

# Mohd Nadeem

## Data Analyst

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[LinkedIn](#) • [GitHub](#) • [Portfolio](#)

## PROFILE

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Detail-oriented Data Analyst with expertise in designing financial analytics solutions through end-to-end projects in credit risk modeling, customer churn prediction, and fraud detection. Skilled in SQL, Python, and Power BI for analyzing spending patterns, optimizing customer lifetime value (CLV), and delivering actionable insights through dashboards. Developed data analytics curricula for 500+ learners, aligning training with industry standards in risk management and BI tools. Passionate about translating complex data into strategies that enhance financial decision-making and customer retention.

## PROFESSIONAL EXPERIENCE

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### Start-Tech Academy, Gurugram

Aug 2022-Present

#### Data Analyst and curriculum Engineer

- Led machine learning projects in predictive and time series analysis, producing dashboards and business solutions to enhance decision-making.
- Drove business strategies using machine learning insights, promoting data-driven decisions in an edtech setting.
- Trained and mentored many individuals in data analysis, along with managing and guiding trainees.

### Budapest, Hungary

#### Data Analyst (Freelance)

- Designed and implemented a comprehensive sale analysis dashboard in Power-BI for a restaurant, providing valuable insights into sales patterns and expenditures.
- Applied machine learning for accurate sales forecasting, aiding in strategic decision-making.
- Conducted break-even analysis, guiding the owner on achieving profitability.
- Designed an investment strategy for the owner to increase the profit by around 10 percent.

## SKILLS

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<b>Programming Languages</b>	Python, R, Java, SQL, C
<b>Analytics Tools</b>	Excel, Tableau, Power BI, MySQL, Pentaho.
<b>Technical Skills</b>	Data Analysis, ETL, Data Mining, Machine Learning, Deep Learning
<b>Big Data Tools</b>	Hadoop, Spark, Hive
<b>IDE</b>	Jupyter, Google Colab, VS Code

## EDUCATION

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INDIRA GANDHI NATIONAL OPEN UNIVERSITY  
*Master of Computer Applications*

New Delhi  
2022-2024

JAMIA MILLIA ISLAMIA  
*Master of Science, Electronics*

New Delhi  
2020-2022

## PROJECTS

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### Laptop Price Predictor

- Conducted in-depth analysis on raw laptop price data, uncovering patterns, trends, and insights to understand the factors influencing laptop prices in the market.
- Implemented feature engineering strategies to enhance the predictive power of the machine learning model.
- Developed a user-friendly website to host the trained model, allowing users to input laptop specifications and receive predictions on whether the listed price is justified or not.

## Customer Churn Prediction & Retention Dashboard

- Reduced customer churn risk by 22% using an ML model (Python, AUC-ROC: 0.87) and SQL-aggregated transaction data.
- Designed a Power BI dashboard tracking high-risk segments, enabling \$1.2M+ in projected retention savings via targeted cashback offers.
- Automated stakeholder reporting (35% faster) with interactive spend analysis and ROI calculators.

## INTERNSHIPS

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**Start-Tech Academy, Gurugram**  
**Jun 2022-Aug-2022**

### Business Analyst and ML Intern

- Worked on different data analytics and ML projects, Analyzed, and evaluated market trends and customer feedback to identify and capitalize on new business opportunities.
- Developed a suite of advanced analytics tools that enabled the business to gain insights into customer behavior and trends.

## CERTIFICATIONS

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Data Analytics	Accenture
SQL for Data Science	Udemy
Power BI	Udemy
Deep Learning	NPTEL
Excel	LinkedIn

## LANGUAGES

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- English
- Hindi
- Urdu

## INTEREST

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- Artificial Intelligence
- Physics
- Cricket
- YouTube