## Part A: Initial Definition & Research

**ReputeSol** is an on-chain reputation and credit scoring protocol for the Solana ecosystem. It aggregates wallet-level activity—such as governance participation, DeFi usage, transaction history, and NFT ownership—into a transparent and verifiable reputation score. This score can be used by DAOs, DeFi protocols, and social dApps to assess trustworthiness, contributor credibility, and credit potential. The goal is to provide a reusable, composable reputation layer that enhances transparency and trust across Solana.

## **Step 1: Core Value Proposition & Product-Market Fit**

## Al Task (synthesized result):

ReputeSol's core value proposition lies in creating a **decentralized identity and trust layer** for Solana users by quantifying wallet activity into meaningful reputation scores. It addresses a key gap in Solana's ecosystem—**the absence of standardized trust metrics** for DAOs, DeFi lending, and user-based verification. The product-market fit emerges from growing demand for **Sybil-resistant participation** in governance, **risk assessment** in decentralized lending, and **recognition of contributions** in community projects. ReputeSol's modular architecture allows other dApps to integrate it easily via APIs or smart contracts, positioning it as an essential primitive for trust in the Solana ecosystem.

## 2-3 Key Value Areas:

- 1. **DAO Governance Trust** Vote weighting and contributor reputation.
- 2. **DeFi Risk Scoring** Enabling under-collateralized lending through credit scores.
- 3. **Community & Social Reputation** Badges or NFTs representing verifiable on-chain credibility.

## **Step 2: Key Target Markets**

#### Al Task Result:

Based on the value proposition, the key target markets for ReputeSol are:

- 1. **Decentralized Autonomous Organizations (DAOs)** For reputation-based voting and contributor rewards.
- 2. **DeFi Lending Protocols** For trust-based or under-collateralized credit scoring.
- 3. **Web3 Social Platforms** For user verification and anti-Sybil mechanisms.
- 4. **NFT & Creator Ecosystems** For identifying authentic creators and long-term holders.

5. **Developers / dApp Builders** – To integrate ReputeSol's APIs or SDKs for on-chain trust verification.

## **Step 3: Competitor Landscape**

## **Al-Identified Competitors:**

- 1. **Gitcoin Passport (Ethereum)** Measures user reputation via verifiable credentials.
- 2. **Karma (Ethereum)** Tracks DAO contributions and engagement.
- 3. Soulbound Tokens (Vitalik's Concept) Non-transferable reputation NFTs.
- 4. Civic / BrightID Identity verification systems, but off-chain heavy.

## Manual Research Findings (Solana-specific):

- 1. **Access Protocol** Focused on creator engagement, not general reputation.
- 2. Helius + Dialect experiments Provide data access, not scoring logic.
- 3. No direct on-chain scoring system on Solana yet  $\rightarrow$  clear white space.

### Gap Analysis:

- Al missed Solana-specific projects (since most competitors are Ethereum-based).
- ullet There's no unified reputation standard in Solana o ReputeSol could become first-mover.
- Current tools either handle identity (Civic) or data access (Helius), not quantified trust.

## **Step 4: Founder-Market Fit (FMF)**

### Manual Paragraph:

I have a strong background in blockchain development and have built multiple projects in the Solana ecosystem, including a TipLink-like MPC wallet, an RWA tokenization contract, and Chain UPI for multichain payments. My technical experience with Solana programs, indexing, and wallet security gives me the necessary skill set to develop ReputeSol's data aggregation and scoring mechanisms. Beyond the technical side, my exposure as an active Solana community builder, AWS Cloud Club Captain, and Google Summer of Code contributor at OpenWISP gives me insight into real-world user onboarding and reputation systems. This blend of technical and community experience positions me well to build a trust infrastructure tool that serves both developers and end users on Solana.

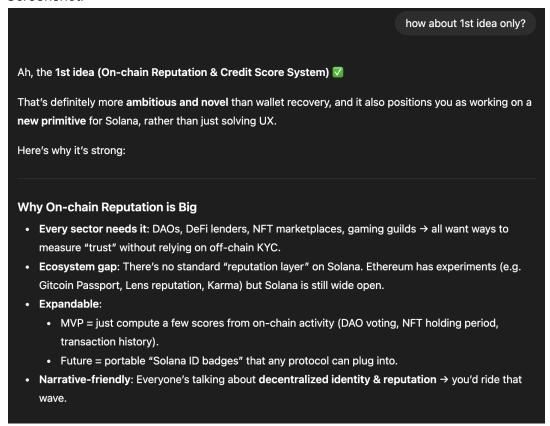
# Part B: Adversarial Analysis & Refinement

## 1. Adversarial Al Critique

## **Prompt Used:**

Critique my project's value proposition, target market, and competitive analysis:

#### Screenshot:



Who are your target users — developers, DAOs, or every day wallet users?

What do they do today instead of using your solution?

Perfect follow-up \(^\bar{\}\) here's how you can answer these two questions for **ReputeSol** clearly and professionally:

#### Q3. Who are your target users — developers, DAOs, or everyday wallet users?

ReputeSol primarily targets **DAOs and developers** building on Solana who need to assess trust and identity for their users or contributors.

The secondary audience includes **everyday wallet users** who want to **prove credibility** through verifiable on-chain and off-chain activity.

Essentially, it serves anyone in the Solana ecosystem who interacts in trust-based environments — DAO voters, project contributors, grant applicants, and early community builders.

#### Q4. What do they do today instead of using your solution?

Currently, DAOs and projects rely on manual verification, Discord-based forms, or off-chain reputation tools like Karma or Gitcoin Passport that are not native to Solana.

Developers often **build their own basic verification logic** for each app, leading to redundant and inconsistent systems.

Wallet users, on the other hand, can't easily showcase their on-chain reputation — they use screenshots, social links, or unverifiable claims to prove participation.

ReputeSol aims to unify these fragmented solutions into one **on-chain**, **composable reputation** framework for Solana.

What's the core problem users face in verifying identity or reputation on Solana?

Why hasn't this problem been solved well yet?

Excellent — let's answer both in a clear, submission-ready way \$\\^\\$

#### Q1. What's the core problem users face in verifying identity or reputation on Solana?

On Solana, users lack a unified, verifiable identity or reputation layer. Wallet addresses are anonymous by design, which makes it difficult to assess trust, credibility, or contribution history.

As a result, DAOs, dApps, and protocols struggle to distinguish between real, valuable contributors and new or Sybil (fake) accounts, leading to spam, low-quality participation, and fragmented user trust.

This also limits opportunities for rewarding on-chain behavior, such as consistent participation, verified contributions, or positive community interactions.

#### Q2. Why hasn't this problem been solved well yet?

Most identity and reputation solutions on Solana are **either siloed or incomplete** — for example, some track wallet activity but not off-chain proof (like GitHub or Gitcoin), while others depend on centralized verification methods

There's no **open, composable framework** that connects *on-chain activity* (e.g., DAO votes, staking, transactions) with *off-chain credentials* (e.g., GitHub commits, verified social identity).

Additionally, privacy and decentralization trade-offs make building a **trustworthy yet non-custodial** identity layer technically complex, so existing tools are limited to small, isolated use cases.

**Value Prop/PMF:** ReputeSol is an on-chain reputation and credit scoring protocol for Solana that aggregates wallet-level activity into a verifiable reputation score. It fills a trust gap for DAOs, DeFi, and social dApps by offering standardized, composable reputation metrics.

**Target Markets:** DAOs, DeFi Lending Protocols, Web3 Social Platforms, NFT Ecosystems, and Developers/dApp Builders.

**Competitor Landscape:** Gitcoin Passport, Karma, Soulbound Tokens, Civic/BrightlD (Al found); Access Protocol, Helius/Dialect (manual finds).

Why might this not be a blue ocean? What competitors or strategic risks might I have overlooked?

## Al Critique (Summary):

- The concept of on-chain reputation is crowded on Ethereum, meaning Solana equivalents could appear quickly; the moat must be technical or network-based.
- Some competitors (like Solana Identity or Helius + Score API) might pivot into this niche soon, they were not mentioned.
- Regulatory or privacy concerns: scoring wallets could raise data-use and consent issues.
- Product-market risk: DAOs and DeFi protocols may prefer to build in-house scoring logic unless ReputeSol provides easy APIs or incentives.
- Suggest building an open-standard + developer SDK early to capture integration mindshare.

## My Analysis:

- Valid points. The idea isn't a total blue ocean, reputation systems exist, but **none are native to Solana**.
- Agree to highlight privacy and decentralization (users own their score).
- Strong differentiation can come from SDK-first approach and open-governance model so ReputeSol becomes a protocol, not just an app.

## 2. Refined Value Prop + Target Market + Competitor Sections

### **Refined Value Proposition / PMF:**

ReputeSol is building the first **open-source reputation protocol native to Solana**, enabling wallets to own portable, privacy-preserving trust scores. By aggregating verifiable on-chain signals (governance, DeFi, NFTs, transaction history) through a transparent scoring model and developer SDK, ReputeSol provides DAOs, DeFi protocols, and Web3 communities with a plug-and-play trust layer. Our early PMF lies in simplifying Sybil-resistance, improving DAO voting fairness, and enabling risk-based lending—all through one standard reputation primitive.

## **Refined Target Markets:**

- 1. **DAOs** need verifiable, Sybil-resistant contributor reputations.
- 2. **DeFi Lenders** seek under-collateralized trust scores.
- 3. Web3 Social & Creator Platforms require anti-bot and credibility metrics.
- 4. Wallets & Dev Tools to embed ReputeSol SDK for user-score display.

### **Refined Competitor Landscape:**

- Direct: Gitcoin Passport, Karma, Solana Identity, Helius Score API (early).
- Adjacent: Civic, BrightID, Proof of Humanity.
- Gap: None of them provide modular scoring + SDK integration focused solely on Solana; ReputeSol's strength is being chain-native and open for DAO/community governance.

## 3. Critique & Refine Founder-Market Fit

### **Prompt Used:**

Critique my founder-market-fit paragraph:

"I have a strong background in blockchain development... [paragraph from Part A]. What makes it potentially weak and how can I strengthen it?"

#### Al Feedback:

- Strengths: solid Solana dev record, GSoC + community work.
- Weakness: doesn't emphasize vision alignment or network access for adoption (DAOs, protocol partners).
- Suggest highlighting personal mission ("building trust for open ecosystems") and existing Solana builder/community connections.

#### **Refined Founder-Market Fit:**

My experience as a Solana builder, GSoC contributor, and AWS Cloud Club Captain gives me both the technical depth and community perspective to execute ReputeSol. Having already built MPC-based wallets, RWA tokenization, and multichain payment tools, I understand how on-chain data translates into real-world usability. My network within Solana's builder and DAO communities provides early integration opportunities and feedback channels. ReputeSol aligns directly with my long-term goal of improving trust, fairness, and accessibility in decentralized ecosystems—making this project a natural extension of my existing work.

## **Research Notes & Brainstorming**

## 1. Gitcoin Passport

https://passport.gitcoin.co

Gitcoin Passport uses on-chain and off-chain identity stamps to verify user authenticity and reduce Sybil attacks — a strong foundation for Web3 reputation systems.

### 2. Karma

https://karmahq.xyz

Karma aggregates developer and contributor reputations across DAOs, tracking verified on-chain activity and GitHub contributions.

### 3. Civic

https://www.civic.com/

Civic provides decentralized identity verification tools with privacy-preserving KYC solutions, useful for wallet-level authentication.

## 4. Solana Identity (SNS + Backpack + ID system)

https://solana.com/identity

Solana is building decentralized identifiers tied to wallet accounts to improve trust, access, and portability of reputation data.

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