# **AtliQ Hardwares**



### **Filters**

region All
division All P&L
market All By Fiscal Year
customer All Note:Do not modify the pivot table.

FY 2019 All values are in USD

#### Quarters

	Q1			Q2			Q3
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Net Sales	6.5M	8.0M	10.7M	11.4M	6.5M	6.1M	6.4M
COGS	3.8M	4.7M	6.3M	6.7M	3.9M	3.5M	3.8M
Gross Margin	2.6M	3.4M	4.5M	4.7M	2.7M	2.6M	2.7M
GM%	40.9%	42.0%	41.5%	41.4%	40.9%	41.9%	41.5%

region All
division All
market All

By Fiscal Year
customer All

Note: 21vs 20 is not in

Note: 21vs 20 is not included in Power Pivot

FY 2020 All values are in USD

## Quarters

	Q1				Q3		
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Net Sales	17.1M	20.6M	28.7M	29.9M	17.1M	15.9M	2.1M
COGS	10.6M	12.8M	18.1M	18.9M	10.7M	9.9M	1.3M
Gross Margin	6.5M	7.8M	10.6M	11.0M	6.5M	6.0M	0.8M
GM%	37.8%	37.8%	37.0%	36.8%	37.8%	37.7%	36.7%

region	All	
division	All	P & L
market	All	By Fiscal Year
customer	All	Note: 21vs 20 is not included in Power Pivot
FY	2021	All values are in USD

#### Quarters

	Q1					Q2					Q3
Metrics	Sep		Oct	Nov		Dec		Jan	Feb	N	Mar
Net Sales		44.8M	54.6M		74.3M	78	8.1M	44.8M		41.8M	44.0M



28.4M 34.7M 47.4M49.8M 28.4M 26.5M 28.0M 16.4M 27.0M 28.3M 16.0M 19.9M 16.4M15.3M 36.7% 36.5%  $36.3\,\%$ 36.3% 36.7% 36.5% 36.4%



**Net Sales Comparision** 

21 vs 20	162.1%	164.7%	159.1%	161.0%	161.4%	162.5%	1981.6%
20 vs 19	164.6%	156.6%	167.3%	161.5%	162.8%	162.0%	-67.1%

# **AtliQ Hardwares**



	Q3			<b>Grand Total</b>		
_	Apr	May	Jun	Jul	Aug	
I	6.3M	6.5M	6.2M	6.5M	6.3M	87.5M
	3.7M	3.8M	3.6M	3.8M	3.7M	51.2M
	2.6M	2.6M	2.6M	2.7M	2.6M	36.2M
	41.4%	40.8%	42.0%	41.5%	41.4%	41.4%

Q3				<b>Grand Total</b>		
Apr		May	Jun	Jul	Aug	
7	7.8M	9.9M	14.9M	16.1M	16.5M	196.7M
4	4.8M	6.2M	9.3M	10.2M	10.5M	123.4M
2	2.9M	3.7M	5.5M	5.9M	6.1M	73.3M
3	7.7%	37.5%	37.3%	36.7%	36.8%	37.3%

Q3		Q4	:			<b>Grand Total</b>
Apr	May	Jun	Jι	ıl	Aug	
	43.5M	44.4M	41.5M	44.0M	43.0M	598.9M

27.7M	28.1M	26.4M	28.0M	27.4M	380.7M
15.8M	16.3M	15.1M	16.0M	15.6M	218.2M
36.3%	36.6%	36.4%	36.4%	36.3%	36.4%



461.2%	347.0%	178.6%	173.9%	160.3%	204.5%
22.7%	53.1%	140.7%	148.0%	162.0%	124.8%