

DHL OCEAN CONNECT (LCL)

KEEPING YOUR PROMISES AND DEADLINES



EXCELLENCE. SIMPLY DELIVERED.



RELIABLE YET FLEXIBLE LCL SHIPPING WITH DHL



At DHL we know the importance of helping our customers meet their promises and their deadlines. That's why when they ship with our DHL OCEAN CONNECT services they ship with certainty.

We operate our own Container Freight Stations (CFS), so the movement of cargo is fully under our control from end to end. This offers you planned space protection from every major container port in the world and our DHL OCEAN CONNECT containers are always last to be bumped.

In addition, our 'Shipped as Booked' policy means your goods are scheduled for a specific vessel – and will ship on that vessel whether the container is full or not.

This level of assurance is just part of the unique service we provide as your Global Forwarding partner, including:

- A true in-house system ensuring full control of all aspects of the logistics chain.
- 97% of our volumes are shipped in-house in DHL dedicated and controlled containers.
- Multi-Country Consolidation (MCC) and Single Country Consolidation (SCC) buyer consolidation.
- Cargo is handled and vetted in our own CFS warehouses, at most locations, to reduce the risk of damage or loss.
- More than 4,000 Ocean Freight specialists deployed across the world at more than 330 locations.
- Innovative Ocean Freight solutions such as Cool LCL and DHL DOUBLE DECKER.

WHY YOU SHOULD CHOOSE DHL OCEAN CONNECT



INDUSTRY EXPERTISE & SECURITY

With the DHL brand you know you have the expertise and security you demand – at all times.

- We have industry expertise in many sectors including Automotive, Technology, Chemicals, Retail, Life Sciences & Healthcare, Consumer, Engineering & Manufacturing and Energy.
- We innovate to improve our LCL offerings with services such as Cool LCL and DHL DOUBLE DECKER.
- We operate in our own secure, vetted CFS warehouses at most of the locations, both at origin and destination, with defined security processes and procedures.



SCALE THAT OFFERS MORE

Our financial strength, consistent track record over many years, scale and reliability means you can count on us to deliver an LCL service you need.

- More ocean loops and services in LCL than any other single provider with access to every major container port in the world.
- On the ground presence in over 180 countries and territories, over 60 national gateways, and 9 multinational gateways with local expertise in every country we serve.
- Access to 45,000 point pairs with over 1,000 weekly direct services for LCL, through a single provider.



RELIABILITY, FLEXIBILITY & QUALITY AS STANDARD

We are a key client of the top ten worldwide carriers with planned space protection in all LCL point pairs, and can operate a 'Shipped as Booked' policy.

- Unique DHL OCEAN CONNECT services built around our strength in multi-country and single-country buyer consolidation. Full control of the logistics chain as 97% of our volumes are shipped in-house in DHL dedicated and controlled containers.
- Our Six Sigma trained logistics specialists work with you to identify the root cause of issues and recommend ways to improve performance and drive out costs along the supply chain.

MORE SOLUTIONS FOR YOUR LCL NEEDS



As well as providing global reach and highly competitive pricing for your LCL containers, we also offer industry leading management, insurance, customs and green services to make your shipping – and your life easier.

- Vendor selection and management processes across land and ocean, monitored to ensure high quality.
- Ocean Freight expertise integrated with regional inland logistics services around the world.
- Monthly Ocean Freight updates and Customer Communications on global trends, events and markets.
- We operate in our own secure, vetted CFS warehouses at most of the locations, both at origin and destination, with defined security processes and procedures.

YOUR QUESTIONS ANSWERED

What are the advantages of using LCL over FCL?

For smaller consignments the cost of using DHL OCEAN CONNECT is a fraction of taking a full container. This means you can cost effectively send your goods when you want to, rather than having to wait for enough goods to justify a full container.

Aren't goods more likely to be damaged in LCL containers?

We have experienced staff at all our CFS with the knowledge to pack different types of LCL cargo correctly to avoid damage in transit. On certain lanes we have DHL DOUBLE DECKER containers so we can pack cargos with a reduced risk of damage.

I've heard LCL containers get 'bumped' more often by carriers – is this true?

We negotiate top priority with carriers for our DHL OCEAN CONNECT containers so they are the last to get bumped from a sailing, and we can offer planned space protection from every major container port in the world. This drastically reduces the possibility of our DHL OCEAN CONNECT containers being bumped.

Don't LCL services normally operate only on major routes? I'll end up shipping long distances on land.

We offer 45,000 point pairs for DHL OCEAN CONNECT, using a spread of carriers over all the alliances, with planned space protection on each sailing. So you have more choice.

Won't my goods suffer delays while you wait to fill your LCL containers?

When you book a certain shipment on a specific vessel we will ship on that vessel regardless of whether the container is full. We call this 'Shipped as Booked'.

I need to know my goods don't get too hot or too cold during transit – this is impossible with LCL isn't it?

Our Cool LCL service that maintains containers at controlled temperatures is available on a number of routes from Europe to Asia.

Are there any restrictions on what I can ship via LCL?

In general, we ship everything that we can fit into a container, provided the DG class of the goods is accepted by the carrier (also no live plants, live animals, etc.). The size and weight of your shipment might restrict the ocean container required to move your shipment.

What additional LCL services can you offer?

Single country and multi country consolidation are strengths for DHL, enabling you to optimize container use in LCL operations. We have a dedicated global team of security experts and unique technical security solutions, and we offer a range of information solutions from multi-modal Track and Trace, to full purchase order/vendor management.

Aren't freight forwarders more expensive than dealing directly with the carriers?

Generally carriers don't offer LCL services. In addition, the majority of the cost for LCL occurs outside of the port. So by controlling the volumes and the total LCL chain we have far more control over the rates we can offer our customers.

Need more information about DHL OCEAN CONNECT?
Talk to your local DHL Sales Representative or contact
our Ocean Freight experts at www.dhl.com.

