

VIETREN JOINT STOCK COMPANY

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SOCIALIST REPUBLIC OF VIETNAM

Independence- Freedom- Happiness

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Dong Ha, February 18th, 2016

APPLICATION FOR BIDDING

To:

Bidder: VietRen Joint Stock Company

VietRen Joint Stock Company is located at 242 National Highway No. 9, Dong Ha City, Quang Tri Province, Business Certificate No.: 3200115109 issued by Department of Planning and Investment, dated January 23rd, 2014. Business fields: Traffic Construction; Irrigation- Hydroelectricity; Civil, Industrial Projects; Electric project with voltage lower than 35KV; Water supplying and drainage project; Construction material business and production; Services of rock blasting for construction and rock exploiting; Commodities transporting; Repairing and dealing in various types of automobiles and project machines; Doing business of materials, spare parts of industrial and constructional machines; Investing and exploiting projects of traffic, irrigation- hydroelectricity, civil, industry and other water- electricity projects; Exploration and surveying mineral; Drilling geological and hydrogeological...

VietRen Joint Stock Company has not only the professional staff which includes expert managers, well-qualified engineers and skillful workers, but also over 500 vehicles (tractor- trailers, trucks,...) specialized machinery and equipment valued at over one billion VND.

In the past years, our company has constructed many projects such as: Traffic, irrigation- hydroelectricity, backfilling and leveling plan, civil and industrial construction in Quang Tri province and other, provinces. These projects have been appreciated by the investors because of on time project progress and quality.

We are acknowledged that you are executing project:

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Our company would like to apply bidding for the above project. Our company, with financial sustainability, and the motto: "Ensuring technical quality, aesthetic qualities and project progress", we strongly believe that we can participate in potential large-scale projects. If we are allowed to take part in the bidding and to be contractor of the project, we will commit ourselves to strict requirements of the project and implement rules and regulations of State Laws.

We greatly appreciate your valuable time that you spend in reading our Application for bidding. We look forward to hearing your reply.

VIETREN JOINT STOCK COMPANY
General Director

Nguyen Phi Hung

GENERAL INFORMATION OF VIETREN JOINT STOCK COMPANY

1. HEAD OFFICE :

- Address : **242 National Highway No.9, Dong Ha, Quang Tri Province, Viet Nam.**
- Tel : **+84-53-3850222 ; +84-53-2210570**
- Fax : **+84-53-3856777**

2. FOUNDED IN: March 2000, formerly known as Mien Trung Construction Limited Company.

3. BUSINESS CERTIFICATE NO.: 3 2 0 0 1 1 5 1 0 9

Department of Planning and Investment of Quang Tri province issued on March 2, 2009 and the fifth change dated January 23, 2014.

Transition from Mien Trung Construction Limited Company on January 01, 2006. Transition from Mien Trung Joint Stock Company to PVC 1 Joint Stock Company on March 2, 2009. Conversion from PVC1 Joint Stock Company to VietRen Joint Stock Company on March 18, 2013.

4. BUSINESS FIELDS:

- a) Construction of traffic projects from 2000;
- b) Construction of irrigation project from 2000;
- c) Construction of civil projects from 2003;
- d) Backfilling and leveling industrial plan from 2000;
- e) Production of construction materials from 2000;
- f) Construction of projects of electricity, water supplying and drainage from 2001;
- g) Investment and exploitation of traffic projects;
- h) Investment and exploitation of irrigation- hydroelectricity, industrial and civil projects;
- i) Investment and exploitation of water, electricity projects;
- j) Survey, exploration, mining and processing of gold and other minerals.

5. SIZE, ORGANIZATION AND ACTIVITIES OF COMPANY:

There are more than 1,200 engineers, officers, and qualified workers and more than 500 amount of specialized, modern machines, transportation team with huge output

capacity. The company is specialized in fields of backfilling and leveling industrial plan, constructing projects of transportation, irrigation, and civil, especially machine executing.

The company was founded in 2000, and has executed and completed many large-scale projects which have strict requirements for technical quality due to natural condition.

Typical projects such as:

- Leveling Lao Bao Trade Zone, cassava starch factory in Quang Tri, Urban Road Block Protection, Service Area - Vietnam Travel Store beaches, DV-Conference Center in Quang Tri Province, leveling by the Vung Ang 1 thermal power plant, leveling Pacific power Centre.
- Building head office Mien Trung construction limited company.
- Ho Chi Minh National road, Ta Rut- A Vao road in Quang Tri province.
- Upgrading Highway 14B in Da Nang (phase II), Highway 14D in Quang Nam (Phase II), Highway 12A in Quang Binh (Phase I and II), Highway 27 in Ninh Thuan, Highway 1A in Thanh Hoa – Dien Chau, Highway 20 in Dau Day – Lam Dong...
- Roads in Nam Dong- A Luoi, A Dot in Thua Thien Hue Province, Huong Phung- Huong Son in Quang Tri Province, Muong Xen- Khe Kien in Nghe An Province, Coastal road of Cua Tung - Cua Viet in Quang Tri Province, construction of DT 725 of Lam Dong Province, construction of Nguyen Tri Phuong of Da Nang City, construction of 74 Road of Thua Thien Hue Province.
- Bypass in the west of Hue city, extensional Hung Vuong Street in Dong Ha, Quang Tri, road connecting to Quan Ngang Industrial Zone, Road K1- South Dong Ha Industrial Zone, Road Cach Thu - De Gi in Binh Dinh Province.
- Rural roads: Phu Mau - Phu Thuong in Thua Thien Hue Province; Soi bridge, Kim Doi bridge in Hai Duong; Khe Sanh - Huong Tan, A Tuc - Pa Tang, Dakrong - Ba Long, Road 68, Cho Can - Bo Ban in Quang Tri Province.
- Ho Chi Minh road in the western branch of section Tang Ky - Cha Ly, road to factory (CN3), Spillway item of Irrigation - Hydroelectricity Project in Quang Tri Province, A So 2 bridge and road to A Vuong hydro plant in Quang Nam Province, road to Ban La hydroelectric plant in Nghe An Province road to Huong Son hydroelectric plant in Ha Tinh, excavating hydroelectric channel of Ba Ha River in Phu Yen Province, and Projects Irrigation Cua Dat, Ba Long river erosion control; Embankment against river bank erosion Hieu emergency; Grinding Reservoir - Tan Kim; Area storm shelters Quang Tri; Construction for dike Southern of Cua Viet Port – Project; Vung Ang 1 Thermal Power Plant – Project; Song Tranh 3 Hydropower plant, Quang Nam Province...

- Prospecting, exploration, mining and prospecting of gold ore in the which related NONGKAYOC area, San Xay district, Attapeu province, Laos, turnover annual about 500-1000 kgs in the furture.

Turnover and outputs of our Company have strongly increased in recent years. The Company has created a powerful position in construction sector in provinces in central and nationwide. Capacity of equipments and employees is improved to undertake large projects with strict requirements on technical quality and progress. Besides, the company carries out well of budgetary obligation, social security and takes part in social works and charity in province. The company has always been appreciated by clients because of the strong financial ability, technical quality and on time project progress.

From 2003 year, the Company has always received certificates and merit of the agency: Tax Department of Quang Tri Province, Quang Tri province People's Committee, General Department of Taxation, Ministry of Finance, the Prime Minister. Specifically, on day September 08, 2009 was honored by the president of the Socialist Republic of Vietnam the Labor Medal awarded third place for outstanding achievements in period 2004-2008.

VietRen Joint Stock Company is on track to thrive in all aspects of our business, willing to participate and fulfill the great works of the central government, local, Laos and Cambodia.

Dong Ha, February 18th, 2016

VIETREN JOINT STOCK COMPANY
General Director

Nguyen Phi Hung

FINANCIAL SITUATION

A. Summary of assets and liabilities on financial reports that have been verified in last 3 financial years (2013, 2014, 2015):

Unit: 1000 VND

Name of property	2013	2014	2015
1. Total Assets	2,044,555,168	2,196,609,195	2,952,422,973
2. Current Assets	1,240,465,288	1,026,175,387	1,433,503,572
3. Total Liabilities	2,044,555,168	2,196,609,195	2,952,422,973
4. Current Liabilities	922,600,024	966,080,997	862,439,566
5. Owner capital	806,155,945	925,380,757	1,644,001,847
6. Charter capital	750,000,000	750,000,000	1,200,000,000
6. Total Revenue	613,415,644	907,157,043	609,930,040
7. Profit before tax	12,337,675	15,149,522	9,225,987
8. Profit after tax	9,253,256	11,782,965	7,196,269

B. Financial resources:

1. List name of commercial bank granting credit terms:

- **Vietnam Joint Stock Commercial Bank for Investment and Development, Quang Tri Branch:**

Address: 24 Hung Vuong Street- Dong Ha City - Quang Tri Province.

Tel: +84-53-3850841

Fax: +84-53-3851512

- **Vietnam Joint Stock Commercial Bank for Industry and Trade, Quang Tri: Branch**

Address: 236 Hung Vuong Street - Dong Ha City - Quang Tri Province.

Tel: +84-53-3550807

Fax: +84-53-3550802

- **Vietnam Bank for Agriculture and Rural Development, Quang Tri Branch:**

Address: 1A Le Qui Don Street- Dong Ha City - Quang Tri Province.

Tel: +84-53-3854423

Fax: +84-53-3856349

- **Viet Nam Joint Stock Commercial Bank Trade Foreign, Quang Tri Branch:**

Address: 51 Tran Hung Dao street - Dong Ha City - Quang Tri Province.

Tel: +84-53-3777528

Fax: +84-53-33555726

- **Bao Viet Joint Stock Commercial Bank, Da Nang Branch:**

Address: 86-88 Nguyen Van Linh street- Da Nang City.

Tel: +84-511-3538999

Fax: +84-511-3539988

2. Total of Credit amount: 630,000,000,000 VND (In word: Six hundred and thirty billion Vietnam Dong)

C. Financial situation:

The company was founded on capital investment of private shareholders, is independent of other divisions, individuals. In recent years, the company has gained cost-effective production and business, and financial stability. The company which always excellently fulfils budget obligation assigned by Quang Tri provincial government, is one of companies with highest budget sent in State budget in Quang Tri province. The company was awarded Certificates of Merit from Quang Tri Department of Tax, Quang Tri Provincial People's Committee, General Department of Tax, Ministry of Finance, The Prime Minister,...

The company has been highly evaluated by creditary organizations, suppliers and clients due to the efficient production situation.

Having strong financial capability is one of convenient condition in order that the company is ready to take part in executing projects and invest in large construction projects.

Dong Ha, February 18th, 2016

VIETREN JOINT STOCK COMPANY
General Director

Nguyen Phi Hung

CONSTRUCTION EXPERIENCE

1. Experience in construction field:

No.	Types of construction projects	Experienced years
1	Construction of Projects Transportation	16
2	Construction of Industrial projects	15
3	Construction of Irrigation - Hydraulic	16
4	Civil Construction	13
5	Survey, exploration, mining and processing of gold and other minerals	6
6	Construction of the port	10

2. List of contracts has executed in last 16 years

Unit: 1000 VND

Name of Project	Total value of contract	Total value of contract	Time of Construction		Name of Employer	National
Construction of Cua Dat Dams of Thanh Hoa Province.	200,000,000	200,000,000	2005	2008	Irrigation Construction Corporation 4	VN
Leveling of Thai Binh thermal electric power plant	185,482,579	185,482,579	2009	2009	PetroVietnam Construction Joint Stock Corporation.	VN
Construction of 12A National highway of Quang Binh Province	65,098,006	65,098,006	2008	2009	Quang Binh Project Management Unit of Transportation	VN

Road to Cai Lan Port and Rainway Station	209,819,829	98,904,282	2007	2013	Viet Nam Railway Administration	VN
Package No. R9 - The road linking districts in western Thanh Hoa Province.	105,412,908	105,412,908	2007	2010	The Traffic Management Project in Thanh Hoa II	VN
Contract package No. 8: Construction of Da Mai – Tan Kim Reservoir of Cam Lo District, Quang Tri Province	58,236,585	58,236,585	2009	2012	PMU of Construction Investment Agriculture and Rural Development of Quang Tri	VN
Package 2: The Railway Nam Son - Chau Cau	180,549,830	124,179,831	2008	2012	Vietnam Railway Administration	VN
The Tan Long – A Doi border	143,933,337	143,933,337	2012	2014	Quang Tri PMU of Transportation	VN
Construction of 74 Road of Thua Thien Hue Province.	203,539,994	203,539,994	2011	2013	Thua Thien Hue Military Headquarters	VN
Construction of Nguyen Tri Phuong Road, under Project Danang Priority Infrastructure Investment Project	324,083,958	192,397,986	2011	2013	Danang Priority Infrastructure Investment Projects Management Unit	VN

Package No 9 and No 10 of National road 27	187,863,088	187,863,088	2010	2013	PMU 8	VN
Project: Vung Ang 1 Thermal Power Plant	217,530,529	217,530,529	2012	2014	PVC Corporation	VN
Construction of DT 725 Road of Lam Dong Province.	153,959,801	153,959,801	2010	2013	Lam Dong Transport of Department	VN
Package No 7, 8, 9a and 11 of National road 20	843,865,505	843,865,505	2013	2015	BT20 - Cuu Long JSC	VN
Song Tranh 3 Hydropower plant, Quang Nam Province	772,078,371	772,078,371	2010	2013	Song Tranh 3 Hydropower Joint Stock Company	VN

Dong Ha, February 18th, 2016

VIETREN JOINT STOCK COMPANY
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DETAIL MATERIALS AND EQUIPMENTS OF VIETREN JSC

TT	DEVICE NAME	QUANTITY	MADE IN	POWER	NOTE
I	<u>EXCAVATORS</u>	111			
1	KOMATSU CRAWLER EXCAVATOR	24	Japan	0.8 to 1.6 m3	
2	KOBELCO CRAWLER EXCAVATOR	21	Japan	0.8 to 1.8 m3	
3	Excavators HITACHI X UTILITY	21	Japan	0.7 to 2.3 m3	
4	CATERPILLAR CRAWLER EXCAVATOR	32	U.S.	1.25 to 1.6 m3	
5	SUMITOMO CRAWLER EXCAVATOR	11	Japan	1.2 to 1.4 m3	
6	Wheeled excavators LIPBEE	2	Germany	0.7 m3	
II	<u>LOADERS</u>	15			
1	LOADERS	15	Japan	2-7 m3	
III	<u>BULLDOZER</u>	84			
1	CATERPILLAR BULLDOZERS	17	U.S.	140 - 340Cv	
2	KOMATSU BULLDOZERS	65	Japan	90 - 340Cv	
3	BULLDOZERS T130	2	Fall	175Cv	
IV	<u>ROLLER</u>	52			
1	Road roller	18	Germany, Japan	25 T	

TT	DEVICE NAME	QUANTITY	MADE IN	POWER	NOTE
2	ROLLER WHEELS OF STEEL	22	Germany, Japan	8-12 T	
3	ROLLER WHEEL	8	Japan	16 T	
4	ROLLER shepherd	4	Japan	30 - 45T	
V	<u>GRADER</u>	10			
1	SAKOMATSU	2	Japan	125Cv	
2	NISSHA	4	Japan	110Cv	
3	MISHUBISHI	1	Japan	125Cv	
4	CATERPILLAR	3	U.S.	140Cv	
VI	<u>ROCK DRILL, AIR COMPRESSOR</u>	47			
1	TAM STONE ROCK DRILL	2	U.S.	154Ps	
2	TOKYO rock drill yuky	5	Japan	133Ps	
3	KOMATSU rock drill	4	Japan	133Ps	
6	GARDNER rock drill	2	Japan	95Ps	
7	INGERSOLL rock drill	2	Japan	154Ps	
8	FURUKAWA ROCK DRILL	3	Japan	176Ps	
9	STONE HAMMER DRILL	10	Fall	3kg	
10	AIR COMPRESSORS AIR MAN	8	U.S.	660m3 / h	
11	AIR COMPRESSOR DK9	6	Fall	1200m3 / h	
12	AIR COMPRESSOR	5	China	660m3 / h	

TT	DEVICE NAME	QUANTITY	MADE IN	POWER	NOTE
	DONGFONG				
VII	<u>TRUCK</u>	120			
1	HYUNDAI DUMP CAR	14	South Korea	23 T	
2	HYUNDAI DUMP CAR	30	South Korea	15 T	
3	HOWO DUMP CAR	30	China	18 T	
4	HINO DUMP CAR	15	Japan	12 T	
5	KAMAZ DUMP CAR	6	Fall	12 T	
6	DUMP CAR IFA	6	Germany	7 T	
7	CAR DUMP TRUCK URAL	3	Fall	12 T	
8	HYUNDAI trucks	7	South Korea	2.5-5 T	
9	WATER TRUCK	4	South Korea	5m3	
10	CARS TRACTOR	5	South Korea, Russia	30 T	
VIII	<u>GENERATOR</u>	09			
1	HG GENERATOR 2900	5	Japan	50KVA	
2	SH GENERATOR 2000	1	Japan	15KVA	
3	GENERATOR EX 2200	2	Japan	50KVA	
4	GENERATOR 150KVA	1	China	150KVA	
5	A 360KVA GENERATOR Electricity	2	Japan	360KVA	
IX	<u>CONCRETE MIXER</u>	21			
1	CONCRETE MIXER	3	Germany	380L	

TT	DEVICE NAME	QUANTITY	MADE IN	POWER	NOTE
2	CONCRETE MIXER	2	China	500L	
3	CONCRETE MIXER 12C350	10	Vietnam	250L	
4	JG CONCRETE MIXER 150-2	6	China	150L	
X	<u>NAIL CONSTRUCTION EQUIPMENT, SIDE</u>	09			
1	Asphalt and concrete batching plants	2	Germany	60-80 t / h	
2	Cement and concrete batching plants	2	Germany	30-80m3 / h	
3	MACHINE macadamize	2	China	140Cv	
4	Paver ASPHALT CONCRETE	4	Japan	60m3 / h	
5	IRRIGATION EQUIPMENT PLASTIC	2	South Korea	7T	
XI	<u>BRIDGE, PORT, DREDGING CONSTRUCTION EQUIPMENT</u>	75			
1	Pile hammer	12	Japan	1.4 - 3.5 T	
2	MACHINE piles	2	Japan	D = 1.0 - 1.5m	
3	PILE Presses	2	Japan	150 T	
4	KATO crane	3	Japan	20-70 T	
5	GRAP dredger	20	VN, Japan	12 -16 m3	
6	Self-Propelled Barge	12	VN, Japan	2000T	

TT	DEVICE NAME	QUANTITY	MADE IN	POWER	NOTE
7	Bager	12	VN, Japan	1200-5000T	
8	Tugboat, Pump	10	U.S.;VN	1000-2000CV; 500-1000m	
XII	MATERIAL PRODUCTION EQUIPMENT AND MINING	20			
1	Stone crushing and screening Otsuka	0 2	Japan	800T/h	
2	Stone crushing and screening	0 3	Japan	150T/h	
3	Stone crushing and screening	02	Japan	750T/h	
4	Stone crushing and screening 5442	0 5	Japan	600T/h	
5	Stone crushing and screening	0 6	Japan	300T/h	
6	OUTLINE DEVICE KT GOLD ORE KOBECO	02	Japan	370T/h	
XIII	OTHER EQUIPMENT				
1	Wholesale	27	China	1.5 KW	
2	Vibrator	40	Japan	1KW	
3	CUTTING BENDING STEEL	11	Vietnam	2.5 KW	
4	Pipe cutter	5	Vietnam	2.5 KW	
5	ELECTRIC WELDING	13	Japan, China	23KW	

TT	DEVICE NAME	QUANTITY	MADE IN	POWER	NOTE
6	Hoists	12	Japan	1.5 T	
7	DRESS COC	22	Japan	60kg	
8	YHK10A scratch coating machine	1	China	15m2 / H	
9	SON stove YHK3A	1	China	20KG / H	
10	MEASURING AREA PRACOMM	1	Japan		
11	MEASURING SYSTEM GROUND PHOTOS	1	Japan		
12	GPS Locators	5	Japan		

Dong Ha, February 18th, 2016

VIETREN JOINT STOCK COMPANY
General Director

Nguyen Phi Hung

LIST OF TEST INSTRUMENTS

a. On site:

Type of instruments	Performace	Made in	Source	Quantity	Current quality
Theodolite THEO 10	Surveying	German	Owned	07	Good
Theodolite NT200	Surveying	Japan	Owned	04	Good
Standard Level 25	Surveying	Japan	Owned	08	Good
Electronic Tachymeter	Surveying	Switzerland	Owned	02	Good

b. In Laboratory:

Type of instrument	Technical feature	Made in	Source	Quantity	Current quality
Compaction test apparatus (Proctor)	Checking hardness of soil	Russia	Owned	01	Good
Bekenmen, Loading plate	Measuring elasticity of road surface	Russia	Owned	01	Good
Various Screens	Checking components of sand and stone grain	Vietnam	Owned	01 set	Good
Steel pulling machine	Tensile strength test of steel	Russia	Owned	01	Good
Sample compression machine	Compressing concrete sample	Russia	Owned	01	Good
Humidity testing machine	Humidity testing	Russia	Owned	01	Good
Concrete quality checking material	Concrete checking	Japan	Owned	01	Good

Other test instruments	Measuring other norms	Vietnam	Owned	01 set	Good
Machine determining mechanical properties	Measurement of the physical and mechanical rock	Germany	Owned	01	Good

With other complicated tests, the company will employ laboratories with standard to carry out.

Dong Ha, February 18th, 2016
VIETREN JOINT STOCK COMPANY
General Director

Nguyen Phi Hung

LIST AND QUALIFICATION OF PERSONNEL

No.	Departments	Quantity	Bachelor/ Engineer	Intermediate	Worker	Rank	
						< 4	≥ 4
1	Management Board	05	04	01			
2	Technical Division	12	09	03			
3	Accountant Division	11	09	02			
4	Planning Division	11	09	02			
5	HR Division	13	08	01	04	04	
6	Road and Bridge specialized division	432	50	30	352	250	102
7	Irrigation Engineer	307	20	20	267	130	137
8	Civil Engineer	152	10	10	132	80	52
9	Geological, Labotary engineer	39	06	04	29	09	20
10	Mechinery engineer	310	05	15	290	210	80
	Total	1,292	130	88	1,074	683	391

Besides, the company mobilize amount of labour from 300 to 500 seasonally manual at local site.

Dong Ha, February 18th, 2016
VIETREN JOINT STOCK COMPANY
General Director

Nguyen Phi Hung