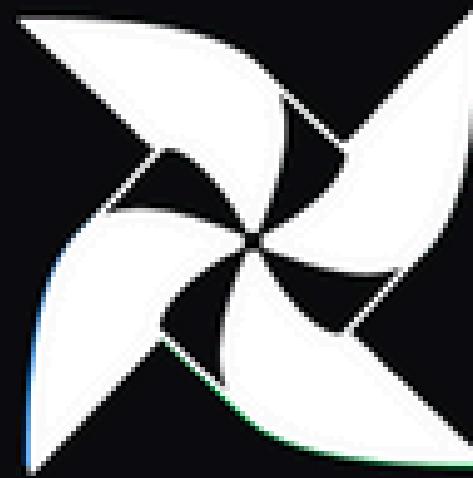


OCT 7-9, 2025, SEATTLE, USA



# AIRFLOW SUMMIT

**PROSPECTUS**



# AIRFLOW SUMMIT 2025

OCTOBER 7-9, SEATTLE

Welcome to Airflow Summit 2025,  
the largest global gathering of  
Apache Airflow users, contributors,  
and data orchestration professionals.

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This year's summit is  
especially exciting as we  
proudly unveil **Apache**  
**Airflow 3.0** - the most  
significant release in the  
platform's history.

Airflow Summit 2025 will bring together  
data engineers, architects, open-source  
contributors, and business leaders to  
explore the groundbreaking features of  
Airflow 3.0, share real-world use cases,  
and shape the future of data workflows.

**Join us as we celebrate the evolution of  
Apache Airflow and discover how this  
release is set to redefine data  
orchestration.**

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## EVENT'S PROGRAM

# EVENT'S PROGRAM

Multi-day event distributed over 3 days through keynotes, talks, and workshops.

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- The program includes:
  - **Airflow 3.0** new features (see next page)
  - Airflow Intro talk - an introduction for new Airflow users
  - Airflow Use Cases across various organization sizes
  - Roadmap - what new things are coming to Airflow and why
  - Airflow as a platform - building on top of Airflow to make it more powerful
  - **Expert led workshops** - hands-on content relevant to Airflow
  - Community talks
- Streaming of keynotes and sponsored sessions.
- Networking activities: opening reception, lunch, exhibit floor, closing session.

# AIRFLOW 3.0

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## Key Features

- Multi-runtime support – Enables DAG execution across multiple runtimes (e.g. Celery, Kubernetes)
- API-first design – Full REST API coverage and extensibility
- Separation of DAG parsing and scheduling – Introduced in earlier versions, improved in 3.0 for better performance and scalability
- Improved support for ML/dbt workflows
  - Highlighted by contributors as common orchestration targets, especially with dynamic task mapping and trigger rules



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# VENUE



## ABOUT THE VENUE

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### Hyatt Regency Hotel - Seattle

- Located at **808 Howell Street**, in the heart of downtown Seattle
- Largest hotel in the Pacific Northwest, offering extensive conference space
- Features meeting rooms with views of Lake Union, Elliott Bay, and city skylines
- Within walking distance of major attractions:
  - Space Needle
  - Pike Place Market
  - Lake Union Park
- Surrounded by restaurants, shops, and city life - perfect for attendee downtime

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## **WHO ATTENDS?**

# WHO ATTENDS?

Airflow Summit attracts a global community of professionals, including:

- Data Engineers & Developers mastering workflow automation with Apache Airflow
- Enterprise Architects & CTOs building scalable, data-driven ecosystems
- Data Scientists & Analysts integrating AI/ML workflows with Airflow
- Open-Source Contributors shaping the future of Airflow
- Technology Decision Makers evaluating innovative data orchestration solutions
- Attendees represent a diverse range of industries, including technology, finance, healthcare, e-commerce, and more.

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# **FEATURED KEYNOTE SPEAKERS**

# FEATURED KEYNOTE SPEAKERS

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**Amogh Desai**

Senior Software Engineer at  
Astronomer



**Ash Berlin-Taylor**

Airflow PMC member & Director  
Airflow Engineering at Astronomer



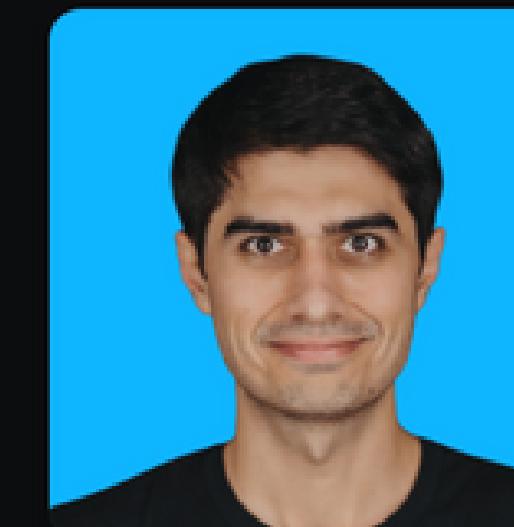
**Brent Bovenzi**

Staff Frontend Engineer at  
Astronomer



**Brooke Jamieson**

Senior Developer Advocate at AWS



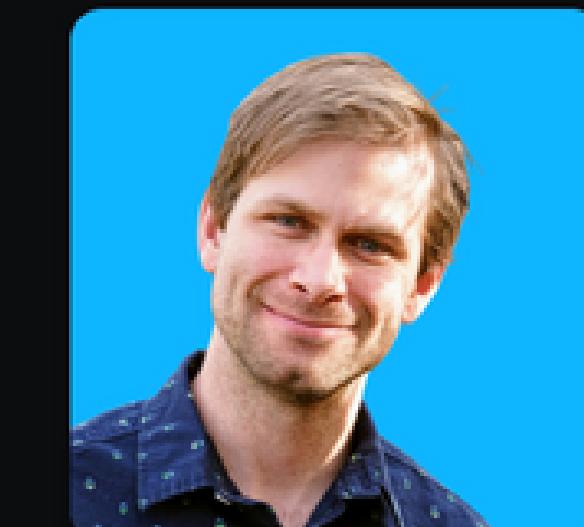
**Buğra Öztürk**

Data Engineer at Mollie



**Daniel Standish**

Senior Software Engineer at  
Astronomer & PMC Member at  
Apache Airflow



**Jed Cunningham**

Airflow PMC member & Principal  
Software Engineer at Astronomer



**Jens Scheffler**

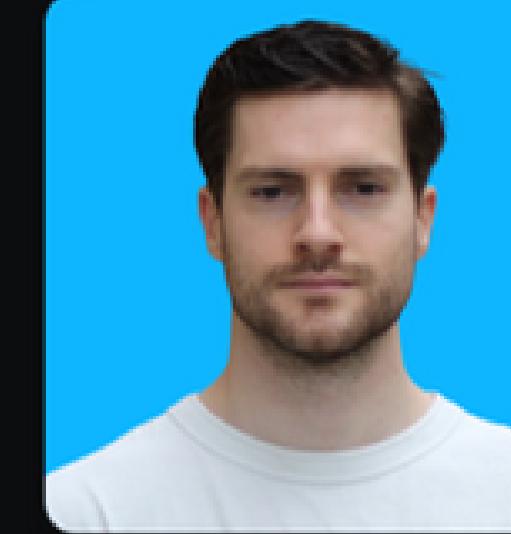
Technical Architect of Digital  
Testing Automation at Bosch

# FEATURED KEYNOTE SPEAKERS

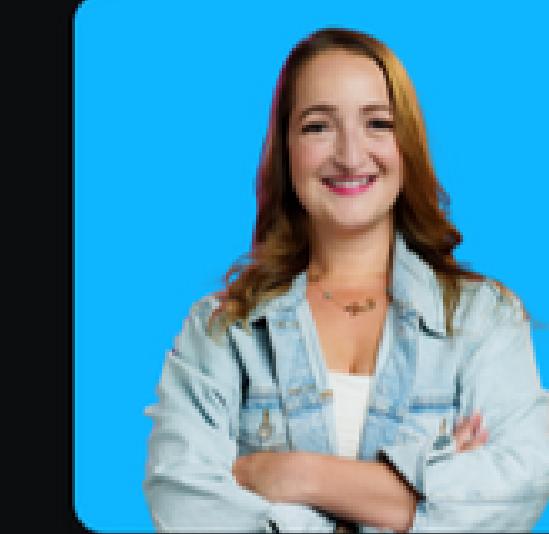
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**Kaxil Naik**  
Airflow PMC member & Committer I  
Senior Director of Engineering at  
Astronomer



**Pierre Jeambrun**  
Airflow PMC member & Committer I  
Freelance Software Engineer



**Tala Karadsheh**  
Senior Director, Business Insights  
at GitHub



**Tzu-ping Chung**  
Software Engineer and Architect at  
Astronomer



**Vikram Koka**  
Chief Strategy Officer at  
Astronomer & PMC Member of  
Apache Airflow



**Vincent Beck**  
Software engineer at AWS



**Constance Martineau**  
Staff Product Manager at  
Astronomer

## PREVIOUS EDITIONS



AIRFLOW SUMMIT 2024  
Celebrating 10 Years of Airflow

# AUDIENCE SNAPSHOT (2024)

Trusted by industry leaders in cloud, fintech, retail tech, and big data - attendees include experts from Astronomer, Bloomberg, Credit Karma, AWS, and Google.

65% Engineers  
Data, Software, Staff, Platform



14% Data  
Professionals



10% Managers &  
Leads



# GLOBAL REACH & IMPACT

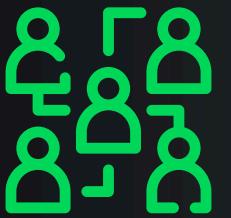
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The strong turnout and diversity of previous editions show that Airflow Summit is a truly global event.



30+

Countries represented



182

Participating organizations

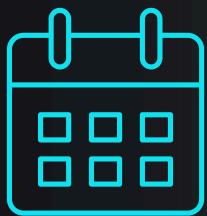


Industry

Tech, finance, e-commerce,  
healthcare and more.

# 2024 PROGRAM HIGHLIGHTS

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**3 days**

of curated content



**7**

Expert-led workshops



**105**

Talks



**142**

Speakers

The 2024 edition delivered a rich, community-driven program featuring curated content, expert-led workshops, and diverse speakers selected from an impressive pool of submissions.

# PREVIOUS SPONSORS

ASTRONOMER



Google Cloud

IBM



BROADCOM

bmc

Qbiz

snowflake

Microsoft

preset

KIWI.COM

lakeFS

unravel

VinkOS  
DATA ENGINEERING | DATA SCIENCE

IMPETUS

AIRBYTE

Fivetran

FIREBOLT

MONTE CARLO

DoubleCloud

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**BECOME A SPONSOR**



# REASONS TO SPONSOR

- Own the Airflow 3.0 Moment
  - Position your brand at the forefront of the latest orchestration breakthrough.
- Meet High-Intent Engineers & Buyers
  - Connect with senior data engineers, platform leads, and decision-makers actively building modern data stacks.
- Showcase & Influence
  - Host talks or workshops to demonstrate real-world impact and position your team as trusted experts.
- Drive Pipeline & Partnerships
  - Build visibility, trust, and meaningful leads in a highly engaged, global open-source community.



# DELIVERABLES

- Opportunity to directly get participant's contact data (by badge scanning).
- Event sponsor's website including: guide to the event, promo assets, venue information, vendor's contacts.
- Periodic online sessions for solving any concerns.
- Participant's data (depending sponsorship level).
- Final report including:
  - Reach results
  - Demographic and Firmographic data on participants
  - Website analytics
  - Promotion campaign results
  - Social media posts (depending sponsorship level)
- Sponsored talks recordings

**Talks will be  
recorded and  
promoted after the  
event.**

# SPONSORSHIP PACKAGES

| BENEFIT   | PLATINUM<br>\$70,000                   | GOLD<br>\$45,000       | SILVER<br>\$22,000   | BRONZE*<br>\$12,000 | COMMUNITY**<br>\$3,000 | ONLINE EVENT SPONSORSHIP<br>\$5,000 |
|---|--|------------------------|----------------------|---------------------|------------------------|-------------------------------------|
| BRANDED SIMULTANEOUS TALK - 25 MIN.   | ✓                                      | ✓                      | ✓                    | ✗                   | ✗                      | ✗                                   |
| EXPERT LED WORKSHOP - 90 MIN.   | ✓                                      | Add-on workshop        | ✗                    | ✗                   | ✗                      | ✗                                   |
| ACCESS TO PARTICIPANTS' DATA<br><small>(Only the ones who agreed to share the data with sponsors → opt-ins)</small>           | In-person and online participants data | In-person participants | Session participants | ✗                   | ✗                      | Online participants only            |
| OPPORTUNITY TO INCLUDE SWAG IN EACH PARTICIPANT'S KIT<br><small>(All participants receive an Airflow Summit swag kit)</small> | ✓                                      | ✓                      | ✓                    | ✗                   | ✗                      | ✓<br>Virtual swag***                |
| EXHIBIT FLOOR<br><small>(Table, chairs, electric power)</small>   | 1 table 6ft x 30in + 1 cocktail table  | 1 table 6ft x 30in     | 1 table 6ft x 18in   | 1 cocktail table    | 1 shared table***      | -                                   |
| JOB OFFERS PROMOTION<br><small>(Up to 3 job offers)</small>   | ✓                                      | ✓                      | ✓                    | ✓                   | ✓                      | ✓                                   |
| BRAND PRESENCE ON RECORDINGS  | ✓                                      | ✗                      | ✗                    | ✗                   | ✗                      | ✓                                   |
| BRAND PRESENCE ON SIGNAGE   | ✓                                      | ✓                      | ✓                    | ✓                   | ✓                      | -                                   |
| BRAND PRESENCE ON WEBSITE   | ✓                                      | ✓                      | ✓                    | ✓                   | ✓                      | ✓                                   |
| SOCIAL MEDIA MENTIONS<br><small>(Airflow Summit YT channel, LinkedIn)</small>   | 3                                      | 2                      | Group posts          | Group posts         | Group posts            | Group posts                         |
| NO. OF CONFERENCE PASSES  | 5                                      | 4                      | 3                    | 2                   | 1                      | 10                                  |
| DISCOUNT ON ADDITIONAL PASSES   | 25%                                    | 20%                    | 15%                  | 10%                 | 10%                    | 20%                                 |

\*Limited to startups and small enterprises

\*\*Limited to non-profit and communication collaborators

# ADD-ONS

**Platinum & Gold Sponsors will get access to the  
AMA Roundtable with Airflow PMCs\*\*\***

| BENEFIT  | DETAILS  | PRICE    | OPPORTUNITIES |
|--|--|----------|---------------|
| <b>SPEAKERS &amp; SPONSORS RECEPTION</b>   | <ul style="list-style-type: none"><li>• Networking reception with buffet - 1 day before the event</li><li>• Includes a 5 min. message and brand presence</li></ul>   | \$4,000  | 2             |
| <b>SPEAKER'S GIFTS</b>   | <ul style="list-style-type: none"><li>• Includes event's and sponsor's logo</li></ul>  | \$7,000  | 1             |
| <b>DEI BREAKFAST</b>   | <ul style="list-style-type: none"><li>• Breakfast for women and LGBTQ members</li><li>• Includes a 5 min. welcome message and brand presence</li></ul>   | \$4,000  | 1             |
| <b>T-SHIRTS for all in-person attendees</b>  | <ul style="list-style-type: none"><li>• Includes the event's logo at the front and sponsor's logo at the arm</li></ul>   | \$12,000 | 2             |
| <b>EXPERT LED WORKSHOP (Gold sponsors only)</b>  | <ul style="list-style-type: none"><li>• 90 min. sponsored expert led workshop</li><li>• A shared workshop's email pre-event</li><li>• Data of participants registered for the workshop (Opt-ins)</li></ul> | \$9,000  | 2             |
| <b>1 DAY STREAMING</b><br><small>(Highlighted brand presence - "sponsored by [COMPANY]" during the online event that is happening October 15-16)</small> | <ul style="list-style-type: none"><li>• Logo on bumpers</li><li>• Online participant's data (Opt-ins)</li><li>• Call to Action (link to a sponsor's website) - 1st day of the event</li></ul>              | \$9,500  | 3             |



# SPONSOR'S PARTICIPATION TIMELINE



# We will be happy to get you onboard!

Contact us:

[sponsorships@airflowsummit.org](mailto:sponsorships@airflowsummit.org)

[Linkedin](#)

[IG @AirflowSummit](#)

<https://airflowsummit.org>

*This Prospectus is subject to reviews by the Organizer Committee, and might be updated as needed.*



# About Apache Airflow®

Apache Airflow is an open-source platform that has become the gold standard for orchestrating complex data workflows. With its vibrant community and versatile architecture, Airflow enables organizations to automate, scale, and optimize their data pipelines. The launch of Airflow 3.0 cements its role as the foundation of modern data engineering.

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## Airflow® Summit is produced by:

SG Software Guru, an agency and media for engaging with technical audience.

- We get developers. We ourselves are developers and understand their needs and pains, we always reach from a common ground.
- We are experienced. We have more than 20 years in business during which we have performed all kinds of engagements for developers.
- We are connected. Through our media business unit we reach more than 1k software professionals every month. We engage live with more than 20k developers every year through our different events.

Find out more at <https://sg.com.mx/about-us>

