Key Business Insights

- 1. The majority of customers are from Asia, indicating a need for region-specific marketing strategies.
- 2. Most customers signed up within the last year, showcasing recent growth in customer base.
- 3. Electronics and Apparel dominate sales, indicating these as key categories to focus on.
- 4. Sales are highest during Q4, likely due to holiday shopping trends.
- 5. Top 10 customers contribute 40% of total revenue, emphasizing the importance of retaining high-value customers.

Visualizations











