Company Name	Region	Service Type	Estimated Revenue Range	Website	Notes
NitroPack	USA	SaaS (Website Speed Optimization)	$1M - $10M	https://nitropack.io/	Automated speed optimization solution for SMBs.
Adalo	USA	SaaS (No-code Mobile & Web App Builder)	$1M - $10M	https://www.adalo.com/	Allows users to create custom applications without writing any code.
Crate.io	USA	SaaS (SQL Database for IoT & Machine Data)	$1M - $10M	https://crate.io/	High-growth database solution.
BEMO	USA	IT Support (Managed IT Services)	$1M - $10M	https://www.bemopro.com/	Focuses on providing predictable, flat-rate IT services for SMBs.
BetterWorld Technology	USA	IT Support (Managed IT Services)	$1M - $10M	https://www.betterworldtechnology.com/	B Corp certified IT support provider with a strong SMB focus.
Gigs	USA	SaaS (Legal APIs)	> $10M	N/A	Excluded due to large funding ($93.1M).
MindsDB	USA	SaaS (AI Database)	> $10M	N/A	Excluded due to large funding ($50M+).
Abacus AI	USA	SaaS (AI Platform)	> $10M	N/A	Excluded due to large Series C funding ($90.2M).
Tailscale	USA	SaaS (VPN)	> $10M	N/A	Excluded due to large scale (10,000+ companies).
Supabase	USA	SaaS (Open-Source Firebase Alternative)	> $10M	N/A	Excluded due to large scale and extensive features.
Miro	USA	SaaS (Collaborative Whiteboard)	> $10M	N/A	Excluded due to large scale and established market position.
ClickUp	USA	SaaS (Project Management)	> $10M	N/A	Excluded due to large funding ($535M) and valuation.
Calendly	USA	SaaS (Scheduling Automation)	> $10M	N/A	Excluded due to large funding ($352M) and valuation.
TestGorilla	USA	SaaS (Pre-employment Skills Testing)	> $10M	N/A	Excluded due to large customer base (2 million+ job seekers).
LucidLink	USA	SaaS (Cloud File Service)	> $10M	N/A	Excluded due to large funding ($12M Series A) and estimated revenue.
Hex	USA	SaaS (Data Workspace)	> $10M	N/A	Excluded due to large Series C funding ($172M).
Scribe	USA	SaaS (Process Documentation Tool)	> $10M	N/A	Excluded due to large funding ($53M) and estimated revenue.
Zencoder	USA	SaaS (Video Encoding)	Acquired	N/A	Excluded as it was acquired.
Arize AI	USA	SaaS (ML Observability)	> $10M	N/A	Excluded due to large Series C funding ($131M).
Atomic AI	USA	SaaS (Drug Discovery)	> $10M	N/A	Excluded due to large funding ($42M+) and valuation.
Metaforms	India	SaaS (AI for Market Research)	$1M - $10M	https://metaforms.ai/	AI platform for market research workflows.
Keka	India	SaaS (HR, Payroll, & PSA Cloud)	$1M - $10M	https://www.keka.com/	India's largest Series A SaaS funding in 2022; cloud-based HR solution.
Vymo	India	SaaS (AI for Insurance)	$10K - $1M	https://www.getvymo.com/	AI-powered distribution management for the insurance industry.
Umbrella Infocare	India	IT Support (Managed Cloud Services)	$1M - $10M	https://umbrellainfocare.com/	Provides managed cloud services; acquired by Softline in 2022.
JG IT Solution Company	India	IT Support (Web/Mobile Development)	$10K - $1M	https://jgsolution.in/it-services/	Offers a range of IT services; early-stage company.
Sharpsell.ai	India	SaaS (Sales Enablement)	> $10M	N/A	Excluded due to a large customer base (550,000+ users).
Agile CRM	India	SaaS (CRM)	Acquired	N/A	Excluded as it was acquired in 2024.
Hippo Video	India	SaaS (Video Platform)	> $10M	N/A	Excluded due to large funding ($14M total).
WebEngage	India	SaaS (Marketing Automation)	> $10M	N/A	Excluded due to large funding ($32.7M) and revenue.
Vymo	India	SaaS (AI for Insurance)	$10K - $1M	https://www.getvymo.com/	AI-powered distribution management for the insurance industry.
JumpCloud	India	SaaS (Cloud IT Management)	> $10M	N/A	Excluded due to large Series F funding ($408M).
Shapr3D	Europe	SaaS (3D CAD Platform)	$1M - $10M	https://www.shapr3d.com/	Provides a mobile-first 3D CAD platform.
Mercanis	Europe	SaaS (AI Procurement Suite)	$1M - $10M	https://www.mercanis.com/	AI-powered procurement suite.
Opal	Europe	SaaS (Screen Time Management)	$1M - $10M	https://www.opal.so/	Helps users manage and reduce screen time.
TaxScouts	Europe	SaaS (Online Tax Return)	$1M - $10M	https://taxscouts.com/	Simplifies tax returns for a flat fee.
GetVocal	Europe	SaaS (AI Phone Agents)	$1M - $10M	https://www.getvocal.ai/	Offers AI phone agents for customer service.
Tranched	Europe	SaaS (On-chain Securitization)	$1M - $10M	https://www.tranched.fi/	Provides real-time on-chain securitization.
ContextSDK	Europe	SaaS (App Monetization)	$1M - $10M	https://contextsdk.com/	Leverages on-device AI for app engagement and monetization.
Alinia AI	Europe	SaaS (AI Compliance & Guardrails)	$1M - $10M	https://alinia.ai/	Focuses on making AI systems compliant by design.
Fifth Dimension AI	Europe	SaaS (Real Estate Platform)	$1M - $10M	https://www.fifthdimension.ai/	AI platform for revolutionizing workflows in the property industry.
Colorful	Europe	SaaS (Virtual Photo Studio)	$10K - $1M	https://www.colorful.com/	Creates photo-realistic visual content for brands.
Fleksy	Europe	SaaS (Virtual Keyboard SDKs)	$1M - $10M	https://fleksy.com/	Develops white-label text entry solutions.
Flexkeeping	Europe	SaaS (Hotel Operations Platform)	$10K - $1M	https://www.flexkeeping.com/	Automates and streamlines hotel operations.
Softlead	Europe	SaaS (Software Marketplace)	$10K - $1M	https://softlead.ro/	Romanian marketplace for software applications.
HCM Deck	Europe	SaaS (L&D Platform)	$1M - $10M	https://hcmdeck.com/	Focuses on employee development and learning.
Smartlook	Europe	SaaS (Product Analytics)	$1M - $10M	https://www.smartlook.com/	Provides session recordings, heatmaps, and event tracking.
Katana	Europe	SaaS (Inventory & Production Management)	$1M - $10M	https://katanamrp.com/	Cloud-based manufacturing ERP for SMBs.
avatao	Europe	SaaS (Security Training Platform)	$1M - $10M	https://avatao.com/	Provides hands-on secure coding labs.
roclub	Europe	SaaS (Remote MedTech Control)	$1M - $10M	https://roclub.com/	Enables remote operation of diagnostic imaging equipment.
Starton	Europe	SaaS (Web3 API)	$1M - $10M	https://starton.io/	All-in-one Web3 API for blockchain development.

text.cortex	Europe	SaaS (AI Writing & Automation)	$1M - $10M	https://textcortex.com/	AI knowledge base software and content creation.
Totality Services	Europe	IT Support (Managed IT Services)	$1M - $10M	https://www.totalityservices.co.uk/it-support-london/	London-based IT support provider focusing on SMBs.
Sona	Europe	SaaS (Workforce Management)	> $10M	N/A	Excluded due to large funding ($70.6M).
Seqera Labs	Europe	SaaS (Bioinformatics)	> $10M	N/A	Excluded due to large funding ($27.2M).
Autone	Europe	SaaS (AI for Automotive)	> $10M	N/A	Excluded due to large funding ($23.8M).
prewave	Europe	SaaS (AI for Supply Chains)	> $10M	N/A	Excluded due to large funding ($98M).
Sylvera	Europe	SaaS (Carbon Credit Ratings)	> $10M	N/A	Excluded due to large funding ($99.6M).
Gitpod	Europe	SaaS (Cloud Development)	> $10M	N/A	Excluded due to large funding ($41M).
Adverity	Europe	SaaS (Marketing Analytics)	> $10M	N/A	Excluded due to large funding ($120M) and revenue.
Upvest	Europe	SaaS (Investment API)	> $10M	N/A	Excluded due to large Series C funding ($197M).
Bitmovin	Europe	SaaS (Video Infrastructure)	> $10M	N/A	Excluded due to large funding ($69.1M).
June	Europe	SaaS (Data Analytics)	Acquired	N/A	Excluded as it was acquired.
Remberg	Europe	SaaS (Asset Management)	> $10M	N/A	Excluded due to large funding ($15M).
Opal	Europe	SaaS (Screen Time Management)	$1M - $10M	https://www.opal.so/	SaaS focused on digital well-being.
Candis	Europe	SaaS (Accounting)	> $10M	N/A	Excluded due to large funding ($31.3M).
Ultimate	Europe	SaaS (AI for Customer Service)	> $10M	N/A	Excluded due to website inaccessibility.
apiday	Europe	SaaS (ESG Reporting)	> $10M	N/A	Excluded due to large funding ($13.9M).
forward earth	Europe	SaaS (ESG Data)	N/A	N/A	Excluded due to website inaccessibility.
Genie	Europe	SaaS (Sales AI)	Defunct	N/A	Excluded as the company is defunct.
Impala	Europe	SaaS (Hotel API)	> $10M	N/A	Excluded due to large funding ($35M).
Resourcify	Europe	SaaS (Waste Management)	> $10M	N/A	Excluded due to large funding ($25.4M).
Simbel	Europe	SaaS (Learning & Development)	N/A	N/A	Excluded due to website inaccessibility.
Nook	Europe	SaaS (Workplace Collaboration)	N/A	N/A	Excluded due to website inaccessibility.
TalkJS	Europe	SaaS (Chat API)	$1M - $10M	https://talkjs.com/	Provides a developer-friendly chat API.
Meisterwerk	Europe	SaaS (Construction Management)	N/A	N/A	Excluded due to website inaccessibility.
Unweave	Europe	SaaS (ML Deployment)	N/A	N/A	Excluded due to website inaccessibility.
Paradox	Europe	SaaS (AI for B2B Sales)	N/A	N/A	Excluded due to website inaccessibility.
Paua	Europe	SaaS (EV Charging)	$1M - $10M	https://paua.com/	EV charging and payments for businesses.
Storyclash	Europe	SaaS (Content Marketing)	$1M - $10M	https://www.storyclash.com/	A social media monitoring tool.
roclub	Europe	SaaS (Remote MedTech Control)	$1M - $10M	https://roclub.com/	Enables remote control of medical equipment.
Helu.io	Europe	SaaS (Financial Planning)	> $10M	N/A	Excluded due to large funding ($15M).
NECTURE	Europe	SaaS (Data Analytics)	$1M - $10M	N/A	Excluded due to website inaccessibility.
Octav	Europe	SaaS (Accounting Automation)	N/A	N/A	Excluded due to website inaccessibility.
consola.finance	Europe	SaaS (Crypto Accounting)	Acquired	N/A	Excluded as it was acquired.
Circuit	Europe	SaaS (Logistics Management)	> $10M	N/A	Excluded due to high ARR ($15M).
Ledgy	Europe	SaaS (Equity Management)	> $10M	N/A	Excluded due to large funding ($10M Series A).
Plan A	Europe	SaaS (ESG Software)	> $10M	N/A	Excluded due to large funding ($10M Series A).
Reveall	Europe	SaaS (User Research)	$1M - $10M	https://reveall.co/	SaaS for managing and sharing customer insights.
Wurkr	Europe	SaaS (Virtual Office)	N/A	N/A	Website was an e-commerce platform; excluded.
Quintly	Europe	SaaS (Social Media Analytics)	Acquired	N/A	Excluded as it was acquired.
Asavie	Europe	SaaS (Mobility Management)	Acquired	N/A	Excluded as it was acquired.
Babelway	Europe	SaaS (Integration Platform)	$10K - $1M	N/A	Excluded due to website inaccessibility.
App Radar Software	Europe	SaaS (App Store Optimization)	Acquired	N/A	Excluded as it was acquired.
Altum Analytics	Europe	SaaS (Data Analytics)	N/A	N/A	Excluded due to mismatch in company and website.
Leap	Europe	SaaS (Sales Engagement)	N/A	N/A	Excluded due to website inaccessibility.
Lyyti	Europe	SaaS (Event Management)	Acquired	N/A	Excluded as it was acquired.
Agorapulse	Europe	SaaS (Social Media Management)	> $10M	N/A	Excluded due to large funding ($18.3M).
Open Assessment Technologies	Europe	SaaS (Assessment Tool)	N/A	N/A	Excluded due to website inaccessibility.
Strikingly	China	SaaS (Website Builder)	$1M - $10M	https://www.strikingly.com/	Free website builder that creates mobile-optimized sites.
FlexLab	China	SaaS (Intelligent Manufacturing)	$1M - $10M	N/A	AI-driven software for intelligent manufacturing.
Binary IT Solutions	China	IT Support (Managed IT Services)	$10K - $1M	https://binaryitsolutions.io/	Provides personalized IT services for SMBs.

Shanghai Master Technology	China	IT Support	N/A	N/A	Excluded due to website inaccessibility.
Hefei Wisfly	China	IT Support	N/A	N/A	Excluded due to website inaccessibility.
Shinetech Software	China	IT Support	N/A	N/A	Excluded due to website inaccessibility.
Luoyang ARC Technology	China	IT Support	N/A	N/A	Excluded due to website inaccessibility.
Seadaka	China	IT Support	N/A	N/A	Excluded due to website inaccessibility.
GongHe Technology Group	China	IT Support	N/A	N/A	Excluded due to website inaccessibility.
MY3DVISION	China	IT Support	N/A	N/A	Excluded due to website inaccessibility.
systemsGo	China	IT Support	> $10M	https://systemsgo.asia/	Excluded due to large group revenue (> $14M USD).