## **About Walmart:-**

Walmart is an American multinational retail corporation that operates a chain of supercenters, discount departmental stores, and grocery stores from the United States. Walmart has more than 100 million customers worldwide.

## **Business Problem:-**

Walmart is an American multinational retail corporation that operates a chain of supercenters, discount departmental stores, and grocery stores from the United States. Walmart has more than 100 million customers worldwide.

## Importing Python Libraries necessary while carrying out data exploration & visualisation

```
In []: N import numpy as np
import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns
import math
from scipy.stats import binom,norm ,geom
import warnings
warnings.filterwarnings("ignore")
```

# Upload & read csv file in pandas dataframe -

```
In [ ]: M df=pd.read_csv("/content/walmart_data.txt")
```

#### Inspecting Dataset and Analyzing Different Metrics:

```
In [ ]: ► df.head()
   Out[4]:
                User_ID Product_ID Gender Age Occupation City_Category Stay_In_Current_City_Years Marital_Status Product_Category Purchase
             0 1000001
                       P00069042
                                         0-17
                                                                                                                            8370
             1 1000001
                       P00248942
                                      F 0-17
                                                                                          2
                                                                                                       0
                                                                                                                            15200
                                                     10
                                                                  Α
                                                                                                                      1
             2 1000001
                       P00087842
                                      F 0-17
                                                     10
                                                                                          2
                                                                                                       0
                                                                                                                     12
                                                                                                                            1422
                                                                  Α
                       P00085442
                                      F 0-17
                                                                                          2
                                                                                                       0
                                                                                                                     12
                                                                                                                            1057
             3 1000001
                                                     10
                                                                  Α
                                                                  С
                                                                                                                      8
             4 1000002 P00285442
                                      M 55+
                                                     16
                                                                                         4+
                                                                                                       0
                                                                                                                            7969
Out[5]:
```

:		User_ID	Product_ID	Gender	Age	Occupation	City_Category	Stay_In_Current_City_Years	Marital_Status	Product_Category	Purchase
	550063	1006033	P00372445	М	51-55	13	В	1	1	20	368
	550064	1006035	P00375436	F	26-35	1	С	3	0	20	371
	550065	1006036	P00375436	F	26-35	15	В	4+	1	20	137
	550066	1006038	P00375436	F	55+	1	С	2	0	20	365
	550067	1006039	P00371644	F	46-50	0	В	4+	1	20	490

## **Observation On**

Shape of Data

Data types

Statistical Summary

```
In [ ]: ▶ df.shape
   Out[6]: (550068, 10)
In [ ]: ▶ df.size
   Out[7]: 5500680
In [ ]: ► df.columns
   Out[8]: Index(['User_ID', 'Product_ID', 'Gender', 'Age', 'Occupation', 'City_Category',
                  'Stay_In_Current_City_Years', 'Marital_Status', 'Product_Category',
                  'Purchase'],
                 dtype='object')
Out[9]: User_ID
                                         5891
           Product_ID
                                         3631
           Gender
                                           2
           Age
                                            7
           Occupation
                                           21
           City_Category
                                            3
           Stay_In_Current_City_Years
           Marital_Status
                                           2
           Product_Category
                                           20
           Purchase
                                        18105
           dtype: int64
In [ ]: ► df.dtypes
  Out[10]: User_ID
                                         int64
           Product_ID
                                        object
           Gender
                                        object
                                        object
           Age
           Occupation
                                         int64
           City_Category
                                        object
           Stay_In_Current_City_Years
                                        object
           Marital_Status
                                         int64
           Product_Category
                                         int64
           Purchase
                                         int64
           dtype: object
In [ ]: ► df.info()
           <class 'pandas.core.frame.DataFrame'>
           RangeIndex: 550068 entries, 0 to 550067
           Data columns (total 10 columns):
            #
                Column
                                           Non-Null Count
                                                           Dtype
           ---
                                           -----
            0
                User_ID
                                           550068 non-null
                                                           int64
            1
                Product_ID
                                           550068 non-null
                                                           object
            2
                Gender
                                           550068 non-null
                                                           object
            3
                Age
                                           550068 non-null
                                                           object
            4
                Occupation
                                           550068 non-null
                                                           int64
                City_Category
                                           550068 non-null
                                                           object
                Stay_In_Current_City_Years
                                           550068 non-null
                                                           object
                                           550068 non-null
                Marital_Status
                                                           int64
            8
                Product_Category
                                           550068 non-null
                                                           int64
                Purchase
                                           550068 non-null int64
           dtypes: int64(5), object(5)
           memory usage: 42.0+ MB
Out[12]:
```

	User_ID	Occupation	Marital_Status	Product_Category	Purchase
count	5.500680e+05	550068.000000	550068.000000	550068.000000	550068.000000
mean	1.003029e+06	8.076707	0.409653	5.404270	9263.968713
std	1.727592e+03	6.522660	0.491770	3.936211	5023.065394
min	1.000001e+06	0.000000	0.000000	1.000000	12.000000
25%	1.001516e+06	2.000000	0.000000	1.000000	5823.000000
50%	1.003077e+06	7.000000	0.000000	5.000000	8047.000000
75%	1.004478e+06	14.000000	1.000000	8.000000	12054.000000
max	1.006040e+06	20.000000	1.000000	20.000000	23961.000000

```
In [ ]: M df.describe(include=object)
```

	Product_ID	Gender	Age	City_Category	Stay_In_Current_City_Years
count	550068	550068	550068	550068	550068
unique	3631	2	7	3	5
top	P00265242	М	26-35	В	1
freq	1880	414259	219587	231173	193821

# **Data Cleaning-**

Out[13]:

checking for missing values and duplicates

```
Out[14]: User_ID
         Product_ID
         Gender
                                  0
         Age
                                  0
         Occupation
         {\tt City\_Category}
         Stay_In_Current_City_Years
         Marital_Status
         Product_Category
                                  0
         Purchase
                                  0
         dtype: int64
Out[15]:
           User_ID Product_ID Gender Age Occupation City_Category Stay_In_Current_City_Years Marital_Status Product_Category Purchase
```

#### Comment

No null value or duplicate value present in dataset

## Non Graphical Analysis

```
In [ ]: ► df.head()
  Out[16]:
                User_ID Product_ID Gender Age Occupation City_Category Stay_In_Current_City_Years Marital_Status Product_Category Purchase
             0 1000001
                       P00069042
                                      F 0-17
                                                                                          2
                                                                                                                             8370
                                                     10
                                                                  Α
                                                                                                       0
                                                                                                                      3
                                                                                          2
             1 1000001 P00248942
                                      F 0-17
                                                     10
                                                                  Α
                                                                                                       0
                                                                                                                      1
                                                                                                                            15200
             2 1000001
                       P00087842
                                      F 0-17
                                                     10
                                                                  Α
                                                                                          2
                                                                                                       0
                                                                                                                      12
                                                                                                                             1422
             3 1000001
                       P00085442
                                      F 0-17
                                                     10
                                                                  Α
                                                                                          2
                                                                                                       0
                                                                                                                      12
                                                                                                                             1057
             4 1000002 P00285442
                                                                  С
                                                                                         4+
                                                                                                       0
                                                                                                                             7969
In [ ]: # user_id wise unique values and count
            df["User_ID"].unique()
  Out[17]: array([1000001, 1000002, 1000003, ..., 1004113, 1005391, 1001529])
In [ ]:  df["User_ID"].nunique()
  Out[18]: 5891
In [ ]: M df["User_ID"].value_counts()
  Out[19]: 1001680
            1004277
                         979
            1001941
                         898
            1001181
                         862
            1000889
                         823
            1002690
            1002111
                           7
            1005810
                           7
                           7
            1004991
            1000708
            Name: User_ID, Length: 5891, dtype: int64
```

We have 5891 enteries of user\_id

Top three user\_id are 1001680,1004277,1001941

```
In [ ]: | # Product wise unique values and count
        df["Product_ID"].unique()
 In [ ]: M df["Product_ID"].nunique()
 Out[21]: 3631
Out[22]: P00265242
                  1880
        P00025442
                  1615
        P00110742
                  1612
        P00112142
                  1562
        P00057642
                  1470
        P00314842
        P00298842
                    1
        P00231642
                    1
        P00204442
                    1
        P00066342
        Name: Product_ID, Length: 3631, dtype: int64
```

## Comment

Walmart supermarket has 3631 different products.

Top three most demanding products are P00265242, P00025442, P00220742.

#### Comment

we have 75% male customer and 25% female customer.

```
In [ ]: ▶ # Agewise unique values and count
        df['Age'].unique()
  Out[26]: array(['0-17', '55+', '26-35', '46-50', '51-55', '36-45', '18-25'],
             dtype=object)
Out[27]: 7
Out[28]: 26-35
               40.0
         36-45
               20.0
         18-25
               18.0
        46-50
                8.0
         51-55
                7.0
         55+
                4.0
        0-17
                3.0
        Name: Age, dtype: float64
```

Most of the customers are in the age group of 26-35(40%) followed by 36-45(20%)

```
df["Occupation"].nunique()
 Out[29]: 21
In [ ]: M df["Occupation"].unique()
  Out[30]: array([10, 16, 15, 7, 20, 9, 1, 12, 17, 0, 3, 4, 11, 8, 19, 2, 18,
              5, 14, 13, 6])
Out[31]: 4
             13.0
             13.0
        7
             11.0
        1
             9.0
        17
             7.0
        20
             6.0
        12
             6.0
        14
             5.0
        2
             5.0
        16
             5.0
             4.0
        6
        3
             3.0
        10
             2.0
        5
             2.0
        15
             2.0
        11
             2.0
        19
             2.0
        13
             1.0
             1.0
        18
        9
             1.0
        8
             0.0
        Name: Occupation, dtype: float64
```

Walmart have customers with occupation experience range from 0 to 20

Most customer of the walmart are having occupation with experience of 4,0,7.

#### Comment

All the cities were divided into three categories.

Most of the customer are from city\_category-B followed by C

Most(35%) of the customer are staying in the particular city\_category for 1 yr followed by 19% customer stay in a particular city\_category for 2yrs.

## Comment

Marital status is divided into two category: "0" refers single and "1" refer married .

Most of the customer are single(59%) followed by married(41%)

```
In [ ]: 🕨
          # Product_category wise count and unique values
          df["Product_Category"].unique()
  Out[41]: array([ 3, 1, 12, 8, 5, 4, 2, 6, 14, 11, 13, 15, 7, 16, 18, 10, 17,
                  9, 20, 19])
Out[42]: 20
In [ ]: | df["Product_Category"].value_counts(normalize=True).round(2)*100
  Out[43]: 5
                27.0
          1
                26.0
           8
                21.0
          11
                 4.0
          2
                 4.0
           6
                 4.0
           3
                 4.0
           4
                 2.0
           16
                 2.0
          15
                 1.0
          13
                 1.0
          10
                 1.0
          12
                 1.0
           7
                 1.0
          18
                 1.0
           20
                 0.0
          19
                 0.0
          14
                 0.0
           17
                 0.0
                 0.0
          Name: Product_Category, dtype: float64
```

# Comment

Walmart have 20 different Product categories in their stores.

Product category with 5,1,8 are top three among 20 in walmart inventory.

```
In [ ]: # Purchasewise unique values and count.
         df["Purchase"].unique()
  Out[44]: array([ 8370, 15200, 1422, ..., 135, 123,
                                              613])
Out[45]: 18105
Out[46]: 7011
                191
         7193
                188
         6855
                187
         6891
                184
         7012
                183
         23491
                 1
         18345
                 1
         3372
         855
                 1
         21489
         Name: Purchase, Length: 18105, dtype: int64
```

On an average most of the people who do shopping from walmart spend 7k

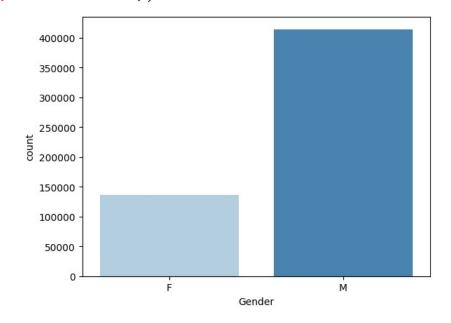
# Visual Analysis:-

```
In []: M df.head()
```

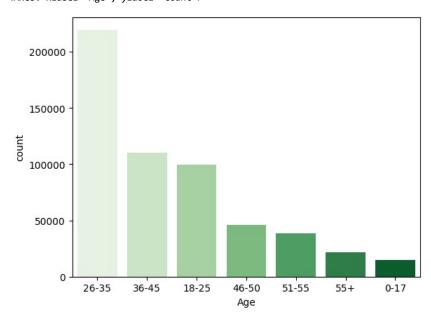
Out[47]:		User_ID	Product_ID	Gender	Age	Occupation	City_Category	Stay_In_Current_City_Years	Marital_Status	Product_Category	Purchase
	0	1000001	P00069042	F	0-17	10	Α	2	0	3	8370
	1	1000001	P00248942	F	0-17	10	Α	2	0	1	15200
	2	1000001	P00087842	F	0-17	10	Α	2	0	12	1422
	3	1000001	P00085442	F	0-17	10	Α	2	0	12	1057
	4	1000002	P00285442	М	55+	16	С	4+	0	8	7969

# A. Univariate

## 1.Count plots:-



From the graph we can conclude that most of customer are male.

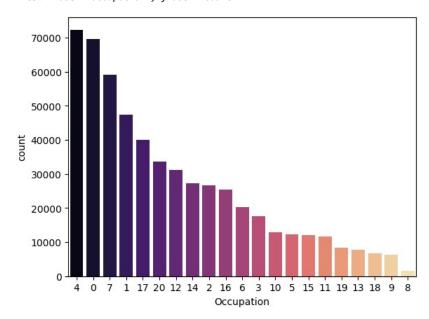


# Comment

Customers of Age 26-35 are maximum among all.

```
In [ ]: # Occupation Count plot
sns.countplot(data=df,x="Occupation",order=df["Occupation"].value_counts().index,palette="magma")
```

Out[50]: <Axes: xlabel='Occupation', ylabel='count'>

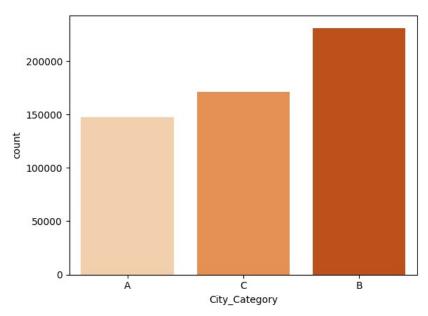


#### Comment

Most of the customer of walmart belongs to the occupation experience of 4yrs.

```
In [ ]:
         # City_category countplot
           sns.countplot(data=df,x="City_Category",palette="Oranges")
```

Out[51]: <Axes: xlabel='City\_Category', ylabel='count'>

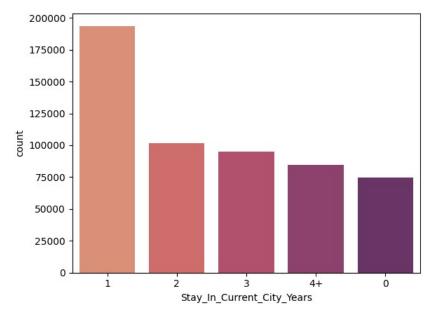


## Comment

Most of the Customer are from the city\_category -->B followed by A

```
In [ ]: # current city stay countplot
           sns.countplot(data=df,x="Stay_In_Current_City_Years",order=df["Stay_In_Current_City_Years"].value_counts().index,palette="f
```

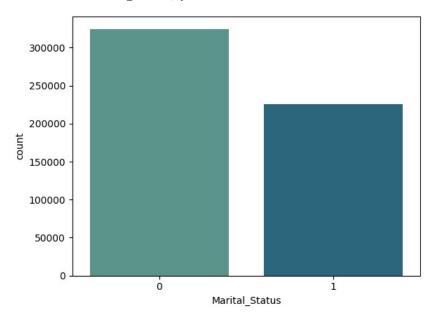
Out[52]: <Axes: xlabel='Stay\_In\_Current\_City\_Years', ylabel='count'>



# Comment

Most of the customer who go to walmart for shopping are residing in their current city for 1yr.

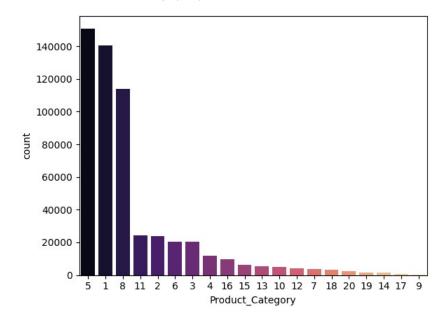
Out[53]: <Axes: xlabel='Marital\_Status', ylabel='count'>



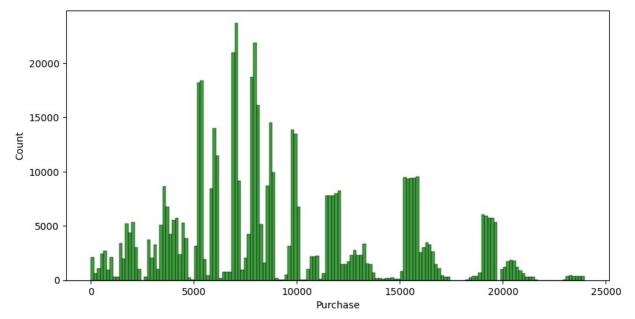
## Comment

#### From the graph it is concluded that most of the walmart customers are unmarried.

```
In [ ]: # Product_category countplot
sns.countplot(data=df,x="Product_Category",order=df["Product_Category"].value_counts().index,palette="magma")
Out[54]: <Axes: xlabel='Product_Category', ylabel='count'>
```



#### In [ ]: ► df.head() Out[55]: User\_ID Product\_ID Gender Age Occupation City\_Category Stay\_In\_Current\_City\_Years Marital\_Status Product\_Category Purchase P00069042 8370 **0** 1000001 0-17 10 2 0 2 1000001 P00248942 F 0-17 10 Α 0 1 15200 2 0 12 1422 **2** 1000001 P00087842 F 0-17 10 Α 1000001 P00085442 10 2 0 12 1057 F 0-17 Α С 1000002 P00285442 55+ 16 4+ 0 8 7969



## Comment

Customer who come to walmart for shopping most of them expend in the range of 6K-8K.

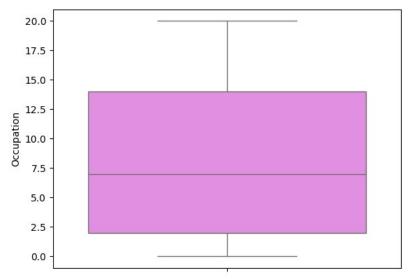
# 3.Box plot

# To detect presence of outliers.

T. F. T. N.	1C L 1/\
In [ ]: N	df.head()
L 1.	

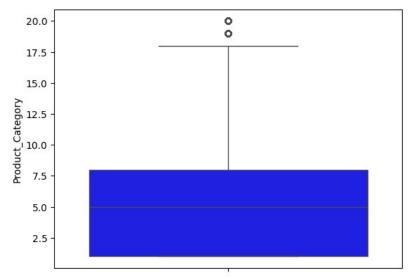
Out[57]:		User_ID	Product_ID	Gender	Age	Occupation	City_Category	Stay_In_Current_City_Years	Marital_Status	Product_Category	Purchase
	0	1000001	P00069042	F	0-17	10	А	2	0	3	8370
	1	1000001	P00248942	F	0-17	10	Α	2	0	1	15200
	2	1000001	P00087842	F	0-17	10	Α	2	0	12	1422
	3	1000001	P00085442	F	0-17	10	Α	2	0	12	1057
	4	1000002	P00285442	М	55+	16	С	4+	0	8	7969





# No outlier is present.

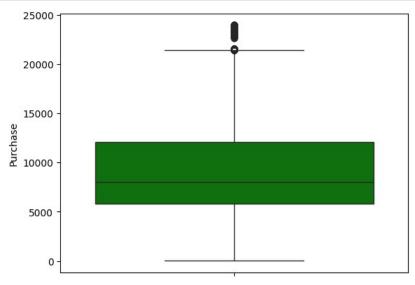




## comment

Outliers are above product\_Category 17.





#### comment

Outliers are above purchase amount of 20000.

# **Bivariate Analysis**

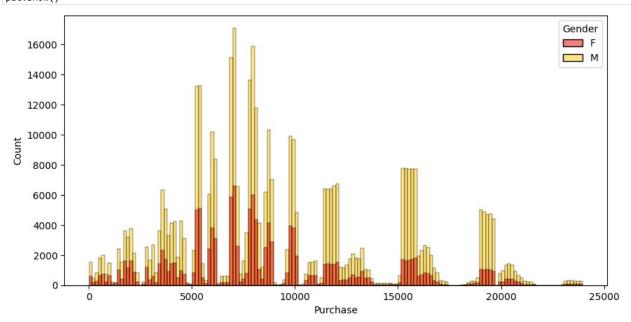
1.Histogram plot

In [ ]: ► df.head()

 n.	ı±.	ſĸ٠	17	

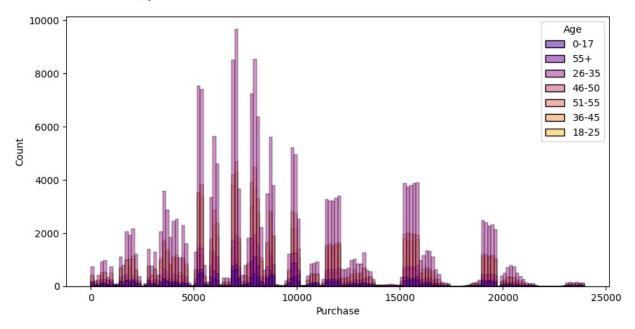
	User_ID	Product_ID	Gender	Age	Occupation	City_Category	Stay_In_Current_City_Years	Marital_Status	Product_Category	Purchase
0	1000001	P00069042	F	0-17	10	А	2	0	3	8370
1	1000001	P00248942	F	0-17	10	Α	2	0	1	15200
2	1000001	P00087842	F	0-17	10	Α	2	0	12	1422
3	1000001	P00085442	F	0-17	10	Α	2	0	12	1057
4	1000002	P00285442	М	55+	16	С	4+	0	8	7969

```
In []: # Purchase with respect to gender
plt.figure(figsize=(10,5))
sns.histplot(x=df["Purchase"],hue=df['Gender'],palette="hot")
plt.show()
```



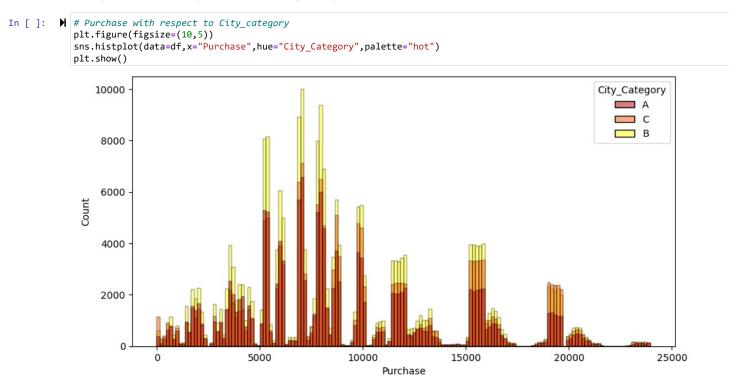
```
In []: # Purchase with respect to Age
plt.figure(figsize=(10,5))
sns.histplot(data=df,x="Purchase",hue="Age",palette="plasma")
```

Out[63]: <Axes: xlabel='Purchase', ylabel='Count'>



#### Comment

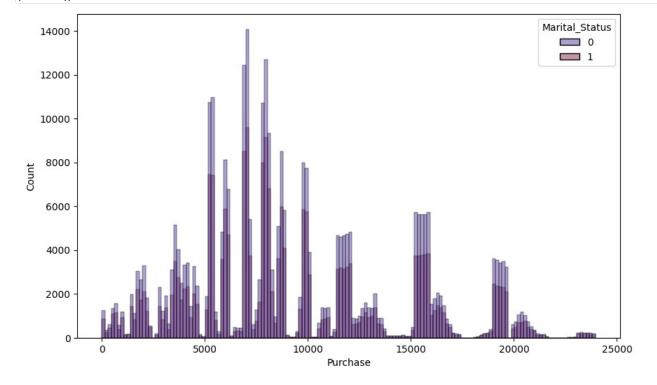
# Maximum purchase are done by the customers of Age Group 26-35.



## Comment

Customers belonging to the City\_category of B does maximum shopping at walmart followed by C and then A.

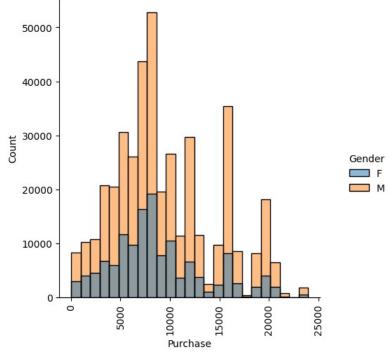
```
In []: )
# Purchase with respect to Marital Status
plt.figure(figsize=(10,6))
sns.histplot(data=df,x="Purchase",hue="Marital_Status",palette="twilight")
plt.show()
```



Mostly unmarried people do shopping from walmart in comparison to married.

# 2.Dis plot

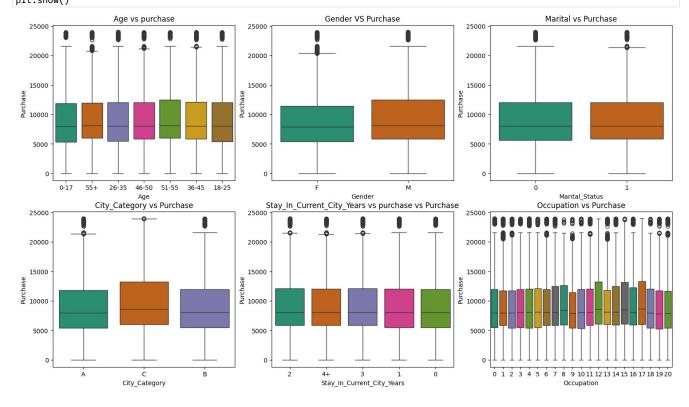




Males are purchasing more compare to female.

**Box Plots-**

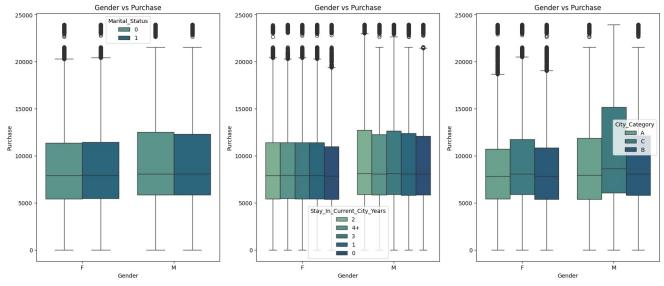
```
In [ ]: ] # Purchase vs Various Parameter(gender, marital_status, Age, City_category, Current_city, Occuplation)
            plt.figure(figsize=(18,10))
            plt.subplot(2,3,1)
            sns.boxplot(data=df,x="Age",y="Purchase",palette="Dark2")
            plt.title("Age vs purchase",fontsize=12)
            plt.subplot(2,3,2)
            sns.boxplot(data=df,x="Gender",y="Purchase",palette="Dark2")
            plt.title("Gender VS Purchase",fontsize=12)
            plt.subplot(2,3,3)
            sns.boxplot(data=df,x="Marital_Status",y="Purchase",palette="Dark2")
            plt.title("Marital vs Purchase", fontsize=12)
            plt.subplot(2,3,4)
            sns.boxplot(data=df,x="City_Category",y="Purchase",palette="Dark2")
            plt.title("City_Category vs Purchase",fontsize=12)
            plt.subplot(2,3,5)
            sns.boxplot(data=df,x="Stay_In_Current_City_Years",y="Purchase",palette="Dark2")
            plt.title("Stay_In_Current_City_Years vs purchase vs Purchase",fontsize= 12)
            plt.subplot(2,3,6)
            sns.boxplot(data=df,x="Occupation",y="Purchase",palette="Dark2")
            plt.title("Occupation vs Purchase", fontsize=12)
            plt.show()
```



#### Comments

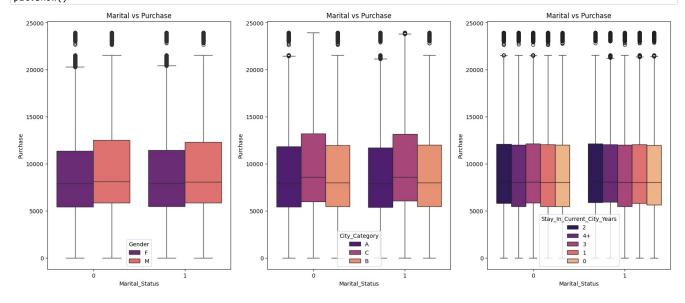
- 1) There is slight difference in the median purchase of male and female. (slightly higher for male)
- 2) Median purchase of every age group is nearly similar.
- 3) Median purchase of Occupational experience 12, 15 & 17 years are more amongst all.
- 4) Median purchase for City Category 'C' is more than the rest City Category.
- 5) Median purchase for all current city stay is nearly equal.

```
In []: # Gender vs Purchase(hue as marital_status,city_category,current_city_stay,)
    plt.figure(figsize=(20,8))
    plt.subplot(1,3,1)
    sns.boxplot(x="Gender",y="Purchase",hue="Marital_Status",data=df,palette="crest")
    plt.title("Gender vs Purchase",fontsize=12)
    plt.subplot(1,3,2)
    sns.boxplot(x="Gender",y="Purchase",data=df,hue="Stay_In_Current_City_Years",palette="crest")
    plt.title("Gender vs Purchase",fontsize=12)
    plt.subplot(1,3,3)
    sns.boxplot(x="Gender",y="Purchase",data=df,hue="City_Category",palette="crest")
    plt.title("Gender vs Purchase",fontsize=12)
    plt.show()
```



In every cases such as marital status, city category & current stay city, male customers are slightly more purchasing the product as compared to female customers.

In []: \*\*Marital\_status vs Purchase(with hue as Gender, Stay\_in \_current\_city, city\_category)
plt.figure(figsize=(20,8))
plt.subplot(1,3,1)
sns.boxplot(x="Marital\_Status",y="Purchase",data=df,hue="Gender",palette="magma")
plt.title("Marital vs Purchase",fontsize=12)
plt.subplot(1,3,2)
sns.boxplot(x="Marital\_Status",y="Purchase",data=df,hue="City\_Category",palette="magma")
plt.title("Marital vs Purchase",fontsize=12)
plt.subplot(1,3,3)
sns.boxplot(x="Marital\_Status",y="Purchase",data=df,hue="Stay\_In\_Current\_City\_Years",palette="magma")
plt.title("Marital vs Purchase",fontsize=12)
plt.show()



#### Comment

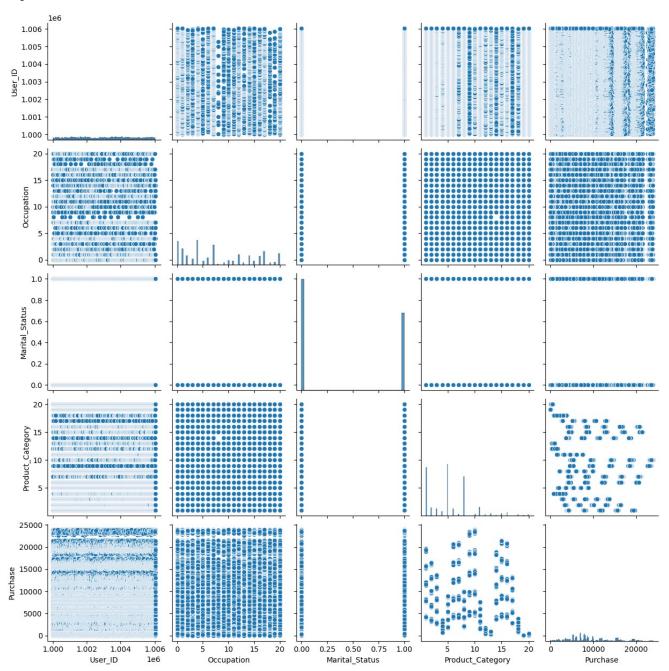
Purchase amount for both single & partnered customers are nearly same.

# C. Multivariate Analysis -

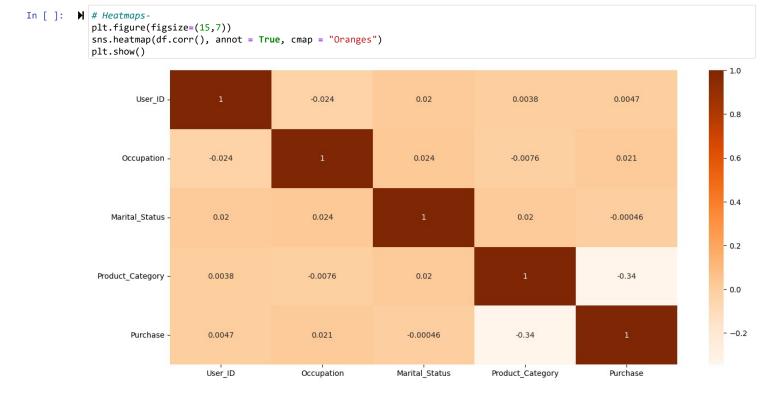
To check correlation

1.Pair Plots

<Figure size 1200x1000 with 0 Axes>



2.Correlation(Heatmaps)



Gender Analysis -

No positive or negative correlations can be seen from above pair plots & heatmaps.

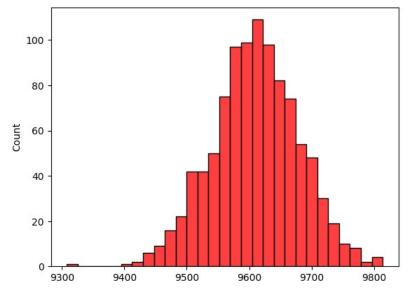
# D. CLT & Confidence Interval Analysis

```
In [ ]:
          ▶ samp=df.sample(500)
             samp
   Out[72]:
                       User_ID Product_ID Gender
                                                    Age Occupation City_Category Stay_In_Current_City_Years Marital_Status Product_Category Purchase
                36197
                      1005576
                               P00127742
                                               M 26-35
                                                                                С
                                                                                                          3
                                                                                                                        0
                                                                                                                                               19221
                                                                  4
                                                                                                                                          1
                                                                               С
               201244 1001096
                               P00191442
                                                                 10
                                                                                                          1
                                                                                                                        0
                                                                                                                                          1
                                               M
                                                   0-17
                                                                                                                                                11639
               385158
                      1005283
                               P00025442
                                               M 18-25
                                                                  2
                                                                                С
                                                                                                          1
                                                                                                                                          1
                                                                                                                                               19677
               485404
                      1002820
                               P00214642
                                                F 36-45
                                                                  0
                                                                                Α
                                                                                                          2
                                                                                                                        0
                                                                                                                                         11
                                                                                                                                                3166
               145639
                      1004447
                               P00102442
                                               M 46-50
                                                                                В
                                                                                                          0
                                                                                                                                          8
                                                                                                                                                7887
               215616 1003320
                                                                               В
                                                                                                          1
                                                                                                                                         5
                                                                                                                                                8816
                               P00220442
                                               M 26-35
                                                                  1
               168634
                      1002002
                               P00116842
                                                F
                                                    55+
                                                                 13
                                                                               С
                                                                                                          2
                                                                                                                                         2
                                                                                                                                                16011
               271560
                      1005841
                               P00153842
                                                F 36-45
                                                                                Α
                                                                                                         4+
                                                                                                                                          8
                                                                                                                                                9917
               137918
                      1003332
                               P00022742
                                               M 26-35
                                                                                В
                                                                                                          2
                                                                                                                                          8
                                                                                                                                                5953
               387840
                      1005682
                               P00113242
                                               M 18-25
                                                                                В
                                                                                                          2
                                                                                                                                                19554
              500 rows × 10 columns
```

```
[]:  # overall mean for Women df[df["Gender"]=="F"]["Purchase"].mean()

Out[74]: 8734.565765155476
```

```
samp.groupby("Gender")["Purchase"].describe()
  Out[75]:
                                          std
                                                    25%
                                                           50%
                                                                 75%
                   count
                              mean
                                              min
                                                                        max
            Gender
                 F 131.0 9256.305344 5145.845057 937.0 5669.0 8000.0 11941.0 21107.0
                \textbf{M} \quad 369.0 \quad 9609.384824 \quad 5006.973156 \quad 237.0 \quad 5968.0 \quad 8051.0 \quad 12853.0 \quad 23455.0
In []: M male_samp_mean = [samp[samp["Gender"] == "M"].sample(5000, replace = True)["Purchase"].mean() for i in range(1000)]
           9480.9504,
           9557.2912,
           9486.1522,
           9495.7548,
           9605.7188,
           9445.6576,
           9499.529,
           9530.2892,
           9530.3016,
           9524.3388,
           9515.9612,
           9565.0358,
           9552.7132,
           9559.0084,
           9566.0034,
           9592.6308,
           9562.212,
           9464.1886,
           9695.7958,
  Out[76]: (9695.7958,)
In [ ]: | len(male_samp_mean)
  Out[77]: 1000
plt.show()
```



```
In [ ]:
        M female_samp_mean = [samp[samp["Gender"] == "F"].sample(5000, replace = True)["Purchase"].mean() for i in range(1000)]
           {\tt female\_samp\_mean}
  Out[79]: [9136.8316,
            9194.682,
            9316.6526,
            9183.1522,
            9285.072,
            9202.881,
            9368.3458,
            9269.2232,
            9397.0328,
            9215.8106,
            9345.7824,
            9366.1464,
            9239.9064,
            9230.2686,
            9233.6244,
            9444.4384,
            9273.0736,
            9275.3458,
            9299.627,
plt.show()
               100
                80
                60
                40
                20
                 0
                           9100
                                       9200
                                                               9400
                                                                           9500
                                                   9300
In [ ]: ▶ # std deviation of male sample
           male_std=np.std(male_samp_mean).round(3)
           male_std
  Out[81]: 69.001
In [ ]: ▶ # std deviation of female sample
           female_std=np.std(female_samp_mean).round(3)
           female_std
  Out[82]: 72.879
        CI--90%
In [ ]: | # confidence Interval of male 90%
           male_low=np.mean(male_samp_mean)+norm.ppf(0.05)*np.std(female_samp_mean)
           \verb|male_high=np.mean(male_samp_mean)+norm.ppf(0.95)*np.std(female_samp_mean)|\\
           male_low.round(3),male_high.round(3)
  Out[83]: (9489.932, 9729.682)
female\_low=np.mean(female\_samp\_mean)+norm.ppf(0.05)*np.std(female\_samp\_mean)
           female_high=np.mean(female_samp_mean)+norm.ppf(0.95)*np.std(female_samp_mean)
           female_low.round(3),female_high.round(3)
  Out[84]: (9139.843, 9379.592)
```

```
In []: N # To check the overlapping of confidence interval
    male_CI=np.percentile(male_samp_mean,[5,95])
    female_CI=np.percentile(female_samp_mean,[5,95])
    male_CI.round(3),female_CI.round(3)
Out[85]: (array([9495.478, 9721.252]), array([9139.509, 9383.44]))
```

From above result, for 90% CI - it is clear that confidence intervals of male & female average purchases are not overlapping.

CI-95%

#### Comment

From above result, for 95% CI - it is clear that confidence intervals of male & female average purchases are not overlapping.

CI 99%

```
In []: | # confidence Interval of male for CI---99
    male_low-np.mean(male_samp_mean)+norm.ppf(.005)*np.std(male_samp_mean)
    male_high=np.mean(male_samp_mean)+norm.ppf(.995)*np.std(male_samp_mean)
    male_low.round(3),male_high.round(3)

Out[89]: (9432.072, 9787.541)

In []: | # confidence Interval of female for CI---99
    female_low=np.mean(female_samp_mean)+norm.ppf(.005)*np.std(female_samp_mean)
    female_high=np.mean(female_samp_mean)+norm.ppf(.095)*np.std(female_samp_mean)
    female_low.round(3),female_high.round(3)

Out[90]: (9071.994, 9447.441)

In []: | # checking overlapping of confidence interval of male and female
    male_ci=np.percentile(male_samp_mean,[.005,.995])
    female_ci=np.percentile(female_samp_mean,[.005,.995])
    male_ci.round(3),female_ci.round(3)

Out[91]: (array([9312.436, 9456.618]), array([9041.618, 9095.887]))
```

#### Comment

From above result, for 99% CI - it is clear that confidence intervals of male & female average purchases are not overlapping.

# Inferences from Gender CI Analysis

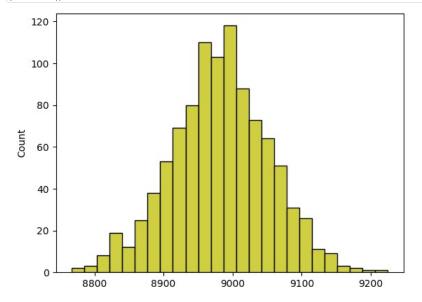
1) For males 90% CI of means = [9235.911, 9466.956] & For females = [7939.954, 8135.586]

2) For males 95% CI of means = [9215.779, 9486.584] & For females = [7921.74, 8158.717]

4) From above analysis males are purchasing more with different condifence intervals as compared to females.

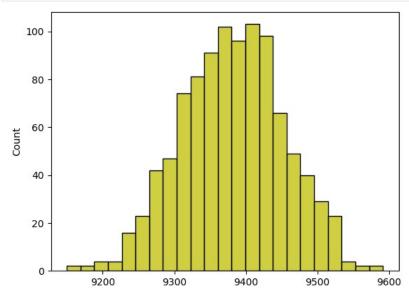
Marital Status Analysis

```
► Samp2=df.sample(500)
In [ ]:
             Samp2
   Out[92]:
                                                 Age Occupation City_Category Stay_In_Current_City_Years Marital_Status Product_Category Purchase
                     User ID Product ID Gender
              274577 1000305
                             P00343442
                                             F 18-25
                                                              0
                                                                           В
                                                                                                                                 12
                                                                                                                                         1736
              279789 1001141 P00222842
                                             F 26-35
                                                              3
                                                                           В
                                                                                                    1
                                                                                                                 1
                                                                                                                                  8
                                                                                                                                        6168
              144364 1004271
                             P00192942
                                               36-45
                                                                           В
                                                                                                    2
                                                                                                                 0
                                                                                                                                  5
                                                                                                                                        5156
                     1003957
                             P00157942
                                                                           В
                                                                                                                 0
                                                                                                                                  8
                                                                                                                                        5962
              532269
                                             M 36-45
                                                              11
                                                                                                    1
              511582 1000840
                              P00119342
                                             F 26-35
                                                              3
                                                                           С
                                                                                                    1
                                                                                                                                 10
                                                                                                                                        14085
                                                                                                                 1
               62654 1003648
                             P00018142
                                             M 18-25
                                                              4
                                                                           В
                                                                                                    1
                                                                                                                 n
                                                                                                                                  5
                                                                                                                                        7099
              476515 1001387
                             P00148642
                                             F 51-55
                                                              13
                                                                           В
                                                                                                    1
                                                                                                                                  6
                                                                                                                                       20494
              336884 1003842
                             P00171342
                                                                           В
                                                                                                                 0
                                                                                                                                 13
                                             F 36-45
                                                              16
                                                                                                                                         560
               62792 1003664
                             P00278642
                                             F 36-45
                                                                           Α
                                                                                                    0
                                                                                                                 0
                                                                                                                                  5
                                                                                                                                        7184
                                                              1
              448025 1003026
                            P00182242
                                                                           В
                                                                                                                 0
                                                                                                                                        4298
                                             F 18-25
                                                                                                    1
                                                                                                                                  1
             500 rows × 10 columns
         # overall mean for Single customer
             df[df["Marital_Status"]==0]["Purchase"].mean().round(3)
  Out[93]: 9265.908
In [ ]: ▶ # overall mean for married customer
             df[df["Marital_Status"]==1]["Purchase"].mean().round(3)
  Out[94]: 9261.175
In [ ]: # Sample statistical Properties
             Samp2.groupby("Marital_Status").describe()
   Out[95]:
                                                                                                    User_ID
                                                                                                                Occupation ... Product_Category
                           count
                                        mean
                                                      std
                                                               min
                                                                         25%
                                                                                   50%
                                                                                             75%
                                                                                                       max count
                                                                                                                     mean ...
                                                                                                                                  75%
                                                                                                                                          max count
              Marital_Status
                        0 296.0 1.003054e+06 1691.078585 1000092.0 1001517.00 1003194.5 1004412.00 1006010.0 296.0 7.300676 ...
                                                                                                                                               296.0
                                                                                                                                   8.0
                                                                                                                                          20.0
                          204.0 1.002916e+06 1703.424652 1000035.0 1001443.75 1003049.5 1004446.25 1006016.0 204.0 7.872549 ...
                                                                                                                                   8.0
                                                                                                                                          18.0 204.0
             2 rows × 32 columns
In []: | unmarried_samp2_mean=[Samp2[Samp2["Marital_Status"]==0].sample(5000,replace=True)["Purchase"].mean() for i in range(1000)]
             unmarried_samp2_mean
   Out[96]: [8964.3152,
              8902.925,
              8902.629,
              8946.7808,
              9019.6918,
              9018.4678,
              8867.1376,
              9193.5724.
              8992.2472,
              9062.5668,
              8966.2016,
              8982.3044,
              9067.4258,
              8953.7754,
              9008.6898,
              9061.0676,
              8922.5524,
              8907.57,
              9008.0258,
```



In []: Married\_samp2\_mean=[Samp2[Samp2["Marital\_Status"]==1].sample(5000,replace=True)["Purchase"].mean() for i in range(1000)] married\_samp2\_mean

```
Out[98]: [9460.9092,
           9281.652,
           9416.3314,
           9324.0758,
           9388.1378,
           9429.0618,
           9412.6334,
           9382.847,
           9324.3558,
           9431.7326,
           9372.4562,
           9388.5462,
           9360.8188,
           9259.7246,
           9430.664,
           9365.8862,
           9297.2532,
           9238.8328,
           9322.5262,
```



```
In [ ]:

    # standard deviation of married customer

           np.std(married_samp2_mean).round(3)
 Out[101]: 71.591
        CI --->90
In [ ]: ▶ # Confidence Interval of Single(unmarried)-->90
            unmarried_low=np.mean(unmarried_samp2_mean)+norm.ppf(.05)*np.std(unmarried_samp2_mean)
           unmarried_high=np.mean(unmarried_samp2_mean)+norm.ppf(.95)*np.std(unmarried_samp2_mean)
           unmarried_low.round(3),unmarried_high.round(3)
 Out[102]: (8866.831, 9097.282)
In [ ]: ▶ # confidence Interval of married customer--->90
           married_low=np.mean(married_samp2_mean)+norm.ppf(.05)*np.std(married_samp2_mean)
            married_high=np.mean(married_samp2_mean)+norm.ppf(.95)*np.std(married_samp2_mean)
           married_low.round(3),married_high.round(3)
 Out[103]: (9263.753, 9499.265)
In [ ]: ▶ # To check Overlapping of Confidence Interval
            unmarried_CI=np.percentile(unmarried_samp2_mean,[5,95]).round(3)
            married_CI=np.percentile(married_samp2_mean,[5,95]).round(3)
           unmarried_CI,married_CI
 Out[104]: (array([8865.922, 9097.569]), array([9263.346, 9500.324]))
        Comment
        From above result, for 90% CI - it is clear that confidence intervals of unmarried & married people average purchases are overlapping.
        CI---95%
In [ ]: ⋈ # Confidence Interval of single(unmarried)----95%
            unmarried_low=np.mean(unmarried_samp2_mean)+norm.ppf(.025)*np.std(unmarried_samp2_mean)
            unmarried_high=np.mean(unmarried_samp2_mean)+norm.ppf(.975)*np.std(unmarried_samp2_mean)
            unmarried_low.round(3),unmarried_high.round(3)
 Out[105]: (8844.756, 9119.357)
In [ ]: ▶ # confidence Interval of married---->95%
            married_low=np.mean(married_samp2_mean)+norm.ppf(.025)*np.std(married_samp2_mean)
            married high=np.mean(married samp2 mean)+norm.ppf(.975)*np.std(married samp2 mean)
           married_low.round(3),married_high.round(3)
 Out[106]: (9241.194, 9521.824)
unmarried_CI=np.percentile(unmarried_samp2_mean,[2.5,97.5]).round(3)
           married_CI=np.percentile(married_samp2_mean,[2.5,97.5]).round(3)
           unmarried_CI,married_CI
 Out[107]: (array([8835.793, 9120.042]), array([9243.538, 9519.229]))
        Comment
        From above result, for 95% CI - it is clear that confidence intervals of unmarried & married people average purchases are overlapping.
```

```
In [ ]: ▶ # overlapping of married and unmarried --->99%
            unmarried\_CI = np.percentile(unmarried\_samp2\_mean, [.5,99.5]). \\ round(3)
            married_CI=np.percentile(married_samp2_mean,[.5,99.5]).round(3)
            unmarried_CI,married_CI
 Out[110]: (array([8807.044, 9155.283]), array([9190.886, 9538.117]))
```

From above result, for 99% CI - it is clear that confidence intervals of unmarried & married people average purchases are overlapping.

## Inferences from Marital Status CI Analysis -

- 1) For unmarried customers 90% CI of means = [9178.918, 9430.879] & For married customers = [8951.612, 9165.207
- 2) For unmarried customers 95% CI of means = [9160.84, 9457.904] & For married customers = [8934.895, 9189.142]
- 3) For unmarried customers 99% CI of means = [9113.901, 9495.289] & For married customers = [8899.153, 9227.735]

# Age Analysis:-

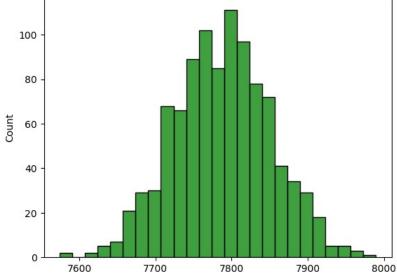
```
In [ ]: | age_samp=df.sample(500)
 Out[111]:
                      User_ID Product_ID Gender
                                                  Age Occupation City_Category Stay_In_Current_City_Years Marital_Status Product_Category Purchase
              280278 1001203 P00317842
                                              F 26-35
                                                                                                       3
                                                                                                                                            7917
                                                                             Α
                                                                                                                    0
                                                                                                                                      8
              549569 1005312 P00371644
                                              M 26-35
                                                                                                       1
                                                                                                                     0
                                                                                                                                     20
                                                                                                                                             489
              176010 1003267 P00267542
                                                                                                                     0
                                              M 26-35
                                                                4
                                                                             Α
                                                                                                       2
                                                                                                                                      1
                                                                                                                                            7683
                                                                7
               43488 1000713 P00184242
                                              M 36-45
                                                                             В
                                                                                                       3
                                                                                                                     0
                                                                                                                                      9
                                                                                                                                           18783
              478402 1001676 P00122542
                                              M 18-25
                                                                4
                                                                             В
                                                                                                      4+
                                                                                                                     0
                                                                                                                                     11
                                                                                                                                            5903
                   ...
                                                    ...
                                                               ...
                                                                                                      ...
               88517 1001645 P00247542
                                              F 18-25
                                                                             В
                                                                                                       1
                                                                                                                     1
                                                                                                                                      8
                                                                                                                                            8028
              105776 1004286 P00102542
                                                               17
                                                                             С
                                                                                                       0
                                              M 36-45
                                                                                                                     0
                                                                                                                                      8
                                                                                                                                            2092
                                                                4
                                                                             С
                                                                                                       1
                                                                                                                                      5
                                                                                                                                            5233
              305122 1004998 P00034742
                                              F 18-25
              364812 1002097 P00017542
                                              M 18-25
                                                                5
                                                                             С
                                                                                                       0
                                                                                                                     0
                                                                                                                                      5
                                                                                                                                            7135
              419795 1004543 P00045342
                                              M 26-35
                                                                                                       0
                                                                                                                     0
                                                                                                                                            11392
             500 rows × 10 columns
```

## Overall mean for different age group

Out[118]: 9534.808030960236

```
In [ ]:  df["Age"].unique()
Out[112]: array(['0-17', '55+', '26-35', '46-50', '51-55', '36-45', '18-25'],
        dtype=object)
Out[113]: 8933.464640444974
Out[114]: 9169.663606261289
Out[115]: 9252.690632869888
Out[116]: 9331.350694917874
Out[117]: 9208.625697468327
```

```
Out[119]: 9336.280459449405
In [ ]: ▶ # Sample Statistical Properties:-
            age_samp.groupby("Age")["Purchase"].describe()
 Out[120]:
                                                       25%
                                                             50%
                                                                      75%
                   count
                                          std
                                                min
                              mean
                                                                             max
              Age
              0-17
                    17.0 7788.176471 4714.927614
                                               772.0 4243.00 6997.0
                                                                   9988.00 18570.0
             18-25
                    80.0 8002.875000 4199.868571
                                               357.0 5328.25 7147.0
                                                                   8868.25 20047.0
             26-35 222.0 9144.617117 4822.256053
                                                48.0 5968.75 8363.5
                                                                  11685.25 23305.0
             36-45
                   103.0 9344.893204 5397.951016
                                                14.0 5283.00 8051.0 12314.00 23119.0
                    32.0 9902.875000 5606.610739 1759.0 6295.75 8210.0 13054.75 23699.0
             46-50
             51-55
                    35.0 \quad 8976.714286 \quad 5031.930471 \quad 2107.0 \quad 5443.50 \quad 8028.0 \quad 10057.50 \quad 20521.0
              55+
                    11.0 8861.818182 4162.225794 1450.0 7041.50 9843.0
                                                                   9926.50 17403.0
In []: M mean_age_0_17=[age_samp[age_samp["Age"]=="0-17"].sample(5000,replace=True)["Purchase"].mean() for i in range(1000)]
            mean_age_0_17
 Out[121]: [7803.6182,
             7794.5474,
             7762.5926,
             7824.034,
             7747.4768,
             7800.3846,
             7795.17,
             7808.5646,
             7789.0216,
             7822.6006,
             7752.6062,
             7729.6754,
             7871.5146,
             7719.2984,
             7798.8686,
             7856.7818,
             7825.597,
             7639.4348,
             7843.6814,
plt.show()
                100
                 80
                 60
```



```
In []: M mean_age_18_25=[age_samp[age_samp["Age"]=="18-25"].sample(5000,replace=True)["Purchase"].mean() for i in range(1000)]
           mean_age_18_25
 Out[123]: [8039.4694,
            7985.0492,
            7924.9892,
            7979.5588,
            7906.073,
            7914.0948,
            8023.8324,
            7936.7202,
            7988.6078,
            8017.46,
            8129.9744,
            8005.5894,
            7977.4638,
            8006.5288,
            8001.0094,
            8041.9286,
            7999.6122,
            7907.9422,
            8126.7104,
plt.show()
              100
               80
               60
            Count
               40
               20
```

In []: M mean\_age\_26\_35=[age\_samp[age\_samp["Age"]=="26-35"].sample(5000,replace=True)["Purchase"].mean() for i in range(1000)]

8050

8150

8200

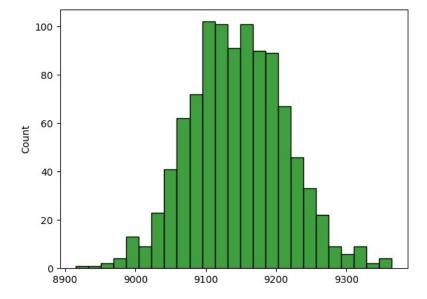
0

9082.3524, 9203.9032, 9196.3088, 9190.0052, 9124.7888, 9098.3694, 9224.665, 9115.1012, 9181.624, 9040.006, 9231.8962, 9166.7232, 9257.8374, 9166.0404, 9134.4094, 9197.5978, 9060.1596, 9179.8486,

7850

7900

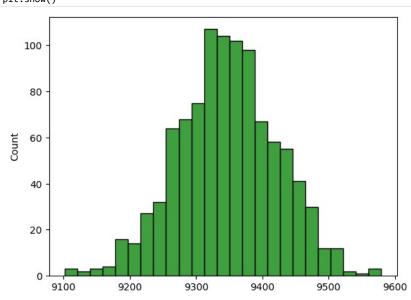
7950



In []: | mean\_age\_36\_45=[age\_samp[age\_samp["Age"]=="36-45"].sample(5000,replace=True)["Purchase"].mean() for i in range(1000)]

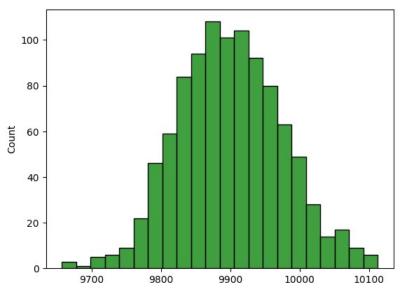
```
In [ ]: ▶ mean_age_36_45
```

```
Out[129]: [9258.1046,
            9212.7248,
            9453.7844,
            9289.3382,
            9281.5978,
            9358.4958,
            9328.2398,
            9185.4274,
            9361.3434,
            9357.5696,
            9302.9732,
            9362.7176,
            9288.4222,
            9433.5556,
            9469.7048,
            9364.855,
            9327.8878,
            9335.2308,
            9340.9204,
```



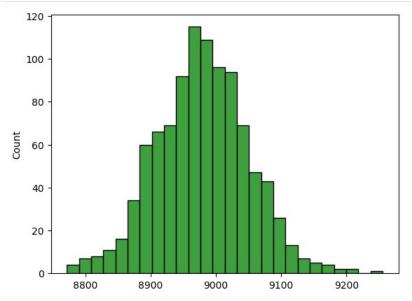
In []: M mean\_age\_46\_50=[age\_samp[age\_samp["Age"]=="46-50"].sample(5000,replace=True)["Purchase"].mean() for i in range(1000)]

```
In []: M mean_age_46_50
 Out[132]: [9854.3494,
             9949.4214,
             9771.3532,
             9919.0922,
             9960.8132,
             9826.2538,
             9994.768,
             9800.1514,
             9979.6998,
             9874.6318,
             9942.7424,
             9897.1998,
             9733.6684,
             9939.0958,
             10112.588,
             9803.377,
             9834.3434,
             10052.6512,
             9938.6976,
```



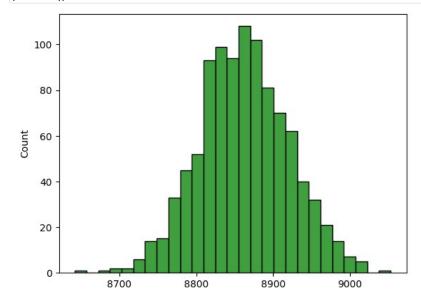
```
In []: M mean_age_51_55=[age_samp[age_samp["Age"]=="51-55"].sample(5000,replace=True)["Purchase"].mean() for i in range(1000)]
            mean_age_51_55
 Out[134]: [8957.1114,
             9030.222,
             8977.139,
             8961.4774,
             9053.9894,
             8976.8096,
             9013.0476,
             9029.4006,
             8900.0826,
             8954.1336,
             8956.266,
             8957.2332,
             9042.4236,
             8897.6702,
             8986.7538,
             9008.414,
             8857.3552,
             9018.7068,
             8986.956,
```

```
In [ ]: N sns.histplot(mean_age_51_55,color="g")
plt.show()
```



In [ ]: | mean\_age\_above\_55=[age\_samp[age\_samp["Age"]=="55+"].sample(5000,replace=True)["Purchase"].mean() for i in range(1000)]
mean\_age\_above\_55

```
Out[136]: [9011.5828,
            8962.327,
            8867.7862,
            8857.9566,
            8720.6032,
            8771.3568,
            8916.6492,
            8946.5788,
            8835.8284,
            8961.013,
            8880.7448,
            8905.1346,
            8863.5658,
            8816.8728,
            8781.6356,
            8949.2558,
            8826.1178,
            8865.0438,
            8864.8244,
```



```
In []: 

# std deviation of age sample 0-17
np.std(mean_age_0_17).round(3)

Out[138]: 63.645
```

```
In []: 

# std deviation of age sample 18-25
          np.std(mean_age_18_25).round(3)
 Out[139]: 59.083
In []: 

# std deviation of age sample 26-35
          np.std(mean_age_26_35).round(3)
 Out[140]: 68.08
np.std(mean_age_36_45).round(3)
 Out[141]: 75.094
In [ ]: ▶ # std deviation of age sample 46-50
          np.std(mean_age_46_50).round(3)
 Out[142]: 75.452
In [ ]:  ▶ # std deviation of age sample 51-55
          np.std(mean_age_51_55).round(3)
 Out[143]: 70.736
np.std(mean_age_above_55).round(3)
 Out[144]: 58.157
       CI--->95%
age_low_0_17=np.mean(mean_age_0_17)+norm.ppf(.025)*np.std(mean_age_0_17)
           age_high_0_17=np.mean(mean_age_0_17)+norm.ppf(.975)*np.std(mean_age_0_17)
          age_low_0_17.round(3),age_low_0_17.round(3)
 Out[146]: (7662.86, 7662.86)
age low 18 25=np.mean(mean age 18 25)+norm.ppf(.025)*np.std(mean age 18 25)
           age_high_18_25=np.mean(mean_age_18_25)+norm.ppf(.975)*np.std(mean_age_18_25)
          age_low_18_25.round(3),age_high_18_25.round(3)
 Out[147]: (7886.164, 8117.766)
In [ ]: ▶ # confidence Interval age(26-35):-
           age_low_26_35=np.mean(mean_age_26_35)+norm.ppf(.025)*np.std(mean_age_26_35)
           age_high_26_35=np.mean(mean_age_26_35)+norm.ppf(.975)*np.std(mean_age_26_35)
          age_low_26_35.round(3),age_high_26_35.round(3)
 Out[148]: (9012.337, 9279.207)
In [ ]: # confidence Interval age(36-45):
           age_low_36_45=np.mean(mean_age_36_45)+norm.ppf(.025)*np.std(mean_age_36_45)
           age_high_36_45=np.mean(mean_age_36_45)+norm.ppf(.975)*np.std(mean_age_36_45)
           age_low_36_45.round(3),age_high_36_45.round(3)
 Out[150]: (9199.896, 9494.257)
In []: 

# confidence Interval age(46-50):-
           age_low_46_50=np.mean(mean_age_46_50)+norm.ppf(.025)*np.std(mean_age_46_50)
           age_high_46_50=np.mean(mean_age_46_50)+norm.ppf(.975)*np.std(mean_age_46_50)
          age_low_46_50.round(3),age_high_46_50.round(3)
 Out[151]: (9751.246, 10047.011)
age_51_55_low = np.mean(mean_age_51_55) + norm.ppf(0.025) * (np.std(mean_age_51_55))
           age_{51_{55}}high = np.mean(mean_{age_{51_{55}}} + norm.ppf(0.975) * (np.std(mean_{age_{51_{55}}}))
           age_51_55_low.round(3), age_51_55_high.round(3)
 Out[152]: (8840.982, 9118.26)
In [ ]: ▶ # Confidence Interval of age(55+) = 95%
           age_above_55_low = np.mean(mean_age_above_55) + norm.ppf(0.025) * (np.std(mean_age_above_55))
           age_above_55_high = np.mean(mean_age_above_55) + norm.ppf(0.975) * (np.std(mean_age_above_55))
          age_above_55_low.round(3), age_above_55_high.round(3)
 Out[153]: (8748.004, 8975.974)
```

```
age_0_17_CI = np.percentile(mean_age_0_17, [2.5, 97.5])
                age_18_25_CI = np.percentile(mean_age_18_25, [2.5, 97.5])
                age_26_35_CI = np.percentile(mean_age_26_35, [2.5, 97.5])
                age_36_45_CI = np.percentile(mean_age_36_45, [2.5, 97.5])
                age_46_50_CI = np.percentile(mean_age_46_50, [2.5, 97.5])
                age_51_55_CI = np.percentile(mean_age_51_55, [2.5, 97.5])
                age_above_55_CI = np.percentile(mean_age_above_55, [2.5, 97.5])
               print("For age 00-17 --> confidence interval of means:", age_0_17_CI.round(3))
print("For age 18-25 --> confidence interval of means:", age_18_25_CI.round(3))
print("For age 26-35 --> confidence interval of means:", age_26_35_CI.round(3))
print("For age 36-45 --> confidence interval of means:"
               print("For age 36-45 --> confidence interval of means:", age_36_45_CI.round(3))
print("For age 46-50 --> confidence interval of means:", age_46_50_CI.round(3))
print("For age 51-55 --> confidence interval of means:", age_51_55_CI.round(3))
print("For age 56-++ --> confidence interval of means:", age_above_55_CI.round(3))
                For age 00-17 --> confidence interval of means: [7666.07 7911.188]
                For age 18-25 --> confidence interval of means: [7889.916 8112.823]
                For age 26-35 --> confidence interval of means: [9020.622 9282.387]
                For age 36-45 --> confidence interval of means: [9195.166 9492.223]
                For age 46-50 --> confidence interval of means: [ 9763.047 10054.9 ]
                For age 51-55 --> confidence interval of means: [8836.541 9116.378]
                For age 56-++ --> confidence interval of means: [8748.233 8977.387]
```

The confidence interval range is overlapping for some age bins while for some age bins it is not overlapping.

#### Insights from Data-

- 1) 59% Single, 41% Married.
- 2) 75% of the users are Male and 25% are Female.
- 3) nearly 80% of the users are between the age 18-50 (40%: 26-35, 18%: 18-25, 20%: 36-45).
- 4) Total of 20 product categories are there.
- 5) There are 20 differnent types of occupations in the city.
- 6) Customers mostly from city B(42%) followed by city C(31%) & then city A(27%).
- 7) 35% Staying in the city from 1 year, 18% from 2 years, 17% from 3 years.
- 8) From CLT graphs we have noticed that a) for gender samples, the confidence interval range was not overlapping. b) for marital status samples, the confidence interval range was overlapping for some age bins while for some age bins it was not overlapping.

## **Recommendations -**

- 1) Unmarried customers spend more money than married customers, So in order to increase sales from married customers, walmart should give some discounts offers for married people.
- 2) As males are purchasing more as compared to females, walmart should retain the male customer. Also walmart should think to grow sales from female perspective like giving them some discounts or do advertise about the product to attract female customer base.
- 3) Customers in the age group of 18-25 are the favourable age range for the business, so walmart should retain these customers. Also for the age group which is less purchasing than the above mentioned age group, walmart should come up with some ideas to involve those age groups in order to increase the sales.
- 4) Walmart have strong customer base in 'City C', so walmart should retain these customers, Also walmart should think to change strategies in 'City B' & 'City A' in order to increase the sales in those cities as well. Walmart can do advertising using online flatforms such as social digital flatforms such as Youtube, Instagram.
- 5) There are some product categories such as 1, 5, 8 & 11 which are purchased by most of the customers. So, walmart can focus on the product categories other than this so that the sales from all other categories would be increase at some sufficient level.