# **Ecommerce Shipping Prediction Using Machine Learning**

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## 1. INTRODUCTION

## 1.1 Project overviews:

Ecommerce shipping prediction involves estimating whether a product will be delivered on time. This process is based on analysing various factors such as the package's origin and destination, the shipping method chosen by the customer, the carrier responsible for shipping, and any potential delays or issues that might occur during transit. These predictions are crucial for ecommerce businesses as they impact customer satisfaction and trust.

### **Key Factors in Ecommerce Shipping Prediction:**

## 1. Origin and Destination:

■ The distance between the origin and destination affects the delivery time. Local deliveries typically take less time compared to international shipments, which might face customs and other regulatory delays.

### 2. Shipping Method:

■ Different shipping methods (standard, express, overnight) have varying delivery timelines. Customers' choice of shipping method significantly influences the predicted delivery date.

#### 3. Carrier Performance:

■ The performance and reliability of the carrier used for shipping play a crucial role. Some carriers may have better track records for on-time deliveries than others.

### 4. Potential Delays:

- Various factors can cause delays, such as:
  - Weather Conditions: Severe weather can disrupt transportation networks.
  - Traffic Conditions: Congestion can slow down delivery vehicles.
  - Holidays and Weekends: Non-working days can extend delivery times.
  - Regulatory Issues: International shipments might face customs delays.

## 1.2 Objectives:

#### 1. Enhance Customer Satisfaction:

 Provide accurate delivery estimates to customers to manage their expectations and improve overall satisfaction with the service.

### 2. Improve Operational Efficiency:

 Optimize logistics and inventory management by predicting delivery times accurately, thus reducing costs and improving efficiency.

### 3. Increase Customer Trust and Loyalty:

• Build trust and loyalty by consistently delivering products within the estimated time frame, resulting in a positive customer experience.

### 4. Minimize Delivery Delays:

• Identify and mitigate potential delays by analysing various factors that impact shipping times, ensuring timely deliveries.

#### 5. Proactive Customer Communication:

• Enable proactive communication with customers regarding any potential delays, providing timely updates to enhance transparency and trust.

### 6. Data-Driven Decision Making:

• Utilize historical and real-time data to make informed decisions regarding shipping methods, carrier selection, and route optimization.

# 2. Project Initialization and Planning Phase

#### 2.1. Define Problem Statement:

The e-commerce platform is struggling with accurately predicting shipping delivery times, which affects customer satisfaction and trust. Despite having data on shipping origins, destinations, and methods, the current system fails to incorporate real-time factors like traffic, weather, and carrier delays. This results in unreliable delivery estimates, leading to customer frustration and potential loss of business. There is a need for a more advanced machine learning model that can analyse historical and real-time data to provide precise shipping predictions. Implementing such a model would improve delivery accuracy, enhance customer experience, and strengthen the platform's reputation.

## 2.2. Project Proposal (Proposed Solution):

The project report outlines a solution to address the challenge of inaccurate shipping delivery predictions faced by e-commerce platforms. Key features includes accurate delivery predictions, real-time updates, seamless integration with e-commerce platforms, scalability, and continuous optimization of machine learning models

| Project Overview         |                                                                                                                                                                                                                                          |
|--------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Objective                | Develop a machine learning model to accurately predict shipping delivery times, enhancing delivery accuracy, customer satisfaction, and platform reputation.                                                                             |
| Scope                    | Collect historical and real-time shipping data, develop and train models, integrate with e-commerce platforms, provide real-time delivery updates, and ensure scalability for high order volumes.                                        |
| <b>Problem Statement</b> |                                                                                                                                                                                                                                          |
| Description              | E-commerce platforms struggle with accurately predicting shipping delivery times, failing to account for real-time factors like traffic, weather, and carrier delays, leading to unreliable delivery estimates and customer frustration. |
| Impact                   | Solving this problem will enhance delivery accuracy, improve customer satisfaction, boost trust and loyalty, and strengthen the platform's reputation, ultimately driving higher sales and reducing customer churn.                      |

| Proposed Solution |                                                                                                                                                                                                                                                                                                                                                |
|-------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Approach          | We will develop machine learning models trained on historical and real-time data to predict shipping delivery times accurately. These                                                                                                                                                                                                          |
|                   | models will be integrated with e-commerce platforms to provide seamless and up-to-date delivery information.                                                                                                                                                                                                                                   |
| Key Features      | <ul> <li>Accurate Predictions: Models that factor in distance, traffic, weather, and other variables.</li> <li>Real-Time Updates: Immediate notifications on delivery status and delays.</li> <li>Seamless Integration: Easy connection with e-commerce platforms.</li> <li>Scalability: Efficient handling of large order volumes.</li> </ul> |

# Resource Requirements:

| Resource Type           | Description                             | Specification/Allocation                         |  |
|-------------------------|-----------------------------------------|--------------------------------------------------|--|
| Hardware                |                                         |                                                  |  |
| Computing Resources     | CPU/GPU specifications, number of cores | Intel Core i5 10 <sup>th</sup> Gen               |  |
| Memory                  | RAM specifications                      | 8 GB                                             |  |
| Storage                 | Disk space for data, models, and logs   | 1 TB SSD                                         |  |
| Software                |                                         |                                                  |  |
| Frameworks              | Python frameworks                       | Flask                                            |  |
| Libraries               | Additional libraries                    | scikit-learn, pandas, numpy, sklearn, matplotlib |  |
| Development Environment | IDE, version control                    | Jupyter Notebook, Git                            |  |
| Data                    |                                         |                                                  |  |
| Data                    | Source, size, format                    | Kaggle dataset                                   |  |

# 2.3. Initial Project Planning:

| Sprint   | Functional<br>Requirement<br>(Epic)             | User Story<br>Number | User Story / Task            | Story<br>Points | Priority | Team<br>Members   | Sprint<br>Start Date | Sprint End<br>Date<br>(Planned) |
|----------|-------------------------------------------------|----------------------|------------------------------|-----------------|----------|-------------------|----------------------|---------------------------------|
| Sprint-1 | Define<br>Problem /<br>Problem<br>Understanding | ECSP-5               | Specify The Business Problem | 2               | Low      | Vani Jain         | 5/7/2024             | 6/7/2024                        |
| Sprint-1 | Data<br>Collection &<br>Preparation             | ECSP -7              | Collect The Dataset          | 5               | Low      | Sneha<br>Kavitake | 5/7/2024             | 6/7/2024                        |
| Sprint-1 | Data<br>Collection &<br>Preparation             | ECSP -8              | Data Preparation             | 5               | Medium   | Sneha<br>Kavitake | 6/7/2024             | 7/7/2024                        |
| Sprint-2 | Exploratory<br>Data Analysis                    | ECSP -10             | Descriptive Statistics       | 2               | Low      | Omkar<br>Prasad   | 7/7/2024             | 8/7/2024                        |

| Sprint   | Functional<br>Requirement<br>(Epic)                   | User Story<br>Number | User Story / Task                                 | Story<br>Points | Priority | Team<br>Members   | Sprint<br>Start Date | Sprint End<br>Date<br>(Planned) |
|----------|-------------------------------------------------------|----------------------|---------------------------------------------------|-----------------|----------|-------------------|----------------------|---------------------------------|
| Sprint-2 | Exploratory<br>Data Analysis                          | ECSP -11             | Visual Analysis                                   | 3               | Medium   | Dheeraj<br>Kosuri | 8/7/2024             | 9/7/2024                        |
| Sprint-3 | Model<br>Building                                     | ECSP -11             | Training The Model In Multiple<br>Algorithms      | 7               | High     | Omkar<br>Prasad   | 8/7/2024             | 11/7/2024                       |
| Sprint-3 | Model<br>Building                                     | ECSP -11             | Testing The Model                                 | 10              | High     | Sneha<br>Kavitake | 9/7/2024             | 11/7/2024                       |
| Sprint-4 | Performance<br>Testing &<br>Hyperparamet<br>er Tuning | ECSP -11             | Testing Model With Multiple<br>Evaluation Metrics | 10              | High     | Vani Jain         | 9/7/1014             | 11/7/2024                       |
| Sprint-5 | Model<br>Deployment                                   | ECSP -11             | Integrate With Web Framework                      | 8               | High     | Dheeraj<br>Kosuri | 10/7/2024            | 11/7/2024                       |

# 3. Data Collection and Preprocessing Phase

#### 3.1. Data Collection Plan and Raw Data Sources Identified:

We've designed this template to help our team gather the essential data for predicting shipping times in e-commerce using machine learning. It provides a clear roadmap for identifying and organizing raw data sources, ensuring we capture key details like order info, shipping durations, customer data, and logistics. The focus is on collecting high-quality, relevant, and consistent data for an accurate prediction model. Key sections guide us through sourcing, collecting, validating data, and addressing any integration challenges.

| Section              | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|----------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Project Overview     | The E-Commerce Shipping Prediction project aims to forecast shipping times using machine learning. Key steps include collecting and preprocessing data on orders, customers, and shipping logistics, performing exploratory data analysis, selecting and training regression or classification models, and deploying the model for real-time or batch predictions. The project seeks to provide accurate delivery estimates, optimize shipping operations, and enhance customer satisfaction while addressing challenges like data quality and model scalability. |
| Data Collection Plan | The dataset was obtained from the E-Commerce Shipping  Data from Kaggle.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |

## ID: ID Number of Customers. Warehouse block: The Company have big Warehouse which is divided in to block such as A,B,C,D,E. Mode of shipment: The Company Ships the products in multiple way such as Ship, Flight and Road. Customer care calls: The number of calls made from enquiry for enquiry of the shipment. • Customer rating: The company has rated from every customer. 1 is the lowest (Worst), 5 is the highest (Best). Raw Data Sources Cost of the product: Cost of the Product in US Dollars. Identified Prior purchases: The Number of Prior Purchase. Product importance: The company has categorized the product in the various parameter such as low, medium, high. Gender: Male and Female. Discount offered: Discount offered on that specific product. Weight in gms: It is the weight in grams. Reached on time: It is the target variable, where 1 Indicates that the product has NOT reached on time and 0 indicates it has reached on time.

| Source<br>Name | Description        | Location/URL        | Format | Size   | Access<br>Permissions |
|----------------|--------------------|---------------------|--------|--------|-----------------------|
|                | The dataset used   | https://www.kaggle  |        |        |                       |
| E-Commerce     | for model building | .com/datasets/prach |        |        |                       |
| Shipping       | contained 10999    | i13/customer-       | CSV    | 430 KB | Public                |
| Data - Kaggle  | observations of 12 | analytics?select=Tr |        |        |                       |
|                | variables.         | ain.csv             |        |        |                       |
|                |                    |                     |        |        |                       |

## 3.2. Data Quality Report:

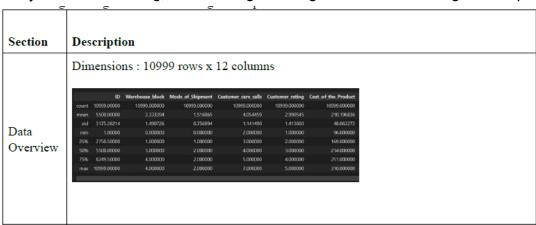
The Data Quality Report will summarise data quality issues from the selected source, including severity levels and resolution plans. It will aid in systematically identifying and rectifying data discrepancies.

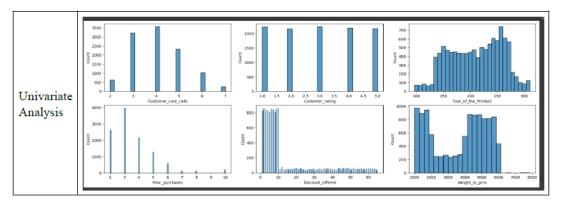
- Data Integrity: Maintaining the accuracy and consistency of data across all systems is critical. Regardless of the dataset—whether it pertains to orders, shipping statuses, or warehouse operations—ensuring that the data accurately reflects real-world events is essential for building a reliable predictive model.
- Data Completeness: All datasets must be complete with minimal missing values to
  ensure that the machine learning model has the full context required for accurate
  predictions. Completeness is a common requirement across all data sources to avoid
  gaps in the prediction process.
- Consistency Across Systems: Data consistency is a fundamental requirement across all
  datasets. Whether dealing with dates, product types, or shipping methods, having
  uniform data formats and values is crucial. Inconsistent data can lead to errors in the
  model and reduce the reliability of predictions.
- Timeliness: The timeliness of data is universally important across all datasets. For
  instance, timely updates on shipping statuses and order processing times are necessary
  to make real-time predictions. Delays in data updates can lead to outdated predictions
  and poor customer experiences.
- Data Validation: Ensuring the validity of the data across all datasets is essential. This
  involves making sure that data values fall within acceptable ranges and adhere to
  expected formats, such as valid postal codes or realistic delivery times.

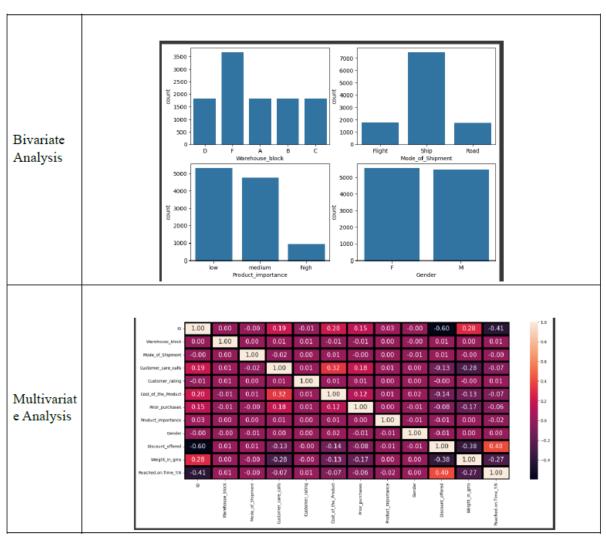
| Data Source                                                                                  | Data Quality Issue         | Severity | Resolution Plan                                                                     |
|----------------------------------------------------------------------------------------------|----------------------------|----------|-------------------------------------------------------------------------------------|
| https://www.kaggle.c<br>om/datasets/prachi13<br>/customer-<br>analytics?select=Trai<br>n.csv | Imbalanced target variable | Moderate | Handle the class imbalance using SMOTE,SMOTE-TOMEK,ADASYN, or SMOTE-ENN techniques. |

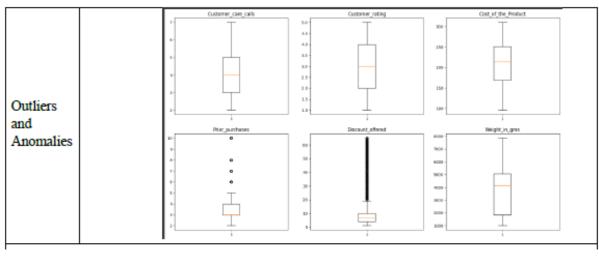
# 3.3. Data Exploration and Preprocessing:

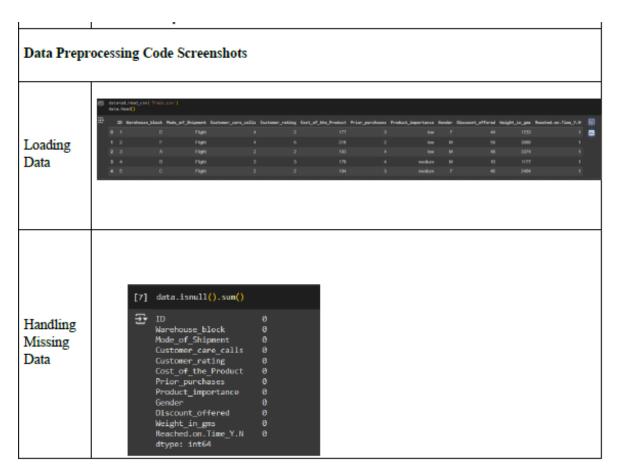
Dataset variables will be statistically analysed to identify patterns and outliers, with Python employed for preprocessing tasks like normalisation and feature engineering. Data cleaning will address missing values and outliers, ensuring quality for subsequent analysis and modelling, and forming a strong foundation for insights and predictions.

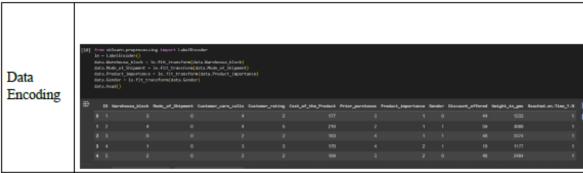














# 4. Model Development Phase

# 4.1. Feature Selection Report:

In the forthcoming update, each feature will be accompanied by a brief description. Users will indicate whether it's selected or not, providing reasoning for their decision. This process will streamline decision-making and enhance transparency in feature selection.

| Feature             | Description                                                                                                 | Selected<br>(Yes/No) | Reasoning                                                                                                                                                       |
|---------------------|-------------------------------------------------------------------------------------------------------------|----------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------|
| ID                  | Customer IDs.                                                                                               | No                   | It doesn't help predict delivery time and could make the model less accurate by adding unnecessary information.                                                 |
| Warehouse_block     | The Company's Warehouse is segmented into blocks labeled A, B, C, D, and E.                                 | Yes                  | The warehouse location can affect processing speed and dispatching, which in turn impacts delivery times.                                                       |
| Mode_of_Shipment    | The Company uses<br>different<br>transportation<br>methods for<br>shipping products<br>(ship, flight, etc). | Yes                  | Different transit durations and dependability of shipping methods (air, sea, land) make them essential for forecasting timely deliveries.                       |
| Customer_care_calls | The number of calls made to the service center.                                                             | Yes                  | The likelihood of on-time delivery can be influenced by<br>the number of calls, which may reveal potential issues or<br>delays.                                 |
| Customer_rating     | The customers rate their experiences.                                                                       | Yes                  | Customer feedback can indirectly influence the effectiveness of handling and shipping operations by indicating previous experiences and levels of satisfaction. |
| Cost_of_the_Product | The cost of the product.                                                                                    | Yes                  | Expensive items might get faster processing and shipping, which can impact how quickly they are delivered.                                                      |
| Prior_purchases     | The number of prior purchases.                                                                              | Yes                  | A customer's buying record can affect the dependability<br>and speed of shipping, since regular customers might be<br>given preferential treatment.             |

| Product_importance     | The products are categorised into 3 parameters that are low, medium, and high.                               | Yes | The priority level of a product will tell us how quickly it needs to be shipped and the method used, affecting how fast it arrives.   |
|------------------------|--------------------------------------------------------------------------------------------------------------|-----|---------------------------------------------------------------------------------------------------------------------------------------|
| Gender                 | Male or female.                                                                                              | Yes | A customer's gender could be linked to particular delivery<br>preferences, which might affect delivery times.                         |
| Discount_offered       | Discount offered on a product.                                                                               | Yes | Products with larger discounts might be sent through<br>slower shipping methods to reduce expenses, thus<br>impacting delivery times. |
| Weight_in_gms          | Weight of the product in grams.                                                                              | Yes | This can influence the choice of shipping methods and transit times, which can affect delivery accuracy.                              |
| Reached on Time<br>Y.N | It is the target<br>variable (1 - product<br>has not reached on<br>time, 0 - product has<br>reached on time. | Yes | This can affect the selection of shipping methods and transit times, thereby impacting delivery accuracy                              |

## 4.2. Model Selection Report:

The model selection process involved training various machine learning models, including Random Forest, Decision Tree, Logistic Regression, Logistic RegressionCV, XGBoost (XGB), K-Nearest Neighbors (KNN), and Ridge Classifier. Historical shipping data was used to train these models, and their performance was evaluated through 5-fold cross-validation to ensure robustness. Hyperparameter tuning was conducted using grid search and random search techniques to optimize each model's performance. The models were then compared based on accuracy, precision, recall, F1 score, ROC-AUC, training time, and inference time to determine the best fit for the project.

Random Forest models are particularly valued for their ability to handle complex datasets and provide robust predictions. They combine multiple decision trees to improve predictive accuracy and reduce the risk of over fitting. This ensemble approach makes Random Forest models highly effective in capturing the intricate patterns within shipping data, leading to more reliable delivery time predictions. Additionally, the

model's inherent feature importance ranking aids in identifying the most influential factors in predicting delivery times, providing valuable insights for stakeholders.

XGBoost is known for its exceptional performance and scalability in managing large, complex datasets. Using gradient boosting techniques, XGBoost iteratively enhances model accuracy, ensuring reliable predictions even in dynamic e-commerce environments. KNN, with its straightforward approach to pattern recognition, predicts delivery times by comparing new data points with existing observations, making it adaptable to varying shipping conditions.

The report underscores the importance of selecting models that align with the project's objectives of accurately predicting delivery times and optimising logistics operations in e-commerce. Each model's strengths in managing complex shipping dynamics, scalability, interpretability, and predictive accuracy were meticulously evaluated to ensure they effectively contribute to enhancing operational efficiency and customer satisfaction.

## 4.3. Initial Model Training Code, Model Validation and Evaluation Report:

The initial model training code will be showcased in the future through a screenshot. The model validation and evaluation report will include classification reports, accuracy, and confusion matrices for multiple models, presented through respective screenshots.

### Initial Model Training Code:

```
[22] from sklearn import svm
     from sklearn.linear_model import LogisticRegression, LogisticRegressionCV, RidgeClassifier
     from sklearn.neighbors import KNeighborsClassifier
     from sklearn.ensemble import RandomForestClassifier
     from sklearn.model_selection import GridSearchCV
     from xgboost import XGBClassifier
     from sklearn.preprocessing import Normalizer
     from sklearn.metrics import accuracy_score, f1_score, recall_score, precision_score, confusion_matrix
     def model_evaluation(x_train,y_train,x_test,y_test):
         lr=LogisticRegression(random_state=1234)
         lr.fit(x_train,y_train)
         print('LOGISTIC REGRESSION')
         print('Train Score:',lr.score(x_train,y_train))
         print('Test Score:',lr.score(x_test,y_test))
         print()
         lcv=LogisticRegressionCV(random_state=1234)
         lcv.fit(x_train,y_train)
         print('LOGISTIC REGRESSION CV')
         print('Train Score:',lcv.score(x_train,y_train))
         print('Test Score:',lcv.score(x_test,y_test))
         print()
```

```
[22] from sklearn import svm
     from sklearn.linear_model import LogisticRegression, LogisticRegressionCV, RidgeClassifier
     from sklearn.neighbors import KNeighborsClassifier
     from sklearn.ensemble import RandomForestClassifier
     from sklearn.model_selection import GridSearchCV
     from xgboost import XGBClassifier
     from sklearn.preprocessing import Normalizer
     from sklearn.metrics import accuracy_score, f1_score, recall_score, precision_score, confusion_matrix
     def model_evaluation(x_train,y_train,x_test,y_test):
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[22] from sklearn import svm
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         print('Test Score:',lr.score(x_test,y_test))
         print()
         lcv=LogisticRegressionCV(random_state=1234)
         lcv.fit(x_train,y_train)
         print('LOGISTIC REGRESSION CV')
         print('Train Score:',lcv.score(x_train,y_train))
         print('Test Score:',lcv.score(x_test,y_test))
         print()
```

### Model Validation and Evaluation Report:

| Model      |                       | Classifica  | tion Rep | oort         |              | Accuracy | Confusion Matrix                                  |
|------------|-----------------------|-------------|----------|--------------|--------------|----------|---------------------------------------------------|
| logistic   | print(class           | ification_r | eport(y  | _test,y_p    | red))        | 64%      |                                                   |
| regression |                       | precision   | recall   | f1-score     | support      |          | [[503 393]                                        |
|            | 9                     | 0.56        | 0.56     | 0.56         | 896          |          | [398 906]]                                        |
|            | 1                     | 0.70        | 0.69     | 0.70         | 1304         |          | F11                                               |
|            | accuracy<br>macro avg | 0.63        | 0.63     | 0.64<br>0.63 | 2200<br>2200 |          | <pre>print(confusion_matrix(y_test,y_pred))</pre> |
|            | weighted avg          | 0.64        | 0.64     | 0.64         | 2200         |          |                                                   |

| logistic         | print(classif         | ication_r    | eport(y_     | _test,y_p            | red))                | 64%                                   |
|------------------|-----------------------|--------------|--------------|----------------------|----------------------|---------------------------------------|
| regression<br>CV |                       | precision    | recall       | f1-score             | support              | [[463 433]                            |
|                  | 0                     | 0.56         | 0.52         | 0.54                 | 896                  | [362 942]]                            |
|                  | 1                     | 0.69         | 0.72         | 0.70                 | 1304                 | [502 512]]                            |
|                  |                       |              |              |                      |                      | print(confusion_matrix(y_test,y_pred) |
|                  | accuracy              |              |              | 0.64                 | 2200                 | 1 1 2 1/2 1/2                         |
|                  | macro avg             | 0.62         | 0.62         | 0.62                 | 2200                 |                                       |
|                  | weighted avg          | 0.63         | 0.64         | 0.64                 | 2200                 |                                       |
| XGBoost          | print(classif         | ication_r    |              | _test,y_p            | red))                | 66%                                   |
|                  | '                     | CCISION      | recurr       | 11 30010             | suppor c             | [[573 323]                            |
|                  | 0                     | 0.57         | 0.64         | 0.60                 | 896                  | [436 868]]                            |
|                  |                       |              |              |                      | 890                  |                                       |
|                  | 1                     | 0.73         | 0.67         | 0.70                 | 1304                 |                                       |
|                  | 1<br>accuracy         |              |              |                      |                      | print(confusion_matrix(y_test,y_pred  |
|                  |                       |              |              | 0.70                 | 1304                 |                                       |
|                  | accuracy              | 0.73         | 0.67         | 0.70<br>0.66         | 1304<br>2200         |                                       |
|                  | accuracy<br>macro avg | 0.73<br>0.65 | 0.67<br>0.65 | 0.70<br>0.66<br>0.65 | 1304<br>2200<br>2200 |                                       |

|                      |                                                        |              |              |              |              | I   | ı                                                 |  |
|----------------------|--------------------------------------------------------|--------------|--------------|--------------|--------------|-----|---------------------------------------------------|--|
| ridge                | <pre>print(classification_report(y_test,y_pred))</pre> |              |              |              |              | 65% |                                                   |  |
| classifier           |                                                        | precision    | recall       | f1-score     | support      |     | [[593 303]                                        |  |
|                      | 0                                                      | 0.56         | 0.66         | 0.61         | 896          |     | [462 842]]                                        |  |
|                      | 1                                                      | 0.74         | 0.65         | 0.69         | 1304         |     |                                                   |  |
|                      | accuracy                                               |              |              | 0.65         | 2200         |     | print(confusion_matrix(y_test,y_pred))            |  |
|                      | macro avg                                              | 0.65         | 0.65         | 0.65         | 2200         |     |                                                   |  |
|                      | weighted avg                                           | 0.66         | 0.65         | 0.66         | 2200         |     |                                                   |  |
| K nearest            | print(class                                            | ification_r  | eport(y      | test,y_p     | red))        | 63% |                                                   |  |
| neighbors            |                                                        |              |              |              |              |     |                                                   |  |
| neighbors            |                                                        | precision    |              | f1-score     | support      |     | [[511 385]                                        |  |
|                      | 0                                                      | 0.55<br>0.70 | 0.57<br>0.68 | 0.56<br>0.69 | 896<br>1304  |     | [420 884]]                                        |  |
|                      | 1                                                      | 0.70         | 0.00         | 0.03         | 1304         |     | print(confusion matrix(y_test,y_pred))            |  |
|                      | accuracy                                               |              |              | 0.63         | 2200         |     | p(                                                |  |
|                      | macro avg<br>weighted avg                              | 0.62<br>0.64 | 0.62<br>0.63 | 0.62<br>0.64 | 2200<br>2200 |     |                                                   |  |
| <br>                 | nnint/slassi                                           | ification .  |              | ****         | nad\\        |     |                                                   |  |
| random               | print(class                                            | ification_r  | report(y     | _test,y_p    | rea))        | 66% |                                                   |  |
| forest               |                                                        | precision    | recall       | f1-score     | support      |     | [[593 303]                                        |  |
|                      | 0                                                      | 0.56         | 0.66         | 0.61         | 896          |     | [462 842]]                                        |  |
|                      | 1                                                      | 0.74         | 0.65         | 0.69         | 1304         |     | and able to the first or and the first or and the |  |
|                      | accuracy                                               |              |              | 0.65         | 2200         |     | print(confusion_matrix(y_test,y_pred))            |  |
|                      | macro avg                                              | 0.65         | 0.65         | 0.65         | 2200         |     |                                                   |  |
|                      | weighted avg                                           | 0.66         | 0.65         | 0.66         | 2200         |     |                                                   |  |
| support              | print(classi                                           | ification_r  | eport(y      | _test,y_p    | red))        | 66% |                                                   |  |
| vector<br>classifier |                                                        | precision    | recall       | f1-score     | support      |     | second contra                                     |  |
| Ciassifici           | 9                                                      | 0.56         | 0.82         | 0.66         | 896          |     | [[734 162]                                        |  |
|                      | 1                                                      | 0.82         | 0.56         | 0.66         | 1394         |     | [578 726]]                                        |  |
|                      | accuracy                                               |              |              | 0.66         | 2200         |     | print(confusion_matrix(y_test,y_pred))            |  |
|                      | macro avg                                              | 0.69         | 0.69         | 0.66         | 2200         |     |                                                   |  |
|                      | weighted avg                                           | 0.71         | 0.66         | 0.66         | 2200         |     |                                                   |  |
|                      |                                                        |              |              |              |              |     |                                                   |  |

# **5. Model Optimization and Tuning Phase**

# **5.1. Hyper-parameter Tuning Documentation :**

| Model                          | Tuned Hyperparameters                                        | Optimal Values                                                                                                       |
|--------------------------------|--------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------|
| LOGISTIC<br>REGRESSION         | Solver,penalty,C,max_iter                                    | Rest Cruss-Validation Score: 0.6511227764283181<br>Accuracy with Hyperparameter Tuning and SMOTE: 0.44163636         |
| RANDOM<br>FOREST<br>CLASSIFIER | n_estimators, max_depth, min_samples_split, min_samples_leaf | Best Cross-Validation Score: 0.6839647938339264 Accuracy with Hyperparameter Tunling and SMCTE: 0.689393933939394    |
| KNN                            | n_neighbours,weights,metric,p                                | Next Cross-Validation Score: # ASSNY79860775346<br>Accuracy with Hyperparemeter Toxing and SMOTE: # 4453333333333333 |
| XG BOOST                       | n_estimators,max_depth,learning_rate,subsam ple              | Dest Cross-Walldation Score: 0.482295558699825<br>Accuracy with Hyperparameter Tuning and DUDIE: 0.09666             |
| SVC                            | Kernel,C,gamma                                               | Best Cross-Validation Score: 0.6680090799389043<br>Accuracy with Hyperparameter Tuning and SMOTE: 0.670383           |

# **5.2. Performance Metrics Comparison Report :**

| Model                          | Baseline Metric                                                                                                                                                                                                                                                                                                                                                                                                                | Optimized Metric                                                                                                                                                                                                                                                                                                                                                      |
|--------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| LOGISTIC<br>REGRESSION         | Accuracy without Hyperparameter Tuning and SMOTE: 0.63846486484685 Classification Report without Hyperparameter Tuning and SMOTE: precision recall f1-score support  0 0.56 0.53 0.54 1379  1 0.67 0.70 0.69 1921  accuracy 0.63 3380  macro avg 0.62 0.51 0.61 3980  weighted avg 0.63 0.63 3380  Confusion Macris without Hyperparameter Tuning and SMOTE: [[725 654] [572 1349]]                                            | Accuracy with Hyperparameter Tuning and SMOTE: 8.64953636  Classification Report with Hyperparameter Tuning and SMOTE: precision recall f1-score support  8                                                                                                                                                                                                           |
| RANDOM<br>FOREST<br>CLASSIFIER | Accuracy without Hyperparameter Tuning and SMOTE: 0.6900000 Classification Report without Hyperparameter Tuning and SMOTE: precision recall f1-score support  0 0.58 0.91 0.71 1379 1 0.89 0.53 0.67 1921  accuracy 0.69 3300  macro avg 0.74 0.72 0.69 3300  macro avg 0.74 0.72 0.69 3300  Confusion Matrix without Hyperparameter Tuning and SMOTE: [[1250 129]]                                                            | Accuracy with Hyperparameter Tuning and SMOTE: 0.6893939393939393939393939393939393939393                                                                                                                                                                                                                                                                             |
| KNN                            | Accuracy without Hyperparameter Tuning and SMOTE: 0.6669696969697  Classification Report without Hyperparameter Tuning and SMOTE:  precision recall f1-score support  0 0.58 0.75 0.65 1379  1 0.77 0.61 0.68 1921  accuracy 0.68 0.68 1921  accuracy 0.68 0.68 0.67 3300  macro avg 0.68 0.68 0.67 3300  weighted avg 0.69 0.67 0.67 3300  Confusion Matrix without Hyperparameter Tuning and SMOTE: [[1055 344] [ 755 1166]] | Accuracy with Hyperparameter Tuning and SMOTE: 0.6633333333333333333333333333333333333                                                                                                                                                                                                                                                                                |
| XG BOOST                       | Accuracy without Hyperparameter Tuning and SMOTE: 8.644545 Classification Report without Hyperparameter Tuning and SMOTE:     precision recell fiscore support                                                                                                                                                                                                                                                                 | Accuracy with Hyperparameter Tuning and SMOTE: 0.696666  Classification Report with Hyperparameter Tuning and SMOTE: precision recall f1-score support  0 0.58 0.96 0.72 1379 1 0.94 0.50 0.65 1921  accuracy 0.69 3300 macro avg 0.76 0.73 0.69 3300 weighted avg 0.79 0.69 0.68 3300  Confusion Matrix with Hyperparameter Tuning and SMOTE: [[1320 59]]            |
| SVC                            | Accuracy without Hyperparameter Tuning and SMOTE: 0.668788 Classification Report without Hyperparameter Tuning and SMOTE: precision recall fi-tactors support  0 0.57 0.81 0.67 1379 1 0.61 0.56 0.66 1921 accuracy 0.69 0.69 0.67 3380 metighted ang 0.71 0.67 0.67 3380 metighted ang 0.71 0.67 0.67 3380 Confusion Naturia without Hyperparameter Tuning and SMOTE: [[1129 256] [ 845 1878]]                                | Accuracy with Hyperparameter Tuning and SMOTE: 0.678383  Classification Report with Hyperparameter Tuning and SMOTE: precision recall f1-score support  0 0.56 0.92 0.70 1379 1 0.99 0.63 1921  accuracy 0.67 3380  macro avg 0.73 0.71 0.67 3380  weighted avg 0.76 0.67 0.66 3380  Confusion Matrix with Hyperparameter Tuning and SMOTE: [[1274 185]]  [ 983 938]] |

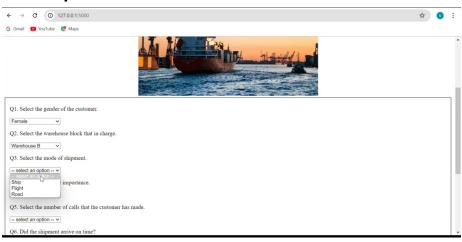
### 5.3. Final Model Selection Justification:

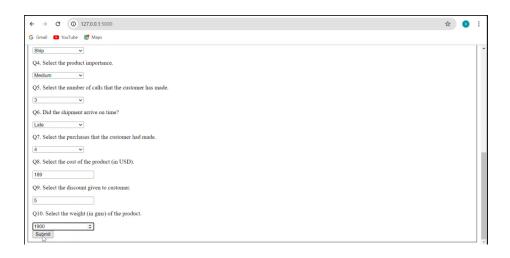
The Random Forest Classifier was chosen as the final model due to its superior performance across multiple evaluation metrics. During hyper parameter tuning, it consistently demonstrated high accuracy, outperforming other models in handling the complexity of the shipping data. The Random Forest Classifier's ensemble approach, which combines the predictions of multiple decision trees, not only enhances predictive accuracy but also reduces the likelihood of over fitting. This capability to capture intricate patterns and relationships within the data ensures more reliable and robust delivery time predictions. Additionally, its inherent feature importance analysis provided valuable insights into the key factors influencing delivery times, making it a powerful tool for both predictive accuracy and interpretability. By aligning with the project's goals of optimising logistics operations and enhancing customer satisfaction, the Random Forest Classifier proved to be the most suitable model, ensuring that the final solution is both effective and scalable in a dynamic e-commerce environment.

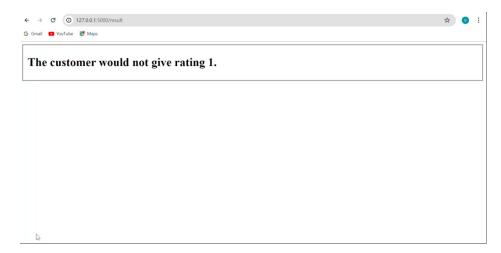
| Final Model                 | Reasoning                                                                                                                                                                                                                                                                                                            |  |  |  |  |
|-----------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|--|--|
| RANDOM FOREST<br>CLASSIFIER | The RANDOM FOREST CLASSIFIER model was selected for its superior performance, exhibiting high accuracy during hyperparameter tuning. Its ability to handle complex relationships, minimize overfitting, and optimize predictive accuracy aligns with project objectives, justifying its selection as the final model |  |  |  |  |
| CLASSIFIER                  | selection as the final model                                                                                                                                                                                                                                                                                         |  |  |  |  |

# 6. Results

# 6.1. Output Screenshots:







# 7. Advantages & Disadvantages

### Advantages:

- **Enhanced Customer Experience:** Providing accurate delivery time estimates can boost customer satisfaction by setting reliable expectations for when products will arrive.
- **Informed Decision-Making:** Utilizing data from multiple sources enables more informed decisions in logistics management, leading to improved strategic planning.
- Operational Optimization: Using predictive models to optimize logistics can streamline operations, leading to cost savings by minimising delays and improving resource allocation.
- **Resource Optimization:** Accurately predicting delivery times allows for more efficient management of inventory and staffing, reducing waste and maximising resource use.
- **Market Differentiation:** Offering precise delivery time estimates can set the e-commerce business apart from competitors, helping to attract and retain a larger customer base.

### Disadvantages:

- Managing Customer Expectations: While accurate predictions can improve satisfaction, any discrepancies between expected and actual delivery times might lead to customer dissatisfaction
- Model Accuracy Limitations: Predictive models may sometimes fall short in forecasting delivery times due to unexpected events or inaccuracies in the data.
- Reliance on External Variables: Factors outside of the business's control, like weather
  and traffic conditions, can greatly affect delivery times, adding a layer of uncertainty to
  predictions.
- **Implementation Costs:** Developing and maintaining predictive models and integrating real-time data sources can require significant initial and ongoing investments.
- Complex Data Integration: Managing and integrating diverse data sources, such as weather, traffic, and carrier information, can be challenging and require advanced data processing capabilities.

## 8. Conclusion

Implementing an e-commerce shipping prediction system is a strategic move that can greatly enhance both customer satisfaction and operational efficiency. By utilising advanced machine learning models and integrating real-time data, businesses can offer precise delivery estimates, reducing uncertainty and fostering customer trust. Although challenges exist, such as reliance on data quality and the complexity of integrating various data sources, the advantages—like improved logistics management, cost efficiency, and informed decision-making—far outweigh these hurdles. A well-designed shipping prediction system not only boosts operational efficiency but also ensures more reliable e-commerce operations. This reliability leads to a superior customer experience, with consistent and timely deliveries that build loyalty and strengthen brand perception. Additionally, predictive analytics allow businesses to continuously optimize their operations, quickly adapting to market changes and customer demands. Ultimately, this project on e-commerce shipping estimation will benefit customers and business owners by providing accurate shipping predictions, enabling proactive decision-making and enhancing customer loyalty to e-commerce platforms.

# 9. Future Scope

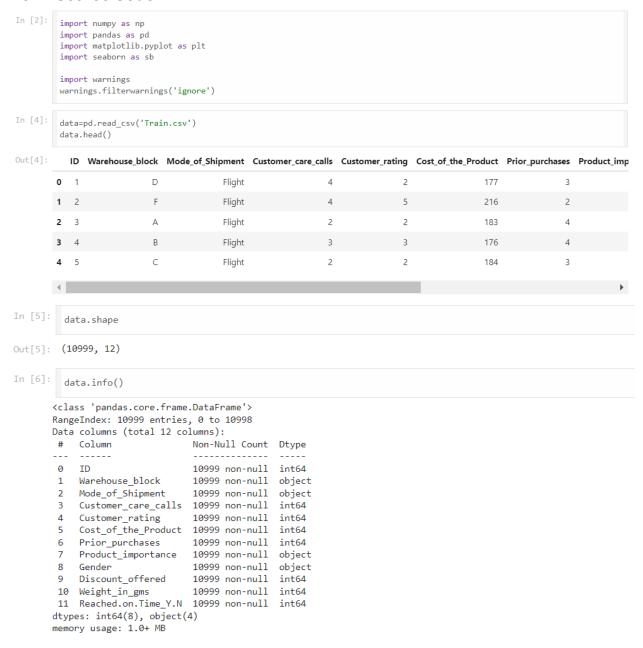
Future advancements in e-commerce shipping prediction are set to transform logistics management even further. Machine learning techniques will continue to improve, leading to more accurate delivery time estimates. The integration of real-time data from IoT devices, environmental sensors, and advanced traffic systems will provide deeper insights into shipping dynamics, enabling real-time route optimization and resource allocation. Predictive and prescriptive analytics will not only forecast delivery times but also suggest optimal actions to boost efficiency and cut costs. Blockchain technology offers potential for enhancing supply chain transparency and security, enabling seamless tracking of shipments.

Personalized shipping predictions based on customer segmentation and behaviour analysis will become more common, improving customer satisfaction and retention. As e-commerce expands globally, continuous research in shipping prediction will be essential to meet evolving consumer expectations and market demands. Embracing these technological advancements will allow e-commerce businesses to maintain a competitive edge, delivering high levels of service and operational excellence. This

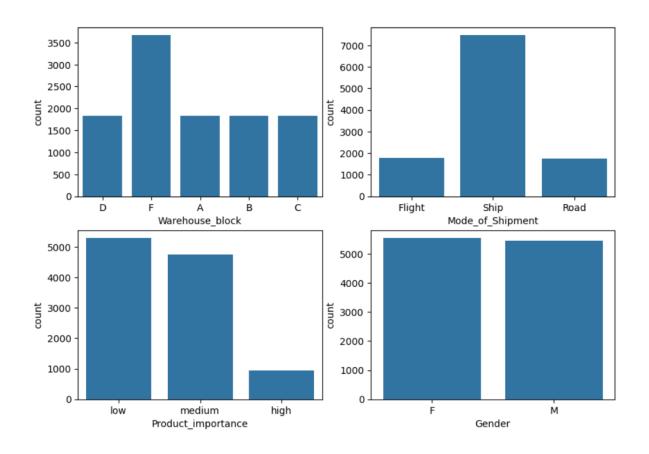
personalized approach, tailored to customer preferences, will optimize resource allocation and inventory management, driving growth and customer loyalty in the dynamic world of e-commerce logistics.

# 10. Appendix

### 10.1. Source Code:



```
In [7]: data.isnull().sum()
Out[7]: ID
                                     0
          Warehouse_block
                                     0
          Mode_of_Shipment
                                     0
           Customer_care_calls
                                     0
           Customer_rating
                                     0
           Cost of the Product
                                     0
           Prior_purchases
                                     0
          Product_importance
                                     0
          Gender
                                     0
          Discount_offered
                                     0
          Weight_in_gms
                                     0
           Reached.on.Time_Y.N
           dtype: int64
 In [8]:
           plt.figure(figsize=(20,7))
           plt.subplot(2,3,1)
           sb.histplot(data['Customer_care_calls'])
           plt.subplot(2,3,2)
           sb.histplot(data['Customer_rating'])
           plt.subplot(2,3,3)
           sb.histplot(data['Cost_of_the_Product'])
           plt.subplot(2,3,4)
           sb.histplot(data['Prior_purchases'])
           plt.subplot(2,3,5)
           sb.histplot(data['Discount offered'])
           plt.subplot(2,3,6)
           sb.histplot(data['Weight_in_gms'])
           plt.show()
        3500
                                                2000
        3000
                                                                                        600
        2500
                                                1500
                                                                                        500
      2000
                                              0 1000
                                                                                       400
        1500
                                                                                        200
                                                500
        500
                                                                                        100
                                                                                                      200 250
Cost_of_the_Product
        4000
        3000
                                                600
                                                                                        600
      B 2000
                                               5 400 -
                                                                                        400
        1000
                                                200
                                                                                        200
                                                     10 20 30 40 50 60
Discount_offered
In [9]:
        plt.figure(figsize=(10,7))
        plt.subplot(2,2,1)
        sb.countplot(data=data,x=data['Warehouse_block'])
        plt.subplot(2,2,2)
         sb.countplot(data=data,x=data['Mode_of_Shipment'])
        plt.subplot(2,2,3)
         sb.countplot(data=data,x=data['Product_importance'])
        plt.subplot(2,2,4)
         sb.countplot(data=data,x=data['Gender'])
        plt.show()
```



```
In [10]:
    from sklearn.preprocessing import LabelEncoder
    le = LabelEncoder()
    data.Warehouse_block = le.fit_transform(data.Warehouse_block)
    data.Mode_of_Shipment = le.fit_transform(data.Mode_of_Shipment)
    data.Product_importance = le.fit_transform(data.Product_importance)
    data.Gender = le.fit_transform(data.Gender)
    data.head()
```

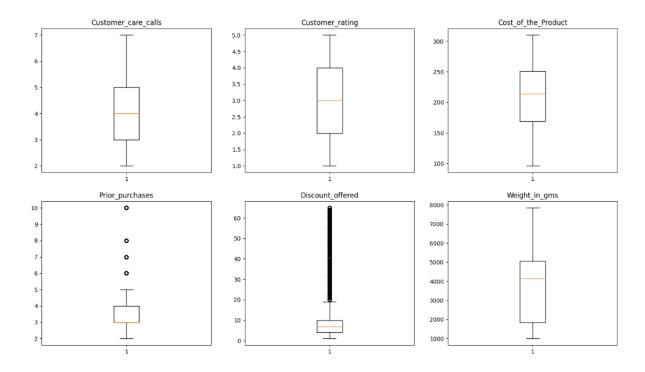
| Out[10]: |   | ID | Warehouse_block | Mode_of_Shipment | Customer_care_calls | Customer_rating | Cost_of_the_Product | Prior_purchases | Product_imp |
|----------|---|----|-----------------|------------------|---------------------|-----------------|---------------------|-----------------|-------------|
|          | 0 | 1  | 3               | 0                | 4                   | 2               | 177                 | 3               |             |
|          | 1 | 2  | 4               | 0                | 4                   | 5               | 216                 | 2               |             |
|          | 2 | 3  | 0               | 0                | 2                   | 2               | 183                 | 4               |             |
|          | 3 | 4  | 1               | 0                | 3                   | 3               | 176                 | 4               |             |
|          | 4 | 5  | 2               | 0                | 2                   | 2               | 184                 | 3               |             |
|          | 4 |    |                 |                  |                     |                 |                     |                 | <b>&gt;</b> |

```
In [11]: plt.figure(figsize = (18, 7))
sb.heatmap(data.corr(), annot = True, fmt = '0.2f', annot_kws = {'size' : 15}, linewidth = 5, linecolor = 'black')
plt.show()
```



In [12]: data.describe(include='all')

```
Out[12]:
                          ID Warehouse_block Mode_of_Shipment Customer_care_calls Customer_rating Cost_of_the_Product Prior_purchases
          count 10999.00000
                                  10999.000000
                                                      10999.000000
                                                                         10999.000000
                                                                                           10999.000000
                                                                                                               10999.000000
                                                                                                                               10999.000000
          mean
                  5500.00000
                                      2.333394
                                                          1.516865
                                                                              4.054459
                                                                                               2.990545
                                                                                                                 210.196836
                                                                                                                                   3.567597
                  3175.28214
                                                                                                                  48.063272
                                      1.490726
                                                          0.756894
                                                                              1.141490
                                                                                               1.413603
                                                                                                                                   1.522860
            std
           min
                     1.00000
                                      0.000000
                                                          0.000000
                                                                              2.000000
                                                                                               1.000000
                                                                                                                  96.000000
                                                                                                                                   2.000000
           25%
                  2750.50000
                                      1.000000
                                                          1.000000
                                                                              3.000000
                                                                                               2.000000
                                                                                                                 169.000000
                                                                                                                                   3.000000
                                      3.000000
                  5500.00000
                                                          2.000000
                                                                              4.000000
                                                                                               3.000000
                                                                                                                 214.000000
                                                                                                                                   3.000000
           50%
           75%
                  8249.50000
                                      4.000000
                                                          2.000000
                                                                              5.000000
                                                                                               4.000000
                                                                                                                 251.000000
                                                                                                                                   4.000000
           max 10999.00000
                                      4.000000
                                                          2.000000
                                                                              7.000000
                                                                                               5.000000
                                                                                                                 310.000000
                                                                                                                                  10.000000
In [13]:
          #Visualizing Outliers
           plt.figure(figsize=(18,10))
           for i in data.drop(columms=['ID','Warehouse_block','Mode_of_Shipment','Product_importance','Gender','Reached.on.Time_Y.N
               if str(data[i].dtype)=='object':
                   continue
               plt.subplot(2,3,c+1)
               plt.boxplot(data[i])
               plt.title(i)
               c+=1
           plt.show()
```



```
In [14]:
           categorical_attributes = []
           numerical_attributes = []
           for col in data.columns[1:-1]:
               if data[col].dtype == 'object':
                   categorical_attributes.append(col)
                    numerical_attributes.append(col)
           print(f"Categorical attributes: {categorical_attributes}\nNumerical attributes: {numerical_attributes}")
         Categorical attributes: []
         Numerical attributes: ['Warehouse_block', 'Mode_of_Shipment', 'Customer_care_calls', 'Customer_rating', 'Cost_of_the_Product', 'Prior_purchases', 'Product_importance', 'Gender', 'Discount_offered', 'Weight_in_gms']
if str(data[i].dtype) is 'object':
                    temp={}
                    cats=data[i].unique()
                    for index in range(len(cats)):
                       temp[cats[index]]=index
                    label_map[i]=temp
                    #labeling
                    data[i]=data[i].map(temp)
           label_map
```

Out[15]: {}

```
In [16]: def check_outliers(arr):
               Q1=np.percentile(arr, 25, interpolation='midpoint')
               Q3=np.percentile(arr, 75, interpolation='midpoint')
               IQR=Q3-Q1
               upper=Q3+1.5*IQR
               upper_arr=np.array(arr>=upper)
               print(' ',len(upper_arr[upper_arr==True]), 'are over the upper bound:',upper)
               lower=Q1-1.5*IQR
               lower_arr=np.array(arr<=lower)</pre>
           print(' ',len(lower_arr[lower_arr=True]), 'are less than the lower bound:',lower)
for i in data.drop(columns=['ID','Warehouse_block','Mode_of_Shipment','Product_importance','Gender','Reached.on.Time_Y.N'
               if str(data[i].dtype)=='object':
                   continue
               print(i)
               check_outliers(data[i])
        Customer_care_calls
             0 are over the upper bound: 8.0
             0 are less than the lower bound: 0.0
         Customer_rating
            0 are over the upper bound: 7.0
             0 are less than the lower bound: -1.0
        Cost of the Product
             0 are over the upper bound: 374.0
             0 are less than the lower bound: 46.0
         Prior_purchases
             1003 are over the upper bound: 5.5
             0 are less than the lower bound: 1.5
        Discount_offered
             2262 are over the upper bound: 19.0
            0 are less than the lower bound: -5.0
         Weight_in_gms
             0 are over the upper bound: 9865.75
             0 are less than the lower bound: -2976.25
```

```
x=data.drop(columns=['ID', 'Reached.on.Time_Y.N'])
         y=data['Reached.on.Time_Y.N']
         from sklearn.model_selection import train_test_split
         x\_train, x\_test, y\_train, y\_test=train\_test\_split(x, y, test\_size=0.2, random\_state=1234, shuffle=True)
         print(x_train.shape)
         print(x_test.shape)
         print(y_train.shape)
         print(y_test.shape)
        (8799, 10)
        (2200, 10)
        (8799,)
       (2200,)
scale=StandardScaler()
         xnorm_train = scale.fit_transform(x_train)
         xnorm_test = scale.fit_transform(x_test)
In [19]: from sklearn.preprocessing import MinMaxScaler
         norm=MinMaxScaler()
         x=norm.fit_transform(x)
```

```
Out[19]: array([[0.75
                                        , 0.4
                                                    , ..., 0.
                                                                    , 0.671875 ,
                 0.03389335],
                 [1. , 0.
0.30489408],
                                        , 0.4
                                                    , ..., 1.
                                                                     , 0.90625 ,
                 [1.
                 [0. , 0. 
0.34667641],
                 [0.
                                        , 0.
                                                    , ..., 1.
                                                                     , 0.734375 ,
                ...,
[0.5
                                        , 0.6
                                                                    , 0.046875 ,
                                                    , ..., 0.
                            , 1.
                 0.02249817],
                                        , 0.6
                 ſ1.
                           , 1.
                                                    , ..., 1.
                                                                     , 0.015625 ,
                 0.03053324],
                [0.75
                                        , 0.
                                                                     , 0.078125 ,
                        , 1.
                                                    , ..., 0.
                 0.09320672]])
In [20]: | x=data.drop(columns=['ID','Reached.on.Time_Y.N'])
          y=data['Reached.on.Time_Y.N']
          from sklearn.model_selection import train_test_split
          x_train,x_test,y_train,y_test=train_test_split(x,y,test_size=0.2,random_state=1234,shuffle=True)
          print(x_train.shape)
          print(x_test.shape)
          print(y_train.shape)
          print(y_test.shape)
        (8799, 10)
        (2200, 10)
        (8799,)
        (2200,)
```

```
from sklearn import svm
from sklearn.linear_model import LogisticRegression, LogisticRegressionCV, RidgeClassifier
from sklearn.neighbors import KNeighborsClassifier
from sklearn.ensemble import RandomForestClassifier
from sklearn.model_selection import GridSearchCV
from xgboost import XGBClassifier
from sklearn.preprocessing import Normalizer
from sklearn.metrics import accuracy_score, f1_score, recall_score, precision_score, confusion_matrix
def model_evaluation(x_train,y_train,x_test,y_test):
    lr=LogisticRegression(random_state=1234)
    lr.fit(x_train,y_train)
    print('LOGISTIC REGRESSION')
    print('Train Score:',lr.score(x_train,y_train))
    print('Test Score:',lr.score(x_test,y_test))
    lcv=LogisticRegressionCV(random_state=1234)
    lcv.fit(x_train,y_train)
    print('LOGISTIC REGRESSION CV')
    print('Train Score:',lcv.score(x_train,y_train))
print('Test Score:',lcv.score(x_test,y_test))
    print()
    \verb|xgb=XGBClassifier(random_state=1234)||
    xgb.fit(x_train,y_train)
    print('XGBOOST')
    print('Train Score:',xgb.score(x_train,y_train))
    print('Test Score:',xgb.score(x_test,y_test))
    print()
```

```
rc=RidgeClassifier(random_state=1234)
rc.fit(x_train,y_train)
print('RIDGE CLASSIFIER')
print('Train Score:',rc.score(x_train,y_train))
print('Test Score:',rc.score(x_test,y_test))
print()
kn=KNeighborsClassifier()
kn.fit(x_train,y_train)
print('K NEIGHBORS CLASSIFIER')
print('Train Score:',kn.score(x_train,y_train))
print('Test Score:',kn.score(x_test,y_test))
print()
rf=RandomForestClassifier(random_state=1234)
rf.fit(x_train,y_train)
print('RANDOM FOREST CLASSIFIER')
print('Train Score:',rf.score(x_train,y_train))
print('Test Score:',rf.score(x_test,y_test))
svc=svm.SVC(random_state=1234)
svc.fit(x_train,y_train)
print('SVM CLASSIFIER')
print('Train Score:',svc.score(x_train,y_train))
print('Test Score:',svc.score(x_test,y_test))
print()
return lr,lcv,xgb,rc,kn,rf,svc
```

In [23]: lr,lcv,xgb,rc,kn,rf,svc = model\_evaluation(xnorm\_train,y\_train,xnorm\_test,y\_test)

LOGISTIC REGRESSION

Train Score: 0.6416638254347085 Test Score: 0.6404545454545455

LOGISTIC REGRESSION CV

Train Score: 0.6446187066712127 Test Score: 0.6386363636363637

Train Score: 0.9136265484714172 Test Score: 0.6463636363636364

RIDGE CLASSIFIER

Train Score: 0.6529151039890897 Test Score: 0.6468181818181818

K NEIGHBORS CLASSIFIER

Train Score: 0.7734969882941243 Test Score: 0.634090909090909

RANDOM FOREST CLASSIFIER

Train Score: 1.0

Test Score: 0.6522727272727272

SVM CLASSIFIER

Train Score: 0.7053074212978747 Test Score: 0.6636363636363637

```
In [24]: def eval(name, model):
                  y_pred=model.predict(xnorm_test)
                   result=[]
                   {\tt result.append(name)}
                  result.append("{::2f}".format(accuracy_score(y_test,y_pred)*100))
result.append("{::2f}".format(f1_score(y_test,y_pred)*100))
result.append("{::2f}".format(recall_score(y_test,y_pred)*100))
result.append("{::2f}".format(precision_score(y_test,y_pred)*100))
                   return result
             model_list={
                   'logistic regression':lr,
                   'logistic regression CV':lcv,
                   'XGBoost':xgb,
                   'ridge classifier':rf,
                   'knn':kn,
                   'random forest':rf,
                   'support vector classifier':svc
             model_eval_info=[]
             for i in model_list.keys():
                  model_eval_info.append(eval(i,model_list[i]))
             model_eval_info=pd.DataFrame(model_eval_info,columns=['Name','Accuracy','F1_score','Recall','Precision'])
             model_eval_info.to_csv('model_eval.csv')
             model_eval_info
```

## Out[24]: Name Accuracy F1\_score Recall Precision

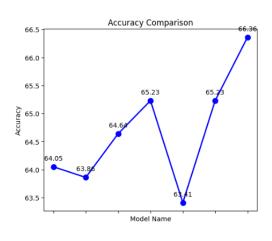
| 0 | logistic regression       | 64.05 | 69.61 | 69.48 | 69.75 |
|---|---------------------------|-------|-------|-------|-------|
| 1 | logistic regression CV    | 63.86 | 70.32 | 72.24 | 68.51 |
| 2 | XGBoost                   | 64.64 | 70.42 | 71.01 | 69.83 |
| 3 | ridge classifier          | 65.23 | 68.76 | 64.57 | 73.54 |
| 4 | knn                       | 63.41 | 68.71 | 67.79 | 69.66 |
| 5 | random forest             | 65.23 | 68.76 | 64.57 | 73.54 |
| 6 | support vector classifier | 66.36 | 66.24 | 55.67 | 81.76 |

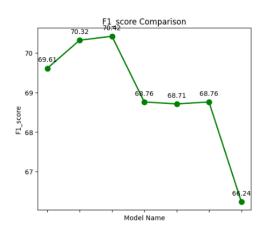
In [25]: comp\_data=pd.read\_csv('model\_eval.csv')
comp\_data

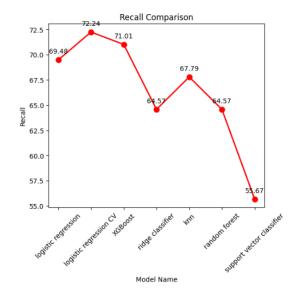
| Out[25]: |   | Unnamed: 0 | Name                      | Accuracy | F1_score | Recall | Precision |
|----------|---|------------|---------------------------|----------|----------|--------|-----------|
|          | 0 | 0          | logistic regression       | 64.05    | 69.61    | 69.48  | 69.75     |
|          | 1 | 1          | logistic regression CV    | 63.86    | 70.32    | 72.24  | 68.51     |
|          | 2 | 2          | XGBoost                   | 64.64    | 70.42    | 71.01  | 69.83     |
|          | 3 | 3          | ridge classifier          | 65.23    | 68.76    | 64.57  | 73.54     |
|          | 4 | 4          | knn                       | 63.41    | 68.71    | 67.79  | 69.66     |
|          | 5 | 5          | random forest             | 65.23    | 68.76    | 64.57  | 73.54     |
|          | 6 | 6          | support vector classifier | 66.36    | 66.24    | 55.67  | 81.76     |

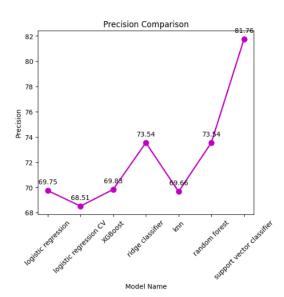
```
In [26]:
           metrics = ['Accuracy', 'F1_score', 'Recall', 'Precision']
colors = ['b', 'g', 'r', 'm']
           # Set plot size and style
           fig, axs = plt.subplots(2, 2, figsize=(14, 12), sharex=True)
           plt.subplots_adjust(hspace=0.4, wspace=0.4)
           # Plot each metric
           for i, metric in enumerate(metrics):
               ax = axs[i//2, i\%2]
               ax.plot(comp_data['Name'], comp_data[metric], marker='o', color=colors[i], linestyle='-', linewidth=2, markersize=8)
ax.set_title(f'{metric} Comparison')
               ax.set_xlabel('Model Name')
               ax.set_ylabel(metric)
               ax.tick_params(axis='x', rotation=45)
               for j in range(len(comp_data)):
                    ax.annotate(f'{comp_data[metric][j]:.2f}', (comp_data['Name'][j], comp_data[metric][j]), textcoords="offset point
           # Set the main title
           fig.suptitle('Comparison of Model Evaluation Metrics', fontsize=16)
           # Show the plot
           plt.show()
```

#### Comparison of Model Evaluation Metrics









```
In [28]: import pandas as pd
          from sklearn.preprocessing import scale
          from sklearn.neighbors import KNeighborsClassifier
          import pickle
          # Load dataset
          ecomm = pd.read_csv("Train.csv")
          # Rename columns
          cols=[]
          for i in ecomm.columns[1:-1]:
              i = i.lower()
              cols.append(i);
          cols = ['ID'] + cols
          cols.append('arrival')
          ecomm.columns = cols
          # Data preprocessing
          ecomm['gender'] = ecomm.gender.map({'F':0, 'M':1})
          ecomm['customer_rating'] = ecomm['customer_rating'].map({5:0, 4:0, 3:0, 2:0, 1:1})
          dummy = pd.DataFrame(pd.get_dummies(ecomm[['warehouse_block', 'mode_of_shipment','product_importance']]))
          ecomm1 = pd.DataFrame(scale(ecomm[['cost_of_the_product','weight_in_gms','discount_offered']]),
          columns=['cost_of_the_product','weight_in_gms','discount_offered'])
ecomm_final = pd.concat([ecomm1,dummy,ecomm[['customer_care_calls', 'prior_purchases','gender', 'arrival','customer_ration
                                    axis=1)
          # Split data into output and input
          X = ecomm_final.iloc[:,:-1] # inputs
          Y = ecomm_final['customer_rating'] # outputs
          # Model building
          KNN_model = KNeighborsClassifier(n_neighbors=11, metric='euclidean')
          KNN_model.fit(X, Y)
          # Save the model
          filename = 'final.pkl'
          pickle.dump(KNN_model, open(filename, 'wb'))
```

## 10.2. GitHub & Project Demo Link:

- Github Link: https://github.com/snehakavitake/ecommerce-shipping-prediction
- Project Demo Link https://drive.google.com/file/d/11In8cP1H4p452vTEdrAD1Z7kZRxNR-YT/view