# Xiao (Seanny) Song

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## Education

Robert H. Smith School of Business, University of Maryland, College Park, MD Master of Business Analytics

2021~2023

East China Normal University, Shanghai

2016~2020

Bachelor of Sociology

## **Professional Experience**

**FancyDigital** 2020-09~2021-04

*Data Analyst(Full-Time)* 

- Use distributed OLAP databases such as Apache Doris/TiDB/Clickhouse to write BI data dashboards. Use a variety of visualization methods to show the usage and revenue of the system. Count the consumption of advertising in multiple dimensions, such as time and user dimensions.
- Perform user churn analysis on the company's SaaS products, provide user service suggestions to operators, and ultimately reduce the user churn rate to 10%.
- Analyze the error log during product use and assist the product manager to optimize product design and user experience. Successfully reduced the bug rate to below 5%.

## **Zhongnan University of Economics and Law**

2020-02~2020-04

Data Scientist Internship

Use Xgboost, RandomForest, LightGBM and other algorithms to classify (multiclass) legal text data. The word frequency method is used to construct the feature matrix, and the cross-validation training model (sklearn) is used to obtain the cross-validation accuracy of 0.75. I write a program to make predictions on new data, so that the prediction results can be applied to any new data set.

### **Awards and Honors**

**Kaggle M5 Forecasting - Accuracy** 103rd/5558 Top2% Silver Medal Estimate the unit sales of Walmart retail goods

2020

2020

**Kaggle M5 Forecasting - Uncertainty** 

18th/909 Top2% Silver Medal

Estimate the uncertainty distribution of Walmart unit sales

## Skills

Database / Data Warehouse Good at writing and optimization of sql commands based on MySQL, SQL Server, etc. Familiar with advanced methods such as window functions.

Data Analytics & Statistics Familiar with data manipulation and statistical analysis based on Python and R language, including the use of software packages such as numpy, pandas and data.table, tidyverse.

Machine Learning Familiar with the theory and application of traditional machine learning methods, including cross-validation training and parameter adjustment based on sklearn's Logistic Regression, SVM, Xgboost and other models.

Data visualization Proficient in using Tableau, ggplot2, plotly and other software packages to visualize discrete data and continuous data, and be good at making dashboards based on business logic.

Web Crawler Familiar with the basic knowledge of html/css/json, can use Selenium, bs4 and other tools in Python to crawl the data presented in the webpage and write it into the database for storage.

#### **Other Skills**

Linux/Shell, SPSS, Stata, Git, LATEX, HTML/CSS