

# AltliQ Hardwares

FY 2019 GM% by Quarters (sub\_zone)

GM%	Year				
Sub Zone	Q1	Q2	Q3	Q4	Grand Total
ANZ	43.0%	42.2%	42.6%	42.5%	42.6%
NA	35.1%	35.4%	35.4%	35.7%	35.4%
NE	36.6%	37.0%	36.5%	36.6%	36.7%
ROA	43.4%	43.2%	42.9%	43.4%	43.2%
SE	44.5%	44.1%	44.0%	44.2%	44.2%

FY 2020 GM% by Quarters (sub\_zone)

GM%	Year				
Sub Zone	Q1	Q2	Q3	Q4	Grand Total
ANZ	43.3%	43.0%	42.8%	41.8%	42.8%
NA	39.9%	40.1%	39.1%	39.7%	39.8%
NE	37.6%	37.8%	38.5%	37.7%	37.8%
ROA	35.4%	35.3%	35.6%	34.8%	35.3%
SE	38.5%	37.3%	38.2%	37.8%	37.9%

FY 2021 GM% by Quarters (sub\_zone)

GM%	Year				
Sub Zone	Q1	Q2	Q3	Q4	Grand Total
ANZ	39.0%	37.8%	38.3%	38.0%	38.3%
NA	37.1%	37.4%	37.5%	37.4%	37.3%
NE	37.9%	38.7%	38.2%	38.3%	38.3%
ROA	35.1%	34.9%	35.0%	34.8%	35.0%
SE	38.6%	38.3%	38.6%	38.5%	38.5%