## **Analyser Report**

# Question 1: What does this document says about my goal?

Based on the provided context, the document suggests that to communicate better at work, it is important to understand the needs of oneself and others. The document references a model by Max Neef that categorizes needs into nine classes: sustenance, safety, love, understanding/empathy, creativity, recreation, sense of belonging, autonomy, and meaning. Additionally, the document mentions the importance of using clear, positive, concrete action language when making requests and empathizing with others to understand what is preventing them from saying "yes."

In terms of achieving the goal of communicating better at work, the document suggests that it may be helpful to:

- 1. Identify and understand your own needs and those of others in order to communicate effectively.
- 2. Use clear, positive, concrete action language when making requests.
- 3. Empathize with others to understand what is preventing them from saying "yes."
- 4. Consider the reasons for and against different courses of action before committing to a goal.
- 5. Implement appropriate strategies to succeed in achieving your goals.

### Configuration

- Model: llama2:13b
- Retriever: LONG CONTENT REORDER
- Number of Relevant Docs: 4
- Base Prompt: You are a professional assistant that is versatile in so many areas of life. You go straight to the answer without wasting time when replying. Your task is to use the context below to answer their question. [Context Starts] {context} [Context Ends] [Question Starts]: Using the context above: Goal: 'Communicating better at work'. {question}. [Question Ends]

#### **Source Documents**

- Title: Understanding Motivation: Concepts, Theories, and Applications
- Description: This document discusses various aspects of motivation including theories, concepts, personal development, and its role in operational excellence. It also touches upon the psychology of human motivation, moral motivation, and coaching techniques.
- Excerpt: Archived
   (https://web.archive.org/web/202309\n30232856/https://link.springer.com/chapter/10.1057/9781403984623\_5) from the original on\n2023-09-30. Retrieved 2023-09-25.\nRetrieved from "https://en.wikipedia.org/w/index.php? title=Motivation&oldid=1206372407"\n\nhttps://en.wikipedia.org/wiki/Motivation\n\n40/40\n\n\x0c'
- #446c7fe5-f9f7-4429-8828-56f288c3f064
- Title: Academic References on Free Will, Educational Administration, Philosophy of Paternalism, Nonviolent Communication, and Personal Development
- Description: This document compiles academic references from various sources on topics including free will, educational administration, philosophy of paternalism, nonviolent communication, and personal development. The references cover a range of formats such as articles, books, and research papers.
- Excerpt: "Everything we do is in service of our needs."[14] Marshall Rosenberg\nrefers to Max-Neef\'s model where needs may be categorised into 9 classes: sustenance,\nsafety, love, understanding/empathy, creativity, recreation, sense of belonging, autonomy and\nmeaning.[15] For more information, the Center for Nonviolent Communication has developed a\nneeds inventory.[16]\n4. Requests: Requests are distinguished from demands in that one is open to hearing a\nresponse of "no" without this triggering an attempt to force the matter. If one makes a request\nand receives a "no" it is not recommended that one gives up, but that one empathizes with\nwhat is preventing the other person from saying "yes," before deciding how to continue the\nconversation. It is recommended that requests use clear, positive, concrete action\nlanguage.[1]: ch.6\n\nModes\nThere are three primary modes of application of NVC:\nSelf-empathy involves compassionately connecting with what is going on inside us. This
- #cbd7f6e0-c3bc-4ac6-8e32-ba685a4f1513
- Title: Understanding Motivation: Concepts, Theories, and Applications
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- Excerpt: resources: direction,\nintensity, and persistence determine where to allocate energy, how much of it, and for how long.[52] For\neffective action, it is usually relevant to have the right form of motivation on all three levels: to

pursue an\nappropriate goal with the required intensity and persistence.[53]\n\nStages\nThe process of motivation is commonly divided into two stages: goal-setting and goal-striving.[54] Goalsetting is the phase in which the direction of motivation is determined. It involves considering the reasons\nfor and against different courses of action and then committing oneself to a goal one aims to achieve. The\ngoal-setting process by itself does not ensure that the plan is carried out. This happens in the goal-striving\nstage, in which the individual tries to implement the plan. It starts with the initiation of the action and\nincludes putting in effort and trying different strategies to succeed.[55] Various difficulties can arise in this\nphase. The individual

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- Excerpt: goal.[12]\nImportant debates in the academic literature concern to what extent motivation is innate or based on\ngenetically determined instincts rather than learned through previous experience. A closely related issue is\nwhether motivational processes are mechanistic and run automatically or have a more complex nature\ninvolving cognitive processes and active decision-making. Another discussion revolves around the topic of\nwhether the primary sources of motivation are internal needs rather than external goals.
  [118]\n\nhttps://en.wikipedia.org/wiki/Motivation\n\n9/40\n\n\x0c19/02/2024, 21:00\n\nMotivation Wikipedia\n\nA common distinction among theories of motivation is between content theories and process theories.\nContent theories attempt to identify and describe the internal factors that motivate people, such as different\ntypes of needs, drives, and desires. They examine which goals motivate people. Influential content theories\nare Maslow\'s hierarchy of needs,
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# Question 2: How does this document help me in bettering my goal?

Based on the provided context, here is how the document can help you achieve your goal of communicating better at work:

- 1. Understanding the importance of communication: The text highlights the significance of effective communication in achieving goals and resolving conflicts. By understanding the importance of communication, you can prioritize it in your workplace interactions.
- 2. Identifying different types of motivation: The document discusses various motivational theories, such as Maslow's hierarchy of needs and Frederick Herzberg's Two-Factor Theory. Recognizing these theories can help you understand what motivates you and others in the workplace, leading to more effective communication.
- 3. Improving decision-making processes: The text discusses the importance of tacit knowledge in decision-making processes. By being aware of this aspect of decision-making, you can improve your own decision-making skills and communicate more effectively with colleagues.
- 4. Enhancing cognitive abilities: The document mentions the importance of cognitive abilities in decision-making processes. Developing these abilities can help you process information more efficiently and communicate more effectively.
- 5. Understanding the role of motivation in communication: The text highlights the relationship between motivation and communication. By understanding this relationship, you can better motivate yourself and others to improve communication at work.
- 6. Leveraging visual communication: The document mentions the benefits of visual communication, such as improved comprehension and retention. By using visual aids effectively, you can enhance your communication skills and achieve your goal.
- 7. Developing writing skills: The text emphasizes the importance of writing skills in communication. By improving your writing abilities, you can communicate more effectively and achieve your goal.
- 8. Understanding the role of mass media: The document mentions the impact of mass media on communication. By being aware of this aspect of communication, you can use mass media effectively to achieve your goal.
- 9. Recognizing the importance of telecommunications: The text highlights the significance of telecommunications in modern communication. By understanding the role of telecommunications, you can use technology more effectively to communicate better at work.

By considering these points from the provided context, you can develop strategies to achieve your goal of communicating better at work.

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{context} [Context Ends] [Question Starts]: Using the context above: Goal: 'Communicating better at work'. {question}. [Question Ends]

#### **Source Documents**

• Title: Understanding Motivation: Concepts, Theories, and Applications

Mary C.; Morgan, Karyn I. (19 October 2017). Psychiatric Mental Health

- Description: This document discusses various aspects of motivation including theories, concepts, personal development, and its role in operational excellence. It also touches upon the psychology of human motivation, moral motivation, and coaching techniques.
- Excerpt: ISBN 978-1-284-14668-4. Archived (http\ns://web.archive.org/web/20230930233153/https://books.google.com/books?id=T5hIDwAAQBA\nJ&pg=PA36) from the original on 30 September 2023. Retrieved 25 September 2023.\nTimpe, Kevin (21 November 2013). Free Will in Philosophical Theology (https://books.google.c\nom/books?id=HYrFAgAAQBAJ&pg=PA22). Bloomsbury Publishing USA. ISBN 978-1-44116383-7. Archived (https://web.archive.org/web/20231002110449/https://books.google.com/boo\nks?id=HYrFAgAAQBAJ&pg=PA22) from the original on 2 October 2023. Retrieved\n25 September 2023.\nTour\xc3\xa9-Tillery, Maferima; Fishbach, Ayelet (July 2014). "How to Measure Motivation: A Guide for\nthe Experimental Social Psychologist: How to Measure Motivation". Social and Personality\nPsychology Compass. 8 (7). doi:10.1111/spc3.12110 (https://doi.org/10.1111%2Fspc3.12110).\nISSN 1751-9004 (https://www.worldcat.org/issn/1751-9004).\nTownsend,
- #446c7fe5-f9f7-4429-8828-56f288c3f064
- Title: Academic References on Topics such as Free Will, Education, Philosophy of Paternal Development, and Nonviolent Communication
- Description: This document is a compilation of academic references on various topics including free will, education, philosophy of paternal development, and nonviolent communication. The sources range from research papers to books, and include publications from reputed institutions.
- Excerpt: activity\nyielding a solution deemed to be optimal, or at least satisfactory. It is\ntherefore a process which can be more or less rational or irrational\nand can be based on explicit or tacit knowledge and beliefs. Tacit\nknowledge is often used to fill the gaps in complex decision-making\nprocesses.[3] Usually, both of these types of knowledge, tacit and\nexplicit, are used together in the decision-making process.\n\nSample flowchart representing a\ndecision process when confronted\nwith a lamp that fails to light.\n\nHuman performance has been the subject of active research from several perspectives:\nPsychological: examining individual decisions in the context of a set of needs, preferences and\nvalues the individual has or seeks.\nCognitive: the decision-making process is regarded as a continuous process integrated in the\ninteraction with the environment.\nNormative: the analysis of individual decisions concerned with the logic of decision-making, or\ncommunicative rationality,
- #f032673c-d4be-4351-8ec4-03babe4ac8e5
- Title: Exploration of Various Concepts in Philosophy, Education, and Motivation
- Description: This document is a compilation of resources on diverse topics including philosophy, education, nonviolent communication, and personal development. The texts contain articles, research papers, and book extracts that delve into empathy, emotional intelligence, effective communication, and self-improvement.
- Excerpt: "The American Heritage Dictionary entry: speech" (https://www.ahdi\nctionary.com/word/search.html? q=speech). www.ahdictionary.com. Retrieved 2022-04-20.\n11. "Six Benefits of Better Conversation" (https://web.archive.org/web/20061030165159/http://hod\nu.com/con-benefits.shtml). 2006-10-30. Archived from the original (http://hodu.com/con-benefit\ns.shtml) on 30 October 2006. Retrieved 2022-04-20.\n12. "Benefits of Visual Communication Edraw" (https://www.edrawsoft.com/benefits-of-visual-com\nmunication.html). www.edrawsoft.com. Retrieved 2022-04-20.\n13. "What Is Writing? | Writing | EnglishClub" (https://www.englishclub.com/writing/what.htm).\nwww.englishclub.com. Retrieved 2022-04-20.\n14. "Definition of MAIL" (https://www.merriam-webster.com/dictionary/mail). www.merriamwebster.com. Retrieved 2022-04-20.\n15. "What is Mass Media | IGI Global" (https://www.igi-global.com/dictionary/mass-media/17957).\nwww.igi-global.com.
- #c360061e-bf91-455f-87a2-a0b7b759228d

Retrieved 2022-04-20.\n16. "Telecommunications"

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  - [118]\n\nhttps://en.wikipedia.org/wiki/Motivation\n\n9/40\n\n\x\0c19/02/2024, 21:00\n\nMotivation Wikipedia\n\nA common distinction among theories of motivation is between content theories and process theories.\nContent theories attempt to identify and describe the internal factors that motivate people, such as different\ntypes of needs, drives, and desires. They examine which goals motivate people. Influential content theories\nare Maslow\'s hierarchy of needs, Frederick
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## Question 3: What practical examples can I follow to be better in my goal?

Based on the given context, here are some practical examples that can help you communicate better at work:

- 1. Set clear objectives: Establish specific, measurable, achievable, relevant, and time-bound (SMART) goals for your communication. This will help you stay focused and ensure that your messages are effective.
- 2. Use active listening: Pay attention to others, maintain eye contact, and ask clarifying questions to demonstrate your engagement and understanding.
- 3. Practice empathy: Put yourself in others' shoes and try to see things from their perspective. This will help you communicate more effectively and build stronger relationships.
- 4. Be concise: Get straight to the point and avoid using jargon or overly technical language that might confuse your audience.
- 5. Use visual aids: Presentations, diagrams, and other visual aids can help you convey complex ideas more easily and engage your audience.
- 6. Ask open-ended questions: Instead of asking yes/no questions, ask open-ended questions that encourage others to share their thoughts and ideas.
- 7. Provide feedback: Offer constructive feedback to others to show that you value their input and are willing to learn from them.
- 8. Be transparent: Share information openly and honestly, and be willing to admit when you don't know something or need more information.
- 9. Use positive language: Frame your messages in a positive light, focusing on solutions rather than problems.
- 10. Practice mindfulness: Stay present and focused during your interactions, avoiding distractions and multitasking to ensure that you're fully engaged with the person you're communicating with.

By following these practical examples, you can improve your communication at work and achieve your goal of communicating better.

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- Title: Understanding Motivation: Concepts, Theories, and Applications
- Description: This document discusses various aspects of motivation including theories, concepts, personal development, and its role in operational excellence. It also touches upon the psychology of human motivation, moral motivation, and coaching techniques.
- Excerpt: well-being. It is realized through practices that promote growth\nand improve different areas in one\'s life. Motivation is pivotal in engaging in these practices. It is especially\nrelevant to ensure long-term commitment and to follow through with one\'s plans.[152] For example, healthrelated lifestyle changes may at times require high willpower and self-control to implement meaningful\nadjustments while resisting impulses and bad habits. This is the case when trying to resist urges to smoke,\nconsume alcohol, and eat fattening food.[153]\nMotivation plays a key role in

economics since it is what drives individuals and organizations to make\neconomic decisions and engage in economic activities. It affects diverse processes involving consumer\nbehavior, labor supply, and investment decisions. For example, rational choice theory, a fundamental theory\nin economics, postulates that individuals are motivated by self-interest and aim to maximize their utility,\nwhich guides economic

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- Excerpt: goals and strive for personal excellence.[125]\n\nMajor process theories\nExpectancy theory states that whether a person is motivated to perform a certain behavior depends on the\nexpected results of this behavior: the more positive the expected results are, the higher the motivation to\nengage in that behavior. Expectancy theorists understand the expected results in terms of three factors:\nexpectancy, instrumentality, and valence. Expectancy concerns the relation between effort and performance.\nIf the expectancy of a behavior is high then the person believes that their efforts will likely result in\nsuccessful performance. Instrumentality concerns the relation between performance and outcomes. If the\ninstrumentality of a performance is high then the person believes that it will likely result in the intended\noutcomes. Valence is the degree to which the outcomes are attractive to the person. These three components\naffect each other in a multiplicative way, meaning that high
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- Excerpt: of problem solving\nProblems are merely deviations from performance standards.\nProblems must be precisely identified and described\nProblems are caused by a change from a distinctive feature\nSomething can always be used to distinguish between what has and has not been affected by\na cause\nCauses of problems can be deduced from relevant changes found in analyzing the problem\nMost likely cause of a problem is the one that exactly explains all the facts, while having the\nfewest (or weakest) assumptions (Occam\'s razor).\nCharacteristics of decision-making\nObjectives must first be established\nObjectives must be classified and placed in order of importance\nAlternative actions must be developed\nThe alternatives must be evaluated against all the objectives\nThe alternative that is able to achieve all the objectives is the tentative decision\nThe tentative decision is evaluated for more possible consequences\nThe decisive actions are taken, and additional actions are taken to prevent
- #f032673c-d4be-4351-8ec4-03babe4ac8e5