

# Xiao (Seanny) Song

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## Education

Robert H. Smith School of Business, University of Maryland, College Park, MD 2021~2023  
Master of Business Analytics

East China Normal University, Shanghai 2016~2020  
Bachelor of Sociology

## Professional Experience

**FancyDigital** 2020-09~2021-04  
*Data Analyst(Full-Time)*

- Use distributed OLAP databases such as Apache Doris/TiDB/Clickhouse to write BI data dashboards. Use a variety of visualization methods to show the usage and revenue of the system. Count the consumption of advertising in multiple dimensions, such as time and user dimensions
- Perform user churn analysis on the company's SaaS products, provide user service suggestions to operators, and ultimately reduce the user churn rate to 10%
- Analyze the error log during product use and assist the product manager to optimize product design and user experience. Successfully reduced the bug rate to below 5%

**Zhongnan University of Economics and Law** 2020-02~2020-04  
*Data Scientist Internship*

- Use Xgboost, RandomForest, LightGBM and other algorithms to classify (multiclass) legal text data
- The word frequency method is used to construct the feature matrix, and the cross-validation training model (sklearn) is used to obtain the cross-validation accuracy of 0.75

## Awards and Honors

**Kaggle M5 Forecasting - Accuracy** 103rd/5558 Top2% Silver Medal 2020  
*Estimate the unit sales of Walmart retail goods*

**Kaggle M5 Forecasting - Uncertainty** 18th/909 Top2% Silver Medal 2020  
*Estimate the uncertainty distribution of Walmart unit sales*

## Skills

**Database / Data Warehouse** Good at writing and optimization of sql commands based on MySQL, SQL Server, etc. Familiar with advanced methods such as window functions

**Data Analytics & Statistics** Familiar with data manipulation and statistical analysis based on Python and R language, including the use of software packages such as numpy, pandas and data.table, tidyverse

**Machine Learning** Familiar with the theory and application of traditional machine learning methods, including cross-validation training and parameter adjustment based on sklearn's Logistic Regression, SVM, Xgboost and other models

**Data visualization** Proficient in using Tableau, ggplot2, plotly and other software packages to visualize discrete data and continuous data, and be good at making dashboards based on business logic

**Web Crawler** Familiar with the basic knowledge of html/css/json, can use Selenium, bs4 and other tools in Python to crawl the data presented in the webpage and write it into the database for storage

### Other Skills

Linux/Shell, SPSS, Stata, Git, L<sup>A</sup>T<sub>E</sub>X, HTML/CSS