

# Don Woodbury

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## Summary

I enjoy developing big ideas, connecting technologies to market opportunities, and creating partnerships to transform ideas into products.

## Experience



### **Director, Joint Research Laboratories**

University of Maryland

Feb 2023 - Present (1 year)

Building joint research partnerships with government and industry labs to improve joint productivity, reduce costs, and to accelerate the demonstration of technology and system prototypes.



### **Director of Innovation and Partnerships, Professor**

University of Maryland

Jan 2015 - Present (9 years 1 month)

Developing approaches to incentivize innovation in faculty research portfolios, to create big ideas and identify federal and corporate sponsors for big ideas, to build partnerships with government and industry that provide opportunities to enhance our joint research capabilities, and to catalyze strategic opportunities for the university and its research partners.

### **Independent Consultant**

Don Woodbury Consulting

Aug 2015 - Present (8 years 6 months)

Part-time independent consultant, specializing in developing and shaping big ideas, identifying compelling business opportunities, assessing programs and projects and M&A opportunities, supporting proposal strategy development and red teams, and tech commercialization. Member of technical advisory boards.



### **Advisor and Co-Founder**

Skyworks Aeronautics Corp.

May 2018 - Present (5 years 9 months)

Member of the Strategic Board of Advisors. Skyworks Aeronautics is advancing the design and development of runway independent aircraft to make travel more cost-efficient, safe, and sustainable.

### **Technical Director**

HSARPA

Apr 2013 - Jan 2015 (1 year 10 months)

Developed and implemented approaches that enhanced innovation, excellence, competition, and collaboration within HSARPA.

DARPA

## **Director of the Strategic Technology Office**

Defense Advanced Research Projects Agency (DARPA)

Aug 2009 - Apr 2013 (3 years 9 months)

Led an organization of >75 program managers and support personnel with a budget of ~\$500M/yr. Created and led initiatives to enable access and effective operations in denied environments for air, space, maritime, ground and cyber domains.

DARPA

## **Program Manager in the Tactical Technology Office**

Defense Advanced Research Projects Agency (DARPA)

Jun 2001 - Aug 2009 (8 years 3 months)

Created and led a portfolio of programs of national significance that developed, demonstrated, and transitioned novel aircraft and space systems, directed energy systems, and advanced technologies.