

About this Application

This is a Retail Brokerage Account Application. Please read it carefully, as you will select products and services, tell us how you want to communicate with us, and agree to certain provisions that will govern our relationship. When we accept it, this Application and all accompanying or supplemental documents form the entire Agreement between us for this account.

Unless otherwise indicated in this Application, the words "you," "your," "yourself," and "yours" mean the applicant(s). The words "we," "us," and "our" mean {Brokerage ABZ, 153 Securities Way, Suite 1001, Richmond, VA 00150} and our branches, subsidiaries, and affiliates.

Getting Started

Please complete and sign this Application, along with any required supplemental forms identified through this application process.

In order to complete this Application, you will need some or all of the following information:

- · Identification information, such as a driver's license, passport, or another type of government-issued identification
- · Social Security Number
- · Federal tax information
- · Information about your annual income, debt, expenses, and net worth
- · Back-up contact information
- · [Firms can include other relevant documents or information]

The above information helps us comply with various securities regulations and rules and the USA PATRIOT Act, a Federal law that requires all securities firms to obtain, verify, and record information that identifies each applicant. The information also helps us more fully understand your investment profile and identify what types of investments or strategies may be suitable for you. Please note: if we cannot verify the information you provide, we may be required to restrict or deny your account.

Please remember to notify us if you experience a significant life change, such as the birth of a child, marriage, divorce, death of a spouse, loss of a job, change in financial situation, etc.



Select An Account

Account Type
☐ Individual Account
☐ Joint Account (more than one account holder)
[Firms should include the appropriate joint account types consistent with the states in which they are doing business, e.g. Tenants by the Entirety, Joint Tenants with Right of Survivorship, Community Property, Tenants in Common, etc.]
Other Accounts
Do you have other accounts with us? \(\subseteq \text{Yes} \subseteq \text{No} \)

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(2)

Please Tell Us About Yourself

Primary	Applicant						
Contact I	nformation						
☐ Mr.	☐ Mrs.	☐ Ms.	☐ Dr.	Suffix	☐ Sr.	☐ Jr.	
First Nam	e		Middle	e Name		Last Name	
Permaner	nt Address						Apt/Suite No.
City			State	ZIP Cod	е	Country	
Work Pho	ne	Home F	Phone	Mobile F	Phone	Email Addres	s
☐ Please	check if you ha	ave been at you	ır current home	address for le	ess than one ye	ear.	
Mailing A	ddress (if differe	ent from above)					Apt/Suite No.
City			State	ZIP Cod	e	Country	
Are you: Single Employm	☐ Married	☐ Domestic	c Partner ☐ □	Divorced	Widowed	Number of Dep	pendents:
Are you cui ☐ Employ	-	elf-Employed	☐ Not Em	ployed	Retired	☐ Student	Other:
Job Title					Occupati	on	
Employer					Years wit	th this Employer	
Business	Address						Apt/Suite No.
City			State	ZIP Cod	e	Country	
USA PAT	RIOT Act Info	ormation (Re	quired by Fed	leral law—Se	ee page 1)		
All applican	nts please provi	de the informati	on below. Non-	resident aliens	s, also include	a completed W-8l	BEN.
Date of Bi	irth (mm/dd/yyy	y) Social No.	Security or Tax	xpayer ID	Country	of Citizenship	
ID No. (Se	elect one):	Driver's Licens	e 🗌 Passpo	rt State I	D Other (Government-issue	ed Place/Country of Issuance

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	Issue Date (mm/yyyy)	Expiration Date (mm/yyyy)	Country of Tax Residence (if different than country of citizenship)	

[Firms: Insert form number

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Please Tell Us About Yourself—CONTINUED

Co-App	licant (if ap	plicable)					
Contact I	nformation						
☐ Mr.	☐ Mrs.	☐ Ms.	☐ Dr.	Suffix	☐ Sr.	☐ Jr.	
First Nam	e		Middle I	Name		Last Name	
☐ Use th	he same contac	ct information	listed for the pr	imary applica	ant.		
Permane	ent Address					A	pt/Suite No.
City			State	ZIP Co	ode	Country	
Work Ph	none	Home	e Phone	Mobile	Phone	Email Address	
☐ Pleas	se check if you h	nave been at yo	our current home	address for le	ess than one y	ear.	
Mailing /	Address (if differ	rent from above	e)				Suite No.
City			State	ZIP Code	e.	Country	
	ment Status currently:	elf-Employed	☐ Not Em	ployed	Retired	☐ Student	☐ Other:
Job Title					Occupation	on	
Employe	er				Years wit	h this Employer	
Busines	s Address					Apt/S	Suite No.
City			State	ZIP Code	e	Country	
USA PA	TRIOT Act Inf	formation (R	equired by Fec	leral Law—S	See page 1)		
All applica	ants please prov	ide the informa	tion below. Non-	resident alien	s, also include	a completed W-8BEN.	
Date of E	Birth (mm/dd/yyy	yy) Socia	Security or Tax	payer ID No.	Country	of Citizenship	
ID No. (Select one):	Driver's Licens	se 🗌 Passport	☐ State ID	Other Go	vernment-issued ID	Place/Country of Issuance
Issue Da	ate (mm/yyyy)	Expira	ation Date (mm/y	ууу)	Country	of Tax Residence (if diffe	erent than country of citizenship)

All Applicants

••								
Industry and Oth	ndustry and Other Affiliations							
Primary Applicant Co-Applicant			Are you, your spouse, or any other immediate family members, including parents, in-laws, siblings and dependents:					
Yes No	Yes	☐ No	partner, officer, director,	ted with the securities industry (f , branch manager, registered reprerentier firm) or a financial services reg	esentative or other associated			
				y below. If this entity requires its apposed the required authorization le				
			☐ Broker-Dealer or Municipal Securities Dealer ☐ Investment Adviser ☐ FINRA or other Self Regulatory Organization* ☐ State or Federal Securities Regulator (*Including a national securities exchange, registered securities association, registered clearing agency or the Municipal Securities Rulemaking Board.)					
			Name of entity(ies):					
☐ Yes ☐ No	☐ Yes	☐ No	An officer, director or 10% (or more) shareholder in a publicly-owned company? Name of company and symbol:					
Yes No	☐ Yes	☐ No	A senior military, govern Name of country:	A senior military, governmental or political official in a non-US country? Name of country:				
Financial Cituation	and Na	ada liani	[Firms may consider whether to include this question in the context of their risk assessment procedures and the products and services they offer.]					
			dity Considerations, an	id Tax Status				
Please tell us your b ANNUAL IN (from all so	COME ¹		NET WORTH ² cluding your residence)	LIQUID NET WORTH ³	TAX RATE (highest marginal)			
☐ \$25,000 and ur	nder	□ \$25	5,000 and under	☐ \$25,000 and under	O-15%			
\$25,001-50,000)	S25	5,001-50,000	\$25,001-50,000	16-25%			
\$50,001-100,00	00	S50	0,001-200,000	\$50,001-200,000	26-30%			
\$100,001-250,0	000	\$20	00,001-500,000	\$200,001-500,000	31-35%			
\$250,001-500,0	000	S50	00,001-1,000,000	\$500,001-1,000,000	Over 35%			
Over \$500,000		\$1 ,	000,001-3,000,000	\$1,000,001-3,000,000				
		Ov	er \$3,000,000	Over \$3,000,000				
ANNUAL EXPENSES ⁴ (recurring)			PECIAL EXPENSES ⁵ iuture, non-recurring)	LIQUIDI	TY NEEDS			
\$50,000 and under \$50,001-100,000 \$100,001-250,000 \$250,001-500,000 Over \$500,000		\$50 \$10 \$29 Ov	0,000 and under 0,001-100,000 00,001-250,000 50,001-500,000 er \$500,000	The ability to quickly and easily convert to cash all or a portion of the investments in this account without experiencing significant loss in value from, for example, the lack of a ready market, or incurring significant costs or penalties is (check one) Very important Important Somewhat important				
		_	ame for special expenses: thin 2 years years	☐ Does not matter				

☐ 6-10 years

Annual income includes income from sources such as employment, alimony, social security, investment income, etc.

Net worth is the value of your assets minus your liabilities. For purposes of this application, assets include stocks, bonds, mutual funds, other securities, bank accounts, and other personal property. Do not include your primary residence among your assets. For liabilities, include any outstanding loans, credit card balances, taxes, etc. Do not include your mortgage.

Liquid net worth is your net worth minus assets that cannot be converted quickly and easily into cash, such as real estate, business equity, personal property and automobiles, expected inheritances, assets earmarked for other purposes, and investments or accounts subject to substantial penalties if they

were sold or if assets were withdrawn from them.

Annual expenses might include mortgage payments, rent, long-term debts, utilities, alimony or child support payments, etc.

Special expenses might include a home purchase, remodeling a home, a car purchase, education, medical expenses, etc.

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Please Tell Us About Yourself—CONTINUED

Investment Risk Tolerance

Investing involves risk. Different investment products and strategies involve different degrees of risk. The higher the expected returns of a product or strategy, the greater the risk that you could lose most of your investment. Investments should be chosen based on your objectives, timeframe, and tolerance for market fluctuations.						
Please select the degree of	risk you (aı	nd any co-ap	oplicants, if applica	ble) are willing to	take with the	assets in this account.
Conservative. I want to significant income or ret					sk, even if tha	at means this account does not generate
Moderately Conservation returns.	ve. I am wi	illing to acce	pt low risk to my in	itial principal, inc	luding low vol	atility, to seek a modest level of portfolio
Moderate. I am willing to lose a portion of the more			ny initial principal a	nd tolerate some	volatility to se	eek higher returns, and understand I could
Moderately Aggressive understand I could lose					ıding high vol	atility, to seek high returns over time, and
Significant Risk. I am volume lose most, or all, of the r	Ü	•	um risk to my initia	al principal to agg	ressively see	k maximum returns, and understand I could
Financial Investment E	xperience)				
We are collecting the information below to better understand your investment experience. We recognize your responses may change over time as you work with us.						
Please check the boxes tha	t best desc	ribe your inv	estment experienc	e to date.		
Investment	Years e	xperience		Transacti	ons per year	(excluding automatic investments)
Mutual Funds/ Exchange Traded Funds	□ 0	□ 1-5	Over 5	□ 0-5	☐ 6-15	Over 15
Individual Stocks	□ 0	□ 1-5	Over 5	□ 0-5	6-15	Over 15
Bonds	□ 0	□ 1-5	Over 5	□ 0-5	□ 6-15	Over 15
Options	□ 0	□ 1-5	Over 5	□ 0-5	□ 6-15	Over 15
Securities Futures	□ 0	□ 1-5	Over 5	□ 0-5	6-15	Over 15
Annuities	□ 0	<u> </u>	Over 5	□ 0-5	6-15	Over 15
Alternative ⁶	□ 0	<u> </u>	Over 5	□ 0-5	6-15	Over 15
Margin	□ 0	<u> </u>	Over 5			

Decision-Making (check all that apply)

Ш	consult with	my broker,	investment	adviser,	CPA, or	other f	inancial p	orofessional.
	generally ma	ake my owr	decisions	and/or co	nsult wit	th my c	o-applica	ınt(s).

[☐] I discuss investment decisions with family and/or friends.



Please Tell Us About Yourself—CONTINUED

 $^{^{\}rm 6}\,{\rm May}$ include structured products, hedge funds, etc.

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Other Investments

Please provide us with additional information about your other investments to help us more fully understand your investment profile and identify what types of investments or strategies may be suitable for you.

Investment type/Description	Firm holding the investment	Amount (\$US)
		\$
		\$
		\$
		\$
		\$
		\$
		\$
		\$
		\$
		\$

[Firms: Insert form number

(use additional space as needed)

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Tell Us How You Intend to Use This Account

The more we know about you and your goals for this account, the better we can serve you. Please answer the following questions about your investment objectives and investment time horizon to help us determine which investment products and strategies are suitable for you.

Investment Objectives and Investment Time Horizon

The investments in this account will be (check one):	I plan to use this account for the following (check all that apply):			
☐ Less than 1/3 of my financial portfolio ☐ Roughly 1/3 to 2/3 of my financial portfolio ☐ More than 2/3 of my financial portfolio	Generate income for current or future expenses Partially fund my retirement Wholly fund my retirement Steadily accumulate wealth over the long term Preserve wealth and pass it on to my heirs Pay for education Pay for a house Market speculation Other:			
	[If a customer chooses multiple objectives that appear inconsistent, a firm must conduct appropriate supervision and meaningful suitability determinations, as applicable, in light of such differences (e.g., clarify the customer's intent and, if necessary, reconcile and/or determine how to handle the customer's differing investment objectives).]			
The expected period of time you plan to invest to achieve your financial ☐ Under 1 year ☐ 1-2 years ☐ 3-5 years	al goal(s): General Goal(s): Over 20 years			
Other Information				
Please provide us with any additional information not requested above that you believe will help us more fully understand your investment profile and identify what types of investments or strategies may be suitable for you.				
(use additional space as needed)				

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Tell Us How You Will Fund This Account

Please tell us how you are funding this account (check all that apply):								
	☐ Income ☐ Pension or retirement savings ☐ Funds from another account ☐ Gift ☐ Sale of business or property	☐ Insurance payout ☐ Inheritance ☐ Social Security benefits ☐ Home Equity Line of Credit/Reverse Mortgage ☐ Other:						
)	Tell Us How You Want to Wor	k With Us						
	Account Features							
	[Firms may use this section to indicate any additional management programs, and the like.]	al account features or offerings such as check writing services, debit/credit cards, cash						
	Please note: You may change your account feature	s and options at any time, with advance written notice to us.						
	Borrowing Money to Buy Securities (Buyin	Sorrowing Money to Buy Securities (Buying "On Margin") – Please Read Carefully						
	You will have a "cash account," unless you choose to have a "margin loan account" (customarily known as a "margin account"). To help you decide whether a margin loan account is right for you, please read this information, the Margin Loan Agreement and the Margin Disclosure Statement.							
	In a cash account, you pay for your securities in full by the settlement date of the purchase (generally three business days from the purchase). In a margin loan account, we may lend you a portion of the purchase price. This is called buying securities "on margin." For example, when you buy equity securities (such as common stock) on margin, you typically must deposit at least 50% of the purchase price, and we would loan you the balance. You are liable for repaying the borrowed funds and the interest incurred.							
	requirement, you may be subject to a "margin call." securities to your account immediately, or (2) sell ar advance. We will decide which of your securities to	If the value of your holdings declines below the firm's and /or regulatory maintenance margin. This means that we can either (1) require you to deposit additional cash or margin-eligible by of the securities in your account to cover any shortfall, without informing you in sell. Even if we notify you that you have a certain number of days to cover the that timeframe expires. Further, we may increase at any time the level of equity that you ring a margin call.						
	We have the right to lend shares held in your margin loan account to others. This should not impede your ability to sell these shares, but may cause you to lose voting rights and the right to preferred tax treatment on certain dividend payments.							
	[Firms may specify here individual policies on how t	rades are handled if there are insufficient funds for margin or cash accounts.]						
	priate for those investors who can tolerate losing more than the amount of money gin, even in a margin loan account, always pay for your purchases in full by the settlement							
	☐ No I do not want the ability to borrow funds in m	y account, which means I will have a cash account.						
	Yes I want the ability to borrow funds in my accounderstand my rights and obligations under them	ount. I have read the Margin Loan Agreement and the Margin Disclosure Statement and m.						
	Note: If you do not check any box above, by default	you will have a cash account.						
	[Firms should indicate what type of account will be t	he default if the customer fails to indicate a choice above.]						

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Tell Us How You Want to Work With Us-CONTINUED

Managing Your Cash

Sometimes there is cash in your account that hasn't been invested. For example, you may have just deposited money into your account without giving instructions on how to invest it, or you may have received cash dividends or interest. We will automatically place—or "sweep"—that cash into one of the cash management programs listed below—also called "cash sweep programs." Cash management programs offer different benefits and risks, including different interest rates, customer protections and insurance coverage (namely, FDIC or SIPC coverage). Some may have certain eligibility criteria, such as minimum cash balances and specific account types.

Please choose one of the cash management programs listed below. You may instruct us to change your selected cash management program at any time to another, if you meet the eligibility criteria of the new cash management program. If you do not choose one, we will automatically place your uninvested cash into the default cash management program, which will be [XXXX]. We will give you advance notice of any change in your choice or of the options generally available to you. We may need your consent for certain changes, but not for others. For more information on available cash management programs, please see [Cash Management Disclosure Document], which we will provide to you.

1					
Sales proceeds (check one):	Dividends/interest (check one):				
☐ Mail check to the address of record	☐ Mail check to the address of record				
Send directly to your bank account. Please provide bank name	☐ Send directly to your bank account. Please provide bank name				
and account number:	and account number:				
Sweep into Money-Market Fund	Sweep into same investment as indicated at left				
Securities Investor Protection Corporation (SIPC7) Protected	Reinvest in the same security				
Sweep into Money-Market Deposit Account					
Federal Deposit Insurance Corporation (FDIC8) Insured					
Other:					
[Firms should customize this section consistent with the cash swee	p options they offer.]				
⁷ SIPC protects customers of brokerage firms that are closed due to bankruptcy of	or other financial difficulty. Each customer may be protected up to \$500,000,				
including up to \$250,000 in cash held in the account. SIPC will cover any missing	g customer securities when the brokerage fails, whether the securities are missing				
	rotect against ordinary market loss. Not every investment is protected by SIPC and				
some customers may be ineligible to have their claims satisfied with SIPC funds.					
⁸ Under FDIC coverage , if a bank or savings association fails, each depositor ge					
\$250,000 for IRAs and certain other retirement accounts. The FDIC coverage dowww.fdic.gov or by contacting the FDIC at 1-877-ASK-FDIC.	es not insure securities or mutual funds. More information can be found at				
Communications Choices					
Communications Options					
Unless you choose otherwise, we will use postal mail to send you any of email when certain communications are available for you to access onl communications by postal mail, please select one of the options below	line. If you wish to be notified by email instead of receiving				
☐ All communications – I wish to be notified by email about the onlin	ne availability of any communications, including trade confirmations,				
prospectuses, account statements, proxy materials, tax-related doc					
	ments, and tax-related documents – I wish to be notified by email				
about the online availability of all communications except trade con	firmations, account statements, and tax-related documents, which I still				
wish to receive by postal mail.					
☐ All communications except tax-related documents – I wish to be	e notified by email about the online availability of all communications				
except tax-related documents, which I still wish to receive by posta	I mail.				
If you choose email for any communications, please tell us the email ac	ddress we should use:				
A copy of [Firm's] privacy policy will be provided to you along with this	Application. [Firms can tailor this language to reflect how they will deliver				
their privacy policy to the customer.]					

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Tell Us How You Want to Work With Us—CONTINUED

Postal Mail Options (if	f you requested	postal mail deliv	very in the prev	vious section)		
By checking the boxes be single postal mailing addre		t that all commu	nications for th	ne applicants l	isted on this App	lication be delivered to the following
☐ Primary Applicant's Ma ☐ Co-Applicant's Mailing ☐ Other. Please specify:	Address					
Duplicate Copies (opti	onal)					
Please send duplicate cop All Communications		-			ed Documents [Tax-Related Documents Only
☐ Mr. ☐ Mrs.	☐ Ms.	☐ Dr.	Suffix	☐ Sr.	☐ Jr.	
First Name			Middle Name		Last Name	
Address						Apt/Suite No.
City		State	ZIP Code		Country	
Relationship to Primary A		licant:				
	t you in order to	confirm the spe	cifics of your c			to contact the person listed below and talth status, and the identity of any legal
Note: Your back-up conta	ct should not be	a co-applicant.	Suffix	☐ Sr.	☐ Jr.	
First Name			Middle Name		Last Name	
Address						Apt/Suite No.
City		State	ZIP Code)	Country	
Work Phone	Home I	Home Phone		Mobile Phone		SS
Relationship to Primary A	pplicant/Co-App	licant:				

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Review and Submit This Application

Confirmations and Signatures - Please Read Carefully

By signing this Application, you affirm that you have received and read this Application and any supplemental documents governing this relationship. You affirm that the information you have provided is accurate and you agree to notify us of any changes in the information provided.

Tax Withholding	Certifications				
Please check all box	es that apply, an	d sign and date below.			
Primary Applicant	Co-Applicant				
		U.S. Person: Under penalty of perjury, I certify that: (1) I am a U.S. citizen, U.S. resident alien or other U.S. person, and the Social Security Number or Taxpayer Identification Number provided in this Application is correct (or I am waiting for a number to be issued to me); and (2) I am not subject to backup withholding because: (a) I am exempt from backup withholding; or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends; or (c) the IRS has notified me that I am no longer subject to backup withholding.			
		Certification Instructions: You must check this box if you cannot certify to item (2) above, meaning that you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return.			
		Non-Resident Alien : I certify that I am not a U.S. citizen, U.S. resident alien, or other U.S. person for U.S. tax purposes, and I am submitting the applicable Form W-8 with this form to certify my foreign status and, if applicable, claim tax treaty benefits.			
-	•	e Arbitration clause, it must comply with applicable FINRA disclosure requirements and reights and remedies.]			
The Internal Revenuto avoid backup wit		not require your consent to any provision of this document other than the certifications required			
Signatures					
Primary Applicant Nar	me (please print)				
Primary Applicant Sign	nature	Date			
Co-Applicant Name (please print)				
Co-Applicant Signatur	те	Date			

[Firms should insert their principal and other required signature blocks here. Firms may also include or attach any additional disclosures such as privacy policies, business continuity plans, revenue sharing disclosures, etc.]

Please mail your completed Application to the address listed below, or fax it to [1-999-000-9999]. Brokerage ABZ, 153 Securities Way, Suite 1001, Richmond, VA 00150

Firms: Internal Use Only