telephone + 41 22 566 5961 (Direct)
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Email robert.danvers@agrimincontrol.com

Web <u>www.agrimincontrol.com</u>

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This Company operates under AgriMin Control International S.A.Terms and Conditions of Business. Copies available on request.

A Please consider the environment - Do you really need to print this email

From: Bhadresh Thakore

 bhadresh.thakore@renukasugars.com>

Sent: Thursday, July 2, 2020 15:54

To: Siddharth Amin <siddharth.amin@agrimincontrol.com>

Cc: Ravi Gupta 1 <ravi.gupta@renukasugars.com>; Robert Danvers <robert.danvers@agrimincontrol.com>; Jehidy

Moya <jehidy.moya@agrimincontrol.com>; chetan@rcaindia.net

Subject: RE: Load port Supervision of Raw Sugar in Brazil

Dear Siddharth bhai,

Thanks for your below msg and multiple discussion on the same subject.

We request to charge at usd 0.20 pmt all-inclusive and let us start with trial shipments and take it forward to long term association at load port as well.

From: Siddharth Amin [mailto:siddharth.amin@agrimincontrol.com]

Sent: 25 June 2020 12:40 **To:** Bhadresh Thakore

Cc: Ravi Gupta 1; Robert Danvers; Jehidy Moya; chetan@rcaindia.net

Subject: Load port Supervision of Raw Sugar in Brazil

Dear Bhadresh,

It was a great pleasure to speak to you this morning and appraise you of the developments of **AgriMin Control International**. This is the international venture of the **Amin** family that manage and operates "**Dr. Amin Controllers Pvt. Ltd.**" in India with a network of 36 offices, 7 testing laboratories and over a 1000 personnel.

AgriMin Control International took birth in May 2018 in Geneva where we floated the main company in the name and style of AgriMin Control International S.A. where we have Mr. Robert Danvers (Bob) as our Managing Director. Bob is ex-Control Union Peterson Group of Holland and retired after a four decade innings with them as one of their senior most Board members. Bob and I have known each other since the past 30 years and sought his guidance and leadership to establish this company. Since the start of 2018, we've been inspecting various commodities out of Ukraine, Russia, Brazil and Argentina covering Raw & White Sugar, Sunflower oil, Sun Meal, Soya Meal, Feed & Milling Wheat and Barley. We've established our own company in Ukraine namely AgriMin Control Ukraine LLC, where we have Sergiy Bats as our Director/Country Manager and business partner. The Geneva office overseas all our South American, European & Black Sea business which grows at a steady pace. Since inception, we have inspected substantially good volumes of all these products at origin.

Into 2019, we established a fully functional office in **Singapore** in August, where **Mr. Manoj Kewalramani** is Executive Director. Manoj has a two decade presence in the Commodities Inspections having served at Senior positions and Head Agri at Intertek, BV and lastly at Leon Overseas. Setting up Singapore also led us to creating a special exclusive operations structure in **Medan, Indonesia** namely **P.T. Agri Marina Inspeksi** to serve the Palm Oil business. As at the end of this month, we would have already inspected over a Million Tons of Palm oils since inception along with other products such as Cotton, PKE and Copra Expeller.

For **South America**, we have an exclusive arrangement with **ISB** which is originally founded in Argentina by **Mr. Mariano Rodriguez** who brings about 25 years of Surveying expertise to our relationship. The Brazilian Country Head for **ISB Brazil** is **Mr. Wagner Passos** who has very much the same exposure to inspection in the Brazilian ports. We have begun this relationship in 2019 with an exclusive arrangement with them which has also been announced through our company notices to all customers as well as on our website. This relationship is now progressing to the next level to an enhanced partnership. **ISB** have their own laboratory internal facilities in Santos. Meantime this year we have already inspected many shipments of Raw & White Sugar cargoes for **ETG, Glencore, Agrocorp** and shortly with **Enerfo** too.

Other than **GAFTA**, **FOSFA RSA/SAL** approvals and Memberships, **AgriMin** is now on the **TIC Council (earlier IFIA)** approved list as part of the **Dr. Amin Grouping**.

A recent news report of AgriMin that appeared in the Gafta April 2020 issue is also attached. Please see page 12 of this journal.

The scope of services that are currently provided for Raw Sugar cargoes are:

- Hatch/Holds Inspection.
- Initial & Final Draft Surveys
- Pre-shipment Sampling and Testing wherever agreed.
- Loading Supervision from terminal to vessel.
- On completion of loading sealing of all holds and man entries.
- Continuous sampling in lots of 2500 Tons.
- Analysis of each lot for Moisture, Polarization, Colour & Ash.
- Daily reporting & updates.

Attached to this mail are:

- 1. Corporate Brochure of AgriMin Control International SA.
- 2. Announcement of relationship of AgriMin & ISB.
- 3. A sample of the Daily reports of the last vessel inspected earlier this month for Glencore Sugars. In one mail you will get the complete report. Please see the <u>sections appearing below</u> in the Excel format.
- 4. GAFTA April 2020 Journal (Please see page 12)

Our current intervention fees are

- A. Hatch/Hold Inspection, Loading Supervision & Sampling: US \$ 0/20 per Ton.
- B. Testing Charges as per above listed specifications: US \$ 150/- per sample per lot.
- C. Draft Survey : US \$ 600/-

As per my understanding you will have a vessel coming alongside at Santos to load today. I will line up a conference call with our Wagner Passos for about 5 pm this evening for direct discussions.

Looking forward to your support and assuring you of our best always. With best wishes & kind regards, Be safe & Keep well!

Siddharth Amin, Director



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