

INFORME DE COMPRAS Y VENTAS

MAYO 2022

FANNY RODRIGUEZ

DROGAS Y MEDICAMENTOS

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
AGL	AGL	5,882,984	3,157,673	16.17%	2,647,128	3,721,810	6,990,828
AGN	AGROINTEGRAL ANDINA SA	18,236,299	8,500,658	9.06%	7,730,437	1,254,772	11,760,188
AGZ	AGROZ S.A.	0	0	0	0	0	0
BAF	BASIC FARM LTDA	195,366,818	92,410,729	-1.24%	93,560,559	17,608,800	172,651,174
BAI	PLACOR	19,970,273	5,392,153	2.68%	5,247,601	0	14,846,985
BAY	BAYER S.A	230,577,397	150,940,317	11.25%	133,963,005	173,862,750	269,486,136
BIS	BIOSTAR PHARMACEUNTICA	2,288,216,945	1,003,071,266	-13.99%	1,143,385,712	288,302,390	1,636,678,319
BOE	BOEHRINGER INGELHEIM S.A.	0	0	0	0	0	0
BUS	LABORATORIOS BUSSIE	50,522,757	43,815,656	6.62%	40,915,716	21,768,593	35,849,606
CAL	COMPANIA CALIFORNIA - Ganaderi	60,910,316	32,534,185	-11.26%	36,197,235	7,468,556	33,851,161
CAM	CALIFORNIA MASCOTAS	83,595,585	50,952,933	0.61%	50,640,365	10,288,056	47,199,933
CAN	COMERCIALIZADORA BOGOTANA SAS	99,794,129	54,341,341	-7.78%	58,571,336	53,887,488	97,215,560
CAR	LABORATORIOS CALIER DE LOS AND	36,625,179	31,197,532	11.09%	27,737,439	72,889,500	82,382,083
CEA	CEAGRO	0	0	0	0	0	0
CEL	CELLS LABORATORIO	18,513,774	3,707,487	-0.63%	3,730,762	0	14,863,220
CHA	CHALVER VETERINARIA LTDA.	320,136,844	167,549,124	5.34%	158,603,016	17,521,071	196,014,568
COR	CORPAUL	11,344,834	9,626,695	12.04%	8,467,543	20,625,355	23,739,223
DVT	DISVETAGRO SAS	6,008,567	6,136,101	-2.11%	6,265,433	5,927,043	6,325,729
EDO	EDO	17,775,804	4,108,329	8.42%	3,762,367	0	14,013,437
ELA	ELE LILLY INTERAMER ELANCO	180,006,555	80,781,781	11.91%	71,163,900	22,293,236	130,922,824
ERM	LABORATORIOS ERMA S.A	117,749,063	64,114,158	10.67%	57,270,638	0	60,403,599
GBV	GLOBALVET	0	0	0	0	0	0
HEE	HEELCOLOMBIA LTDA	16,542,007	37,016,406	30.87%	25,588,390	34,500,200	25,156,315

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DROGAS Y MEDICAMENTOS

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
HOL	GABRICA S.A.	306,410,090	142,549,695	24.01%	108,325,151	63,785,709	262,168,062
ICO	ICOFARMA	445,859,352	197,600,682	-24.09%	245,194,336	29,404,020	240,981,024
IFS	CONAVET	49,941,787	19,170,029	7.17%	17,796,019	7,995,820	45,672,126
INC	INTERVET COLOMBIA S.A.	389,438,601	173,624,913	3.97%	166,737,129	70,246,740	294,124,137
INM	INTERVET - MASCOTAS	1,079,102,414	594,724,250	11.54%	526,069,917	252,035,650	870,737,680
INP	INPEC LTDA	8,815,216	2,804,785	14.31%	2,403,408	0	6,411,808
INT	INVET S.A	143,635,881	98,094,760	-9.13%	107,053,477	75,931,620	141,683,356
JVU	LABORATORIOS JV URIBE	46,506,025	15,163,729	18.81%	12,311,003	14,534,612	48,683,608
LCA	LABORATORIOS CALLBEST LTDA	38,800,665	29,791,881	7.21%	27,644,517	15,797,372	29,957,431
LEL	LABORATORIOS LELVE	2,761,275	3,655,524	9.81%	3,297,070	8,405,453	7,869,541
LIM	LIMPIOOTEC SAS	4,500,900	4,664,109	15.83%	3,925,800	4,788,000	5,363,100
LOV	DIMEVET S.A.	72,401,592	38,528,971	12.25%	33,810,549	43,700,330	88,742,654
MAR	INDUSTRIAS MARAVEDI CIA LTDA	5,763,900	1,766,520	4.87%	1,680,506	0	4,083,394
MEG	MEGAVET	4,754,610	10,991,479	2.81%	10,682,988	10,813,275	5,156,585
MER	CARVAL COLOMBIA S.A.	628,791,348	458,216,299	16.66%	381,885,104	158,637,710	405,792,536
MKT	M.K. TECNOQUIMICAS	189,045,615	148,619,116	11.95%	130,864,461	20,799,120	86,792,175
NOL	NOVARTIS - LINEA LAVERLAM	4,063,301	1,145,190	18.92%	928,513	5,090,616	8,189,738
NOP	NOVARTIS PETS	0	0	0	0	0	0
NUT	LABORATORIOS NUTRIFARMA LTDA.	8,489,912	4,055,063	17.37%	3,350,868	7,481,800	12,620,927
OPT	OPTI VET	0	0	0	0	0	0
PBV	PROVIMI - BIOVET	0	0	0	0	0	0
PCA	PROCAPS VETERINARIA	0	0	0	0	0	0
PFI	ZOETIS	195,799,389	185,918,063	9.06%	169,067,227	208,397,880	238,573,668

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DROGAS Y MEDICAMENTOS

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
PFM	ZOETIS MASCOTAS	315,630,780	137,220,660	16.73%	114,260,692	66,780,427	270,081,495
PHA	PHARMAVET LTDA.	22,124,510	14,937,482	-4.78%	15,652,053	1,800,500	12,703,601
PHK	LABORATORIOS PHARMEK	0	0	0	0	0	0
PPO	PROMOCIONALES	51,852,017	12,663,024	13.12%	11,001,720	0	45,400,136
PRO	PROCONVET S.A.	3,601,008	2,075,936	10.66%	1,854,570	1,875,356	3,621,794
PRV	LABORATORIOS PROVET LTDA	305,706,345	169,890,806	1.99%	166,512,144	79,295,942	220,641,049
PYL	LAB. PROBYALA	11,361,005	6,090,075	1.86%	5,976,983	2,910,000	8,955,990
ROP	CARLOS MARIA MORALES SAS	24,793,349	23,188,850	13.77%	19,994,892	6,470,100	11,269,510
SAI	SANIDAD ANIMAL INTEGRAL S.A.	149,560,022	65,690,370	4.23%	62,909,704	44,547,492	135,128,681
SYN	VIRBAC LINEA SYNTESIS	38,050,335	23,821,661	13.98%	20,492,185	4,278,240	24,603,460
VEC	VECOL S.A	151,450,366	85,751,369	5.99%	80,615,404	46,609,262	119,790,007
VEL	LABORATORIOS VELOX	3,755,628	2,950,546	-5.55%	3,114,429	0	607,145
VET	LABORATORIOS VETERLAND LTDA.	149,863,545	68,877,178	5.49%	65,092,963	0	90,562,028
VIC	VICAR DE COLOMBIA S.A	46,051,869	38,988,458	2.38%	38,060,747	14,535,228	23,870,029
VIR	VET.ESPECIALIZADA LINEA VIRBAC	9,210,028	8,334,627	17.62%	6,865,672	1,938,696	7,190,613
VML	LABORATORIOS V.M. LTDA.	739,599	896,009	17.23%	741,622	1,962,264	1,977,605
WES	WEISS PHARMA S.A.S	96,888,844	52,810,144	-13.78%	60,086,149	86,818,006	141,346,605
ZOO	LABORATORIOS ZOO LTDA	250,001,005	183,110,974	7.77%	168,877,180	129,489,460	270,479,266
	SUBTOTAL \$	9,033,298,258	4,877,737,751	3.02%	4,730,585,734	2,239,076,320	7,072,183,452
	TOTAL \$	9,033,298,258	4,877,737,751	3.02%	4,730,585,734	2,239,076,320	7,072,183,452

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FELIPE BARON

CONCENTRADOS IMPORTADOS

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
963	EVANGERS	26,330,458	7,843,176	30.78%	5,429,095	0	20,145,751
	SUBTOTAL \$	26,330,458	7,843,176	30.78%	5,429,095	0	20,145,751

CONCENTRADOS NACIONALES

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
957	MASCOLANDIA SAS	576,319	567,949	35.35%	367,177	2,265,600	2,474,746
	SUBTOTAL \$	576,319	567,949	35.35%	367,177	2,265,600	2,474,746

DROGAS Y MEDICAMENTOS

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
QUA	QUALIVET PHARMACEUTICALS	517,225,313	98,751,174	41.03%	58,232,113	0	458,231,599
	SUBTOTAL \$	517,225,313	98,751,174	41.03%	58,232,113	0	458,231,599

FERRETERIA

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
360	UMCO SA	345,009,827	49,311,182	-4.37%	51,464,117	0	293,545,710
442	KAZ USA INC	13,820,468	-214,690	0	296,721	0	13,397,615
444	B-AIR	13,129,152	3,199,001	54.98%	1,440,209	0	10,469,978
466	AGROTOOLS DE COLOMBIA SAS	884,808	0	0	0	0	884,808
524	WAHL CLIPPER CORPORATION	12,427,733	280,181	36.25%	178,629	0	11,462,191
	SUBTOTAL \$	385,271,988	52,575,674	-1.53%	53,379,676	0	329,760,302

FERRETERIA IMPORTADOS COMPRA NACIONAL

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
322	AGUIMAR LTDA.	171,844	0	0	0	0	171,844
	SUBTOTAL \$	171,844	0	0	0	0	171,844

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FERRETERIA IMPORTADOS DIRECTOS

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
356	TRASCO TRADING COMPANY	2,104,600	238,260	28.23%	171,008	0	1,933,592
357	IMACASA	7,430,819	752,613	31.52%	515,385	0	6,845,764
440	DI-MARTINO S.R.L	50,034,544	3,200,167	9.69%	2,890,181	0	47,049,702
445	NINGBO DB UNION INT'L CO LTD	0	0	0	0	0	0
459	TERKO TECNOLOGIAS AGROPECUARIA	1,219,288	0	0	0	0	1,219,288
	SUBTOTAL \$	60,789,251	4,191,040	14.66%	3,576,574	0	57,048,346

IMPORTADOS DIRECTO

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
SPE	QUIMICA INDUSTRIAL SPES	0	0	0	0	0	0
	SUBTOTAL \$	0	0	0	0	0	0

INSTRUMENTAL DIRECTO IMPORTADO

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
070	CAVITRON VETERINARIO	389,120	-324,370	0	-389,120	0	778,240
	SUBTOTAL \$	389,120	-324,370	0	-389,120	0	778,240

INSTRUMENTAL IMPORTADO

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
062	NJ Phillips PTY Limited	2,540,507	0	0	0	0	2,540,507
	SUBTOTAL \$	2,540,507	0	0	0	0	2,540,507

INSTRUMENTAL IMPORTADO COMPRA NACIONAL

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
001	PRODUCTOS DESECHABLES	825,059	0	0	0	0	825,059
002	INSTRUMENTAL QUIRURGICO	627,144	389,616	31.76%	265,856	690,000	1,051,156
004	INSTRUMENTAL Y EQUIPO VARIO	3,996,179	1,529,781	-77.08%	2,708,938	4,242,836	5,146,469

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INSTRUMENTAL IMPORTADO COMPRA NACIONAL

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
030	INSMEVET S EN C.	81,000	0	0	0	0	81,000
031	INSTRUMENTAL VARIOS IMPORTADOS	81,441	1,538,150	16.3%	1,287,456	17,379,360	16,200,488
035	WISCONSIN & CIA LTDA.	44,667	8,446	25.01%	6,334	0	38,333
037	COLINSTRUVET	191,620	143,514	23.6%	109,640	1,458,500	1,436,468
040	IMPO PECUARIOS LTDA	0	0	0	0	0	0
041	INVERSIONES HERCO	0	0	0	0	0	0
043	LHAURA VET LTDA	7,768,709	3,867,313	11.03%	3,440,702	9,820,521	14,523,128
050	LHAURA VET LTDA.	4,276,012	3,037,904	11.76%	2,680,767	5,428,121	7,205,593
	SUBTOTAL \$	17,891,831	10,514,724	0.14%	10,499,693	39,019,338	46,507,694

INSTRUMENTAL IMPORTADO DIRECTO

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
003	IMPORTACIONES UNIVERSO	299,109,460	93,173,043	32.43%	62,955,075	0	235,846,933
010	DEMAPLAST SRL	9,310,184	0	0	0	0	9,310,184
018	INSTRUMENTAL VETERINARIO FIX	3,840,623	0	0	0	0	3,840,623
019	FARMING SUPPLY	25,872,856	32,616,218	21.14%	25,722,025	83,957,560	83,047,446
021	INSTRUMENTS SUPPLIES	10,143,406	613,672	20.24%	489,485	0	9,653,921
039	FARMING SUPPLY	10,634,348	1,088,445	33.77%	720,875	0	9,913,473
045	SYRVET INC	959,382	0	0	0	0	959,382
047	ALLFLEX	0	0	0	0	0	0
048	COOTRAN	0	0	0	0	0	0
056	TRANSCO TRANDING COMPANY	19,999,409	5,916,086	26.21%	4,365,443	0	15,643,721
057	SYRVET INC	3,450,642	196,120	23.14%	150,744	0	3,299,898
058	GLOBALVET	67,129,028	33,985,788	28.03%	24,459,033	82,404,000	125,353,809

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INSTRUMENTAL IMPORTADO DIRECTO

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
059	ALLFLEX	46,366,097	11,241,040	30.41%	7,822,709	0	38,372,538
060	COTRAN	3,259,960	23,468	48.28%	12,137	0	3,247,823
066	TOGNAZZONI	25,944,030	5,338,521	22.06%	4,160,835	0	21,783,195
071	VETCO SUPPLY	112,828,482	24,466,605	33.71%	16,217,821	0	98,607,890
522	EXIMPORT - OSTER	31,924,281	2,460,144	-11.19%	2,735,337	0	28,748,757
	SUBTOTAL \$	670,772,188	211,119,150	29.04%	149,811,519	166,361,560	687,629,593

INSTRUMENTAL NACIONAL

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
052	GENTRA LTDA	0	0	0	0	0	0
	SUBTOTAL \$	0	0	0	0	0	0

JUGUETES IMPORTADOS

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
072	THE OUR PETS CO	57,697,558	7,963,725	40.55%	4,734,691	0	52,933,752
	SUBTOTAL \$	57,697,558	7,963,725	40.55%	4,734,691	0	52,933,752

MASCOTAS IMPORTADOS COMPRA NACIONAL

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
122	MASCOLANDIA LTDA.	356,619	277,545	33.24%	185,278	789,348	998,648
141	JARAMILLO L. JUAN A	0	0	0	0	0	0
189	M&B IMPORT	0	0	0	0	0	0
190	PET-GROUP SAS (IDEIAS)	15,520	0	0	0	0	15,520
	SUBTOTAL \$	372,139	277,545	33.24%	185,278	789,348	1,014,168

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FELIPE BARON

MASCOTAS IMPORTADOS DIRECTOS

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
063	MODERNA PRODUCTOS NV	201,235,397	30,378,512	39.54%	18,367,683	0	183,417,948
069	Henke Sass Wolf	90,080,131	4,678,477	31.88%	3,186,986	0	86,904,817
075	MY FAMILY USA INC	1,191,168	400,486	54.95%	180,406	69,526,498	70,524,338
149	GRACIOUS LIVING	36,318,832	3,394,738	-20.18%	4,079,632	0	32,239,200
156	FERPLAST PET PRODUCTS	97,831,329	31,131,184	43.7%	17,527,558	285,088,637	356,666,812
157	TRANSCO TRADING COMPANY INC	1,928,394	850,190	35.46%	548,674	0	1,379,720
160	ROGZ (PTY) LTD	269,940,928	34,992,951	47.2%	18,475,363	0	246,893,429
162	BAMBOO PET - MUNCHKIN	88,258,847	40,587,555	34.15%	26,727,093	105,095,840	161,609,600
163	JW PET COMPANY, INC.	82,610,498	11,622,083	42.68%	6,661,824	0	75,596,392
172	KONG COMPANY	266,725	38,450	57.55%	16,323	0	250,402
182	CANINE HARDWARE	41,794,443	6,380,822	46.6%	3,407,184	0	38,018,017
183	TRIXIE HEIMTIERBEDARF	584,413,751	105,548,394	44.39%	58,690,813	0	520,426,969
188	MAMMOTH PRODUCTS	73,749,217	8,429,073	48.68%	4,325,557	0	68,989,644
195	LISCAM	11,119,228	5,231,478	50.19%	2,605,997	0	8,260,279
201	201 OFICIAL S.A. DE C.V. (4BF)	0	0	0	0	0	0
CHI	CHIMIGROUP SRL	90,698,850	37,598,072	29.16%	26,635,950	0	64,053,000
	SUBTOTAL \$	1,671,437,738	321,262,465	40.41%	191,437,043	459,710,975	1,915,230,567

MASCOTAS NACIONALES

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
102	INDUSTRIAS ARGOS LTDA.	7,508	0	0	0	0	7,508
115	GERDTS DIAZ STEPHANIE	225,000	369,316	30.55%	256,500	948,000	916,500
973	LE GROUPE INTERSAND CANADA INC	83,115,477	69,609,007	46.56%	37,196,343	0	44,893,073
	SUBTOTAL \$	83,347,985	69,978,323	46.48%	37,452,843	948,000	45,817,081

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FELIPE BARON

TALABARERIA Y EQINOS IMOPRTADOS DIRECTOS

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
564	TRANSCO TRADING COMPANY	30,627,536	5,804,660	29.79%	4,075,723	0	26,054,047
	SUBTOTAL \$	30,627,536	5,804,660	29.79%	4,075,723	0	26,054,047
	TOTAL \$	3,525,441,775	790,525,235	34.37%	518,792,305	669,094,821	3,646,338,237

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MARCELA SUAREZ

DROGAS Y MEDICAMENTOS

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
CMV	COMERVET S.A.	98,866,388	98,924,515	30.03%	69,213,116	38,919,800	84,066,186
CPH	COASPHARMA SAS	2,954,514,046	1,190,637,465	44.76%	657,662,607	597,617,200	2,923,061,047
TEC	TECNOCALIDAD SAS	1,642,801,327	506,194,880	35.86%	324,662,528	209,767,000	1,564,902,750
	SUBTOTAL \$	4,696,181,761	1,795,756,860	41.44%	1,051,538,251	846,304,000	4,572,029,983
	TOTAL \$	4,696,181,761	1,795,756,860	41.44%	1,051,538,251	846,304,000	4,572,029,983

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MARTHA PINILLOS

ARENAS GATOS PROVEEDOR NACIONAL

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
934	PET SPA	10,562,472	19,029,907	21.29%	14,978,941	13,002,000	9,769,274
950	JARAMILLO PETS	109,380	7,675,098	20.78%	6,080,312	13,153,752	7,053,804
952	MICHOS TOYS SAS	3,687,065	1,216,218	31.68%	830,925	0	2,856,140
962	ANIMAL FACTOR SAS	2,444,761	1,721,310	21.82%	1,345,740	0	1,099,021
967	VETERINARIA ESPECIALIZADA	24,679,896	27,795,261	23.02%	21,396,500	29,264,592	32,776,837
977	PRODUCTOS FAMILIA	1,045,926	5,827,987	24.78%	4,383,877	14,336,018	8,075,590
991	IND. AGROPECUARIA JVC SAS	12,971,082	15,368,799	24.71%	11,570,464	0	2,041,999
	SUBTOTAL \$	55,500,582	78,634,580	22.95%	60,586,759	69,756,362	63,672,665

CONCENTRADOS IMPORTADOS

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
904	NESTLE PURINA PET CARE	215,009,622	139,590,073	27.41%	101,323,030	145,520,887	259,102,713
909	ROYAL CANIN COLOMBIA	20,835,110	8,014,692	9.79%	7,230,171	7,577,648	19,399,753
911	GABRICA S.A.	1,067,226,938	1,894,552,741	4.23%	1,814,442,596	2,053,269,466	1,540,482,249
912	MASTERFOODS COLOMBIA	161,147,877	66,150,508	7.89%	60,930,472	42,757,150	143,788,760
918	JARAMILLO PETS & CIA S.C.A.	427,190,093	438,272,408	14.36%	375,321,359	349,971,023	397,972,061
936	ROYAL CANIN COLOMBIA	136,374,445	200,872,413	9.65%	181,497,322	240,749,536	197,169,410
965	PLB SUPER PREMIUM	55,954,840	51,433,684	45.92%	27,816,413	0	27,093,459
971	COMERCIALIZADORA PESTAR SAS	186,977,934	180,835,773	46.79%	96,219,798	0	86,438,334
	SUBTOTAL \$	2,270,716,859	2,979,722,292	10.57%	2,664,781,161	2,839,845,710	2,671,446,739

CONCENTRADOS NACIONALES

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
900	APETIT MASCOTAS	5,946,665	2,249,276	25.42%	1,677,408	0	4,296,427
902	INSUMOS DE LOS ANDES	364,900	244,746	27.27%	178,000	0	186,900

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CONCENTRADOS NACIONALES

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
905	CONCENTRADOS EL RANCHO LTDA	304,147	797,876	15.38%	675,160	1,086,400	715,387
906	INCROS DE COLOMBIA	3,196,317	1,651,888	21.34%	1,299,415	0	1,896,902
907	CONCENTRADOS EL RANCHO	0	365,076	11.92%	321,549	883,492	561,943
908	MOTTA FORERO GINETH	245,692	724,814	27.75%	523,670	1,460,000	1,196,208
910	ITALCOL DEL OCCIDENTE	322,400,157	505,229,497	19.53%	406,578,077	441,918,889	358,092,883
914	ALIMENTOS NUTRION S.A.	20,891,571	44,109,995	23%	33,962,772	29,271,408	15,703,567
915	PIXIE SAS	14,784,891	65,897,528	19.04%	53,351,956	63,832,735	24,653,531
917	PELUDITOS BARF SAS	1,095,207	8,515,080	25.91%	6,308,767	6,285,530	1,232,284
919	NESTLE PURINA PETCARE	369,377,606	384,158,737	16.86%	319,399,892	244,788,106	291,577,481
944	WILLS BONILLA CONSTANZA MARGAR	733,520	588,629	29.12%	417,248	0	519,864
947	GRUPO EMPRESARIAL BAHITI	3,878,930	3,406,033	23.6%	2,602,361	4,820,640	6,379,350
954	COMERCIALIZADORABOGOTANAS.A.S.	3,495,706	3,025,415	33.5%	2,011,757	1,294,440	2,788,547
956	IMPULSORES INTERNACIONALES	2,806,594	4,428,655	3.33%	4,281,194	5,328,000	4,253,400
959	TASTY PLANET	83,200	64,490	34.25%	42,400	0	40,800
960	GESTO AGRO SAS	42,522,332	45,799,855	28.7%	32,654,061	27,337,525	42,138,229
964	PETS ANDINA SA	3,351,065	6,507,438	25.19%	4,868,438	5,044,537	3,504,855
968	AIKOS LTDA	4,266,231	2,461,524	28.79%	1,752,783	0	2,509,698
969	EMBUMASCOTAS	31,660	247,416	42.42%	142,470	569,880	512,892
970	TOMASA'S BAKERY LATAM SAS	5,121,000	3,159,390	35.91%	2,025,000	1,512,000	4,878,000
974	BARF COLOMBIA SAS	3,619,789	2,091,469	17.91%	1,716,983	1,867,200	4,307,310
976	JOYFUL PETS SAS	138,880	21,047	52.87%	9,920	0	128,960
978	WOW CAN SAS	3,031,936	5,723,921	18.55%	4,662,338	4,417,365	3,020,775
979	MAXIPETS SAS	47,288,566	134,352,732	21.04%	106,082,322	110,793,508	52,502,118

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CONCENTRADOS NACIONALES

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
980	ALIMENTOS POLAR	45,491,695	38,265,407	14.43%	32,744,951	33,033,800	46,586,311
987	DOGSY GOURMET SAS	481,182	1,069,571	24.56%	806,886	1,901,446	1,522,516
988	LABORATORIOS ZOO	689,950	692,488	31.8%	472,275	0	399,300
990	SOLLA	41,068,981	43,799,499	22.93%	33,756,695	41,063,670	48,457,194
992	PROYECTO E SAS	1,035,436	994,301	20.16%	793,889	0	287,978
993	ALIMENTOS FINCA S.A.	42,313,540	52,586,177	28.82%	37,432,006	67,936,265	72,716,358
	SUBTOTAL \$	990,057,346	1,363,229,970	19.78%	1,093,552,643	1,096,446,836	997,567,968

CONCETRADOS IMPORTADOS

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
916	EL PUNTO FERTIL	11,216,767	12,561,621	16.52%	10,486,097	14,628,572	15,453,718
	SUBTOTAL \$	11,216,767	12,561,621	16.52%	10,486,097	14,628,572	15,453,718

CONSUMO

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
011	CNCL	2,995,485	0	0	0	0	2,995,485
020	ENZICOL LTDA	884,430	127,864	19.99%	102,300	0	782,130
029	PRODUCTOS JULIAO S.A.S.	0	0	0	0	0	0
049	START CAPCO SAS	0	0	0	0	0	0
054	CUAJO DE COLOMBIA S.A.S	2,586,546	894,308	17.12%	741,174	0	1,845,372
	SUBTOTAL \$	6,466,461	1,022,172	17.48%	843,474	0	5,622,987

DROGAS Y MEDICAMENTOS

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
BON	BONAVET LTDA	25,852,815	6,918,151	5.41%	6,543,753	0	20,155,412
DRC	IG COLOMBIA S.A.	28,945,819	24,686,425	17.59%	20,342,982	7,990,196	16,589,719

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DROGAS Y MEDICAMENTOS

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
FRA	DINKY PETT SAS	6,049,632	6,966,540	34.33%	4,575,194	0	1,513,905
GLP	MC COLER	6,970,818	4,421,694	18.7%	3,594,624	0	3,343,477
JUC	JUAN CASTELLANOS RODRIGUEZ	9,951,444	2,438,736	23.65%	1,861,958	522,000	9,157,261
SAP	SOLUCIONES AGRICOLAS PECUARIAS	27,189,450	13,259,368	3.01%	12,860,415	20,760,000	35,493,609
	SUBTOTAL \$	104,959,978	58,690,914	15.18%	49,778,926	29,272,196	86,253,383

FERRETERIA

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
202	IMPORTADORA GONZALEZ OSUNA SAS	1,190,502	3,865,365	11.25%	3,430,436	5,210,172	2,970,238
203	PROTEX S.A	391,022	36,530	37.76%	22,737	0	368,285
208	PROTEX S.A	2,446,512	1,208,122	18.17%	988,547	1,827,144	3,320,544
230	F-SHIELD	36,618,008	179,452	-211.03%	558,157	0	36,059,851
300	TREFILADOS DE COLOMBIA LT	4,386,882	10,127,779	13.7%	8,740,014	15,768,750	11,446,136
308	FERCON S.A.	4,031,317	1,235,083	29.21%	874,292	0	3,118,285
320	LIDER CAMARGO SAS	11,043,344	2,943,993	15.63%	2,483,901	5,300,650	13,860,106
324	LIDER CAMARGO SAS	213,344	0	0	0	0	213,344
338	J.E.N S.A	2,309,093	1,302,249	12.92%	1,133,988	2,563,608	3,667,525
340	FERCON S.A.	316,250	133,754	24.14%	101,460	0	214,790
352	LHAURA VET	6,548,536	2,150,519	10.02%	1,934,937	868,968	5,482,568
403	AGROINTEGRAL ANDINA S.A.	34,502,473	7,113,575	-401.75%	35,692,597	29,801,856	31,261,331
405	TORRES BORJA NATALIA	3,065,000	209,230	18.75%	170,000	0	2,895,000
406	PENAGOS HNOS Y CIA LTDA	1,310,438	0	0	0	4,821,750	6,132,188
410	ENERGIA Y POTENCIA	17,066,947	0	0	0	2,700,000	19,766,947
418	GLOBAL MOTOR LTDA	11,965,651	1,670,156	14.64%	1,425,567	0	10,540,084

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FERRETERIA

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
428	DUWEST COLOMBIA SAS	7,746,900	0	0	0	0	7,746,900
429	INSMEVET S EN C	3,961,904	0	0	0	0	3,961,904
435	KARCHER SAS	397,070	0	0	0	0	397,070
450	MECANELECTRO S.A.S	165,013,693	12,026,740	-950.57%	126,348,828	73,142,800	109,546,548
455	DURESPO S.A.	44,316,171	11,849,947	19.24%	9,569,695	-1,375,137	33,382,005
463	BEAVER S.A.	4,236,456	1,000,000	22.07%	779,311	5,428,572	8,885,719
465	PLASTICAUCHO COLOMBIA SA.	9,044,990	1,984,458	13.28%	1,720,876	0	7,324,114
475	HUSQVRNA	48,886,858	12,390,189	-70.51%	21,126,297	48,678,378	72,487,518
501	CERCAS EL CEBU LTDA	17,873,296	11,033,549	22.4%	8,561,985	15,066,619	23,973,507
502	JUAN GUZMAN BARRERO	838,013	0	0	0	0	838,013
503	COLEMPAQUES LTDA.	160,399	0	0	0	0	160,399
505	GROUPE SEB COLOMBIA	1,419,537	606,575	12.62%	529,998	1,360,000	2,249,635
506	DANIEL RODRIGUEZ	662,500	174,877	15.37%	148,000	0	422,500
508	JUVENIA SA	1,223,767	261,944	35.73%	168,352	0	1,055,415
509	MANUEL ARIZA OROSCO	3,864,918	1,195,625	17.55%	985,800	120,000	2,999,117
510	FUNDICION J-P	300,000	59,375	15.79%	50,000	0	250,000
511	DEL AGRO SOLUCIONES PARA EL CAMPO	6,983,609	1,753,357	16.93%	1,456,471	2,100,820	7,627,958
515	GIRALDO LARA LTDA	0	0	0	0	0	0
516	REPRESENTACIONES Y DISTRIBUCIO	35,284	0	0	0	0	35,284
519	ROTOPLAST	72,169	0	0	0	0	72,169
526	DELAVAL LTDA	54,777	0	0	0	0	54,777
599	GARANTIAS Y REPARACIONES	0	148,738	100%	0	0	0
	SUBTOTAL \$	454,497,630	86,661,181	-164.25%	229,002,246	213,384,950	434,787,774

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MARTHA PINILLOS

INSTRUMENTAL NACIONAL

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
007	EMPRESA GENETICA ESPECIAL	2,521,502	0	0	0	0	2,521,502
012	EMILIO ACUÑA	2,207,805	18,954	4.43%	18,115	163,880	2,353,570
022	PLASTLAVET	815,806	1,706,540	17.6%	1,406,128	3,716,000	3,161,791
025	ANDINA DE TECNOLOGIA	3,880,291	353,369	18.59%	287,671	1,190,310	4,782,930
	SUBTOTAL \$	9,425,404	2,078,863	17.65%	1,711,914	5,070,190	12,819,793

INSUMOS AGRICOLAS

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
600	DUWEST	38,635,199	20,465,849	10.78%	18,258,642	20,346,200	40,674,420
601	INVESA S.A.	50,058,972	49,745,552	1.38%	49,061,315	52,934,404	54,827,257
602	AGROINFESA	0	2,814,131	10.64%	2,514,776	12,727,220	10,141,186
603	COLINAGRO S.A.	7,353,632	13,943,416	11.68%	12,314,642	20,660,400	15,699,391
604	SUPERABONO LTDA.	2,221,299	200,343	19.91%	160,448	0	2,060,851
609	CONTROL PLUS SAS	8,704,174	2,684,368	19.2%	2,168,931	4,459,200	10,994,374
610	AGROINTEGRAL ANDINA S.A	6,642,871	6,298,123	11.17%	5,594,592	7,618,716	8,666,983
616	PERMOFILTROS LTDA	1,381,275	595,856	11.69%	526,200	0	855,075
617	AGROFERTILIZANTES DE COLOMBIA	1,408,724	3,880,189	10.7%	3,464,824	22,680,000	20,399,900
619	EL SEMILLERO E.U.	2,142,636	942,628	19.5%	758,837	0	1,383,799
628	PROQUIMCOL LTDA.	1,087,389	605,849	14.16%	520,074	460,032	1,255,822
635	FERTILIZANTES VARIOS	6,513,984	9,130,391	22.74%	7,053,984	13,500,000	12,960,000
644	LABORATORIOS AUROFARMA	5,976,784	2,304,987	19.48%	1,855,914	5,644,800	11,647,320
650	FERTIPREMIUM SAS	9,826,076	1,992,897	25.03%	1,494,119	0	8,331,957
656	ABONEX SAS	2,296,562	235,202	15.32%	199,169	0	1,919,531
	SUBTOTAL \$	144,249,577	115,839,781	8.54%	105,946,467	161,030,972	201,817,866

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MARTHA PINILLOS

LIBROS Y REVISTAS

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
810	LIBROS Y REVISTAS	282,872	0	0	0	0	282,872
	SUBTOTAL \$	282,872	0	0	0	0	282,872

MASCOTAS NACIONALES

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
100	GABRICA SA	50,976,470	32,020,738	11.34%	28,388,663	90,033,428	126,682,025
101	NAVCAR SAS	5,014,973	913,697	47.77%	477,254	2,817,495	7,355,226
103	LA PINTA DOG	0	0	0	0	-2,648,000	0
104	HORUS PET TRADING COMPANY SAS	4,331,384	221,876	-27.23%	282,300	0	4,049,084
105	MOLDEADO INDUSTRIAL DE COLOMBIA SAS	1,505,000	0	0	0	0	1,505,000
106	EBRANDI MEDIOS S.A.	655,206	55,636	33.13%	37,202	0	618,004
107	CORPORAC. MUNDIAL DE LA MUJER	8,782,430	346,259	-78.66%	618,620	1,920,000	10,083,810
108	CAPITAL MARK'S SAS	5,507,667	9,605,126	18.45%	7,833,038	7,577,200	5,329,571
109	HOME-VET SAS	360,000	0	0	0	0	360,000
110	TASTY PLANET	38,833,076	31,702,712	33.99%	20,926,446	11,686,290	34,607,504
111	ASIAMERICA TRADING SAS	1,239,655	152,209	42.72%	87,189	0	1,152,466
112	FELCAN SAS	16,076,989	23,130,561	26.29%	17,050,323	32,539,500	31,837,066
113	GREEN TRADING SAS	4,320,014	3,424,076	-23.9%	4,242,455	6,520,416	7,640,862
114	DIAZ MARTINEZ PAMELA ANDREA	1,009,122	109,055	22.22%	84,820	1,371,906	2,296,208
117	WAPET SAS	2,987,588	5,338,990	26.93%	3,901,379	9,734,088	8,860,897
119	AL TORNO SAS	21,011,608	5,071,979	21.95%	3,958,760	25,699,899	42,786,269
120	COMERCIALIZADORA BOGOTANA LTDA	5,404,431	2,971,775	32.52%	2,005,499	1,180,860	4,573,299
121	CI EVOLUTION BRANDS COLOMBIA SAS	69,965	31,116	33.03%	20,839	2,955,444	3,004,570
123	MERINO TRADING CO LTDA	909,600	0	0	0	0	909,600

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MASCOTAS NACIONALES

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
124	PRIME PET	14,469,400	1,588,849	23.96%	1,208,200	0	13,341,100
125	ID TRACK SAS	0	0	0	0	0	0
126	RODRIGUEZ DANIEL	1,110,000	412,634	32.39%	279,000	0	831,000
128	MORAI SAS	0	0	0	0	0	0
133	MECANICA INDUSTRIAL	1,597,000	1,266,978	1.58%	1,247,000	4,600,000	4,950,000
134	IG COLOMBIA S.A	1,253,240	29,506	6.25%	27,662	0	1,225,578
135	CORTEZ CABRERA LUIS	1,616,000	642,857	23%	495,000	0	1,121,000
136	NALSANI SA	7,636,774	12,310,083	34.08%	8,114,476	13,362,290	12,922,734
140	ANIMAL FACTOR SAS	114,265,912	69,864,044	35.36%	45,159,333	43,466,593	112,583,317
153	COLOMBIANA DE BIODESARROLLO SAS	2,594,490	1,525,032	43.07%	868,195	1,627,000	3,650,892
173	CASTRELLON MELO NESTOR LE	1,936,032	5,385,788	42.94%	3,072,993	4,117,220	3,630,741
175	TOMMY DOGS LTDA	1,986,419	55,328	21.43%	43,471	0	1,942,948
179	CONAVET LTDA	4,820,869	3,565,725	-17.55%	4,191,407	10,147,520	10,729,440
184	COLEMPAQUES LTDA	1,024,013	0	0	0	0	1,024,013
186	DE PASEO CON LOS PELUDITOS	22,362,740	3,208,568	24.3%	2,428,782	0	19,933,958
191	INDEPHAR SAS	521,856	193,700	38.45%	119,232	0	403,968
192	HENRY ARTURO COY MONSALVE	298,316	0	0	0	0	298,316
198	PRODUCTOS FAMILIA SANCELA S.A.	1,897,886	16,956,216	26.63%	12,441,059	25,479,990	14,240,433
	SUBTOTAL \$	348,386,125	232,101,113	26.92%	169,610,597	294,189,139	496,480,899

SALES Y MELAZAS

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
901	MIELES Y AZUCARES DEL VALLE	5,449,152	1,750,970	15.71%	1,475,812	0	3,973,340
903	QUIMPAC	109,938	0	0	0	0	109,938

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MARTHA PINILLOS

SALES Y MELAZAS

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
929	SOMEX S.A	18,848,066	7,131,124	23.1%	5,483,840	17,050,970	30,415,236
	SUBTOTAL \$	24,407,156	8,882,094	21.64%	6,959,652	17,050,970	34,498,514

SEMILLAS Y BRACHARIAS

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
703	FERCON	28,511,675	21,162,052	33.98%	13,970,641	19,332,050	34,238,959
705	DISTRIBUIDORA DE ABONOS	11,748,633	3,911,443	16.75%	3,256,425	0	8,492,208
709	IMPULSORES INTERNACIONALES LTD	18,181,306	9,097,551	20.25%	7,254,959	7,319,000	18,342,410
726	DURESPO S.A.	0	0	0	0	0	0
	SUBTOTAL \$	58,441,614	34,171,046	28.35%	24,482,025	26,651,050	61,073,577

TALABARTERIA Y EQUINOS

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
551	INVERSIONES SILDARRIAGA GOMEZ	6,033,419	2,127,340	17.04%	1,764,834	0	4,268,585
553	EMCOCLAVOS S.A	6,570,780	749,531	18.63%	609,911	0	5,960,869
555	ANGARITA CLARA INES	912,248	31,250	-220%	100,000	0	812,248
558	MESACE S.A	66,673,029	30,850,355	-169.78%	83,226,928	55,757,800	36,970,858
568	AL TORNO S.A.S	3,051,155	563,576	24.66%	424,624	1,606,329	4,171,147
	SUBTOTAL \$	83,240,631	34,322,052	-150.94%	86,126,297	57,364,129	52,183,707
	TOTAL \$	4,561,849,002	5,007,917,679	10.07%	4,503,868,258	4,824,691,076	5,133,962,462

INFORME DE COMPRAS Y VENTAS

MAYO 2022

DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
TOTAL EMP \$	21,816,770,796	12,471,937,525	13.37%	10,804,784,548	8,579,166,217	20,424,514,134

*****FIN INFORME*****