

SONALI MOHNANI

EDUCATION

London Business School

Incoming Master's in Financial Analysis | Awarded Women's Merit Scholarship

London, UK

Sept 2021 – May 2022

CFA Candidate, Passed Level 1

May 2021

New York University – Leonard N. Stern School of Business

Bachelor of Science in Business with a concentration in Finance and Computing & Data Science

New York, NY

Sept 2017 – May 2021

- **Cumulative GPA:** 3.7/4.00 | **Honors:** Dean's List, Honors Scholar | **TA for:** Private Equity Finance
- **Involvements:** Stern Student Council, Investment Analysis Group, Alpha Kappa Psi, Circus Club

Girls Who Invest

University of Pennsylvania- Wharton School of Business Scholar

Philadelphia, PA

Jun 2019 – Jul 2019

- Selected as one of 90 scholars to participate in a rigorous four-week educational program at the University of Pennsylvania
- Learned curriculum of finance and investment enhanced by speakers from industry and trips to investment firms
- Completed an investment research report, model, and presentation on Comcast Corporation presented to their investor relations team

PROFESSIONAL EXPERIENCE

Investec Asset Management

Equity and Credit Analyst

New York, NY

Jun 2019 – Sept 2019

- Developed a pitch for Imperial Brands with a price target of \$27 based on East Asian growth and favorable product mix changes
- Market price for IB implied tobacco segment (excluding NGP) was valued at a significant discount to historical levels at 6x
- Presented research, model, and risk and performance sensitivity analysis on Imperial Brands to the global equity and credit teams
- Conducted market and proprietary research on e-cigarette industry by conducting a thorough competitor and product analysis

Brittany Capital

Private Equity Advisory Intern

New York, NY

Jun 2018- Dec 2018

- Performed firm specific research and read confidential information memorandums before taking minutes for live deal meetings looking to see if client fit into firm's investment strategy
- Assessed portfolio companies' operations and helped prepare associated management materials for three active deals including Q&A's, business plans, and budgeting reports for C-Suite to review
- Worked with managing directors and client contacts to execute opportunistic acquisitions, specifically through receivable factoring

Exeq

Data Science Intern

New York, NY

Jun 2017 – Sep 2017

- Hired and led a team of thirty interns to acquire 15,000 beta testers in a span of 8 weeks to grow outreach before product launch
- Programmed a geo-locator and an automatic clicker to facilitate marketing efforts and data collection of beta testers
- Gathered and categorized merchant data-base to structure back-end data analytics developing upcoming AI implementation

Lab4U

Marketing & Finance Intern

San Francisco, CA

Jun 2016 – Aug 2016

- Collected and implemented user feedback to design a modified mock-up of Lab4Physics app using POP (Prototyping on Paper)
- Pitched app at three-day American Association of Physics Teachers Conference, improving public speaking skills

LEADERSHIP AND EXTRACURRICULAR ACTIVITIES

Stern's Investment Analysis Group

Senior Analyst

New York, NY

Apr 2018 – May 2021

- Discussed and pitched investment ideas focusing on undervalued equities for NYU's only real money portfolio AUM~\$40,000

Stern Student Council

Vice President of the Class of 2021

New York, NY

Apr 2018 – May 2021

- Planned and implemented class wide activities such as Rumble and Dave and Busters to create a community-building environment
- Served as a liaison between my class and the council, representing and distributing information relating to the needs of my peers

Alpha Kappa Psi

Community Service Chair

New York, NY

Apr 2018 – May 2021

- Organized volunteer events with City Meals and the Bowery Mission; Led workshops focused on building skills in public speaking
- Completed an 8-week professional development process enhancing my skills in public speaking, collaboration, and time management

SKILLS AND INTERESTS

- **Certifications:** Bloomberg Terminal, Training the Street, Financial Modeling in Excel | **Languages:** Spanish (Native Speaker)
- **Programming Knowledge:** HTML, CSS | **Software:** Microsoft Office Suite, Photoshop, Bloomberg, Tableau
- **Interests:** Archery, Basketball, Bikram Yoga, Rolla Bolla, DIY, Pitch Anything by Klaff, The Third Door by Alex Banayan