

SHORT TRANSIT TIMES WITH A COMPREHENSIVE NETWORK



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Issue: 1/2009 – DF 005 ENG

A SMART CHOICE FOR YOUR MIDDLE EAST TRANSPORTS



DHL Freight connects Europe and the Middle East with a powerful road network

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THE ALTERNATIVE TO SEA AND AIR



The Middle East is one of the fastest growing economic regions in the world. The GCC countries (Gulf Cooperation Council: Bahrain, Qatar, Kuwait, Oman, Saudi Arabia, United Arab Emirates) today have the highest income per capita worldwide. The growing demand for all kinds of goods and materials as well as the geographic position within the globalized world have led to rapidly increasing transportation volumes and changed flows of goods. For DHL Freight these were the very reasons to develop the first road network between Europe and Middle East. With this regular road service, customers now benefit from an attractive alternative to air freight and ocean freight.

Time and cost-optimized solution

DHL Middle East Service give all consignors the choice: depending on the individual demand they are now able to find the most suitable transportation mode for their shipments. Road transportation within DHL Freight's network means lower costs and more convenient processes than air freight and shorter transit times at comparable rates with regard to ocean freight.

With this choice, it is really worthwhile for consignors with clients in the Middle East region to take a close look at their shipments' structure. The use of the DHL Middle East Service can lead to remarkable cost savings and an optimized supply chain. More than that – the

high performance and quality level within the road network provides additional benefits and increased customer satisfaction.

Two networks – one link

Like hardly any other service provider DHL meets the preconditions needed to establish a high-performance road network between Europe and the Middle East region. In Europe, DHL Freight runs a closely knit network with more than 160 terminals. In the Middle East region, 16 major distribution centers and numerous local terminals provide for fast and flexible deliveries. With its unique infrastructure DHL is already today the preferred logistics service provider within this fast growing region.

Consequently, one simple step was necessary to create this valuable road service for our customers: the two dense and comprehensive networks only had to be connected to each other.

All European shipments are consolidated in 13 major gateways and forwarded to the Transit Center Istanbul by scheduled road services. The cargo is then fed into the Middle East network. All administrative work, for instance the transit customs clearance, the steering of

the transports and the monitoring and tracing of all shipments is executed by DHL Freight experts. In Middle East, Amman and Dubai function as hubs and competence centers. Bahrain and Abu Dhabi are additional hubs. From there the goods are distributed to local terminals and the respective final destination.

Short transit times and high reliability

The performance of a road network is determined by short transit times, high reliability and the continuous flow of information in all phases of the transit process. The network and gateway structure with regular departures provide for highly competitive transit times. Within the entire network LTL (Less Than Truck Load) PTL (Part Truck Load) and FTL (Full Truck Load) shipments are accepted. DHL Middle East Service meets the same level of quality standards no matter which destination.

Due to the state-of-the-art infrastructure the DHL Middle East Service is the right choice even for high risk products as well as hazardous goods in limited quantities.



Benefits

- Additional choice for less time-critical shipments
- Less expensive and more convenient processes than air freight, faster than ocean freight
- High performing, most reliable LTL, PTL and FTL services
- Full transparency due to comprehensive tracking & tracing capabilities
- Pro-active information services
- Handling of all transit documentation, letter of credit, customs clearance, all-risk-insurance
- Fast and easy shipment identification through unique code
- Synergies due to DHL's courier, warehousing, air and ocean freight capabilities in the Middle East region

More than mere transportation

DHL Freight's capabilities do not end with high-quality and reliable road services. By means of state-of-the-art IT solutions, we provide for a variety of customized information tools. Since the goods stay within the DHL network during the transportation, each shipment gets a unique code and can be tracked online.

In addition DHL Freight offers numerous value-added services. Our experts are at your command when it comes to the completion of the shipping documentation, the letter of credit and all customs issues. We at DHL Freight are familiar with differing individual regulations and requirements in the GCC and other Middle East countries. In addition, we are able to deliver profound information and consultation. If desired, customers will receive automatic status notifications for their shipments by e-mail. DHL Freight can also support you with all-risk-insurance services.

Commitment and strategy

The DHL Middle East Service network is the first regularly operating road service of its kind. With the comprehensive European network and the strong presence in the Middle East, with its operational set-up and its various value-added services it is predestined to become the attractive and profitable completion to other transportation modes for DHL customers.

With continuous investments in infrastructure, equipment, human resources and training, DHL is the market leading and preferred logistics service provider. That's why DHL Freight's customers can benefit from further synergies when it comes to courier services, warehousing solutions as well as air and ocean freight.

Our experts will be happy to assist you in defining how your company can benefit from all this to the greatest possible extent!

DHL road network in the Middle East

- 16 major distribution centers in the Middle East region
- Modern fleet consisting of more than 300 DHL operated trucks
- Air suspension for increased shipment protection
- Box bodies, curtain side trailers, roller bed trailers, reefer capabilities
- 2-driver-concept if required
- 24-hour-mobile-phone-communication
- GPS tracking

