	Pricing Terms & Conditions		EFFECTIVE DATE:	01-MAY-08
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Debra Uvelli, Director of Ocean	Simon Munn, VP of Procurement			

A DHL Global Forwarding signed Shippers Letter of Instruction (SLI) must be completed for each shipment tendered and this quote number must be referenced on the SLI.

All business transactions are based on DHL Global Forwarding terms and conditions, available upon request. Your business is important to us. Thank You for this opportunity.

## **Pricing Terms & Conditions**

## Ocean Freight

- 1. Offer valid for acceptance within 30 days and will expire thereafter if not confirmed.
- 2. Rates:
  - a. Are effective only after confirmation and subsequent filing with the F.M.C.
  - b. Are in U.S. Dollars, unless otherwise specified. We reserve the right to revise the prices contained herein for currency fluctuations.
  - c. Are quoted based on tender volumes. In the event that the actual award is less than the quoted tender volume, rates may be subject to revision.
  - d. Are subject to equipment and carrier availability
  - e. Are exclusive of detention, demurrage, insurance, storage after free time, customs bond, customs clearance, duties, VAT, taxes, user fees, governmental charges (i.e. fumigation), etc.
  - f. Are valid for general cargo, excluding dangerous goods, perishables, valuables, or oversized cargo, unless otherwise stated in the quote.
  - g. Are subject to any General Rate Increase (GRI), Peak Season Surcharge (PSS), Bunker/Fuel Surcharge, Currency Adjustment Factor, Emergency Surcharge, War Risk Surcharge, Security Surcharge or other charges assessed by the underlying carrier, unless otherwise specified. Bunker/Fuel Surcharge is a fluctuating charge based on market conditions and is reviewed monthly.
  - h. Apply only for cargo of legal weight and dimensions which can vary by country.
- 3. Transit times are approximate and are subject to change without notice
- 4. Ocean carrier(s) will be selected from DHL Global Forwarding's extensive portfolio of carriers to provide a unique solution; in which transit time, vessel cutoff, departure & arrival days, equipment & space availability will be designed to meet your specific requirements.
- 5. In the event of a force majeure circumstance such as, but not limited to, war, terrorist activity, police or military action (or any measure to prevent or respond to any such circumstances) new emergency surcharges or increases in existing surcharges may be implemented.

## **Drayage / Trucking**

- 1. Pickups/deliveries will be made within normal business hours within city limits or zip code provided.
- 2. Pickup/delivery rates are based on live loads/unloads free time may vary.
- 3. Rates exclude special services and equipment (i.e. after hours, weekend/holiday, waiting time, super chassis, etc.) unless otherwise specified
- 4. LCL trucking rates are based on the assumption that the cargo weight is 333 kilograms (kgs) or less per cubic meter (cbm).

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## **Abbreviations & Definitions**

ACS	Alameda Corridor Surcharge - Applicable on rail shipments through Los Angeles or Long Beach.
AMS	Advance manifest Systems
BAF	Bunker Adjustment Factor
CSC	Container Service Charge
CSF	Carrier Security Fee
CUC	Chassis Usage Charge
DTHC	Destination Terminal Handling Charge
EBAF	Emergency Bunker Adjustment Factor
ERC	Emergency Revenue Charge
IFS	Inland Fuel Surcharge
OPS	Origin Port Charges
ORC	Origin Receiving Charge
OTHC	Origin Terminal Handling Charge
PCS	Panama Canal Surcharge -Applicable on All-Water East Coast Service via the Panama Canal.
PSS	Peak Season Surcharge.
SCC	Suez Canal Surcharge - Applicable on All water East Coast Service via the Suez Canal
TSF	Terminal Security Fee
WRS	War Risk Surcharge