1. Background and Aim

1.1 Problem Description

Factors that determine high income are of importance for individuals making life choices and policy makers alike. The present assignment aims to analyse a large set of salary data that is paired with socio-economic attributes. The goal of the project will be firstly to deduct through data mining techniques, which factors are associated with an above average annual salary. Association rule mining in the form of the Apriori algorithm as well as the FB-growth algorithm will be applied to find sets of related factors. In a second phase, the project will identify groups that are likely to be high earners in the data via clustering, with a focus on an above average salary without higher education. Conclusively, a decision tree will be developed to visualise the splitting points in the data and to predict high earners.

1.2 Aim

Research Question 01: What are the factors that influence someone to become a high earner?

Research Question 02: Which non-university-educated groups are predicted to earn over 50k?

2. Data Description

A dataset extracted from the 1994 Census database by Barry Becker will be utilized. The dataset includes demographic and occupational information from 32,561 individuals including a variable of salary >50k or <50k. This dataset is accessible via the UCI Machine Learning Repository and can be found at this link (Kohavi, 1996). The variables include information such as age, education, marital status, occupation, race, sex, financial details, weekly working hours, native country, and salary.

3. Algorithms and Techniques

3.1 Research Question 01: Apriori Algorithm for Association Rule Mining

The Apriori algorithm, a fundamental component of association rule mining, relies upon the concept of frequency, systematically uncovering combinations of attributes that display frequent concurrences (Agrawal & Srikant, 1994). In this research, the Apriori algorithm will be applied to identify patterns of socio-economic attributes that commonly manifest among individuals with high earnings.

3.2 Research Ouestion 01: FP Growth

Moving on from the complexity of Apriori, the optimised FP Growth algorithm brings about a new level of efficiency. It turns large sets of data into a condensed structure called the FP-Tree, avoiding exhaustive searches and speeding up the process of finding patterns (Wang, He, & Han, 2021). The objective is to apply this algorithm, to quickly and accurately identify the socio-economic configurations that are indicative of high-income brackets.

1

3.3 Research Question 02: K-means clustering Algorithm.

The K-means clustering algorithm, a powerful unsupervised learning technique, will be employed to address the research question of identifying non-university-educated groups that are predicted to earn over \$50,000 annually. By grouping individuals based on similar attributes such as age, occupation, marital status, and more, K-means clustering will reveal distinct clusters within this subset.

3.4 Research Question 02: Decision Tree

Decision Trees is an intuitive and interpretable machine learning algorithm that functions by dividing the dataset into smaller subsets based on critical attributes, eventually leading to a decision outcome. The main advantage of the algorithm is that it provides a clear vision of the factors and decision paths responsible for specific outcomes (Charbuty & Abdulazeez, 2021). In the research, a Decision Tree will be employed to analyze the influence of socio-economic attributes on the earning potential (>50k) of individuals who have not attended university.

4. Evaluation Measures

4.1 Measures for Apriori & FP-Growth Algorithms

- **Support**: Indicates the popularity of an itemset. For this question, it could show how common certain combinations of attributes are among those earning more than \$50K without a university degree.
- Confidence: Indicates the likelihood of the consequence occurring given the forerunner. An example could be if a rule suggests that people in a particular occupation and age range often make more than \$50K, the confidence indicates the probability of this being true.
- Lift: Gives the likelihood of the consequent (earning > \$50K) given the antecedent, compared to the probability of the consequent in general. A lift value greater than 1 suggests a stronger association.

4.2 Measures for K-means Clustering Algorithm

To evaluate the generated clusters and the performance of the K-means algorithm, we will look at the number of clusters and the spread of the data-points within clusters (inertia). The goal will be to follow an elbow approach to balance the trade-offs of number of clusters and inertia (Data Camp, 2020).

4.3 Measures for Decision Tree Algorithm

- **Precision**: Precision measures the accuracy of positive predictions the number of actual correct positive predictions.
- **Recall**: Recall measures the proportion of actual positives the model correctly identifies essential were missing a true positive can have vital implications.
- **Confusion Matrix**: The Matrix provides a clear representation of a model's predictions, including true and false positives and negatives, offering a direct snapshot of its performance.

References

Agrawal, Rakesh, and Ramakrishnan Srikant. "Fast algorithms for mining association rules." *Proc. 20th int. conf. very large data bases, VLDB.* Vol. 1215. 1994.

Charbuty, B., & Abdulazeez, A. (2021). Classification Based on Decision Tree Algorithm for Machine Learning. *Journal of Applied Science and Technology Trends*, 2(01), 20 - 28. https://doi.org/10.38094/jastt20165

Data Camp (2020) . Python Tutorial : Evaluating a clustering https://www.youtube.com/watch?v=pKBUmK4XT2I&ab_channel=DataCamp

Han, J., Kamber, M., & Pei, J. (2011). *Data Mining: Concepts and techniques*. Elsevier Science & Technology.

Kohavi, Ron. (1996). Census Income. UCI Machine Learning Repository. https://doi.org/10.24432/C5GP7S.

Shawkat, M., Badawi, M., El-ghamrawy, S., Arnous, R., & El-desoky, A. (2021). An optimized fp-growth algorithm for discovery of association rules. *The Journal of Supercomputing: An International Journal of High-Performance Computer Design, Analysis, and Use,* 78(4), 5479–5506. https://doi.org/10.1007/s11227-021-04066-y

Appendix: Data Investigation Report

Introduction

In today's dynamic job market, accurate salary prediction is essential for job seekers, employers, and policymakers. This data investigation aims to delve into a comprehensive dataset that encompasses various socio-economic attributes such as age, workclass, education, marital status, occupation, race, sex, financial attributes, hours worked per week, native country, and salary. The objective is to gain a deep understanding of the data and leverage machine learning techniques to predict whether an individual's salary is likely to

be greater than \$50,000, focusing particularly on non-university-educated groups.

Data Exploration

The first phase of our investigation involved a thorough exploration of the dataset. We examined the range and distribution of each attribute, identified missing values, and assessed data types to understand the dataset's structure and quality. This exploration laid the foundation for subsequent analysis and modelling.

The number of the data samples: 32,561

The types of attributes:

Column	Attribute name	Column	Attribute name
age	Ratio-scaled Attribute	relationship	Nominal Attribute
workclass	Nominal Attribute	race	Nominal Attribute
fnlwgt	Continuous Attribute	sex	Nominal Attribute
education	Ordinal Attribute	hours-per-week	Continuous Attribute
education-num	Continuous Attribute	native-country	Nominal Attribute
marital-status	Nominal Attribute	salary	Ordinal Attribute
occupation	Nominal Attribute		

4

Importing Libraries & Loading the CSV File:

```
In [1]: import pandas as pd
import numpy as np

In [2]: dataset = pd.read_csv(r"C:\Users\Nuwan-New\Desktop\test1.csv",header=0)
```

This code segment imports the pandas library, reads data from a CSV file located at the specified path, and stores it in a pandas DataFrame named "dataset". The data is assumed to have a header row containing column names

Preview the data:

```
In [3]: print(dataset.head())
                       workclass fnlwgt
                                          education education-num \
                       State-gov
                                  77516
                                          Bachelors
                Self-emp-not-inc
       1
           50
                                  83311
                                          Bachelors
                                                               13
       2
           38
                         Private 215646
                                            HS-grad
                                                               9
                                                               7
       3
           53
                         Private
                                 234721
                                              11th
       4
           28
                         Private 338409
                                          Bachelors
                                                               13
               marital-status
                                      occupation
                                                   relationship
                                                                   race
                                                                            sex \
       0
                Never-married
                                    Adm-clerical Not-in-family
                                                                  White
                                                                           Male
           Married-civ-spouse
                                 Exec-managerial
                                                        Husband
                                                                  White
                                                                           Male
       1
       2
                     Divorced
                               Handlers-cleaners Not-in-family
                                                                  White
                                                                           Male
       3
           Married-civ-spouse
                               Handlers-cleaners
                                                        Husband
                                                                  Black
                                                                           Male
          Married-civ-spouse
                                  Prof-specialty
                                                           Wife
                                                                  Black
                                                                         Female
           capital-gain capital-loss hours-per-week native-country salary
       0
                  2174
                                  0
                                                40
                                                     United-States
                    0
                                  0
                                                     United-States
                                                                     <=50K
       1
                                                13
       2
                     0
                                  0
                                                     United-States
                                                                     <=50K
       3
                     0
                                  0
                                               40
                                                     United-States
                                                                     <=50K
       4
                     0
                                  0
                                                40
                                                              Cuba
                                                                    <=50K
```

By executing print(dataset.head()), will see the first few rows of the "dataset" DataFrame displayed in your console or output window.

Describe the numerical data: five-number summary for the numerical attribute.

In [4]: print(dataset.describe()) fnlwgt education-num capital-gain capital-loss age count 32561.000000 3.256100e+04 32561,000000 32561.000000 32561.000000 38.581647 1.897784e+05 10.080679 1077.648844 87.303830 std 13.640433 1.055500e+05 2.572720 7385.292085 402,960219 min 17.000000 1.228500e+04 1.000000 0.000000 0.000000 9.000000 0.000000 0.000000 25% 28.000000 1.178270e+05 50% 37.000000 1.783560e+05 10.000000 0.000000 0.000000 75% 48.000000 2.370510e+05 12.000000 0.000000 0.000000 90.000000 1.484705e+06 16.000000 99999.000000 4356.000000 max hours-per-week 32561.000000 count mean 40.437456 12.347429 std 1.000000 min 40.000000 50% 40.000000 45.000000 75% 99.000000 max

The above command displaying a tabular output of the summary statistics for each numerical column in the "dataset" DataFrame. This provides insights into the distribution and characteristics of the numerical data in the dataset.

Display the summary of the attributes in the dataset.

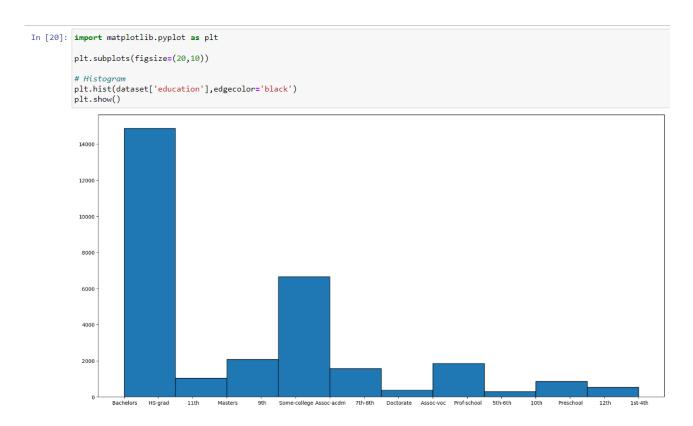
```
In [5]: print(dataset.info())
        <class 'pandas.core.frame.DataFrame'>
       RangeIndex: 32561 entries, 0 to 32560
       Data columns (total 15 columns):
                         Non-Null Count Dtype
        # Column
                           32561 non-null int64
        0 age
            workclass
                           32561 non-null object
        1
           fnlwgt
        2
                           32561 non-null int64
        3 education
                           32561 non-null object
        4 education-num 32561 non-null
        5 marital-status 32561 non-null
                                          object
           occupation
                           32561 non-null
                                          object
        7 relationship
                           32561 non-null
                                          object
        8 race
                           32561 non-null object
                           32561 non-null object
        9
           sex
        10 capital-gain
                           32561 non-null
        11 capital-loss
                           32561 non-null
                                          int64
        12 hours-per-week 32561 non-null int64
        13 native-country 32561 non-null object
                           32561 non-null object
        14 salary
        dtypes: int64(6), object(9)
       memory usage: 3.7+ MB
```

This command can use to display the summary of the DataFrame's structure, including the data types and the number of non-null values in each column. This information provides insights into the dataset's completeness and helps identify potential issues with missing or incorrect data.

Data Visualisation

Create a histogram for the "education" column.

The code segment provided the uses of Matplotlib to create a histogram for the "education" column of the dataset. The histogram is a graphical representation of the distribution of values in the column. The x-axis represents the different education levels, and the y-axis represents the frequency of each education level in the dataset.



Create a histograms and box plots for the age and hours-per-week.

The code segment provided the uses of Seaborn library to create a grid of subplots containing histograms and box plots for the "age" and "hours-per-week" columns of your dataset. In the diagram below shows a grid of four subplots. The top-left and top-right subplots are histograms of "age" and "hours-per-week" respectively. The bottom-left and bottom-right subplots are box plots of the same columns. These visualizations help you understand the distribution and variability of the data in these columns.

```
In [28]: import seaborn as sns

plt.subplots(figsize=(20,20))

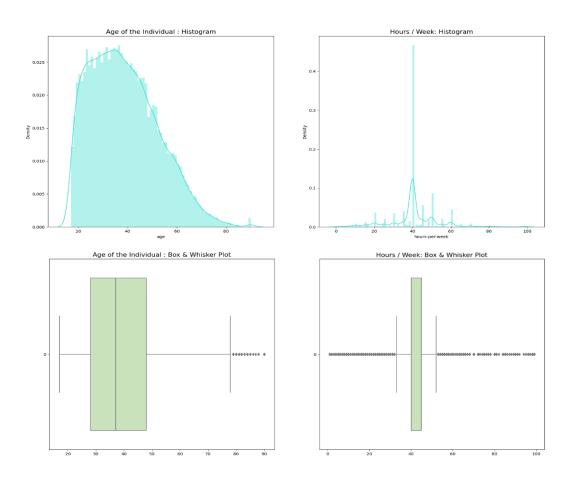
plt.subplot(2,2,1)
plt.title('Age of the Individual : Histogram', fontdict={'fontsize':15})
sns.distplot(dataset.age, color='#40E0D0', bins=73)

plt.subplot(2,2,2)
plt.title('Hours / Week: Histogram', fontdict={'fontsize':15})
sns.distplot(dataset['hours-per-week'], color='#40E0D0', bins=98)

plt.subplot(2,2,3)
plt.title('Age of the Individual : Box & Whisker Plot', fontdict={'fontsize':15})
sns.boxplot(dataset['age'], orient='h',color="#c7e9b4")

plt.subplot(2,2,4)
plt.title('Hours / Week: Box & Whisker Plot', fontdict={'fontsize':15})
sns.boxplot(dataset['hours-per-week'], orient='h', color="#c7e9b4")

plt.show()
```



Create a box and whisker plots for the fnlwgt, capital-gain and capital-loss.

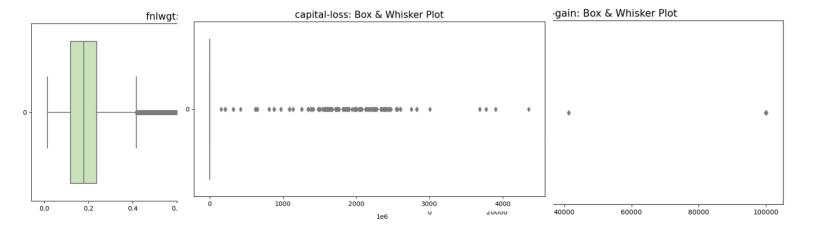
Creating the creating a series of separate box and whisker plots using Seaborn for the "fnlwgt," "capital-gain," and "capital-loss" columns of the dataset.

```
In [22]: plt.subplots(figsize=(10,5))
  plt.title('fnlwgt: Box & Whisker Plot', fontdict={'fontsize':15})
  sns.boxplot(dataset['fnlwgt'], orient='h', color="#c7e9b4")

plt.subplots(figsize=(10,5))
  plt.title('capital-gain: Box & Whisker Plot', fontdict={'fontsize':15})
  sns.boxplot(dataset['capital-gain'], orient='h', color="#c7e9b4")

plt.subplots(figsize=(10,5))
  plt.title('capital-loss: Box & Whisker Plot', fontdict={'fontsize':15})
  sns.boxplot(dataset['capital-loss'], orient='h', color="#c7e9b4")

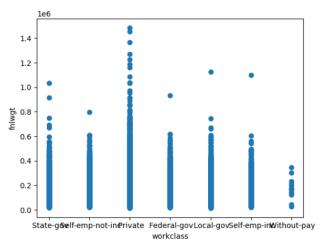
plt.show()
```



Create a Scatter plot between workclass and fnlwgt.

The below scatter plot shows the relationship between the "workclass" and "fnlwgt" columns. The plt.scatter() function is used to create the scatter plot, and you've specified the x-axis as "workclass" and the y-axis as "fnlwgt."

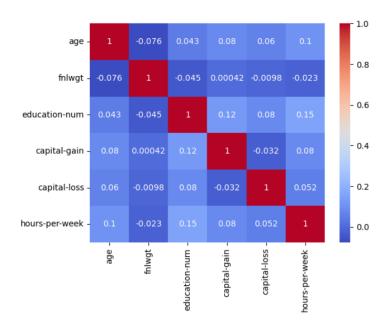
```
In [23]: # Scatter plot for two variables
   plt.scatter(dataset['workclass'], dataset['fnlwgt'])
   plt.xlabel('workclass')
   plt.ylabel('fnlwgt')
   plt.show()
```



Create a Correlation Matrix Heatmap

The following command can use to create a correlation matrix heatmap.

```
# Correlation matrix
correlation_matrix = dataset.corr()
sns.heatmap(correlation_matrix, annot=True, cmap='coolwarm')
plt.show()
```

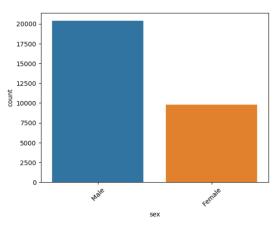


Both scatter plot and Correlation Matrix Heatmap provides insights into the relationships and correlations within the data. The scatter plot helps visualize the relationship between two variables, while the correlation matrix heatmap provides a more systematic view of how variables are correlated with each other.

Create a count plot.

Using the below command can create count plot using Seaborn. The sns.countplot() function is used to create the plot. It specified the data parameter as dataset and the x parameter as 'sex', which means that to count the occurrences of each gender in the dataset. The plt.xticks(rotation=45) line rotates the x-axis labels for better readability.

```
In [24]: # Count plot
    sns.countplot(data=dataset, x='sex')
    plt.xticks(rotation=45)
    plt.show()
```



Create Cross-Tabulation:

In the below code segement using the pd.crosstab() function from pandas to create a cross-tabulation (also known as a contingency table) between the "occupation" and "native-country" columns. A cross-tabulation displays the frequency distribution of two categorical variables in a tabular format. The function calculates the counts of occurrences where each combination of occupation and native country appears together.

```
# Cross-tabulation
pd.crosstab(dataset['occupation'], dataset['native-country'])
```

native- country	Cambodia	Canada	China	Columbia	Cuba	Dominican- Republic	Ecuador	El- Salvador	England	France	Por	rtugal	Puerto- Rico	Scotland	South	Taiwan
occupation																
Adm- clerical	0	12	2	8	12	4	1	4	7	1		4	17	1	4	3
Armed- Forces	0	0	0	0	0	0	0	0	0	0		0	0	0	0	0
Craft- repair	6	15	3	9	7	6	4	15	8	0		12	14	0	8	2
Exec- managerial	1	13	10	4	16	2	1	2	20	7		2	10	3	13	11
Farming- fishing	1	2	0	0	2	0	0	2	1	1		1	5	0	0	0
Handlers- cleaners	0	2	0	3	3	5	1	7	2	0		5	4	0	2	0
Machine- op-inspct	4	5	8	10	6	22	8	6	3	0		6	16	2	2	0
Other- service	1	12	16	8	13	12	3	40	7	2		2	16	2	11	1
Priv- house-serv	0	0	0	1	2	1	1	6	3	2		0	0	0	0	0
Prof- specialty	3	24	22	5	11	3	2	7	21	8		0	10	2	11	21
Protective- serv	0	2	0	0	2	1	0	0	3	1		1	3	1	0	0
Sales	2	9	5	3	10	8	3	7	7	2		1	9	0	19	3
Tech- support	0	3	2	3	0	0	1	0	4	3		0	0	0	0	1
Transport- moving	0	8	0	2	8	3	2	4	0	0		0	5	0	1	0

14 rows × 41 columns

Both count plot and cross-tabulation insights into the distribution and relationships within the data. The count plot shows the distribution of gender, while the cross-tabulation displays how different occupations are distributed across various native countries.

Data Pre-Processing

Identifying whether any duplicates are available in the dataset.

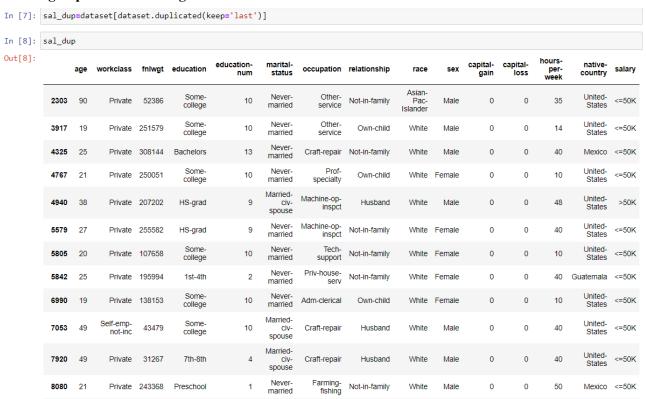
```
In [6]: dataset.duplicated().any()
Out[6]: True
```

The code dataset.duplicated().any() is used to check whether there are any duplicated rows in the DataFrame "dataset". When you execute dataset.duplicated().any(), it will return either True or False, indicating whether there are any duplicated rows in the "dataset" DataFrame. If the result is True, it means that there are duplicated rows; if the result is False, it means that there are no duplicated rows. In this result set duplicate values are available since the answer is true.

Assign the duplicate values to new dataset.

The code segment creates a new DataFrame "sal_dup" that contains rows from the original "dataset" DataFrame which are identified as duplicates based on the parameter keep='last'. This means that if a row is duplicated, the last occurrence of that duplicated row will be included in the "sal_dup" DataFrame.

Removing duplicates from original dataset.



```
In [9]: dataset=dataset.drop_duplicates()
dataset.shape
Out[9]: (32537, 15)
```

The above code segment is used to remove duplicated rows from the "dataset" DataFrame and then display the resulting shape of the DataFrame.

Confirming that duplicates remove from original dataset.

```
In [10]: dataset.duplicated().any()
Out[10]: False
```

The above code segment is used to check if there are any duplicated rows in a dataset. After removing the duplicate values from the original dataset can figure out that it results false. Consider that removing or handling duplicated(noisy) data can be an important step in data preprocessing, as duplicated data can skew analysis and lead to incorrect conclusions.

Checking the missing values fields in the dataset

Consider the attribute of the workclass. The below code segment is used to calculates the frequency of each unique value (how many times each of these values appears) in the "workclass" column of the dataset and then prints out the resulting value frequency counts.

```
In [11]: values=dataset.workclass.value_counts()
         print(values)
          Private
                             22673
          Self-emp-not-inc
                              2540
          Local-gov
                              2093
                              1836
                              1298
          State-gov
          Self-emp-inc
                              1116
                              960
          Federal-gov
                               14
         Without-pay
          Never-worked
         Name: workclass, dtype: int64
```

Based on the result set can identify the missing values in the workclass attribute which is indicates by "?". So can determine that the workclass attribute contains the missing data.

Similarly, can check the other attributes and figure it out that occupation and native country also includes the "?" which indicates the noisy data.

Replacing and removing the noisy and missing data.

```
In [21]: values=dataset.occupation.value_counts()
         print(values)
          Prof-specialty
                               4140
          Craft-repair
                               4099
          Exec-managerial
                               4066
          Adm-clerical
                               3770
          Sales
                               3650
          Other-service
                               3295
          Machine-op-inspct
                               2002
                               1843
          Transport-moving
                               1597
          Handlers-cleaners
                               1370
          Farming-fishing
                               994
          Tech-support
                                928
                                649
          Protective-serv
          Priv-house-serv
                                149
          Armed-Forces
                                  9
         Name: occupation, dtype: int64
In [12]: dataset['workclass'] = dataset['workclass'].replace(' ?', np.nan)
         dataset['occupation'] = dataset['occupation'].replace(" ?", np.nan)
         dataset['native-country'] = dataset['native-country'].replace(" ?", np.nan)
```

The above code segment used to replace specific values ("?") in the "workclass," "occupation," and "native-country" columns of the dataset with NaN (Not a Number) values. This is often done as a part of data preprocessing to handle missing or noisy values.

Counting the no of NaN values available in each attribute.

```
In [13]: print(dataset.isna().sum())
         age
         workclass
                          1836
        fnlwgt
                           0
         education
                             0
         education-num
                            0
        marital-status
                          1843
         occupation
        relationship
         race
        sex
         capital-gain
                             0
         capital-loss
         hours-per-week
        native-country
                           582
         salary
        dtype: int64
```

The above code segment used to calculate and prints the number of missing values (NaN) in each column of the dataset. This information is important for identifying which columns have missing and noisy data.

Handling the Missing and Noisy values in the dataset

The below code segment is used to fill in missing values in the "workclass," "occupation," and "native-country" columns of the dataset.

```
In [14]: dataset['workclass'] = dataset['workclass'].fillna('other')
    ex1=dataset['occupation'].fillna(dataset['occupation'].mode()[0])
    ex2=dataset['native-country'].fillna(dataset['native-country'].mode()[0])
```

Line No 01: This line of code fills in missing values in the "workclass" column with the value "other." Since the workclass is categorical column, replaced the missing values with a specific category that represents "other" or "unknown."

Line No 02: This line of code fills in missing values in the "occupation" column using the mode of the "occupation" column. The. mode()[0] part returns the most frequent value in the "occupation" column. So, any missing values in the "occupation" column will be replaced with the most common occupation.

Line No 03: Similarly, this line of code fills in missing values in the "native-country" column using the mode of the "native-country" column.

Re-Evaluate the workclass field.

Method 01:

The last step replaced the nan values of the workclass column with other. Using the below command can verify nan has replaced with other by displaying the frequency counts in the "workclass" column.

.

Method 02:

The below command will provide an output showing the count of missing or noisy values in each column of the dataset. For the workclass field does not contains NaN values since the count is zero.

In [16]: values=dataset.workclass.value_counts() print(values)

Private	22673
Self-emp-not-ind	2540
Local-gov	2093
other	1836
State-gov	1298
Self-emp-inc	1116
Federal-gov	960
Without-pay	14
Never-worked	7
Manager and all and	Alberta Control

Name: workclass, dtype: int64

In [17]: print(dataset.isna().sum())

age	0					
workclass	0					
fnlwgt	0					
education	0					
education-num	0					
marital-status	0					
occupation	1843					
relationship	0					
race	0					
sex	0					
capital-gain	0					
capital-loss	0					
hours-per-week	0					
native-country	582					
salary	0					
dtype: int64						

18

Removing noisy data from the native-country and occupation fields.

```
In [18]: dataset=dataset.dropna(how='any')
In [19]: print(dataset.isna().sum())
         age
         workclass
                           0
                           0
         fnlwgt
         education
                           0
         education-num
                           0
         marital-status
                           0
         occupation
                           0
         relationship
                           0
         race
         sex
         capital-gain
                           0
         capital-loss
                           0
         hours-per-week
                           0
         native-country
                           0
         salary
         dtype: int64
```

The first command is used to remove rows with any missing values from the dataset. That means if any column in a row contains a missing value (NaN), the entire row will be dropped. With the second command again can check the count of missing or noisy values in each column of the dataset. But now can see that both native-country and occupation fields also the NaN values are removed.

Calculates the lower and upper bounds for outliers using the Interquartile Range (IQR) method.

The code segment calculates the lower and upper bounds for outliers using the Interquartile Range (IQR) method and then applies these bounds to the "fnlwgt" column of the dataset.

```
In [25]: q1 = dataset['fnlwgt'].quantile(0.25)
    q3 = dataset['fnlwgt'].quantile(0.75)
    iqr = q3 - q1
    lower_bound = q1 - 1.5 * iqr
    upper_bound = q3 + 1.5 * iqr
    dataset['fnlwgt'] = dataset['fnlwgt'].clip(lower_bound, upper_bound)
    print("",q1,"",q3,"",iqr,"",lower_bound,"",upper_bound)

117627.5 237604.5 119977.0 -62338.0 417570.0
```

By applying the IQR method and clipping the "fnlwgt" column's values, required to handle potential outliers in a way that prevents them from significantly affecting statistical analyses or visualizations.

Select and display the specific columns from the dataset.

Can use the below code segment to select specific columns from the dataset DataFrame. It's creating a new DataFrame that includes only the columns listed.

```
In [26]: dataset=dataset.loc[:, ['workclass',"fnlwgt","education","education-num","occupation",
                         "capital-gain", "capital-loss", "hours-per-week", "native-country", "salary"]]
In [27]: print(dataset.head())
                  workclass fnlwgt education education-num
                                                                   occupation \
                  State-gov
                             77516 Bachelors
                                              13
                                                                 Adm-clerical
        1
           Self-emp-not-inc
                            83311 Bachelors
                                                       13
                                                             Exec-managerial
                                                        9 Handlers-cleaners
                                    HS-grad
        2
                   Private
                            215646
                                                       7 Handlers-cleaners
                    Private 234721
                                      11th
        3
                   Private 338409 Bachelors
                                                       13
                                                               Prof-specialty
           capital-gain capital-loss hours-per-week native-country salary
        0
                  2174
                                0
                                              40 United-States
                                                                 <=50K
        1
                    0
                                 0
                                              13 United-States
                    0
                                 0
                                                                  <=50K
        2
                                               40 United-States
        3
                     0
                                 0
                                              40 United-States
                                                                  <=50K
                                              40
                                                           Cuba <=50K
```

Encode categorical variables in the dataset into numerical values.

With use of the below code segment can encode categorical variables in the dataset DataFrame into numerical values. This is a common step in preprocessing data for machine learning algorithms. The encoded values can be useful for training machine learning models, as they convert categorical data into a

```
In [28]: from sklearn.preprocessing import LabelEncoder
         le = LabelEncoder()
         dataset['workclass'] = le.fit transform(dataset['workclass'])
         dataset['education'] = le.fit_transform(dataset['education'])
         dataset['occupation'] = le.fit_transform(dataset['occupation'])
          dataset['native-country'] = le.fit_transform(dataset['native-country'])
         dataset['salary'] = le.fit_transform(dataset['salary'])
In [29]: dataset.head()
Out[29]:
                       fnlwgt education education-num occupation capital-gain capital-loss hours-per-week native-country salary
             workclass
          0
                       77516
                                                  13
                                                             0
                                                                     2174
                                                                                   0
                                                                                                             38
                                                                                                                    0
                    4
                       83311
                                                 13
                                                             3
                                                                        0
                                                                                  0
                                                                                                13
                                                                                                             38
                                                                                                                    0
          1
          2
                                    11
                                                  9
                                                             5
                    2 215646
                                                                        0
                                                                                   0
                                                                                                40
                                                                                                             38
                                                                                                                    0
          3
                    2 234721
                                                  7
                                                                        0
                                                                                   0
                                                                                                40
                                                                                                                    0
                    2 338409
```

format that can be used in mathematical computations.