

# UNLOCKING THE POTENTIAL OF DIRECT DISTRIBUTION



**DOORTO MORE**

EXCELLENCE. SIMPLY DELIVERED.










# DHL DOOR-TO-MORE™

The seamless intercontinental door-to-door distribution solution that delivers faster access to your key markets – now launched from Asia-Pacific to everywhere across Europe and beyond.

Combining DHL's leading intercontinental freight transportation capabilities with our best in class European ground distribution network, DHL DOOR-TO-MORE™ helps you shorten delivery time to market and cut supply chain cost. Managed by one single provider, this simple and efficient door-to-door service covers every aspect

of transporting your goods from Asia-Pacific directly to multiple destinations across Europe and beyond. Feature-rich, it incorporates a range of value-added options that address your individual business demands. Our promise is to reduce the complexity of your supply chain whilst delivering even greater competitive advantage.

DHL DOOR-TO-MORE™ – What does it mean for you?		
	<b>DIRECT DELIVERY</b>	Faster cash cycle and speed-to-market through bypassing warehouses in destination markets and therefore reducing inventory costs
	<b>CONSOLIDATION</b>	Streamlined operations, ensuring the right speed of individual shipments to multiple business consignees, reducing costs and CO <sub>2</sub> emissions
	<b>INTEGRATION</b>	Single source solution, simple and cost effective, offering you a seamless door-to-door service from Asia-Pacific to every place in Europe
	<b>VISIBILITY</b>	End-to-end transparency of services and delivery performance
	<b>FLEXIBILITY</b>	Standard value-added services and management of flexible volumes

# THE SIMPLE, EFFICIENT ANSWER TO DIVERSE BUSINESS NEEDS



## Direct Delivery



### Faster cash cycle and speed-to-market

Providing a reliable, direct delivery service to your customers, DHL DOOR-TO-MORE™ dramatically decreases the need for warehousing in destination markets. So, by minimising – or even eliminating – the cost of distribution centres, inventory and administration decrease too, resulting in an overall leaner distribution process. DHL DOOR-TO-MORE™ also accelerates time-to-market which translates into faster availability of goods to your customers, as well as an increase in cash flow. What's more, it provides easier access to new markets, whilst reducing the associated risks and investments.



## Consolidation



### Reducing costs and CO<sub>2</sub> emissions

The consolidation of multiple shipments at origin means you save on air and ocean freight cost while enjoying complementary benefits like increased security and more efficient handling.

Then, by deconsolidating your cargo when it reaches Europe, and transporting the individual shipments by road directly to each of your consignees, you benefit from more efficient delivery. Furthermore, you make use of our fast and reliable Customs Clearance through one importer of record which results in lower overall customs fees.

With its simple, stable, up-front all-in-all pricing and single set of terms and conditions, we believe you'll quickly discover how DHL DOOR-TO-MORE™ can streamline your business.



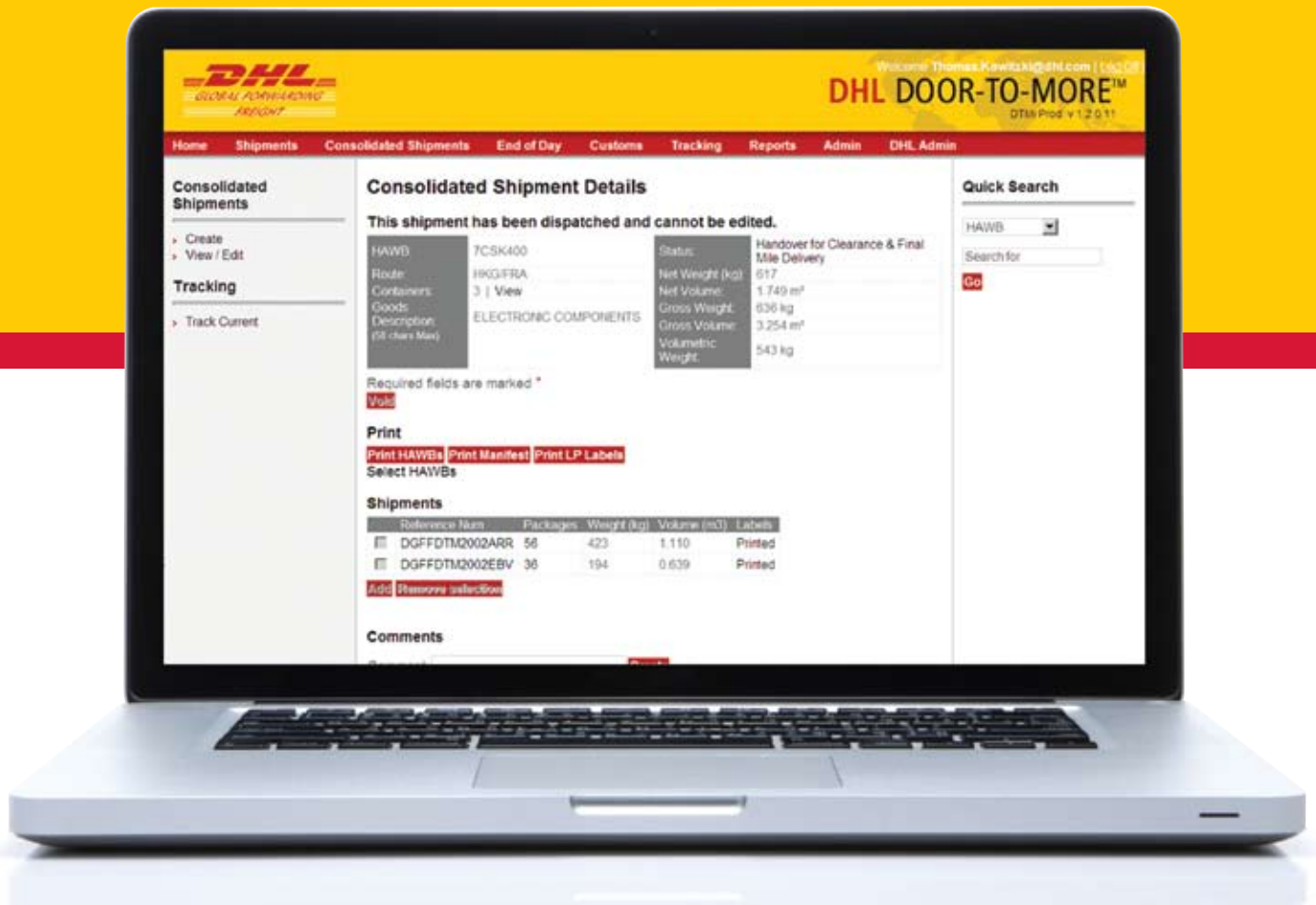
## Integration



### All-in-one, seamless door-to-door transportation service

DHL DOOR-TO-MORE™ is a powerful example of how we aim to simplify your logistics processes. We have combined our unrivalled freight networks and global footprint in an integrated off-the-shelf customer solution. This supports faster implementations by replication of an existing set-up. Our proposition is to offer you a single point of contact for all your door-to-door international shipments. Furthermore, we provide you with a single offer and one consolidate invoice. This means we take care of the complexity intercontinental transportation comes with, so you have more time to concentrate on your core business and your end customers' satisfaction.





### Visibility



#### End-to-end transparency of delivery status

Our exclusive DTMi web-based application allows both you and your customers to track consolidated and single shipments from anywhere in the world, at any time of day or night, right down to box level. Depending on your requirements, the tool enables you to book shipments via EDI, CSV file upload functionality or manual entry. DTMi also features online labeling at piece and consolidated shipment level. Providing end-to-end transparency, this powerful solution generates a wealth of benefits, including management reports from delivery performance to detailed Customs information.

DTMi readily integrates DHL's air, ocean and road freight track & trace systems, optimizing its scope and usability from one single source.



### Flexibility



#### Adaptability to fit your business requirements

We are aware that each business is unique. This is why DHL DOOR-TO-MORE™ provides an extensive range of value-added services. In addition you can choose to ship a diverse range of consignment volumes from parcels up to multi-pallets. A variety of special handling and delivery options are designed to serve the individual requirements of your business.

# BEST-IN-CLASS CAPABILITIES, **ONE** UNIQUE SOLUTION FOR YOUR BUSINESS



## Customs Clearance



### Assured, fast and reliable

Our experts will work closely with you to ensure you gain maximum benefit from DHL DOOR-TO-MORE™. This includes optimizing customs clearance by evaluating your needs, and the relevant legal demands, so that you can always be sure you're receiving the ideal customs solution for every destination.

In addition to the standard customs clearance, two value-added options are readily available: Fiscal Representation and Transit. Fiscal Representation has been developed for customers who are not VAT registered in the country where the goods first enter the European Union for customs clearance, whereas Transit is perfect for goods which are not to be cleared till reaching final destination, or consignees who clear their goods themselves. So, whatever your needs, with DHL DOOR-TO-MORE™ you can be certain that all possible simplifications are used to speed up the customs clearance process which is done 100% compliant on your behalf.



## Customer Service



### Knowledgeable, responsive and accessible

Ensuring DHL DOOR-TO-MORE™ remains a powerful, easily accessible solution relies in part on exceptional customer service. That's why, at DHL, our people are passionate about helping your business grow, bringing personal commitment and dedication to life.

As a DHL DOOR-TO-MORE™ customer, you'll enjoy a single customer service point of contact with end-to-end knowledge of your consignments. From arranging initial collection in Asia-Pacific to final delivery in Europe, we'll take care of your every need, managing each stage of the process to save you valuable time and effort. We'll also be pleased to provide ongoing support, dealing with each and every future requirement.



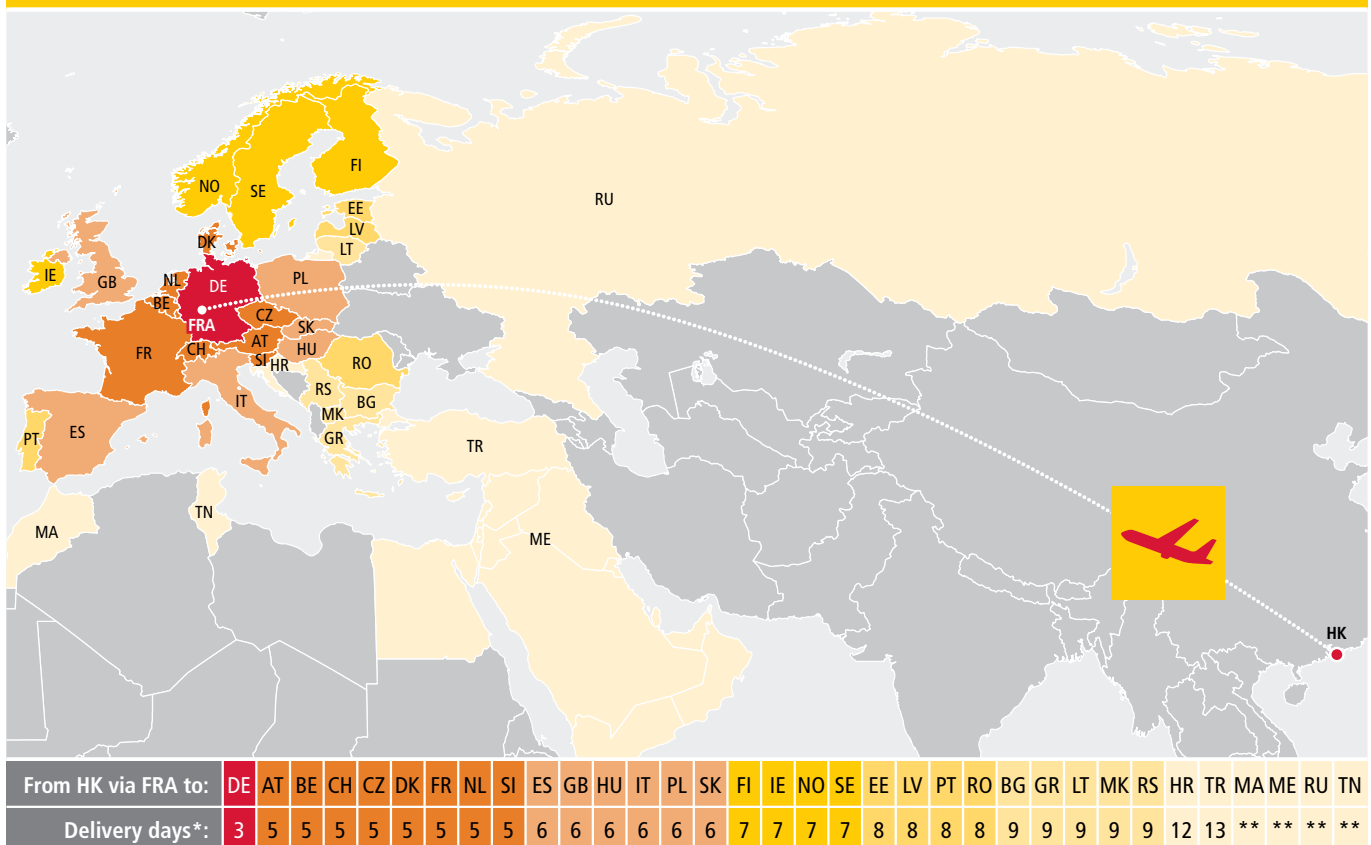
## Invoicing Made Simple



### Clear, concise and consistent

A further benefit of DHL DOOR-TO-MORE™ is that we've even simplified invoicing. You'll receive a single page document, detailing all end-to-end costs, including transportation and customs clearance. This will be accompanied by individual details of each shipment, completing a clear and concise transaction summary.

## Lead Times



\*Delivery days on average from HK area to major European business destinations – illustrative only, for precise lead times please consult with your DHL account manager. \*\* Lead times available on request. DHL DOOR-TO-MORE™ deliveries cover all DHL EUROCONNECT countries across Europe.

Sustainability  
Built In

## Good for your business, and our environment

DHL's commitment to environmental measures has positioned us at the forefront of carbon neutral supply chain design. We strive to create long lasting, innovative and transferable solutions that work for any industry, in any environment, both today and for the future.

DHL DOOR-TO-MORE™ can instantly reduce emissions by up to 10%. However, as a DHL customer, we'll help you to go further, achieving CO<sub>2</sub> transparency by understanding the carbon reduction options available. Using a range of dedicated tools, we'll audit your CO<sub>2</sub> footprint, responding with concrete and achievable carbon reduction solutions to neutralize the environmental impact of your shipments.



## A Proven Solution



## Far more than just cost efficient

Leading global technology, healthcare, publishing and automotive brands are already enjoying the benefits that DHL DOOR-TO-MORE™ delivers. They've been amongst the first to discover that, compared to destination-based warehouse distribution, significant time savings are readily available, backed by cost reductions of up to 40%. Even when compared to individual shipment methods, they've agreed that slightly longer transit times are far outweighed by the substantial cost savings available.

So, if you'd like to shorten delivery times, increase visibility and cut costs, then it's time to talk with DHL.

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