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SELECT * FROM customer LIMIT 20;

-- Q1. What is total revenue generated by Male vs. Female customers?

SELECT
    gender,
    SUM(purchase_amount) AS Total_revenue
FROM customer
GROUP BY 1;

-- Q2. Which customers used a discount but still spent more than average purchase amount?

SELECT *
FROM customer
WHERE discount_applied = 'Yes'
AND purchase_amount > (SELECT AVG(purchase_amount) FROM customer);

-- Q3. Which are the top 5 products with the highest average review rating?

SELECT
    item_purchased,
    ROUND(AVG(review_rating)::NUMERIC,2) AS "Avg Product Rating"
FROM customer
GROUP BY 1
ORDER BY 2 DESC
LIMIT 5;

-- Q4. Compare the average purchase amount between Standard and Express shipping.

SELECT
    shipping_type,
    ROUND(AVG(purchase_amount)::NUMERIC, 2) AS avg_purchase_amount
FROM customer
WHERE shipping_type IN ('Standard', 'Express')
GROUP BY 1;

-- Q5. Do subscribed customers spend more? Compare average spend and total revenue between
--      subscribers and non-subscribers.

SELECT
    subscription_status,
    COUNT(customer_id) AS total_customers,
    ROUND(AVG(purchase_amount)::NUMERIC,2) AS avg_spend,
    SUM(purchase_amount) AS total_revenue
FROM customer
GROUP BY 1
ORDER BY 3;

-- Q6. Which 5 products have highest percentage of purchases with discount applied?

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SELECT
    item_purchased,
    SUM(previous_purchases) AS item_total,
    COUNT(*) AS total_orders,
    ROUND(
        100.0 * SUM(CASE WHEN discount_applied = 'Yes' THEN 1 ELSE 0 END) /
    COUNT(*)
    , 2) AS discount_rate
FROM customer
GROUP BY 1
ORDER BY 4 DESC
LIMIT 5;

```

-- Q7. Segment customers into New, Returning, and Loyal based on their total number of previous purchases, and show the count of each segment.

```

WITH customer_type AS(
    SELECT
        customer_id,
        previous_purchases,
        CASE
            WHEN previous_purchases = 1 THEN 'New'
            WHEN previous_purchases BETWEEN 2 AND 10 THEN 'Returning'
            ELSE 'Loyal'
        END AS customer_segment
    FROM customer
)
SELECT
    customer_segment,
    COUNT(*) AS "Number of customers"
FROM customer_type
GROUP BY 1;

```

-- Q8. What are the top 3 most purchased products within each category?

```

WITH item_counts AS(
    SELECT
        category,
        item_purchased,
        COUNT(customer_id) AS total_orders,
        ROW_NUMBER() OVER(PARTITION BY category ORDER BY COUNT(customer_id)
DESC) AS item_rank
    FROM customer
    GROUP BY 1, 2
)
SELECT
    item_rank,
    category,
    item_purchased,
    total_orders
FROM item_counts
WHERE item_rank <=3;

```

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-- Q9. Are customers who are repeat buyers(more than 5 previous purchases) also likely to subscribe?
```

```
SELECT
    subscription_status,
    COUNT(*) AS Repeat_customers
FROM customer
WHERE previous_purchases > 5
GROUP BY 1;
```

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-- Q10. What is revenue contribution of each age group?
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```
SELECT
    age_group,
    SUM(purchase_amount) AS total_revenue
FROM customer
GROUP BY 1;
```