















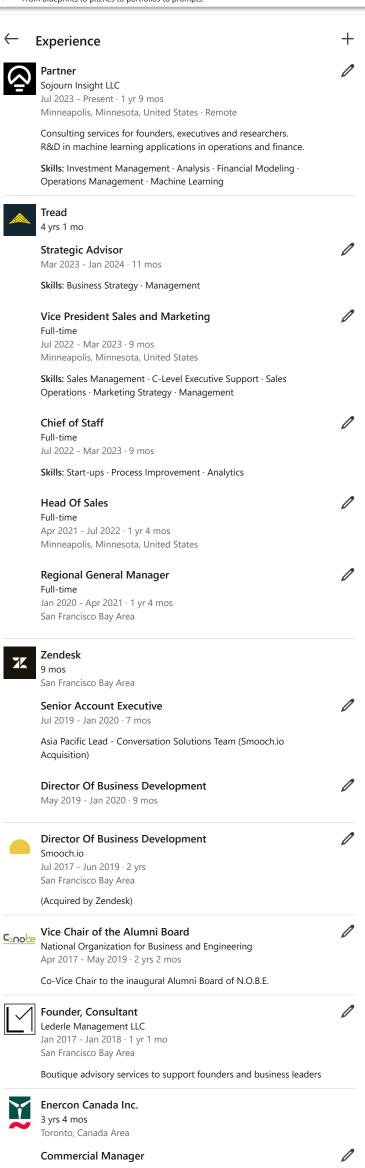






Curtis Lederle

From blueprints to pitches to portfolios to prompts.



Sep 2015 - Dec 2016 · 1 yr 4 mos Business development, sales, account management, contract negotiation, claims & settlements [North American Customers]

Strategy, policy, conferences, presentations, engagement [North American Markets]

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Commercial Analyst

Sep 2013 - Sep 2015 · 2 yrs 1 mo

Contract structuring, financial analysis, market strategy [Ontario & Quebec]

Commercial & legal negotiations [Eastern Canada]

Value engineering, market analysis [Canada]

National Organization for Business and Engineering 2 yrs 1 mo

Vice President External, National Board

Mar 2013 - Mar 2014 · 1 yr 1 mo

Liaison of the organization to all affiliates.

Member of the National Board working with the Internal Vice President, President, Finance and Technology Chairs to expand and enhance NOBE across North America.

Vice President Entrepreneurship, National Representative McGill Board

Mar 2012 - May 2013 · 1 yr 3 mos Montreal, Canada Area

NOBE's first Vice President Entrepreneurship, and Canadian representative to American chapters at National Conference at USC.

- Coordinating the McGill/iNovia Tech Innovation Day (http://techday.mcgillentrepreneurs.com)

Engineer

SIGMUND SOUDACK Sigmund Soudack & Associates Inc

May 2013 - Aug 2013 · 4 mos Toronto, Canada Area

Designing junior engineer on projects ranging from skyscraper condominiums to single family residential homes across the Greater Toronto Area.

[Responsibilities]

- Structural design & analysis
- Creation of 3D models of proposed and existing towers
- Site visits and inspection
- Project management

Canadian Society for Civil Engineering

1 yr 9 mos

President, McGill Student Chapter

Apr 2012 - May 2013 · 1 yr 2 mos Montreal, Canada Area

Established partnerships with professionals, organizations and engineering firms in Montreal to create opportunities for all engineering students to gain exposure to industry projects, internships, a professional network, competitions and conferences.

[Industry tours organized]

- Montreal Symphonic Orchestra Hall
- Centre Hospitalier de L'Université de Montréal
- VIA Rail Maintenance Centre
- STM Stinson Transit Center
- McGill University Health Center - Silo #5, Old Montreal
- Center for Sustainable Development
- Westmount Ice Arena (built below grade)

Vice President Operations & Communications, McGill Student Chapter

Sep 2011 - Apr 2012 · 8 mos

Revitalized McGill Student Chapter, created relationships to local professionals, companies and organizations. Handled membership registration and developed society framework for membership, advertising, event planning and networking.

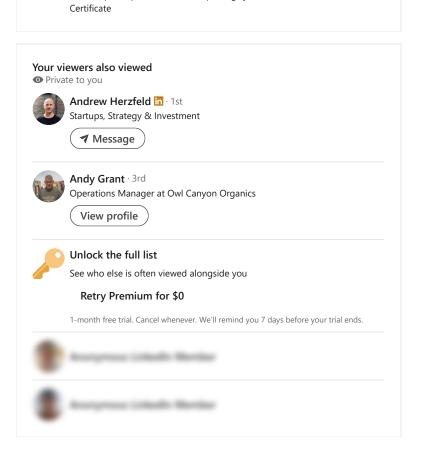
Tutor

NCJ Educational Services Sep 2010 - May 2013 · 2 yrs 9 mos Montreal, Canada



University Level: Calculus, Linear Algebra, Physics High School Level: Organizational skills, Mathematics 0 Structural Engineer and Building Envelope Consultant Gilsanz Murray Steficek May 2012 - Aug 2012 · 4 mos New York City [Structural design and analysis] - Avalon West Chelsea (750 units, 700,000 sft) - Baccarat Hotel and Luxury Residence (119 units, 440,000 sft,) - Tower 56, 126 E 56th St (penthouse conversion) [Steel, glass and stone facade inspection and design] - 2 World Financial Center - 535-545 5th Avenue [Presentation and Reports] - SEAoNY Keynote Speech - Baccarat Hotel Peer Review 333 Harrison Street Project Director, Intern **Emerald Fund** May 2011 - Aug 2011 · 4 mos San Francisco Bay Area - Managed technical obstacles between engineers, architects, contractors and city officials.

- Developed report on water recapturing system for LEED Gold



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