

\$80M GTM -AI Powered Drone (L&T Defenece) Isro Funded Satellite Team Professional Digital Artist				
Degree	Board	Institute	% / CGPA	Year
PGDM-BM	XLRI	XLRI,Jamshedpur	5.16/8	2026
MSc Phy + BE Mech	BITS Pilani	Birla Institute of Technology and Science Pilani	7.23/10	2022
Class XII	ICSE	Loyola School Jamshedpur	90.50%	2016
Class X	ICSE	Loyola School Jamshedpur	91.00%	2014
WORK EXPERIENCE (24 Months)				
Technical Lead		HCL	Aug'22-Jul'24	
Star Performer 2023 (HCL) Scrum Master Interned at the founder's office				
Generative AI Business Application	<ul style="list-style-type: none">Developed framework of gen-AI powered chatbot data-loading system for business context-specific responseEnhanced low code application UX and DX for 2000 clients and 100,000+ users by integrating gen AI chatbotEngaged 50,000+ users for \$550 bn fortune 500 company by creating neural net personalized offer-mapping			
E-commerce Customer Insight	<ul style="list-style-type: none">Delivered AI query correction solution in e-commerce management to retail firm and international bank clientsRefined an LLM-based SEO system with 11% product search result improvement from the autocorrect modelAchieved 90% predictive accuracy in data-driven customer insight by developing data-agnostic ML solutions			
Awards	<ul style="list-style-type: none">Achieved Exemplary Presentation Commendation for demonstration of exceptional communication skillsAwarded Star Performer in a team of 14 for Scum leadership working on end-to-end AI marketing solutionsReceived highest rating (9/10) for distinguished performance as Technical Lead for cross - functional team			
Leadership	<ul style="list-style-type: none">Initiated a team KPI goal-setting process using Agile strategy, resulting in a 25% increase in JIRA task closuresCollaborated with Product Manager to increase team productivity 30% by documentation and standardizationLed a team of 14 members as Scrum Master for a year, coordinating across 3 global teams to deliver 4 projects			
Marketing Intern		SUMMER INTERNSHIP - L&T		Grade:B+
Chanakya UAV AI Standardised software GTM				
Product Roadmap & Development	<ul style="list-style-type: none">Spearheaded product 3-phase planning for UAV Platform driving a \$80M SOM opportunity in defence AIIntegrated Edge AI, YOLOv9, SLAM into a modular architecture enhancing autonomy & mission-readinessDeveloped adoption S-curve and milestone roadmap, guiding leadership on investment priorities			
Business & Financial Strategy	<ul style="list-style-type: none">Formulated 5-year GTM business case using IRR/NPV & 3 scenario models to assess ROI across 3 stages.Benchmarked 4+ competitors (Shield AI, Skydio, NewSpace) to position in global ISR & dual-use markets.Recommended capital restructuring and IP monetization via SaaS licensing and R&D reinvestment.			
INTERNSHIPS				
Backend Developer <i>RetainIq</i>	Improved 30% customer purchase and acquisition via e-commerce reminder campaign integration			2021
	Amplified user retention on a SaaS for 400+ MSE clients via user data flow Strategy with founder			2021
	Reduced client's user retention costs by 70% by programming a dynamic cloud-based trigger system			2021
Vocational Trainee <i>Tata Steel</i>	Exploited cost-saving opportunity of INR 30 lakh through regression modelling on 5 years of data			2020
	Remodeled and achieved 2% reduction in the cost of steel manufacturing process with AI strategy			2020
POSITION OF RESPONSIBILITY				
Senior Executive Member <i>Pride@XL, XLRI</i>	Curated 7+ podcasts ft consulting, finance, FMCGs,etc. leaders on best practices & change mgmt			2024
	Published the first edition of DEI Magazine , reaching 5+ MNCs like Nestle, PwC, & Deutsche Bank			2024
	Organised Conclave for 400+ attendees with activists, Supreme Court advocate & queer influencer			2024
Senior Member <i>ACM Student Chapter, BITS Pilani</i>	Developed the backend for the Treasure Hunt game in APOGEE fest engaging 5,000+ participants			2022
	Hosted and managed a Stock Trading Simulation game played by 200 + participants for 2 days fest			2022
	Hosted a ML Hackathon sponsored by Map My India attracting a footfall of 4000 students in fest			2022
Probation Member <i>Anant, BITS Pilani</i>	Aided INR 11.6 lakh prototype building for ISRO-funded Satellite Team as top 30 from 1072 batch			2018
	Contributed to INR 2.5 crore projects till satellite launch in Attitude determination and control process			2018
LIVE PROJECSTCS				
Snackonomics <i>YogaBar</i>	Built brand toolkit linking consumer insights, product mapping & design for end-to-end GTM execution			2025
	Ideated 2 new SKUs expanding YogaBar's reach beyond fitness users into mass healthy indulgence users			2025
Financial Management <i>Plastochem</i>	Ideated 10+ strategic improvements across liquidity, capital structure, valuation & sustainability			2025
	Built 5-year forecast & ~₹90 Cr EV DCF valuation with sustainability-linked CAPEX saving of ₹12 L NPV			2025
	Designed working capital optimization model cutting CCC by 48 days & freeing ₹3-11 Cr liquidity			2025
	Conducted DuPont & ratio-based financial diagnostics identifying key ROE drivers			2025
MOOCS & CERTIFICATIONS				
AI Specialisation <i>Coursera</i>	Completed IBM AI Product Manager Professional Certificate includes 10 AI & PM courses			2025
	Completed Neural Networks & Deep Learning – DeepLearning.AI led by Andrew Ng			2025
Finance & Strategy <i>Coursera</i>	Completed Financial Markets – Yale University , taught by Nobel laureate Robert J. Shiller			2020
	Completed Python for Finance & Principles of Sustainable Finance – Erasmus University Rotterdam			2025