

9. Persuasive	Influential-Communicative	Prepares for roles requiring negotiation and motivation.
10. Investigative	Analytical–Exploratory	Promotes deep inquiry, critical thinking, and interdisciplinary learning approaches.
11. Practical / Hands-on	Practical–Structured	Enhances consistency, routine, and real- world application of skills in stable learning environments.

Exhibit 5.2

## 6. Conclusion

The AIA Model represents a significant advancement over traditional personality frameworks, offering greater granularity, precision, and relevance for today's career development and academic stream selection. By expanding broad interest categories into 11 guiding principles, the model delivers highly personalized recommendations that align students' natural strengths with both current and future job-market needs. This enhanced approach ensures learners are better equipped to navigate the dynamic challenges of the 21st century, making the AIA Model an indispensable tool for academic and career guidance.