

Regressions

Simple
Linear
Regression

$$y = b_0 + b_1 * x_1$$

Multiple
Linear
Regression

Dependent variable (DV) Independent variables (IVs)

$$y = b_0 + b_1 * x_1 + b_2 * x_2 + \dots + b_n * x_n$$

Constant Coefficients

A Caveat

Assumptions of a Linear Regression:

1. Linearity
2. Homoscedasticity
3. Multivariate normality
4. Independence of errors
5. Lack of multicollinearity

Dummy Variables

Dummy Variables

Profit	R&D Spend	Admin	Marketing	State	New York	California
192,261.83	165,349.20	136,897.80	471,784.10	New York	1	0
191,792.06	162,597.70	151,377.59	443,898.53	California	0	1
191,050.39	153,441.51	101,145.55	407,934.54	California	0	1
182,901.99	144,372.41	118,671.85	383,199.62	New York	1	0
166,187.94	142,107.34	91,391.77	366,168.42	California	0	1

$$y = b_0 + b_1 * x_1 + b_2 * x_2 + b_3 * x_3 + b_4 * D_1$$



Dummy Variable Trap

Dummy Variables

Profit	R&D Spend	Admin	Marketing	State	New York	California
192,261.83	165,349.20	136,897.80	471,784.10	New York	1	0
191,792.06	162,597.70	$D_2 = 1 - D_1$		California	0	1
191,050.39	153,441.51			California	0	1
182,901.99	144,372.41			New York	1	0
166,187.94	142,107.34			California	0	1

$$y = b_0 + b_1 * x_1 + b_2 * x_2 + b_3 * x_3 + b_4 * D_1 + \underline{b_5 * D_2}$$

Dummy Variable Trap

Dummy Variables

Profit	R&D Spend	Admin	Marketing	State	New York	California
192,261.83	165,349.20	136,897.80	471,784.10	New York	1	0
191,792.06	162,597.70	151,377.59	443,898.53	California	0	1
191,050.39	153,441.51	101,145.55	407,934.54	California	0	1
182,901.99	144,372.41	118,671.85	383,199.62	New York	1	0
166,187.94	142,107.34	91,391.77	366,168.42	California	0	1

$$y = b_0 + b_1 * x_1 + b_2 * x_2 + b_3 * x_3 + b_4 * D_1 + \cancel{b_5 * D_2}$$

Always omit one dummy variable