

# JOHN R. CHOATE, EMBA

## GLOBAL LIFE SCIENCES/SCM/ERP PROGRAM MANAGER

MED DEVICE (ISO 13485/cGMP) | PHARMA | HEALTHCARE | LARGE/COMPLEX/CRITICAL PROJECTS | NPI  
| PLM | QUALITY | LEAN SIX SIGMA | SUPPLY CHAIN | ERP | STAKEHOLDER MGMT. | RESOURCE MGMT.  
| GOVERNANCE

Scottsdale, AZ 85254 • (650) 390 3251 • jrchoate@gmail.com • [www.linkedin.com/in/john-r-choate/](http://www.linkedin.com/in/john-r-choate/)

Life Sciences Program Management Leader and USAF Logistics/Data Systems Veteran with 20+ years of success delivering complex, mission-critical projects up to \$15M for Fortune 500 medical device, pharma and healthcare companies. Proven track record of leading diverse, global teams up to 1000 that exceeded objectives. Trusted advisor skilled in NPI, PLM, Lean Six Sigma, quality/regulatory compliance (ISO 13485, cGMP), supply chain and ERP. Multi-team achievement awards from executive stakeholders.

Medical Devices (Pacesetter, St. Jude, Varian Medical, GE, Medtronic Spinal, Zimmer); Pharmaceuticals (Bayer, Merck); Healthcare (McKesson, Sutter Health)

Industries: Medical Device (ISO 13485, Class 1-3), Pharma (cGMP), Healthcare

### CORE COMPETENCIES

- Strategic & Tactical Execution
- Stakeholder & Resource Management
- Budget & Contract Negotiation
- New Product Introduction (NPI)
- Product Lifecycle Management (PLM)
- Design for Manufacturing/Quality
- Lean Six Sigma/Continuous Improvement
- Supply Chain & Logistics Optimization
- Supplier Quality/Cost Reduction
- cGMP, FDA 21 CFR Part 11/820, ISO 13485
- ERP Implementation & Integration
- KPI/Metrics Development & Analysis
- Risk & Change Management
- Teambuilding, Training & Coaching

### PROFESSIONAL EXPERIENCE

GLOBAL AI SUPPLY CHAIN SOLUTIONS (GAI-SCS), LLC, Scottsdale, AZ

CEO & Project Consultant - Supply Chain, Manufacturing & Quality 2023 to Present

Provide strategic advisory and hands-on project leadership for life sciences clients in areas of NPI, PLM, manufacturing, quality, supply chain and regulatory compliance.

- Developed ITAR/CMMC corrective action plan for A&D chemical client, projecting \$15M savings, 70% efficiency gain.

- Founded boutique consulting firm. Certified DOD/USAF contractor and Veteran-owned small business.
- Recognized SME, speaker and trainer on life sciences quality, manufacturing and AI.

#### **L&T TECHNOLOGY SERVICES (LTTS), Peoria, IL**

Sr. Project Leader - PLM, Manufacturing & Quality (Med Device/ITAR) 2021 to 2023

Led business-critical PLM and ITAR projects for aerospace and medical device manufacturing clients.

Analyzed processes, identified gaps, drove improvements to achieve quality, cost and compliance goals.

- Avoided \$70M in ITAR penalties, cut DOD license cycle 50% with new visual application for med device client.
- Built executive dashboard to track 16 product lines, 200+ parts, 16 suppliers, enabling \$1.1M cost reduction.
- Aligned OEM and offshore suppliers to resolve major quality issues, reversing \$5M daily revenue loss.
- Led audit at top client, achieving 99.99% inventory accuracy.

#### **SAP ARIBA, Pittsburgh, PA**

Sr. Program Manager & Consultant - Direct Materials, Supply Chain & Quality 2017 to 2020

Client-facing role leading development and rollout of SAP Ariba solutions for global medical device and pharma companies. Earned "Trusted Advisor" status with client leadership teams.

- Created SAP training programs aligned to client needs, enabling 110% goal achievement.
- Rescued critical accounts, winning SAP awards for top pharma transformation and most B2B linkages.
- Relaunched stalled SAP quality offering for ISO 13485 client through training/UAT/issue management overhaul.
- Developed user specs and scope for biomedical client's SAP S/4HANA implementation.

#### **GLOBAL SOLUTIONS, Morgan Hill, CA**

Consultant - Business Transformation PMO, Lean Six Sigma & SAP ERP 2008 to 2017

Delivered strategic advisory and program leadership on business transformation, manufacturing optimization, and ERP projects for Fortune 500 clients including pharma, healthcare, semiconductor, and technology.

- Developed supplier cost reduction model for semiconductor client, projecting \$18M annual savings.
- Created digital RFP process and benchmarking methodology adopted enterprise-wide by 100-facility hospital network.
- Established business transformation PMO for global telecom client. PMO became 1 of 5 R&D units with P&L.

#### **ADDITIONAL EXPERIENCE**

Supply Chain & SAP ERP Program Leader • Medtronic Spinal & Biologics, Memphis, TN

- Led supply chain and SAP transformation for \$4B medical device unit. Implemented new S&OP processes and converted 14 legacy ERPs to SAP, enabling 100% OTD, 15% quarterly growth for 2 years, and 40% faster NPI cycle.

Sr. Materials & Global Fulfillment Manager • Plexus EMS Corp., El Paso, TX | Juarez, Mexico

- Turned around troubled medical device programs and set up company's first Mexico factory. Optimized cGMP facility layout and supply chain using Lean Six Sigma, achieving 40% workflow reduction, 300% site growth, and \$20M above goal.

### **EDUCATION & CERTIFICATIONS**

Executive MBA • Pepperdine University, Malibu, CA

BS in Biology & Genetic Engineering • Washington State University, Pullman, WA

Certified Scrum Master (CSM) • Scrum Alliance

### **PROFESSIONAL AFFILIATIONS**

Member • Association for Supply Chain Management (ASCM) - SCOR Global Standards Committee

Board Member • American Society for Quality (ASQ) - Greater Phoenix Chapter

Certified Mentor • SCORE - Phoenix Chapter & National AI Committee

Member • Project Management Institute (PMI) - Phoenix Chapter (PMP/ACP Target 2024)

AZTC AI Committee: Sub Committee Leader Advanced Manufacturing (4.0)