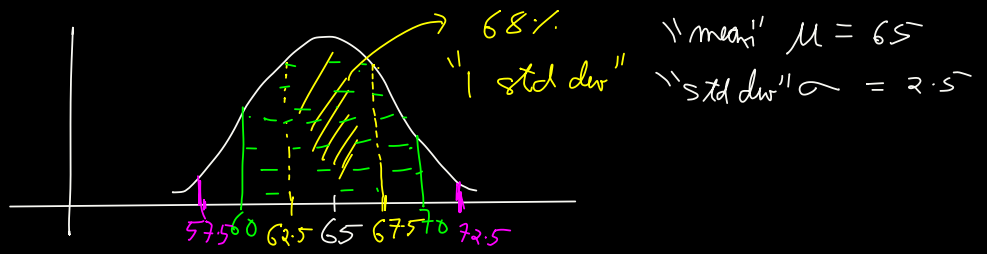


Gaussian Distribution

("Normal" distribution)

- ① 68 / 95 / 99 rule (Empirical rule)
- ② Z-score
- ③ Computing Probability
- ④ Retail example

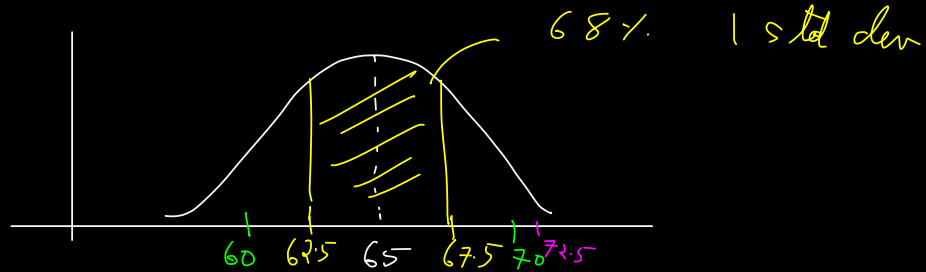
Heights



between 60 & 70 $\rightarrow 95\%$ "2 std dev"

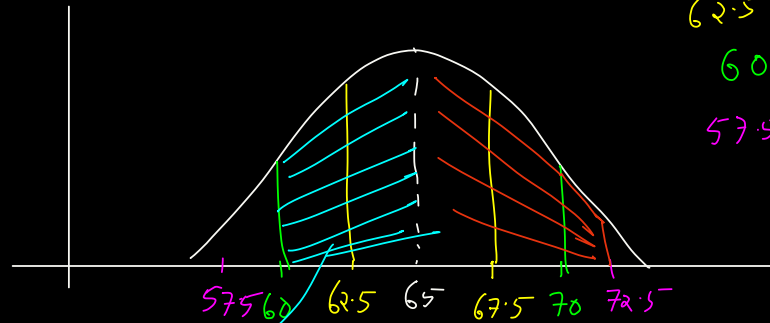
between 57.5 & 72.5 $\rightarrow 99.7\%$ "3 std dev"

The height of people is Gaussian with mean 65 inches and standard deviation 2.5 inches.
What fraction of people are shorter than 67.5?



- ① what fraction is shorter than 65? $\rightarrow 0.5$
- ② what fraction is b/w 65 & 67.5? $\rightarrow \frac{0.68}{2} = 0.34$
fraction below 67.5 $\rightarrow 0.5 + 0.34 = 0.84$

The height of people is Gaussian with mean 65 inches and standard deviation 2.5 inches.
What is the fraction of people whose height is between 60 and 72.5?



$$62.5 \text{ \& } 67.5 \rightarrow 68\%$$

$$60 \text{ \& } 70 \rightarrow 95\%$$

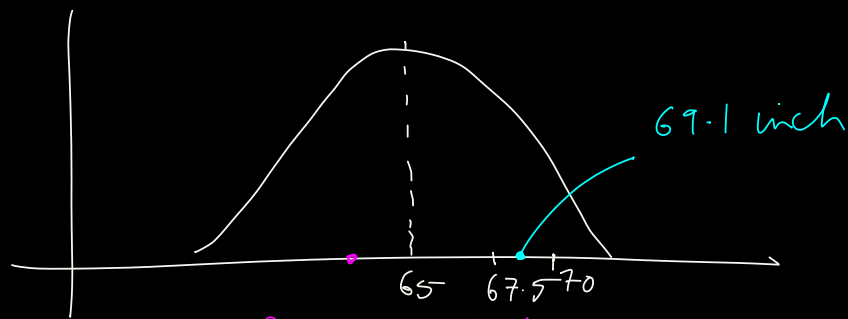
$$57.5 \text{ \& } 72.5 \rightarrow 99.7\%$$

$$60 \text{ \& } 65 \rightarrow \frac{95}{2} \%$$

$$65 \text{ \& } 72.5 \rightarrow \frac{99.7}{2} \%$$

$$60 \text{ \& } 72.5 \rightarrow \left(\frac{95}{2} + \frac{99.7}{2} \right) \% \quad 97.35\%$$

The height of people is Gaussian with mean 65 inches and standard deviation 2.5 inches



height in inches

$$62.5 = 65 + (-1)(2.5)$$

$$60 = 65 + (-2)(2.5)$$

$$67.5 = 65 + (1)(2.5)$$

$$70 = 65 + (2)(2.5)$$

$$72.5 = 65 + (3)(2.5)$$

How many std dev away from mean?

69.1 is "3" std dev away from mean

$$69.1 = 65 + z(2.5)$$

$$z = \frac{69.1 - 65}{2.5} = 1.64$$

"Z-Score"

70.8

$$z = \frac{70.8 - 65}{2.5} =$$

what fraction are shorter than 69.1 inches?

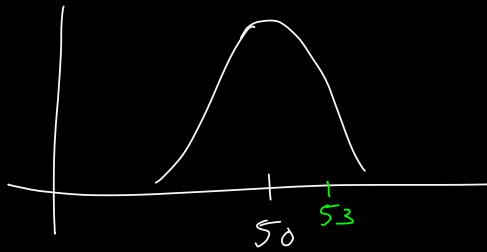
① z-table

② Python Scipy

z-score: 1.64

0.9495

Balls produced by manufacturer have mean 50 mm and std dev 2 mm.
What fraction of balls are smaller than 53 mm?



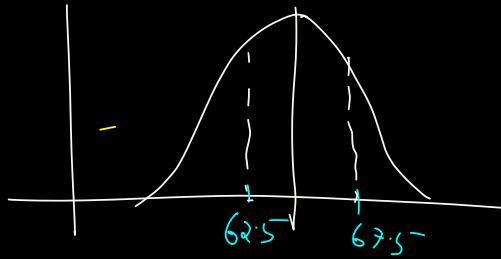
$$z = \frac{53 - 50}{2} = 1.5$$

$$\text{norm. cdf}(1.5) = 0.93$$

Derive the Empirical rule (68/95/99)

$$\mu = 65$$

$$\sigma = 2.5$$



① What fraction shorter than 67.5 \rightarrow norm. cdf(1)
 $z = 1$

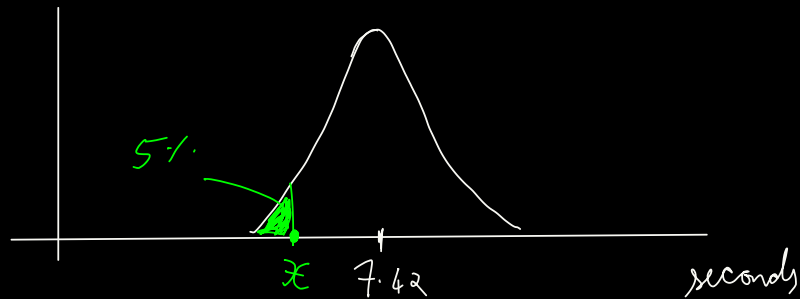
② What fraction shorter than 62.5 \rightarrow norm. cdf(-1)
 $z = -1$

The height of people is Gaussian with mean 65 inches and standard deviation 2.5 inches

One person says:

96% people are shorter than me. What is my height?

Skaters take a mean of 7.42 seconds and std dev of 0.34 seconds for 500 meters.
 What should his speed be such that he is faster than 95% of his competitors?



Only 5% of people take ^{time} less time than x seconds

$$z = \text{norm. pkf}(0.05)$$

$$x = 7.42 + z(0.34)$$

$$\text{Speed} = \frac{500}{x}$$

Inventory

Analyse sales data & choose optimum inventory

Weekly cycle

Sometimes we need in between replenishment

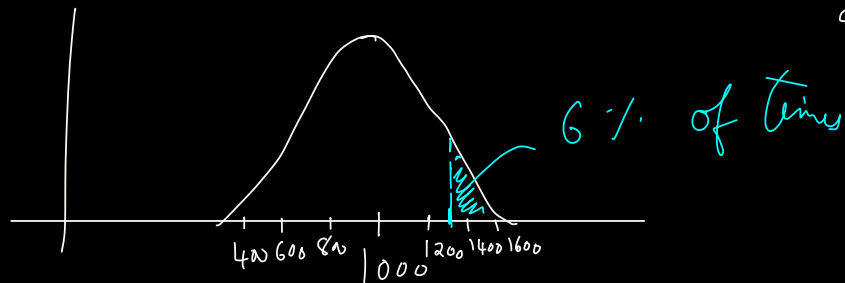
Estimate the demand.

Give probabilistic guarantees

A retail outlet sells around 1000 toothpastes a week, with std dev = 200.

$$\mu = 1000$$

$$\sigma = 200$$

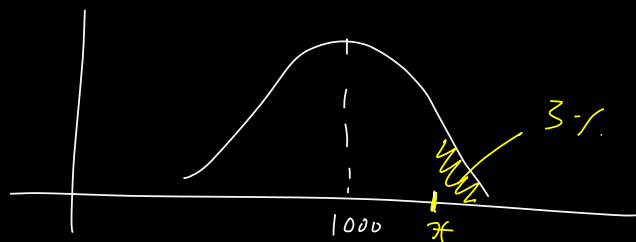


Stock 1300 units?
what fraction of weeks will we go out of stock (need replenishment)?

$$z = \frac{1300 - 1000}{200} = 1.5$$

$$1 - \text{norm.cdf}(z)$$

We want at most 3% of times out of stock
what should be the inventory?



$$z = \frac{x - 1000}{200}$$

$$\text{std dev} = 200$$

97% percentile

$$x = 1000 + \text{norm.ppf}(0.97) 200 = 1376$$

