

## Web Marketing Operations Manager Resume

Desired Industry: Information Technology

SpiderID: 83278

Desired Job Location: toledo, Ohio

Date Posted: 8/18/2021

Type of Position: Full-Time Permanent

Availability Date: 08/18/2021

Desired Wage: 72,000

U.S. Work Authorization: Yes

Job Level: Management (Manager, Director)

Willing to Travel:

Highest Degree Attained: Bachelors

Willing to Relocate: Yes

Objective: To acquire a position that challenges my current Database and front end web skills.

Experience: Engineer Consultant Osmik Corp. - Los Angeles, CA February 2014 to Present Involved in all stages of the sales process, from business development and lead qualification, to RFPs, technical needs analysis and closing • Collaborate with Sales and Marketing teams to optimize promotion of services within the B2B space • Maintain strong relationships with strategic clients and industry partners • Facilitate technical presentations for customers, partners and prospects • Create strategic microsites or prototypes for pitches and product bids • Lead the front-end architecture and development of large scale responsive builds utilizing various technology, including JavaScript, jQuery, AngularJS, React, C#, .NET, HTML5 and CSS • Manage workflow automation with Grunt, version control via Git, and BEM implementation via LESS and Stylus freeLance interim Graphic Designer Maxim Tours - Orlando, FL March 2012 to October 2014 Marketing Coordinator Lighting Electric - Orlando, FL April 2012 to May 2014 Design based web & server position HTML emails sent to large number of users {2 or 3 daily} • Defined project scope, deliverables, and gathered requirements • Developed full-stack web development projects with an emphasis on front-end features, data retrieval from Restful APIs, browser manipulation, and cross-browser compatibility using jQuery, AngularJS, HTML5, and CSS3 • Created custom multi-language solutions utilizing C# and .NET • Responsible for sprint management in an Agile environment Sole contributor to Graphics for projects Student Developer Michigan State University - Lansing, MI March 2010 to August 2012 SQL calls to databases of different design. Data flow innovator maintained web-based item loaning system by using HTML, JavaScript, and Perl. This system is used in the residence halls campus-wide. JSP Intern Compuware - Detroit, MI June 2007 to August 2012 Developed a custom Java application to assist with identity issue resolution by automating manual ticketing and resolution processes • Investigated global identity and security issues related to the entire organization (200,000 employees) • Developed policies and procedures by which the organization could manage creation, storage and deletion of individual employee identification with a 30-member team Audio Video Technician KELLOGG HOTEL AND CONFERENCE CENTER - East Lansing, MI September 2008 to August 2010 Present services to high level clientele. Manage set up and placement of Equipment. Discreetly install many yards of wire and cord in stealth presentation.

Education: Computer Science/ Eng Michigan State University - East Lansing, MI June 2007 to April 2013

Affiliations: NSBE

Skills:Skills .NET, AngularJS, C#, Java, JavaScript, React, Photoshop, Photography Additional Information SKILLS SUMMARY Communication: Persuasive speaker with excellent negotiation and presentation skills, strong written and verbal communication, and relationship building skills targeted at ensuring teamwork and customer service Technologies: HTML, CSS, JavaScript, jQuery, AngularJS, REST, .NET, PHP, C# , Java, Python, Perl, LESS, SQL, PostgreSQL, Node.js, SharePoint 2013, Kentico, WordPress, Drupal Applications: MS Office, G Suite, InVision, Adobe Photoshop, Sketch