ПРИМЕРЫ NORTH STAR METRIC

Game	Companies	Hypothetical North Stars
Attention	Ef NETFLIX	 Time spent actively engaging with feed # of Subscribers watching > X hrs of content per month
Transaction	amazon Walmart	 Purchases per prime subscriber Purchases per customer visit/session
Productivity	Salesforce Adobe	- Avg records created per account - # Engaged cloud subscribers - Amplitude

ФУНДАМЕНТАЛЬНАЯ ФОРМУЛА РОСТА