

INFORME DE COMPRAS Y VENTAS

ABRIL 2023

FANNY RODRIGUEZ

DROGAS Y MEDICAMENTOS

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
AGL	AGL	4,647,630	1,930,648	17.03%	1,601,910	2,593,605	5,628,530
AGN	AGROINTEGRAL ANDINA SA	2,866,755	5,197,929	15.58%	4,388,342	8,071,056	6,753,683
AGZ	AGROZ S.A.	0	0	0	0	0	0
BAF	BASIC FARM LTDA	195,950,090	48,620,353	12.79%	42,401,025	25,152,325	178,463,107
BAI	PLACOR	6,072,935	441,922	9.11%	401,665	0	5,659,280
BAY	BAYER S.A	235,042,243	103,357,572	16.01%	86,811,613	0	153,421,791
BIS	BIOSTAR PHARMACEUNTICA	1,679,404,136	238,330,863	-4.07%	248,031,431	366,612,400	1,890,398,730
BOE	BOEHRINGER INGELHEIM S.A.	0	0	0	0	0	0
BUS	LABORATORIOS BUSSIE	62,832,573	28,990,453	16.27%	24,274,486	2,034,000	41,176,586
CAL	COMPANIA CALIFORNIA - Ganaderi	48,445,034	10,503,470	10.79%	9,370,215	13,369,641	52,259,848
CAM	CALIFORNIA MASCOTAS	62,260,605	24,471,144	11.91%	21,555,982	14,456,966	56,336,245
CAN	COMERCIALIZADORA BOGOTANA SAS	117,948,821	27,256,651	21.96%	21,272,442	11,990,424	103,947,556
CAR	LABORATORIOS CALIER DE LOS AND	34,683,052	22,279,524	14.02%	19,155,690	26,083,030	37,768,559
CEA	CEAGRO	0	0	0	0	0	0
CEL	CELLS LABORATORIO	8,749,790	1,404,246	6.95%	1,306,615	0	7,303,975
CHA	CHALVER VETERINARIA LTDA.	370,784,761	70,580,652	9.64%	63,774,613	21,575,208	334,061,873
COR	CORPAUL	40,057,424	9,798,708	13.9%	8,436,762	10,003,630	41,299,108
DVT	DISVETAGRO SAS	8,245,652	1,941,800	3.64%	1,871,087	0	7,177,482
EDO	EDO	6,943,741	1,380,993	14.39%	1,182,300	0	6,632,653
ELA	ELE LILLY INTERAMER ELANCO	437,583,776	58,773,476	14.29%	50,372,061	12,615,480	399,651,652
ERM	LABORATORIOS ERMA S.A	45,678,228	24,413,709	18.92%	19,793,750	0	27,159,839
GBV	GLOBALVET	0	0	0	0	0	0
HEE	HEELCOLOMBIA LTDA	30,666,403	43,644,388	39.61%	26,356,098	17,162,900	23,408,828

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DROGAS Y MEDICAMENTOS

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
HOL	GABRICA S.A.	297,830,219	164,469,001	22.21%	127,945,948	4,403,808	190,474,099
ICO	ICOFARMA	523,354,811	43,304,504	14.28%	37,121,582	60,196,588	598,031,185
IFS	CONAVET	20,282,770	9,067,329	14.64%	7,739,838	17,590,560	29,050,597
INC	INTERVET COLOMBIA S.A.	503,330,933	85,499,081	12.72%	74,620,927	218,241,155	754,210,666
INM	INTERVET - MASCOTAS	1,172,704,804	261,647,501	30.96%	180,653,913	3,860,700	914,931,742
INP	INPEC LTDA	905,334	414,922	11.81%	365,940	0	598,984
INT	INVET S.A	73,896,760	53,996,613	10.32%	48,425,752	79,410,048	140,399,227
JVU	LABORATORIOS JV URIBE	19,079,459	9,628,991	20.53%	7,652,356	0	10,245,353
LCA	LABORATORIOS CALLBEST LTDA	37,576,935	10,656,118	18.54%	8,680,747	0	30,052,220
LEL	LABORATORIOS LELVE	1,863,252	2,789,560	15.61%	2,354,108	5,356,800	4,842,942
LIM	LIMPIOOTEC SAS	5,813,100	5,949,500	18.99%	4,819,500	8,883,000	10,060,200
LOV	DIMEVET S.A.	40,354,331	21,740,854	10.88%	19,374,510	37,426,870	60,496,709
MAR	INDUSTRIAS MARAVEDI CIA LTDA	2,027,872	688,080	11.47%	609,154	1,008,000	2,488,634
MEG	MEGAVET	8,580,778	3,746,161	18.52%	3,052,530	1,920,000	7,593,370
MER	CARVAL COLOMBIA S.A.	704,458,834	280,412,629	24.28%	212,321,756	288,710,006	813,511,172
MKT	M.K. TECNOQUIMICAS	173,040,360	50,919,103	14.19%	43,692,361	17,243,520	144,260,143
NOL	NOVARTIS - LINEA LAVERLAM	2,579,976	1,474,850	15.69%	1,243,468	80,124	1,404,445
NOP	NOVARTIS PETS	0	0	0	0	0	0
NUT	LABORATORIOS NUTRIFARMA LTDA.	10,746,641	2,497,998	25.53%	1,860,154	0	8,789,540
OPT	OPTI VET	0	0	0	0	0	0
PBV	PROVIMI - BIOVET	0	0	0	0	0	0
PCA	PROCAPS VETERINARIA	0	0	0	0	0	0
PFI	ZOETIS	228,434,908	61,789,030	13.32%	53,559,923	123,601,800	295,953,639

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DROGAS Y MEDICAMENTOS

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
PFM	ZOETIS MASCOTAS	115,576,841	59,843,617	19.12%	48,399,052	245,400	71,831,442
PHA	PHARMAVET LTDA.	25,241,902	6,822,754	1.6%	6,713,363	0	21,124,892
PHK	LABORATORIOS PHARMEK	0	0	0	0	0	0
PPO	PROMOCIONALES	33,084,882	4,515,280	53.62%	2,094,011	0	33,801,264
PRO	PROCONVET S.A.	1,266,162	4,217,856	19.27%	3,405,168	6,841,248	5,782,093
PRV	LABORATORIOS PROVET LTDA	188,372,207	40,914,302	15.05%	34,755,121	151,040,212	305,697,990
PYL	LAB. PROBYALA	2,618,188	517,781	15.04%	439,923	0	2,144,191
ROP	CARLOS MARIA MORALES SAS	5,718,420	5,956,662	14.02%	5,121,320	27,345,590	28,162,804
SAI	SANIDAD ANIMAL INTEGRAL S.A.	115,952,583	44,207,079	7.32%	40,970,648	81,725,416	170,208,566
SYN	VIRBAC LINEA SYNTESIS	41,961,078	18,436,355	12%	16,223,375	5,589,600	32,479,862
VEC	VECOL S.A	103,819,451	37,284,231	12.91%	32,470,088	144,516,984	215,896,793
VEL	LABORATORIOS VELOX	3,972,229	748,673	-7.37%	803,857	0	3,168,372
VET	LABORATORIOS VETERLAND LTDA.	108,234,316	17,947,012	16.56%	14,974,800	0	96,052,241
VIC	VICAR DE COLOMBIA S.A	38,605,488	17,304,992	9.29%	15,697,047	18,868,179	43,486,877
VIR	VET.ESPECIALIZADA LINEA VIRBAC	2,270,465	4,009,505	14.4%	3,432,256	7,366,932	5,833,292
VML	LABORATORIOS V.M. LTDA.	2,549,613	1,575,148	16.76%	1,311,097	16,237,280	17,357,628
WES	WEISS PHARMA S.A.S	128,273,245	26,223,111	4.7%	24,990,163	0	107,770,663
ZOO	LABORATORIOS ZOO LTDA	79,260,219	74,575,385	6.25%	69,915,524	82,331,816	163,853,193
	SUBTOTAL \$	8,222,503,015	2,159,110,069	16.16%	1,810,169,367	1,941,762,301	8,720,556,355
	TOTAL \$	8,222,503,015	2,159,110,069	16.16%	1,810,169,367	1,941,762,301	8,720,556,355

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CONCENTRADOS IMPORTADOS

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
963	EVANGERS	183,152,879	6,579,170	26.99%	4,803,183	0	178,139,320
	SUBTOTAL \$	183,152,879	6,579,170	26.99%	4,803,183	0	178,139,320

CONCENTRADOS NACIONALES

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
957	MASCOLANDIA SAS	1,742,958	303,539	35.23%	196,616	0	1,546,342
	SUBTOTAL \$	1,742,958	303,539	35.23%	196,616	0	1,546,342

DROGAS Y MEDICAMENTOS

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
QUA	QUALIVET PHARMACEUTICALS	376,080,202	69,043,211	50.58%	34,119,935	0	335,125,915
	SUBTOTAL \$	376,080,202	69,043,211	50.58%	34,119,935	0	335,125,915

FERRETERIA

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
360	UMCO SA	65,902,408	20,377,784	16.82%	16,951,008	0	49,361,794
442	KAZ USA INC	10,128,909	0	0	0	0	10,128,909
444	B-AIR	8,842,720	0	0	0	0	8,842,720
466	AGROTOOLS DE COLOMBIA SAS	0	0	0	0	0	0
524	WAHL CLIPPER CORPORATION	10,474,499	7,240	41.99%	4,200	0	10,470,299
	SUBTOTAL \$	95,348,536	20,385,024	16.83%	16,955,208	0	78,803,722

FERRETERIA IMPORTADOS COMPRA NACIONAL

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
322	AGUIMAR LTDA.	166,894	0	0	0	0	166,894
	SUBTOTAL \$	166,894	0	0	0	0	166,894

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FERRETERIA IMPORTADOS DIRECTOS

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
356	TRASCO TRADING COMPANY	1,411,085	225,629	51.38%	109,712	0	1,301,373
357	IMACASA	5,998,603	130,092	110.39%	-13,511	0	5,906,358
440	DI-MARTINO S.R.L	24,996,420	1,425,275	51.59%	689,906	0	24,306,514
445	NINGBO DB UNION INT'L CO LTD	0	0	0	0	0	0
459	TERKO TECNOLOGIAS AGROPECUARIA	1,219,288	0	0	0	0	1,219,288
	SUBTOTAL \$	33,625,396	1,780,996	55.86%	786,107	0	32,733,533

IMPORTADOS DIRECTO

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
SPE	QUIMICA INDUSTRIAL SPES	0	0	0	0	0	0
	SUBTOTAL \$	0	0	0	0	0	0

INSTRUMENTAL DIRECTO IMPORTADO

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
070	CAVITRON VETERINARIO	156,698,819	827,423	-116.02%	1,787,439	0	154,315,567
	SUBTOTAL \$	156,698,819	827,423	-116.02%	1,787,439	0	154,315,567

INSTRUMENTAL IMPORTADO

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
062	NJ Phillips PTY Limited	2,315,366	33,163	17.43%	27,383	0	2,287,983
	SUBTOTAL \$	2,315,366	33,163	17.43%	27,383	0	2,287,983

INSTRUMENTAL IMPORTADO COMPRA NACIONAL

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
001	PRODUCTOS DESECHABLES	1,352,744	17,334	25%	13,000	0	1,339,744
002	INSTRUMENTAL QUIRURGICO	272,920	121,852	30.06%	85,222	0	244,170
004	INSTRUMENTAL Y EQUIPO VARIO	2,386,084	630,544	-29.52%	816,697	0	1,595,387

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INSTRUMENTAL IMPORTADO COMPRA NACIONAL

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
030	INSMEVET S EN C.	99,000	0	0	0	0	99,000
031	INSTRUMENTAL VARIOS IMPORTADOS	15,898,968	2,198,594	10.93%	1,958,328	0	13,940,640
035	WISCONSIN & CIA LTDA.	70,970	0	0	0	0	70,970
037	COLINSTRUVET	251,497	13,332	24.99%	10,000	0	241,497
040	IMPO PECUARIOS LTDA	0	0	0	0	0	0
041	INVERSIONES HERCO	0	0	0	0	0	0
043	LHAURA VET LTDA	3,830,132	1,309,831	12.19%	1,150,148	0	2,762,392
050	LHAURA VET LTDA.	3,859,898	1,311,819	12.83%	1,143,459	0	2,726,246
	SUBTOTAL \$	28,022,213	5,603,306	7.61%	5,176,854	0	23,020,046

INSTRUMENTAL IMPORTADO DIRECTO

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
003	IMPORTACIONES UNIVERSO	333,970,759	19,359,893	40.42%	11,533,745	0	322,321,516
010	DEMAPLAST SRL	7,114,594	24,432	56.09%	10,727	0	7,103,867
018	INSTRUMENTAL VETERINARIO FIX	3,029,088	0	0	0	0	3,029,088
019	FARMING SUPPLY	70,040,768	6,304,110	23.75%	4,807,093	0	65,233,675
021	INSTRUMENTS SUPPLIES	9,854,128	0	0	0	0	9,854,128
039	FARMING SUPPLY	3,546,705	494,397	59.17%	201,845	0	3,344,860
045	SYRVET INC	899,237	15,192	64.22%	5,436	0	893,801
047	ALLFLEX	0	0	0	0	0	0
048	COOTRAN	2,779	0	0	0	0	2,779
056	TRANSCO TRANDING COMPANY	14,435,280	2,773,791	44.93%	1,527,455	0	12,664,221
057	SYRVET INC	2,635,266	92,326	49.28%	46,825	0	2,588,441
058	GLOBALVET	16,694,678	7,007,846	40.16%	4,193,684	110,406,188	123,008,440

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INSTRUMENTAL IMPORTADO DIRECTO

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
059	ALLFLEX	60,981,411	3,048,634	51.71%	1,472,233	0	59,579,927
060	COTRAN	2,963,928	150,387	58.1%	63,012	0	2,900,916
066	TOGNAZZONI	1,958,040	1,724,916	29.05%	1,223,775	0	734,265
071	VETCO SUPPLY	49,020,720	4,718,369	55.88%	2,081,852	0	46,992,099
522	EXIMPORT - OSTER	12,139,691	475,294	48.68%	243,921	0	11,895,770
	SUBTOTAL \$	589,287,072	46,189,587	40.65%	27,411,603	110,406,188	672,147,793

INSTRUMENTAL NACIONAL

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
052	GENTRA LTDA	60,606	0	0	0	0	60,606
	SUBTOTAL \$	60,606	0	0	0	0	60,606

JUGUETES IMPORTADOS

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
072	THE OUR PETS CO	27,769,829	2,254,911	52.74%	1,065,718	0	26,704,111
	SUBTOTAL \$	27,769,829	2,254,911	52.74%	1,065,718	0	26,704,111

MASCOTAS IMPORTADOS COMPRA NACIONAL

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
122	MASCOLANDIA LTDA.	684,609	140,483	35.54%	90,562	0	594,047
141	JARAMILLO L. JUAN A	0	0	0	0	0	0
189	M&B IMPORT	0	0	0	0	0	0
190	PET-GROUP SAS (IDEIAS)	11,640	0	0	0	0	11,640
	SUBTOTAL \$	696,249	140,483	35.54%	90,562	0	605,687

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MASCOTAS IMPORTADOS DIRECTOS

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
063	MODERNA PRODUCTOS NV	194,889,846	25,345,227	46.93%	13,451,469	0	181,186,725
069	Henke Sass Wolf	69,573,024	9,920,566	31.4%	6,805,324	0	63,829,589
074	GIGWI HK TRADING CO. LIM	112,846,567	13,406,007	52.6%	6,354,543	0	106,504,728
075	MY FAMILY USA INC	47,546,490	5,756,903	33.17%	3,847,475	44,404,193	88,116,123
149	GRACIOUS LIVING	20,127,602	1,033,843	69.24%	318,038	0	19,809,564
156	FERPLAST PET PRODUCTS	312,407,794	33,535,478	48.2%	17,371,656	11,861,625	295,860,732
157	TRANSCO TRADING COMPANY INC	19,881,956	1,409,059	45.64%	765,967	0	19,115,989
160	ROGZ (PTY) LTD	118,764,916	18,016,673	47.88%	9,389,951	0	109,387,345
162	BAMBOO PET - MUNCHKIN	126,600,264	26,195,359	42.71%	15,008,303	0	110,880,872
163	JW PET COMPANY, INC.	65,622,827	8,920,503	50.54%	4,412,098	0	61,210,729
172	KONG COMPANY	127,402	7,505	22.84%	5,791	0	121,611
182	CANINE HARDWARE	35,535,801	4,929,680	49.91%	2,469,313	0	33,460,342
183	TRIXIE HEIMTIERBEDARF	707,040,825	116,899,609	54.46%	53,234,832	180,045,950	831,042,585
188	MAMMOTH PRODUCTS	40,651,803	5,771,987	59.11%	2,359,932	0	38,291,871
195	LISCAM	21,834,965	5,018,585	56.51%	2,182,796	0	19,652,169
201	201 OFICIAL S.A. DE C.V. (4BF)	0	0	0	0	0	0
CHI	CHIMIGROUP SRL	25,782,857	8,443,392	26.62%	6,195,965	0	20,416,660
	SUBTOTAL \$	1,919,234,939	284,610,376	49.34%	144,173,453	236,311,768	1,998,887,634

MASCOTAS NACIONALES

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
102	INDUSTRIAS ARGOS LTDA.	0	0	0	0	0	0
115	GERDTS DIAZ STEPHANIE	299,500	307,371	30.54%	213,500	0	111,500
973	LE GROUPE INTERSAND CANADA INC	413,501,669	97,872,758	38.06%	60,619,712	151,707,015	487,192,197
	SUBTOTAL \$	413,801,169	98,180,129	38.04%	60,833,212	151,707,015	487,303,697

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TALABARTERIA Y EQINOS IMOPRTADOS DIRECTOS

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
564	TRANSCO TRADING COMPANY	137,573,727	6,738,118	37.19%	4,232,284	0	133,341,443
	SUBTOTAL \$	137,573,727	6,738,118	37.19%	4,232,284	0	133,341,443
	TOTAL \$	3,965,576,854	542,669,436	44.41%	301,659,557	498,424,971	4,125,190,293

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MARCELA SUAREZ

DROGAS Y MEDICAMENTOS

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
CMV	COMERVET S.A.	141,769,844	54,063,833	34.44%	35,446,775	0	110,777,906
CPH	COASPHARMA SAS	2,846,492,991	365,420,711	35.04%	237,389,006	147,918,470	2,732,807,660
TEC	TECNOCALIDAD SAS	1,299,167,963	211,474,049	37.96%	131,198,477	468,219,600	1,560,921,554
	SUBTOTAL \$	4,287,430,798	630,958,593	35.97%	404,034,258	616,138,070	4,404,507,120
	TOTAL \$	4,287,430,798	630,958,593	35.97%	404,034,258	616,138,070	4,404,507,120

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MARTHA PINILLOS

ARENAS GATOS PROVEEDOR NACIONAL

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
934	PET SPA	18,625,233	15,600,669	23.02%	12,009,991	11,925,684	20,343,222
950	JARAMILLO PETS	3,984,777	7,574,931	17.28%	6,265,975	9,523,824	7,439,667
952	MICHOS TOYS SAS	1,693,788	1,996,607	42.76%	1,142,777	0	551,011
962	ANIMAL FACTOR SAS	2,955,648	1,316,009	30.36%	916,480	0	2,039,168
967	VETERINARIA ESPECIALIZADA	43,158,520	44,469,076	22.23%	34,583,265	79,980,297	88,642,930
977	PRODUCTOS FAMILIA	4,897,638	5,042,997	22.43%	3,911,735	8,633,760	9,619,738
991	IND. AGROPECUARIA JVC SAS	15,390,375	11,288,558	27.33%	8,203,756	0	7,285,533
	SUBTOTAL \$	90,705,979	87,288,847	23.2%	67,033,979	110,063,565	135,921,269

CONCENTRADOS IMPORTADOS

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
904	NESTLE PURINA PET CARE	188,338,117	169,379,712	19.02%	137,170,622	257,980,340	309,496,603
909	ROYAL CANIN COLOMBIA	2,515,560	1,797,068	13.37%	1,556,751	2,287,120	3,245,929
911	GABRICA S.A.	3,587,167,404	1,959,390,102	4.12%	1,878,618,242	108,216,420	1,843,144,781
912	MASTERFOODS COLOMBIA	208,412,251	43,563,484	26.96%	31,819,666	69,139,559	245,444,943
916	EL PUNTO FERTIL	48,621,635	38,882,028	17.92%	31,914,776	63,364,752	80,185,511
918	JARAMILLO PETS & CIA S.C.A.	766,092,882	684,630,838	11.38%	606,702,452	472,765,999	618,961,719
936	ROYAL CANIN COLOMBIA	239,389,724	319,274,697	11.48%	282,626,393	348,483,792	311,166,027
965	PLB SUPER PREMIUM	255,520,739	108,046,292	44.72%	59,726,395	379,545,887	566,073,676
971	COMERCIALIZADORA PESTAR SAS	244,643,218	75,530,611	36.93%	47,636,585	6,403,827	201,851,655
	SUBTOTAL \$	5,540,701,530	3,400,494,832	9.49%	3,077,771,882	1,708,187,696	4,179,570,844

CONCENTRADOS NACIONALES

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
900	APETIT MASCOTAS	302,572	200,679	30%	140,476	0	162,096

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CONCENTRADOS NACIONALES

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
902	INSUMOS DE LOS ANDES	1,654,668	513,709	26.91%	375,460	0	1,279,208
905	CONCENTRADOS EL RANCHO LTDA	2,419,825	1,342,792	19.36%	1,082,795	2,554,190	1,767,006
906	INCROS DE COLOMBIA	2,706,938	848,548	24.22%	643,062	0	2,063,876
907	CONCENTRADOS EL RANCHO	255,742	399,864	18%	327,888	546,480	218,592
908	MOTTA FORERO GINETH	565,496	754,600	28.04%	543,024	0	22,472
910	ITALCOL DEL OCCIDENTE	593,457,140	570,981,183	23.68%	435,784,794	276,444,103	435,597,250
914	ALIMENTOS NUTRION S.A.	21,879,850	88,323,720	18.95%	71,589,749	110,819,794	60,973,870
915	PIXIE SAS	20,162,594	57,289,470	21.88%	44,756,713	47,640,600	23,931,128
917	PELUDITOS BARF SAS	3,192,268	9,639,563	28.07%	6,933,950	4,047,390	355,894
919	NESTLE PURINA PETCARE	513,608,119	286,471,983	12.94%	249,413,529	473,380,578	735,189,794
944	WILLS BONILLA CONSTANZA MARGAR	562,104	312,136	33.78%	206,696	0	355,408
947	GRUPO EMPRESARIAL BAHITI	3,661,932	2,896,688	27.87%	2,089,402	0	1,597,122
954	COMERCIALIZADORABOGOTANAS.A.S.	1,043,607	2,123,851	27.45%	1,540,779	4,999,680	4,505,235
956	IMPULSORES INTERNACIONALES	1,366,092	5,444,813	10.01%	4,899,911	12,478,000	8,944,180
959	TASTY PLANET	0	0	0	0	0	0
960	GESTO AGRO SAS	78,948,421	92,683,928	28.01%	66,718,536	45,994,900	66,822,755
964	PETS ANDINA SA	15,057,600	11,402,419	27.91%	8,219,888	11,054,136	17,996,595
968	AIKOS LTDA	2,305,654	1,770,593	33.37%	1,179,773	0	1,125,881
969	EMBUMASCOTAS	0	0	0	0	0	0
970	TOMASA'S BAKERY LATAM SAS	2,700,427	3,020,267	38.47%	1,858,322	2,276,400	3,126,600
974	BARF COLOMBIA SAS	4,960,708	2,623,035	25.26%	1,960,547	0	3,000,161
976	JOYFUL PETS SAS	0	0	0	0	0	0
978	WOW CAN SAS	5,286,515	9,516,816	25.76%	7,065,747	9,054,776	7,688,273

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CONCENTRADOS NACIONALES

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
979	MAXIPETS SAS	206,210,492	227,101,857	13.88%	195,581,617	163,389,408	174,812,158
980	ALIMENTOS POLAR	105,391,828	51,381,591	16.49%	42,907,772	31,994,930	94,380,439
987	DOGSY GOURMET SAS	1,008,380	2,838,866	25.38%	2,118,500	2,469,000	1,194,300
988	LABORATORIOS ZOO	0	0	0	0	0	0
990	SOLLA	32,178,418	42,090,694	26.07%	31,117,273	66,012,172	67,070,788
992	PROYECTO E SAS	968,129	551,604	24.26%	417,787	0	556,780
993	ALIMENTOS FINCA S.A.	52,125,516	39,350,088	25.73%	29,225,668	37,939,834	60,144,167
994	TERRA FOODS SAS	1,087,666	1,688,331	34.23%	1,110,472	1,368,150	1,345,332
995	MEALS DE COLOMBIA S.A	0	88,690	29.52%	62,510	514,368	451,858
	SUBTOTAL \$	1,675,068,701	1,513,652,378	20.07%	1,209,872,640	1,304,978,889	1,776,679,218

CONSUMO

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
011	CNCL	1,894,722	0	0	0	0	1,894,722
020	ENZICOL LTDA	930	0	0	0	0	930
029	PRODUCTOS JULIAO S.A.S.	0	0	0	0	0	0
049	START CAPCO SAS	0	0	0	0	0	0
054	CUAJO DE COLOMBIA S.A.S	272,268	360,285	20%	288,235	3,193,400	3,177,433
	SUBTOTAL \$	2,167,920	360,285	20%	288,235	3,193,400	5,073,085

DROGAS Y MEDICAMENTOS

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
BON	BONAVET LTDA	19,354,560	4,634,278	15.4%	3,920,795	0	15,107,730
DRC	IG COLOMBIA S.A.	36,184,109	28,173,045	19.54%	22,669,286	18,148,564	30,663,735
FRA	DINKY PETT SAS	8,747,289	4,129,970	29.41%	2,915,286	6,132,360	11,404,191

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DROGAS Y MEDICAMENTOS

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
GLP	MC COLER	2,151,168	811,581	22.82%	626,418	2,472,896	3,879,150
JUC	JUAN CASTELLANOS RODRIGUEZ	5,149,105	2,058,452	22.93%	1,586,463	0	3,560,542
SAP	SOLUCIONES AGRICOLAS PECUARIAS	34,150,200	9,492,502	5.23%	8,996,000	69,753,600	98,073,700
	SUBTOTAL \$	105,736,431	49,299,828	17.42%	40,714,248	96,507,420	162,689,048

FERRETERIA

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
202	IMPORTADORA GONZALEZ OSUNA SAS	1,780,666	2,899,154	18.11%	2,374,044	8,746,386	8,153,010
203	PROTEX S.A	63,102	47,852	59.96%	19,161	0	43,941
208	PROTEX S.A	2,913,309	583,576	6.69%	544,517	0	2,368,792
230	F-SHIELD	21,355,137	109,160	-778%	958,428	0	20,396,709
300	TREFILADOS DE COLOMBIA LT	8,851,500	12,187,806	12.25%	10,695,000	22,181,250	20,337,750
308	FERCON S.A.	7,573,994	1,848,288	26.06%	1,366,669	0	6,207,325
320	LIDER CAMARGO SAS	4,970,394	1,385,502	16.18%	1,161,302	408,240	4,217,332
324	LIDER CAMARGO SAS	107,958	0	0	0	0	107,958
338	J.E.N S.A	3,605,481	862,471	18.13%	706,144	0	2,914,777
340	FERCON S.A.	160,336	87,597	25.24%	65,484	0	94,852
352	LHAURA VET	4,858,301	2,419,044	15%	2,056,068	5,196,934	8,332,346
403	AGROINTEGRAL ANDINA S.A.	30,057,556	6,458,980	7.24%	5,991,121	43,532,388	69,842,335
405	TORRES BORJA NATALIA	1,190,000	209,230	18.75%	170,000	0	1,020,000
406	PENAGOS HNOS Y CIA LTDA	2,085,750	0	0	0	0	2,085,750
410	ENERGIA Y POTENCIA	5,482,453	0	0	0	0	5,482,453
418	GLOBAL MOTOR LTDA	8,277,500	740,964	21.72%	580,000	8,545,540	13,772,040
428	DUWEST COLOMBIA SAS	4,748,100	0	0	0	0	4,748,100

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FERRETERIA

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
429	INSMEVET S EN C	2,723,809	0	0	0	0	2,723,809
435	KARCHER SAS	794,140	0	0	0	0	794,140
450	MECANELECTRO S.A.S	98,462,986	13,344,486	-21.26%	16,182,121	88,122,700	155,618,282
455	DURESPO S.A.	20,184,525	9,272,995	16.97%	7,699,723	5,571,428	18,056,230
463	BEAVER S.A.	2,727,573	0	0	0	0	2,727,573
465	PLASTICAUCHO COLOMBIA SA.	3,881,436	2,042,888	13.95%	1,757,822	0	2,123,614
475	HUSQVRNA	76,293,143	11,416,893	0.13%	11,402,335	41,793,792	108,181,708
501	CERCAS EL CEBU LTDA	21,228,000	8,762,604	24.85%	6,584,902	10,202,592	24,832,307
502	JUAN GUZMAN BARRERO	792,715	0	0	0	0	792,715
503	COLEMPAQUES LTDA.	655,898	591,976	26.56%	434,730	2,410,800	2,631,968
505	GROUPE SEB COLOMBIA	4,457,594	2,208,442	17.99%	1,811,225	9,767,756	3,733,869
506	DANIEL RODRIGUEZ	351,000	120,004	20%	96,000	0	255,000
508	JUVENIA SA	758,698	0	0	0	0	758,698
509	MANUEL ARIZA OROSCO	3,305,536	887,500	22.09%	691,449	290,000	2,904,005
510	FUNDICION J-P	0	0	0	0	0	0
511	DEL AGRO SOLUCIONES PARA EL CAMPO	5,950,990	1,749,914	20.78%	1,386,207	898,325	5,463,108
515	GIRALDO LARA LTDA	0	0	0	0	0	0
516	REPRESENTACIONES Y DISTRIBUCIO	0	0	0	0	0	0
519	ROTOPLAST	0	0	0	0	0	0
526	DELAVAL LTDA	36,518	0	0	0	0	36,518
599	GARANTIAS Y REPARACIONES	0	107,563	100%	0	0	0
	SUBTOTAL \$	350,686,098	80,344,889	6.98%	74,734,452	247,668,131	501,759,014

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INSTRUMENTAL NACIONAL

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
007	EMPRESA GENETICA ESPECIAL	559,416	0	0	0	0	559,416
012	EMILIO ACUÑA	890,339	16,842	40.84%	9,963	0	880,376
022	PLASTLAVET	13,091,400	883,771	22.99%	680,550	0	12,410,850
025	ANDINA DE TECNOLOGIA	3,331,411	472,994	24.53%	356,969	0	2,974,442
	SUBTOTAL \$	17,872,566	1,373,607	23.74%	1,047,482	0	16,825,084

INSUMOS AGRICOLAS

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
600	DUWEST	42,350,054	22,486,390	8.78%	20,512,960	3,172,800	25,010,074
601	INVESA S.A.	28,258,844	15,831,044	10.38%	14,188,074	0	14,070,770
602	AGROINFESA	12,177,606	20,685,701	10.48%	18,516,862	30,779,848	24,440,592
603	COLINAGRO S.A.	32,315,042	10,492,449	11.66%	9,268,616	4,502,400	27,939,026
604	SUPERABONO LTDA.	84,378	0	0	0	0	84,378
609	CONTROL PLUS SAS	968,021	541,380	21.98%	422,377	936,000	1,481,644
610	AGROINTEGRAL ANDINA S.A	20,813,826	5,170,122	13.14%	4,490,746	4,427,400	20,750,470
616	PERMOFILTROS LTDA	166,130	190,442	12.77%	166,130	0	0
617	AGROFERTILIZANTES DE COLOMBIA	16,038,120	5,534,673	14.65%	4,724,000	0	11,314,120
619	EL SEMILLERO E.U.	544,561	467,014	21.56%	366,318	1,461,500	1,639,742
628	PROQUIMCOL LTDA.	554,900	160,727	22.35%	124,810	0	430,090
635	FERTILIZANTES VARIOS	5,328,840	3,253,434	-14.65%	3,730,188	0	1,598,652
644	LABORATORIOS AUROFARMA	6,416,256	2,712,028	20.21%	2,163,840	0	4,252,416
650	FERTIPREMIUM SAS	472,906	425,337	28.06%	305,998	0	166,908
656	ABONEX SAS	129,700	226,828	17.73%	186,616	0	569,529
	SUBTOTAL \$	166,619,184	88,177,569	10.22%	79,167,535	45,279,948	133,748,411

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LIBROS Y REVISTAS

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
810	LIBROS Y REVISTAS	0	0	0	0	0	0
	SUBTOTAL \$	0	0	0	0	0	0

MASCOTAS NACIONALES

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
100	GABRICA SA	47,148,186	21,144,431	22.89%	16,304,560	19,626,840	51,619,597
101	NAVCAR SAS	4,325,860	1,008,525	38.4%	621,281	0	3,704,579
103	LA PINTA DOG	0	0	0	0	0	0
104	HORUS PET TRADING COMPANY SAS	0	0	0	0	0	0
105	MOLDEADO INDUSTRIAL DE COLOMBIA SAS	95,000	0	0	0	0	95,000
106	EBRANDI MEDIOS S.A.	210,986	24,728	16.68%	20,603	0	190,383
107	CORPORAC. MUNDIAL DE LA MUJER	11,118,770	1,182,852	7.85%	1,089,970	0	10,028,800
108	CAPITAL MARK'S SAS	17,179,900	20,530,876	30.89%	14,189,209	10,478,800	13,535,502
109	HOME-VET SAS	60,000	0	0	0	0	60,000
110	TASTY PLANET	11,249,407	1,903,598	-21.19%	2,306,922	0	8,948,285
111	ASIAMERICA TRADING SAS	1,098,020	326,685	41.06%	192,543	0	905,477
112	FELCAN SAS	27,571,690	22,499,358	31.02%	15,521,083	21,699,708	37,466,517
113	GREEN TRADING SAS	7,010,751	2,016,715	3.65%	1,943,102	0	5,067,649
114	DIAZ MARTINEZ PAMELA ANDREA	1,332,325	30,293	-40%	42,410	0	1,289,915
117	WAPET SAS	5,898,407	3,651,734	26.77%	2,674,286	0	3,224,121
119	AL TORNO SAS	58,888,859	12,468,776	26.81%	9,126,125	14,244,716	64,064,069
120	COMERCIALIZADORA BOGOTANA LTDA	2,473,308	1,401,212	32.79%	941,738	1,201,824	2,742,564
121	CI EVOLUTION BRANDS COLOMBIA SAS	1,468,710	224,837	38.81%	137,583	0	1,331,127
123	MERINO TRADING CO LTDA	909,600	0	0	0	0	909,600

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MASCOTAS NACIONALES

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
124	PRIME PET	23,973,800	384,710	22.41%	298,500	0	23,675,300
125	ID TRACK SAS	0	0	0	0	0	0
126	RODRIGUEZ DANIEL	0	0	0	0	0	0
128	MORAI SAS	0	0	0	0	0	0
133	MECANICA INDUSTRIAL	1,266,200	704,158	33.4%	469,000	0	797,200
134	IG COLOMBIA S.A	17,471	0	0	0	0	17,471
135	CORTEZ CABRERA LUIS	499,000	202,715	10.71%	181,000	0	318,000
136	NALSANI SA	19,341,460	12,138,234	31.55%	8,308,633	9,502,260	20,535,087
138	PLASTICOS RIMAX S.A.S	333,100	0	0	0	0	333,100
139	PREDADOR PETS SAS	6,102,360	2,325,049	36.07%	1,486,470	0	4,615,890
140	ANIMAL FACTOR SAS	144,970,321	60,776,958	39.47%	36,786,915	33,022,170	140,475,640
153	COLOMBIANA DE BIODesarrollo SAS	2,877,457	1,943,696	32.25%	1,316,879	0	1,560,578
173	CASTRELLON MELO NESTOR LE	5,885,774	7,096,454	42.8%	4,058,852	4,853,709	7,635,799
175	TOMMY DOGS LTDA	967,814	44,509	5.49%	42,064	0	925,750
179	CONAVET LTDA	5,719,660	3,331,728	17.92%	2,734,594	5,956,440	8,937,377
184	COLEMPAQUES LTDA	57,510	0	0	0	0	57,510
186	DE PASEO CON LOS PELUDITOS	6,662,927	1,153,655	16.39%	964,563	0	5,698,364
191	INDEPHAR SAS	0	0	0	0	0	0
192	HENRY ARTURO COY MONSALVE	199,885	0	0	0	0	199,885
198	PRODUCTOS FAMILIA SANCELA S.A.	33,412,045	14,599,533	-3.6%	15,125,379	23,286,504	41,558,446
	SUBTOTAL \$	450,326,563	193,116,019	29.12%	136,884,264	143,872,971	462,524,582

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SALES Y MELAZAS

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
901	MIELES Y AZUCARES DEL VALLE	2,319,968	2,819,128	17.71%	2,319,968	0	0
903	QUIMPAC	73,292	0	0	0	0	73,292
929	SOMEX S.A	22,623,255	5,162,113	21.07%	4,074,626	19,052,880	37,014,281
	SUBTOTAL \$	25,016,515	7,981,241	19.88%	6,394,594	19,052,880	37,087,573

SEMILLAS Y BRACHARIAS

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
703	FERCON	18,316,221	19,230,034	35.17%	12,466,967	15,971,807	21,985,971
705	DISTRIBUIDORA DE ABONOS	18,185,500	5,514,702	19.89%	4,418,000	0	13,767,500
709	IMPULSORES INTERNACIONALES LTD	13,595,942	9,853,782	20.14%	7,869,595	6,470,740	12,117,233
726	DURESPO S.A.	0	0	0	0	0	0
	SUBTOTAL \$	50,097,663	34,598,518	28.45%	24,754,562	22,442,547	47,870,704

TALABARTERIA Y EQUINOS

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
551	INVERSIONES SILDARRIAGA GOMEZ	3,841,549	871,929	22.88%	672,395	0	3,169,154
553	EMCOCLAVOS S.A	10,208,215	505,953	20.95%	399,961	0	9,808,254
555	ANGARITA CLARA INES	896,265	0	0	0	0	896,265
558	MESACE S.A	42,793,735	2,655,059	-89.46%	5,030,286	55,684,000	93,893,405
568	AL TORNO S.A.S	2,445,198	1,161,664	31.87%	791,495	2,926,470	4,580,173
	SUBTOTAL \$	60,184,962	5,194,605	-32.72%	6,894,137	58,610,470	112,347,251
	TOTAL \$	8,535,184,112	5,461,882,618	13.48%	4,725,558,010	3,759,857,917	7,572,096,083

INFORME DE COMPRAS Y VENTAS

ABRIL 2023

DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
TOTAL EMP \$	25,010,694,779	8,794,620,716	17.66%	7,241,421,192	6,816,183,259	24,822,349,851

FIN INFORME