

### **Base Table (Reference)**

<b>customer_id</b>	<b>name</b>	<b>plan_type</b>	<b>data_gb</b>	<b>call_min</b>	<b>bill</b>
1	Veena	Postpaid	9	471	842.03
2	Veer	Postpaid	7	354	434.94
3	Mohan	Prepaid	33	497	569.23
4	Pratik	Prepaid	15	113	1107.48
5	Farhan	Prepaid	14	1284	845.75
6	Jiya	Postpaid	28	1578	1325.15

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### **✓ Question 1 – Plan Upgrade Suggestion**

#### **customer Result**

Veena      Satisfactory Usage  
Veer      Satisfactory Usage  
Mohan    Suggest Postpaid Upgrade  
Pratik   Suggest Postpaid Upgrade  
Farhan   Suggest Postpaid Upgrade  
Jiya      Suggest Premium Plan

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### **✓ Question 2 – Data Usage Classification**

#### **customer Usage Category**

Veena      Light User - Postpaid  
Veer      Light User - Postpaid  
Mohan    Heavy User - Prepaid  
Pratik   Light User - Prepaid  
Farhan   Light User - Prepaid  
Jiya      Moderate User - Postpaid

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**Question 3 – Voice Usage Pattern**

**customer Voice Category**

Veena      Normal Caller  
Veer      Normal Caller  
Mohan      Normal Caller  
Pratik      Normal Caller  
Farhan      Excessive Talker - Standard  
Jiya      Excessive Talker - Premium

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**Question 4 – Offer Eligibility**

**customer Offer**

Veena      No Offer  
Veer      No Offer  
Mohan      No Offer  
Pratik      Recharge Cashback Offer  
Farhan      Recharge Cashback Offer  
Jiya      Combo Offer

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**Question 5 – Reward Program Allocation**

**customer Reward Tier**

Veena      Basic Tier  
Veer      Basic Tier  
Mohan      Silver Tier  
Pratik      Basic Tier  
Farhan      Bronze Tier  
Jiya      Gold Tier

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**Question 6 – Mismatched Usage Detection**

#### **customer Status**

Veena Plan Matches Usage  
Veer Underutilized Postpaid  
Mohan Plan Matches Usage  
Pratik Overpaying Prepaid  
Farhan Plan Matches Usage  
Jiya Plan Matches Usage

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#### **✓ Question 7 – Heavy All-Round Users**

#### **customer Classification**

Veena Standard User  
Veer Standard User  
Mohan Standard User  
Pratik Standard User  
Farhan High Usage Customer  
Jiya Super User

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#### **✓ Question 8 – Voice vs Data Preference**

#### **customer Preference**

Veena Voice Oriented User  
Veer Voice Oriented User  
Mohan Data Oriented User  
Pratik Balanced Usage  
Farhan Voice Oriented User  
Jiya Voice Oriented User

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#### **✓ Question 9 – Billing Discount Suggestion**

#### **customer Discount**

Veena      No Discount  
Veer      No Discount  
Mohan      No Discount  
Pratik      Offer Switch + Discount  
Farhan      No Discount  
Jiya      Offer Loyalty Discount

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#### **✓ Question 10 – Digital Engagement Tag**

#### **customer Engagement**

Veena      Standard Engagement  
Veer      Standard Engagement  
Mohan      High Efficiency User  
Pratik      Standard Engagement  
Farhan      Standard Engagement  
Jiya      Premium Digital User

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#### **✓ Question 11 – Usage Pattern Detection**

#### **customer Pattern**

Veena      Balanced or Low Usage  
Veer      Balanced or Low Usage  
Mohan      Balanced or Low Usage  
Pratik      Balanced or Low Usage  
Farhan      Balanced or Low Usage  
Jiya      Balanced or Low Usage

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#### **✓ Question 12 – Postpaid / Prepaid Tier**

#### **customer Category**

Veena      Premium Postpaid User

Veer      Prepaid User

Mohan      Prepaid User

Pratik      Prepaid User

Farhan      Prepaid User

Jiya      Elite Postpaid User

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#### **✓ Question 13 – Data Pack Suggestion**

#### **customer Plan**

Veena      Standard Plan

Veer      Standard Plan

Mohan      Platinum Data Pack Suggested

Pratik      Standard Plan

Farhan      Standard Plan

Jiya      Gold Data Pack Suggested

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#### **✓ Question 14 – Talker Classification**

#### **customer Type**

Veena      Normal Caller

Veer      Normal Caller

Mohan      Normal Caller

Pratik      Normal Caller

Farhan      Premium Talker

Jiya      Premium Talker

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#### **✓ Question 15 – Power User Detection**

**customer Status**

Veena      Normal User  
Veer      Normal User  
Mohan      Prepaid Power User  
Pratik      Normal User  
Farhan      Normal User  
Jiya      Postpaid Power User