

**PETER K. SCHOTT**

Yale School of Management, 165 Whitney Avenue, New Haven, CT 06511

(203) 436-4260

[peter.schott@yale.edu](mailto:peter.schott@yale.edu)

<http://www.som.yale.edu/faculty/pks4>

**CURRENT POSITION:** Juan Trippe Professor of Economics, Yale School of Management

**RESEARCH AND TEACHING AREAS:** International Trade, Development, Macroeconomics, Data Analysis

**DEGREES:**

- 1995-1999 Ph.D. (1999) Management, UCLA
- 1994-1995 M.S. (1995) Political Science, UCLA
- 1986-1990 B.S. (1990) Finance, University of Pennsylvania

**PROFESSIONAL POSITIONS:**

- 2022- Director, Research Program in International Trade, Cowles Foundation, Yale University
- 2016- Juan Trippe Professor of Economics, Yale School of Management (Primary Appointment); Professor of Economics, Department of Economics (Secondary Appointment); and the Jackson Institute for Global Affairs (Secondary Appointment)
- 2006-2015 Professor of Economics, Yale School of Management (Primary Appointment); Professor of Economics, Department of Economics (Secondary Appointment)
- 2014- Executive Director, Yale Branch Census Research Data Center
- 2011-13 Faculty Director of the MBA International Experience
- 2004-2006 Associate Professor of Economics, Yale School of Management
- 1999-2004 Assistant Professor of Economics, Yale School of Management
- 1990-1995 Loan Officer, Sumitomo Trust and Banking Co, Ltd., New York and Los Angeles

**AWARDS:**

- 2018 Yale SOM Teaching Award (Full-Time MBA Program)
- 2013 Yale SOM Teaching Award (Executive MBAs)
- 2012 Emerald Management Reviews Citations of Excellence Awards
- 2010 Yale SOM Teaching Award (Full-Time MBAs)
- 2006-2010 NSF Research Grant, Estimating Cross-Country Differences in Product Quality. Joint w/ Juan-Carlos Hallak
- 2003-2009 NSF Research Grant, Firms and Product Choice in International Trade. Joint w/ Andrew Bernard
- 1997 Best Graduate Student Paper, EIIT Conference

**EDITORSHIPS/REFEREEING:**

2019-	Board of Editors, AEJ: Applied
2015	NSF Review Panel
2013, 2014	Excellence in Refereeing Award, American Economic Review
2005-2008	Associate Editor, American Economic Review

#### **AFFILIATIONS:**

2019-	Research Fellow, CEPR
2017-	Executive Committee of the CRIW
2015-	Co-Head, LACEA-TIGN Network
2014-	Executive Director, Yale Census Research Data Center
2013-	Faculty Liason, Yale Men's and Women's Swimming and Diving Team
2010-	Editorial Board, FREIT
2009-	Research Associate, CESifo
2006-	Research Associate, NBER
2001-2006	Faculty Research Fellow, NBER
2006-	Board Member, New York Census Research Data Center
2001-	Special Sworn Status Researcher, U.S. Census Bureau
2002-	International Research Associate, Institute for Fiscal Studies (London)
2002-	Research Associate, Centre for Economic Performance (LSE)

#### **CONSULTING:**

World Bank  
 Inter-American Development Bank  
 Appalachian Regional Commission  
 Analysis Group

#### **PUBLICATIONS:**

"Did Trade Liberalization with China Influence U.S. Elections?" 2022. Journal of International Economics 139(2022) 103652. Joint w/ Che, Lu, Pierce and Tao (October 2021)

Trade Liberalization and Mortality: Evidence from U.S. Counties. 2018. American Economic Review: Insights 2(1):47-64. Joint w/Pierce.

Investment Responses to Trade Liberalization: Evidence from U.S. Industries and Plants. 2018. Journal of International Economics 15(2018): 203-222. Joint w/ Pierce.

New Perspectives on the Decline of U.S. Manufacturing Employment. 2018. Journal of Economic Perspectives 32(2): 47-72. Joint w/ Fort and Pierce.

Global Firms. 2018. Journal of Economic Literature 56(2):565-619. Joint w/Bernard, Jensen and Redding.

The Surprisingly Swift Decline of U.S. Manufacturing Employment. 2016. American Economic Review 106(7):1632-62. Joint w/Pierce.

"Trade Liberalization and Embedded Institutional Reform: Evidence From Chinese Exporters." 2013. American Economic Review 103(6):2169-95. Joint w/ Khandelwal, Wei.

"Testing for Relative Factor Price with Unobserved Differences in Factor Quality or Productivity." 2013. American Economic Journal: Microeconomics 5(2):135-163. Joint w/ Bernard and Redding.

"A Concordance Between Ten-Digit U.S. Harmonized System Codes and SIC/NAICS Product Classes and Industries." 2012. Journal of Economic and Social Measurement 37(1-2):61-96. Joint w/ Pierce.

"The Empirics of Firm Heterogeneity and International Trade Annual Review of Economics." 2012. Annual Review of Economics 4: 283-313. Joint w/ Bernard, Jensen and Redding.

"Concording U.S. Harmonized System Categories Over Time." 2012. Journal of Official Statistics 28(1): 53-68. Joint w/ Pierce.

"Multi-Product Firms and Trade Liberalization." 2011. Quarterly Journal of Economics 126(3):1271-1318. Joint w/ Bernard, Redding.

"Estimating Cross-Country Differences in Product Quality." 2011. Quarterly Journal of Economics 126(1):417-474. Joint w/ Hallak.

"Is Mexico a Lumpy Country?" 2010. Review of International Economics 18(5):937-950. Joint w/ Bernard, Robertson.

"Intra-firm Trade and Product Contractibility." 2010. American Economic Review Papers & Proceedings 100(2): 444-448 (May 2010). Joint w/ Bernard, Jensen and Redding.

"Wholesalers and Retailers in U.S. Trade." 2010. American Economic Review Papers & Proceedings 100(2): 408-413 (May 2010). Joint w/ Bernard, Jensen and Redding.

"Multi-Product Firms and Product Switching." 2010. American Economic Review 100:70-97 (March 2010). Joint w/ Bernard, Redding.

"Products and Productivity." 2009. Scandinavian Journal of Economics 111(4):681-709 (December 2009). Joint w/ Bernard, Redding.

"The Margins of U.S. Trade." American Economic Review Papers and Proceedings (Forthcoming). Joint w/ Bernard, Jensen and Redding.

"China's Experience Under the MFA/ATC" in Robert Feenstra and Shag-Jin Wei (eds.), China's Growing Role in World Trade (University of Chicago Press, 2009). Joint w/ Brambilla, Khandelwal. (February 2009). Joint w/ Brambilla and Khandelwal.

"Importers, Exporters and Multinationals: A Portrait of Firms in the U.S. that Trade Goods" in T. Dunne, J.B. Jensen and M.J. Roberts (eds.), Producer Dynamics: New Evidence from Micro Data (University of Chicago Press, 2009). Joint w/ Bernard, Jensen. (January 2009).

Relative Wage Variation and Industry Location in the United Kingdom Oxford Bulletin of Economics and Statistics 70(4):431-459 (August 2008). Joint w/ Bernard, Redding and Simpson.

"The Relative Sophistication of Chinese Exports" Economic Policy 53:5-49 (January 2008).

"Firms in International Trade." Journal of Economic Perspectives 21(3):105-130 (Summer 2007). Joint w/ Bernard, Jensen and Redding.

"Comparative Advantage and Heterogeneous Firms." 2007. Review of Economic Studies 74(1):31-66. Joint w/ Bernard and Redding.

"Trade Costs, Firms and Productivity." 2006. Journal of Monetary Economics 53(5): (July 2006). Joint w/ Bernard and Jensen.

"Survival of the Best Fit: Competition from Low Wage Countries and the (Uneven) Growth of US Manufacturing Plants." 2006. Journal of International Economics, 68(1): 219-237 (January 2006). Joint w/ Bernard and Jensen.

"The Rich (and Poor) Keep Getting Richer." 2005. Harvard Business Review, 83(4):20. Joint w/ Leamer.

"How Offshore Work Affects Your Industry." 2004. Harvard Business Review 82(11):24. Joint w/ Bernard and Jensen.

"Across-Product versus Within-Product Specialization in International Trade." Quarterly Journal of Economics 119(2):647-678 (May 2004).

"Distance, Skill Deepening and Development: Will Peripheral Countries Ever Get Rich?" Journal of Development Economics 72(2):515-541 (December 2003). Joint w/ Redding.

"A Comparison of Latin American and Asian Product Exports to the United States, 1972-1999." Latin American Journal of Economics. 121:414-422 (December 2003).

"One Size Fits All? Heckscher-Ohlin Specialization in Global Production." American Economic Review 93(2):686-708 (June 2003).

“Does Natural Resource Abundance Cause Latin American Income Inequality?” 1999. Journal of Development Economics 59(1): 3-42. Joint w/ Leamer, Maul and Rodriguez.

“Concerts and Regional Intervention” in David Lake and Patrick Morgan (eds.), Regional Orders: Building Security in a New World. (Penn State Press, 1997). Joint w/ Rosecrance.

#### **WORKING PAPERS:**

“Using Equity Market Reactions to Infer Exposure to Trade Liberalization.” Joint w/ Greenland, Ion and Lopresti (February 2021)

“Imputing Missing Values in the US Census Bureau's County Business Patterns.” Joint w/ Eckert, Fort and Yang (January 2021)

“Trade Liberalization and Labor-Market Outcomes: Evidence from US Matched Employer-Employee Data.” Joint w/ Pierce and Tello-Trillo (December 2020)

“Colocation of Production and Innovation: Evidence from the United States.” Joint w/ Fort, Keller, Yeaple and Zolas (December 2020)

“Aggregate and Firm-Level Stock Returns During Pandemics, in Real Time.” Joint w/ Alfaro, Chari and Greenland (May 2020)

“Structural Change Within versus Across Firms: Evidence from the United States.” Joint w/ Ding, Fort and Redding (September 2019)

“Trade Policy and the Structure of Supply Chains.” Joint w/ Heise, Pierce and Schaur (February 2017)

“Transfer Pricing by U.S.-Based Multinational Firms.” Joint w/ Bernard and Jensen (August 2006)

#### **POLICY/TECHNICAL PAPERS:**

Report on the State of Available Data for the Study of International Trade and Foreign Direct Investment (August 2010). Joint with Feenstra, Lipsey, Branstetter, Foley, Harrigan, Jensen, Kletzer, Mann and Wright.

Vietnam’s Textile and Clothing Exports to the United States Under OTEXA Monitoring (September 2007)

Assessing the Impact of Trade Liberalization on Import-Competing Industries in the Appalachian Region (September 2004). Joint w/ Bernard and Jensen.

Facing the Dragon: The Prospects for U.S. Manufacturing in the Coming Decade (May 2004).  
Joint w/ Bernard and Jensen.

US Imports, Exports and Tariff Data, 1989 to 2001. (November 2002) Joint w/ Feenstra and Romalis (NBER WP9387).

Land Abundance as a Source of Latin American Income Inequality (July 13, 1999). Joint w/ Leamer. Background paper for World Bank World Development Report 2000/01.

### **PhD Students**

Daisuke Adachi (Yale PhD 2021)  
Lucas Zavalas (Yale PhD 2021)  
Daisy Sun Chen (Yale PhD 2020)  
Sharat Ganapati (Yale PhD, 2017)  
Matthew Grant (Yale PhD, 2017)  
Sebastian Heise (Yale PhD, 2016)  
Cristina Tello-Trillo (Yale PhD, 2015)  
Lorenzo Rotunno (Geneva PhD, 2013)  
Ted Rosenbaum (Yale PhD, 2013)  
Olga Timoshenko (Yale PhD, 2012)  
Julien Martin (Paris 1, 2011)  
Camila Campos (Yale PhD, 2010)  
Florian Ploeckl (Yale PhD, 2009)  
A.V. Chari (Yale PhD, 2009)  
Amit Khandelwal (Yale PhD, 2008)  
Matthais Helble (Geneva PhD, 2007)