## Graded Project: Terro's Real Estate Agency

- 1) Using Descriptive Statistics we find the Mean (average), Standard error, Median, Mode, Standard Deviation, Sample variance, Kurtosis, Skewness, Range, Minimum, Maximum, Sum and Count of the given variable.
- 2) In this graph we came to know that the most number (133) of the flats are priced between \$21k and \$25k range and least number (6) of flats are priced between \$37k and \$41k and between \$45k and \$49k.
- 3) Using Covariance table we found that the relationship between each and every possible variable whether it is positive relationship or negative relationship.
- 4) Correlation used to find statistical relationship between two variables.
  - ♦ Highly positive correlated pairs.
    - $\triangleright$  Tax and Distance (0.910228).
    - ➤ Nox and Indus (0.763651).
    - ➤ Nox and Age (0.73147).
  - ♦ Highly Negative Correlated Pairs
    - ➤ Average price and Lstat (-0.73766).
    - Lstat and Average room (-0.61381).
    - ➤ Average Price and PTratio (-0.50779).
- 5) a) In this regression summary the value Rsquare is 0.544 so the model is good fit for Regression Model, if 1 unit increases in Lstat value the average price will be decreases 0.95 times, intercept value denotes that if value of x is 0 then the value of y is 34.55, all the plots are close to 0 and there is no pattern or trendline available in this plot so it is good fit model.

- b) Yes, LSTAT variable significant for the analysis based on this because the Rsquare is greater than 0.5
- 6) a) The average price for the new house in this locality with 7 rooms is 21.458. The company is overcharging for the house.
  - b) Regression model including LSTAT and AVG\_ROOM together as Independent variables and AVG\_PRICE as dependent variable is better model when it is compared with AVG\_PRICE as Dependent variable and LSTAT variable as Independent Variable because the Lstat and Avg\_room with Avg\_price is much close to 1.
- 7) If crime\_rate increases by 1 unit the average price will be increased by 0.048 times, If age increase by 1 unit the average price will be increased by 0.032 times, if indus increased by 1 units the average price will be increased by 0.13, if nox is increased by 1 unit the average price will be decreased by 10.32 times, if distance increased by 1 unit the average is increased by
- 0.26 times, if tax increased by 1 unit the average price is decreased 0.014 times, if ptratio is increased by 1 unit the average is decreased by 1.07, if the average room is increased by 1 unit the average price is increased by 4.125 times, if the 1stat is increased by 1 unit the average price decreased by 0.603.
- 8) a) R square value is closer 1 (0.7) so it is the best fit model.
  - b) Regression model excluding crime\_rate as Independent variables and AVG\_PRICE as dependent variable is better model when it is compared with AVG\_PRICE as Dependent variable and all other variable as Independent Variable because the excluding crime\_rate as independent variable with Avg\_price is much close to 1.
  - c) When the Nitrous Oxide increases by 1 unit the average price will be decreased by 10.27 times
  - d) Regression equation for this model is

Predicted average price= 0.03\*age1+0.130\*indus1-10.2727\*nox1+0.26\*distance1-0.014\*tax1-1.0717\*ptratio+4.1254\*avg\_room-0.605\*Lstat+29.4284.