



Al in Practice & Business Value Identification

Al in Practice: Descision Making Simulation

Overview

In this activity you will think critically about AI adoption in real-world business scenarios. You will evaluate AI's potential benefits, technical feasibility, and ethical considerations before making a strategic recommendation.

Instructions &

- 1. Form Teams: Work in small groups or pairs to analyze the AI business scenario assigned to you.
- 2. Review the Scenario Brief: Read the provided document carefully to understand the problem.
- 3. **Complete the Decision Matrix**: Assess key decision factors using the structured worksheet below.
- 4. Make a Final Recommendation:
 - Proceed with AI as planned.
 - Modify the approach to address risks.

- Abandon the AI solution and explore alternatives.
- 5. **Present & Compare**: Each team presents its decision and reasoning. Then, compare with actual real-world AI case studies.

Decision Matrix Worksheet (Example)

Factor	High	Medium	Low
Business Benefit	✓		
Technical Feasibility		<u>~</u>	
Ethical Risk	<u>~</u>		
Regulatory Risk	<u>~</u>		
Public Perception Risk	<u>~</u>		

Scenarios

- Al in Consumer Services Al Virtual Assistants & Data Privacy
- Al in Energy Smart Grid Optimization & Blackout Risks
- Al in Financial Services Al Stock Trading & Market Manipulation

Discussion Questions - Be prepared to discuss with the class!

- What risks did your team prioritize in making its decision?
- If you modified the approach, what changes did you suggest?
- How do Al fairness and transparency impact real-world applications?

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