



2018

2019

2020

2021

2022EST

Q1

Q2

Q3

Q4

YTD

YTG

region, market

customer

segment, category, product

All

All

All

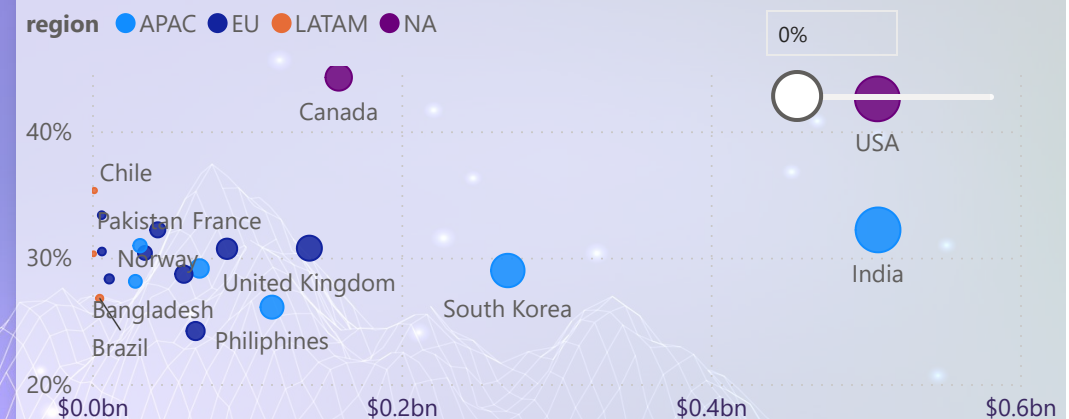
vs LY

vs Target

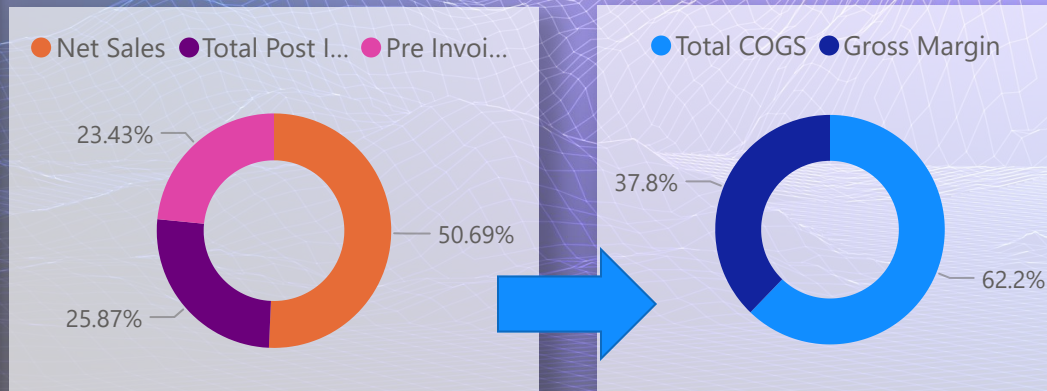
Customer Performance

customer	NS \$	GROSS MARGIN	GM%
Relief	\$30.72M	14.85M	48.32%
Neptune	\$105.69M	49.36M	46.70%
Circuit City	\$52.42M	24.47M	46.68%
Premium Stores	\$27.49M	12.68M	46.14%
AtliQ Exclusive	\$361.12M	165.07M	45.71%
walmart	\$72.41M	33.02M	45.60%
Total	\$3,736.17M	1,412.34M	37.80%

Performance Matrix



Unit Metrics



Product Performance

segment	NS \$	GROSS MARGIN	GM%
Accessories	\$454.10M	171.32M	37.73%
Desktop	\$711.08M	270.38M	38.02%
Networking	\$38.43M	14.67M	38.17%
Notebook	\$1,580.43M	596.51M	37.74%
Peripherals	\$897.54M	338.68M	37.73%
Storage	\$54.59M	20.77M	38.05%