

Base Table (Reference)

customer_id	name	plan_type	data_gb	call_min	bill
1	Veena	Postpaid	9	471	842.03
2	Veer	Postpaid	7	354	434.94
3	Mohan	Prepaid	33	497	569.23
4	Pratik	Prepaid	15	113	1107.48
5	Farhan	Prepaid	14	1284	845.75
6	Jiya	Postpaid	28	1578	1325.15

☒ Question 1 – Plan Upgrade Suggestion

customer Result

Veena	Satisfactory Usage
Veer	Satisfactory Usage
Mohan	Suggest Postpaid Upgrade
Pratik	Suggest Postpaid Upgrade
Farhan	Suggest Postpaid Upgrade
Jiya	Suggest Premium Plan

☒ Question 2 – Data Usage Classification

customer Usage Category

Veena	Light User - Postpaid
Veer	Light User - Postpaid
Mohan	Heavy User - Prepaid
Pratik	Light User - Prepaid
Farhan	Light User - Prepaid
Jiya	Moderate User - Postpaid

✔ Question 3 – Voice Usage Pattern

customer Voice Category

Veena	Normal Caller
Veer	Normal Caller
Mohan	Normal Caller
Pratik	Normal Caller
Farhan	Excessive Talker - Standard
Jiya	Excessive Talker - Premium

✔ Question 4 – Offer Eligibility

customer Offer

Veena	No Offer
Veer	No Offer
Mohan	No Offer
Pratik	Recharge Cashback Offer
Farhan	Recharge Cashback Offer
Jiya	Combo Offer

✔ Question 5 – Reward Program Allocation

customer Reward Tier

Veena	Basic Tier
Veer	Basic Tier
Mohan	Silver Tier
Pratik	Basic Tier
Farhan	Bronze Tier
Jiya	Gold Tier

✔ Question 6 – Mismatched Usage Detection

customer Status

Veena	Plan Matches Usage
Veer	Underutilized Postpaid
Mohan	Plan Matches Usage
Pratik	Overpaying Prepaid
Farhan	Plan Matches Usage
Jiya	Plan Matches Usage

Question 7 – Heavy All-Round Users

customer Classification

Veena	Standard User
Veer	Standard User
Mohan	Standard User
Pratik	Standard User
Farhan	High Usage Customer
Jiya	Super User

Question 8 – Voice vs Data Preference

customer Preference

Veena	Voice Oriented User
Veer	Voice Oriented User
Mohan	Data Oriented User
Pratik	Balanced Usage
Farhan	Voice Oriented User
Jiya	Voice Oriented User

Question 9 – Billing Discount Suggestion

customer Discount

Veena	No Discount
Veer	No Discount
Mohan	No Discount
Pratik	Offer Switch + Discount
Farhan	No Discount
Jiya	Offer Loyalty Discount

✓ Question 10 – Digital Engagement Tag

customer Engagement

Veena	Standard Engagement
Veer	Standard Engagement
Mohan	High Efficiency User
Pratik	Standard Engagement
Farhan	Standard Engagement
Jiya	Premium Digital User

✓ Question 11 – Usage Pattern Detection

customer Pattern

Veena	Balanced or Low Usage
Veer	Balanced or Low Usage
Mohan	Balanced or Low Usage
Pratik	Balanced or Low Usage
Farhan	Balanced or Low Usage
Jiya	Balanced or Low Usage

✓ Question 12 – Postpaid / Prepaid Tier

customer Category

Veena	Premium Postpaid User
Veer	Prepaid User
Mohan	Prepaid User
Pratik	Prepaid User
Farhan	Prepaid User
Jiya	Elite Postpaid User

✔ Question 13 – Data Pack Suggestion**customer Plan**

Veena	Standard Plan
Veer	Standard Plan
Mohan	Platinum Data Pack Suggested
Pratik	Standard Plan
Farhan	Standard Plan
Jiya	Gold Data Pack Suggested

✔ Question 14 – Talker Classification**customer Type**

Veena	Normal Caller
Veer	Normal Caller
Mohan	Normal Caller
Pratik	Normal Caller
Farhan	Premium Talker
Jiya	Premium Talker

✔ Question 15 – Power User Detection

customer Status

Veena	Normal User
Veer	Normal User
Mohan	Prepaid Power User
Pratik	Normal User
Farhan	Normal User
Jiya	Postpaid Power User